Beneficial Mutual Bancorp Inc
Form 10-Q
August 10, 2009

UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549 <br> FORM 10-Q

(Mark one)
x
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

## OR

o
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number: 1-33476
BENEFICIAL MUTUAL BANCORP, INC.
(Exact name of registrant as specified in its charter)

United States
(State or other jurisdiction of incorporation or organization)

510 Walnut Street, Philadelphia, Pennsylvania (Address of principal executive offices)

19106
56-2480744
(I.R.S. Employer Identification No.)
(Zip Code)
(215) 864-6000
(Registrant's telephone number, including area code)

Not Applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $x$ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o
No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

Large Accelerated Filer o Accelerated Filer x
Non-Accelerated Filer o Smaller Reporting Company o
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes o No x

As of August 7, 2009, there were $81,903,153$ shares of the registrant's common stock outstanding. Of such shares outstanding, $45,792,775$ were held by Beneficial Savings Bank MHC and $36,110,378$ shares were publicly held.

## BENEFICIAL MUTUAL BANCORP, INC.

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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES
Unaudited Consolidated Statements of Financial Condition
(Dollars in thousands, except share amounts)

|  | June 30, 2009 |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and Cash Equivalents |  |  |  |  |
| Cash and due from banks | \$ | 41,989 | \$ | 44,380 |
| Interest-bearing deposits at other banks |  | 237 |  | 9 |
| Total cash and cash equivalents |  | 42,226 |  | 44,389 |
| Investment Securities: |  |  |  |  |
| Available-for-sale (amortized cost of \$1,044,000 at June 30, 2009 and |  |  |  |  |
| \$1,095,232 at December 31, 2008) |  | 1,066,615 |  | 1,114,086 |
| Held-to-maturity (estimated fair value of \$59,733 at June 30, 2009 and $\$ 77,369$ at December 31, 2008) |  | 58,086 |  | 76,014 |
| Federal Home Loan Bank stock, at cost |  | 28,068 |  | 28,068 |
| Total investment securities |  | 1,152,769 |  | 1,218,168 |
| Loans (including loans held for sale measured at fair value of \$37,276) |  | 2,694,971 |  | 2,424,582 |
| Allowance for loan losses |  | $(43,235)$ |  | $(36,905)$ |
| Net loans |  | 2,651,736 |  | 2,387,677 |
| Accrued Interest Receivable |  | 17,972 |  | 17,543 |
| Bank premises and equipment, net |  | 77,691 |  | 78,490 |
| Other Assets: |  |  |  |  |
| Goodwill |  | 111,462 |  | 111,462 |
| Bank owned life insurance |  | 31,589 |  | 30,850 |
| Other intangibles |  | 22,203 |  | 23,985 |
| Other assets |  | 78,163 |  | 89,486 |
| Total other assets |  | 243,417 |  | 255,783 |
| Total Assets | \$ | 4,185,811 | \$ | 4,002,050 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:
Deposits:
$\begin{array}{lrr}\text { Non-interest bearing deposits } & \$ 248,487 & \$ 226,382 \\ \text { Interest-bearing deposits } & 2,789,529 & 2,515,297 \\ \text { Total deposits } & 3,038,016 & 2,741,679 \\ \text { Borrowed funds } & 443,611 & 580,054 \\ \text { Other liabilities } & 83,940 & 69,777 \\ \text { Total liabilities } & 3,565,567 & 3,391,510 \\ \text { Commitments and Contingencies (Note 15) } & & \\ \text { Stockholders' Equity: } & & \end{array}$

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| Preferred Stock - \$.01 par value; 100,000,000 shares authorized, none issued or |  |  |
| :--- | ---: | ---: |
| outstanding as of June 30, 2009 or December 31, 2008 | - |  |
| Common Stock - $\$ .01$ par value 300,000,000 shares authorized, 82,264,457 |  | 823 |
| shares issued and outstanding as of June 30, 2009 and December 31, 2008 | 343,885 | 342,420 |
| Additional paid-in capital | $(26,990)$ | $(28,510)$ |
| Unearned common stock held by the employee savings and stock ownership | 301,184 | 296,106 |
| plan | 3,817 | $(299)$ |
| Retained earnings (partially restricted) |  | $(2,475)$ |
| Accumulated other comprehensive income (loss) | 620,244 | 610,540 |
| Treasury stock, at cost, 283,204 shares at June 30, 2009 and 0 shares at | $\$ 4,185,811$ | $\$ 4,002,050$ |

See accompanying notes to the unaudited consolidated financial statements.
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BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES
Unaudited Consolidated Statements of Operations
(Dollars in thousands, except per share amounts)

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| INTEREST INCOME |  |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 33,921 | \$ | 32,698 | \$ | 67,278 | \$ | 65,193 |
| Interest on federal funds sold |  | - |  | 146 |  | 2 |  | 507 |
| Interest and dividends on investment securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 12,389 |  | 14,657 |  | 26,002 |  | 29,676 |
| Tax-exempt |  | 650 |  | 369 |  | 1,206 |  | 736 |
| Total interest income |  | 46,960 |  | 47,870 |  | 94,488 |  | 96,112 |
| INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Interest on deposits: |  |  |  |  |  |  |  |  |
| Interest bearing checking accounts |  | 2,113 |  | 1,235 |  | 4,096 |  | 2,521 |
| Money market and savings deposits |  | 2,703 |  | 3,664 |  | 6,154 |  | 7,421 |
| Time deposits |  | 7,037 |  | 10,082 |  | 14,984 |  | 21,228 |
| Total |  | 11,853 |  | 14,981 |  | 25,234 |  | 31,170 |
| Interest on borrowed funds |  | 4,691 |  | 4,832 |  | 9,359 |  | 9,766 |
| Total interest expense |  | 16,544 |  | 19,813 |  | 34,593 |  | 40,936 |
| Net interest income |  | 30,416 |  | 28,057 |  | 59,895 |  | 55,176 |
| Provision for Loan Losses |  | 7,100 |  | 2,300 |  | 10,100 |  | 2,600 |
| Net interest income after provision for loan |  |  |  |  |  |  |  |  |
| losses |  | 23,316 |  | 25,757 |  | 49,795 |  | 52,576 |
| Non-interest Income |  |  |  |  |  |  |  |  |
| Insurance commission and related income |  | 1,715 |  | 1,876 |  | 4,463 |  | 5,141 |
| Service charges and other income |  | 3,111 |  | 4,388 |  | 6,762 |  | 8,330 |
| Impairment charge on securities available-for-sale |  | - |  | (473) |  | $(1,230)$ |  | (473) |
| Net gain on sale of investment securities |  |  |  |  |  |  |  |  |
| available-for-sale |  | 1,316 |  | 143 |  | 4,165 |  | 271 |
| Total non-interest income |  | 6,142 |  | 5,934 |  | 14,160 |  | 13,269 |
| Non-interest Expense |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 14,007 |  | 13,157 |  | 28,282 |  | 26,150 |
| Pension curtailment gain |  | - |  | $(7,289)$ |  |  |  | $(7,289)$ |
| Occupancy expense |  | 2,899 |  | 2,812 |  | 6,102 |  | 5,758 |
| Depreciation, amortization and maintenance |  | 2,220 |  | 2,047 |  | 4,448 |  | 4,022 |
| Advertising |  | 1,238 |  | 1,214 |  | 2,987 |  | 2,325 |
| Intangible amortization expense |  | 890 |  | 1,654 |  | 1,782 |  | 3,400 |
| Other |  | 8,498 |  | 5,045 |  | 14,589 |  | 10,166 |
| Total non-interest expense |  | 29,752 |  | 18,640 |  | 58,190 |  | 44,532 |


| (Loss) Income before income taxes |  | (294) | 13,051 |  | 5,765 |  | 21,313 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Income Tax (Benefit) Expense |  | $(244)$ | 3,950 |  | 687 |  | 6,150 |
| Net (Loss) Income | $\$$ | $(50)$ | $\$$ | 9,101 | $\$$ | 5,078 | $\$$ |
|  |  |  |  |  |  |  | 15,163 |
| Earnings per Share - Basic | $\$$ | 0.00 | $\$$ | 0.11 | $\$$ | 0.07 | $\$$ |
| Earnings per Share - Diluted | $\$$ | 0.00 | $\$$ | 0.11 | $\$$ | 0.07 | $\$$ |
|  |  |  |  |  | 0.19 |  |  |
| Average common shares outstanding - Basic | $77,678,961$ | $79,255,114$ | $77,717,407$ | $79,235,030$ |  |  |  |
| Average common shares outstanding - Diluted | $77,678,961$ | $79,255,114$ | $77,726,194$ | $79,235,030$ |  |  |  |

See accompanying notes to the unaudited consolidated financial statements.

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BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES
Unaudited Consolidated Statements Changes in Stockholders' Equity
(Dollars in thousands, except share amounts)


| income |  |  |  |
| :--- | :--- | ---: | ---: | ---: |
| Comprehensive <br> income |  |  |  |
| Cumulative effect of <br> the adoption of EITF <br> 06-4 Split Dollar Life <br> Insurance |  |  |  |

benefit plan
adjustments (net of tax of \$720)

Total other
comprehensive
income 4,116
Comprehensive income $\quad \$ \quad 9,194$

BALANCE, JUNE
30, 2009
See accompanying notes to the unaudited consolidated financial statements.
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BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES
Unaudited Consolidated Statements of Cash Flows
(Dollars in thousands)

|  | Six Months Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| OPERATING ACTIVITIES: |  |  |
| Net income | \$ 5,078 | \$ 15,163 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |
| Provision for loan losses | 10,100 | 2,600 |
| Depreciation and amortization | 3,087 | 2,782 |
| Intangible amortization | 1,782 | 3,400 |
| Net gain on sale of investments | $(4,165)$ | (271) |
| Impairment of investments | 1,230 | 473 |
| Pension curtailments | - | $(7,289)$ |
| Accretion of discount on investments | $(1,130)$ | $(2,929)$ |
| Amortization of premium on investments | 251 | 187 |
| Origination of loans held for sale | - | - |
| Proceeds from sales of loans | - | - |
| Deferred income taxes | $(2,206)$ | 2,213 |
| Net loss (gain) from sales of premises and equipment | 20 | (6) |
| Increase in bank owned life insurance | (739) | (712) |
| Amortization of employee stock ownership plan | 1,476 | 820 |
| Stock option and grant expense | 1,509 | - |
| Changes in assets and liabilities that provided (used) cash: |  |  |
| Accrued interest receivable | (429) | 1,881 |
| Accrued interest payable | $(1,096)$ | (773) |
| Income taxes payable | $(1,664)$ | 3,872 |
| Other liabilities | 17,658 | $(3,795)$ |
| Other assets | 14,000 | $(20,912)$ |
| Net cash provided by (used in) operating activities | 44,762 | $(3,296)$ |
| INVESTING ACTIVITIES: |  |  |
| Loans originated or acquired | $(552,861)$ | $(399,072)$ |
| Principal repayment on loans | 278,412 | 281,620 |
| Purchases of investment securities available for sale | $(164,997)$ | $(373,512)$ |
| Net (purchases) sales in money market fund | $(64,887)$ | 6,888 |
| Proceeds from sales and maturities of investment securities available for sale | 285,010 | 256,371 |
| Proceeds from maturities, calls or repayments of investment securities held to maturity | 17,848 | 23,741 |
| Purchase of Federal Home Loan Bank stock | - | $(3,298)$ |
| Activity in other real estate owned | 405 | 747 |
| Purchases of premises and equipment | $(3,302)$ | $(2,835)$ |
| Proceeds from sale of premises and equipment | 28 | 29 |
| Proceeds from other investing activities | - | 201 |
| Net cash used in investing activities | $(204,344)$ | $(209,120)$ |

FINANCING ACTIVITIES:

| Net (decrease) increase in borrowed funds |  | $(136,443)$ |  | 64,666 |
| :---: | :---: | :---: | :---: | :---: |
| Net increase in checking, savings and demand accounts |  | 361,191 |  | 161,400 |
| Net decrease in time deposits |  | $(64,854)$ |  | $(25,235)$ |
| Purchase of treasury stock |  | $(2,475)$ |  |  |
| Net cash provided by financing activities |  | 157,419 |  | 200,831 |
| NET DECREASE IN CASH AND CASH EQUIVALENTS |  | $(2,163)$ |  | $(11,585)$ |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD |  | 44,389 |  | 58,327 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ | 42,226 | \$ | 46,742 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW AND NON-CASH |  |  |  |  |
| INFORMATION: |  |  |  |  |
| Cash payments for interest | \$ | 24,129 | \$ | 20,642 |
| Cash payments of income taxes | \$ | 5,321 | \$ | 2,022 |
| Transfers of loans to other real estate owned | \$ | 289 | \$ | 720 |

See accompanying notes to the unaudited consolidated financial statements.
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BENEFICIAL MUTUAL BANCORP, INC.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

## Basis of Presentation

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Rule $10-01$ of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. These financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes thereto contained in the Annual Report on Form 10-K filed by Beneficial Mutual Bancorp, Inc. (the "Company" or "Bancorp") with the Securities and Exchange Commission on March 27, 2009. The results for the three or six month periods ended June 30, 2009 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2009 or any other period.

Principles of Consolidation
The unaudited interim consolidated financial statements include the accounts of the Company, its wholly owned subsidiaries and two variable interest entities ("VIEs") where the Company is the primary beneficiary. Specifically, the financial statements include the accounts of Beneficial Bank, the Company's wholly owned subsidiary (the "Bank"), and the Bank's wholly owned subsidiaries. The Bank's wholly owned subsidiaries are as follows: (i) Beneficial Advisors, LLC, which offers non-deposit investment products and services, (ii) Neumann Corporation, a Delaware corporation formed for the purpose of managing certain investments, (iii) Beneficial Insurance Services, LLC, which provides insurance services to individual and business customers and (iv) BSB Union Corporation, a leasing company. All significant intercompany accounts and transactions have been eliminated. In addition, two VIEs are consolidated in the financial statements. The Company monitors revenue from the various services and products offered. The various services and products support each other and are interrelated. Management makes significant operating decisions based upon the analysis of the entire Company and financial performance is evaluated on a company-wide basis. Accordingly, the various financial services and products offered are aggregated into one reportable operating segment: community banking as under SFAS 131 "Disclosures about Segments of an Enterprise and Related Information."

Use of Estimates in the Preparation of Financial Statements
These unaudited interim consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"). The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the allowance for loan losses, goodwill, other intangible assets and income taxes.

## NOTE 2 - NATURE OF OPERATIONS

The Company is a federally chartered stock holding company and owns $100 \%$ of the outstanding common stock of the Bank, a Pennsylvania chartered stock savings bank. On July 13, 2007, the Company completed its initial minority public offering and acquisition of FMS Financial Corporation and its wholly owned subsidiary, Farmers \& Mechanics

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Bank, which was merged with and into the Bank. Following the consummation of the merger and public offering, the Company had a total of $82,264,457$ shares of common stock, par value $\$ .01$ per share, issued and outstanding, of which $36,471,682$ were held publicly and $45,792,775$ were held by Beneficial Savings Bank MHC (the "MHC"). In the event the Company pays dividends to its stockholders, it will also be required to pay dividends to the MHC, unless the MHC receives regulatory approval to waive the receipt of dividends. The Company is authorized to issue a total of four hundred million shares, of which three hundred million shares shall be common stock, par value $\$ 0.01$ per share, and of which one hundred million shares shall be preferred stock, par value $\$ 0.01$ per share. Each share of the Company's common stock has the same relative rights as, and is identical in all respects with, each other share of common stock.

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The Bank offers a variety of consumer and commercial banking services to individuals, businesses, and nonprofit organizations through 68 offices throughout the Philadelphia and Southern New Jersey area. The Bank is supervised and regulated by the Pennsylvania Department of Banking and the Federal Deposit Insurance Corporation (the "FDIC"). The Office of Thrift Supervision (the "OTS") regulates the Company and the MHC. The Bank's customer deposits are insured up to applicable legal limits by the Deposit Insurance Fund of the FDIC. Insurance services are offered through Beneficial Insurance Services, LLC and wealth management services are offered through Beneficial Advisors, LLC, both wholly owned subsidiaries of the Bank.

## NOTE 3 - EARNINGS PER SHARE

The following table presents a calculation of basic and diluted earnings per share for the three and six-month periods ended June 30, 2009 and 2008. Earnings per share is computed by dividing net income available to common shareholders by the weighted average number of shares of common stock outstanding. The difference between common shares issued and basic average shares outstanding, for purposes of calculating basic earnings per share, is a result of subtracting unallocated employee stock ownership plan ("ESOP") shares and unvested restricted stock shares. See Note 14 for further discussion of stock grants.
(Dollars in thousands, except share and per share amounts)

Basic and diluted earnings per share:
Net income
Basic average common shares outstanding
Effect of dilutive securities
Dilutive average shares outstanding
Net earnings per share:
$\begin{array}{lllllllll}\text { Basic } & \$ & 0.00 & \$ & 0.11 & \$ & 0.07 & \$ & 0.19\end{array}$
Diluted

| Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| \$ | (50) | \$ | 9,101 | \$ | 5,078 | \$ | 15,163 |
|  | 77,678,961 |  | 79,255,114 |  | 7,717,407 |  | 79,235,030 |
|  |  |  |  |  | 8,787 |  |  |
|  | 77,678,961 |  | 79,255,114 |  | 7,726,194 |  | 79,235,030 |
| \$ | 0.00 | \$ | 0.11 | \$ | 0.07 | \$ | 0.19 |
| \$ | 0.00 | \$ | 0.11 | \$ | 0.07 | \$ | 0.19 |

For the three months ended June 30, 2009, there were 1,919,750 outstanding options and 897,500 restricted stock grants which were anti-dilutive for the earnings per share calculation due to the Company's net loss position. For the six months ended June 30, 2009 there were 1,919,750 outstanding options that were anti-dilutive and 761,500 restricted stock grants that were anti-dilutive and 136,000 restricted stock grants that were dilutive for the earnings per share calculation. There were no grants or options issued during the three or six-month period ended June 30, 2008.

## NOTE 4 - INVESTMENT SECURITIES

The amortized cost and estimated fair value of investments in debt and equity securities at June 30, 2009 and December 31, 2008 are as follows.

Investment securities available for sale are summarized in the following table:
(Dollars in thousands)

|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Estimated <br> Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Equity securities | \$ | 8,117 | \$ | 1,503 | \$ | 193 | \$ | 9,427 |
| U.S. Government Sponsored Enterprise ("GSE") and |  |  |  |  |  |  |  |  |
| Agency Notes |  | 7,568 |  | 88 |  | 5 | \$ | 7,651 |
| GNMA guaranteed mortgage certificates |  | 11,762 |  | 206 |  | 5 |  | 11,963 |
| Collateralized mortgage obligations |  | 137,631 |  | 1,479 |  | 1,102 |  | 138,008 |
| Other mortgage-backed securities |  | 640,975 |  | 24,611 |  | 56 |  | 665,530 |
| Municipal and other bonds |  | 157,507 |  | 958 |  | 4,926 |  | 153,539 |
| Money market fund |  | 80,440 |  | 57 |  | 0 |  | 80,497 |
| Total | \$ | 1,044,000 | \$ | 28,902 | \$ | 6,287 | \$ | 1,066,615 |

Equity securities
U.S. Government Sponsored Enterprise and Agency

| Notes | 8,687 | 17 | 5 | 8,699 |
| :--- | ---: | ---: | ---: | ---: |
| GNMA guaranteed mortgage certificates | 12,796 | 3 | 294 | 12,505 |
| Collateralized mortgage obligations | 177,300 | 1,222 | 2,149 | 176,373 |
| Other mortgage-backed securities | 767,978 | 25,342 | 40 | 793,280 |
| Municipal and other bonds | 105,280 | 798 | 6,148 | 99,930 |
| Mutual funds | 15,553 | - | - | 15,553 |
| Total | $\$ 1,095,232$ | $\$ 27,490$ | $\$$ | 8,636 |$\$ 1,114,086$

Management evaluates all investments with an unrealized loss in value, whether caused by adverse interest rates, credit movements or some other factor to determine if the loss is other than temporary.

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Investment securities held to maturity are summarized in the following table:
(Dollars in thousands)


December 31, 2008

|  | Gross | Gross | Estimated |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost | Gains | Losses | Value |

U.S. Government Sponsored Enterprise and Agency Notes
GNMA guaranteed mortgage certificates
Other mortgage-backed securities
Total

| $\$$ | 7,500 | $\$$ | 47 | $\$$ |  | $-\$$ | 7,547 |
| :--- | ---: | :--- | :---: | :---: | :---: | ---: | ---: |
|  | 728 |  | - |  | 29 | 699 |  |
|  | 67,786 |  | 1,378 |  | 41 |  | 69,123 |
| $\$$ | 76,014 | $\$$ | 1,425 | $\$$ | 70 | $\$$ | 77,369 |

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. The Company determines whether the unrealized losses are temporary in accordance with EITF 99-20, "Recognition of Interest Income and Impairment on Purchased Retained Beneficial Interests in Securitized Financial Asset" as amended by FSP EITF 99-20-1, "Amendments to the Impairment Guidance of EITF Issue No. 99-20", when applicable, and FSP SFAS No. 115-1 and SFAS No. 124-1,"The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments" and FSP SFAS No. 115-2 and SFAS No. 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments". The evaluation is based upon factors such as the creditworthiness of the issuers/guarantors, the underlying collateral, if applicable, and the continuing performance of the securities. Management also evaluates other facts and circumstances that may be indicative of an other-than-temporary impairment ("OTTI") condition. This includes, but is not limited to, an evaluation of the type of security, length of time and extent to which the fair value has been less than cost, and near-term prospects of the issuer.

FSP SFAS No. 115-2 and SFAS No. 124-2 requires the Company to assess whether the credit loss existed by considering whether (1) the Company has the intent to sell the security, (2) it is more likely than not that it will be required to sell the security before recovery, or (3) it does not expect to recover the entire amortized cost basis of the security. The guidance allows the Company to bifurcate the impact on securities where impairment in value was deemed to be other than temporary between the component representing credit loss and the component representing loss related to other factors. The portion of the fair value decline attributable to credit loss must be recognized through a change to earnings. The difference between the fair market value and the credit loss is recognized in other comprehensive income.

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Upon adoption of FSP FAS 115-2, a cumulative effect adjustment should be made to reclassify the non-credit portion of any other-than-temporary impairments previously recorded through earnings to accumulated other comprehensive income for investments held as of the beginning of the interim period of adoption. This adjustment should only be made if the entity does not intend to sell and more likely than not will not be required to sell the security before recovery of its amortized cost basis (i.e., the impairment does not meet the new definition of other-than-temporary). The cumulative effect adjustment should be determined based on the difference between the present value of the cash flows expected to be collected and the amortized cost basis of the debt security as of the beginning of the interim period in which the FSP is adopted. The cumulative effect adjustment should include the related tax effects.

FSP SFAS 115-2 and SFAS 124-2 were adopted by the Company for the quarter ended June 30, 2009. As there were no impairments taken on the Company's debt securities as of December 31, 2008 and March 31, 2009, no cumulative adjustment to retained earnings was recorded.

For the quarter ended June 30, 2009, the Company updated its assessment of the unrealized losses with respect to the securities and whether the losses were temporary in nature. Upon completion of this review, the Company did not recognize any other-than-temporary impairment for these securities during the three months ended June 30, 2009.

The following table provides information on the gross unrealized losses and fair market value of the Company's investments with unrealized losses that are not deemed to be other than temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2009 and December 31, 2008:
(Dollars in thousands)

| GSE and Agency Notes | \$ 521 | \$ | 5 | \$ | - | \$ |  |  | \$ 521 | \$ | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities | 22,226 |  | 61 | 680 |  |  | 27 |  | 22,906 |  | 88 |
| Municipal and other bonds | 15,583 |  | 147 | 20,983 |  |  | 4,779 |  | 36,566 |  | 4,926 |
| Collateralized mortgage obligations | 16,533 |  | 157 | 73,756 |  |  | 945 |  | 90,289 |  | 1,102 |
| Subtotal, debt securities | 54,863 |  | 370 | 95,419 |  |  | 5,751 |  | 150,282 |  | 6,121 |
| Equity securities | 1,103 |  | 193 |  | - |  |  |  | 1,103 |  | 193 |
| Mutual funds |  |  |  |  | - |  |  |  |  |  |  |
| Total temporarily impaired securities | \$ 55,966 | \$ | 563 | \$ 95,419 |  | \$ | 5,751 |  | \$ 151,385 | \$ | 6,314 |


|  | December 31, 2008 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  | 12 months or longer |  |  | Total |  |  |  |
|  | Fair Value | Unrealized Losses |  | Fair Value | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
| GSE and Agency Notes | \$ 522 | \$ | 5 | \$ | \$ | - | \$ | 522 | \$ | 5 |
| Mortgage-backed securities | 33,551 |  | 375 | 699 |  | 29 |  | 34,250 |  | 404 |
| Municipal and other bonds | 23,465 |  | 5,895 | 3,843 |  | 253 |  | 27,308 |  | 6,148 |
| Collateralized mortgage obligations | 78,951 |  | 1,367 | 55,768 |  | 782 |  | 134,719 |  | 2,149 |
| Total temporarily impaired securities | \$ 136,489 | \$ | 7,642 | \$ 60,310 | \$ | 1,064 |  | 196,799 | \$ | 8,706 |

The following summarizes, by security type, the basis for the conclusion that the applicable investments within the Company's available-for-sale and held-to-maturity portfolio were not other than temporarily impaired.

## United States Government Sponsored Enterprise and Agency Notes

The Company's investments in the preceding table in United States government sponsored enterprise notes consist of a government guaranteed debt obligation of the Department of Housing and Urban Development ("HUD"). The unrealized loss is due to current interest rate levels relative to the Company's cost and not credit quality, and because the Company does not intend to sell the investment and it is unlikely that the Company will be required to sell the investment before recovery of its amortized cost, which may be maturity, the Company does not consider this investment to be other than temporarily impaired at June 30, 2009.

## Mortgage-Backed Securities

The Company's investments in the preceding table in mortgage-backed securities consist of a GSE mortgage-backed security and government agency mortgage-backed securities. The unrealized losses are due to current interest rate levels relative to the Company's cost. The contractual cash flows of the investment in the GSE mortgage-backed security are debt obligations of Freddie Mac. Freddie Mac is currently under the conservatorship of the Federal Housing Finance Agency ("FHFA"). The contractual cash flows for this investment are guaranteed by an agency of the U.S. government. The cash flows related to government agency mortgage-backed securities are direct obligations of the U.S. Government. Accordingly, the Company expects to recover its full payment of principal of the investments. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments and it is unlikely that the Company will be required to sell the investments before recovery of their amortized cost, which may be maturity, the Company does not consider these investments to be other than temporarily impaired at June 30, 2009.

## Municipal and Other Bonds

The Company's investments in the preceding table in municipal and other bonds are comprised of municipal bonds, a foreign bond and trust preferred/collateralized debt obligations ("CDOs") backed by bank trust preferred capital securities.

The municipal bonds consist of Pennsylvania school district general obligation bonds and obligations issued by the Pennsylvania Housing Finance Agency and were in an unrealized loss position, on average, of $1.3 \%$ at June 30, 2009. Those bonds are rated investment grade at June 30, 2009. The decline in market value is attributable to widening of spreads and changes in the ratings of bond insurers and not related to credit. The Company expects to recover its full payment of principal and interest of the investments. The Company does not intend to sell the investments and it is unlikely that the Company will be required to sell the investments before recovery of their amortized cost, which may be maturity, the Company does not consider these investments to be other than temporarily impaired at June 30, 2009.

One bond in a loss position for less than 12 months was a foreign bond, which was at an unrealized loss of $0.4 \%$ at June 30, 2009. Other bonds that were in a loss position for greater than 12 months consisted of three trust preferred CDOs with an unrealized loss, on average, of $20.2 \%$ at June 30, 2009. There has been little secondary market trading for trust preferred CDOs, as a weakened economy and high levels of credit losses in the banking industry have led to illiquidity in the market for these types of securities. The trust preferred CDOs in this category are all senior tranches. The senior tranches of trust preferred CDOs are generally protected from defaults by over-collateralization. The Company expects the issuers to continue to perform according to the terms of the contracts. Only a limited number of issuers have contractually deferred their interest payments. Accordingly, the Company expects to recover its current principal of the investments and because the Company does not intend to sell the investments and it is unlikely that
the Company will be required to sell the investments before recovery of their amortized cost, which may be maturity, the Company does not consider these investments to be other than temporarily impaired at June 30, 2009.

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## Collateralized Mortgage Obligations

In the preceding table, the Company's investments in this category consist of collateralized mortgage obligations ("CMOs") issued by Freddie Mac, Fannie Mae and non-agency (whole loan) mortgage-backed securities. The decline in market value of whole loan CMOs is attributable to the widening of credit spreads in the whole loan CMO market. The majority of securities in this category were issued in 2003 and 2004 with 15 -year and 20 -year collateral with a current weighted average loan to value ratio of less than $50 \%$ for the portfolio. The Company expects the full payment of principal and because the Company does not intend to sell the investments and it is unlikely that the Company will be required to sell the investments before recovery of their amortized cost, which may be maturity, the Company does not consider these investments to be other than temporarily impaired at June 30, 2009.

## Equities and Mutual Funds

In the preceding table, the Company's investments in this category consist of bank-issued common stocks. Commons stocks that were in a loss position for less than 12 months consist of five bank-issued common stocks, with a loss, on average, of $14.9 \%$ at June 30, 2009. The Company evaluated the near-term prospects of the issuers in relation to the severity and duration of impairment and, because the Company has the ability and intent to hold the investments until a recovery of fair value, the Company does not consider these investments to be other than temporarily impaired at June 30, 2009.

NOTE 5 - LOANS

The Company provides loans to borrowers throughout the continental United States. The majority of these loans are to borrowers located in the Mid-Atlantic region. The ultimate repayment of these loans is dependent, to a certain degree, on the economy of this region. The U.S. and global economic environment has changed considerably from 2007. While the Company did not engage in subprime lending, the slowdown in housing activity and decline in home values associated with the subprime mortgage crisis has led to wider credit disruptions throughout the financial services industry, bankruptcy or failure of financial services companies, sharp declines in stock indices and significant government intervention in the banking and insurance industries. The economy remains in a weakened condition from quarter to quarter, and it does not appear likely that economic growth will rebound sharply in the coming months. This will further strain the financial condition of both households and businesses.

The Company proactively manages credit risk in its loan portfolio and employs a comprehensive loan review process.

Major classifications of loans at June 30, 2009 and December 31, 2008 are summarized as follows:
(Dollars in thousands)

|  | June 30,$2009$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |
| One-to-four family | \$ | 577,552 | \$ | 508,097 |
| Commercial real estate |  | 902,666 |  | 787,748 |
| Residential construction |  | 9,952 |  | 6,055 |
| Total real estate loans |  | 1,490,170 |  | 1,301,900 |
| Commercial business loans |  | 331,732 |  | 320,640 |
| Consumer loans: |  |  |  |  |
| Home equity loans and lines of credit |  | 334,169 |  | 362,381 |
| Auto loans |  | 144,637 |  | 142,097 |
| Other consumer loans |  | 391,032 |  | 293,106 |
| Total consumer loans |  | 869,838 |  | 797,584 |
| Total loans |  | 2,691,740 |  | 2,420,124 |
| Net deferred loan fees and costs |  | 3,231 |  | 4,458 |
| Allowance for loan losses |  | $(43,235)$ |  | $(36,905)$ |
| Loans, net | \$ | 2,651,736 | \$ | 2,387,677 |

A large increase in loan categories occurred in consumer loans due to the purchase of $100 \%$ participation interest in government guaranteed student loans at a discount. These loans carry with them a greater than $95 \%$ guarantee of repayment as well as a return of excess interest in a declining interest rate environment.

The activity in the allowance for loan losses for the six months ended June 30, 2009 and 2008 and the twelve months ended December 31, 2008, is as follows:
(Dollars in thousands)

|  | June 30, |  |  |  | $\begin{aligned} & \text { December } \\ & 31,2008 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |  |  |
| Balance, beginning of year | \$ | 36,905 | \$ | 23,341 | \$ | 23,341 |
| Provision for loan losses |  | 10,100 |  | 2,600 |  | 18,901 |
| Charge-offs |  | $(4,163)$ |  | $(3,721)$ |  | $(5,963)$ |
| Recoveries |  | 393 |  | 319 |  | 626 |
| Balance, end of period | \$ | 43,235 | \$ | 22,539 | \$ | 36,905 |

The provision for loan losses charged to expense is based upon past loan loss experience and an evaluation of estimated losses in the current loan portfolio, including the evaluation of impaired loans under "SFAS No. 114, Accounting by Creditors for Impairment of a Loan - an amendment of Financial Accounting Standards Board ("FASB") Statements No. 5 and 15" and "SFAS No. 118, Accounting by Creditors for Impairment of a Loan -Income Recognition and Disclosures - an amendment of FASB Statement No. 114." A loan is considered to be impaired when, based upon current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan. An insignificant delay or insignificant shortfall in amount of payments does not necessarily result in a loan being identified as impaired. For this purpose, delays less than 90 days are considered to be insignificant. Impairment losses are included in the provision for loan losses. Large groups of homogeneous loans are collectively evaluated for impairment, except for those loans restructured under a troubled debt restructuring. Loans collectively evaluated for impairment include personal loans and most residential mortgage loans, and are not included in the following data.

Components of Impaired Loans
(Dollars in thousands)

|  | June 30, 2009 |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired loans with related allowance for loan losses calculated under SFAS No. 114 | \$ | 28,861 | \$ | 14,079 |
| Impaired loans with no related allowance for loan |  |  |  |  |
| losses calculated under SFAS No. 114 |  | 38,287 |  | 5,138 |
| Total impaired loans | \$ | 67,148 | \$ | 19,217 |
| Valuation allowance related to impaired loans | \$ | 15,118 | \$ | 8,707 |

Analysis of Impaired Loans
(Dollars in thousands)
For the Six Months Ended June 30,

|  |  | 2009 | 2008 |  |
| :--- | ---: | ---: | ---: | ---: |
| Average impaired loans | $\$$ | 33,788 | $\$$ | 5,939 |
| Interest income recognized on impaired loans |  | 185 |  | - |
| Cash basis interest income recognized on impaired loans |  | 24 |  | - |

## NOTE 6 - BANK PREMISES AND EQUIPMENT

Bank premises and equipment at June 30, 2009 and December 31, 2008 are summarized as follows: (Dollars in thousands)

|  | June 30, | December 31, |  |
| :--- | :---: | :---: | ---: |
| Land | 2009 | 2008 |  |
| Bank premises | $\$$ | 15,793 | 16,030 |
| Furniture, fixtures and equipment | 52,223 | 51,943 |  |
| Leasehold improvements | 24,904 | 24,036 |  |
| Construction in progress | 10,676 | 10,629 |  |
|  | 2,408 | 2,022 |  |


| Total |  | 106,004 |  | 104,660 |
| :--- | :---: | :---: | :---: | :---: |
| Accumulated depreciation and amortization |  | $(28,313)$ |  | $(26,170)$ |
| Total | $\$$ | 77,691 | $\$$ | 78,490 |

## NOTE 7 - GOODWILL AND OTHER INTANGIBLES

Goodwill and other intangible assets arising from the acquisition of CLA Agency, Inc. ("CLA") and FMS were accounted for in accordance with SFAS No. 142 "Goodwill and Intangibles Assets." As required under SFAS No. 142, goodwill is not amortized but rather reviewed for impairment at least annually. The other intangibles are amortizing intangibles, which primarily consist of a core deposit intangible, which is amortized over an estimated useful life of ten years. As of June 30, 2009, the core deposit intangible net of accumulated amortization totaled $\$ 14.9$ million. The other amortizing intangibles, which include customer lists, vary in estimated useful lives from two to thirteen years.

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Goodwill and other intangibles at June 30, 2009 and December 31, 2008 are summarized as follows:
(Dollars in thousands)

|  |  |  |  | Customer <br> Core Deposit <br> Intangible <br> Relationships |
| :--- | :---: | :---: | :---: | :---: | :---: |
| and other |  |  |  |  |



NOTE 8 - DEPOSITS

Deposits at June 30, 2009 and December 31, 2008 are summarized as follows:
(Dollars in thousands)

|  | June 30, | December 31, |  |  |
| :--- | ---: | :---: | ---: | ---: |
|  | 2009 | 2008 |  |  |
| Non-interest bearing deposits | $\$$ | 248,487 | $\$$ | 226,382 |
| Interest earning checking accounts |  | 784,442 | 546,133 |  |
| Money market accounts | 617,279 | 534,012 |  |  |
| Savings accounts |  | 411,818 | 394,308 |  |
| Time deposits |  | 975,990 |  | $1,040,844$ |
| Total deposits | $\$$ | $3,038,016$ | $\$$ | $2,741,679$ |

## NOTE 9 - BORROWED FUNDS

Borrowed funds at June 30, 2009 and December 31, 2008 are summarized as follows:
(Dollars in thousands)

|  | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Fed funds purchased | \$ |  | \$ | 40,000 |
| FHLB advances |  | 174,750 |  | 174,750 |
| Repurchase agreements |  | 240,000 |  | 240,177 |
| Federal Reserve overnight borrowings |  |  |  | 96,250 |
| Statutory trust debenture |  | 25,290 |  | 25,282 |
| Other |  | 3,571 |  | 3,595 |
| Total borrowed funds | \$ | 443,611 | \$ | 580,054 |

The Company assumed FMS's obligation to the FMS Statutory Trust II (the "Trust") as part of the acquisition of FMS on July 13, 2007. The Company's debenture to the Trust as of June 30, 2009 was $\$ 25.8$ million. The fair value of the debenture was recorded as of the acquisition date at $\$ 25.3$ million. The difference between market value and the Company's debenture is being amortized as interest expense over the expected life of the debt. The trust preferred securities are redeemable by the Company anytime after June 2011.

## NOTE 10 - REGULATORY CAPITAL REQUIREMENTS

The Bank is subject to various regulatory capital requirements administered by state and federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes that, as of June 30, 2009 and December 31, 2008, the Bank met all capital adequacy requirements to which it was subject.

As of June 30, 2009 and December 31, 2008, the Bank is considered well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events that management believes have changed the Bank's categorization since the most recent notification from the FDIC.

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The Bank's actual capital amounts and ratios (under rules established by the FDIC) are presented in the following table:
(Dollars in thousands)

As of June 30, 2009:
Tier 1 Capital (to average

| assets) | $\$$ | 429,574 | $10.87 \%$ | $\$$ | 118,500 | $3.00 \%$ | $\$ 197,500$ | $5.00 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 Capital (to risk <br> weighted assets) <br> Total Capital (to risk <br> weighted assets) | 429,574 | $17.14 \%$ | 100,300 | $4.00 \%$ | 150,400 | $6.00 \%$ |  |  |
| As of December 31, 2008: | 461,091 | $18.40 \%$ | 200,500 | $8.00 \%$ | 250,700 | $10.00 \%$ |  |  |
| Tier 1 Capital (to average <br> assets) |  |  |  |  |  |  |  |  |
| Tier 1 Capital (to risk <br> weighted assets) | 421,665 | $11.24 \%$ | $\$$ | 112,523 | $3.00 \%$ | $\$$ | 187,538 | $5.00 \%$ |
| Total Capital (to risk <br> weighted assets) | 421,665 | $17.78 \%$ | 94,866 | $4.00 \%$ | 142,300 | $6.00 \%$ |  |  |

## NOTE 11 - INCOME TAXES

For the six months ended June 30, 2009, the Company recorded an income tax expense of $\$ 0.7$ million, for an effective tax rate of $11.9 \%$, compared to a tax expense of $\$ 6.2$ million, for an effective tax rate of $28.9 \%$ for the same period in 2008. The decrease was due primarily to a decrease in income before income taxes of $\$ 15.5$ million to $\$ 5.8$ million for the six months ended June 30, 2009, from income before income taxes of $\$ 21.3$ million for the six months ended June 30, 2008, as well as increases in tax exempt investments and projected increases in income tax credits related to affordable housing investments of $\$ 0.6$ million for 2009 over 2008.

As of June 30, 2009, the Company had a recorded valuation allowance of $\$ 1.6$ million relating to impaired assets primarily consisting of equity securities deemed to be other than temporarily impaired.

The Company adopted FASB Interpretation No. ("FIN") 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109" on January 1, 2007. FIN 48 clarifies the accounting and reporting for income taxes where interpretation of the tax laws may be uncertain. FIN 48 prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of income tax uncertainties with respect to positions taken or expected to be taken in income tax returns. The initial adoption did not have a material impact on the Company's financial condition and results of operations and cash flows. Currently, the Company believes no significant uncertain tax positions exist, whether individually or in the aggregate, that would give rise to the non-recognition of an existing tax benefit and no liability for uncertain tax positions is recognized in the unaudited interim consolidated financial statements. The Company recognizes, when applicable, interest and penalties related to

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unrecognized tax positions in the provision for income taxes in the consolidated statement of operations. The Company's income tax returns for the years 2005 through 2008 remain subject to examination by taxing authorities.

Pursuant to SFAS No. 109, the Company is not required to provide deferred taxes on its tax loan loss reserve as of December 31, 1987. The amount of this reserve on which no deferred taxes have been provided is approximately $\$ 2.3$ million. This reserve could be recognized as taxable income and create a current and/or deferred tax liability using the income tax rates then in effect if one of the following occur: (i) the Company's retained earnings represented by this reserve are used for distributions in liquidation or for any other purpose other than to absorb losses from bad debts; (ii) the Company fails to qualify as a Bank, as provided by the Internal Revenue Code; or (iii) there is a change in federal tax law.

## NOTE 12 - PENSION AND POSTRETIREMENT BENEFIT PLANS

The Bank has noncontributory defined benefit pension plans ("Plans") covering most of its employees. Additionally, the Company sponsors nonqualified supplemental employee retirement plans for certain participants.

The Bank also provides certain postretirement benefits to qualified former employees. These postretirement benefits principally pertain to certain health insurance and life insurance coverage. Information relating to these employee benefits program are included in the table that follows.

Effective June 30, 2008, the defined pension benefits for Bank employees were frozen at the current levels. In 2008, the Company enhanced its $401(\mathrm{k})$ Plan and combined it with its ESOP to fund employer contributions.

The components of net pension cost are as follows:
(Dollars in thousands)



| Amortization of prior service cost | - | 13 |  | 73 | 94 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Curtailment gain | - | $(7,289)$ |  | - | 82 |
| Amortization of transition obligation | - | - | 81 | 82 |  |
| Net periodic pension cost | $\$ \quad 719$ | $\$(5,931)$ | $\$$ | 995 | $\$ 1,099$ |

The Company's funding policy is to contribute annually an amount, as determined by consulting actuaries and approved by the Board of Directors, which can be deducted for federal income tax purposes.

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## NOTE 13 - EMPLOYEE SAVINGS AND STOCK OWNERSHIP PLAN ("KSOP")

In connection with the initial public offering, the Company implemented an ESOP, which provides retirement benefits for substantially all full-time employees who were employed at the date of the initial public offering and are at least 21 years of age. Other salaried employees will be eligible after they have completed one year of service and have attained the age of 21 . The Company makes annual contributions to the ESOP equal to the ESOP's debt service or equal to the debt service less the dividends received by the ESOP on unallocated shares. Shares in the ESOP were acquired using funds provided by a loan from the Company and accordingly the cost of those shares is shown as a reduction of stockholders' equity. The loan to the ESOP as of June 30, 2009 and June 30, 2008 was $\$ 28.9$ million and $\$ 30.3$ million, respectively. The Company accounts for the ESOP based on guidance from Statement of Position ("SOP") 93-6 "Employer's Accounting for Employee Stock Ownership Plans." Shares are released to participants proportionately as the loan is repaid.

As of July 1, 2008, the ESOP was merged with the Company's 401(k) plans to form the Employee Savings and Stock Ownership Plan ("KSOP"). All full time employees and certain part-time employees are eligible to participate in the KSOP if they meet certain criteria. Shares will be allocated and released based on the Company's 401(k) Plan Document. While the KSOP is one plan, the two separate components of the 401(k) Plan and ESOP remain. Under the KSOP the Company makes basic contributions and matching contributions. The Company makes additional contributions on behalf of certain employees based on age and years of service. The Company may also make discretionary contributions under the KSOP. Each participant's account is credited with shares of the Company's stock or cash based on compensation earned during the year in which the contribution was made.

If the Company declares a dividend, the dividends on the allocated shares would be recorded as dividends and charged to retained earnings. Dividends declared on common stock held by the ESOP which has not been allocated to the account of a participant can be used to repay the loan. Allocation of shares to the ESOP participants is contingent upon the repayment of a loan to the Company. The Company recorded an expense of approximately $\$ 0.7$ million and $\$ 1.6$ million for the three and six month periods ended June 30, 2009, respectively. Additionally, the Company recorded an expense of approximately $\$ 0.4$ million and $\$ 0.8$ million for the three and six month periods ended June 30,2008 , respectively.

## NOTE 14 - STOCK BASED COMPENSATION

Stock-based compensation is accounted for in accordance with SFAS No. 123 (revised 2004) ("SFAS No. 123(R)"), "Share-Based Payment". The Company establishes fair value for its equity awards to determine their cost. The Company recognizes the related expense for employees over the appropriate vesting period, or when applicable, service period, using the straight-line method. However, consistent with SFAS No. 123(R), the amount of stock-based compensation recognized at any date must at least equal the portion of the grant date value of the award that is vested at that date. As a result, it may be necessary to recognize the expense using a ratable method.

The Company's 2008 Equity Incentive Plan ("EIP") authorizes the issuance of shares of common stock pursuant to awards that may be granted in the form of stock options to purchase common stock ("options") and awards of shares of common stock ("stock awards"). The purpose of the Company's stock-based incentive plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors and employees. In order to fund grants of stock awards under the EIP, the Equity Incentive Plan Trust (the "Trust") purchased $1,612,386$ shares of Company common stock in the open market for approximately $\$ 19.0$ million during the year ended December 31, 2008. The Company made sufficient contributions to the Trust to fund the stock purchases. The acquisition of these shares by the Trust reduced the Company's outstanding additional paid in capital. The EIP shares will, generally, vest at a rate of $20 \%$ over five years. As of June 30, 2009, no shares were fully vested or forfeited. All grants that were issued contain a service condition in order for the shares to vest. Awards of common

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stock include awards to certain officers of the Company that will vest only if certain specified performance requirements are met during a specific performance measurement period. The Company believes it is probable that the performance measurements will be met.

Compensation expense related to the stock awards is recognized ratably over the five year vesting period in an amount which totals the market price of the Company's stock at the grant date. The expense recognized for the stock awards for three and six months ended June 30,2009 was $\$ 0.5$ million and $\$ 0.9$ million, respectively compared to $\$ 0.0$ million for the three and six months ended June 30, 2008. The following table summarizes the non-vested stock award activity for the six months ended June 30, 2009. There was no activity for the three or six months ended June 30, 2008.

18

|  | Number of <br> Shares | Weighted <br> Average |
| :--- | ---: | ---: | ---: |
| Granted | Grant Price |  |

The EIP authorizes the grant of options to officers, employees, and directors of the Company to acquire shares of common stock with an exercise price equal to the fair value of the common stock at the grant date. Options expire ten years after the date of grant, unless terminated earlier under the option terms. Options are granted at the then fair market value of the Company's stock. The options were valued using the Black-Scholes option pricing model. During the six months ended June 30, 2009, the Company granted 227,250 options. All options issued contain service conditions based on the participant's continued service. The options generally become vested and exercisable at the rate of $20 \%$ a year over five years. For the three and six months ended June 30, 2009 the compensation expense for the options was $\$ 0.3$ million and $\$ 0.6$ million, respectively compared to $\$ 0.0$ million for the three and six months ended June 30, 2008.

A summary of option activity as of June 30,2009 and changes during the six-month period then ended is presented below. There were 5,000 options forfeited during the six months ended June 30, 2009.

|  | Number of <br> Options | Weighted <br> Exercise Price <br> per Shares | Number of <br> Options <br> Exercisable |  |
| :--- | :---: | :---: | ---: | :---: |
| January 1, 2009 | $1,697,500$ | $\$$ | 11.86 | - |
| Granted | 227,250 | 8.35 | - |  |
| Exercised | - |  | - | - |
| Forfeited | $(5,000)$ | 11.86 | - |  |
| Expired | - |  | - | - |
| June 30, 2009 | $1,919,750$ | $\$$ | 11.45 | - |

The weighted average remaining contractual term was approximately 9.18 years for options outstanding as of June 30 , 2009. No options were exercisable as of June 30, 2009.

The risk-free rate of return is based on the U.S. Treasury yield curve in effect at the time of grant. Significant weighted average assumptions used to calculate the fair value of the options for the six months ended June 30, 2009 are as follows. There were no options granted during the six months ended June 30, 2008.

|  | For the <br> Six Months <br> Ended |  |
| :--- | :---: | :---: |
| June 30, |  |  |
|  | 2009 |  |
| Weighted average fair value of options granted | $\$ 2.94$ |  |
| Weighted average risk-free rate of return | $2.38 \%$ |  |
| Weighted average expected option life in months | 78 |  |
| Weighted average expected volatility | $\$$ | $29.77 \%$ |
| Expected dividends | - |  |

The expected volatility was determined using historical volatilities based on historical stock prices. The Company used the simplified method for determining the expected life for options as allowed under SEC Staff Accounting Bulletin 110. As of June 30, 2009, there was $\$ 5.3$ million and $\$ 8.5$ million of total unrecognized compensation cost related to options and non-vested stock awards, respectively, granted under the EIP. There was no unrecognized compensation cost as of June 30, 2008. The cost of the options and the restricted stock awards is expected to be recognized over a weighted average period of 4.2 years.

## NOTE 15 - COMMITMENTS AND CONTINGENCIES

Outstanding loan commitments totaled $\$ 277.0$ million at June 30,2009 , as compared to $\$ 248.8$ million as of December 31, 2008. Loan commitments consist of commitments to originate new loans as well as the outstanding undrawn portions of lines of credit and standby letters of credit.

The Company is not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to the Company's financial condition and results of operations and cashflows.

The Company is a member of the VISA Inc. ("VISA"). On October 3, 2007, VISA announced it had completed restructuring transactions in preparation for its initial public offering ("IPO") expected to occur in the first quarter of 2008. As part of the restructuring, the Company's indemnification obligation was modified to include only certain known litigation as of the date of restructuring. This modification triggered a requirement to fair value the indemnification obligation in accordance with FIN 45 "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45"). The Company's potential indemnification obligations based on its proportionate share of ownership in VISA is not material as of June 30, 2009 or December 31, 2008. The Company's liability has been netted with the Company's proportionate share of indemnification escrow which VISA set aside to cover litigation existing prior to its initial public offering. The Company's net liability was \$128 thousand and \$179 thousand as of June 30, 2009 and December 31, 2008.

## NOTE 16 - RECENT ACCOUNTING PRONOUNCEMENTS

In June 2009 FASB issued SFAS No. 168; "FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles ("SFAS 168") - a replacement of FASB Statement No. 162. ("SFAS 162")" FASB Codification is the new source of authoritative Generally Accepted Accounting Principles ("GAAP") recognized by the FASB to be applied by nongovernmental entities. On the effective date of this SFAS 168, the Codification will supersede all then-existing non-SEC accounting and reporting standards. SFAS 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. Prior to codification, SFAS 162 "Hierarchy of Generally Accepted Accounting Principals" (SFAS 162) arranged these sources of GAAP in a hierarchy for users to apply accordingly. Once the Codification is in effect, all of its content will carry the same level of

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authority, effectively superseding SFAS 162 . In other words, the GAAP hierarchy will be modified to include only two levels of GAAP: authoritative and non-authoritative. As a result, this statement replaces SFAS 162 to indicate this change to the GAAP hierarchy. Management will adopt SFAS 168 for the quarter ended September 30, 2009 and all subsequent periods.

In June 2009, FASB issued SFAS No. 167; Amendments to FIN . 46(R) which addresses certain provisions of FIN. 46 (revised December 2003) "Consolidation of Variable Interest Entities. This statement defines the primary beneficiary of variable interest entities as meeting the following two criteria 1) the power to direct the activities of variable interest entity that most significantly impact the entity's economic performance 2 ) the obligation to absorb the losses or receive the benefits that could potentially be significant to the variable interest entity. This statement changes the current requirements which are based on a quantitative approach to a more qualitative approach. Additionally, the statement requires ongoing reassessments of whether an enterprise is the primary beneficiary of the variable interest entity. This statement is effective for periods beginning after November 15, 2009. The Company is currently reviewing the impact this statement will have on the two consolidated variable interest entities.

In June 2009, FASB issued SFAS 166 "Accounting for Transfers of Financial assets- an Amendment of FASB Statement No. 140." This statement implements two primary changes. This statement eliminates the exceptions for special-purpose qualifying entities from consolidation guidance and the exception that permitted sale accounting for certain mortgage securitizations when a transferor has not surrendered control over the transferred financial assets. This statement establishes conditions for reporting a transfer of a portion of a financial asset as a sale. This statement is effective for periods beginning after November 15, 2009. Management is reviewing the impact this statement may have on the consolidated financial statements.

In May 2009 FASB issued SFAS 165; "Subsequent Events" which establishes general standards of accounting disclosures of events that occur after the balance sheet date but before the date the financial statements are issued. This statement sets forth guidelines defining the period after the balance sheet date in which management should evaluate transactions for potential recognition or disclosure to the financial statements. Additionally the statement addresses circumstances which would cause an entity to recognize events or transactions occurring after the balance sheet date in its financial statements and disclosures as subsequent events. This Statement does not apply to subsequent events or transactions that are within the scope of other applicable GAAP that provide different guidance on the accounting treatment for subsequent events or transactions. This Statement is effective for interim or financial periods ending after June 15, 2009. This Statement would apply to both interim financial statements and annual financial statements. This statement does not have a material impact on the interim consolidated financial statements of the Company.

In April 2009, FASB issued FASB Staff Position ("FSP") FAS 157-4 "Determining Fair Value When the Value and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That are Not Orderly." This FSP provides additional guidance for estimating fair value in accordance with FASB Statement 157 "Fair Value Measurements" when the volume and level of activity for an asset or liability has significantly decreased. Under this guidance price quotes for assets and liabilities resulting from inactive markets may require adjustments. This FSP outlines possible factors to consider in determining if a market is inactive consisting of transactions that are not orderly. Additionally, valuations based on inactive transactions that are not orderly should not be given significant weighting in the valuation of assets. This FSP does not prescribe a methodology for making significant adjustments to quoted prices when estimating fair value. This FSP is effective for interim and annual periods ending after June 15, 2009 with early adoption for periods ending after March 15, 2009 and shall be applied prospectively. The Company did not early adopt this FSP. Adoption of this FSP did not have a material impact on interim consolidated financial statements.

In April 2009, FASB issued FSP FAS 115-2 and 124-2 "Recognition of Other-Than-Temporary Impairments." This FSP amends the other-than-temporary impairment guidance for debt securities and makes guidance more operational and improves the presentation and disclosure of other-than-temporary impairments on debt and equity securities in the financial statements. Prior to determining if a debt security is other than temporarily impaired management must assess whether it has the intent to sell the security or it is more likely than not that it will be required to sell the security prior to the anticipated recovery. An other-than-temporary impairment has occurred if an entity does not expect to recover the entire amortized cost basis of the security.

Additionally, this FSP gives guidance on other-than-temporary impairment being recognized in earnings or other comprehensive income. If an entity intends to sell a security or if an entity is more likely than not will be required to sell a security, then the loss will be recognized in earnings. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the other-than-temporary impairment shall be separated into (a) the amount representing the credit loss and (b) the amount related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss shall be recognized in earnings. The amount of the total other-than-temporary impairment related to other factors shall be recognized in other comprehensive income, net of applicable taxes.

This FSP is effective for interim and annual periods ending after June 15, 2009 with early adoption for periods ending after March 15, 2009 and shall be applied prospectively. Adoption of this FSP required additional disclosures but did not have a material impact to the interim consolidated financial statements.

In April 2009, FASB issued FSP FAS 107-1 and APB 28-1 "Interim Disclosures about Fair Value of Financial Instruments" which requires disclosures about fair value of financial instruments for interim reporting periods as well as in annual financial statements. This FSP is effective for interim reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. Adoption of this FSP required additional disclosures but did not materially impact the consolidated financial statements. The disclosures required by this statement are contained in Note 17.

In September 2008, the FASB issued FSP No. Emerging Issues Task Force ("EITF") 08-6 "Equity Method Investment Accounting Considerations." This EITF clarifies how to account for certain transactions involving equity method investments including recording the initial cost of the investment, contingent consideration, decrease in investment value, and change in level of ownership. This EITF is effective on a prospective basis in fiscal years beginning on or after December 15, 2008, and interim periods within those fiscal years. This FSP did not have a material impact on the Company's consolidated financial statements.

In December 2008, the FASB issued FSP No. 132(R) - "Employers Disclosures about Postretirement Benefit Plan Assets". This FSP requires employers to disclose information about fair value measurements of plan assets that would be similar to the requirements of SFAS 157. This FSP requires disclosures about the plan assets of pension plans and other post retirement plans including investment allocations, fair value of plan assets, asset categories, fair value measurements and significant concentrations of risk. This FSP is effective for fiscal years ending after December 15, 2009.

On June 16, 2008, the FASB issued FSP EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("FSP No. EITF 03-6-1"), which concluded that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of EPS pursuant to the two-class method. FSP No. EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008, and interim periods within those years. Upon adoption, a company is required to retrospectively adjust its earnings per share data to conform to the provisions of FSP No. EITF 03-6-1. The Company does not have participating securities under this FSP. The participants of the Equity Incentive Plan vest for dividends at the same rate that they vest for restricted shares. Any dividends paid to participants will be held in Trust until the participants vest for their shares. Upon vesting, shares and accumulated dividends will be released to the participants.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" ("SFAS No. 161 "). This statement is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. This statement requires disclosure of the fair values of derivative instruments and their gains and losses in a tabular form. It also provides more information about an entity's liquidity by requiring disclosure of derivative features that are credit risk related. Finally, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. This statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. This statement did not have a material impact on the Company's consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations" which replaces SFAS No. 141, "Business Combinations" ("SFAS No. 141"). This Statement retains the fundamental requirements in SFAS No. 141 that the acquisition method of accounting (formerly referred to as the purchase method) be used for all business

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combinations and that an acquirer be identified for each business combination. This Statement defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as of the date that the acquirer takes control. This Statement requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at fair values. This Statement requires the acquirer to recognize acquisition-related costs and restructuring costs separately from the business combination as period expense. This Statement was effective for business combinations for which the acquisition is on or after the first annual reporting period of the acquisition beginning on or after December 15, 2008. The adoption of this Statement will impact the accounting and reporting of acquisitions after January 1, 2009.

In December 2007, the FASB issued SFAS No. 160 "Noncontrolling Interests in Consolidated Financial Statements - an Amendment to ARB No. 51" ("SFAS No. 160"). This Statement established new accounting and reporting standards that require that ownership interests in subsidiaries held by parties other than the parent be clearly identified and presented in the consolidated statement of financial position within equity, but separate from the parent's equity. This Statement also requires that the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income. In addition, when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary shall be initially measured at fair value, with the gain or loss on the deconsolidation of the subsidiary measured using fair value of any noncontrolling equity investments rather than the carrying amount of that retained investment. SFAS No. 160 also clarifies that changes in parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. This statement did not have a material impact on the Company's consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115" ("SFAS No. 159"). SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. This statement is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Management adopted SFAS No. 159 on January 1, 2008 but has not elected to fair value any of the Company's financial assets and financial liabilities that are not currently required to be measured at fair value.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS No. 157"). SFAS No. 157 defines fair value, establishes a framework for measuring fair value under GAAP and enhances disclosures about fair value measurements. SFAS No. 157 retains the exchange price notion and clarifies that the exchange price is the price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. SFAS No. 157 was effective for the Company's financial statements for the year beginning on January 1, 2008. In October 2008, FASB issued FASB Staff Position 157-3 ("FSP 157-3") which addresses fair valuing a financial asset when the market for an asset that is not active. This FSP clarifies the application of SFAS 157 in an inactive market and provides examples to illustrate key considerations and was effective upon issuance. The Company adopted SFAS No. 157 on January 1, 2008 and has included additional disclosures about fair value in the notes to the financial statements.

In September 2006, the FASB ratified EITF Issue No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF No. 06-4") An endorsement split-dollar arrangement is an arrangement whereby an employer owns a life insurance policy that covers the life of an employee and using a separate agreement endorses a portion of the policy death benefit to the insured employee's beneficiary. EITF 06-4 applies only to those endorsement split-dollar arrangements that provide a death benefit Postretirement. This EITF requires an employer recognize a liability for future benefits if, in substance, the benefit exists. The liability would be accounted for in accordance with SFAS No. 106 "Employers Accounting for Postretirement Benefits Other Than Pensions" ("SFAS No. 106") or Accounting Principles Board ("APB") No. 12 "Omnibus Opinion". The EITF's requirement is effective for fiscal years beginning after December 15, 2007. Upon adoption of the accounting guidance under EITF 06-4 as of January 1, 2008, the Company recognized a liability of $\$ 11.8$ million in accordance with SFAS No. 106 and recorded a corresponding reduction to retained earnings representing the cumulative effect of the change in accounting principle.

## NOTE 17 - FAIR VALUE OF FINANCIAL INSTRUMENTS

Effective January 1, 2008, the Company adopted SFAS No. 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements. The definition of fair value retains the exchange price notion in earlier definitions of fair value. SFAS No. 157 clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market in which the reporting entity would transact for the asset or liability. The definition focuses on the price that would be received to sell the asset or paid to transfer the liability (an exit price), not the price that would be paid to acquire the asset or received to assume the liability (an entry price). SFAS No. 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. FASB Staff Position ("FSP") No. 157-2, Effective Date of FASB Statement No. 157, issued in February 2008, delayed the effective date of SFAS No. 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in an entity's financial statements on a recurring basis (at least annually), to fiscal years beginning after November 15, 2008.

Fair value is based on quoted market prices, when available. If listed prices or quotes are not available, fair value is based on fair value models that use market participant or independently sourced market data which include: discount rate, interest rate yield curves, credit risk, default rates and expected cash flow assumptions. In addition, valuation adjustments may be made in the determination of fair value. These fair value adjustments may include amounts to reflect counter party credit quality, creditworthiness, liquidity and other unobservable inputs that are applied consistently over time. These adjustments are estimated and, therefore, subject to significant management judgment, and at times, may be necessary to mitigate the possibility of error or revision in the model-based estimate of the fair value provided by the model. The methods described above may produce fair value calculations that may not be indicative of the net realizable value. While the Company believes its valuation methods are consistent with other financial institutions, the use of different methods or assumptions to determine fair values could result in different estimates of fair value.

SFAS No. 157 describes three levels of inputs that may be used to measure fair value:
Level 1 Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt, equity securities and derivative contracts that are traded in an active exchange market as well as certain U.S. Treasury securities that are highly liquid and actively traded in over-the-counter markets.

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted market prices that are traded less frequently than exchange traded assets and liabilities. The values of these items are determined using pricing models with inputs observable in the market or can be corroborated from observable market data. This category generally includes U.S. Government and agency mortgage-backed debt securities, corporate debt securities and derivative contracts.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

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At the end of each quarter, the Company assesses the valuation hierarchy for each asset or liability measured. From time to time, assets or liabilities will be transferred within hierarchy levels as a result of changes in valuation methodologies used. During the third quarter 2008, the Company determined that collateralized debt obligations have become less liquid and pricing has become less observable along with a currently inactive market. Consequently, the Company transferred $\$ 23.9$ million, or $0.6 \%$ of total assets, previously valued at fair value to Level 3. The methodology for establishing valuations for these securities considered the pricing of similar securities issued during the period, and adjusted this pricing for credit quality, diversification of underlying collateral and recent cash flows on the Company's holdings.

In addition, SFAS No. 157 requires the Company to disclose the fair value for financial assets on both a recurring and non-recurring basis. The Company measures loans held for sale, impaired loans, SBA servicing assets, restricted equity investments and loans transferred to other real estate owned at fair value on a non-recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with SFAS No. 114. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At June 30, 2009, substantially all of the total impaired loans were evaluated based on the fair value of the collateral. In accordance with SFAS 157, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as a non-recurring Level 2 valuation.

Those assets which will continue to be measured at fair value on a recurring basis at June 30, 2009 are as follows:
(Dollars in thousands)

> Category Used for Fair Value Measurement
> As of June 30, 2009
> Level 1 Level 2 Level $3 \quad$ Total

Assets:
Investment securities available for sale:
U.S. Government Sponsored Enterprise ("GSE") and

| agency notes |  |  | \$ | 7,651 |  |  | \$ | 7,651 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GNMA guaranteed mortgage certificates |  |  |  | 11,963 |  |  |  | 11,963 |
| Collateralized mortgage obligations |  |  |  | 138,008 |  |  |  | 138,008 |
| Other mortgage-backed securities |  |  |  | 665,530 |  |  |  | 665,530 |
| Municipal and other bonds |  |  |  | 134,978 | \$ | 18,561 |  | 153,539 |
| Equity securities | \$ | 9,427 |  |  |  |  |  | 9,427 |
| Money market funds |  |  |  | 78,887 |  |  |  | 78,887 |
| Mutual funds |  |  |  | 1,318 |  |  |  | 1,318 |
| Certificates of deposit |  | 292 |  |  |  |  |  | 292 |

The table below presents all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended June 30, 2009.
\(\left.$$
\begin{array}{lr}\begin{array}{l}\text { Level } 3 \text { Investments Only } \\
\text { (Dollars in thousands) }\end{array} & \begin{array}{r}\text { Year Ended } \\
\text { June 30, } \\
\text { Available- } \\
\text { for-Sale }\end{array}
$$ <br>

Securities\end{array}\right]\)| 19,329 |
| :--- |

The Company also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These include assets that are measured at the lower of cost or market and had a fair value below cost at the end of the period as summarized below (in thousands). A loan is impaired when, based on current information, the Company determines that it is probable the Company will be unable to collect amounts due according to the terms of the loan agreement. The Company's impaired loans at June 30, 2009 are measured based on the estimated fair value of the collateral since the loans are collateral dependent.

Assets measured at fair value on a nonrecurring basis are as follows:


In accordance with SFAS No. 107, Disclosures about Fair Value of Financial Instruments, the Company is required to disclose the fair value of financial instruments. The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a distressed sale. Fair value is best determined using market observable market prices, however for many of the Company's financial instruments no quoted market prices are readily available. In instances where quoted market prices are not readily available, fair value is determined using present value or other techniques appropriate for the particular instrument. These techniques involve some degree of judgment and as a result are not necessarily indicative of the amounts the Company would realize in a current market exchange. Different assumptions or estimation techniques may have a material effect on the estimated fair value.

At
June 30, 2009

|  | Estimated |
| :---: | :---: |
| Carrying | Fair |
| Amount | Value |

$\$ 42,226$
$1,152,769$
$2,651,736$

Liabilities:
Checking deposits
Money market and savings accounts
Time deposits
Borrowed funds

| $1,032,929$ | $1,032,929$ | 772,515 | 722,515 |
| ---: | ---: | ---: | ---: |
| $1,029,097$ | $1,029,097$ | 928,320 | 928,320 |
| 975,990 | 992,895 | $1,040,844$ | $1,060,599$ |
| 443,611 | 452,436 | 580,054 | 590,980 |

Cash and Cash Equivalents - For cash and cash equivalents, the carrying amount is a reasonable estimate of fair value.

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Investments - The fair value of investment securities, mortgage-backed securities and collateralized mortgage obligations is based on quoted market prices, dealer quotes, and prices obtained from independent pricing services. The methodology for establishing valuations for collateralized debt obligations considered the pricing of a similar security issued during the period, and adjusted this pricing for credit quality, diversification of underlying collateral and recent cash flows on the Company's holdings. The fair value of Federal Home Loan Bank stock is not determinable since there is no active market for the stock.

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Loans Receivable - The fair value of loans is estimated by discounting the future cash flows using the current rate at which similar loans would be made to borrowers with similar credit and for the same remaining maturities. Additionally, to be consistent with the requirements under SFAS No. 157, the loans were valued at a price that represents the Company's exit price or the price at which these instruments would be sold or transferred.

Checking and Money Market Deposits, Savings Accounts, and Time Deposits - The fair value of checking and money market deposits and savings accounts is the amount reported in the consolidated financial statements. The carrying amount of checking, savings and money market accounts is the amount that is payable on demand at the reporting date. The fair value of time deposits is generally based on a present value estimate using rates currently offered for deposits of similar remaining maturity.

Borrowed Funds - The fair value of borrowed funds is based on a present value estimate using rates currently offered. Under SFAS No. 157, the subordinated debenture was valued based on management's estimate of similar trust preferred activity in the market.

Commitments to Extend Credit and Letters of Credit - The majority of the Company's commitments to extend credit and letters of credit carry current market interest rates if converted to loans. Because commitments to extend credit and letters of credit are generally unassignable by either the Company or the borrower, they only have value to the Company and the borrower. The estimated fair value approximates the recorded deferred fee amounts, which are not significant.

The fair value estimates presented herein are based on pertinent information available to management as of June 30, 2009 and December 31, 2008. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these consolidated financial statements since June 30, 2009 and December 31, 2008, and therefore, current estimates of fair value may differ significantly from the amounts presented herein.

Subsequent Events - For the quarter ended June 30, 2009, the company adopted SFAS No. 165 "Subsequent Events." SFAS No. 165 did not significantly change the subsequent events the entity reports either through recognition or disclosure. This guidance requires the Company to review for subsequent events through the date the interim or annual consolidated financial statements are issued. Management has evaluated for possible subsequent events through August 7, 2009 and concluded there are no subsequent events to report.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This quarterly report contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project" or similar expressions. The Company's abi predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and its subsidiary include, but are not limited to, changes in interest rates, national and regional economic conditions, legislative and regulatory changes, monetary and fiscal policies of the U.S. government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Bank's market area, changes in real estate market values in the Bank's market area, changes in relevant accounting principles and guidelines and the inability of third party service providers to perform.

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These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Except as required by applicable law or regulation, the Company does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

In the preparation of our consolidated financial statements, we have adopted various accounting policies that govern the application of accounting principles generally accepted in the United States.

Certain accounting policies involve significant judgments and assumptions by us that have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgments and assumptions we use are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Actual results could differ from these judgments and estimates under different conditions, resulting in a change that could have a material impact on the carrying values of our assets and liabilities and our results of operations.

## Critical Accounting Policies

Allowance for Loan Losses - The allowance for loan losses is the amount estimated by management as necessary to cover losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses, which is charged to income. Determining the amount of the allowance for loan losses necessarily involves a high degree of judgment. Among the material estimates required to establish the allowance are: overall economic conditions; value of collateral; strength of guarantors; loss exposure at default; the amount and timing of future cash flows on impacted loans; and determination of loss factors to be applied to the various elements of the portfolio. All of these estimates are subject to significant change. The Company estimates that a 10 percent increase in the loss factors used on the loan portfolio would increase the allowance for loan losses at June 30, 2009 by approximately $\$ 2.8$ million, of which $\$ 0.3$ million would relate to consumer loans, $\$ 2.1$ million to commercial loans and $\$ 0.4$ million to residential mortgage loans. These sensitivity analyses do not represent management's expectations of the increase in loss factors, but are provided as hypothetical scenarios to assess the sensitivity of the allowance for loan losses to change in key inputs. We believe the loss factors currently in use are appropriate in order to evaluate the allowance for loan losses at the balance sheet dates. The process of determining the level of the allowance for loan losses requires a high degree of judgment. It is possible that others, given the same information, may at any point in time reach different reasonable conclusions.

Management reviews the level of the allowance at least quarterly and establishes the provision for loan losses based upon an evaluation of the portfolio, past loss experience, current economic conditions and other factors related to the collectability of the loan portfolio. Although we believe that we use the best information available to establish the allowance for loan losses, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the evaluation. In addition, the Federal Deposit Insurance Corporation and the Pennsylvania Department of Banking, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize adjustments to the allowance based on judgments about information available to them at the time of the examination. A large loss could deplete the allowance and require increased provisions to replenish the allowance, which would adversely affect earnings.

Income Taxes - The Company estimates income tax expense based on amounts expected to be owed to the various tax jurisdictions in which the Company conducts business. On a quarterly basis, management assesses the reasonableness of its effective tax rate based upon its current estimate of the amount and components of net income, tax credits and the applicable statutory tax rates expected for the full year. The estimated income tax expense is recorded in the Consolidated Statement of Operations.

We use the asset and liability method of accounting for income taxes as prescribed in Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." Under this method, deferred tax assets and tax liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. If current available information raises

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doubt as to the realization of the deferred tax assets, a valuation allowance is established. Deferred tax assets and tax liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. We exercise significant judgment in evaluating the amount and timing of recognition of the resulting tax liabilities and tax assets. These judgments require us to make projections of future taxable income. The judgments and estimates we make in determining our deferred tax assets, which are inherently subjective, are reviewed on a continual basis as regulatory and business factors change. Any reduction in estimated future taxable income may require us to record a valuation allowance against our deferred tax assets. A valuation allowance would result in additional income tax expense in the period, which would negatively affect earnings.

Goodwill and Intangible Assets - Net assets of companies acquired in purchase transactions are recorded at fair value at the date of acquisition and, as such, the historical cost basis of individual assets and liabilities are adjusted to reflect their fair value. Identified intangibles are amortized on an accelerated or straight-line basis over the period benefited. Goodwill is not amortized but is reviewed for potential impairment on an annual basis, or if events or circumstances indicate a potential impairment, at the reporting unit level. The impairment test is performed in two phases. The first step of the goodwill impairment test compares the fair value of the reporting unit with its carrying amount, including goodwill. If the fair value of the reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired; however, if the carrying amount of the reporting unit exceeds its fair value, an additional procedure must be performed. That additional procedure compares the implied fair value of the reporting unit's goodwill (as defined in Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets" ("SFAS No. 142")) with the carrying amount of that goodwill. An impairment loss is recorded to the extent that the carrying amount of goodwill exceeds its implied fair value. In 2008, our step one impairment analysis indicated goodwill was not impaired.

Other intangible assets subject to amortization are evaluated for impairment in accordance with SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"). An impairment loss will be recognized if the carrying amount of the intangible asset is not recoverable and exceeds fair value. The carrying amount of the intangible is considered not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the asset. At June 30, 2009, intangible assets included customer relationships and other related intangibles that are amortized on a straight-line basis using estimated lives of nine to 13 years for customer relationships and two to four years for other intangibles.

Background and Overview
The Company is a community-based, diversified financial services company providing consumer and commercial banking services. Its principal subsidiary, Beneficial Bank (the "Bank"), has served individuals and businesses in the Delaware Valley area for more than 155 years. The Bank is the oldest and largest bank headquartered in Philadelphia, Pennsylvania with 68 offices in the greater Philadelphia and Southern New Jersey regions. During the second quarter of 2009, the Company consolidated four branches. Each of the affected offices has another Beneficial branch within at least a 1.4 mile radius. Additionally, during the third quarter of 2009, the Bank plans to relocate one branch to a new building in New Jersey. Insurance services are offered through Beneficial Insurance Services, LLC and wealth management services are offered through Beneficial Advisors, LLC, both wholly owned subsidiaries of the Bank.

Comparison of Financial Condition at June 30, 2009 and December 31, 2008
Total assets increased $\$ 183.8$ million, or $4.6 \%$, to $\$ 4.2$ billion at June 30, 2009 from $\$ 4.0$ billion at December 31, 2008. The increase in total assets was primarily due to increases in net loans outstanding of $\$ 264.1$ million, partially offset by a decrease of $\$ 65.4$ million in investment securities, a decrease in cash and cash equivalents of $\$ 2.2$ million and a decrease in bank premises and equipment of $\$ 0.8$ million for the six months ended June 30, 2009. Total deposits increased $\$ 296.3$ million, or $10.8 \%$, to $\$ 3.0$ billion at June 30, 2009 compared to $\$ 2.7$ billion at December 31, 2008. The largest contributor to this increase was growth in core deposits of $\$ 352.0$ million to $\$ 2.0$ billion at June 30, 2009 from $\$ 1.7$ billion at December 31, 2008. Interest bearing deposits increased $\$ 274.2$ million, or $10.9 \%$, to $\$ 2.8$ billion from $\$ 2.5$ billion at December 31, 2008 and non-interest bearing deposits increased $\$ 22.1$ million to $\$ 248.5$ million from $\$ 226.4$ million at December 31, 2008. Stockholders' equity increased $\$ 9.7$ million, or $1.6 \%$, to $\$ 620.2$ million at June 30, 2009 compared to $\$ 610.5$ million at December 31, 2008. The increase in stockholders' equity resulted primarily from earnings for the six months ended June 30, 2009 and a rise in accumulated other comprehensive income of $\$ 4.4$ million related to an increase in unrealized gains in available-for-sale securities.

Comparison of Operating Results for the Three Months Ended June 30, 2009 and June 30, 2008
General - The Company recorded a net loss of $\$ 0.05$ million, or $\$ 0.00$ per share, for the three months ended June 30, 2009 , compared to net income of $\$ 9.1$ million, or $\$ 0.11$ per share, for the same period in 2008. The net loss was primarily the result of continued recessionary economic conditions during the three months ended June 30, 2009

The slowdown in housing activity and decline in home values associated with the subprime mortgage crisis has led to wider credit disruptions throughout the financial services industry, the bankruptcy or failure of financial services companies, sharp declines in stock indices and significant government intervention in the banking and insurance industries intended to maintain orderly markets. It does not appear likely that economic growth will rebound sharply in the coming months, which will further strain the financial condition of both households and businesses.

Net Interest Income - The Company's net interest income increased $\$ 2.4$ million, or $8.4 \%$, to $\$ 30.4$ million for the three months ended June 30, 2009 from $\$ 28.1$ million for the same period in 2008. Total interest income decreased $\$ 0.9$ million to $\$ 47.0$ million for the three months ended June 30, 2009 from $\$ 47.9$ million for the same period in 2008. This was due to an increase in average interest earning assets of $\$ 0.4$ billion to $\$ 3.8$ billion for the three months ended June 30, 2009 from $\$ 3.4$ billion for the same period in 2008 and a decrease in the average yield on interest earning assets of 65 basis points to $5.00 \%$ for the three months ended June 30, 2009 compared to $5.65 \%$ for the same period in 2008. Total interest expense decreased $\$ 3.3$ million to $\$ 16.5$ million for the three months ended June 30, 2009 from $\$ 19.8$ million for the same period in 2008. This was due to a decrease in average savings accounts of $\$ 11.1$ million and a decrease in time deposits of $\$ 51.4$ million for the three months ended June 30, 2009. The resulting cost on interest bearing deposits decreased 80 basis points from $2.53 \%$ for the three months ended June 30, 2008 to $1.73 \%$ for the three months ended June 30, 2009.

Provision for Loan Losses - The Bank recorded a provision for loan losses of $\$ 7.1$ million during the three months ended June 30, 2009, an increase from a provision of $\$ 2.3$ million recorded for the same three-month period in 2008. The allowance for loan losses at June 30, 2009 totaled $\$ 43.2$ million, or $1.60 \%$ of total loans outstanding, compared to $\$ 22.5$ million, or $1.00 \%$ of total loans outstanding, at June 30, 2008. The provision for loan losses was determined by management to be an amount necessary to maintain a balance of allowance for loan losses at a level necessary to absorb credit losses incurred in the loan portfolio that are both probable and reasonably estimable at the balance sheet date.

Non-interest Income - Non-interest income increased $\$ 0.2$ million, or $3.5 \%$, to $\$ 6.1$ million for the three months ended June 30, 2009, compared to $\$ 5.9$ million for the same period in 2008. The increase in non-interest income was primarily due to an increase in gains on sale of investment securities available for sale, net of an impairment charge on securities available for sale recorded during the three months ended June 30, 2008. This impairment charge was a result of the weakened condition of the market for the common stocks of financial institutions and the evaluation of the near term prospects of the issuers in relation to the severity of the decline. As a result, the Company recorded a charge related to the value of common equity securities of various financial services companies that were deemed to be other-than-temporarily-impaired of $\$ 0.5$ million during the three months ended June 30, 2008. No impairment charge was recorded during the three months ended June 30, 2009. Insurance commission income decreased during the three months ended June 30, 2009 to $\$ 1.7$ million compared to $\$ 1.9$ million during the same three months of 2008. This decrease was primarily a result of changes with carriers and the overall economic environment.

Non-interest Expense - Non-interest expense increased $\$ 11.1$ million, or $59.6 \%$, to $\$ 29.8$ million during the three months ended June 30, 2009 compared to $\$ 18.6$ million during the same period in 2008. The increase was primarily due to an increase in salaries and employee benefits of $\$ 8.1$ million, including (i) a pension curtailment gain recorded for the three months ended June 30, 2008 of $\$ 7.3$ million and (ii) an increase in FDIC deposit insurance expense of $\$ 2.4$ million, which included a special assessment expense of $\$ 1.9$ million, during the three months ended June 30,

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2009. Amortization of intangibles expense decreased $\$ 0.7$ million, to $\$ 0.9$ million for the three months ended June 30, 2009 from $\$ 1.7$ million during the same period in 2008. The core deposit intangible is being amortized on an accelerated basis resulting in a decrease in amortization expense. Additionally, other intangibles related to the acquisition of Paul Hertel \& Co., Inc. were fully amortized in the first quarter of 2009.

Income Taxes - Income tax benefit totaled $\$ 0.2$ million for the three months ended June 30, 2009, reflecting an effective tax rate of $82.9 \%$, compared to income tax expense of $\$ 4.0$ million, reflecting an effective tax rate of $30.3 \%$, for the same period in 2008. The decrease was primarily due to a decrease in income before income taxes of $\$ 13.3$ million to a loss of $\$ 0.3$ million for the three months ended June 30, 2009 compared to a gain of $\$ 13.1$ for the same three-month period in 2008.

The income tax rates differ from the statutory rate of $35 \%$ principally because of tax-exempt investments, non-taxable income related to bank-owned life insurance, bank-qualified tax exempt investments and tax credits received on low income housing partnerships. These tax credits relate to investments maintained by the Bank as a limited partner in partnerships that sponsor affordable housing projects utilizing low-income housing credits pursuant to Section 42 of the Internal Revenue Code.

The following table summarizes average balances and average yields and costs for the three-month periods ended June 30, 2009 and 2008.
(Dollars in thousands)

> Three Months Ended
> June 30, 2009

|  | Interest |  |
| :---: | :---: | :---: |
| Average | And | Yield/ |
| Balance | Dividends | Cost |

Three Months Ended
June 30, 2008

| Average | And <br> Balance <br> Dividends | Yield/ <br> Cost |
| :---: | :---: | :---: |

Assets:

| Interest-bearing demand deposits | $\$$ | 162 | $\$$ | 2 | $4.94 \%$ | $\$$ | 4,049 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |


| Total interest-bearing liabilities | 3,178,755 | 16,544 | 2.08 | 2,813,798 | 19,813 | 2.82 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest-bearing deposits | 271,985 | - |  | 257,843 | - |  |
| Other non-interest-bearing |  |  |  |  |  |  |
| liabilities | 45,701 | - |  | 51,422 | - |  |
| Total liabilities | 3,496,441 | 16,544 |  | 3,123,063 | 19,813 |  |
| Total stockholders' equity | 620,150 |  |  | 612,547 |  |  |
| Total liabilities and stockholders' equity | \$ 4,116,591 |  |  | \$ 3,735,610 |  |  |
| Net interest income |  | \$ 30,416 |  |  | \$ 28,057 |  |
| Interest rate spread |  |  | 2.92\% |  |  | 2.85\% |
| Net interest margin |  |  | 3.24\% |  |  | 3.31\% |
| Average interest-earning assets to average interest-bearing liabilities |  |  | 118.21\% |  |  | 120.36\% |

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Comparison of Operating Results for the Six Months Ended June 30, 2009 and June 30, 2008
General - The Company recorded net income of $\$ 5.1$ million, or $\$ 0.07$ per share, for the six months ended June 30,2009 compared to net income of $\$ 15.2$ million, or $\$ 0.19$ per share, for the comparable period in 2008. During the second quarter of 2008, the Company recorded a non-recurring curtailment gain related to pension plan modifications. The pre-tax impact of this curtailment gain was $\$ 7.3$ million.

Net Interest Income - For the six months ended June 30, 2009 net interest income increased $\$ 4.7$ million, or $8.6 \%$, to $\$ 59.9$ million. This increase was due primarily to an increase in interest and fees on loans and a decrease in interest expense related to time deposits. The net interest margin was $3.23 \%$ for the six months ended June 30, 2009, an 8 basis point decrease from the same period in 2008.

Provision for Loan Losses - Net charge-offs during the six months ended June 30, 2009 were $\$ 3.8$ million, or $0.15 \%$ of average loans outstanding, compared to the $\$ 3.4$ million, or $0.16 \%$ of average loans outstanding, as reported for the six-month period ended June 30, 2008. Net charge-offs during the six months ended June 30, 2009 included the charge-off of several loans to one borrower during the first quarter of 2009 totaling $\$ 1.5$ million.

The provision for loan losses was $\$ 10.1$ million for the six months ended June 30, 2009, compared to $\$ 2.6$ million for the same period in 2008. The change in the provision for loan losses in the 2009 period compared to the same period in 2008 was determined by management to be an amount necessary to maintain a balance of allowance for loan losses at a level necessary to absorb credit losses incurred in the loan portfolio that are both probable and reasonably estimable at the balance sheet date.

Non-interest Income - Non-interest income increased $\$ 0.9$ million, or $6.7 \%$, to $\$ 14.2$ million for the six months ended June 30, 2009 compared to $\$ 13.3$ million for the same period in 2008. The increase in non-interest income was due to an increase in net gain on the sale of investment securities available for sale of $\$ 3.1$ million, partially offset by a decline in insurance commission and related income of $\$ 0.7$ million and a decline in service charges and other income of $\$ 1.6$ million for six month period ended June 30, 2009 from the same period in 2008.

Non-interest Expense - Non-interest expense increased $\$ 13.7$ million, or $30.7 \%$, to $\$ 58.2$ million for the six months ended June 30, 2009 from $\$ 44.5$ million during the same period in 2008. The increase was primarily due to increases in salaries and employee benefits of $\$ 2.1$ million and an expense related to the FDIC deposit insurance assessments during the quarter ended June 30, 2009 of $\$ 2.9$ million, in addition to a pension curtailment gain of $\$ 7.3$ million recorded during the six months ended June 30, 2008.

Income Taxes - Income tax expense was $\$ 0.7$ million for the six months ended June 30, 2009, reflecting an effective tax rate of $11.9 \%$ compared to an expense of $\$ 6.2$ million for the same period in 2008, reflecting an effective tax rate of $28.9 \%$. The decrease was due primarily to a decrease in income before income taxes of $\$ 15.5$ million to $\$ 5.8$ million for the six months ended June 30, 2009, which resulted from a pension curtailment gain of $\$ 7.3$ million during the six months ended June 30, 2008.

The tax rates differ from the statutory rate of $35 \%$ principally because of tax-exempt investments, non-taxable income related to bank-owned life insurance, bank-qualified tax exempt investments and tax credits received on low income housing partnerships. These credits relate to investments maintained by the Bank as a limited partner in partnerships that sponsor affordable housing projects utilizing low-income housing credits pursuant to Section 42 of the Internal Revenue Code.

The following table summarizes average balances and average yields and costs for the six-month periods ended June 30, 2009 and 2008.


Liabilities and stockholders'
equity:
Interest-earning checking accounts
Money market accounts
Savings accounts
Time deposits
Total interest-bearing dep

| advances | 174,840 | 3,496 | 4.00 | 204,596 | 4,512 | 4.41 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repurchase agreements | 240,000 | 5,299 | 4.42 | 203,390 | 4,488 | 4.41 |
| FHLB overnight borrowings |  | - |  | 97 | 1 | 2.06 |
| Statutory Trust Debentures | 25,286 | 413 | 3.27 | 25,268 | 702 | 5.55 |
| Other borrowings | 27,823 | 151 | 1.09 | 5,247 | 63 | 2.41 |
| Total interest-bearing liabilities | 3,132,467 | 34,593 | 2.21 | 2,759,459 | 40,936 | 2.97 |
| Non-interest-bearing deposits | 264,939 | - |  | 253,190 |  |  |
| Other non-interest-bearing |  |  |  |  |  |  |
| liabilities | 50,037 | - |  | 74,682 |  |  |
| Total liabilities | 3,447,443 | 34,593 |  | 3,087,331 | 40,936 |  |
| Total stockholders' equity | 615,358 |  |  | 618,669 |  |  |
| Total liabilities and stockholders equity | \$ 4,062,801 |  |  | 3,706,000 |  |  |


| Interest rate spread | $2.89 \%$ | $2.80 \%$ |
| :--- | :---: | :---: |
| Net interest margin | $3.23 \%$ | $3.31 \%$ |
| Average interest-earning assets to |  |  |
| average interest-bearing liabilities | $118.37 \%$ | $120.86 \%$ |

## Asset Quality

The Company does not engage in subprime lending and investment activities, which are defined as mortgage loans advanced to borrowers who do not qualify for market interest rates because of problems with their credit history. At June 30, 2009, the Company's investment in pooled trust preferred collateralized debt obligations included three securities, each of which are the most senior tranches, with a total book value of $\$ 23.3$ million and an estimated fair value of $\$ 18.6$ million. These securities are backed by trust preferred capital securities issued by banks. The senior tranches of collateralized debt obligations generally are protected from defaults by over-collateralization.

Nonperforming loans totaled $\$ 80.5$ million, or $1.92 \%$ of total assets, at June 30, 2009, compared to $\$ 38.0$ million, or $0.95 \%$ of total assets at, December 31, 2008. Net charge-offs during the six-month period ended June 30, 2009 were $\$ 3.8$ million, compared to $\$ 3.4$ million during the six months ended June 30, 2008. The allowance for loan losses at June 30, 2009 totaled $\$ 43.2$ million, or $1.60 \%$, of total loans outstanding, compared to $\$ 22.5$ million, or $1.00 \%$ of total loans outstanding, at June 30, 2008.

Net charge-offs during the six months ended June 30, 2009 included the charge-off of several loans to a single borrower totaling $\$ 1.5$ million. The full outstanding balance of these loans was reserved for in the fourth quarter of 2008. The Bank recorded a provision for loan losses of $\$ 10.1$ million during the six months ended June 30, 2009, compared to a provision of $\$ 2.6$ million for the six months ended June 30, 2008. The provision for the six months ended June 30, 2009 included $\$ 6.2$ million related to specific commercial loans with the remainder related to the ongoing evaluation of risk factors applied to the loan portfolio, reflecting the continued weakness in the economic environment during the six months ended June 30, 2009. Non-performing loans are evaluated under SFAS No. 114, "Accounting by Creditors for Impairment of a Loan-an amendment of FASB Statements No. 5 and 15 " and are included in the determination of the allowance for loan losses.

Real estate owned decreased $\$ 0.6$ million during the six months ended June 30, 2009 to $\$ 7.3$ million from $\$ 7.9$ million at June 30, 2008.

## Liquidity, Capital and Credit Management

Liquidity Management - Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposits, loan repayments, maturities of and payments on investment securities and borrowings from the Federal Home Loan Bank of Pittsburgh. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposits and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition. At June 30, 2009, the Company did not feel that its future levels of principal repayments will be materially impacted by problems currently being experienced in the residential mortgage market. See "Asset Quality" for a further discussion of the Bank's asset quality.

We regularly adjust our investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability management policy.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At June 30, 2009, cash and cash equivalents totaled $\$ 42.2$ million. In addition, at June 30, 2009, our borrowing capacity with the Federal Home Loan Bank of Pittsburgh (the "FHLB") was $\$ 1.5$ billion. On June 30, 2009, we had $\$ 174.8$ million of advances outstanding.

A significant use of our liquidity is the funding of loan originations. At June 30, 2009, we had $\$ 277.0$ million in loan commitments outstanding, which consisted of $\$ 40.8$ million and $\$ 36.8$ million in commercial and consumer

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commitments to fund loans, respectively, $\$ 121.8$ million in commercial and consumer unused lines of credit, and $\$ 26.1$ million in standby letters of credit. Another significant use of our liquidity is the funding of deposit withdrawals. Certificates of deposit due within one year of June 30, 2009 totaled $\$ 846.7$ million, or $86.8 \%$ of certificates of deposit. The large percentage of certificates of deposit that mature within one year reflects customers' hesitancy to invest their funds for long periods in the recent low interest rate environment. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before June 30, 2010. We believe, however, based on past experience that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

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The Company is a separate legal entity from the Bank and must provide for its own liquidity. In addition to its operating expenses, the Company is responsible for paying any dividends declared to its shareholders. The Company also has repurchased shares of its common stock. The Company's primary source of income is dividends received from the Bank. The amount of dividends that the Bank may declare and pay to the Company is generally restricted under Pennsylvania law to the retained earnings of the Bank.

The following table presents certain of our contractual obligations at June 30, 2009:
(Dollars in thousands)


Our primary investing activities are the origination and purchase of loans and the purchase of securities. Our primary financing activities consist of activity in deposit accounts, repurchase agreements and FHLB advances. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our competitors and other factors. We generally manage the pricing of our deposits to be competitive. Occasionally, we offer promotional rates on certain deposit products to attract deposits.

Capital Management - We are subject to various regulatory capital requirements administered by the Federal Deposit Insurance Corporation, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At June 30, 2009, we exceeded all of our regulatory capital requirements and were considered "well capitalized" under the regulatory guidelines.

The proceeds from the Company's public stock offering, which was consummated on July 13, 2007, significantly increased our liquidity and capital resources. Over time, the initial level of liquidity will be reduced as net proceeds from the stock offering are used for general corporate purposes, including the funding of lending activities. Our financial condition and results of operations have been enhanced by the capital from the offering, resulting in increased net interest-earning assets and net income. We may use capital management tools such as cash dividends and common share repurchases. As of June 30, 2009, the Company had repurchased 283,204 shares of its common stock. Repurchased shares are held in treasury.

Credit Risk Management - Credit risk represents the possibility that a customer or issuer may not perform in accordance with contractual terms either on a loan or security. Credit risk is inherent in the business of community banking. The risk arises from extending credit to customers and purchasing securities. As of June 30, 2009 approximately $87.0 \%$ of the Company's portfolio consisted of direct government obligations, government sponsored enterprise obligations or securities rated AAA by Moody's and/or S\&P. In addition, at June 30, 2009, approximately $6.2 \%$ of the investment portfolio is rated below AA but rated investment grade by Moody's and/or S\&P, approximately $0.7 \%$ of the investment portfolio is rated below investment grade by Moody's and/or S\&P and approximately $6.1 \%$ of the investment portfolio is not rated. Securities not rated consist primarily of short-term municipal anticipation notes, equity securities, mutual funds and bank certificates of deposit. In order to mitigate the risk related to the Company's loan portfolio, the Company conducts a rigorous loan review process.

## Off-Balance Sheet Arrangements

In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in our consolidated financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. See "Liquidity Management" for further discussion regarding loan commitments and unused lines of credit.

For the period ended June 30, 2009, we did not engage in any off-balance sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

Item 3. Quantitative and Qualitative Disclosure about Market Risk

## Qualitative Aspects of Market Risk

Interest rate risk is defined as the exposure of current and future earnings and capital that arises from adverse movements in interest rates. Depending on a bank's asset/liability structure, adverse movements in interest rates could be either rising or declining interest rates. For example, a bank with predominantly long-term fixed-rate assets, and short-term liabilities could have an adverse earnings exposure to a rising rate environment. Conversely, a short-term or variable-rate asset base funded by longer-term liabilities could be negatively affected by falling rates. This is referred to as repricing or maturity mismatch risk.

Interest rate risk also arises from changes in the slope of the yield curve (yield curve risk); from imperfect correlations in the adjustment of rates earned and paid on different instruments with otherwise similar repricing characteristics (basis risk); and from interest rate related options imbedded in the bank's assets and liabilities (option risk).

Our goal is to manage our interest rate risk by determining whether a given movement in interest rates affects our net income and the market value of our portfolio equity in a positive or negative way, and to execute strategies to maintain interest rate risk within established limits.

## Quantitative Aspects of Market Risk

We view interest rate risk from two different perspectives. The traditional accounting perspective, which defines and measures interest rate risk as the change in net interest income and earnings caused by a change in interest rates, provides the best view of short-term interest rate risk exposure. We also view interest rate risk from an economic perspective, which defines and measures interest rate risk as the change in the market value of portfolio equity caused by changes in the values of assets and liabilities, which have been caused by changes in interest rates. The market value of portfolio equity, also referred to as the economic value of equity is defined as the present value of future cash flows from existing assets, minus the present value of future cash flows from existing liabilities.

These two perspectives give rise to income simulation and economic value simulation, each of which presents a unique picture of our risk from any movement in interest rates. Income simulation identifies the timing and magnitude of changes in income resulting from changes in prevailing interest rates over a short-term time horizon (usually one year). Economic value simulation captures more information and reflects the entire asset and liability maturity spectrum. Economic value simulation reflects the interest rate sensitivity of assets and liabilities in a more comprehensive fashion, reflecting all future time periods. It can identify the quantity of interest rate risk as a function of the changes in the economic values of assets and liabilities, and the equity of the Bank. Both types of simulation assist in identifying, measuring, monitoring and controlling interest rate risk and are employed by management to ensure that variations in interest rate risk exposure will be maintained within policy guidelines.

The Bank's Asset/Liability Management Committee produces reports on a quarterly basis, which compare baseline (no interest rate change) current positions showing forecasted net income, the economic value of equity and the duration of individual asset and liability classes, and of equity. Duration is defined as the weighted average time to the receipt of the present value of future cash flows. These baseline forecasts are subjected to a series of interest rate changes, in order to demonstrate or model the specific impact of the interest rate scenario tested on income, equity and duration. The model, which incorporates all asset and liability rate information, simulates the effect of various interest rate movements on income and equity value. The reports identify and measure the interest rate risk exposure present in our current asset/liability structure.

The tables below set forth an approximation of our interest rate risk exposure. The simulation uses projected repricing of assets and liabilities at June 30, 2009. The primary interest rate exposure measurement applied to the entire balance sheet is the effect on net interest income and earnings of a gradual change in market interest rates of plus or minus 200 basis points over a one year time horizon, and the effect on economic value of equity of a gradual change in market rates of plus or minus 200 basis points for all projected future cash flows. Various assumptions are made regarding the prepayment speed and optionality of loans, investments and deposits, which are based on analysis, market information and in-house studies. The assumptions regarding optionality, such as prepayments of loans and the effective maturity of non-maturity deposit products are documented periodically through evaluation under varying interest rate scenarios.

Because prospective effects of hypothetical interest rate changes are based on a number of assumptions, these computations should not be relied upon as indicative of actual results. While we believe such assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future mortgage-backed security, collateralized mortgage obligation and loan repayment activity. Further the computation does not reflect any actions that management may undertake in response to changes in interest rates. Management periodically reviews its rate assumptions based on existing and projected economic conditions.

As of June 30, 2009:

|  | Base |  |  |
| :--- | :--- | :--- | :--- |
| Basis point change in rates | -200 | Forecast | +200 |

Net Interest Income at Risk:

| Net Interest Income <br> $\%$ change | $\$ 136,114$ | $\$$ | 139,586 | $\$ 143,372$ |
| :--- | :---: | :---: | :---: | :---: |
|  | $(2.49 \%)$ |  |  | $2.71 \%$ |

Net Income at Risk:
Net income
\$ $29,935 \quad \$ \quad 32,258 \quad \$ \quad 34,751$
\% change
(7.20\%)
7.73\%

Economic Value at Risk:

| Equity | \$ | 601,918 | \$ | 658,346 | \$ | 606,423 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% change |  | (8.57\%) |  |  |  | (7.89\%) |

As of June 30, 2009, based on the scenarios above, net interest income and net income would be adversely affected over a one-year time horizon in a declining rate environment.

The net interest income at risk results indicate a slightly asset sensitive profile, which provides net interest margin benefits in rising rate scenarios. The economic value at risk remains limited in magnitude and indicates a potential moderate exposure in both a rising and declining rate environment.

The current historically low interest rate environment reduces the reliability of the measurement of a 200 basis point decline in interest rates, as such a decline would result in negative interest rates. The Company has established an interest rate floor of zero percent for purposes of measuring interest rate risk. Such a floor in our income simulation results in a reduction in our net interest margin as more of our liabilities than our assets are impacted by the zero percent floor. In addition, economic value of equity is also reduced in a declining rate environment due to the negative impact to deposit premium values.

As of June 30, 2009, our results indicate that we are well positioned with limited net interest income and economic value at risk and that all interest rate risk results continue to be within our policy guidelines.

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Item 4. Controls and Procedures
The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. In addition, based on that evaluation, no change in the Company's internal control over financial reporting occurred during the quarter ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings
The Company is not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to the Company's financial condition and results of operations.

## Item 1A. Risk Factors

As of June 30, 2009, the risk factors of the Company have not changed materially from those reported in the Company's Annual Report Form 10-K for the year ended December 31, 2008. In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2008, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
The following table sets forth information regarding the Company's repurchases of its common stock during the three months ended June 30, 2009.

|  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number |  |
|  |  |  | Of Shares | Maximum |
|  |  |  | Purchased | Number of |
|  |  |  | as Part of | Shares that |
|  | Total |  | Publicly | May Yet Be |
|  | Number |  | Announced | Purchased |
|  | of | Average | Plans | Under |
|  | Shares | Price Paid | or | the Plans or |
| Period | Purchased | Per Share | Programs | Programs |

April 1-30, 2009
May 1-31, 2009
June 1-30, 2009
(1) On September 22, 2008, the Company announced that, on September 18, 2008, its Board of Directors had approved a stock repurchase program authorizing the Company to purchase up to $1,823,584$ shares of the Company's common stock.

Item
3.

Defaults Upon Senior Securities

Not applicable.

Item
4.

At the Company's Annual Meeting of Stockholders (the "Meeting") held on May 20, 2009, all the nominees for director proposed by the Company were elected. The votes cast for each nominee were as follows:

FOR
WITHHELD
Nominees for a Three-Year Term:

| Elizabeth H. Gemmill | $78,340,937$ | $1,258,581$ |
| :--- | :--- | :--- |
| Thomas F. Hayes | $76,648,642$ | $2,950,876$ |
| Joseph J. McLaughlin | $73,118,291$ | $6,481,227$ |

Also at the Meeting, the stockholders ratified the appointment of Deloitte \& Touche LLP as the independent registered public accounting firm for fiscal year ending December 31, 2009. The votes cast were as follows:

> FOR
> $79,088,436$

## AGAINST <br> 410,782

ABSTAIN
100,300

Item Other Information
5.
Not applicable.

## Item Exhibits

6. 

3.1
3.2
4.0
10.1
10.2
31.1
31.2

Charter of Beneficial Mutual Bancorp, Inc. (1)
Bylaws of Beneficial Mutual Bancorp, Inc. (2)
Form of Common Stock Certificate of Beneficial Mutual Bancorp, Inc. (1)
Beneficial Mutual Bancorp, Inc. 2008 Equity Incentive Plan* (3)
Beneficial Mutual Bancorp, Inc. 2008 Management Incentive Plan*
Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer

* Management contract or compensatory plan, contract or arrangement.
(1) Incorporated herein by reference to the Exhibits to the Company's Registration Statement on Form S-1 (File No. 333-141289), as amended, initially filed with the Securities and Exchange Commission on March 14, 2007.
(2) Incorporated herein by reference to the Exhibits to the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on May 20, 2009.
(3) Incorporated herein by reference to the appendix to the Company's definitive proxy materials on Schedule 14A filed with the Securities and Exchange Commission on April 16, 2008.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BENEFICIAL MUTUAL BANCORP, INC.

Dated: August 7, 2009

Dated: August 7, 2009

By: /s/ Gerard P. Cuddy
Gerard P. Cuddy
President and Chief Executive Officer
(principal executive officer)
By: /s/ Joseph F. Conners
Joseph F. Conners
Executive Vice President and
Chief Financial Officer
(principal financial officer)

