

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

USA TELCOM INTERNATIONALE
Form 10KSB
March 19, 2004

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-KSB

[X] Annual Report Pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934

For the Fiscal Year Ended December 31, 2003

[] Transition Report Pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934

For the Transition Period from _____ to _____

Commission File Number 000-49672

USA TELCOM INTERNATIONALE

(Name of small business issuer in its charter)

Nevada

88-0408213

(State or other jurisdiction of
incorporation or organization)

(I.R.S. employer identification
number)

2620 S. Maryland Parkway, Suite 14
Las Vegas, Nevada

89109

(Address of principal executive
offices)

(Zip code)

Issuer's telephone number: (702) 524-4149

Securities Registered Pursuant to Section 12(b) of the Act: NONE

Title of each class Name of each exchange on which registered

Securities Registered Pursuant to Section 12(g) of the Act:

COMMON

(Title of class)

(Title of class)

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

-1-

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB.

The issuer's revenue for its most recent fiscal year was \$0.

The Company's common stock is listed on the Over-the-Counter Bulletin Board under the stock ticker symbol "USTC." The aggregate market value of the voting and non-voting common equity held by non-affiliates as of March 18, 2004 was \$112,500.

The number of shares outstanding of each of the issuer's classes of common equity, as of December 31, 2003 was 4,250,000.

DOCUMENTS INCORPORATED BY REFERENCE

If the following documents are incorporated by reference, briefly describe them and identify the part of the Form 10-KSB (e.g., Part I, Part II, etc.) into which the document is incorporated: (1) any annual report to security holders; (2) any proxy or information statement; and (3) any prospectus filed pursuant to Rule 424(b) or (c) of the Securities Act of 1933 ("Securities Act"). The listed documents should be clearly described for identification purposes (e.g., annual report to security holders for fiscal year ended December 24, 1990).

Transitional Small Business Disclosure Format (Check one): Yes No

PART I	3
ITEM 1. BUSINESS.	3
ITEM 2. DESCRIPTION OF PROPERTY	7
ITEM 3. LEGAL PROCEEDINGS	7
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS	7
PART II	7
ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS	7
ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION	9
ITEM 7. FINANCIAL STATEMENTS	10

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE	23
PART III	23
ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(A) OF THE EXCHANGE ACT	23
ITEM 10. EXECUTIVE COMPENSATION	24
ITEM 11. SECURITY OWNERSHIP OF MANAGEMENT AND CERTAIN SECURITY HOLDERS	25
ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	25
ITEM 13. EXHIBITS AND REPORTS ON FORM 8-K	26
ITEM 14. CONTROLS AND PROCEDURES	26
SIGNATURES	27

-2-

FORWARD LOOKING STATEMENTS

This Annual Report contains forward-looking statements about our business, financial condition and prospects that reflect our management's assumptions and beliefs based on information currently available. We can give no assurance that the expectations indicated by such forward-looking statements will be realized. If any of our assumptions should prove incorrect, or if any of the risks and uncertainties underlying such expectations should materialize, USTC's actual results may differ materially from those indicated by the forward-looking statements.

The key factors that are not within our control and that may have a direct bearing on operating results include, but are not limited to, acceptance of our services, our ability to expand its customer base, managements' ability to raise capital in the future, the retention of key employees and changes in the regulation of our industry.

There may be other risks and circumstances that management may be unable to predict. When used in this Report, words such as, "believes," "expects," "intends," "plans," "anticipates," "estimates" and similar expressions are intended to identify and qualify forward-looking statements, although there may be certain forward-looking statements not accompanied by such expressions.

PART I

ITEM 1. BUSINESS.

Business Development

We were organized under the name USA Telecom by the filing

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

of the Articles of Incorporation with the Secretary of State in the State of Nevada on November 5, 1998 (NV #25940-98). The name of the Company was subsequently changed to USA Telcom on November 17, 1998 and to USA Telcom Internationale on April 25, 2000 by filing Amended Articles of Incorporation with the Secretary of State in the State of Nevada. Our Articles of Incorporation authorized the issuance of 25,000,000 shares of \$0.001 par value Common Stock and no shares of Preferred Stock. As of April 11, 2003, we had approximately 4,250,000 shares of Common Stock issued and outstanding held by approximately 25 shareholders of record.

Our primary business objective is to establish ourselves as an intermediary serving Vietnamese individuals and/or entities seeking to acquire goods and services from the United States and other locales and providers of such goods and services. USA Telcom is a service company and its primary asset is the long-standing relationships cultivated by our President and CEO Mr. Allen Jones in Vietnam. The focus is on general trade and commerce with Vietnam. We expect to continue to generate revenue primarily by engaging as an intermediary in exporting and importing of industrial and consumer goods to and from Vietnam. As of the date of this report, we have been engaged in providing these intermediary services and have successfully consummated several transactions. We further seek to promote economics, trade and investment activities between Vietnam and foreign organizations.

Mr. Jones has been personally involved in business in Vietnam since 1993. During that time, Mr. Jones has built business contacts with individuals associated with Vietnamese government agencies and other entities engaged in international commerce. Those contacts eventually led to joint exploration of business opportunities. Over the course of the past 50 months Mr. Jones has visited Vietnam on over 20 separate occasions directly related to our efforts in developing new contacts and additional business.

At the present time, we act as an agent in commercial transactions between Vietnamese purchasers and U.S. manufacturers. In particular, USA Telcom (a) identifies suitable (with respect to products, quantities and trade terms) U.S. suppliers for Vietnamese buyers, (b) facilitates communications between the parties, and (c) assists Vietnamese buyers with the preparation of letter of credit (L.C.) documentation and submitting of such to the seller for approval. After buyer and seller approval, the buyer's bank issues a L.C. directly to the seller. The goods transaction is completed based upon the L.C. terms and conditions.

We do not acquire and resell goods, rather, it functions in an agency capacity. We participate in a bidding process for the purchase of goods by Vietnamese governmental agencies and associated entities and seek to extend our business so as to provide similar services to private enterprises throughout Vietnam. Once we are awarded a purchase contract, we act on behalf of Vietnamese purchasers in the United States to locate negotiate the purchase of requested goods. We generate revenue in the form of finder fees or sales commissions based upon a percentage of the overall procurement order. On occasion our services are provided on the basis of a flat consulting fee.

-3-

USA Telcom has commenced revenue-producing operations. In the year ended December 31, 2003, we generated net income of \$19,029 as a result of realizing other income of \$126,850. We generated revenues of \$134,664, for the fiscal year ended December 31, 2002, resulting in net income of \$89,711.

We maintain our corporate office at 2620 S. Maryland Parkway, Suite 14, Las Vegas, NV 89107, (Telephone: (702) 524-4149). We also maintain an office at 1601 Dove Street Suite 205, Newport Beach California, 92660 (Telephone: (949) 955-2971/Facsimile: (949) 955-2973).
Business of Issuer

Principal Products and Principal Markets

We plans to function primarily in an agency capacity facilitating the introduction of parties engaged in the purchase and sales of goods and services and the consummation of such transactions. We have targeted the country of Vietnam as our primary market. We have developed marketing contacts with local, indigenous consulting firms and informal relationships with officials representing various Vietnamese government ministries. Through such contacts, we participate in a bidding process for the sale of goods to Vietnamese government ministries or local government agencies.

USA Telcom may respond to a newspaper ad placed by a government agency soliciting project or equipment bids. We employ our knowledge of the market to identify suitable suppliers for a particular bid. Then we obtain information about available trade terms from the target supplier and submit a bid on supplier's behalf on a competitive basis. Once we have secured an agreement to procure goods on behalf of purchasers, we act as an agent on behalf of these purchasers in the United States to locate, negotiate and purchase the requested goods.

USA Telcom's typical agreements address specific projects and are short-term in nature. Typically, USA Telcom signs an agreement with a Vietnamese counterpart for (a) one-time intermediary services as relates to procurement of specific equipment or (b) a specific consulting project. Typically USA Telcom charges a fee calculated as a percentage of the value of the export/import contract, to which our services apply. Sometimes USA Telcom charges a flat consulting fee for information and document preparation advice. The payment to USA Telcom is due typically when USA Telcom has performed the services.

We do not currently acquire, manufacture or ship any goods. We simply act as an agent in commercial transactions between Vietnamese purchasers and U.S. manufacturers. The Vietnamese purchaser contracts with us to procure specific U.S. goods. We then identify potential suppliers or manufacturers (generally located in the United States) of the specified goods and

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

facilitates the consummation of the sale. Once the U.S. manufacturer is paid by Vietnamese purchaser usually through letters of credit, wire transfers or cash payments, the goods are shipped directly by the U.S. manufacturer to the Vietnamese purchaser via freight forwarder. The Vietnamese buyer will receive shipment of the ordered goods by ocean freight, airfreight, federal express or similar shipping method. Generally, the freight forwarder prepares all required export documents and obtains insurance for the shipment. Our customers are typically responsible for all customs, clearance procedures, and duties and/or taxation of all goods delivered to and within Vietnam.

We have established relationships with Vietnamese Government authorities responsible for the procurement of goods in their effort to accomplish the objectives of the Ministry or Agency at issue. We likewise seek similar relationships with private enterprises. While initial transactions involved certain security equipment sought by police enforcement agencies, we have not opted to specialize in any given set or sector of goods. Rather, we identify a demand for certain goods and seek to provide such goods in an optimal and expeditious fashion on behalf of our customers.

We have acted as an intermediary in transactions involving exports of security equipment to a Vietnamese entity affiliated with the Ministry of Police. Such equipment included the following: x-ray letter and package screening equipment, drug detection equipment, narcotic trace detection equipment and various other products related to general law enforcement. Such equipment may in the future include digital wireless emergency communications systems, digital wireless local loop systems, wireless television transmitting stations, miniature transmitter locating devices, receiving systems, night vision devices, security surveillance systems, audio recording devices, x-ray equipment, handheld radar guns, and fixed-line telecommunications monitoring devices given due authorization from U.S. and Vietnamese regulatory authorities.

Distribution Methods of Our Products

-4-

We do not acquire, manufacture or distribute any goods. We act as an agent in commercial transactions between Vietnamese purchasers and U.S. manufacturers. The Vietnamese purchaser contracts with us to procure specific U.S. goods. We then identify potential suppliers or manufacturers of the specified goods and facilitate the consummation of the sale. Once the U.S. manufacturer is paid by Vietnamese purchaser usually through letters of credit, wire transfers or cash payments, the goods are shipped directly by the U.S. manufacturer to the Vietnamese purchaser via freight forwarder. The Vietnamese buyer will receive shipment of the ordered goods by ocean freight, airfreight, federal express or similar shipping method. Generally, the freight forwarder prepares all required export documents and obtains insurance for the shipment. Our customers

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

are typically responsible for all customs, clearance procedures, and duties and/or taxation of all goods delivered to and within Vietnam.

Competitive Business Conditions and the Issuer's Competitive Position

We are an intermediary service provider assisting customers in procuring consumer and industrial goods from overseas. We face significant competition from manufacturers and suppliers with a physical presence in Vietnam marketing their products directly. Many of these competitors are substantially larger and have substantially greater financial resources than we do. Likewise, major manufacturers and suppliers often engage the services of distributors located in target markets including cities throughout Vietnam. The distributors often are staffed by local Vietnamese fluent in the language, customs and culture of the country. Often such relationships provide these distributors with exclusivity in the representation of products in the target country. These direct manufacturers/suppliers and distributors aggressively compete for the market share in their given segments. Likewise, such local distributors seek to secure exclusive licensing rights for the distribution of new product not presently available in the target market. We endeavor to secure similar rights as an agent working on behalf of purchasers and likewise anticipate securing distributions rights from manufacturers and suppliers of goods produced or otherwise originating in the United States. However, the substantial competition faced by us grows significantly as Vietnam continues to grow its economy and demand for international goods increases. This may have a significant impact on our ability to compete effectively and derive revenue. Notwithstanding these uncertainties, we believe that our efforts in establishing relationships in the public and private sector of Vietnam's growing economy will enhance our ability to compete successfully. However, in nurturing business relationships in Vietnam, USA Telcom is counting primarily on the reputation, experience, and contacts of its president, Mr. Allen Jones. There appear to be no significant barriers to enter the U.S.-Vietnamese trade consulting business.

Government Approval of Principal Products or Services

The Company acts exclusively in an agency capacity. As an intermediary service provider, the Company is not directly affected by government regulation. Any government approval of products or services are secured by manufacturers and suppliers of the goods sold.

The U.S. Department of Commerce provides a list of goods, which require or do not require export licenses. Every time USA Telcom responds to an inquiry from a prospective Vietnamese customer, the Company contacts manufacturers as to the availability and type of export license required. Then USA Telcom confirms the license requirements via a direct contact with a Department of Commerce representative. However, it remains the responsibility of the seller to supply all required export documentation and export licenses.

Effect of Existing or Probable Government Regulations

The Vietnamese government closely controls trade activities

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

such as import and export, sale and purchase of goods through tariff and non-tariff measures. These non-tariff measures may include outright bans, quotas, licenses, stamps and surcharges that are specified on an annual and ad hoc basis. Vietnam imposes export duties on selected goods. However, in recent years rates of import and export duties have been revised downward in keeping with the country's treaty and other international obligations a particularly as these issues related to the United States. The Company is potentially subject to regulatory uncertainty as regulations are potentially subject to change and as an indirect consequence, adversely affect the Company's capacity to conduct business.

-5-

Currently, USA Telcom is not required and does not maintain a licensed representative office in Vietnam. However, once the extent of USA Telcom's operations warrants it, USA Telcom plans to establish a licensed representative office in Vietnam. A representative office requires formal authorization from the government of Vietnam. In particular, the process involves (a) preparation of required Ministry of Trade forms, which must disclose information on business purpose, office location, number of employees, etc., and (b) submission to government authorities of such forms accompanied by financial statements and notarized copies of incorporation documents. The corporate activities in Vietnam at the representative office would be subject to the laws of Vietnam as enforced by the Ministry of Trade.

Employees

We do not have any employees. Instead, we presently rely on the efforts of our President, Allen Jones. We believe that our operations are currently on a small scale that is manageable by a one individual. We believe that the addition of employees is not required over the next 12 months.

Reports to Security Holders

Annual Reports

We intend to deliver annual reports to security holders and the United States Securities and Exchange Commission on Form 10-KSB in accordance with the provisions of Section 12 of the Securities Exchange Act of 1934, as amended. Such annual reports will include audited financial statements.

Periodic Reports with the SEC

As of the date of this annual report, we have filed all necessary periodic reports with the SEC, as required by law and regulations applicable to fully reporting companies.

Availability of Filings

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

You may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 450 Fifth Street, N.W., Washington, D.C. 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. Additionally, the SEC maintains an Internet site (<http://www.sec.gov>) that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC.

Risk Factors

We may not be able to compete against our larger competitors.

We compete for business opportunities with trading companies of various sizes and, as the Vietnamese economy is opening up for foreign trade, we expect competition to increase. Increased competition may result in fewer opportunities and higher costs of growth. Significantly all of our competitors have greater financial, distribution, marketing and other resources and have achieved greater brand recognition than we have. As a result, some of these competitors may be able to devote greater resources to marketing and promotional activities or adopt more aggressive pricing policies than we may be able to. Increased competition in this manner may result in reduced operating margins or loss of market share.

Economic sanctions imposed on Vietnam by the United States could restrict our access to technology and limit its ability to conduct business.

Regional conflicts in Southeast Asia could adversely affect the Vietnamese economy and cause our business to suffer. Southeast Asia has from time to time experienced instances of civil unrest and hostilities among neighboring countries. Events of this nature in the future could influence the Vietnamese economy and could have a material adverse effect on the market for our services. The government of Vietnam may change its regulation of our business. Any such change could decrease our revenues and/or increase our costs, which would adversely affect our operating results.

-6-

Our management is involved with other business activities, which could reduce the time they allocate to our operations.

Our operations depend substantially on the skills and experience of Mr. Allen Jones, our President. Mr. Jones is involved in other business activities and may, in the future, become involved in other business opportunities. If a specific business opportunity becomes available, one or more of these individuals may face a conflict in selecting between USTC and his other business interests. We have not formulated a policy for the resolution of such conflicts.

Certain Nevada corporation law provisions could prevent a

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

potential takeover, which could adversely affect the market price of our common stock.

We are incorporated in the State of Nevada. Certain provisions of Nevada corporation law could adversely affect the market price of our common stock. Because Nevada corporation law requires board approval of a transaction involving a change in our control, it would be more difficult for someone to acquire control of us. Nevada corporate law also discourages proxy contests making it more difficult for you and other shareholders to elect directors other than the candidate or candidates nominated by our board of directors. Our articles of incorporation and by-laws contain no similar provisions.

ITEM 2. DESCRIPTION OF PROPERTY

Description of Property

The Company's principal offices are located at 2620 S. Maryland Parkway, Suite 14, Las Vegas, NV 89107. Mr. Allen Jones, President, rents provides this office space and it at no expense to the Company. USA Telcom conducts U.S. business operations, meetings, and stockholder relation activities from this Nevada office.

The Company has access and use of an office in the office complex at 1601 Dove, Suite 205, Newport Beach, CA 92660. The size of the office is approximately 400 square feet. This facility is used for Board of Director Meetings and provides a modest office space and a conference room. Use of the office provided to the Company at no charge by the Company's former Secretary and Treasurer, Mr. Browning, who rents the space.

The Company also uses a temporary office in Vietnam at 2Huynh Huu Bac W4 Tan Binh, HCMC. This office is part of a family residence of USA Telcom's president. The size of the office space is approximately 400 square feet. The office is equipped with a personal computer and other office equipment and furniture. USA Telcom uses this space for Vietnam business operations.

Investment Policies

Our management does not currently have policies regarding the acquisition or sale of real estate assets primarily for possible capital gain or primarily for income. We do not presently hold any investments or interests in real estate, investments in real estate mortgages or securities of or interests in persons primarily engaged in real estate activities.

ITEM 3. LEGAL PROCEEDINGS

We are not currently involved in any legal proceedings nor do we have knowledge of any threatened litigation.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

We did not hold a shareholders meeting in 2003, thus there was no vote of securities holders in 2003.

PART II

ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market information

The Company's common stock is currently traded on the Over-the-Counter Bulletin Board under the stock ticker symbol "USTC." The following table sets forth the monthly high and low prices for the Company's common stock on the OTCBB(R) for each quarter of the last two fiscal years:

Quarter Ended	High	Low
December 31, 2003	\$0.25	\$0.05
September 30, 2003	\$0.15	\$0.05
June 30, 2003	\$0.20	\$0.15
March 31, 2003	\$0.25	\$0.15
December 31, 2002	\$0.25	\$0.25

OTCBB(R) quotations of the Company's Common Stock reflect inter-dealer prices, without retail mark-ups, markdowns or commissions, and may not necessarily represent actual transactions.

Holder's

As of March 15, 2004, USA Telcom had approximately 4,250,000 shares of \$0.001 par value common stock issued and outstanding held by approximately 25 shareholders of record. USA Telcom's Transfer Agent is Shelley Godfrey, Pacific Stock Transfer Company, 500 East Warm Springs Road, Suite 240, Las Vegas, Nevada 89119, (702) 361-3033.

Dividends

We have never declared or paid any cash dividends on our common stock. For the foreseeable future, we intend to retain any earnings to finance the development and expansion of our business, and we do not anticipate paying any cash dividends on its common stock. Any future determination to pay dividends will be at the discretion of the Board of Directors and will be dependent upon then existing conditions, including our financial condition and results of operations, capital requirements, contractual restrictions, business prospects, and other factors that the board of directors considers relevant.

Recent Sales of Unregistered Securities

On January 10, 1999, we issued 600,000 shares of its \$.001 par value Common Stock to our officers as founders stock as follows: USA Telcom issued to Allen Jones 200,000 shares of the Common Stock of the Company and to Michael Browning 400,000 shares of our Common Stock.

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

On December 10, 1999, we effectuated a 2-for-1 stock split for all issued and outstanding shares of Common Stock issued and outstanding.

On December 10, 2000, we issued 1,800,000 shares of its \$.001 par value Common Stock to our president as follows: USA Telcom issued to Allen Jones 1,800,000 shares of the Common Stock.

All founders' shares were issued in accordance with Section 4(2) of the Securities Act of 1933.

On July 9, 2001, the State of Nevada issued a permit to USA Telcom to sell securities pursuant to registration by qualification in the state. The offering was exempt from federal registration pursuant to Regulation D, Rule 504 of the 1933 Securities and Exchange Act, as amended. On October 31, 2001, USA Telcom closed that offering, in which it sold a total of 1,250,000 shares of its \$.001 par value common stock at \$.05 per share for cash in the amount of \$61,500 net of offering costs.

In connection with the offering pursuant to Regulation D, Rule 504, USA Telcom issued 125,000 warrants to NevWest Securities Corporation to purchase our \$.001 par value common stock on a one-for-one basis. The warrant exercise price is \$.055 per share of common stock and substantially all warrants will expire on or before November 7, 2004. No warrants have been exercised as of the date of this report.

There have been no other issuances of common stock of the Company.

-8-

Securities Authorized for Issuance Under Equity Compensation Plans

The following table provides the following information as of December 31, 2003, for equity compensation plans previously approved by security holders, as well as those not previously approved by security holders:

1. The number of securities to be issued upon the exercise of outstanding options, warrants and rights;
2. The weighted-average exercise price of the outstanding options, warrants and rights; and
3. Other than securities to be issued upon the exercise of the outstanding options, warrants and rights, the number of securities remaining available for future issuance under the plan.

Plan Category	Number of Securities to be issued upon exercise of	Weighted average exercise price of outstanding	Number of securities remaining available for future
---------------	--	--	---

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

	outstanding options, warrants and rights (a)	options, warrants and rights (b)	issuance (c)

Equity compensation plans approved by security holders	-	-	-
Equity compensation plans not approved by security holders	-	-	-
Total	-	-	-

ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Forward Looking Statements

Some of the statements contained in this Form 10-KSB that are not historical facts are "forward-looking statements" which can be identified by the use of terminology such as "estimates," "projects," "plans," "believes," "expects," "anticipates," "intends," or the negative or other variations, or by discussions of strategy that involve risks and uncertainties. We urge you to be cautious of the forward-looking statements, that such statements, which are contained in this Form 10-KSB, reflect our current beliefs with respect to future events and involve known and unknown risks, uncertainties and other factors affecting our operations, market growth, services, products and licenses. No assurances can be given regarding the achievement of future results, as actual results may differ materially as a result of the risks we face, and actual events may differ from the assumptions underlying the statements that have been made regarding anticipated events. Factors that may cause actual results, our performance or achievements, or industry results, to differ materially from those contemplated by such forward-looking statements include without limitation:

1. Our ability to maintain, attract and integrate internal management, technical information and management information systems;
2. Our ability to generate customer demand for our products;
3. The intensity of competition; and
4. General economic conditions.

All written and oral forward-looking statements made in connection with this Form 10-KSB that are attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. Given the uncertainties that surround such statements, you are cautioned not to place undue reliance on such forward-looking statements.

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

Twelve Months Ended December 31, 2003 Compared to the Twelve Months Ended December 31, 2002

In the twelve months ended December 31, 2003, we generated no revenues compared to approximately \$134,664 in the twelve months ended December 31, 2002. The total operating expenses for the twelve months ended December 31, 2003 were approximately \$103,159 as compared to approximately \$46,922 for the twelve months ended December 31, 2002. The increase resulted primarily from an increase in administrative expenses and the cost of being a public reporting company. Such expenses include legal, accounting, consulting and filing fees.

We also generated \$128,150 in interest income during the year ended December 31, 2003, compared to \$3,381 in the year ago period. In January 2003, we executed an irrevocable loan agreement in the amount of \$300,000 to be due on or before December 31, 2003. This note receivable was not satisfied by the due date and the principal balance of \$171,850 has since been extended to March 31, 2006 at an interest rate of 6% per annum. The accrued interest amount of \$125,150 was extended to December 15, 2004.

In the twelve months ended December 31, 2003, USA Telcom's operations resulted in net income of approximately \$19,029 as compared to net income of approximately \$89,711 for the twelve months ended December 31, 2002.

Liquidity and Capital Resources

At December 31, 2003, USA Telcom had current assets of \$615 consisting of cash in the amount of \$115 and marketable securities of \$500. At December 31, 2003, USA Telcom had current assets of \$178,354, consisting of \$176,354 in cash and \$500 in marketable securities. The decrease in cash is attributable primarily to the issuance of a note receivable in the aggregate of \$300,000, which consists of \$171,850 in principal and \$125,150 in accrued interest.

We do not believe that our current assets are sufficient to continue operations for the next 12 months. Our president has verbally committed to provide us with capital to sustain limited operations. However, there can be no assurance that we will be able to enforce such verbal agreement or that our president will continue to be able to provide us with ongoing financing. We will be forced to seek additional sources of funds through sales of equity or debt securities. We cannot assure you that such financing will be available, or if available, will be on satisfactory terms. If we are unable to obtain sufficient financing, we will be forced to cease our operations.

Revenue and Cost Recognition

We recognize revenue on an accrual basis as we invoice for finder's fees and consulting services. We only recognizes revenue as goods are shipped from a third-party vendor, and contractual terms are fulfilled. We do not acquire and resell the goods. The goods are sold and shipped directly from a third-party vendor and we receive a finder's fee from the transaction.

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

No shipping or other costs of goods are recorded on our financial statements as of December 31, 2003.

Typically payment for our services is due and payable at the time services are rendered or procurement is completed.

The currency used by our customers to pay for our services and the currency used by us to pay the majority of our expenses is the U.S. Dollar.

ITEM 7. FINANCIAL STATEMENTS

The following documents (pages F-1 to F-8) form part of the report on the Financial Statements

	PAGE
Independent Auditor's Report	F-1
Balance Sheets	F-2
Statements of Operations	F-3
Statement of Stockholders' Equity	F-4
Statements of Cash Flows	F-5
Footnotes	F-6

-10-

USA TELCOM INTERNATIONALE
(A Nevada Corporation)

Balance Sheets
as of
December 31, 2003 and 2002

and

Statements of Operations,
Stockholders' Equity, and
Cash Flows
for the years ended
December 31, 2003 and 2002

-11-

TABLE OF CONTENTS

	PAGE
Independent Auditors' Report	1
Balance Sheets	2
Statements of Operations	3
Statement of Stockholders' Equity	4
Statements of Cash Flows	5
Footnotes	6

-12-

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

Beckstead and Watts, LLP
Certified Public Accountants

3340 Wynn Road, Suite B
Las Vegas, NV 89102
702.257.1984
702.362.0540 (fax)

INDEPENDENT AUDITORS' REPORT

Board of Directors
USA TELCOM INTERNATIONALE
Las Vegas, NV

We have audited the Balance Sheets of USA Telcom Internationale (A Nevada Corporation), (the "Company"), as of December 31, 2003 and 2002, and the related Statements of Operations, Stockholders' Equity, and Cash Flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement presentation. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USA Telcom Internationale as of December 31, 2003 and 2002, and the results of its operations and cash flows for the years then ended, in conformity with generally accepted accounting principles in the United States of America.

/s/ Beckstead and Watts, LLP

March 16, 2004

-13- F-1

USA TELCOM INTERNATIONALE
(A Nevada Corporation)
Balance Sheets

December 31,

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

	2003	2002
Assets		
Current assets:		
Cash and equivalents	\$115	\$176,354
Marketable securities	500	500
Total current assets	615	176,854
Fixed assets, net	569	741
Note receivable	300,000	-
Other assets	-	5,000
	\$301,184	\$182,595
Liabilities and Stockholders' Equity		
Current liabilities:		
Accrued and other liabilities	\$ 15,508	\$-
Loan payable to shareholder	84,052	-
Total current liabilities	99,560	-
Stockholders' equity:		
Common stock, \$0.001 par value, 25,000,000 shares authorized, 4,250,000 shares issued and outstanding as of 12/31/03 and 12/31/02	4,250	4,250
Additional paid in capital	174,743	174,743
Retained earnings	22,631	3,602
	201,624	182,595
	\$301,184	\$182,595

The accompanying notes are an integral part of these financial statements.

-14- F-2

USA TELCOM INTERNATIONALE
(A Nevada Corporation)
Statements of Operations

For the years ended

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

	December 31,	
	2003	2002
Revenue	\$-	\$134,664
Expenses:		
General & administrative expenses	102,987	45,326
Depreciation	172	1,596
Total expenses	103,159	46,922
Other income (expense):		
Interest income	128,150	3,381
Other (expense)	(1,300)	-
(Loss) on the sale of fixed assets	-	(1,412)
Total other income (expense)	126,850	1,969
Income before provision for taxes	23,691	89,711
Provision for income taxes	(4,662)	-
Net income	\$19,029	\$89,711
Weighted average number of common shares outstanding - basic and fully diluted	4,250,000	4,250,000
Net (loss) per share - basic and fully diluted	\$0.00	\$0.02

The accompanying notes are an integral part of these financial statements.

-15- F-3

USA TELCOM INTERNATIONALE
(A Nevada Corporation)
Statement of Stockholders' Equity

Common Stock Shares	Stock Amount	Additional Paid-in Capital	Retained Earnings (Deficit)	Total Stockholders' Equity

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

Balance, December 31, 1998	-	\$-	\$-	\$-	\$-
Shares issued for cash	1,200,000	600	-	-	600
Net (loss) for the year ended December 31, 1999				(2,983)	(2,983)

Balance, December 31, 1999	1,200,000	600	-	(2,983)	(2,383)
Shares issued for cash	1,800,000	900	91,636		92,536
2-for-1 forward split		1,500	(1,500)		-
Net (loss) for the year ended December 31, 2000				(76,059)	(76,059)

Balance, December 31, 2000	3,000,000	3,000	90,136	(79,042)	14,094
Donated capital			24,607		24,607
Shares issued pursuant to Rule 504 offering	1,250,000	1,250	60,000		61,250
Net (loss) for the year ended December 31, 2001				(7,067)	(7,067)

Balance, December 31, 2001	4,250,000	4,250	174,743	(86,109)	92,884
Net (loss) for the year ended December 31, 2002				89,711	89,711

Balance, December 31, 2002	4,250,000	4,250	174,743	3,602	182,595
Net (loss) for the year ended December 31, 2003				19,029	19,029

Balance, December 31, 2003	4,250,000	\$4,250	\$174,743	\$22,631	\$201,624
=====					

The accompanying notes are an integral part of these financial statements.

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

USA TELCOM INTERNATIONALE
(A Nevada Corporation)
Statements of Cash Flows

	For the years ended	
	December 31,	
	2003	2002

Cash flows from operating activities		
Net income	\$19,029	\$89,711
Depreciation	172	1,596
(Loss) on the sale of fixed assets	-	1,412
Proceeds from the sale of fixed assets	-	11,450
Adjustments to reconcile net income to cash provided (used) by operating activities:		
Decrease in accounts receivable	-	7,500
(Increase) in note receivable	(300,000)	-
Decrease in interest receivable - shareholder	-	871
Decrease in other assets	5,000	-
Increase in accrued and other liabilities	15,508	-

Net cash provided (used) by operating activities	(260,291)	112,540

Cash flows from investing activities		
Purchase of fixed assets	-	(14,717)
Increase in investments	-	(500)

Net cash (used) by investing activities	-	(15,217)

Cash flows from financing activities		
Donated capital	-	-
Shareholder loans receivable	-	30,667
Shareholder loan payable	84,052	-

Net cash provided by financing activities	84,052	30,667

Net increase (decrease) in cash	(176,239)	127,990
Cash - beginning	176,354	48,364

Cash - ending	\$115	\$176,354
	=====	
Supplemental disclosures:		
Interest paid	\$-	\$-
	=====	
Income taxes paid	\$-	\$-
	=====	

The accompanying notes are an integral part of these financial statements.

-17- F-5

USA Telcom Internationale
(a Nevada Corporation)
Notes

Note 1 - Significant accounting policies and procedures

Organization

The Company was organized November 5, 1998 (Date of Inception) under the laws of the State of Nevada, as USA Telecom. The Company is authorized to issue 25,000,000 shares of \$0.001 par value common stock.

On November 17, 1998, the Company amended its articles of incorporation to change its name to USA Telcom.

On April 25, 2000, the Company amended its articles of incorporation to change its name to USA Telcom Internationale.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

The Company maintains a cash balance in a non-interest-bearing account that currently does not exceed federally insured limits. For the purpose of the statements of cash flows, all highly liquid investments with an original maturity of three months or less are considered to be cash equivalents.

Fixed assets

Fixed assets are recorded at cost. Minor additions and renewals are expensed in the year incurred. Major additions and renewals are capitalized and depreciated over their estimated useful lives. Depreciation is calculated using the straight-line method over the estimated useful lives as follows:

Office equipment	5 years
Vehicles	3 to 5 years

Revenue recognition

The Company recognizes revenue on an accrual basis as it invoices for services.

Reporting on the costs of start-up activities

Statement of Position 98-5 (SOP 98-5), "Reporting on the Costs of Start-Up Activities," which provides guidance on the financial reporting of start-up costs and organizational costs, requires most costs of start-up activities and organizational costs to be expensed as incurred. SOP 98-5 is effective for fiscal years

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

beginning after December 15, 1998. With the adoption of SOP 98-5, there has been little or no effect on the Company's financial statements.

Earning per share

Basic earning per share is computed by dividing the net income by the weighted average number of common shares outstanding available to common stockholders during the period. The basic weighted average number of common shares outstanding was 4,250,000 for the years ended December 31, 2003 and 2002. The fully diluted weighted average number of common shares outstanding was 4,375,000 for the years ended December 31, 2003 and 2002. The computation for earnings per common share, assuming dilution, for the year ended December 31, 2003, was antidilutive, and therefore is not included. Outstanding warrants as of December 31, 2003 and 2002 totaled 125,000.

-18- F-6

USA Telcom Internationale (a Nevada Corporation) Notes

Advertising Costs

The Company expenses all costs of advertising as incurred. There were \$0 and \$58 in advertising costs included in selling, general and administrative expenses in 2003 and 2002, respectively.

Concentration of Credit Risk

Financial instruments, which subject the Company to credit risk, consist primarily of trade accounts receivable. Concentration of credit risk with respect to trade accounts receivable are generally diversified due to the large number of entities comprising the Company's customer base and their geographic dispersion. The Company performs ongoing credit evaluations of its customers and maintains an allowance for potential credit losses

Fair value of financial instruments

Fair value estimates discussed herein are based upon certain market assumptions and pertinent information available to management as of December 31, 2003 and 2002. The respective carrying value of certain on-balance-sheet financial instruments approximated their fair values. These financial instruments include cash and accounts payable. Fair values were assumed to approximate carrying values for cash and payables because they are short term in nature and their carrying amounts approximate fair values or they are payable on demand.

Impairment of long lived assets

Long lived assets held and used by the Company are reviewed for possible impairment whenever events or circumstances indicate the

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

carrying amount of an asset may not be recoverable or are impaired. No such impairments have been identified by management at December 31, 2003 and 2002.

Segment reporting

The Company follows Statement of Financial Accounting Standards No. 130, "Disclosures About Segments of an Enterprise and Related Information". The Company operates as a single segment and will evaluate additional segment disclosure requirements as it expands its operations.

Dividends

The Company has not yet adopted any policy regarding payment of dividends. No dividends have been paid or declared since inception.

Recent pronouncements

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities", which addresses financial accounting and reporting for costs associated with exit or disposal activities and supersedes EITF No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under EITF No. 94-3, a liability for an exit cost was recognized at the date of an entity's commitment to an exit plan. SFAS No. 146 also establishes that the liability should initially be measured and recorded at fair value. The provisions of SFAS No. 146 will be adopted for exit or disposal activities that are initiated after December 31, 2002.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure-an amendment of SFAS No. 123." This Statement amends SFAS No. 123, "Accounting for Stock-Based Compensation", to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, this statement amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The adoption of SFAS No. 148 is not expected to have a material impact on the company's financial position or results of operations.

-19- F-7

USA Telcom Internationale
(a Nevada Corporation)
Notes

In November 2002, the FASB issued FASB Interpretation ("FIN") No. 45, "Guarantors Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees and Indebtedness of Others", an interpretation of FIN No. 5, 57 and 107, and rescission of FIN No. 34, "Disclosure of Indirect Guarantees of

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

Indebtedness of Others". FIN 45 elaborates on the disclosures to be made by the guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. It also requires that a guarantor recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and measurement provisions of this interpretation are applicable on a prospective basis to guarantees issued or modified after December 31, 2002; while, the provisions of the disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002. The company believes that the adoption of such interpretation will not have a material impact on its financial position or results of operations and will adopt such interpretation during fiscal year 2003, as required.

In January 2003, the FASB issued FIN No. 46, "Consolidation of Variable Interest Entities", an interpretation of Accounting Research Bulletin No. 51. FIN No. 46 requires that variable interest entities be consolidated by a company if that company is subject to a majority of the risk of loss from the variable interest entity's activities or is entitled to receive a majority of the entity's residual returns or both. FIN No. 46 also requires disclosures about variable interest entities that companies are not required to consolidate but in which a company has a significant variable interest. The consolidation requirements of FIN No. 46 will apply immediately to variable interest entities created after January 31, 2003. The consolidation requirements will apply to entities established prior to January 31, 2003 in the first fiscal year or interim period beginning after June 15, 2003. The disclosure requirements will apply in all financial statements issued after January 31, 2003. The company will begin to adopt the provisions of FIN No. 46 during the first quarter of fiscal 2003 and the Company believes that the adoption of such interpretation will not have a material impact on its financial position or results of operations.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity." SFAS No. 150 changes the classification in the statement of financial position of certain common financial instruments from either equity or mezzanine presentation to liabilities and requires an issuer of those financial statements to recognize changes in fair value or redemption amount, as applicable, in earnings. SFAS No. 150 is effective for financial instruments entered into or modified after May 31, 2003, and with one exception, is effective at the beginning of the first interim period beginning after June 15, 2003. The effect of adopting SFAS No. 150 will be recognized as a cumulative effect of an accounting change as of the beginning of the period of adoption. Restatement of prior periods is not permitted. SFAS No. 150 did not have any impact on the Company's financial position or results of operations.

Stock-Based Compensation

The Company accounts for stock-based awards to employees in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and related interpretations and has adopted the disclosure-only alternative of SFAS No. 123, "Accounting for Stock-Based Compensation." Options granted to consultants, independent representatives and

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

other non-employees are accounted for using the fair value method as prescribed by SFAS No. 123.

Year end

The Company has adopted December 31 as its fiscal year end.

Note 2 - Income taxes

-20- F-8

USA Telcom Internationale (a Nevada Corporation) Notes

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" ("SFAS No. 109"), which requires use of the liability method. SFAS No. 109 provides that deferred tax assets and liabilities are recorded based on the differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes, referred to as temporary differences. Deferred tax assets and liabilities at the end of each period are determined using the currently enacted tax rates applied to taxable income in the periods in which the deferred tax assets and liabilities are expected to be settled or realized.

The Company recorded a provision for income taxes of \$4,662 and \$0 for the years ended December 31, 2003 and 2002, respectively.

Note 3 - Note receivable

On January 1, 2003, the Company executed an irrevocable loan agreement in which the borrower agrees to pay the total loan sum of \$300,000 on or before December 30, 2003. This amount includes the principle of \$171,850, and associated points, fees and interest. During the year ended December 31, 2003, the Company recorded interest income totaling \$128,150.

Note 4 - Fixed assets

During the year ended December 31, 2002, the Company purchased equipment in the amount of \$857 and a vehicle for \$13,860. The vehicle was sold and the Company received \$10,950 and recorded a loss on the sale of fixed assets in the amount of \$1,415. There were no purchases or sales of fixed assets during the year ended December 31, 2003.

Depreciation expense totaled \$172 and \$1,596 for the years ended December 31, 2003 and 2002, respectively.

Note 5 - Stockholders' equity

The Company is authorized to issue 25,000,000 shares of its \$0.001 par value common stock.

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

All references to shares issued and outstanding reflect the 2-for-1 stock split effected December 2000.

The Company issued 1,200,000 shares of its \$.001 par value common stock to its officers as founders stock issued for cash in the amount of \$600.

The Company issued 1,800,000 shares of its \$.001 par value common stock to its officers as founders stock issued for cash in the amount of \$92,536.

An officer of the Company donated cash to the Company in the amount of \$24,607.

The Company issued 1,250,000 shares of its \$0.001 par value common stock for cash of \$62,500 (net of \$1,250 in offering costs) pursuant to a Rule 504 of the Securities and Exchange Commission Act of 1933 offering.

There have been no other issuances of common stock.

-21- F-9

USA Telcom Internationale (a Nevada Corporation) Notes

Note 6 - Warrants and options

On February 12, 2001, the Company issued 125,000 warrants to an investment banking firm to purchase the Company's \$0.001 par value common stock on a one-for-one basis. The warrant exercise price is \$0.055 per share of common stock and substantially all warrants will expire on or before November 7, 2004. During the years ended December 31, 2003 and 2002, no warrants have been exercised. The warrant has been determined to have no market value using the Black-Scholes option pricing model with a market value per common share of \$0.05, a risk free rate of return of 8%, an exercise period of three years and a volatility of 30%.

Note 7 - Related party transactions

During the year ended December 31, 2003, a shareholder of the Company loaned the Company \$84,052. The note is non-interest bearing and due on demand.

During the year ended December 31, 2003, the president and CEO was paid \$10,000 in executive compensation.

Office space and services are provided without charge by a director and shareholder. Such costs are immaterial to the financial statements and, accordingly, have not been reflected therein. A director of the Company is involved in other business

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

activities and may, in the future, become involved in other business opportunities. If a specific business opportunity becomes available, such persons may face a conflict in selecting between the Company and their other business interests. The Company has not formulated a policy for the resolution of such conflicts.

Note 8 - Mergers and acquisitions

On November 5, 2003, the Company signed an agreement with a private company to commence negotiations regarding a possible reverse merger with the Company. In 2004, both parties agreed to cancel all agreements regarding the reverse merger.

Note 9 - Subsequent events

On January 5, 2004, the Company has extended the note receivable. The principle amount of \$171,850 will be extended to March 31, 2006 at an interest rate of 6% per annum. The accrued interest amount of \$128,150 was extended to December 15, 2004.

-22- F-10

ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None--Not Applicable

PART III

ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(A) OF THE EXCHANGE ACT

The following table sets forth certain information with respect to each of our executive officers or directors.

NAME	POSITION
Allen Jones	President, CEO and Director
Douglas Owen	Director

Footnotes:

- (1) Directors hold office until the next annual stockholders' meeting to be held in 2004 or until a successor or successors are elected and appointed.

Directors, Executive Officers and Significant Employees

Set forth below are summary descriptions containing the name of our directors and officers, all positions and offices held with us, the period during which such officer or director has

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

served as such, and the business and educational experience of each during at least the last five years:

Mr. Allen Jones, President, CEO and Director of the Company, founded USA Telcom in 1998. Prior to his involvement with USA Telcom, Mr. Jones acquired multiple years of experience working in advisory and intermediary capacity on projects in South Korea, Hong Kong, China, and Vietnam. From 1993 to 1998, Mr. Jones served as an advisor assisting Saigon Electronic & Manufacturing Corporation in the development of the telecommunications business of Saigon Postel in Vietnam. In 1998, Mr. Jones served as Executive Vice-President, Finance, for Harrison Digicom, a U.S. public company, overseeing the operations of subsidiaries Airtel in the U.S. and SGN ETMC in Vietnam. Airtel and SGN ETMC were engaged in telecommunication service development in Vietnam. Mr. Jones was instrumental to negotiations that resulted in the raise of US\$5 million in expansion capital from a private European Financial Consortium. Mr. Jones also has been a contributor to Vietnam Humanitarian causes, assisting with a Vietnam Humanitarian Development Corporation setup and donating three forty-foot containers of used hospital equipment to Vietnam.

Mr. Douglas Owen, Director, has more than twenty years of real estate development and marketing experience. Previously associated with the Stearns Company and Bentall Development Co., Mr. Owen is currently President of Uni-Med Realty Advisors. Mr. Owen advised multiple clients, including Marriot Hotel Corporation and Bank America, on real estate matters. Mr. Owens holds a degree in Business Administration and Marketing from the University of Utah.

Directors of the Company serve for a term of three years which has been renewed.

Board Committees

We currently have no compensation committee or other board committee performing equivalent functions. Currently, all members of our board of directors participate in discussions concerning executive officer compensation.

-23-

Involvement on Certain Material Legal Proceedings During the Last Five Years

No director, officer, significant employee or consultant has been convicted in a criminal proceeding, exclusive of traffic violations.

No bankruptcy petitions have been filed by or against any business or property of any director, officer, significant employee or consultant of the Company nor has any bankruptcy

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

petition been filed against a partnership or business association where these persons were general partners or executive officers.

No director, officer, significant employee or consultant has been permanently or temporarily enjoined, barred, suspended or otherwise limited from involvement in any type of business, securities or banking activities.

No director, officer or significant employee has been convicted of violating a federal or state securities or commodities law.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the Company's directors and executive officers, and persons who beneficially own more than 10% of a registered class of the Company's equity securities, to file reports of beneficial ownership and changes in beneficial ownership of the Company's securities with the SEC on Forms 3 (Initial Statement of Beneficial Ownership), 4 (Statement of Changes of Beneficial Ownership of Securities) and 5 (Annual Statement of Beneficial Ownership of Securities). Directors, executive officers and beneficial owners of more than 10% of the Company's Common Stock are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms that they file. Except as otherwise set forth herein, based solely on review of the copies of such forms furnished to the Company, or written representations that no reports were required, the Company believes that for the fiscal year ended December 31, 2003 beneficial owners did not comply with Section 16(a) filing requirements applicable to them to the extent they filed all form required under Section 16(a) in February 2004 and had no trading activity in 2003.

ITEM 10. EXECUTIVE COMPENSATION

Remuneration of Directors, Executive Officers and Significant Employees

We do not have employment agreements with our executive officers. We have yet to determine the appropriate terms needed for the creation of employment agreements for our officers. There has been no discussion with any of our officers regarding any potential terms of these agreements, nor have such terms been determined with any specificity. We plan to have these agreements completed by the beginning of the next year. We have no proposal, understanding or arrangement concerning accrued earnings to be paid in the future. In the meanwhile, none of our executive officers have been drawing salaries since they were appointed to their positions.

Summary Compensation Table

Name and Principal Position	Annual Compensation			Long-Term Compensation				
	Year	Salary	Bonus	Other Annual Compens ation	Restricted Stock Awards	Securities Underlying Options	LTIP Payouts	All Other Compens ation

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

		(\$)	(\$)	(\$)	(\$)	(#)	(\$)	(\$)
Allen Jones	2003	10,000	-	-	-	-	-	-
President	2002	-	-	-	-	-	-	-
	2001	-	-	-	-	-	-	-
	2000	-	-	-	-	-	-	-

Directors' Compensation

We have no formal or informal arrangements or agreements to compensate our directors for services they provide as directors of our company.

Stock Option Plan And Other Long-term Incentive Plan

We currently do not have existing or proposed option/SAR grants.

-24-

ITEM 11. SECURITY OWNERSHIP OF MANAGEMENT AND CERTAIN SECURITY HOLDERS

Security Ownership of Management and Certain Beneficial Owners

The following table sets forth as of December 31, 2003 certain information regarding the beneficial ownership of our common stock by:

1. Each person who is known us to be the beneficial owner of more than 5% of the common stock,
2. Each of our directors and executive officers and
3. All of our directors and executive officers as a group.

Except as otherwise indicated, the persons or entities listed below have sole voting and investment power with respect to all shares of common stock beneficially owned by them, except to the extent such power may be shared with a spouse. No change in control is currently being contemplated.

Title of Class	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Owner	% of Class

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

Common Stock	Allen Jones, President and Director(1)	2,200,000	51.77%
	Officers and Directors as a Group	2,200,000	51.77%
Common Stock	Michael F. Browning (2)	400,000	9.41%

Footnotes:

- (1) The address of officers and directors in the table is c/o USA TelCom Internationale, 2620 S. Maryland Parkway, Suite 14, Las Vegas, NV 89107.
- (2) Michael F. Browning, although he is no longer an officer or director of our Company, may be reached at 1601 Dove, Suite 205, Newport Beach, CA 92660.

Change in Control

No arrangements exist that may result in a change of control of UBDF.

ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

During the year ended December 31, 2003, Allen Jones loaned us \$84,052. The note is non-interest bearing and due on demand.

During the year ended December 31, 2003, Allen Jones was paid \$10,000 in executive compensation.

Office space and services are provided without charge by a director and shareholder. Such costs are immaterial.

-25-

ITEM 13. EXHIBITS AND REPORTS ON FORM 8-K

Exhibit Name and/or Identification of Exhibit
Number

- 3 Articles of Incorporation & By-Laws
 - a. Articles of Incorporation of the Company incorporated by reference herein filed as Exhibit 3(a) to Form 10SB12G filed on March 11, 2002
 - b. By-Laws of the Company incorporated by reference herein filed as Exhibit 3(b) to Form 10SB12G filed on March 11, 2002
- 31 Rule 13a-14(a)/15d-14(a) Certifications
- 32 Certification under Section 906 of the Sarbanes-Oxley Act (18 U.S.C. Section 1350)

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

ITEM 14. CONTROLS AND PROCEDURES

Within 90 days prior to the date of filing of this report, we carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer and our Chief Financial Officer, of the design and operation of our disclosure controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective for the gathering, analyzing and disclosing the information we are required to disclose in the reports we file under the Securities Exchange Act of 1934, within the time periods specified in the SEC's rules and forms. There have been no significant changes in our internal controls or in other factors that could significantly affect internal controls subsequent to the date of this evaluation.

-26-

SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

USA Telcom Internationale

Signature -----	Title -----	Date -----
/s/ Allen Jones -----	Chief Executive Officer and	March 18, 2004

Edgar Filing: USA TELCOM INTERNATIONALE - Form 10KSB

Allen Jones

Chief Financial
Officer

-27-