

LENNAR CORP /NEW/  
Form 8-K  
October 04, 2004

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 OR 15(d) of**  
**The Securities Exchange Act of 1934**

October 4, 2004

Date of Report

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**LENNAR CORPORATION**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
  
of incorporation)

**1-11749**  
(Commission File Number)

**95-4337490**  
(IRS Employer  
  
Identification No.)

**700 Northwest 107<sup>th</sup> Avenue, Miami, Florida**  
(Address of principal executive offices)

**33172**  
(Zip Code)

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(305) 559-4000

(Registrant's telephone number, including area code)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 7.01. Regulation FD Disclosure.**

In response to questions we have received from analysts, we are providing the following information related to our backlog as of the end of our fiscal quarterly periods as indicated below:

	Wholly-Owned Entities		Unconsolidated Entities		Total Backlog	
	Homes	Dollars	Homes	Dollars	Homes	Dollars
February 29, 2000						
May 31, 2000						
August 31, 2000	3,238	\$ 772,936,977		\$	3,238	\$ 772,936,977
November 30, 2000	9,493	2,261,165,444	313	54,988,487	9,806	2,316,153,931
February 28, 2001	9,215	2,241,028,766	272	47,750,296	9,487	2,288,779,062
May 31, 2001	7,851	1,975,598,794	512	96,843,341	8,363	2,072,442,135
August 31, 2001						
November 30, 2001	9,399	2,344,470,840	534	91,998,386	9,933	2,436,469,226
February 28, 2002	10,925	2,662,504,223	620	107,120,111	11,545	2,769,624,334
May 31, 2002	10,835	2,636,191,645	284	65,190,377	11,119	2,701,382,022
August 31, 2002	8,084	1,923,201,442	255	58,430,331	8,339	1,981,631,773
November 30, 2002						
February 28, 2003						
May 31, 2003						
August 31, 2003	9,812	2,392,096,512	253	57,972,988	10,065	2,450,069,500
November 30, 2003	11,718	2,960,288,520	393	105,084,677	12,111	3,065,373,197
February 29, 2004	14,368	3,771,140,681	460	139,541,721	14,828	3,910,682,402
May 31, 2004	11,667	3,067,804,937	441	132,401,428	12,108	3,200,206,365
August 31, 2004						
November 30, 2004	12,596	3,324,350,492	442	143,651,688	13,038	3,468,002,180
February 29, 2004	14,619	3,902,279,745	986	316,354,669	15,605	4,218,634,414
May 31, 2004	15,665	4,211,396,051	1,051	347,989,000	16,716	4,559,385,051
August 31, 2004	12,679	3,519,445,240	1,226	367,854,709	13,905	3,887,299,949
November 30, 2004						
February 29, 2004						
May 31, 2004	14,543	4,114,980,953	1,255	401,816,529	15,798	4,516,797,482
August 31, 2004	18,097	5,324,273,173	1,320	536,308,674	19,417	5,860,581,847
November 30, 2004	17,866	5,438,736,899	1,728	703,856,353	19,594	6,142,593,252

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 4, 2004

Lennar Corporation

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(Registrant)

By:       /s/ Bruce E. Gross      

Name: Bruce E. Gross

Title: Vice President and Chief Financial Officer