FIRST RELIANCE BANCSHARES INC Form 10-Q

November 14, 2008

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FIRST RELIANCE BANCSHARES, INC.

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C.

(Mark One) FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2008

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____to____

Commission File Number 000-49757

FIRST RELIANCE BANCSHARES, INC.

(Exact name of the registrant as specified in its charter)

South Carolina

80-0030931

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2170 West Palmetto Street Florence, South Carolina 29501

(Address of principal executive offices, including zip code)

(843) 656-5000

(Issuer's telephone number, including area code)

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State the number of shares outstanding of each of the issuer's classes of common equity as of the latest practicable date:

3,513,508 shares of common stock, par value \$0.01 per share, as of October 31, 2008

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

x Yes "No.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer "

Non-accelerated filer " Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

" Yes x No.

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Consolidated Balance Sheets

	September 30, 2008			December 31, 2007
	(Unaudited)		(Audited)
Assets				
Cash and cash equivalents:				
Cash and due from banks	\$	5,928,325	\$	7,164,650
Total cash and cash equivalents		5,928,325		7,164,650
Securities available-for-sale		56,982,931		58,580,313
Nonmarketable equity securities		3,922,200		3,930,400
Total investment securities		60,905,131		62,510,713
Loans held for sale		11,226,920		19,600,850
Loans receivable		459,686,752		468,137,690
Less allowance for loan losses		(6,210,753)		(5,270,607)
Loans, net		453,475,999		462,867,083
Premises, furniture and equipment, net		23,770,377		22,233,746
Accrued interest receivable		3,049,352		3,092,767
Other real estate owned		293,700		196,950
Cash surrender value life insurance		10,880,649		10,540,273
Other assets		4,143,229		3,497,180
Total assets	\$	573,673,682	\$	591,704,212
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Liabilities and Shareholders' Equity				
Liabilities				
Deposits	Ф	42.017.040	ф	12.540.500
Noninterest-bearing transaction accounts	\$	42,917,049	\$	43,542,528
Interest-bearing transaction accounts		27,159,758		39,450,393
Savings		121,475,590		85,819,481
Time deposits \$100,000 and over		131,809,645		169,825,252
Other time deposits		124,196,593		110,860,061
m - 1.1 - 2		447.550.625		440 407 715
Total deposits		447,558,635		449,497,715
Securities sold under agreement to repurchase		7,195,414		7,927,754
Federal funds purchased		2,170,000		13,359,000
Advances from Federal Home Loan Bank		63,500,000		69,000,000
Note payable		3,000,000		3,000,000
Junior subordinated debentures		10,310,000		10,310,000
Accrued interest payable		583,346		767,577
Other liabilities		1,401,244		814,262
Total liabilities		535,718,639		554,676,308
Shareholders' Equity				

Common stock, \$0.01 par value; 20,000,000 shares authorized, 3,523,921 shares issued at September 30, 2008 and 3,504,313 shares issued at December 31, 2007. 3,513,508 shares outstanding at September 30, 2008 and 3,494,646 shares outstanding at December 31, 2007 34,946 35,239 Nonvested restricted stock (152,762)(247,637)Capital surplus 26,114,785 25,875,012 Treasury stock (10,413 and 9,667 shares at cost at September 30, 2008 and December 31, 2007, respectively) (155,259)(145,198)Retained earnings 11,417,275 13,488,095 Accumulated other comprehensive loss (1,280,180)(1,369)37,027,904 Total shareholders' equity 37,955,043 \$ Total liabilities and shareholders' equity 573,673,682 \$ 591,704,212

See notes to condensed financial statements.

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Condensed Consolidated Statements of Income (Unaudited)

	Nine Months Ended September 30,			Three Mor Septem			
	2008		2007		2008		2007
Interest income:							
Loans, including fees	\$ 25,895,022	\$	25,745,192	\$	8,234,706	\$	9,234,300
Investment securities:							
Taxable	1,025,605		638,647		349,641		192,571
Nontaxable	981,013		552,593		325,521		199,636
Federal funds sold	54,502		384,420		42,662		48,010
Other interest income	212,941		121,958		98,977		34,078
Total	28,169,083		27,442,810		9,051,507		9,708,595
Interest expense:							
Time Deposits over \$100,000	5,524,539		5,062,204		1,491,623		1,909,567
Other deposits	5,128,023		7,218,069		1,722,955		2,613,580
Other interest expense	2,817,167		1,412,171		932,809		488,234
Total	13,469,729		13,692,444		4,147,387		5,011,381
Net interest income	14,699,354		13,750,366		4,904,120		4,697,214
Provision for loan losses	1,757,364		869,397		609,967		408,961
Net interest income after provision							
for loan losses	12,941,990		12,880,969		4,294,153		4,288,253
Noninterest income:							
Service charges on deposit accounts	1,477,950		1,394,945		548,098		486,508
Gain on sales of mortgage loans	1,445,876		1,635,949		319,519		519,818
Brokerage fees	112,242		124,220		5,685		38,351
Income from Bank Owned Life							
Insurance	340,376		201,050		110,811		100,310
Other charges, commissions and fees	361,643		262,907		123,548		95,513
Gain on sale of securities	-		5,996		-		-
Gain on sale of other real estate	700		4,187		700		(16,187)
Gain on sale of fixed assets	7,092		16,104		7,092		-
Other non-interest income	147,574		236,113		46,705		40,247
Total	3,893,453		3,881,471		1,162,158		1,264,560
Noninterest expenses:							
Salaries and employee benefits	8,343,153		7,922,140		2,589,777		2,694,710
Occupancy expense	1,149,437		979,034		418,005		323,142
Furniture and equipment expense	645,114		607,784		222,624		188,021
Other operating expenses	3,803,663		4,107,690		1,248,888		1,418,732
Total	13,941,367		13,616,648		4,479,294		4,624,605
Income before income taxes	2,894,076		3,145,792		977,017		928,208
Income tax expense	619,354		946,000		211,839		343,331
Net income	\$ 2,274,722	\$	2,199,792	\$	765,178	\$	584,877
Earnings per share							
Basic earnings per share	\$ 0.65	\$	0.64	\$	0.22	\$	0.17
Diluted earnings per share	\$ 0.64	\$	0.62	\$	0.22	\$	0.17

See notes to condensed financial statements.

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Condensed Consolidated Statements of Shareholders' Equity and Comprehensive Income For the nine months ended September 30, 2008 and 2007 (Unaudited)

	Common		Capital	Non-vested Restricted	Treasury	Retained	Other Comprehensive Income	T 4 1
Balance,	Shares	Amount	Surplus	Stock	Stock	Earnings	(Loss)	Total
December 31, 2006	3,424,878	\$ 34,249 \$	\$ 25,257,814	\$ (66,131)	\$ -	\$ 8,857,755	\$ 9,576 \$	34,093,263
Net income						2,199,792		2,199,792
Other comprehensive loss, net of tax benefit of \$110,112							(213,747)	(213,747)
Comprehensive income								1,986,045
Purchase of Treasury Stock					(145,198)			(145,198)
Issuance of shares to 404c plan	13,383	134	198,246)				198,380
Issuance of Restricted stock	8,987	90	132,393	8 (81,598)				50,885
Issuance of advisory board shares								
Exercise of stock options	40,145	401	219,591					219,992
Balance, September 30, 2007	3,487,393	\$ 34,874 \$	\$ 25,808,044	\$ \$ (147,729)	\$ (145,198)	\$11,057,547	\$ (204,171) \$	36,403,367
Balance, December 31, 2007	3,494,646	\$ 34,946 \$	\$ 25,875,012	2 \$ (152,762)	\$ (145,198)	\$11,417,275	\$ (1,369)\$	37,027,904

Adjustment to reflect the cumulative-effect of change in Accounting for Life Insurance Arrangement						(203,902)		(203,902)
Balance December 31, 2007	3,494,646	34,946	25,875,012	(152,762)	(145,198)	11,213,373	(1,369)	36,824,002
Net income						2,274,722		2,274,722
Other comprehensive loss net of tax benefit of \$658,781							(1,278,811)	(1,278,811)
Comprehensive income								995,911
Purchase of Treasury Stock					(10,061)			(10,061)
Issuance of Restricted stock	22,275	223	201,163	(94,875)				106,511
Issuance of shares to employees	100	1	1009					1,010
Exercise of stock options	6,900	69	37,601					37,670
Balance, September 30, 2008	3,523,921	\$ 35,239	\$ 26,114,785	\$ (247,637)\$	\$ (155,259) \$	\$ 13,488,095	\$ (1 ,280,180)\$	37,955,043

See notes to condensed financial statements.

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Condensed Consolidated Statements of Cash Flows (Unaudited)

Nine 1	Month	s Ended
Sei	ptembe	er 30.

	September 30,			
	2008	2007		
Cash flows from operating activities:				
Net income	\$ 2,274,722	\$ 2,199,792		
Adjustments to reconcile net income to net cash provided (used) by				
operating activities:				
Provision for loan losses	1,757,364	869,397		
Depreciation and amortization expense	751,388	576,096		
Gain on sale of equipment	(7,092)	(16,104)		
Gain on sale of other real estate owned	(700)	(4,187)		
Gain on sale of securities	-	(5,996)		
Write down of other real estate owned	106,750	-		
Discount accretion and premium amortization	18,284	44,933		
Disbursements for loans held-for-sale	(96,084,748)	(105,965,150)		
Proceeds from loans held-for-sale	104,458,678	103,588,674		
Deferred income tax benefit	(666,101)	(428,749)		
(Increase) Decrease in interest receivable	43,415	(184,236)		
Increase (decrease) in interest payable	(184,231)	146,968		
Amortization of deferred compensation on restricted stock	106,511	50,885		
Increase (decrease) in other liabilities	413,818	(730,105)		
(Increase) decrease in other assets	123,604	(953,286)		
Net cash provided (used) by operating activities	13,111,663	(811,068)		
	, ,			
Cash flows from investing activities:				
Net (increase) decrease in loans receivable	7,224,870	(81,375,712)		
Purchases of securities available-for-sale	(3,812,500)	(10,019,236)		
Proceeds on sales of securities available-for-sale	-	9,785,569		
Maturities of securities available-for-sale	3,454,006	1,698,281		
(Purchase) sale of non marketable equity securities	8,200	(1,766,300)		
Proceeds on sale of nonmarketable equity securities	-	2,051,000		
Sales of other real estate owned	206,050	1,598,690		
Proceeds from disposal of premises, furniture, and equipment	-	38,066		
Purchases of premises and equipment	(2,096,813)	(7,469,132)		
Net cash provided (used) by investing activities	4,983,813	(85,458,774)		
	, ,			
Cash flows from financing activities:				
Net increase in demand deposits, interest bearing and savings accounts	22,739,995	24,277,097		
Net (decrease) increase in certificates of deposit and other time deposits	(24,679,075)	43,612,383		
Increase (decrease) in Federal Funds purchased	(11,189,000)	3,000,000		
Net (decrease) increase in securities sold under agreements to				
repurchase	(732,340)	448,070		
Decrease in advances from the Federal Home Loan Bank	(5,500,000)	(4,500,000)		
Proceeds from issuance of shares to ESOP	-	198,380		
Purchase of treasury stock	(10,061)	(145,198)		
1 diction of decour, stock	(10,001)	(115,170)		

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Proceeds from the exercise of stock options	38,680	219,992
Net cash provided (used) by financing activities	(19,331,801)	67,110,724
Net decrease in cash and cash equivalents	(1,236,325)	(19,159,118)
Cash and cash equivalents, beginning of period	7,164,650	31,463,075
Cash and cash equivalents, end of period	\$ 5,928,325	\$ 12,303,957
Cash paid during the period for		
Income taxes	\$ 973,499	\$ 1,111,821
Interest	\$ 13,653,960	\$ 13,545,476

See notes to condensed financial statements.

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Notes to Condensed Consolidated Financial Statements

Note 1 - Basis of Presentation

The accompanying financial statements have been prepared in accordance with the requirements for interim financial statements and, accordingly, they omit disclosures which would substantially duplicate those contained in the Company's most recent Annual Report to shareholders. The financial statements as of September 30, 2008 and 2007 and for the interim periods then ended are unaudited and, in the opinion of management, include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. The financial information as of December 31, 2007 has been derived from the Company's audited financial statements as of that date. For further information, refer to the financial statements and the notes included in First Reliance Bancshares, Inc.'s 2007 Annual Report on Form 10-K.

Note 2 - Recently Issued Accounting Pronouncements

The following is a summary of recent authoritative pronouncements:

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations," ("SFAS 141(R)") which replaces SFAS 141. SFAS 141(R) establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is effective for acquisitions by the Company taking place on or after January 1, 2009. Early adoption is prohibited. Accordingly, a calendar year-end company is required to record and disclose business combinations following existing accounting guidance until January 1, 2009. The Company will assess the impact of SFAS 141(R) if and when a future acquisition occurs.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Before this statement, limited guidance existed for reporting noncontrolling interests (minority interest). As a result, diversity in practice exists. In some cases minority interest is reported as a liability and in others it is reported in the mezzanine section between liabilities and equity. Specifically, SFAS 160 requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financials statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interests. SFAS 160 is effective for the Company on January 1, 2009. Earlier adoption is prohibited. The Company is currently evaluating the impact, if any, the adoption of SFAS 160 will have on its financial position, results of operations and cash flows.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" ("SFAS 161"). SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities, and thereby improving the transparency of financial reporting. It is intended to enhance the current disclosure framework in SFAS 133 by requiring that objectives for using derivative instruments be disclosed in terms of underlying risk and

accounting designation. This disclosure better conveys the purpose of derivative use in terms of the risks that the entity is intending to manage. SFAS 161 is effective for the Company on January 1, 2009. This pronouncement does not impact accounting measurements but will result in additional disclosures if the Company is involved in material derivative and hedging activities at that time.

In February 2008, the FASB issued FASB Staff Position No. 140-3, "Accounting for Transfers of Financial Assets and Repurchase Financing Transactions" ("FSP 140-3"). This FSP provides guidance on accounting for a transfer of a financial asset and the transferor's repurchase financing of the asset. This FSP presumes that an initial transfer of a financial asset and a repurchase financing are considered part of the same arrangement (linked transaction) under SFAS No. 140. However, if certain criteria are met, the initial transfer and repurchase financing are not evaluated as a linked transaction and are evaluated separately under SFAS No. 140. FSP 140-3 will be effective for financial statements issued for fiscal years beginning after November 15, 2008, and interim periods within those fiscal years and earlier application is not permitted. Accordingly, this FSP is effective for the Company on January 1, 2009. The Company is currently evaluating the impact, if any, the adoption of FSP 140-3 will have on its financial position, results of operations and cash flows.

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Notes to Condensed Consolidated Financial Statements

FIRST RELIANCE BANCSHARES, INC.

Note 2 - Recently Issued Accounting Pronouncements - continued

In April 2008, the FASB issued FASB Staff Position No. 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"). This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, "Goodwill and Other Intangible Assets". The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141(R), "Business Combinations and other U.S. generally accepted accounting principles. This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years and early adoption is prohibited. Accordingly, this FSP is effective for the Company on January 1, 2009. The Company does not believe the adoption of FSP 142-3 will have a material impact on its financial position, results of operations or cash flows.

Effective January 1, 2008, the Company adopted SFAS No. 157, "Fair Value Measurements" ("SFAS 157") which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. SFAS 157 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans).

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- **Level 1** Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as U.S. Treasury securities.
- Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments, mortgage-backed securities, municipal bonds, corporate debt securities, and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain derivative contracts and impaired loans.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant

management judgment or estimation. For example, this category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights, and highly-structured or long-term derivative contracts.

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FIRST RELIANCE BANCSHARES, INC.

Assets measured at fair value on a recurring basis are as follows as of September 30, 2008:

		Significant	
	Quoted Market	Other	Significant
	Price in active	Observable	Unobservable
	Markets	Inputs	Inputs
	(Level 1)	(Level 2)	(Level 3)
Available for Sale Securities	\$ -	\$ 56,982,931	-
Mortgage Loans Held for Sale	\$ -	\$ 11,226,920	-
Total	\$ -	\$ 68,209,851	-

The Company has no liabilities carried at fair value or measured at fair value on a nonrecurring basis.

The Company is predominantly an asset based lender with real estate serving as collateral on a substantial majority of loans. Loans that are deemed to be impaired are primarily valued on a nonrecurring basis at the fair values of the underlying real estate collateral. Such fair values are obtained using independent appraisals, which the Company considers to be level 2 inputs. The aggregate carrying amount of impaired loans at September 30, 2008 was \$8,391,560.

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Notes to Condensed Consolidated Financial Statements

Note 2 - Recently Issued Accounting Pronouncements - continued

FASB Staff Position No. FAS 157-2 delays the implementation of SFAS 157 until the first quarter of 2009 with respect to goodwill, other intangible assets, real estate and other assets acquired through foreclosure and other non-financial assets measured at fair value on a nonrecurring basis.

The Company has no assets or liabilities whose fair values are measured using level 3 inputs.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

Note 3 - Equity Incentive Plan

During the first quarter of 2006, the Company adopted the 2006 Equity Incentive Plan. The 2006 Equity Incentive Plan provides for the granting of dividend equivalent rights, options, performance unit awards, phantom shares, stock appreciation rights, and stock awards of up to 350,000 shares of the Company's common stock to officers, employees, directors, consultants, and other service providers of the Company, or any Affiliate of the Company.

During the nine months ended September 30, 2008 and 2007, the Company granted 0 and 62,481 stock appreciation rights, respectively. A stock appreciation right entitles an individual to receive the excess of the fair market value from the grant date to the exercise date in a settlement of Company stock. The Company has funded the liability through charges to earnings. The accrued liability for the stock appreciation rights at September 30, 2008 was \$157,776.

During the three months ended September 30, 2008 and 2007, the company did not issue any stock appreciation rights.

A summary of the status of the Company's stock appreciation rights as of the nine and three months ended September 30, 2008 and 2007 is presented below:

For the Nine Months Ended September 30,	20	08		2007			
	Shares		Weighted Average Exercise Price	Shares		Weighted Average Exercise Price	
Outstanding at January 1	93,981	\$	14.95	45,501	\$	14.87	
Granted	-		-	62,481		15.00	
Exercised	-		-	-		-	
Forfeited	-		-	-		-	
Outstanding at September 30	93,981	\$	14.95	107,982	\$	14.95	
For the Three Months Ended September 30,	2008			2007			
			Weighted Average Exercise			Weighted Average Exercise	

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	Shares	Price	Shares	Price
Outstanding at July 1	93,981	14.95	107,982	\$ 14.95
Granted	-	-	-	-
Exercised	-	-	-	-
Forfeited	-	-	-	-
Outstanding at September 30	93,981	\$ 14.95	107,982	\$ 14.95
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Notes to Condensed Consolidated Financial Statements

Note 3 - Equity Incentive Plan - continued

During the nine and three months ended September 30, 2008, the Company granted 22,256 and 8,197 shares of restricted stock, respectively, pursuant to the 2006 Equity Incentive Plan. The shares "cliff" vest in three years. Compensation cost associated with the grant was \$106,511 and \$39,442 for the nine and three months ended September 30, 2008, respectively.

The following table shows the changes in the Company's restricted stock for the nine and three months ended September 30, 2008:

	Nine months	Three months
Outstanding at January 1, and July 1, respectively	16,195	28,435
Granted	22,256	8,197
Exercised	(1,819)	-
Forfeited	-	-
Outstanding at September 30, 2008	36,632	36,632

Note 4 - Stock Compensation Plan

On June 19, 2003, the Company established the 2003 First Reliance Bank Employee Stock Option Plan (Stock Plan) that provides for the granting of options to purchase up to 250,000 shares of the Company's common stock to directors, officers, or employees of the Company. This plan was preceded by the 1999 First Reliance Bank Employee Stock Option Plan, which provided for the granting of options to purchase up to 238,000 shares of the Company's common stock to directors, officers, or employees of the Company. The per-share exercise price of incentive stock options granted under the Stock Plan may not be less than the fair market value of a share on the date of grant. The per-share exercise price of stock options granted is determined by the Board of Directors. The expiration date of any option may not be greater than ten years from the date of grant. Options that expire unexercised or are canceled become available for reissuance. At September 30, 2008, there were no options available for grant under the 2003 plan and no options available for grant under the 1999 plan.

The following shows the status of the Company's stock option plan at September 30, 2008 and the changes in the plan for the nine and three months ended September 30, 2008:

	Nine mont	ths ei	nded Weighted Average Price	Three mont	ths e	nded Weighted Average Price
Outstanding at January 1, and July						
1, respectively	278,847	\$	8.32	271,647	\$	8.35
Granted	-		-	-		-
Exercised	(7,000)		5.38	(2,200)		6.44
Forfeited	(2,500)		11.00	-		-
Outstanding at September 30, 2008	269,347	\$	8.36	269,447	\$	8.36

Notes to Condensed Consolidated Financial Statements

Note 5 - Earnings Per Share

The following schedule reconciles the numerators and denominators of the basic and diluted earnings per share computations for the nine and three month periods ended September 30, 2008 and 2007. Dilutive common shares arise from the potentially dilutive effect of the Company's stock options and warrants that are outstanding. The assumed conversion of stock options and warrants can create a difference between basic and dilutive net income per common share.

	Nine Months Ended September 30, 2008							
		Income	Shares	Per Share				
	(N	umerator)	(Denominator)	Ar	nount			
Basic earnings per share								
Income available to common shareholders	\$	2,274,722	3,509,597	\$.65			
Effect of dilutive securities								
Stock options		-	18,503					
Non-vested restricted stock		-	3,098					
Diluted earnings per share								
Income available to common shareholders plus								
assumed conversions	\$	2,274,722	3,531,198	\$.64			
		Nine Mont	30, 2007	30, 2007				
		Income	Shares	Per	Per Share			
	(N)	umerator)	(Denominator)	Amount				
Basic earnings per share								
Income available to common shareholders	\$	2,199,792	3,458,775	\$.64			
Effect of dilutive securities								
Stock options		-	85,230					
Non-vested restricted stock		-	4,310					
Diluted earnings per share								
Income available to common shareholders Plus								
assumed conversions	\$	2,199,792	3,548,315	\$.62			
		Three Mon	ths Ended September					
		Income	Shares	Per Share				
	(N	umerator)	(Denominator)	Ar	nount			
Basic earnings per share								
Income available to common shareholders	\$	765,178	3,520,531	\$.22			
Effect of dilutive securities								
Stock options		-	692					
Non – vested restricted stock		-	188					
Diluted earnings per share								
Income available to common shareholders plus								
assumed conversions	\$	765,178	3,521,411	\$.22			
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Notes to Condensed Consolidated Financial Statements

Note 5 - Earnings Per Share - continued

	Three Months Ended September 30, 2007							
		Income	Shares	Per Share				
	(N	umerator)	(Denominator)	\mathbf{A}	mount			
Basic earnings per share								
Income available to common shareholders	\$	584,877	3,485,861	\$	0.17			
Effect of dilutive securities								
Stock options		-	31,648					
Non – vested restricted stock		-	7,665					
Diluted earnings per share								
Income available to common shareholders plus								
assumed conversions	\$	584,877	3,525,174	\$	0.17			

Note 6 - Comprehensive Income

The components of other comprehensive income and related tax effects are as follows:

		Pre-tax Amount	Ве	Tax enefit (Expense)		Net-of-tax Amount
For the Nine Months Ended September 30, 2008:						
Unrealized losses on securities available-for-sale	\$	(1,937,592)	\$	658,781	\$	(1,278,811)
Reclassification adjustment for gains (losses) realized						
in net income		-		-		-
		(1.00= -00)		(TO TO 1		(1.5=0.011)
	\$	(1,937,592)	\$	658,781	\$	(1,278,811)
For the Nine Months Ended September 30, 2007:						
Unrealized losses on securities available-for-sale	\$	(327,355)	\$	111,301	\$	(216,054)
Reclassification adjustment for gains (losses) realized in	Ψ	(321,333)	Ψ	111,501	Ψ	(210,034)
net income		3,496		(1,189)		2,307
		-,		(, ,		,
	\$	(323,859)	\$	110,112	\$	(213,747)
For the Three Months Ended September 30, 2008:						
Unrealized losses on securities available-for-sale	\$	(780,997)	\$	265,539	\$	(515,458)
Reclassification adjustment for gains (losses) realized in						
net income		-		-		-
	\$	(700 007)	Φ	265 520	Φ	(515 450)
	Þ	(780,997)	Þ	265,539	Ф	(515,458)
For the Three Months Ended September 30, 2007:						
Unrealized gains on securities available-for-sale	\$	333,162	\$	(113,275)	\$	219,887
Reclassification adjustment for gains (losses) realized in		<u>, </u>		, ,		
net income		-		-		-

\$ 333,162 \$ (113,275) \$ 219,887

Accumulated other comprehensive income consists solely of net unrealized gains and losses on securities available for sale, net of the deferred tax effects.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion reviews our results of operations and assesses our financial condition. You should read the following discussion and analysis in conjunction with the accompanying consolidated financial statements. The commentary should be read in conjunction with the discussion of forward-looking statements, and the annual financial statements and the related notes and the other statistical information included in the Company's Annual Report for the year ended December 31, 2007.

Advisory Note Regarding Forward-Looking Statements

The statements contained in this report on Form 10-Q that are not historical facts are forward-looking statements subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. We caution readers of this report that such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of us to be materially different from those expressed or implied by such forward-looking statements. Although we believe that our expectations of future performance is based on reasonable assumptions within the bounds of our knowledge of our business and operations, there can be no assurance that actual results will not differ materially from our expectations.

Factors which could cause actual results to differ from expectations include, among other things:

- the challenges, costs and complications associated with the continued development of our branches;
- •the potential that loan charge-offs may exceed the allowance for loan losses or that such allowance will be increased as a result of factors beyond the control of us;

our dependence on senior management;

- •competition from existing financial institutions operating in our market areas as well as the entry into such areas of new competitors with greater resources, broader branch networks and more comprehensive services;
- •adverse conditions in the stock market, the public debt market, and other capital markets (including changes in interest rate conditions);

changes in deposit rates, the net interest margin, and funding sources;

inflation, interest rate, market, and monetary fluctuations;

risks inherent in making loans including repayment risks and value of collateral;

•the strength of the United States economy in general and the strength of the local economies in which we conduct operations may be different than expected resulting in, among other things, a deterioration in credit quality or a reduced demand for credit, including the resultant effect on our loan portfolio and allowance for loan losses;

fluctuations in consumer spending and saving habits;

the demand for our products and services:

technological changes;

the challenges and uncertainties in the implementation of our expansion and development strategies;

the ability to increase market share;

the adequacy of expense projections and estimates of impairment loss;

the impact of changes in accounting policies by the Securities and Exchange Commission;

unanticipated regulatory or judicial proceedings;

- •the potential negative effects of future legislation affecting financial institutions (including without limitation laws concerning taxes, banking, securities, and insurance);
- •the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System;
- •the timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet;

- •the impact on our business, as well as on the risks set forth above, of various domestic or international military or terrorist activities or conflicts;
- ·other factors described in this report and in other reports we have filed with the Securities and Exchange Commission; and

our success at managing the risks involved in the foregoing.

Forward-looking statements speak only as of the date on which they are made. We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of unanticipated events.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - continued

Overview

The Company conducts virtually all of its activities through its wholly owned subsidiary, First Reliance Bank. First Reliance Bank, founded in 1999, is ranked in the top 20 banks in South Carolina based on asset size. The bank has assets of approximately \$574 million, and employs over 145 highly talented associates. The bank serves the Upstate, Midlands, Piedmont, Low Country, and Pee Dee regions of South Carolina. The bank has been recognized for its success including being named to the Dave Thomas Foundation's List of "Best Adoption-Friendly Workplaces" and the only company ever to be named to The Top 25 Fastest Growing CompaniesTM in South Carolina four times including 2002, 2004, 2005, and 2006 (SC Chamber/Elliott Davis). In June 2007, the Company was added to the Palmetto 25, a list of South Carolina's largest publicly held companies. In 2006 and 2007, the bank was also recognized as One of the Best Places to Work in South Carolina by the SC Chamber of Commerce. First Reliance Bank offers Totally FREE Checking, Totally FREE Business, FREE Coin Machines, a Nationwide NO FEE ATM Network, and a 5 Way Mortgage Service Promise. It also offers 8-8 Extended Hours in all of their Florence, Mt. Pleasant, and Lexington locations and is open on most traditional bank holidays. Its Easy to Do Business With TM standard has earned the bank a customer satisfaction rating of 94.7% (Performance Solutions-December 2007-Audited). First Reliance Bancshares, Inc. common stock is quoted on the NASDAQ OTC Bulletin Board as FSRL.OB.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - continued

The following discussion describes our results of operation for the quarter and nine months ended September 30, 2008 as compared to the quarter and nine months ended September 30, 2007 and also analyzes our financial condition as of September 30, 2008 as compared to December 31, 2007

Like most community banks, we derive the majority of our income from interest received on our loans and investments. Our primary source of funds for making these loans and investments is our deposits, on which we pay interest. Consequently, one of the key measures of our success is our amount of net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits and borrowings. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities, which is called our net interest spread.

There are risks inherent in all loans, so we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We maintain this allowance by charging a provision for loan losses against our operating earnings for each period. We have included a detailed discussion of this process, as well as several tables describing our allowance for loan losses.

In addition to earning interest on our loans and investments, we earn income through fees and other charges to our customers. We have also included a discussion of the various components of this non-interest income, as well as of our non-interest expense.

The following discussion and analysis also identifies significant factors that have affected our financial position and operating results during the periods included in the accompanying financial statements. We encourage you to read this discussion and analysis in conjunction with our financial statements and the other statistical information included in our filings with the Securities and Exchange Commission.

Critical Accounting Policies

We have adopted various accounting policies which govern the application of accounting principles generally accepted in the United States in the preparation of our financial statements. Our significant accounting policies are described in the notes to the consolidated financial statements at December 31, 2007 as filed on our annual report on Form 10-K. Certain accounting policies involve significant judgments and assumptions by us which have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgments and assumptions we use are based on the historical experience and other factors, which we believe to be reasonable under the circumstances. Because of the nature of the judgments and assumptions we make, actual results could differ from these judgments and estimates which could have a major impact on our carrying values of assets and liabilities and our results of operations.

We believe the allowance for loan losses is a critical accounting policy that requires the most significant judgments and estimates used in preparation of our consolidated financial statements. Refer to the portion of this discussion that addresses our allowance for loan losses for description of our processes and methodology for determining our allowance for loan losses.

Regulatory Matters

We are not aware of any current recommendations by regulatory authorities which, if they were to be implemented, would have a material effect on liquidity, capital resources or operations.

Effect of Economic Trends

Economic conditions, competition and federal monetary and fiscal policies also affect financial institutions. Lending activities are also influenced by regional and local economic factors, such as housing supply and demand, competition among lenders, customer preferences and levels of personal income and savings in our primary market area.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - continued

Results of Operations

Income Statement Review

Three months ended September 30, 2008 and 2007

Our net income was \$765,178 and \$584,877 for the three months ended September, 2008 and 2007, respectively. This represents an increase of \$180,301 or 30.83%. The \$180,301 increase in net income resulted primarily from increases of \$206,906 in net interest income and a decrease of \$145,311 in non-interest expense which were partially offset by a decrease of \$102,402 in noninterest income and an additional \$201,006 in provisions for loan losses. The effective tax rate calculation was 21.69% and 36.99% for the three months ended September 30, 2008 and September 30, 2007, respectively. The effective tax rate decreased primarily as a result of the bank purchasing more municipal securities and earning higher levels of tax exempt interest income during the period

Nine months ended September 30, 2008 and 2007

Our net income was \$2.3 million and \$2.2 million for the nine months ended September 30, 2008 and 2007, respectively. This represents an increase of \$74,930 or 3.41%. The \$74,930 increase in net income resulted primarily from an increase of \$948,988 in net interest income, which was partially offset by increase of \$887,967 in the provisions for loan losses. The effective tax rate calculation was 21.40% and 30.08% for the nine months ended September 30, 2008 and September 30, 2007, respectively. The effective tax rate decreased primarily as a result of the bank purchasing more municipal securities and earning higher levels of tax exempt interest income during the period.

Net Interest Income

Our level of net interest income is determined by the level of earning assets and the management of our net interest margin. The growth since September 30, 2007 in our loan portfolio is the primary driver of the increase in net interest income. During the nine months ended September 30, 2008, our average loan portfolio increased \$84.5 million compared to the average for the nine months ended September 30, 2007. The growth in the loan portfolio was partially offset by declining loan interest rates.

At September 30, 2008, net loans represented 79.05% of total assets, while investments represented 10.67% of total assets.

We continue to target core deposit growth by offering the competitive deposit and loan rates. This, along with our aggressive marketing campaigns and cross selling efforts, is producing a more seasoned deposit base. At September 30, 2008, retail deposits represented \$315.7 million, or 55.04% of total assets, borrowings represented \$86.2 million, or 15.03% of total assets, and wholesale non-core deposits represented \$131.8 million, or 22.98% of total assets.

At September 30, 2008, 84.41% of interest-bearing liabilities had a maturity of less than one year. At September 30, 2008, we had \$24.7 million more assets than liabilities that reprice within the next three months. Assuming rates remain stable through December 31, 2008, this will improve our net interest margin as liabilities re-price to current market rates.

We intend to maintain a capital level for the bank that exceeds requirements to be classified as a "well capitalized" bank. To provide the additional capital needed to support our bank's growth in assets, in 2006 we obtained \$10.3

million subordinated debt and in 2007 we obtained \$3.0 million in notes payable. As of September 30, 2008, the company's regulatory capital levels were over \$9.0 million in excess of the various well capitalized requirements.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- continued

Results of Operations, continued

In addition to the growth in both rate sensitive assets and liabilities, and the timing of repricing of our assets and liabilities, net interest income is also affected by the ratio of interest-earning assets to interest-bearing liabilities and the changes in interest rates earned on our assets and interest rates paid on our liabilities.

During the three and nine months ended September 30, 2008, our rates on both short-term or variable rate earning-assets and short-term or variable rate interest-bearing liabilities continued to decrease primarily as a result of the actions taken by the Federal Reserve over the last twelve months to lower short-term rates. The impact of the Federal Reserve's actions resulted in a decrease in both the yields on our variable rate assets and the rates that we paid for our short-term deposits and borrowings.

Our net interest spread for the three months and nine months ended September 30, 2008 was 3.41% and 3.37%, respectively. Because we had more interest-earning liabilities than interest-bearing assets that repriced, our net interest spread decreased 21 basis points and 35 basis points for the three and nine months ended September 30, 2008, respectively, compared to the comparable periods ended September 30, 2007.

For the three and nine months ended September 30, 2008, our net interest margin was 3.69% and 3.66%, respectively. Because we had more interest earning liabilities than interest-bearing assets that repriced, our net interest margin decreased 35 basis points and 53 basis points for the three and nine month periods ended September 30, 2008, respectively, compared to the comparable period ended September 30, 2007. The decline in our net interest margin was 14 and 18 basis points, respectively, greater than the change in net interest spread for the three and nine month periods ended September 30, 2008 compared to the same periods in 2007.

We have included a number of tables to assist in our description of various measures of our financial performance. For example, the "Average Balances" table shows the average balance of each category of our assets and liabilities as well as the yield we earned or the rate we paid with respect to each category during both the three months ended September 30, 2008 and 2007. A review of these tables show that our loans typically provide higher interest yields than do other types of interest-earning assets, which is why we direct a substantial percentage of our earning assets into our loan portfolio. Similarly, the "Rate/Volume Analysis" table demonstrates the effect of changing interest rates and changing volume of assets and liabilities on our financial condition during the periods shown. We also track the sensitivity of our various categories of assets and liabilities to changes in interest rates, and we have included tables to illustrate our interest rate sensitivity with respect to interest-earning accounts and interest-bearing accounts. Finally, we have included various tables that provide detail about our investment securities, our loans, our deposits, and other borrowings.

The following table sets forth information related to our average balance sheets, average yields on assets, and average costs of liabilities. We derived these yields by dividing income or expense by the average balance of the corresponding assets or liabilities. We derived average balances from the daily balances throughout the periods indicated.

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 $\underline{\textbf{Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation} - continued$

Results of Operations, continued

	Sept	three temb	e months e per 30, 200						
(Dollars in thousands)	Average Balance		ncome/ xpense	Yield/ Rate		Average Balance		ncome/ expense	Yield/ Rate
Assets									
Securities, taxable	\$ 26,330	\$	350	5.29%	\$	15,720	\$	193	4.87%
Securities, nontaxable (1)	30,072		436	5.77		18,507		267	5.72
Loans (2)	472,092		8,235	6.94		428,399		9,234	8.55
Federal funds sold and other	8,399		49	2.32		3,361		57	6.73
Nonmarketable equity									
securities	4,170		93	8.87		1,502		25	6.60
Total earning assets	541,063		9,163	6.74		467,489		9,776	8.30
Non-earning assets	41,488					40,797			
Total assets	\$ 582,551				\$	508,286			
Liabilities and									
Stockholders' equity									
Interest bearing transaction									
accounts	\$ 26,567		41	0.62%	\$	44,256	\$	315	2.82%
Savings and money market									
accounts	102,612		545	2.11		80,563		814	4.01
Time deposits	278,084		2,628	3.76		264,052		3,394	5.10
Total interest bearing									
deposits	407,263		3,214	3.14		388,871		4,523	4.61
Junior subordinated									
debentures and N/P	13,310		187	5.59		10,310		156	6.00
Other borrowings	75,380		746	3.94		25,903		332	5.09
Total other interest bearing									
liabilities	88,690		933	4.18		36,213		488	5.35
Total interest bearing									
liabilities	495,953		4,147	3.33		425,084		5,011	4.68
Non-interest bearing deposits	45,802					43,927			
Other liabilities	2,975					3,246			
Shareholders' equity	37,821					36,029			
Total liabilities and equity	\$ 582,551				\$	508,286			
Net interest income /spread		\$	5,016	3.41%			\$	4,765	3.62%
Net yield on earning assets				3.69%					4.04%

Fully tax-equivalent basis at 34% tax rate for non-taxable securities
Includes mortgage loans held for sale and non –accrual loans

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - continued

Results of Operations, continued

Our net interest spread was 3.41% for the three months ended September 30, 2008, compared to 3.62% for the three months ended September 30, 2007. The net interest spread is the difference between the yield we earn on our interest-earning assets and the rate we pay on our interest-bearing liabilities.

Our net interest margin is calculated as net interest income divided by average interest-earning assets. Our net interest margin for the three months ended September 30, 2008 was 3.69%, compared to 4.04% for the three months ended September 30, 2007. During the three months ended September 30, 2008, interest-earning assets averaged \$541.1 million, compared to \$467.5 million in the three months ended September 30, 2007. Interest earning assets exceeded interest bearing liabilities by \$45.1 million and \$42.4 million for the three month periods ended September 30, 2008 and 2007, respectively.

Our loan yield decreased 161 basis points for the three months ended September 30, 2008 compared to the three months ended September 30, 2007 as a result of federal funds rate reductions and approximately 53.69% of the loan portfolio having variable rates. Offsetting the decrease in our loan yield was a 147 basis point decrease in the cost of our interest-bearing deposits for the third quarter of 2008 compared to the same period in 2007. The decrease in the rate of interest bearing liabilities was due to numerous federal funds rate reductions during the period.

Net interest income, the largest component of our income, was \$4.9 million and \$4.7 million for the three months ended September 30, 2008 and 2007, respectively. The increase in the three months ended September 30, 2008 related primarily to an increase in average earning assets and a decline in rate paid on interest-bearing liabilities, partially offset by an increase in average interest-bearing liabilities and a decline in the rate earned on earning assets. Average earning assets were \$73.6 million higher during the three months ended September 30, 2008 compared to the same period in 2007.

Interest income for the three months ended September 30, 2008 was \$9.1 million, consisting of \$8.2 million of interest and fees on loans, \$675,162 of investment income, interest of \$42,662 on federal funds sold, and \$98,977 in other interest income. Interest on loans for the three months ended September 30, 2008 and 2007 represented 90.98% and 95.12%, respectively, of total interest income, while income from investments, federal funds sold, and other interest income represented only 9.02% and 4.88% of total interest income. The high percentage of interest income from loans relates to our strategy to maintain a significant portion of our assets in higher earning loans compared to lower yielding investments. Average loans represented 87.25% and 91.64% of average interest-earning assets for the three months ended September 30, 2008 and 2007, respectively.

Interest expense for the three months ended September 30, 2008 was \$4.1 million, consisting of \$3.2 million related to deposits and \$932,809 related to borrowings. Interest expense on deposits for the three months ended September 30, 2008 and 2007 represented 77.51% and 90.26%, respectively, of total interest expense, while interest expense on borrowings represented 22.49% and 9.74%, respectively, of total interest expense for the same three month periods. During the three months ended September 30, 2008, average interest-bearing deposits increased by \$18.4 million over the same period in 2007, while average other interest bearing liabilities during the three months ended September 30, 2008 increased \$52.5 million over the same period in 2007.

<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> - *continued*

Results of Operations, continued

results of Operations, co												
			A	verage Balaı	nces, Incon	ie a	nd Expenses	s. and	d Rates			
		For the		ne months en	-	or the nine months ended						
			ber 30, 2008			September 30, 2007						
	1	Average		Income/	Yield/		Average	_	Income/	Yield/		
		Balance		Expense	Rate		Balance		Expense	Rate		
Assets				1					•			
Securities, taxable	\$	26,536	\$	1,026	5.16	% \$	17,797	\$	639	4.80%		
Securities, nontaxable (1)		30,718		1,315	5.72		17,101		740	5.79		
Loans (2)		482,495		25,895	7.17		398,039		25,745	8.65		
Federal funds sold and												
other		4,007		75	2.50		10,181		428	5.62		
Nonmarketable equity												
securities		4,225		193	6.10		1,710		78	6.10		
Total earning assets		547,981		28,504	6.95		444,828		27,630	8.30		
Non-earning assets		40,988					38,271					
Total assets	\$	588,969				\$	483,099					
Liabilities and												
Stockholders' equity												
Interest bearing												
transaction accounts	\$	28,487		136	0.64	% \$	33,632	\$	435	1.73%		
Savings and money												
market accounts		93,318		1,648	2.36		78,855		2,378	4.03		
Time deposits		284,303		8,869	4.17		248,885		9,467	5.09		
Total interest bearing												
deposits		406,108		10,653	3.50		361,372		12,280	4.54		
Junior subordinated												
debentures and N/P		13,310		565	5.67		10,310		464	6.02		
Other borrowings		83,663		2,252	3.60		27,976		948	4.54		
Total other interest												
bearing liabilities		96,973		2,817	3.88		38,286		1,412	4.93		
Total interest bearing												
liabilities		503,081		13,470	3.58		399,657		13,692	4.58		
Non-interest bearing												
deposits		44,795					45,506					
Other liabilities		3,142					2,578					
Shareholders' equity		37,951					35,358					

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Total liabilities and equity \$ 588,969			\$	483,099		
Net interest income						
/interest spread	\$	15,034	3.37%		\$ 13,938	3.72%
Net yield on earning						
assets			3.66%			4.19%
(1) Fully tax-equivalent basis at 34% tax r	oto fo	or non tovobl	a capprities			
(2) Includes mortgage loans held for sale						
(2) merudes mortgage rouns nerd for sale (and 11	on accrual to	(4115			
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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - continued

Results of Operations, continued

Our net interest spread was 3.37% for the nine months ended September 30, 2008, compared to 3.72% for the nine months ended September 30, 2007.

Our net interest margin for the nine months ended September 30, 2008 was 3.66%, compared to 4.19% for the nine months ended September 30, 2007. During the nine months ended September 30, 2008, interest-earning assets averaged \$548.0 million, compared to \$444.8 million in the nine months ended September 30, 2007. Interest earning assets exceeded interest bearing liabilities by \$44.9 million and \$45.2 million for the nine month periods ended September 30, 2008 and 2007, respectively.

Our loan yield decreased 148 basis points for the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007 as a result of federal funds rate reductions and approximately 53.69% of the loan portfolio having variable rates. Offsetting the decrease in our loan yield is a 104 basis point decrease in the cost of our interest-bearing deposits for the nine months ended September 30, 2008 compared to the same period in 2007. The decrease in the rate of interest bearing liabilities is due to numerous federal funds rate reductions during the period.

Net interest income, the largest component of our income, was \$14.7 million and \$13.8 million for the nine months ended September 30, 2008 and 2007, respectively. The significant increase for the first nine months of 2008 related primarily to an increase in average earning assets and a decline in rate paid on interest-bearing liabilities, partially offset by an increase in average interest-bearing liabilities and a decline in the rate earned on earning assets. Average earning assets were \$103.2 million higher during the nine months ended September 30, 2008 compared to the same period in 2007.

Interest income for the nine months ended September 30, 2008 was \$28.2 million, consisting of \$25.9 million of interest and fees on loans, \$2.0 million of investment income, interest of \$54,502 on federal funds sold, and \$212,941 in other interest income. Interest on loans for the nine months ended September 30, 2008 and 2007 represented 91.93% and 93.82%, respectively, of total interest income, while income from investments, federal funds sold, and other interest income represented only 8.07% and 6.18% of total interest income. The high percentage of interest income from loans relates to our strategy to maintain a significant portion of our assets in higher earning loans compared to lower yielding investments. Average loans represented 88.05% and 89.48% of average interest-earning assets for the nine months ended September 30, 2008 and 2007, respectively.

Interest expense for the nine months ended September 30, 2008 was \$13.5 million, consisting of \$10.7 million related to deposits and \$2.8 million related to borrowings. Interest expense on deposits for the nine months ended September 30, 2008 and 2007 represented 79.09% and 89.69%, respectively, of total interest expense, while interest expense on borrowings represented 20.91% and 10.31%, respectively, of total interest expense for the same nine month periods. During the nine months ended September 30, 2008, average interest-bearing deposits increased by \$44.7 million over the same period in 2007, while average other interest bearing liabilities during the nine months ended September 30, 2008 increased \$58.7 million over the same period in 2007.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Rate/Volume Analysis

Net interest income can be analyzed in terms of the impact of changing interest rates and changing volume. The following table sets forth the effect which the varying levels of interest-earning assets and interest-bearing liabilities and the applicable rates have had on changes in net interest income for the periods presented.

Three Months Ended September 30),
2008 compared to 2007	

	2008 Compared to 2007				
	Rate	•	Volume		Total
Securities, taxable	\$ 18	\$	139	\$	157
Securities, nontaxable	2		167		169
Loans	(1,866)		867		(999)
Federal funds sold and other	(54)		46		(8)
Nonmaketable equity securities	12		56		68
Total earning assets	(1,888)		1,275		(613)
Interest bearing transaction accounts	(181)		(93)		(274)
Savings and money market accounts	(452)		183		(269)
Time deposits	(936)		170		(766)
Total deposits	(1,569)		260		(1,309)
Junior subordinated debentures	60		(29)		31
Other borrowings	(79)		493		414
Total other interest bearing liabilities	(19)		464		445
Total interest-bearing liabilities	(1,588)		724		(864)
Net interest income	\$ (300)	\$	551	\$	251

Nine Months Ended September 30, 2008 compared to 2007

	2008 compared to 2007					
		Rate	7	olume		Total
Securities, taxable	\$	51	\$	336	\$	387
Securities, nontaxable		(9)		584		575
Loans		(4,816)		4,966		150
Federal funds sold and other		(169)		(184)		(353)
Nonmarketable equity securities		-		115		115
Total earning assets		(4,943)		5,817		874
Interest bearing transaction accounts		(240)		(59)		(299)
Savings and money market accounts		(1,111)		381		(730)
Time deposits		(1,845)		1,247		(598)
Total deposits		(3,196)		1,569		(1,627)

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Junior subordinated debentures	354	(253)	101
Other borrowings	(284)	1,588	1,304
Total other interest bearing liabilities	(70)	1,335	1,405
Total interest-bearing liabilities	(3,126)	2,904	(222)
Net interest income	\$ (1,817)	\$ 2,913	\$ 1,096
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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - continued

Provision for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged as an expense on our statement of income. We review our loan portfolio periodically to evaluate our outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan losses. Please see the discussion below under "Balance Sheet Review - Provision and Allowance for Loan Losses" for a description of the factors we consider in determining the amount of the provision we expense each period to maintain this allowance.

The provision for loan losses is the charge to operating earnings that we feel is necessary to maintain the allowance for loan losses at an adequate level. For the nine months ended September 30, 2008, the provision for loan losses was \$1,757,364. For the nine months ended September 30, 2007, the provision for loan losses was \$869,397. For the three months ended September 30, 2008, the provision for loan losses was \$609,967. For the three months ended September 30, 2007, the provision for loan losses was \$408,961. As the economy continues to weaken, some of our borrowers find that they do not have sufficient cash flow to make payments on time, and we have increased our provisions to cover potential loan losses.

Based on present information, we believe the allowance for loan losses was adequate at September 30, 2008 to meet presently known and inherent risks in the loan portfolio. The allowance for loan losses was 1.35% and 1.13% of total loans at September 30, 2008 and December 31, 2007, respectively. There are risks inherent in making all loans, including risks with respect to the period of time over which loans may be repaid, risks resulting from changes in economic and industry conditions, risks inherent in dealing with individual borrowers, and, in the case of a collateralized loan, risks resulting from uncertainties about the future value of the collateral. We maintain an allowance for loan losses based on, among other things, historical experience, an evaluation of economic conditions, and regular reviews of delinquencies and loan portfolio quality. The allowance is based upon a number of assumptions about future events, which management believes to be reasonable, but which may not prove to be accurate. Thus, there is a risk that charge-offs in future periods could exceed the allowance for loan losses or that substantial additional increases in the allowance for loan losses could be required. Additions to the allowance for loan losses would result in a decrease in net income and, possibly, in capital.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Noninterest Income

The following table sets forth information related to our noninterest income.

	Three mor				1 11110 111011	nths ended nber 30,		
	2008	2007		2007 2008			2007	
Gain on sale of mortgage								
loans	\$ 319,519	\$	519,818	\$	1,445,876	\$	1,635,949	
Service fees on deposit								
accounts	548,098		486,508		1,477,950		1,394,945	
Other income	294,541		258,234		969,627		850,577	
Total noninterest income	\$ 1,162,158	\$	1,264,560	\$	3,893,453	\$	3,881,471	

Three months ended September 30, 2008 and 2007

Noninterest income in the three month period ended September 30, 2008 and September 30, 2007 was \$1.2 million and \$1.3 million, respectively.

Gain on sale of mortgage loans consists primarily of fees from mortgage origination fees, mortgage administrative fees, and mortgage yield spread premium from secondary market. Gains were \$319,519 and \$519,818 for the three months ended September 30, 2008 and 2007, respectively. The \$200,299 decrease for the three months ended September 30, 2008 compared to the same period in 2007 related primarily to a decrease in volume of loans originated, which we attribute to uncertainties in the economy.

Service fees on deposits consist primarily of income from NSF fees and service charges on transaction accounts. Service fees on deposits were \$548,098 and \$486,508 for the three months ended September 30, 2008 and 2007, respectively. NSF income was \$519,234 and \$471,074 for the three months ended September 30, 2008 and 2007, respectively, representing 94.74% of total service fees on deposits in the 2008 period compared to 96.83% of total service fees on deposits in the 2007 period. In addition, service charges on deposit accounts increased to \$28,864 for the three months ended September 30, 2008 compared to \$15,434 for the same period ended September 30, 2007.

Other income consisted primarily of fees received on cash value of life insurance and rental income. Other income was \$294,541 and \$258,234 for the three months ended September 30, 2008 and 2007, respectively.

Nine months ended September 30, 2008 and 2007

Noninterest income in the nine month period ended September 30, 2008 was \$3.9 million, which reflects no change in the same period of 2007.

Gain on sale of mortgage loans consists primarily of fees from mortgage origination fees, mortgage administrative fees, and mortgage yield spread premium from secondary market. Gains were \$1.4 and \$1.6 million for the nine and three months ended September 30, 2008 and 2007, respectively.

Service fees on deposits consist primarily of income from NSF fees and service charges on transaction accounts. NSF income was \$1.4 million and \$1.3 million for the nine months ended September 30, 2008 and 2007, respectively, representing 94.58% of total service fees on deposits in the 2008 period compared to 95.90% of total service fees on deposits in the 2007 period

Other income consisted primarily of fees received on cash value of life insurance and rental income. Other income was \$969,627 and \$850,577 for the nine months ended September 30, 2008 and 2007, respectively.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Noninterest Expense

Three months ended September 30, 2008 and 2007

Total noninterest expense for the three months ended September 30, 2008 was \$4.5 million, a decrease of \$145,311 or 3.14% over the three months ended September 30, 2007. The primary reason was the \$169,844 decrease in other operating expense, as we continued to focus on expense management. Occupancy expense increased \$94,863, or 29.36% for the three months ended September 30, 2008 as compared to the three months ending September 30, 2007. This increase is primarily associated with the bank's extended operating hours. Income tax expense was \$211,839 for the three months ended September 30, 2008 compared to \$343,331 during the same period in 2007. The decrease related to a tax overpayment for the year ended December 31, 2007.

Nine months ended September 30, 2008 and 2007

Total noninterest expense for the nine months ended September 30, 2008 was \$13.9 million an increase of \$324,719, or 2.38% over the nine months ended September 30, 2007. As was the case with the three months period, the primary reason for the limited increase in noninterest expense was our continued focus on expense management. In addition, occupancy expense increased \$170,403, or 17.41%, for the nine months ending September 30, 2008 as compared to the nine months ending September 30, 2007. This increase is primarily associated with the bank's extended operating hours. Other operating expenses decreased 7.40% to \$3.8 million for the nine months ended September 30, 2008. Income tax expense was \$619,354 for the nine months ended September 30, 2008 compared to \$946,000 during the same period in 2007. The decrease related to a tax overpayment for the year ended December 31, 2007.

Balance Sheet Review

General

At September 30, 2008, we had total assets of \$573.7 million, consisting principally of \$459.7 million in loans, \$61.2 million in investments, and \$5.9 million in cash and due from banks. Our liabilities at September 30, 2008 totaled \$535.7 million, which consisted principally of \$447.6 million in deposits, \$63.5 million in FHLB advances, \$9.4 million in short-term borrowings, \$10.3 million in junior subordinated debentures and \$3.0 million in notes payable. At September 30, 2008, our shareholders' equity was \$38.0 million.

At December 31, 2007, we had total assets of \$591.7 million, consisting principally of \$468.1 million in loans, \$62.5 million in investments, and \$7.2 million in cash and due from banks. Our liabilities at December 31, 2007 totaled \$554.7 million, consisting principally of \$449.5 million in deposits, \$69.0 million in FHLB advances, \$7.9 million in repurchase agreements, \$10.3 million of junior subordinated debentures, \$13.4 million in federal funds purchased, and \$3.0 million in notes payable. At December 31, 2007, our shareholders' equity was \$37.0 million.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Investments

Contractual maturities and yields on our investments that are available-for-sale at September 30, 2008 are shown in the following table. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

Available for Sale Securities Maturity Distribution and Yields

	September 30, 2008						
]	Estimated Fair Value	Tax Equivalent Yield				
Within One Year							
Government sponsored enterprises	\$	63,360	6.19%				
One to Five Years							
Government sponsored enterprises		25,584	6.31%				
Municipals		1,099,955	5.50%				
Mortgage back securities		717,607	3.86%				
Total		1,843,146	4.87%				
Five to Ten Years							
Municipals		1,739,601	6.61%				
Mortgage back securities		3,824,759	4.19%				
Total		5,564,360	4.95%				
Over Ten Years							
Municipals		25,936,800	2.91%				
Mortgage back securities		23,414,025	1.13%				
Total		49,350,825	3.97%				
Other		161,240	-				
		·					
Total	\$	56,982,931	5.79%				

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Investments - continued

The amortized costs and the fair value of our investments at September 30, 2008 and December 31, 2007 are shown in the following table.

	September 30, 2008 December Amortized Amortized Cost Estimated Cost (Book Value) Fair Value (Book Value)				Cost	2007 Estimated Fair Value
Government sponsored						
enterprises	\$ 88,965	\$	88,944	\$	189,745	\$ 192,746
Mortgage-backed securities	27,748,594		27,956,391		27,028,064	27,066,962
Municipal securities	30,866,288		28,776,356		31,145,829	31,068,955
Other	218,750		161,240		218,750	251,650
	\$ 58,922,597	\$	56,982,931	\$	58,582,388	\$ 58,580,313

At September 30, 2008, we had \$57.0 million in our investment securities portfolio which represented approximately 9.93% of our total assets. We held U.S. Government sponsored enterprises, municipal securities, mortgage-backed securities, and other stock with a fair market value of \$57.0 million and an amortized cost of \$58.9 million for an unrealized loss of \$1,939,666. We believe, based on industry analyst reports and credit ratings that the deterioration in value is attributed to changes in market interest rates and not in the credit quality of the issuer and therefore, these losses are not considered other-than-temporary. We have the ability and intent to hold these securities until such time as the value recovers or the securities mature.

At December 31, 2007, the \$58.6 million in our investment securities portfolio represented approximately 9.90% of our total assets. We held U.S. Government sponsored enterprises, municipal securities, mortgage-backed securities with a fair value of \$58.6 million and an amortized cost of \$58.6 million for an unrealized loss of \$2,075.

Loans

Since loans typically provide higher interest yields than other types of interest earning assets, a substantial percentage of our earning assets is invested in our loan portfolio. For the nine months ended September 30, 2008 and 2007, average loans including mortgage loans held for sale were \$482.5 million and \$398.0 million, respectively. Before the allowance for loan losses, total loans (excluding mortgage held for sale) outstanding at September 30, 2008 were \$459.7 million. Before the allowance for loan losses, total loans outstanding at December 31, 2007 were \$468.1 million.

The following table summarizes the composition of our loan portfolio September 30, 2008 and December 31, 2007.

	Sept 30, 2008	% of Total	December 31, 2007	% of Total
Mortgage loans on real estate				
Residential 1-4 family	\$ 70,316,704	15.30%\$	66,259,730	14.15%
Multifamily	8,781,120	1.91	9,822,699	2.10

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Commercial	19	1,132,152	41.58	195	5,992,305	41.87
Construction	6	3,671,164	13.85	65	5,431,302	13.98
Second mortgages		4,929,760	1.07	4	,611,341	0.99
Equity lines of credit	3	7,631,953	8.19	39	,503,898	8.43
Total mortgage loans	37	6,462,853				381,621,275
Commercial and industrial	6	8,979,212	15.00	67	7,771,665	14.48
Consumer		9,451,420	2.06	11	,342,435	2.42
Other, net		4,793,267	1.04	7	,402,315	1.58
Total loans	\$ 45	9,686,752		\$ 468	3,137,690	
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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Maturities and Sensitivity of Loans to Changes in Interest Rates

The information in the following tables is based on the contractual maturities of individual loans, including loans which may be subject to renewal at their contractual maturity. Renewal of such loans is subject to review and credit approval, as well as modification of terms upon maturity. Actual repayments of loans may differ from the maturities reflected below because borrowers have the right to prepay obligations with or without prepayment penalties.

The following table summarizes the loan maturity distribution by type and related interest rate characteristics at September 30, 2008.

Loan Maturity Schedule and Sensitivity to Changes in Interest Rates

September 30, 2008 (Dollars in thousands)	Oı	ne Year or Less	Over One Year Through Five Years	Over Five Years	Total
Commercial and industrial	\$	42,037	\$ 24,848	\$ 2,095	\$ 68,980
Real estate		144,545	182,862	49,056	376,463
Consumer and other		4,906	9,050	288	14,244
	\$	191,488	\$ 216,760	\$ 51,439	\$ 459,687
Loans maturing after one year with:					
Fixed interest rates					\$ 150,713
Floating interest rates					117,486
					\$ 268,199

Provision and Allowance for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged to expense on our statement of income. The allowance for loan losses represents an amount which we believe will be adequate to absorb probable losses on existing loans that may become uncollectible. Our judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which we believe to be reasonable, but which may or may not prove to be accurate. Our determination of the allowance for loan losses is based on evaluations of the collectability of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of our overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, our historical loan loss experience, and a review of specific problem loans. We also consider subjective issues such as changes in our lending policies and procedures, changes in the local/national economy, changes in volume or type of credits, changes in volume/severity of problem loans, quality of loan review and board of director oversight, concentrations of credit, and peer group comparisons. Due to our limited operating history, the provision for loan losses has been made primarily as a result of our assessment of general loan loss risk compared to banks of similar size and maturity. Due to the rapid growth of our bank over the past several years and our short operating history, a large portion of the loans in our loan portfolio and of our lending relationships are of relatively recent origin. In general, loans do not begin to show signs of credit deterioration or default until they have been outstanding for some period of time, a process known as seasoning. As a result, a portfolio of older loans

will usually behave more predictably than a newer portfolio. Because our loan portfolio is relatively new, the current level of delinquencies and defaults may not be representative of the level that will prevail when the portfolio becomes more seasoned, which may be higher than current levels. If delinquencies and defaults increase, we may be required to increase our provision for loan losses, which would adversely affect our results of operations and financial condition. Periodically, we adjust the amount of the allowance based on changing circumstances. We charge recognized losses to the allowance and add subsequent recoveries back to the allowance for loan losses. There can be no assurance that charge-offs of loans in future periods will not exceed the allowance for loan losses as estimated at any point in time or that provisions for loan losses will not be significant to a particular accounting period.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

<u>Provision and Allowance for Loan Losses</u> - (continued)

The following table summarizes the activity related to our allowance for loan losses for the nine months ended September 30, 2008 and 2007:

Risk Elements in the Loan Portfolio

The following is a summary of risk elements in the loan portfolio:

	Sept 30, 2008	Sept 30, 2007
Loans		
Nonaccrual loans	\$ 4,351,573	\$ 765,321
Accruing loans more than 90 days past due	5,075,278	548,052

Activity in the Allowance for Loan Losses is as follows:

	September 30,						
		2008		2007			
Balance, January 1,	\$	5,270,607	\$	4,001,881			
Provision for loan losses for the period		1,757,364		869,397			
Net loans (charged-off) recovered for the period		(817,218)		(134,957)			
Balance, end of period	\$	6,210,753	\$	4,736,321			
Total loans outstanding, end of period	\$	459,686,752	\$	434,389,319			
Allowance for loan losses to loans outstanding		1.35%		1.09%			

We do not allocate the allowance for loan losses to specific categories of loans. Instead, we evaluate the adequacy of the allowance for loan losses on an overall portfolio basis utilizing our credit grading system which we apply to each loan.

The allowance for loan losses was \$6.2 million and \$4.7 million at September 30, 2008 and September 30, 2007, respectively, or 1.35% and 1.09% of outstanding loans, respectively. During the nine months ended September 30, 2008, we had net charged off loans of \$817,218. During the nine months ended September 30, 2007, we had net charged off loans of \$134,957. The increase in charged off loans represents deterioration in the commercial real estate market in a specific region and is primarily isolated to one loan.

At September 30, 2008 and 2007, nonaccrual loans represented 0.96% and 0.18% of net loans, respectively. At September 30, 2008 and 2007, we had \$4,351,573 and \$765,321 of loans, respectively, on nonaccrual status. Generally, a loan is placed on nonaccrual status when it becomes 90 days past due as to principal or interest, or when we believe, after considering economic and business conditions and collection efforts, that the borrower's financial condition is such that collection of the loan is doubtful. A payment of interest on a loan that is classified as

nonaccrual is recognized as income when received. As the economy continues to weaken, some of our borrowers find that they do not have sufficient cash flow to make payments on time, and we place their loans on non-accrual status. There were 31 borrowers that are on non accrual at September 30, 2008. Loans to four of those borrowers amount to 80% of the total nonaccrual amount.

Impaired loans totaled \$8,391,560 at September 30, 2008. The average recorded investment in impaired loans for the nine months ended September 30, 2008 was \$8,112,665. Included in the allowance for loan losses was \$1,774,074 related to \$5,739,880 of impaired loans at September 30, 2008. Interest income recognized on impaired loans for the nine months ended September 30, 2008 was \$357,277.

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Deposits and Other Interest-Bearing Liabilities

Our primary source of funds for loans and investments is our deposits, advances from the FHLB, and short-term repurchase agreements. Through aggressive marketing campaigns, cross-selling efforts, and branch expansion, we have been able to increase our deposits in our local markets. Sometimes it's necessary to obtain a portion of our certificates of deposits from areas outside of our market. The deposits obtained outside of our market area generally have comparable rates compared to rates being offered for certificates of deposits in our local market. We also utilize out-of-market deposits in certain instances to obtain longer-term deposits than are readily available in our local market. We anticipate that the amount of out-of-market deposits will continue to decline as our new retail deposit offices become established. The amount of out-of-market deposits was \$145.0 million at September 30, 2008 and \$100.3 million at December 31, 2007.

We anticipate being able to either renew or replace these out-of-market deposits when they mature, although we may not be able to replace them with deposits with the same terms or rates. Our loan-to-deposit ratio was 102.71% and 104.15% at September 30, 2008 and December 31, 2007, respectively.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- continued

<u>Deposits and Other Interest-Bearing Liabilities</u> - (continued)

The following table shows the average balance amounts and the average rates paid on deposits held by us for the nine months ended September 30, 2008 and 2007.

	2008		2007	
(Dollars in thousands)	Average Amount	Average Rate	Average Amount	Average Rate
Noninterest bearing demand deposits	\$ 44,795	-% \$	45,506	-%
Interest bearing demand deposits	28,487	0.64	33,632	1.73
Savings accounts	93,318	2.36	78,855	4.03
Time deposits	284,303	4.17	248,885	5.09
	\$ 450,903	3.16%\$	406,878	4.04%

The increase in time deposits for the nine months ended September 30, 2008 resulted from an increase in retail time deposits, which was offset by a decrease in wholesale deposits. A significant portion of the increase in retail time deposits is attributed to successful pricing and marketing promotions.

All of our time deposits are certificates of deposits. The maturity distribution of our time deposits of \$100,000 or more at September 30, 2008 (in thousands) was as follows:

	Sep	otember 30, 2008
Three months or less	\$	50,785,757
Over three through twelve months		62,096,041
Over one year through three years		18,281,213
Over three years		646,634
Total	\$	131,809,645

Capital Resources

Total shareholders' equity at September 30, 2008 was \$38.0 million. At December 31, 2007, total shareholders' equity was \$37.0 million. The increase during the first nine months of 2008 resulted primarily from the \$2.3 million of net income earned.

The following table shows the return on average assets (net income divided by average total assets), return on average equity (net income divided by average equity), and equity to assets ratio (average equity divided by average total assets) for the nine months ended September 30, 2008 and 2007. Since our inception, we have not paid cash dividends.

	Sept 30, 2008	Sept 30, 2007
Return on average assets	0.52%	0.61%

Return on average equity	8.01%	8.32%
Average equity to average assets ratio	6.44%	7.32%

Our return on average assets was 0.52% for the nine months ended September 30, 2008, a decrease from 0.61% reported in the prior year period. Our return on average equity decreased to 8.01% from 8.32% for the nine months ended September 30, 2008 and 2007, respectively. Equity to assets ratio was 6.44% and 7.32% for September 30, 2008 and 2007, respectively.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Capital Resources - (continued)

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum ratios of Tier 1 and total capital as a percentage of assets and off-balance-sheet exposures, adjusted for risk weights ranging from 0% to 100%. Tier 1 capital of the Company consists of common shareholders' equity, excluding the unrealized gain or loss on securities available-for-sale, minus certain intangible assets. The Company's Tier 2 capital consists of the allowance for loan losses subject to certain limitations. Total capital for purposes of computing the capital ratios consists of the sum of Tier 1 and Tier 2 capital. The regulatory minimum requirements are 4% for Tier 1 capital and 8% for total risk-based capital.

The Company and the Bank are also required to maintain capital at a minimum level based on quarterly average assets, which is known as the leverage ratio. Only the strongest banks are allowed to maintain capital at the minimum requirement of 3%. All others are subject to maintaining ratios 1% to 2% above the minimum.

The following table sets forth the holding Company's and the bank's various capital ratios at September 30, 2008 and at December 31, 2007. For all periods, the bank was considered "well capitalized" and the Company met or exceeded regulatory capital requirements for bank holding companies.

	September 30	0, 2008	December 31	, 2007
	Holding		Holding	
	Company	Bank	Company	Bank
Tier 1 capital (to risk-weighted assets)	9.02%	8.63%	9.26%	9.50%
Total capital (to risk-weighted assets)	11.83	11.34	10.29	10.53
Leverage or Tier 1 capital (to total				
average assets)	10.58	10.09	9.46	8.85

Borrowings

The following table outlines our various sources of borrowed funds during the nine months ended September 30, 2008 and the year ended December 31, 2007, the amounts outstanding at the end of each period, at the maximum point for each component during the periods and on average for each period, and the average interest rate that we paid for each borrowing source. The maximum month-end balance represents the high indebtedness for each component of borrowed funds at any time during each of the periods shown.

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(Dollars in thousands) At or for the nine months ended	I	Ending	Period-	Maximum Month-end	Average for	the Period
September 30, 2008	F	Balance	End Rate	Balance	Balance	Rate
Federal Home Loan Bank advances	\$	63,500	4.43%	\$ 75,900 \$	5 71,630	3.93%
Securities sold under agreement to						
repurchase		7,195	1.91	7,859	7,397	1.86
Federal funds purchased		2,170	2.54	11,482	4,637	3.33
Junior subordinated debentures		10,310	5.93	10,310	10,310	6.03
Note Payable		3,000	3.75	3,000	3,000	4.67
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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

(Dollars in thousands) At or for the year ended December 31, 2007	Ending Balance	Period- End Rate	Maximum Month-end Balance	Average for the Balance	ne Period Rate
Federal Home Loan Bank advances	\$ 69,000	3.61%	\$ 69,000	\$ 22,895	4.40%
Securities sold under agreement to					
repurchase	7,928	4.38	11,651	9,128	4.43
Federal funds purchased	13,359	5.11	13,359	1,809	4.50
Junior subordinated debentures	10,310	6.01	10,310	10,310	5.96
Note Payable	3,000	4.50	3,000	3,000	6.00

Effect of Inflation and Changing Prices

The effect of relative purchasing power over time due to inflation has not been taken into account in our consolidated financial statements. Rather, our financial statements have been prepared on an historical cost basis in accordance with generally accepted accounting principles.

Unlike most industrial companies, our assets and liabilities are primarily monetary in nature. Therefore, the effect of changes in interest rates will have a more significant impact on our performance than will the effect of changing prices and inflation in general. In addition, interest rates may generally increase as the rate of inflation increases, although not necessarily in the same magnitude. As discussed previously, we seek to manage the relationships between interest sensitive assets and liabilities in order to protect against wide rate fluctuations, including those resulting from inflation.

Off-Balance Sheet Risk

Through our operations, we have made contractual commitments to extend credit in the ordinary course of our business activities. These commitments are legally binding agreements to lend money to our customers at predetermined interest rates for a specified period of time. At September 30, 2008, we had issued commitments to extend credit of \$59.5 million and standby letters of credit of \$2.7 million through various types of commercial lending arrangements. Approximately \$46.1 million of these commitments to extend credit had variable rates.

The following table sets forth the length of time until maturity for unused commitments to extend credit and standby letters of credit at September 30, 2008.

(Dollars in thousands)	One Month	After One Within Three Months	After Th Throug Twelve Month	jh E	Through Within One Year	T	eater han Year	Total
Unused commitments to extend								
credit	\$ 8,600	\$ 2,617	\$ 20,	171	\$ 31,388	\$	28,099 \$	59,487
Standby letters of credit	41	50		888	979		1,702	2,681
·								
Total	\$ 8,641	\$ 2,667	\$ 21,	059	\$ 32,367	\$	29,801 \$	62,168

We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on our credit evaluation of the borrower. Collateral varies but may include accounts receivable, inventory, property, plant and equipment, commercial and residential real estate.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates, which principally arises from interest rate risk inherent in our lending, investing, deposit gathering, and borrowing activities. Other types of market risks, such as foreign currency exchange rate risk and commodity price risk, do not generally arise in the normal course of our business. Our finance committee monitors and considers methods of managing exposure to interest rate risk. We have both an internal finance committee consisting of senior management that meets at various times during each quarter and are currently structuring a management finance committee that will meet monthly. The finance committees are responsible for maintaining the level of interest rate sensitivity of our interest sensitive assets and liabilities within board-approved limits.

We actively monitor and manage our interest rate risk exposure principally by measuring our interest sensitivity "gap," which is the positive or negative dollar difference between assets and liabilities that are subject to interest rate repricing within a given period of time. Interest rate sensitivity can be managed by repricing assets or liabilities, selling securities available for sale, replacing an asset or liability at maturity, or adjusting the interest rate during the life of an asset or liability. Managing the amount of assets and liabilities repricing in this same time interval helps to hedge the risk and minimize the impact on net interest income of rising or falling interest rates. We generally would benefit from increasing market rates of interest when we have an asset-sensitive gap position and generally would benefit from decreasing market rates of interest when we are liability-sensitive.

We were asset sensitive during most of the year ended December 31, 2007 and during the nine months ended September 30, 2008. As of September 30, 2008, we expect to be asset sensitive for the next three months, then we expect to be liability sensitive for the following nine months because a significant portion of our variable rate loans and a majority of our deposits reprice over a 12-month period. Approximately 53.69% of our loans were variable rate loans at September 30, 2008. The ratio of cumulative gap to total earning assets after 12 months was -19.03% because \$101.2 million more liabilities will reprice in a 12 month period than assets. However, our gap analysis is not a precise indicator of our interest sensitivity position. The analysis presents only a static view of the timing of maturities and repricing opportunities, without taking into consideration that changes in interest rates do not affect all assets and liabilities equally. For example, rates paid on a substantial portion of core deposits may change contractually within a relatively short time frame, but those rates are viewed by us as significantly less interest-sensitive than market-based rates such as those paid on noncore deposits. Net interest income may be affected by other significant factors in a given interest rate environment, including changes in the volume and mix of interest-earning assets and interest-bearing liabilities.

Liquidity and Interest Rate Sensitivity

Liquidity represents the ability of a company to convert assets into cash or cash equivalents without significant loss, and the ability to raise additional funds by increasing liabilities. Liquidity management involves monitoring our sources and uses of funds in order to meet our day-to-day cash flow requirements while maximizing profits. Liquidity management is made more complicated because different balance sheet components are subject to varying degrees of management control. For example, the timing of maturities of our investment portfolio is fairly predictable and subject to a high degree of control at the time investment decisions are made. However, net deposit inflows and outflows are far less predictable and are not subject to the same degree of control.

At September 30, 2008, our liquid assets, consisting of cash and due from banks and federal funds sold, amounted to \$5.9 million, or 1.03% of total assets. Our investment securities at September 30, 2008 amounted to \$57.0 million, or

9.93% of total assets. Investment securities traditionally provide a secondary source of liquidity since they can be converted into cash in a timely manner. However, \$56.0 million of these securities were pledged against repurchase agreements, other required deposit accounts, and unused FHLB borrowing lines. At December 31, 2007, our liquid assets amounted to \$7.2 million, or 1.21% of total assets. Our investment securities at December 31, 2007 amounted to \$62.5 million, or 10.56% of total assets.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation - continued

<u>Liquidity and Interest Rate Sensitivity</u> - (continued)

Our ability to maintain and expand our deposit base and borrowing capabilities serves as our primary source of liquidity. We plan to meet our future cash needs through the liquidation of temporary investments, the generation of deposits, and from additional borrowings. In addition, we will receive cash upon the maturity and sale of loans and the maturity of investment securities. During most of 2007 and the first nine months of 2008, as a result of historically low rates that were being earned on short-term liquidity investments, we chose to maintain a lower than normal level of short-term liquidity securities. In addition, we maintain eight federal funds purchased lines of credit with correspondent banks giving us credit availability totaling \$55.5 million for which there were no borrowings against the lines at September 30, 2008. We are also a member of the Federal Home Loan Bank of Atlanta, from which applications for borrowings can be made for leverage purposes. The FHLB requires that securities, qualifying mortgage loans, and stock of the FHLB owned by the bank be pledged to secure any advances from the FHLB. The Company has an available line to borrow funds from the Federal Home Loan Bank up to 30% of the Bank's total assets. Based on the collateral guidelines of the agreement, the company as an available borrowing line of \$96.7 million at September 30, 2008. At September 30, 2008 the bank had \$63.5 million outstanding in FHLB advances. The bank also has a line of credit in place with the Federal Reserve, which will allow the bank to borrow up to \$12 million. There were no borrowings against the line as of September 30, 2008. We believe that these funds will be sufficient to meet our future liquidity needs.

Asset/liability management is the process by which we monitor and control the mix and maturities of our assets and liabilities. The essential purposes of asset/liability management are to ensure adequate liquidity and to maintain an appropriate balance between interest sensitive assets and liabilities in order to minimize potentially adverse impacts on earnings from changes in market interest rates. We have both an internal finance committee consisting of senior management that meets at various times during each quarter and have established a management finance committee that will meet monthly. The finance committees are responsible for maintaining the level of interest rate sensitivity of our interest sensitive assets and liabilities within board-approved limits.

The following table sets forth information regarding our rate sensitivity as of September 30, 2008 for each of the time intervals indicated. The information in the table may not be indicative of our rate sensitivity position at other points in time. In addition, the maturity distribution indicated in the table may differ from the contractual maturities of the earning assets and interest-bearing liabilities presented due to consideration of prepayment speeds under various interest rate change scenarios in the application of the interest rate sensitivity methods described above.

Interest Sensitivity Analysis

September 30, 2008

(Dollars in thousands)	 thin One Month	After One Through Three Months	Three Through Twelve Months	Within One Year	Greater Than One Year or Non- Sensitive	Total
Assets						
Interest-earning assets						
Loans	\$ 258,434	\$ 14,049	\$ 31,679	\$ 304,162	\$ 155,525 \$	459,687
Loans held for sale	_	_	-		11,227	11,227

Securities, taxable	446	535	2,250	3,231	24,976	28,207
Securities, nontaxable	300	837	594	1,731	27,045	28,776
Nonmarketable securities	3,922	-	-	3,922	310	4,232
Total earning assets	263,102	15,421	34,523	313,046	219,083	532,129
-						
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<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation</u> - continued

<u>Liquidity and Interest Rate Sensitivity</u> - (continued)

Interest Sensitivity Analysis

September 30, 2008

(Dollars in thousands)		thin One Month	T	fter One Through Three Months		Three Fhrough Twelve Months	W	ithin One Year	On	eater Than le Year or Non- lensitive		Total
Liabilities												
Interest-bearing liabilities												
Interest-bearing deposits:												
*Demand deposits	\$	27,160	\$	-	\$	-	\$	27,160	\$	-	\$	27,160
Savings deposits		121,476		-		-		121,476		-		121,476
Time deposits		21,168		58,654		127,972		207,794		48,212		256,006
Total interest-bearing												
deposits		169,804		58,654		127,972		356,430		48,212		404,642
Federal Home Loan Bank												
Advances		5,000		8,000		32,500		45,500		18,000		63,500
Federal Funds Purchased				2,170		-		-		2,170		2,170
Junior subordinated												
debentures		-		-		-		-		10,310		10,310
Notes Payable		3,000		-		-		3,000		-		3,000
Repurchase agreements		7,195		-		-		7,195		-		7,195
Total interest-bearing												
Liabilities		187,169		66,654		160,472		414,295		76,522		490,817
	Α.	== 000	Φ.	(54.000)	Φ.	(10=010)	Φ.	(404.040)	Φ.	4.48.00		
Period gap	\$	75,933	\$	(51,233)	\$	(125,949)	\$	(101,249)	\$	142,561		
	φ	55 022	Φ	24.500	φ	(101 240)	Φ	(101 040)	Φ	41 212		
Cumulative gap	\$	75,933	\$	24,700	\$	(101,249)	Þ	(101,249)	Þ	41,312		
Datio of aumulative con to												
Ratio of cumulative gap to		14.279	1_	4.64%	,	-19.03%	,	-19.039	7/_	7.76%		
total earning assets		14.279	o	4.04%	9	-19.03%	0	-19.03%	10	1.10%)	

^{*}Excludes non interest bearing deposits of \$42,917

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Item 3 - Quantitative and Qualitative Disclosures About Market Risk

Pursuant to the revised disclosure requirements for smaller reporting companies effective February 4, 2008, no disclosure under this Item is required.

Item 4T. Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, our chief executive officer and chief financial officer have evaluated the effectiveness of our "disclosure controls and procedures" ("Disclosure Controls"). Disclosure Controls, as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), are procedures that are designed with the objective of ensuring that information required to be disclosed in our reports filed under the Exchange Act, such as this Annual Report, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure Controls are also designed with the objective of ensuring that such information is accumulated and communicated to our management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

Our management, including the CEO and CFO, does not expect that our Disclosure Controls will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Based upon their controls evaluation, our CEO and CFO have concluded that our Disclosure Controls are effective at a reasonable assurance level.

There have been no changes in our internal controls over financial reporting during our third fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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Part II - Other Information

Item 1. Legal Proceedings

There are no material, pending legal proceedings to which the Company or its subsidiary is a party or of which any of their property is the subject.

Item 1A. Risk Factors

Rider A

Weakness in the economy and in the real estate market, including specific weakness within our geographic footprint, has adversely affected us and may continue to adversely affect us.

Declines in the U.S. economy and our local real estate markets contributed to our increasing provisions for loan losses during 2008, and may result in additional loan losses and loss provisions for the remainder of 2008 and 2009. These factors could result in further increases in loan loss provisions, delinquencies and/or charge-offs in future periods, which may adversely affect our financial condition and results of operations. If the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations continue to decline, this could result in, among other things, further deterioration in credit quality or a reduced demand for credit, including a resultant adverse effect on our loan portfolio and allowance for loan and lease losses.

In addition, deterioration of the U.S. economy may adversely impact our banking business more generally. Economic declines may be accompanied by a decrease in demand for consumer or commercial credit and declining real estate and other asset values. Declining real estate and other asset values may reduce the ability of borrowers to use such equity to support borrowings. Delinquencies, foreclosures and losses generally increase during economic slowdowns or recessions. Additionally, our servicing costs, collection costs and credit losses may also increase in periods of economic slowdown or recessions. Effects of the current real estate slowdown have not been limited to those directly involved in the real estate construction industry (such as builders and developers). Rather, it has impacted a number of related businesses such as building materials suppliers, equipment leasing firms, and real estate attorneys, among others. All of these affected businesses have banking relationships, and when their businesses suffer from recession, the banking relationship suffers as well.

We are subject to liquidity risk in our operations.

Liquidity risk is the possibility of being unable to satisfy obligations as they come due, capitalize on growth opportunities as they arise, or pay regular dividends because of an inability to liquidate assets or obtain adequate funding on a timely basis, at a reasonable cost and within acceptable risk tolerances. Liquidity is required to fund various obligations, including credit obligations to borrowers, mortgage originations, withdrawals by depositors, repayment of debt, dividends to shareholders, operating expenses and capital expenditures. Liquidity is derived primarily from retail deposit growth and retention, principal and interest payments on loans and investment securities, net cash provided from operations and access to other funding sources. Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could detrimentally affect our access to liquidity sources include a decrease in the level of our business activity due to a market downturn or adverse regulatory action against us. Our ability to borrow could also be impaired by factors that are not specific to us, such as a severe disruption in the financial markets or negative views and expectations about the prospects for the financial services industry as a whole, given the recent turmoil faced by banking organizations in the domestic and worldwide credit markets.

Our ability to raise capital could be limited, could affect our liquidity and could be dilutive to existing shareholders.

Current capital markets conditions are such that traditional sources of capital may not be available to us on reasonable terms if we need to raise such capital. In such a case, there is no guarantee that we will be able to borrow funds or successfully raise additional capital at all or on terms that are favorable or otherwise not dilutive to existing shareholders.

The impact of the current economic downturn on the performance of other financial institutions in our geographic area, actions taken by our competitors to address the current economic downturn, and the public perception of and confidence in the economy generally, and the banking industry specifically, could negatively impact our performance and operations.

All financial institutions are subject to the same risks resulting from a weakening economy such as increased charge-offs and levels of past due loans and nonperforming assets. As troubled institutions in our market area continue to dispose of problem assets, the already excess inventory of residential homes and lots will continue to negatively affect home values and increase the time it takes us or our borrowers to sell existing inventory. The perception that troubled banking institutions (and smaller banking institutions that are not "in trouble") are risky institutions for purposes of regulatory compliance or safeguarding deposits may cause depositors nonetheless to move their funds to larger institutions. If our depositors should move their funds based on events happening at other financial institutions, our operating results would suffer.

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Volatility in the capital and credit markets, together with the current real estate slowdown, have resulted in significant pressure on the financial services industry.

We have experienced a higher level of foreclosures and losses upon foreclosure during recent periods than we have historically. If current volatility and market conditions continue or worse, our business, financial condition and results of operations could be materially adversely affected. We may therefore experience further increases in loan losses, deterioration of capital or limitations on our access to funding or capital.

The Emergency Economic Stabilization Act of 2008 ("EESA") may not stabilize the financial services industry.

The EESA, which was signed into law on October 3, 2008, is intended to alleviate the financial crisis affecting the U.S. banking system. A number of programs are being developed and implemented under EESA. The EESA may not have the intended effect, however, and as a result, the condition of the financial services industry could decline instead of improve. The failure of the EESA to improve the condition of the U.S. banking system could significantly adversely affect our access to funding or capital, the trading price of our stock, and other elements of our business, financial condition, and results of operations.

Other Risks

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1. Business" under the heading "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2007, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) Not applicable
- (b) Not applicable
- (c) Stock Repurchases

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FIRST RELIANCE BANCSHARES, INC.

Total

Total Number of Shares Purchased		Average Price Paid per Share	Number of Shares Purchased as Part of Publicly Announced Plankiaximum Number of Shares that May Yet I Programmerchased Under the Plans or Programs
471	\$	15.02	-
	\$	-	-
28	\$	10.86	-
-	\$	-	-
-	\$	-	-
85	\$	10.86	-
-	\$	-	-
-	\$	-	-
		10.86 13.48	- -
	Number of Shares Purchased 471 - 28 - 85 - 162	Number of Shares	Number of Shares Purchased Price Paid per Share 471 \$ 15.02 - \$ 10.86 - \$ - 85 \$ 10.86 - \$ - 85 \$ 10.86 - \$ - 162 \$ 10.86

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Submission of Matters to a Vote of Securities Holders

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

Exhibit Number	Exhibit
31.1	Certification pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended.
31.2	Certification pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended.

32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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SIGNATURE

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST RELIANCE BANCSHARES, INC.

By: /s/ F.R. SAUNDERS, JR.

F. R. Saunders, Jr.

President & Chief Executive Officer

Date: November 14, 2008 By: /s/ JEFFERY A. PAOLUCCI

Jeffery A. Paolucci

Senior Vice President and Chief Financial

Officer

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