

JONES LANG LASALLE INC
Form 10-Q
August 07, 2009

United States

Securities and Exchange Commission
Washington, D.C. 20549

Form 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2009

Or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from _____ to _____

Commission File Number 1-13145

Jones Lang LaSalle Incorporated
(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)

36-4150422
(I.R.S. Employer Identification No.)

200 East Randolph Drive, Chicago, IL
(Address of principal executive offices)

60601
(Zip Code)

Registrant's telephone number, including area code: 312-782-5800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's common stock (par value \$0.01) as of the close of business on August 3, 2009 was 41,775,440.

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Item 1. Financial StatementsJONES LANG LASALLE INCORPORATED
Consolidated Balance Sheets
June 30, 2009 and December 31, 2008
(\$ in thousands, except share data)

| | June 30, 2009 (unaudited) | December 31, 2008 |
|--|---------------------------------|-------------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$44,324 | 45,893 |
| Trade receivables, net of allowances of \$28,201 and \$23,847 | 592,782 | 718,804 |
| Notes and other receivables | 84,147 | 89,636 |
| Prepaid expenses | 37,700 | 32,990 |
| Deferred tax assets | 124,246 | 102,934 |
| Other | 6,824 | 9,511 |
| Total current assets | 890,023 | 999,768 |
| Property and equipment, net of accumulated depreciation of \$262,174 and \$225,496 | 221,787 | 224,845 |
| Goodwill, with indefinite useful lives | 1,482,067 | 1,448,663 |
| Identified intangibles, with finite useful lives, net of accumulated amortization of \$63,828 and \$46,936 | 42,897 | 59,319 |
| Investments in real estate ventures | 152,458 | 179,875 |
| Long-term receivables | 51,606 | 51,974 |
| Deferred tax assets | 72,256 | 58,639 |
| Other | 67,703 | 53,942 |
| Total assets | \$2,980,797 | 3,077,025 |
| Liabilities and Equity | | |
| Current liabilities: | | |
| Accounts payable and accrued liabilities | \$309,557 | 352,489 |
| Accrued compensation | 266,717 | 487,895 |
| Short-term borrowings | 40,212 | 24,570 |
| Deferred tax liabilities | 3,546 | 2,698 |
| Deferred income | 30,121 | 29,213 |
| Deferred business acquisition obligations | 26,436 | 13,073 |
| Other | 86,206 | 77,947 |
| Total current liabilities | 762,795 | 987,885 |
| Noncurrent liabilities: | | |
| Credit facilities | 398,072 | 483,942 |
| Deferred tax liabilities | 4,349 | 4,429 |
| Deferred compensation | 32,061 | 44,888 |
| Pension liabilities | 4,244 | 4,101 |
| Deferred business acquisition obligations | 361,948 | 371,636 |
| Minority shareholder redemption liability | 44,251 | 43,313 |

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| | | |
|---|-------------|-----------|
| Other | 78,656 | 65,026 |
| Total liabilities | 1,686,376 | 2,005,220 |
| Commitments and contingencies | | |
| Company Shareholders' Equity: | | |
| Common stock, \$.01 par value per share, 100,000,000 shares authorized; 41,289,913 and 34,561,648 shares issued and outstanding | 413 | 346 |
| Additional paid-in capital | 845,210 | 599,742 |
| Retained earnings | 463,883 | 543,318 |
| Shares held in trust | (3,513) | (3,504) |
| Accumulated other comprehensive loss | (15,330) | (72,220) |
| Total Company shareholders' equity | 1,290,663 | 1,067,682 |
| Noncontrolling interest | 3,758 | 4,123 |
| Total equity | 1,294,421 | 1,071,805 |
| Total liabilities and equity | \$2,980,797 | 3,077,025 |

See accompanying notes to consolidated financial statements.

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JONES LANG LASALLE INCORPORATED
 Consolidated Statements of Operations
 For the Three and Six Months Ended June 30, 2009 and 2008
 (\$ in thousands, except share data) (unaudited)

| | Three Months Ended June 30, 2009 | Three Months Ended June 30, 2008 | Six Months Ended June 30, 2009 | Six Months Ended June 30, 2008 |
|---------------------------|--|--|---|---|
| Revenue | \$576,138 | 659,515 | \$1,070,350 | 1,223,435 |
| Operating expenses: | | | | |
| Compensation and benefits | 381,376 | 431,175 | | |