

TEJON RANCH CO  
Form 4  
March 14, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**MULLINS DENNIS**

(Last) (First) (Middle)

P.O. BOX 1000

(Street)

LEBEC, CA 93243

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
**TEJON RANCH CO [TRC]**

3. Date of Earliest Transaction (Month/Day/Year)  
**03/14/2005**

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Vice President, Sec'y, Gen.Cou

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D)	Price		
Tejon Ranch Co. Common Stock	03/14/2005		J(1)	4,577 D	\$ 48.05	2,755	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Price or Deriv. Secur. (Instr. 3)
Tejon Ranch Co. Common Stock Units	\$ 48.05	03/14/2005		J <sup>(1)</sup>	4,577	( <sup>(1)</sup> ) ( <sup>(1)</sup> )	Tejon Ranch Co. Common Stock	4,577 \$ 48.05
Tejon Ranch Co. Common Stock Options	( <sup>(2)</sup> )					( <sup>(2)</sup> ) ( <sup>(2)</sup> )	Tejon Ranch Co. Common Stock	( <sup>(2)</sup> )

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
MULLINS DENNIS P.O. BOX 1000 LEBEC, CA 93243			Vice President, Sec'y, Gen.Cou	

## Signatures

Dennis Mullins                      03/14/2005  
 \*\*Signature of                      Date  
 Reporting Person

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).  
 Conversion of 4,577 shares of restricted stock awarded under the 1998 Stock Incentive Plan to restricted stock units in the Tejon Ranch
- (1) Nonqualified Deferred Compensation Plan. 25% of units vest on March 26 of each of 2005-2008. Convertible to common stock based on officer election.
- (2) No new stock options were granted. This is for information and update purposes only.

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