PEAPACK GLADSTONE FINANCIAL CORP Form 10-Q May 08, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE X ACT OF 1934 For the Quarter Ended March 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE <sup>0</sup>ACT OF 1934 For the transition period from to

Commission File No. 001-16197

**PEAPACK-GLADSTONE FINANCIAL CORPORATION** (Exact name of registrant as specified in its charter)

New Jersey22-3537895(State or other jurisdiction of<br/>incorporation or organization) Identification No.)500 Hills Drive, Suite 300Bedminster, New Jersey 07921-0700(Address of principal executive offices, including zip code)

#### (908)234-0700

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirement for the past 90 days.

Yes x No o.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 or Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No o.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company",

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and "emerging growth company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer o Ac Non-accelerated filer (do not check if a smaller reporting company) o Sm Emerging growth company o

Accelerated filer x Smaller reporting company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13 (a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares of Common Stock outstanding as of May 1, 2018:

18,923,914

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# PEAPACK-GLADSTONE FINANCIAL CORPORATION

# PART 1 FINANCIAL INFORMATION

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Item 1. Financial Statements (Unaudited)

#### PEAPACK-GLADSTONE FINANCIAL CORPORATION

# CONSOLIDATED STATEMENTS OF CONDITION

# (Dollars in thousands, except share and per share data)

ASSETS	(unaudited) March 31, 2018	(audited) December 31, 2017
	¢ 4 000	¢ / /15
Cash and due from banks Federal funds sold	\$4,223	\$ 4,415 101
	101	
Interest-earning deposits	149,192	108,931
Total cash and cash equivalents	153,516	113,447
Securities available for sale	342,553	327,633
Equity Security	4,746	
FHLB and FRB stock, at cost	23,703	13,378
Loans held for sale, at fair value	344	984
Loans held for sale, at lower of cost or fair value	3,075	187
Loans	3,708,297	3,704,440
Less: Allowance for loan and lease losses	37,696	36,440
Net loans	3,670,601	3,668,000
Premises and equipment	28,923	29,476
Other real estate owned	2,090	2,090
Accrued interest receivable	7,306	9,452
Bank owned life insurance	44,779	44,586
Deferred tax assets, net	629	552
Goodwill	17,107	17,107
Other intangible assets	6,549	6,729
Other assets	30,573	26,926
TOTAL ASSETS	\$4,336,494	\$ 4,260,547
LIABILITIES		
Deposits:		
Noninterest-bearing demand deposits	\$536,054	\$ 539,304
Interest-bearing deposits:		
Interest-bearing deposits checking	1,089,980	1,152,483
Savings	126,026	119,556
Money market accounts	1,006,540	1,091,385
Certificates of deposit - Retail	540,942	543,035
Subtotal deposits	3,299,542	3,445,763

Interest-bearing demand – Brokered Certificates of deposit - Brokered	180,000 72,614	180,000 72,591	
Total deposits	3,552,156	3,698,354	
Overnight borrowings	216,000		
Federal Home Loan Bank advances	22,898	37,898	
Capital lease obligation	8,900	9,072	
Subordinated debt, net	83,079	83,024	
Accrued expenses and other liabilities	31,055	28,521	
TOTAL LIABILITIES	3,914,088	3,856,869	
SHAREHOLDERS' EQUITY			
Preferred stock (no par value; authorized 500,000 shares;			
liquidation preference of \$1,000 per share)			
Common stock (no par value; stated value \$0.83 per share; authorized			
21,000,000 shares; issued shares, 19,329,292 at March 31, 2018 and			
19,027,812 at December 31, 2017; outstanding shares, 18,921,114 at			
March 31, 2018 and 18,619,634 at December 31, 2017	16,111	15,858	
Surplus	293,830	283,552	
Treasury stock at cost, 408,178 shares at both March 31, 2018 and			
December 31, 2017	(8,988)	(8,988	)
Retained earnings	124,295	114,468	
Accumulated other comprehensive loss, net of income tax	(2,842)	(1,212	)
TOTAL SHAREHOLDERS' EQUITY	422,406	403,678	
TOTAL LIABILITIES & SHAREHOLDERS' EQUITY	\$4,336,494	\$ 4,260,547	

See accompanying notes to consolidated financial statements

# Index PEAPACK-GLADSTONE FINANCIAL CORPORATION

#### CONSOLIDATED STATEMENTS OF INCOME

#### (Dollars in thousands, except share data)

#### (Unaudited)

	Three Months Ended	
	March 31,	
	2018	2017
INTEREST INCOME		
Interest and fees on loans	\$34,667	\$29,492
Interest on investments:		
Taxable	1,925	1,504
Tax-exempt	109	121
Interest on loans held for sale	10	4
Interest on interest-earning deposits	357	264
Total interest income	37,068	31,385
INTEREST EXPENSE		
Interest on savings and interest-bearing deposit		
accounts	3,719	1,812
Interest on certificates of deposit	2,149	1,570
Interest on borrowed funds	370	303
Interest on capital lease obligation	107	115
Interest on subordinated debt	1,221	783
Subtotal - interest expense	7,566	4,583
Interest on interest-bearing demand – brokered	680	720
Interest on certificates of deposits - brokered	429	491
Total Interest expense	8,675	5,794
NET INTEREST INCOME BEFORE		
PROVISION FOR LOAN AND LEASE LOSSES	28,393	25,591
Provision for loan and lease losses	1,250	1,600
NET INTEREST INCOME AFTER		
PROVISION FOR LOAN AND LEASE LOSSES	27,143	23,991
OTHER INCOME		
Wealth management fee income	8,367	4,818
Service charges and fees	831	771
Bank owned life insurance	336	322
Gains on loans held for sale at fair value (mortgage		
banking)	94	47
Fee income related to loan level, back-to-back swaps	252	456
Gain on sale of SBA loans	31	155
Other income	382	450
Securities losses, net	(78	) —
Total other income	10,215	7,019
OPERATING EXPENSES		
Compensation and employee benefits	14,579	11,913

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Premises and equipment FDIC insurance expense Other operating expense Total operating expenses	3,270 580 4,908 23,337	2,816 686 3,889 19,304
INCOME BEFORE INCOME TAX EXPENSE Income tax expense NET INCOME	14,021 3,214 \$10,807	11,706 3,724 \$7,982
EARNINGS PER SHARE Basic	\$0.58	\$0.47
Diluted WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING Basic Diluted	\$0.57 18,608,309 18,908,692	\$0.46 17,121,631 17,438,907
Dilucu	10,900,092	17,430,907

See accompanying notes to consolidated financial statements

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#### PEAPACK-GLADSTONE FINANCIAL CORPORATION

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Dollars in thousands)

# (Unaudited)

	Three Months Ended March 31,			1
	2018	·	2017	
Net income	\$ 10,807	5	57,982	
Comprehensive income:				
Unrealized gains/(losses) on available for sale securities:				
Unrealized holding gains/(losses) arising				
during the period	(2,934	)	636	
	(2,934	)	636	
Tax effect	676		(239	)
Net of tax	(2,258		-	,
Unrealized gains on cash flow hedges: Unrealized holding gains arising during the period Reclassification adjustment for gains included in net income	741 (31	)	865	
	710		865	
Tax effect Net of tax	(209 501	)	(353 512	)
Total other comprehensive income/(loss)	(1,757	)	909	
Total comprehensive income	\$ 9,177	9	5 8,891	

See accompanying notes to consolidated financial statements

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# PEAPACK-GLADSTONE FINANCIAL CORPORATION

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollars in thousands)

(Unaudited)

# Three Months Ended March 31, 2018

					Accumulated Other	
(In thousands, except per share data)	Common Stock	Surplus	2	Retained Earnings	Comprehensive Loss	Total

Balance at January 1, 2018