

SIGNET GROUP PLC
Form 6-K
August 04, 2005

FORM 6-K
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Special Report of Foreign Issuer

Pursuant to Rule 13a - 16 or 15d - 16 of
The Securities and Exchange Act of 1934

For the date of August 4, 2005

SIGNET GROUP plc

(Translation of registrant's name into English)

Zenith House
The Hyde
London NW9 6EW
England

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(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40F.

Form 20-F ☒

Form 40-F ☐

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes ☐

No ☒

If ☒ Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Embargoed until 12.30 p.m. (BST)

Signet Group plc (LSE: SIG, NYSE: SIG)

4 August 2005

Signet Like For Like Sales Up 3.3% in Second Quarter

Signet Group plc (LSE: SIG and NYSE: SIG), the world's largest speciality retail jeweller, today announced its second quarter 2005/06 sales performance for the 13 week period from 1 May 2005 to 30 July 2005.

13 WEEKS TO 30 JULY 2005

Group like for like sales rose by 3.3% in the 13 week period. Total sales were up by 6.4% to £352.4 million (13 weeks to 31 July 2004: £331.1 million, see Note 1) reflecting an underlying increase of 6.8% at constant exchange rates (see Note 2). The breakdown of the sales performance was as follows:

	Sales ^(a)		Change on Previous Year		
	£ million	% of Total	Reported	At Constant Exchange Rates	Like for Like
US	260.4	73.9	13.3%	13.8%	8.8%
UK	92.0	26.1	-9.1%	-9.1%	-9.3% ^(b)
GROUP	352.4	100.0	6.4%	6.8%	3.3%

(a) Sales figures in this announcement have been reported using International Financial Reporting Standards (IFRS). A reconciliation to the previously announced figures for the 13 weeks to 31 July 2004 is set out in Note 1. There is no material impact on like for like sales figures.

(b) H.Samuel like for like sales were down by -10.3% and Ernest Jones by -8.2%.

26 WEEKS TO 30 JULY 2005

Group like for like sales rose by 3.3% in the 26 week period. Total sales were up by 5.6% to £721.4 million (26 weeks to 31 July 2004: £683.0 million, see Note 1) reflecting an underlying increase of 6.8% at constant exchange rates (see Note 2). The average US dollar exchange rate for the period was £1/\$1.86 (2004/05 H1: £1/\$1.83). The breakdown of the sales performance was as follows:

	Sales ^(c)		Change on Previous Year	

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	<u>£ million</u>	<u>% of Total</u>	<u>Reported</u>	<u>At Constant Exchange Rates</u>	<u>Like for Like</u>
US	538.1	74.6	10.8%	12.6%	7.9%
UK	183.3	25.4	-7.1%	-7.1%	-7.8% ^(d)
GROUP	721.4	100.0	5.6%	6.8%	3.3%

- (c) Sales figures in this announcement have been reported using International Financial Reporting Standards (IFRS). A reconciliation to the previously announced figures for the 26 weeks to 31 July 2004 is set out in Note 1. There is no material impact on like for like sales figures.
- (d) H.Samuel like for like sales were down by -8.4% and Ernest Jones by -7.1%.

Comment

Terry Burman, Group Chief Executive, commented, "The period illustrated the benefit the Group derived from its c.70% US / 30% UK sales mix. Our US business performed particularly well which compensated for very difficult trading conditions in the UK. Although facing strong comparatives Group like for like sales were up 3.3% in both the second quarter and the six month period."

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Signet operated 1,781 speciality retail jewellery stores at 30 July 2005; these included 1,183 stores in the US, where the Group trades as Kay Jewelers, Jared The Galleria Of Jewelry and under a number of regional names. At that date Signet operated 598 stores in the UK, where the Group trades as H.Samuel, Ernest Jones and Leslie Davis. Further information on Signet is available at www.signetgroupplc.com.

Investor Relation Programme Details

The Interim Results for the 26 weeks ended 30 July 2005 are expected to be announced on Wednesday 31 August 2005. On that date there will be an analysts' meeting at 2.00 p.m. (BST) and 9.00 a.m. (EDT). For all interested parties there will be a simultaneous audio webcast available on the Signet Group web site (www.signetgroupplc.com) and a live telephone conference call. The details for the conference call are:

European dial-in:	+44 (0) 20 7365 1850	
European 48 hr. replay:	+44 (0) 20 7784 1024	Access code: 8633848#
US dial-in:	+1 718 354 1172	
US 48 hr. replay:	+1 718 354 1112	Access code: 8633848#

A video webcast of the presentation is expected to be available from close of business on 31 August 2005 at www.signetgroupplc.com and on the Thomson RAW broadband network.

On Monday 12 September 2005, in New York, Signet will host an analyst and institutional investor seminar and store tour. For further information please contact Yuhau Lin of Taylor Rafferty (+1 212 889 4350) or email signet@taylor-rafferty.com.

Note 1 Prior period restatement

Group sales have been restated to reflect changes in accounting standards. Set out below is a reconciliation of sales for the 13 weeks to 31 July 2004 and for the 26 weeks to 31 July 2005:

	US	UK	Group
	£m	£m	£m
13 weeks to 31 July 2004			
As previously reported	224.0	103.1	327.1
US extended service agreement sales as restated in 2004/05 ⁽¹⁾	(1.0)		(1.0)
IFRS associated restatements:			
US insurance income	2.6		2.6
Voucher promotions	4.0		4.0
Movement in returns provision	0.3	(0.5)	(0.2)
UK warranty sales		(1.4)	(1.4)
As reported in accordance with IFRS	229.9	101.2	331.1

	US	UK	Group
	£m	£m	£m
26 weeks to 31 July 2004			
As previously reported	471.4	200.3	671.7
US extended service agreement sales as restated in 2004/05 ⁽¹⁾	(3.2)		(3.2)
IFRS associated restatements:			
US insurance income	5.2		5.2
Voucher promotions	9.7		9.7
Movement in returns provision	2.6	(0.4)	2.2
UK warranty sales		(2.6)	(2.6)
As reported in accordance with IFRS	485.7	197.3	683.0

(1) Following the adoption of the amendment to FRS 5, Application Note G Revenue Recognition for the 52 weeks ended 29 January 2005.

Note 2 - Impact of constant exchange rates

The Group has historically used constant exchange rates to compare period-to-period changes in certain financial data. This is referred to as constant exchange rates throughout this release. The Group considers this to be a useful measure for analysing and explaining changes and trends in the Group's results. The impact of the re-calculation of sales at constant exchange rates, including a reconciliation to the Group's GAAP sales, is shown below.

	13 weeks ended 31 July 2004					
	13 weeks ended	13 weeks ended	Growth at	Impact of	at constant	Growth at
	30 July 2005	31 July 2004	actual exchange rates	exchange rate movement	exchange rates (non-GAAP)	constant exchange rates (non-GAAP)
	£m	£m	%	£m	£m	%
13 weeks to 30 July 2005						
Sales by origin and destination						
UK, Channel Islands & Republic of Ireland	92.0	101.2	-9.1		101.2	-9.1
US	260.4	229.9	13.3	(1.0)	228.9	13.8
	352.4	331.1	6.4	(1.0)	330.1	6.8
	26 weeks	26 weeks	Growth at	Impact of	26 weeks	Growth at
26 weeks to 30 July 2005						

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	ended	ended	actual	exchange	ended	constant
	30 July	31 July	exchange	rate	31 July	exchange
	2005	2004	<u>rates</u>	<u>movement</u>	2004	<u>Rates</u>
	<u>as reported</u>	<u>as restated</u>			at constant	<u>(non-GAAP)</u>
					exchange	
					<u>rates</u>	
					<u>(non-GAAP)</u>	
	<u>£m</u>	<u>£m</u>	<u>%</u>	<u>£m</u>	<u>£m</u>	<u>%</u>
Sales by origin and destination						
UK, Channel Islands & Republic of Ireland	183.3	197.3	-7.1		197.3	-7.1
US	538.1	485.7	10.8	(7.8)	477.9	12.6
	<u>721.4</u>	<u>683.0</u>	<u>5.6</u>	<u>(7.8)</u>	<u>675.2</u>	<u>6.8</u>

This release includes statements which are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements, based upon management's beliefs as well as on assumptions made by and data currently available to management, appear in a number of places throughout this release and include statements regarding, among other things, our results of operation, financial condition, liquidity, prospects, growth, strategies and the industry in which the Group operates. Our use of

the words expects, intends, anticipates, estimates, may, forecast, objective, plan or target, and other similar expressions are intended to identify forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to a number of risks and uncertainties, including but not limited to general economic conditions, the merchandising, pricing and inventory policies followed by the Group, the reputation of the Group, the level of competition in the jewellery sector, the price and availability of diamonds, gold and other precious metals, seasonality of the Group's business and financial market risk.

For a discussion of these and other risks and uncertainties which could cause actual results to differ materially, see the Risk and Other Factors section of the Company's 2004/05 Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission on May 3, 2005 and other filings made by the Company with the Commission. Actual results may differ materially from those anticipated in such forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein may not be realised. The Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events or circumstances.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SIGNET GROUP plc

Date: August 4, 2005

By: /s/ WALKER BOYD

Name: Walker Boyd

Title: Group Finance Director