## ACMAT CORP Form 10-K March 28, 2003

	SECURITIES AND EXCHANGE	COMMISSION
	FORM 10-K	
[X]	ANNUAL REPORT PURSUANT TO SECTION 1 SECURITIES EXCHANGE ACT OF 1934	3 OR 15(d) OF THE
	FOR THE FISCAL YEAR ENDED DECEMBER	31, 2002
	OR	
[]	TRANSITION REPORT PURSUANT TO SECTIONSECTION SECURITIES EXCHANGE ACT OF 1934	ON 13 OR 15(d) OF THE
	FOR THE TRANSITION PERIOD FROM	ТО
	COMMISSION FILE NUMBER 0-	6234
	ACMAT CORPORATI (Exact name of registrant as spec	
	CONNECTICUT (State of incorporation)	06-0682460 (I.R.S. Employ Identification N
(Addr	233 MAIN STREET NEW BRITAIN, CONNECTICUT ress of principal executive offices)	06050-2350 (Zip Code)
	REGISTRANT'S TELEPHONE NUMBER, (860) 229-900	
	SECURITIES REGISTERED PURSUANT TO SE	CTION 12(b) OF THE ACT:
	NONE	
		PAR VALUE

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the

filing requirements for the past 90 days. Yes [X] No [ ]

best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.[ ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes [ ] No [X]

The aggregate market value of the Common Stock and Class A Stock held by non-affiliates of the registrant was \$17,309,214 as of the Registrant's most recently completed second fiscal quarter.

As of March 1, 2003 there were 552,855 shares of the registrant's Common Stock and 1,755,104 shares of registrant's Class A Stock, each without par value, outstanding.

DOCUMENTS INCORPORATED BY REFERENCE:

None

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PART I

ITEM 1. BUSINESS

#### GENERAL

ACMAT Corporation ("ACMAT" or the "Company") provides specialized commercial insurance and bonding coverage for contractors, architects, engineers and other professionals in the construction and environmental fields and other specialty insurance such as products liability. The Company derives its underwriting expertise from its construction operations. Through United Coastal Insurance Company ("United Coastal"), the Company provides a broad line of specialty general liability and products liability insurance, professional liability insurance to architects, engineers and other professions and environmental liability insurance to specialty trade and environmental contractors, property owners, storage and treatment facilities and allied professionals. Through ACSTAR Insurance Company ("ACSTAR Insurance"), the Company provides surety bonds for general building, specialty trade and environmental contractors and all forms of commercial surety. Both United Coastal Insurance and ACSTAR Insurance are rated A- (excellent) by A.M. Best Co., Inc. ("A.M. Best").

The Company is also engaged in construction contracting which consists of general building construction for new buildings and interior contracting services of building interiors for commercial, industrial and institutional buildings.

## FINANCIAL INFORMATION ABOUT OPERATING SEGMENTS

Financial information relating to the three business segments is set forth in Note 17 to the consolidated financial statements included in of this document.

The Company has three reportable operating segments: United Coastal Liability Insurance, ACSTAR Bonding and ACMAT Contracting. The Company's reportable segments are primarily the three main legal entities of the Company which offer different products and services. The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

The United Coastal Liability Insurance operating segment offers specific lines of liability insurance as an approved non-admitted excess and surplus lines insurer in forty-six states, Puerto Rico, the Virgin Islands and the District of Columbia. United Coastal offers claims made and occurrence policies for specific specialty lines of liability insurance through certain excess and surplus lines brokers who are licensed and regulated by the state insurance department(s) in the state(s) in which they operate. United Coastal provides specialty general, environmental and professional liability insurance primarily to general contractors, specialty trade and environmental contractors, property owners, storage and treatment facilities and allied professionals. United Coastal also offers products liability policies to manufacturers. In addition, the company offers professional liability coverage to architects, consultants and engineers.

The Bonding operating segment provides, primarily through ACSTAR, surety bonds written for general building, specialty trade, environmental contractors and others. ACSTAR also offers other miscellaneous surety such as workers' compensation bonds, supply bonds, subdivision bonds and license and permit bonds.

ACMAT Contracting provides construction contracting services to commercial and governmental customers. ACMAT Contracting also provides underwriting services to its insurance subsidiaries. In addition, ACMAT Contracting owns a commercial office building in New Britain, Connecticut and leases office space to its insurance subsidiaries as well as third parties. 2

#### UNITED COASTAL LIABILITY INSURANCE

The liability insurance lines of the Company are discussed more fully below:

#### CONTRACTORS

- General Liability -- Policies are offered to general contractors and specialty trade contractors involved in plumbing, heating, electrical, framing, roofing, drilling, excavation, demolition, road work, and other contracting activities. Coverage is also offered for other specialized non-contractor general liability risks. Coverage is limited to third-party bodily injury and property damage arising out of covered operations. General liability insurance is offered on either a claims-made or occurrence basis.
- Contractor Pollution Liability -- Policies are offered to contractors involved in hazardous waste remediation or cleanup, installation or removal of storage tanks, or the transportation of hazardous waste. Coverage is provided for third party-bodily injury or property damage liability caused by release of, or exposure to, pollutants as a result of contractors' operations. Contractor pollution liability insurance is offered on a claims-made basis.
- Asbestos and Lead Abatement Liability -- Policies are offered to contractors involved in the removal or encapsulation of asbestos and/or lead containing materials from structures or their containment through appropriate encapsulation or repair. Coverage is provided for third-party bodily injury and property damage liability as a result of a release of asbestos or lead which arises out of the contractors' operations. Asbestos and lead abatement liability insurance is provided primarily on a claims-made basis.

## PROFESSIONALS

- Architects and Engineers Professional Liability -- Policies are offered to architects and engineers and consultants in the fields of architecture; civil, electrical, mechanical, structural and process engineering; construction/property management; design/build services; laboratory testing and surveying. Project professional liability policies are also offered for architect and engineer design teams and owner controlled wrap-ups. All policies are written on a claims-made basis.
- Environmental Asbestos and/or Lead Consultants Professional Liability -- Policies are offered to consultants involved in providing services such as environmental assessments, design/build services, asbestos or lead consulting, remedial investigations and feasibility studies, and storage tank consulting. Coverage is provided for liability arising out of the acts, errors or omissions of a consultant in the performance of professional services. All professional liability coverages are written on a claims-made basis.

#### OWNERS AND LENDERS

- Hazardous Waste Storage and Treatment Pollution Liability -- Policies are offered on a claims-made basis in response to the insurance requirements of the Environmental Protection Agency in connection with facilities subject to the Resource Conservation and Recovery Act of 1976 ("RCRA").

- Site Specific Pollution Liability -- These policies cover pollution claims arising or emanating from a specific site and are provided on a claims-made basis. Comprehensive site evaluations are required prior to providing coverage for any site.
- Lenders Pollution Liability-- Policies are offered to financial institutions for pollution occurring at property owned or controlled by the institution as a result of foreclosure or otherwise. Lender pollution liability coverage is offered on a claims-made basis.

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## PRODUCTS LIABILITY

 Products Liability -- Policies are offered on a claims-made or occurrence basis to manufacturers for a variety of products including chemicals, fertilizers, pesticides, pollution control devices, storage tanks and other.

The Company customizes many of its insurance policies to suit the individual needs of its insureds. One limit insuring multiple exposures under one policy form and limit are offered.

## ACSTAR BONDING

Surety bonds are written for general, specialty trade, environmental, asbestos and lead abatement contractors. The Company also offers a wide variety of miscellaneous bonds. Most bonds are supported by various levels of collateral based upon the financial condition of the customer.

The Company often requires cash or irrevocable letters of credit to collateralize a portion of most bonds issued. In addition, the Company will only accept irrevocable letters of credit from financial institutions which have a rating of C "sound credit risk" or higher as determined by Fitch Ratings. However, no assurance can be made that such financial institutions will maintain their financial strength and, thus, that funds guaranteed under letters of credit will be available, if needed, to offset any potential claims.

The Company provides the following types of bonds:

- Payment and performance bonds -- Bonds are provided for general building and specialty trade contractors, environmental remediation and asbestos abatement contractors and consultants, lead abatement contractors and solid waste disposal contractors. A payment and performance bond guarantees satisfactory performance and completion of the contractor's work and payment of the contractor's debts and obligations relating to the performance of the contract covered by the bond.
- Closure and post-closure bonds -- Bonds are provided for owners of solid and hazardous waste landfills as required to meet certain requirements under RCRA and remediation bonds in connection with the Comprehensive Environmental Response, Compensation and Liability Act of 1980 ("CERCLA"). Closure bonds usually guarantee that a property owner will restore property to a specified level or condition. Post-closure bonds guarantee cultivation and maintenance of a closed site.
- Supply and other specialty bonds -- Bonds are provided for contractors, manufacturers and other owners in their normal course of operations, usually to guaranty the supply of equipment and material.
- Miscellaneous surety, license, permit, self insurer, supersedeas and

other bonds -- Miscellaneous bonds are provided for applicants based on those requirements specified in the bond form and the applicant's financial strength.

The underwriting department and management are responsible for the development of new insurance products and enhancements. Underwriting profitability is enhanced by the creation of niche products focused on classes of business which traditionally have provided underwriting profits.

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## INSURANCE AND BONDING PERFORMANCE RATIOS

The following table sets forth the combined ratios of the Company, prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and statutory accounting principles prescribed or permitted by state insurance authorities.

	YEAR ENDED DECEMBER 31,			
	2002	2001	2000	
GAAP Ratios:				
Loss ratio	53.8%	20.3%	16.4%	
Expense ratio	64.1	69.3	58.9	
GAAP combined ratio	117.9	89.6	75.3	
			====	
Statutory Ratios:				
Loss ratio	53.8	20.3	16.4	
Expense ratio	61.8	77.3	63.6	
Statutory combined ratio	115.6%	97.6%	80.0%	
		====	====	

The combined ratio is a traditional measure of underwriting profitability. When the combined ratio is under 100%, underwriting results are generally considered profitable. Conversely, when the combined ratio is over 100%, underwriting results are considered unprofitable. The combined ratio does not reflect investment income, federal income taxes or other non-operating income or expense.

The increase in the combined ratios over the past year results primarily from two large losses reported in current year of \$2.2 million. In addition, prior year favorable reserve development is significantly lower due to actual loss experience being closer to estimates. See Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations."

#### UNDERWRITING

The Company's underwriting practices rely heavily upon the knowledge base which it has developed in over fifty years of construction contracting. Accordingly, ACMAT, in addition to its construction contracting operations, provides risk evaluation, loss adjustment, underwriting, claims handling and monitoring services for its insurance subsidiaries, United Coastal Insurance and ACSTAR Insurance. Contractors seeking liability insurance and bonding through the Company are carefully reviewed with respect to their past practices, claims

history and records. Other factors considered are the contractors' and professionals' financial conditions, training techniques, safety procedures, histories of violations, record keeping, supervisory qualifications and experience.

Underwriting procedures for products liability insurance involve conducting an in-depth review of the product that is being manufactured or distributed. Such review involves examining an applicant's past record of recalls, claims history and litigation.

The Company's underwriting and pricing strategy is designed to produce an underwriting profit resulting in a Company-wide combined ratio below 100%. This has been achieved in two of the past three years.

The Company continually monitors financial stability of contractors with surety bonds outstanding. Work in progress reports and updated financial information are reviewed periodically by the Company to ensure that the contractor continues to meet the underwriting guidelines. The Company also sends out status reports to the Obligees to ensure that the projects are progressing favorably.

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#### REINSURANCE

In the normal course of business, the Company assumes and cedes reinsurance with other companies. Reinsurance ceded primarily represents excess of loss reinsurance with companies with "A" ratings from the insurance rating organization, A.M. Best. Reinsurance ceded also includes facultative reinsurance which is applicable to excess policies written over a primary policy issued by the Company for specific projects. Reinsurance is ceded to limit losses from large exposures and to permit recovery of a portion of direct losses; however, such a transfer does not relieve the originating insurer of its liability.

Effective November 1, 2002, the Company cedes 80% of its exposure in excess of \$1,000,000 up to \$5,000,000 on a per principal/insured basis. Prior to October 31, 2002, reinsurance was applicable on a per principal/insured basis for 100% of the losses in excess of \$1,000,000 up to \$8,000,000. From May 1, 2000 to April 30, 2002, the Company also reinsured surety losses on a per principal basis for losses in excess of \$8,000,000 up to \$13,000,000.

The availability and price of reinsurance fluctuates according to market conditions. The renewal of the reinsurance treaty in 2002 was arranged at a moderate price increase and involved the Company's participation. Depending on the availability and cost of reinsurance, the Company may, from time to time, elect to cede greater or lesser portions of its underwriting risk.

#### CLAIMS

The Company directly handles substantially all claims of its insureds, except that independent claims adjusters and/or counsel, selected for their experience and reputation in the locality of the claim, are retained to conduct initial fact-finding investigations. All decisions respecting payment of claims are made by experienced employees of the Company.

#### RESERVES FOR LOSSES AND LOSS ADJUSTMENT EXPENSES

Reserves for losses and loss adjustment expenses are estimates at any given point in time of what the Company may have to ultimately pay on incurred losses, including related settlement costs, based on facts and circumstances then known. The Company also reviews its claims reporting patterns, past loss experience,

risk factors and current trends and considers their effect in the determination of estimates of incurred but not reported losses. Ultimate losses and loss adjustment expenses are affected by many factors which are difficult to predict, such as claim severity and frequency, inflation levels and unexpected and unfavorable judicial rulings. Reserves for surety claims also consider the amount of collateral held as well as the financial strength of the contractor and its indemnitors. Management believes that the reserves for losses and loss adjustment expenses at December 31, 2002 are adequate to cover the unpaid portion of the ultimate net cost of losses incurred through that date and related adjustment expenses incurred, including losses incurred but not reported. The Company also has the reserves evaluated independently by a qualified actuary.

Reserves for losses and loss adjustment expenses are established with respect to both reported and incurred but not reported claims for insured risks. The amount of loss reserves for reported claims is primarily based upon a case-by-case evaluation of the type of risk involved, knowledge of the circumstances surrounding each claim and the policy provisions relating to the type of claim. In determining appropriate adjustments to reserves historical data is reviewed and consideration is given to the anticipated impact of various factors such as legal developments and economic conditions, including the effects of inflation. Reserves are monitored and recomputed periodically using new information on reported claims.

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The following table sets forth a reconciliation of beginning and ending reserves for losses and loss adjustment expenses for the periods indicated on a GAAP basis for the business of the Company.

	2002	2001	2000
Balance at January 1 Less reinsurance recoverable	\$22,585,626 2,772,668	\$29,310,606 2,580,388	\$38,544,491 3,924,064
Net balance at January 1 Incurred related to:	19,812,958	26,730,218	34,620,427
Current year Prior years	4,363,000 (291,601)	4,144,000 (2,607,978)	2,441,000 (934,092)
Total incurred Payments related to:	4,071,399	1,536,022	1,506,908
Current year Prior years	625,000 6,000,386	1,723,000 6,730,282	791,546 8,605,571
Total Payments	6,625,386	8,453,282	9,397,117
Net balance at December 31 Plus reinsurance recoverable	17,258,971 8,383,894	19,812,958 2,772,668	26,730,218 2,580,388
Balance at December 31	\$25,642,865	\$22,585,626	\$29,310,606

The decrease in net loss and loss adjustment expense reserves in 2002 from 2001 was primarily due to payments on surety and general liability policies for prior years net of subrogation and ceded recoveries. The reduction was partially offset by loss and loss adjustment expenses incurred primarily in the current

year which reflects two large losses of approximately \$2.2 million. Also, the favorable development observed previously in prior years reduced significantly as the actual loss experience came in closer to the estimates. The increase in reinsurance recoverable in 2002 from 2001 is primarily due to one liability claim, which exceeded the limits retained by the Company.

The decrease in net loss and loss adjustment expense reserves in 2001 from 2000 is due to significant loss payments for surety and general liability claims, the release of net favorable development in surety loss reserves relating to older years that are no longer required partially offset by an increase in current year incurred loss and loss adjustment expenses. This increase reflects largely surety losses, which occurred during the year.

While management continually evaluates the potential for changes in loss estimates, due to the uncertainty inherent in the surety business, the emergence of net favorable development may or may not continue to occur. Management believes that the reserves for losses and loss adjustment expense are adequate to cover the unpaid portion of the ultimate net cost of losses and loss adjustment expenses, including losses incurred but not reported.

The Company has no exposure to any asbestos or environmental claims associated with general liability policies issued with the pre-1986 pollution exclusion. Policies written without the exclusion are typically associated with mass tort environmental and asbestos claims. The Company has never issued a policy with the pre-1986 pollution exclusion. The Company's exposure to asbestos and environmental liability claims is primarily limited to asbestos and environmental liability insurance for contractors and consultants involved in the remediation, removal, storage, treatment and/or disposal of environmental and asbestos hazards.

As of December 31, 2002, 2001 and 2000 reserves for the combined losses and loss adjustment expenses of the Company's insurance operations as determined in accordance with accounting principles and practices prescribed or permitted by insurance regulatory authorities ("Statutory basis reserves") were \$17,258,971, \$19,812,958 and \$29,375,218, respectively. As of December 31, 2002, 2001 and 2000 reserves determined in accordance with GAAP were \$25,642,865, \$22,585,626 and \$29,310,606, respectively. The primary difference between the Statutory basis reserves and the GAAP basis reserves is the netting of reinsurance recoverable against losses and loss adjustment expense reserves for statutory purposes.

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The following losses and loss adjustment expense reserve runoff table is for the combined insurance operations of the Company's insurance subsidiaries. The data for 1992 and prior periods are presented on a net basis in the reserve run-off table. Restatement of prior periods is not practicable.

Each column shows the reserve held at the indicated calendar year-end and cumulative data on payments and re-estimated liabilities for that accident year and all prior accident years making up that calendar year-end reserve. Therefore, the redundancy (deficiency) is also a cumulative number for that year and all prior years. It would not be appropriate to use this cumulative history to project future performance.

(THOUSANDS)

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Liability for unpaid losses and								
loss adjustment expenses	29,240	30,437	36,726	41,363	44,119	45,423	40,891	3
Liability reestimated as of:								
One year later	29,240	30,437	35,825	40,193	43,282	43,106	37,816	3
Two years later	29,240	28,337	34,659	37,872	40,865	35,698	36,741	2
Three years later	26,000	27,170	29,913	35,354	33,359	33,735	31,108	2
Four years later	24,833	23,550	27,193	28,149	30,999	27,004	28,669	
Five years later	22,284	20,880	19,486	25,057	25,663	24,951		
Six years later	19,914	13,673	16,254	21,499	23,315			
Seven years later	13,148	11,915	14,125	19,351				
Eight years later	11 <b>,</b> 163	10,819	11,968					
Nine years later	10,407	8,762						
Ten years later	10,407							
Cumulative Redundancy								
(deficiency):	18,833	21,675	24,758	22,012	20,804	20,472	12,222	
Paid (cumulative) as of:								
One year later	6,142	1,560	2,361	3,067	2,942	6,703	7,903	
Two years later	7,574	3,655	4,582	5,256	8,951	13,928	14,843	1
Three years later	8,603	5,022	6,412	8,922	16,047	16,655	19 <b>,</b> 920	1
Four years later	9,554	6,189	7,969	15,601	18 <b>,</b> 597	20,208	22,302	
Five years later	9,818	6,869	12,425	17,564	21,791	22,041		
Six years later	10,034	9,723	13,094	19,885	22,550			
Seven years later	10,761	10,296	13,902	20,180				
Eight years later	10,787	11,058	13,796					
Nine years later	11 <b>,</b> 357	9,529						
Ten years later	11,392							
Gross liability end of								
year		34,730	40,955	45,235	47,960	48,901	43,115	3
Reinsurance recoverable		4,293	4,229	3,872	3,841	3,478	2,224	
Net liability end of year		30,437	36,726	41,363	44,119	45,423	40,891	-3
		•	•		,			-

In 1995, the Company changed its method of reporting estimated liabilities for claims-made policies which is reflected in the reserve run-off table. For calendar years 1994 and prior, reserves associated with claims-made policies were reported based on accident year basis consistent with the Company's treatment in Schedule P to the Company's Statutory Annual Statement. At the request of the Arizona Insurance Department, ("Department") the Company was required to change its method of reporting in Schedule P to the Annual Statement, reserve and payment data associated with claims-made policies to a report year basis versus an accident year basis in order to comply with the National Association of Insurance Commissioners ("NAIC") guidelines. The Company's prior treatment of claims-made loss data on an accident basis was approved by the Department during years prior to 1995. For its 1995 statutory filing, the Company restated loss data reported in Schedule P to comply with the Department's request. As a result of the change to Schedule P for claims-made policies, the Company has also changed the method for reporting claims-made loss payment data in the reserve run-off table to conform to a report year basis for claims-made policies. Occurrence policies were and continue to be reported on an accident year basis. The 1995 re-estimated liabilities for each calendar year have been restated to reflect the new method of reporting.

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Because of the change in reporting loss data for claims-made policies from an accident year basis to a report year basis, prior accident year reserves have been moved forward to fall within the report year resulting in no change to total reserve amounts or estimates. Management believes that the aggregate reserves for losses and loss adjustment expenses for all accident years are adequate.

## IRIS RATIOS

The National Association of Insurance Commissioners ("NAIC") has developed the Insurance Regulatory Information System ("IRIS"), intended to assist state insurance departments in executing their statutory mandates to oversee the financial condition of insurance companies operating in their respective states. IRIS identifies twelve industry ratios and specifies "usual values" for each ratio. When an insurance company's ratio falls outside the "usual value," it is designated an "unusual value," which event alerts state insurance departments to potential problems. For the year ended December 31, 2002, United Coastal and ACSTAR, each had one IRIS ratio designated as an "unusual value". United Coastal's two-year overall operating ratio of 111% exceeded the usual ratio of 100% due to United Coastal's increase in losses and loss adjustment expenses attributable to a large loss of approximately \$1,700,000 reported in the current year. ACSTAR's investment yield ratio of 3.8% was below the minimum yield ratio of 4.5% primarily because of ACSTAR's 34% ownership of United Coastal which was not a significant income producer in 2002.

## A.M. BEST RATINGS

A.M. Best ratings are indications of the solvency of an insurer based on an analysis of the financial condition and operations of a company relative to the industry in general. Occasionally, the requirement for an A.M. Best's-rated insurer is a condition imposed upon the contractor by the party engaging the contractor. Certain insurance brokers also restrict the business they will place with insurers which are not A.M. Best's-rated. The 2002 Best letter ratings range from A++ (superior) to F (in liquidation). United Coastal Insurance and ACSTAR Insurance each have an A.M. Best's rating of A- (excellent).

#### RISK-BASED CAPITAL

Risk-based capital requirements are used as early warning tools by the National Association of Insurance Commissioners and the states to identify companies that require further regulatory action. The ratio for each of the Company's insurance subsidiaries as of December 31, 2002 was above the level which might require regulatory action.

#### TERRORISM RISK INSURANCE ACT OF 2002

On November 26, 2002, the Terrorism Risk Insurance ACT of 2002 (the Terrorism Act) was enacted into Federal law and established a temporary Federal program in the Department of the Treasury that provides for a system of shared public and private compensation for insured losses resulting from acts of terrorism committed by or on behalf of a foreign interest. In order for a loss to be covered under the Terrorism ACT (i.e., subject losses), the loss must be the result of an event that is certified as an act of terrorism by the U.S. Secretary of Treasury; with the exception of workers' compensation claim payments, losses arising as a result of a war declared by Congress are not covered by the Terrorism Act. The Terrorism Insurance Program (the Program) generally requires that all commercial property casualty insurers licensed in the U.S. participate in the Program. The Program became effective upon enactment and terminates on December 31, 2005. The amount of compensation paid to participating insurers under the Program is 90% of subject losses, after an insurer deductible, subject to an annual cap. The deductible under the Program is 7% for 2003, 10% for 2004 and 15% for 2005. In each case, the deductible percentage is applied to the insurer's direct earned premiums from the calendar year immediately preceding the applicable year. The Program also contains an annual cap that limits the amount of subject losses to \$100 billion aggregate per program year. Once subject losses have reached the \$100 billion aggregate during a program year, there is no additional reimbursement from the U.S. Treasury and an insurer that has met its deductible for the program year is not

liable for any losses (or portion thereof) that exceed the \$100 billion cap. The Company's 2003 deductible

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under this federal program is \$214,000 for United Coastal and \$386,000 for ACSTAR, subject to final rules to be established by the U.S. Treasury.

#### ACMAT CONTRACTING

#### GENERAL

The Company provides a broad range of general building construction and coordinated interior contracting services. The Company began to offer asbestos abatement services in the 1970's and the Company continues to be active in the asbestos abatement field. The Company provides new and renovation general construction and installs interiors for office buildings, retail establishments, schools, colleges, churches, hospitals and other buildings. The Company's general building construction and interior contracting is provided both in connection with new buildings and in connection with the remodeling and renovation of interiors of existing buildings usually under contracts with building owners and building occupants. The Company provides a broad range of coordinated interior contracting services, many of which are performed by subcontractors.

#### BACKLOG

The following table sets forth the Company's backlog of unbilled contract amounts, the total number of contracts and the number of contracts with unbilled amounts in excess of \$400,000 as of December 31, 2002 and 2001:

	DECEMBER 31, 2002	DECEMBER 31, 2001
Total Number of Contracts	3	7
Total unbilled contract amounts	\$620,000	\$14,000,000
Number of contracts with unbilled amounts in excess of \$400,000	1	5
Aggregate unbilled amount of contracts in excess of	±	Ű
\$400,000	\$430,000	\$13,946,000

The Company estimates that all of the December 31, 2002 backlog will be completed prior to December 31, 2003.

## MATERIALS

The Company purchases the materials it installs in the course of its construction contracting operations from a number of suppliers. Most of the Company's materials are standard building components which historically have been readily available from several suppliers. Some components are manufactured to the Company's specifications. Most of the materials used by the Company are shipped directly to the job site by the manufacturer.

## CONTRACT ACQUISITION

The Company's work projects are obtained by lump sum fixed price bids, unit prices or are negotiated. Contract prices are usually determined by competition with other contractors.

## WARRANTY

Each project usually contains a one-year warranty or guaranty period, wherein the Company and its subcontractors warrant that the work is free from defects and was performed in accordance with the plans and specifications. Occasionally, the Company is required to make minor corrections or adjustments, but has never incurred any significant costs in connection with any such work.

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## ASBESTOS ABATEMENT OPERATIONS

Both the Company's insurance and construction contracting operations have involved risks associated with asbestos. The Company has in the past insured, and continues to insure, risks associated with asbestos abatement or containment operations on primarily a claims-made basis. Since harm from exposure to asbestos fibers may not be detectable in humans for as much as thirty years, losses under insurance contracts written on an occurrence basis may not be known for some time.

The Company's construction contracting operations may involve the removal of asbestos. As asbestos containing materials deteriorate or become disturbed by incidental or intentional contact, asbestos fibers may enter the air and can circulate into the breathing zone of building occupants. Exposure to asbestos is thought by some to be a cause of cancer. In the mid 1970's, the Company became engaged in the removal of asbestos in addition to its other contracting operations. Since that time, it has been engaged in hundreds of contracts involving the removal of asbestos. Claims by employees and non-employees related to asbestos have been made against the Company from time to time and are pending but are doubtful and there can be no assurance that additional claims will not be made in the future. The Company does not believe that any significant exposure exists relating to these claims.

The Company believes that it is fully covered by workers' compensation insurance with respect to any claims by current and former employees relating to asbestos operations. The Company currently obtains its workers' compensation insurance in those states in which it performs work either from state insurance funds or one of several insurance companies designated in accordance with the Assigned Risk Pool. The amount of workers' compensation insurance maintained varies from state to state but is generally greater than the maximum recovery limits established by law and is not subject to any aggregate policy limits. In the past, the Company has received a number of asbestos-related claims from employees, all of which have been fully covered by its workers' compensation insurance. The Company believes, although no assurances can be given, that workers' compensation insurance is sufficient to cover all future claims will remain available in accordance with applicable state laws.

#### MARKETING

#### INSURANCE AND BONDING

As an excess and surplus lines carrier, United Coastal Insurance markets its policies through excess and surplus lines brokers only in those states in which it is permitted to write coverage. Currently, United Coastal Insurance is permitted to write excess and surplus lines insurance as an approved non-admitted insurer in forty-six states, the District of Columbia, Puerto Rico and the Virgin Islands.

ACSTAR Insurance offers payment and performance bonds through carefully selected insurance agents which specialize in the needs of contractors. All

underwriting approvals and issuance of policies and bonds are performed directly by the Company's insurance subsidiaries.

The Company's insurance and bonding products are marketed in all 50 states, the District of Columbia, Puerto Rico and the Virgin Islands.

#### ACMAT CONTRACTING

The Company markets its construction contracting services directly to building owners and building occupants. Project opportunities are brought to the attention of the Company through various sources such as F. W. Dodge Company, which publishes lists of projects available for bid, architects, owners, general contractors, or engineers who are familiar with the Company. The Company also depends upon repeat business and responses to the Company's advertising program which is intended to emphasize ACMAT's packaged interior renovation capability. ACMAT's sales force consists of its senior management and project managers, all of whom function as construction consultants and work closely with owners, tenants and architects.

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## COMPETITION

#### INSURANCE AND BONDING

The property and casualty insurance industry is highly competitive. The Company competes with large national and smaller regional insurers in each state in which it operates, as well as monoline specialty insurers. The Company's principal competitors include certain insurance subsidiaries of American International Group, Inc. ("AIG"), Zurich Insurance Group, Design Professionals Insurance Company, CNA Insurance Companies and Lloyd's of London. Many of its competitors are larger and have greater financial resources than the Company. Among other things, competition may take the form of lower prices, broader coverage, greater product flexibility, higher quality services or the insurer's rating by independent rating agencies. The Company competes with admitted insurers, surplus line insurers, new forms of insurance organizations such as risk retention groups, and alternative self-insurance mechanisms.

Competition in the field of surety bonding is intense and many of the Company's competitors are larger and have greater surplus than the Company, thereby allowing them to provide bonds with higher limits than those which the Company is able to provide. The Company's principal competitors include the St. Paul Companies, Inc., AIG and CNA. The Company's insurance subsidiaries hold primary and reinsurance certificates of authority as acceptable sureties on Federal bonds as do approximately 250 to 300 other surety companies. The certificates give the Company an advantage over companies which are not certified by the United States Treasury Department with respect to surety bonding on Federal projects in that such certification has become a standard with respect to both Federal and other bonds. Approximately one-half of the surety bonds written by the Company's subsidiaries are required to be provided by a Treasury listed company. With respect to other bonds, the Company faces competition from as many as 1,000 additional non-certified surety companies.

#### ACMAT CONTRACTING

Competition in the interior construction business serviced by ACMAT generally is intense. A majority of the Company's construction business is performed on projects on which the Company had been in competition with other contractors. The Company also focuses efforts on privately negotiated contracts obtained through advertising and its reputation. Quality of service and pricing are the Company's principal methods of competition.

The economic climate of the Northeast has increased the competitive pressure on all aspects of the Company's contracting operations. The Company has responded with marketing efforts seeking to obtain business when the Company's reputation and experience allow it to privately negotiate contracts at prices which are sufficiently profitable.

#### REGULATION

The business of ACMAT's insurance subsidiaries is subject to comprehensive and detailed regulation and supervision throughout the United States. The laws of the various jurisdictions establish supervisory agencies with broad administrative authority which includes, but is not limited to, the power to regulate licenses, to transact business, trade practices, agent licensing, policy forms, claim practices, underwriting practices, reserve requirements, the form and content of required financial statements and the type and amounts of investments permitted. The insurance companies are required to file detailed annual reports with supervisory agencies in each of the jurisdictions in which they do business, and their operations and accounts are subject to examination by such agencies at regular intervals.

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As an approved non-admitted excess and surplus lines insurer, United Coastal Insurance is not subject to the comparatively more extensive state regulations to which ACSTAR Insurance is subject. The regulations and restrictions to which ACSTAR Insurance and United Coastal Insurance are subject include provisions intended to assure the solvency of ACSTAR Insurance and United Coastal Insurance and are primarily for the protection of policyholders and loss claimants rather than for the benefit of investors.

State insurance regulations impose certain restrictions upon the types of investments that the Company's insurance subsidiaries can acquire and the percentage of their capital or assets that may be placed in any particular investment or type of investment. Certain states also require insurance companies to furnish evidence of financial security by means of a deposit of marketable securities with the state insurance regulatory authority. On December 31, 2002, the Company's insurance subsidiaries had securities with an aggregate fair value of approximately \$10.5 million on deposit with various state regulatory authorities.

The insurance subsidiaries of ACMAT are restricted as to the amount of cash dividends they may pay. During 2002, United Coastal Insurance paid \$1,500,000 in dividends which was below the level that requires prior approval by the Arizona Insurance Department. At January 1, 2003, approximately \$1,845,000 is available for the payment of dividends by United Coastal Insurance in 2003 without the prior approval of the Arizona Insurance Department.

Under applicable insurance regulations in its domicile state of Illinois, ACSTAR Insurance is also restricted as to the amount of dividends it may pay. ACSTAR may pay or declare a dividend only up to the amount of any available surplus funds derived from realized net profits on its business, as determined in accordance with statutory accounting principles. During 2002, ACSTAR paid \$3,000,000 in dividends to ACSTAR Holdings which is below the level that requires prior approval by the Illinois Insurance Department. At January 1, 2003, approximately \$2,646,000 is available for the payment of dividends by ACSTAR Insurance in 2003 without the prior approval of the Illinois Insurance Department.

INVESTMENTS

The Company's investment strategy is to maintain a conservative investment policy by acquiring high quality securities, primarily bonds, with fixed effective maturities of less than ten years. The investment portfolio is well diversified and is in compliance with regulatory requirements. The Company's bond portfolio is composed primarily of investments rated AA or better by Standard and Poor's.

The Company's investment portfolio is subject to several risks including interest rate and reinvestment risk. Fixed maturity security values generally fluctuate inversely with movements in interest rates. The Company's corporate and municipal bond investments may contain call and sinking fund features which may result in early redemptions and the Company's mortgage-backed securities investments held by the Company are subject to prepayment risk. Declines in interest rates could cause early redemptions or prepayments which would require the Company to reinvest at lower rates.

Investment securities are classified as held to maturity, available for sale or trading. The Company currently classifies all investment securities as available for sale. Investment securities available for sale are carried at fair value and unrealized gains and losses are included in other comprehensive income, net of estimated income taxes.

The Company historically invested in tax-exempt securities as part of its strategy to maximize after-tax income. As a result of the alternative minimum tax carryforward of approximately \$2.4 million at December 31, 2002, the Company has minimized its investment in tax-exempt securities for the foreseeable

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future. The following table summarizes the fair value investments portfolio at December 31, 2002 and 2001 (dollars in thousands):

	DECEMBER 31,				
	2	2002		001	
	AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL	
<pre>Fixed maturities available for sale(1):     U.S. government and government Agencies and     authorities State and political subdivisions</pre>	7,383		12,297	18.2	
Industrial and Miscellaneous Mortgage-backed securities	,	4.1 51.8			
Total fixed maturities available for sale Equity securities(2) Short-term investments(3)	•	87.3 9.6 3.1	•	7.3	
Total investments	\$69,749	100.0% =====	\$67,500		

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 Fixed maturities available for sale are carried at fair value. Total cost of fixed maturities was approximately \$59,872,707 at December 31, 2002 and \$61,841,000 at December 31, 2001.

- (2) Equity securities are carried at fair value. Total cost of equity securities was approximately \$6,700,559 at December 31, 2002 and \$5,065,000 at December 31, 2001.
- (3) Short-term investments, consisting primarily of money market instruments maturing within one year are carried at cost which, along with accrued interest, approximates fair value.

The following table sets forth our combined fair value of fixed maturity investment portfolio classified by maturity distribution at December 31, 2002 and 2001 (dollars in thousands):

	DECEMBER 31,				
	2002		2	001	
	AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL	
Due in(1): One year or less After one year through five years After five years through ten years After ten years Mortgage-backed securities		12.7% 27.9  59.4  100.0%	\$16,591 22,497 1,936  21,187  \$62,211	26.7% 36.2 3.1  34.0  100.0%	
	======	=====	======	=====	

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 Based on effective maturity dates. Actual maturities may differ because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

The Company's insurance subsidiaries are subject to state laws and regulations that require diversification of its investment portfolio and limit the amount of investments in certain investment categories. Failure to comply with these laws and regulations would cause non-conforming investments to be treated as non-admitted assets for purposes of measuring statutory surplus and, in some instances, would require divestiture. As of December 31, 2002, the Company's investments complied with such laws and regulations.

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Investment results for the years ended December 31, 2002, 2001 and 2000 are shown in the following table (dollars in thousands):

	2002	2001	2000
Invested assets(1)Investment income(2)			

Average yield..... 4.21% 4.83% 5.04%

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- (1) Average of the aggregate invested amounts at the beginning of the period and at end of each quarter including cash and cash equivalents.
- (2) Investment income is net of investment expenses and does not include realized investment gains or losses or provision for income taxes.

In 2002, the interest rate environment decreased led by reduction in U.S. Treasury rates, reflected in the marginal drop in yield. Invested assets are attributable to the net cash flow generated by written premiums, cash collateral and the reinvestment of investment income offset in part by cash used to repay debt, repurchase stock and pay claims.

#### DERIVATIVES

See Note 12 of the Company's consolidated financial statements for a discussion of the policies and transactions related to the Company's derivative financial instruments.

## GENERAL BUSINESS FACTORS

During 2002, 2001 and 2000, customers who individually accounted for more than 10% of consolidated construction contracting revenue are as follows; in 2002 -- four customers provided 31%, 26%, 19% and 18%, in 2001 -- three customers provided 33%, 27%, and 20%, respectively. In 2000 -- three customers provided 33%, 22% and 19%, respectively. One customer accounted for more than 10% of the United Coastal insurance revenues in 2001. However, in the opinion of the Company's management, no material part of the business of the Company and its subsidiaries is dependent upon a single customer or group of customers, the loss of any one of which would have a materially adverse effect on the Company.

#### ENVIRONMENTAL COMPLIANCE

The Company does not expect that its compliance with federal, state or local environmental laws or regulations will have any material effect upon its capital expenditures, earnings or competitive position.

## EMPLOYEES

As of December 31, 2002, the Company employed approximately 25 persons, all in the United States. None of its current employees are employed subject to collective bargaining agreements. The Company believes that its relations with all of its employees are excellent.

## ITEM 2. PROPERTIES

The Company and its subsidiaries occupy a 7 story office building located at 233 Main Street, in New Britain, Connecticut. ACMAT leases approximately 67% of the building to unaffiliated tenants. The office building is suitable and adequate for ACMAT's current and future requirements.

#### ITEM 3. LEGAL PROCEEDINGS

The Company is a party to legal actions arising in the ordinary course of its business. In management's opinion, the Company has adequate legal defenses respecting those actions where the Company is a defendant, has appropriate insurance reserves recorded, and does not believe that their settlement will materially affect the Company's operations or financial position. 15

The Company has, together with many other defendants, been named as a defendant in actions brought by injured or deceased individuals or their representatives based on product liability claims relating to materials containing asbestos. No specific claims for monetary damages are asserted in these actions. Although it is early in the litigation process, the Company does not believe that its exposure in connection with these cases is significant.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of 2002.

## PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS

ACMAT's Class A Stock trades on the Nasdaq Stock Market under the symbol ACMTA. The Common Stock trades on the over-the-counter market. The following table sets forth the quarterly high and low closing prices of the Company's Common Stock and Class A Stock as reported by Nasdaq.

	2002		2001	
	HIGH LOW		HIGH	LOW
COMMON STOCK				
1st Quarter	19	19	20	19.25
2nd Quarter	19	13	25	19
3rd Quarter	14.25	10.05	19	19
4th Quarter	10.55	10.05	19	19
CLASS A STOCK				
1st Quarter	9.65	7.55	11.88	7.38
2nd Quarter	11.99	9.41	9.98	7.85
3rd Quarter	10.20	7.76	11.20	7.15
4th Quarter	10.35	8.24	7.88	7.0

No dividends have been paid in the past five years and there is no intention of paying dividends in the near future. As of March 1, 2003, there were 280 Common Stock shareholders of record and 600 Class A Stock shareholders of record.

#### ITEM 6. SELECTED FINANCIAL DATA

	2002	2001	2000	1999	1998
Revenues	\$ 31,574,097	\$ 26,962,807	\$ 26,341,755	\$ 25,500,249	\$ 28,752
Total Assets	121,964,763	109,463,456	112,216,369	125,855,611	146,126
Long-Term Debt	21,511,921	24,550,361	27,696,587	30,792,720	37,200
Stockholders' Equity	40,853,708	37,972,175	37,483,665	36,126,992	37,622
Net Earnings	3,156,893	1,706,588	2,224,317	3,013,723	2,120

Basic Earnings Per Share	1.33	.70	.80	1.02
Diluted Earnings Per				
Share	1.32	.68	.78	.99

Note: No cash dividends were paid during any of the periods above.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## CONSOLIDATED RESULTS OF OPERATIONS:

Net earnings were \$3,156,893 in 2002, \$1,706,588 in 2001 and \$2,224,317 in 2000. The increase in 2002 net earnings reflects the net effect of life insurance proceeds net of related obligations, due to the death of the Chairman and President of the Company and the related tax benefits offset by an increase to loss reserves due to two large losses reported in current year, additional remediation expenses incurred on a construction project that significantly exceeded the original estimate and lower capital gains. The decrease in 2001 net earnings compared to the 2000 net earnings was due primarily to a decrease in earned premiums and an increase in the loss ratio partially offset by an increase in realized capital gains.

Revenues were \$31,574,097 in 2002, \$26,962,807 in 2001 and \$26,341,755 in 2000. The increase in 2002 revenues compared to 2001 revenues reflects the net effect of life insurance proceeds, increased contract revenues offset in part by a decrease in investment income and realized capital gains. The increase in 2001 revenues compared to the 2000 revenues is due primarily to an increase in contract revenues and realized gains offset in part by a decrease in earned premiums and net investment income. Earned premiums were \$7,571,725 in 2002, \$7,581,276 in 2001 and \$9,215,904 in 2000. Contract revenues were \$16,289,326 in 2002, \$14,074,878 in 2001 and \$11,790,207 in 2000. The increase in contract revenue reflects the timing of three large projects.

Investment income was \$3,553,565 in 2002, \$4,031,793 in 2001 and \$4,570,927 in 2000. The decrease in 2002 investment income was primarily related to a decrease in yield on invested assets offset in part by an increase in net invested assets. The decrease in 2001 investment income compared to 2000 investment income was primarily related to a decrease in yield on invested assets and a continued decrease in invested assets as the Company continued to reduce long-term debt. Net realized capital gains (losses) were \$25,971 in 2002, \$374,301 in 2001 and (\$123,125) in 2000.

Life insurance proceeds reflect the net proceeds of several key-man life insurance policies totaling approximately \$8,800,000. In addition, the Company incurred certain obligations, previously approved by the Board of Directors, totaling approximately \$5,500,000. These obligations for consulting fees, widow's compensation and unused vacation pay were due only to the extent that sufficient proceeds existed from the life insurance policies at the time of Mr. Nozko's death.

Other income was \$784,607 in 2002, \$900,559 in 2001 and \$887,842 in 2000. Other income consists primarily of rental income. The decrease in 2002 other income compared to 2001 reflects a reduction in fees related to funds administration. The increase in 2001 other income compared to 2000 reflects an increase in construction administration fees in 2001 offset by a lease termination fee received from a tenant in 2000.

Losses and loss adjustment expenses were \$4,071,399 in 2002, \$1,536,022 in

2001 and \$1,506,908 in 2000. The increase in losses and loss adjustment expenses in 2002 is attributable to two large losses reported in current year of \$2.2 million and prior year favorable reserve development was significantly lower due to actual loss experience being closer to estimates. The increase in losses and loss adjustment expenses for 2001 are attributable to an increase in surety loss ratio offset in part by a decrease in current year earned premiums.

Amortization of policy acquisition costs were \$1,753,553 in 2002, \$2,049,946 in 2001 and \$2,375,038 in 2000. The decrease in amortization of policy acquisition costs is primarily attributable to the decrease in commission rates for agents and decrease in earned premium.

Costs of contract revenues were \$18,339,534 in 2002, \$13,183,057 in 2001 and \$11,006,382 in 2000. The gross profit (loss) margins on construction projects were (12.6)% in 2002, 6.3% in 2001 and 6.6% in 2000. The Company incurred additional remediation expenses on a construction project that significantly exceeded the original estimate and cost overruns on several other projects that are now substantially complete. Gross margins fluctuate each year based upon the profitability of specific projects.

General and administrative expenses were \$4,856,068 in 2002, \$4,856,785 in 2001 and \$4,997,849 in 2000. The change in general and administrative expenses in 2002 compared to 2001 is due primarily to the decrease in intangible amortization expense offset by an increase in bad debt expense. The decrease in general

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and administrative expenses in 2001 compared to 2000 is due primarily to a decrease in salary expense offset in part by an increase in depreciation expense.

Interest expense was \$1,928,084 in 2002, \$2,723,052 in 2001 and \$2,982,824 in 2000. The decrease in interest expense is due to the decrease in long-term debt and the replacement of high interest bearing debt with lower interest bearing debt during 2002.

Income tax benefit was \$2,531,434 in 2002 compared to income tax expense of \$907,357 in 2001 and \$1,248,437 in 2000, representing effective tax rates of (404.7%), 34.7% and 35.9%, respectively. The fluctuation in the effective tax rate reflects the recognition of net life insurance proceeds during 2002 which are exempt for income tax purposes.

RESULTS OF OPERATIONS BY SEGMENT

The company has three reportable operating segments: ACSTAR Bonding, United Coastal Liability Insurance and ACMAT Contracting. The Company's reportable segments are primarily the three main legal entities of the Company which offer different products and services. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The adjustments and eliminations required to arrive at consolidated amounts shown above consist principally of the elimination of the intersegment revenues related to the performance of certain services and rental charges.

Operating earnings for ACMAT contracting are operating revenues less cost of contract revenues and identifiable selling, general and administrative expenses. Operating earnings for the bonding and liability insurance segments are revenues less losses and loss adjustment expenses, amortization of policy acquisition costs and identifiable selling, general and administrative expenses.

	2002	2001	2000
ACSTAR BONDING:			
Revenue	\$5,360,871	\$5,487,683	\$6,284,212
Operating Earnings	\$1,217,718	\$2,098,548	\$2,436,708

Revenues for the ACSTAR Bonding segment were \$5,360,871 in 2002, \$5,487,683 in 2001 and \$6,284,212 in 2000. The 2002 decrease in revenue is primarily due to a decrease in investment income and capital gains offset in part by a 5% increase in earned premium. The 2001 decrease in revenue is primarily due to a 24% decrease in earned premiums and partly offset by an increase in investment income and realized gains.

Net written premiums were \$4,326,190 in 2002, \$3,498,860 in 2001 and \$5,024,005 in 2000. The increase in 2002 net written premiums compared to 2001 reflects the impact of the favorable insurance rate market. ACSTAR has experienced a significant increase in business opportunities over the past twelve months that meet ACSTAR's underwriting standards. The decrease in 2001 net written premiums compared to 2000 reflects the impact of ACSTAR's increased reinsurance on a per principal basis which began on May 1, 2000.

Earned premiums were \$4,001,183 in 2002, \$3,808,737 in 2001 and \$5,032,465 in 2000. The increase in 2002 earned premiums compared to 2001 reflects the 24% increase in 2002 net written premiums compared to 2001. The decrease in 2001 earned premiums compared to 2000 reflects the 30% decrease in 2001 net written premiums compared to 2000 and the impact of the reinsurance treaty on May 1, 2000.

Investment income was \$1,451,169 in 2002, \$1,560,080 in 2001 and \$1,253,329 in 2001. The 2002 investment income reflects an increase in invested assets offset by a decrease in the effective yield on those invested assets. The increase in 2001 investment income was primarily related to a decrease in investment expenses. Net realized capital gains (losses) were \$5,737 in 2002, \$191,670 in 2001 and (\$5,622) in 2000.

Operating earnings for the ACSTAR Bonding segment were \$1,217,718 in 2002, \$2,098,548 in 2001 and \$2,436,708 in 2000. The decrease in 2002 operating earnings reflect the addition of \$500,000, net of recoveries, to loss reserves for a large loss reported in current year and a decrease in investment income and realized

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capital gains in 2002. The decrease in operating earnings in 2001 is primarily related to lower earned premium and higher loss ratios partially offset by higher net investment income and capital gains.

Losses and loss adjustment expenses were \$1,300,237 in 2002, \$404,260 in 2001 and \$251,876 in 2000. The increase in losses and loss adjustment expenses for 2002 reflects a large loss of approximately \$500,000 reported in current year and significantly lower net favorable development in prior year. Prior year development benefited primarily from a salvage recovery of \$1,677,851 which was partially offset by adverse development. The increase in 2001 losses and loss adjustment expenses compared to 2000 reflects an increase in the loss and loss adjustment expense ratio, offset in part by a decrease in 2001 earned premiums and the release of net favorable development in surety loss reserves relating to older years. Amortization of policy acquisition costs were \$1,564,398 in 2002,

\$1,601,377 in 2001 and \$2,001,561 in 2000. The decrease in amortization of policy acquisition costs in 2002 is primarily attributable to a decrease in the average commissions paid to agents offset in part by the increase in 2002 earned premiums. The decrease in amortization of policy acquisition costs in 2001 is primarily attributable to the decrease in 2001 earned premiums.

General and administrative expenses were \$1,278,518 in 2002, \$1,383,498 in 2001 and \$1,594,067 in 2000. The decrease in general and administrative expenses is due primarily to no further amortization expense related to intangibles and a one-time rent recovery from an affiliate. The decrease in general and administrative expenses in 2001 is primarily due to reduced funds control expenses in 2001 compared to 2000.

	2002	2001	2000
UNITED COASTAL LIABILITY INSURANCE:			
Revenues	\$5,458,373	\$6,363,392	\$7,080,714
Operating Earnings	\$ 677 <b>,</b> 349	\$2,810,000	\$3,549,472

Revenues for the United Coastal Liability Insurance segment were \$5,458,373 in 2002, \$6,363,392 in 2001 and \$7,080,714 in 2000. The 2002 decrease in revenue reflects a 5% decrease in earned premiums and a 23% decrease in investment income compared to 2001. The 2001 decrease in revenue reflects a 10% decrease in earned premiums and a 21% decrease in investment income compared to 2000. The decrease in revenues over the past two years reflects the Company's strategy to selectively underwrite during uncertain economic times and a reduction in invested assets to pay dividends to the parent to reduce corporate debt.

Net written premiums were \$3,659,805 in 2002, \$3,133,460 in 2001 and \$3,887,000 in 2000. The increase in 2002 net written premiums compared to 2001 reflects the impact of the favorable insurance rate market. United Coastal has experienced a significant increase in business opportunities over the past twelve months that meet United Coastal's underwriting standards. The decrease in 2001 net written premiums compared to 2000 reflects the Company's strategy toward the unfavorable pricing in the casualty insurance market.

Earned premiums were \$3,570,542 in 2002, \$3,772,539 in 2001 and \$4,183,439 in 2000. The decrease in 2002 earned premiums compared to 2001 reflects the change and timing of premiums written in 2002. The decrease in 2001 earned premiums compared to 2000 reflects the 19% decrease in 2001 net written premiums compared to 2000.

Investment income was \$1,845,179 in 2002, \$2,385,377 in 2001 and \$3,001,161 in 2000. The decrease in investment income was primarily related to a decrease in the effective yield on invested assets and a decrease in invested assets as a result of dividends distributed to the parent company to reduce corporate debt. Net realized capital gains (losses) were \$20,234 in 2002, \$182,631 in 2001 and (\$117,503) in 2000.

Operating earnings for the United Coastal Liability Insurance segment were \$677,349 in 2002, \$2,810,000 in 2001 and \$3,549,472 in 2000. The decrease in 2002 operating earnings compared to 2001 is due primarily to a decrease in earned premiums and investment income, as well as the addition of \$1,700,000 to loss reserves for a large loss reported in the current year. The decrease in 2001 operating earnings compared to 2000 is due primarily to a decrease in earned premiums and investment income.

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Losses and loss adjustment expenses were \$2,771,162 in 2002, \$1,131,762 in 2001 and \$1,255,032 in 2000. The increase in losses and loss adjustment expenses for 2002 compared to 2001 is attributable to a large loss of approximately \$1,700,000 reported in current year. The decrease in losses and loss adjustment expenses for 2001 compared to 2000 is attributable to the decrease in earned premiums.

Amortization of policy acquisition costs were \$951,023 in 2002, \$1,286,409 in 2001 and \$1,303,916 in 2000. The decrease in amortization of policy acquisition costs for 2002 compared to 2001 is primarily attributable to the decrease in earned premiums and the significant reduction in ceded premiums. The decrease in amortization of policy acquisition costs for 2001 compared to 2000 is primarily attributable to the decrease in earned premiums.

General and administrative expenses were \$1,058,839 in 2002, \$1,135,221 in 2001 and \$972,294 in 2000. The decrease in 2002 general and administrative expenses compared to 2001 is due primarily to a reduction in rent expense from a one-time rent recovery from an affiliate. The increase in 2001 general and administrative expenses compared to 2000 is due primarily to an increase in expenses related to the Company's tri-annual statutory audit in 2001.

	2002		2001	2000
ACMAT CONTRACTING:				
Revenues	\$19,658,401	\$17	,540,369	\$15,898,910
Operating Earnings (Loss)	\$(2,690,427)	\$	912 <b>,</b> 376	\$ 1,111,731

Revenues for the ACMAT Contracting segment were \$19,658,401 in 2002, \$17,540,369 in 2001 and \$15,898,910 in 2000. The 2002 increase in revenue reflects a 16% increase in contract revenues compared to 2001 due to the timing of three large projects in 2002. The 2001 increase in revenue reflects a 19% increase in contract revenues compared to 2000. Contract revenue depends greatly on the successful securement of contracts bid and execution. The Company is substantially complete with its current projects and its current backlog relates to primarily one profitable project. The backlog at December 31, 2002 was \$430,000 compared to \$13,946,000 at December 31, 2001. The significant decrease in backlog reflects the significant number of contractors competing for a limited number of projects available in our market place.

Operating losses for the ACMAT Contracting segment were \$2,690,427 in 2002 compared to operating earnings of \$912,376 in 2001 and \$1,111,731 in 2000. The 2002 operating loss is due primarily to additional remediation expenses incurred on a construction project that significantly exceeded the original estimate and cost overruns on several other projects. The decrease in 2001 operating earnings compared to 2000 operating earnings is due primarily to a decrease in funds control income and lower gross profit on contracts in 2001

Cost of contract revenues were \$18,339,534 in 2002, \$13,183,057 in 2001 and \$11,006,382 in 2000. The gross profit (loss) margin on construction projects was (12.6%) in 2002, 6.3% in 2001 and 6.6% in 2000. Gross margin fluctuations each year based upon the profitability of specific projects. The gross loss in 2002 reflects significant cost overruns on several projects that are now

substantially complete.

General and administrative expenses were \$4,008,294 in 2002, \$3,444,936 in 2001 and \$3,780,797 in 2000. The increase in general and administrative expenses in 2002 compared to 2001 is due primarily to an increase in bad debt expense and a one-time return of rental income to affiliates collected on their behalf offset in part by a decrease in salary expense in 2002. The decrease in general and administrative expenses in 2001 compared to 2000 is due primarily to the decrease in amortization of intangibles.

#### CRITICAL ACCOUNTING POLICIES:

RESERVES FOR LOSSES AND LOSS ADJUSTMENT EXPENSES

Reserves for losses and loss adjustment expenses are established with respect to both reported and incurred but not reported claims for insured risks. The amount of loss reserves for reported claims is primarily based upon a case-by-case evaluation of the type of risk involved, knowledge of the circumstances surrounding

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each claim and the policy provisions relating to the type of claim. As part of the reserving process, historical data is reviewed and consideration is given to the anticipated impact of various factors such as legal developments and economic conditions, including the effects of inflation. Reserves are monitored and evaluated periodically using current information on reported claims. This is a critical accounting policy for the insurance operations.

Management believes that the reserves for losses and loss adjustment expenses at December 31, 2002 are adequate to cover the unpaid portion of the ultimate net cost of losses and loss adjustment expenses, including losses incurred but not reported. Reserves for losses and loss adjustment expenses are estimates at any given point in time of what the Company may have to pay ultimately on incurred losses, including related settlement costs based on facts and circumstances then known. The Company also reviews its claims reporting patterns, past loss experience, risk factors and current trends and considers their effect in the determination of estimates of incurred but not reported reserves. Ultimate losses and loss adjustment expenses are affected by many factors which are difficult to predict, such as claim severity and frequency, inflation levels and unexpected and unfavorable judicial rulings. Reserves for surety claims also consider the amount of collateral held as well as the financial strength of the principal and its indemnitors.

The combined ratio is one means of measuring the underwriting experience of a property and casualty insurer. The combined ratio, consisting of the ratio of losses and loss adjustment expenses to premiums earned (the "loss ratio") plus the ratio of underwriting expenses to premiums written (the "expense ratio") reflects relative underwriting profit or loss. The Company's insurance subsidiaries' loss ratios under generally accepted accounting principles ("GAAP") were 53.8%, 20.3% and 16.4% for the years ended December 31, 2002, 2001 and 2000, respectively. The increase in losses and loss adjustment expenses is attributable to two large losses reported in current year of \$2.2 million. In addition, prior year favorable development is significantly lower due to actual loss experience being closer to estimates. The Company's insurance subsidiaries' expense ratios under GAAP were 64.1%, 69.3% and 58.9% for the years ended December 31, 2002, 2001 and 2000, respectively. The decrease in the 2002 expense ratio results primarily from the decrease in commissions paid and one-time rental income recovered from an affiliate. The increase in the 2001 expense ratios compared to 2000 is due to the decline in premiums. The Company's insurance subsidiaries' combined ratios under GAAP were 117.9%, 89.6% and 75.3%

for the years ended December 31, 2002, 2001 and 2000, respectively.

#### REVENUE RECOGNITION

Revenue on construction contracts is recorded using the percentage of completion method. Under this method revenues with respect to individual contracts are recognized in the proportion that costs incurred to date relate to total estimated costs. Revenues and cost estimates are subject to revision during the terms of the contracts, and any required adjustments are made in the periods in which the revisions become known. Provisions are made, where applicable, for the entire amount of anticipated future losses on contracts in progress. Construction claims are recorded as revenue at the time of settlement and profit incentives and change orders are included in revenues when their realization is reasonably assured. Selling, general and administrative expenses are not allocated to contracts. This is a critical accounting policy for the ACMAT construction segment.

## LIQUIDITY AND CAPITAL RESOURCES

The Company internally generates sufficient funds for its current operations and maintains a relatively high degree of liquidity in its investment portfolio. The primary sources of funds to meet the demands of claim settlements and operating expenses are premium collections, investment earnings and maturing investments. The Company has no material commitments for capital expenditures and, in the opinion of management, has adequate sources of liquidity to fund its operations over the next 12 months.

ACMAT, exclusive of its subsidiaries, has incurred negative cash flows from operating activities primarily because of interest expense related to notes payable and long-term debt incurred by ACMAT to acquire and capitalize its insurance subsidiaries and to repurchase Company stock.

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ACMAT's principal sources of funds are dividends from its wholly owned subsidiaries, intercompany and short-term borrowings, insurance underwriting fees from its subsidiaries, construction contracting operations and rental income. Management believes that these sources of funds are adequate to serve its indebtedness. ACMAT has relied on dividends from its insurance subsidiaries to repay debt.

The Company realized cash flow from operations in the amount of \$11,615,814 in 2002 and \$1,465,272 in 2001, compared to cash flow used from other sources to support operations of \$8,190,436 in 2000. The cash flow from operations is due primarily to the increase of cash collateral. Substantially all of the Company's cash flow is used to repay long-term debt, repurchase stock and purchase investments. Purchases of investments are made based upon excess cash available after the payment of losses and loss adjustment expenses and other operating and non-operating expenses. The Company's short term investment strategy coincides with the relatively short maturity of its liabilities which are comprised primarily of reserves for losses covered by claims-made insurance policies, reserves related to surety bonds and collateral held for surety obligations.

Net cash used for investing activities was \$1,918,242 in 2002 compared to net cash provided by investing activities was of \$8,821,721 in 2001 and \$14,008,674 in 2000.

The terms of the Company's note agreements contain limitations on payment of cash dividends, re-acquisition of shares, borrowings and investments and require maintenance of specified ratios and minimum net worth levels, including cross default provisions. The Company is in compliance with all of these

covenants at December 31, 2002.

The Company maintains a short-term unsecured bank credit line of \$10 million to fund interim cash requirements. There were no borrowings outstanding under this line of credit as of December 31, 2002.

During 2002, the Company purchased, in the open market and privately negotiated transactions, 78,114 shares of its Class A Stock at an average price of \$8.88. During 2002, the Company also purchased 4,234 shares of its Common Stock at an average price of \$19.01.

The Company's principal source of cash for repayment of long-term debt is dividends from its two insurance companies. During 2002 ACMAT received \$3,990,000 as dividends from its subsidiaries. Under applicable insurance regulations, ACMAT's insurance subsidiaries are restricted as to the amount of dividends they may pay to their respective holding companies, without the prior approval of their domestic state insurance department.

For 2003, the amount of dividends ACMAT's insurance subsidiaries may pay, without prior approval of their domestic state insurance departments, is limited to approximately \$4,491,000.

In 2003, the Company anticipates that internally generated funds will be utilized for repayment of long-term debt. Principal repayments on long-term debt is scheduled to be \$2,405,388 in 2003.

#### REGULATORY ENVIRONMENT

Risk-based capital requirements are used as early warning tools by the National Association of Insurance Commissioners and the states to identify companies that require further regulatory action. The ratio for each of the Company's insurance subsidiaries as of December 31, 2002 was above the level which might require regulatory action.

## CONTRACTUAL CASH OBLIGATIONS AND COMMITMENTS

Contractual obligations at December 31, 2002 include the following:

		LESS THAN 1			AFTE
PAYMENT DUE BY PERIOD	TOTAL	YEAR	1 TO 3 YEARS	4 TO 5 YEARS	YEA
Long-Term Debt (principal)	\$21,511,921	\$2,405,388	\$5,223,604	\$5,217,451	\$8,66

The Company also has cash collateral of \$25,991,045 at December 31, 2002 which it would be required to return at the end of expiration of applicable bond period subject to any claims.

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ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCUSSIONS ABOUT MARKET RISK:

MARKET RISK

Market risk is the risk of loss arising from adverse changes in market rates and prices, such as interest rates, foreign currency exchange rates, and other relevant market rate or price changes. Market risk is directly influenced by the volatility and liquidity in the markets in which the related underlying

assets are traded. The following is a discussion of the Company's primary market risk exposures and how those exposures are currently managed as of December 31, 2002. The Company's market risk sensitive instruments are entered into for purposes other than trading.

The carrying value of the Company's investment portfolio as of December 31, 2002 was \$69,749,407, 87% of which is invested in fixed maturity securities. The primary market risk to the investment portfolio is interest rate risk associated with investments in fixed maturity securities. The Company's exposure to equity price risk and foreign exchange risk is not significant. The Company has no direct commodity risk.

For the Company's investment portfolio, there were no significant changes in the Company's primary market risk exposures or in how those exposures are managed compared to the year December 31, 2002. The Company does not anticipate significant changes in the Company's primary market risk exposures or in how those exposures are managed in future reporting periods based upon what is known or expected to be in effect in future reporting periods.

The primary market risk for all of the Company's long-term debt is interest rate risk at the time of refinancing. As the majority of the Company's debt is fixed rate debt, the Company's exposure to interest rate risk on its long-term debt is not significant. The Company continually monitors the interest rate environment and evaluates refinancing opportunities as the maturity dates approach.

## SENSITIVITY ANALYSIS

Sensitivity analysis is defined as the measurement of potential loss in future earnings, fair values or cash flows of market sensitive instruments resulting from one or more selected hypothetical changes in interest rates and other market rates or prices over a selected time. In the Company's sensitivity analysis model, a hypothetical change in market rates is selected that is expected to reflect reasonably possible near-term changes in those rates. The term "near term" means a period of time going forward up to one year from the date of the consolidated financial statements. Actual results may differ from the hypothetical change in market rates assumed in this disclosure, especially since this sensitivity analysis does not reflect the results of any action that would be taken by us to mitigate such hypothetical losses in fair value.

In this sensitivity analysis model, the Company uses fair values to measure its potential loss. The sensitivity analysis model includes the following financial instruments: fixed maturities, interest-bearing non-redeemable preferred stocks, short-term securities, cash, investment income accrued, and long-term debt. The primary market risk to the Company's market sensitive instruments is interest rate risk. The sensitivity analysis model uses a 100 basis point change in interest rates to measure the hypothetical change in fair value of financial instruments included in the model.

For invested assets, duration modeling is used to calculate changes in fair values. Durations on invested assets are adjusted for call, put and interest rate reset features. Duration on tax exempt securities is adjusted for the fact that the yield on such securities is less sensitive to changes in interest rates compared to Treasury securities. Invested asset portfolio durations are calculated on a market value weighted basis, including accrued investment income, using holdings as of December 31, 2002.

The sensitivity analysis model used by the Company produces a loss in fair value of market sensitive instruments of \$1.4 million based on a 100 basis point increase in interest rates as of December 31, 2002, which is not considered material. This loss value only reflects the impact of an interest rate increase on the fair value of the Company's financial instruments, which constitute

approximately 57% of total assets. As a result, the loss value excludes a significant portion of the Company's consolidated balance sheet which would partially mitigate the impact of the loss in fair value associated with a 100 basis point increase in interest rates.

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For example, certain non-financial instruments, primarily insurance accounts for which the fixed maturity portfolio's primary purpose is to fund future claims payments related thereto, are not reflected in the development of the above loss value. These non-financial instruments include premium balances receivable, reinsurance recoverables, claims and claim adjustment expense reserves and unearned premium reserves.

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULES

ACMAT CORPORATION AND SUBSIDIARIES

The following Consolidated Financial Statements of the Company, related notes and Independent Auditors' Report are included herein:

Independent Auditors' Report

Consolidated Statements of Earnings for the years ended December 31, 2002, 2001 and 2000  $\,$ 

Consolidated Balance Sheets as of December 31, 2002 and 2001

Consolidated Statements of Stockholders' Equity for the years ended December 31, 2002, 2001 and 2000

Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001 and 2000  $\,$ 

Notes to Consolidated Financial Statements -- December 31, 2002, 2001 and 2000  $\,$ 

Consolidated Schedules included in Part II of this Report -- Years ended December 31, 2002, 2001 and 2000

I -- Condensed Financial Information of Registrant (Parent Company Only)

II -- Valuation and Qualifying Accounts and Reserves

V -- Supplemental Information Concerning Property-Casualty Insurance Operations

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## INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders ACMAT Corporation:

We have audited the consolidated financial statements of ACMAT Corporation and subsidiaries as listed in the accompanying index. In connection with our audits of the consolidated financial statements, we also have audited the financial statement schedules as listed in the accompanying index. These consolidated financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of ACMAT Corporation and subsidiaries as of December 31, 2002 and 2001, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, the Company changed its method of accounting for goodwill and other intangible assets in 2002.

/s/ KPMG LLP

Hartford, Connecticut March 14, 2003

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## ACMAT CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF EARNINGS YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000

	2002	2001	2000
Contract revenues	\$16,289,326	\$14,074,878	\$11,790,207
Earned premiums	7,571,725	7,581,276	9,215,904
Investment income, net	3,553,565	4,031,793	4,570,927
Net realized capital gains (losses)	25 <b>,</b> 971	374,301	(123,125)
Life insurance proceeds, net	3,348,903		
Other income	784,607	900,559	887,842
	31,574,097	26,962,807	26,341,755
Cost of contract revenues	18,339,534	13,183,057	11,006,382
Losses and loss adjustment expenses	4,071,399	1,536,022	1,506,908
Amortization of policy acquisition costs	1,753,553	2,049,946	2,375,038

General and administrative expenses	4,856,068 1,928,084	4,856,785 2,723,052	4,997,849 2,982,824
	30,948,638	24,348,862	22,869,001
Earnings before income taxes Income taxes (benefits)	625,459 (2,531,434)	2,613,945 907,357	3,472,754 1,248,437
Net earnings	\$ 3,156,893	\$ 1,706,588	\$ 2,224,317
Basic earnings per share	\$ 1.33	\$.70	\$.80
Diluted earnings per share	\$ 1.32	\$.68	\$.78

# See Notes to Consolidated Financial Statements.

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## ACMAT CORPORATION AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2002 AND 2001

2002	2001

## ASSETS

100110		
Investments:		
Fixed maturities available for sale at fair value (Cost		
of \$59,872,707 in 2002 and \$61,841,391 in 2001)	\$ 60,919,291	\$ 62,210,923
Equity securities available for sale at fair value		
(Cost of \$6,700,559 in 2002 and \$5,065,262 in 2001)	6,697,150	4,916,900
Short-term investments, at cost which approximates fair		
value	2,132,966	371,744
Total Investments	69,749,407	67,499,567
Cash and cash equivalents	18,724,560	12,784,806
Accrued interest receivable	452,724	750,078
Receivables, net of allowance for doubtful accounts of		
\$345,143 in 2002 and \$82,355 in 2001	2,580,046	4,839,559
Reinsurance recoverable	8,383,894	2,772,668
Prepaid expenses	161,712	125,731
Income tax receivable	308,459	
Deferred income taxes	2,639,582	450,303
Property and equipment, net	11,723,140	12,273,656
Deferred policy acquisition costs	1,270,669	1,165,556
Other assets	4,050,210	4,881,172
Intangibles, net	1,920,360	1,920,360
	\$121,964,763	\$109,463,456
LIABILITIES & STOCKHOLDERS' EQUITY		
Accounts payable	\$ 2,260,950	\$ 3,480,204
Reserves for losses and loss adjustment expenses	25,642,865	22,585,626
Unearned premiums	4,660,194	4,155,197
Collateral held	25,991,045	15,948,636
Income taxes		13,592
Other accrued liabilities	1,044,080	757 <b>,</b> 665

Long-term debt	21,511,921	24,550,361
Total Liabilities Commitments and contingencies Stockholders' Equity: Common Stock (No par value; 3,500,000 shares authorized;	81,111,055	71,491,281
553,355 and 557,589 shares issued and outstanding) Class A Stock (No par value; 10,000,000 shares authorized; 1,756,405 and 1,827,019 shares issued and	553 <b>,</b> 355	557 <b>,</b> 589
outstanding)	1,756,405	1,827,019
Retained earnings	37,972,590	35,460,226
Accumulated other comprehensive income	571,358	127,341
Total Stockholders' Equity	40,853,708	37,972,175
	\$121,964,763	\$109,463,456

# See Notes to Consolidated Financial Statements. $$28\end{tabular}$

## ACMAT CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY DECEMBER 31, 2002, 2001 AND 2000

	STOCK PAR	CLASS A STOCK PAR VALUE	PAID-IN	RETAINED EARNINGS	ACCUMULAT OTHER COMPREHENS INCOME (LO
Balance as of December 31, 1999	\$584 828	\$2 304 587	\$	\$35 151 966	\$(1 914 3
Comprehensive income: Net unrealized appreciation of debt and equity securities, net of reclassification	¥304,020	<i>42,304,307</i>	Ŷ	<i>v</i> 33,131,900	Υ(1, )14, 3
adjustment Net earnings				2,224,317	1,456,9
Total comprehensive income Acquisition and retirement of 27,239 shares of Common					
Stock Acquisition and retirement of 253,833 shares of Class A	(27,239)		(38,025)	(454,566)	
Stock Issuance of 6,500 shares of Class A Stock pursuant to stock		(253,833)		(1,595,412)	
options		6,500			
<pre>Balance as of December 31, 2000 Comprehensive income: Net unrealized appreciation of debt and equity securities, net of reclassification</pre>	\$557 <b>,</b> 589	\$2,057,254	\$	\$35,326,305	\$ (457,4

adjustmentNet earnings				1,706,588	584	1,8
Total comprehensive income Acquisition and retirement of 234,235 shares of Class A Stock Issuance of 4,000 shares of Class		(234,235)	(20,000)	(1,572,667)		
A Stock pursuant to stock options		4,000	20,000			
Balance as of December 31, 2001 Comprehensive income: Net unrealized appreciation of debt and equity securities, net of reclassification	\$557 <b>,</b> 589	\$1,827,019	\$	\$35,460,226	\$ 127	7,3
adjustment Net unrealized loss on derivatives qualifying as hedges					561	·
Net earnings Total comprehensive income Acquisition and retirement of				3,156,893		
4,234 shares of Common Stock Acquisition and retirement of	(4,234)			(76 <b>,</b> 255)		
78,114 shares of Class A Stock Issuance of 7,500 shares of Class A Stock pursuant to		(78,114)		(615,149)		
stock options		7,500		46,875		
Balance as of December 31, 2002	\$553,355 ======	\$1,756,405 ======	•	\$37,972,590 ======	\$	, -

## See Notes to Consolidated Financial Statements.

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## ACMAT CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000

	2002		2001			2000
					-	
Cash Flows From Operating Activities:						
Net earnings	\$	3,156,893	\$	1,706,588	\$	2,224,
Adjustments to reconcile net earnings to net cash						
provided by (used for) operating activities:						
Depreciation and amortization		1,066,891		1,535,057		1,547,
Net realized capital (gains) losses		(25,971)		(374,301)		123,
Deferred income taxes		418,865		383,562		726,

Changes In:			
Accrued interest receivable	297,354	283,333	290,
Receivables, net	2,259,513	(699 <b>,</b> 196)	(1,316,
Reinsurance recoverable	(5,611,226)	(192,280)	1,343,
Deferred policy acquisition costs	(105,113)	273,191	(114,
Prepaid expenses and other assets	794,981	(1,261,646)	(1,293,
Accounts payable and other liabilities	(1,110,327)	651,095	412,
Collateral held	10,042,409	7,275,258	(3,281,
Reserves for losses and loss adjustment expenses	3,057,239	(6,724,980)	(9,233,
Income taxes	(3,130,691)	(102,829)	201,
Unearned premiums	504,997	(1,287,580)	180,
Net cash provided by (used for) operating			
activities	11,615,814	1,465,272	(8,190,
Cash Flows From Investing Activities:			
Proceeds from investments sold or matured:			
Fixed maturities sold	19,898,298	25,677,741	16,465,
Fixed maturities matured	12,035,000	28,261,000	13,431,
Equity securities	2,145,444	3,568,173	325,
Mortgages		289,625	
Short-term investments	8,727,021	23,704,426	21,932,
Purchases Of:			
Fixed maturities	(30,250,075)	(45,430,756)	(11,821,
Equity securities	(3,760,297)	(6,000,000)	(821,
Mortgages			(289,
Short-term investments	(10,488,243)		(24,662,
Capital expenditures	(225,390)	(421,383)	(549,
Net cash provided by (used for) investing			
activities	(1,918,242)	8,821,721	14,008,
Cash Flows From Financing Activities:			
Repayments on long-term debt	(13,038,440)	(8,146,226)	(3,096,
Issuance of long-term debt	10,000,000	5,000,000	
Issuance of Class A Stock	54,375	24,000	39,
Payments for acquisition and retirement of stock	(773,753)	(1,826,902)	(2,369,
Net cash used for financing activities	(3,757,818)	(4,949,128)	(5,426,
Net change in cash and cash equivalents	5,939,754	5,337,865	392 <b>,</b>
Cash and cash equivalents, beginning of year	12,784,806	7,446,941	7,054,
Cash and cash equivalents, end of year		\$ 12,784,806	\$ 7,446,
		_==========	

See Notes to Consolidated Financial Statements. 30

#### ACMAT CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2002, 2001 AND 2000

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## (A) PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include ACMAT Corporation ("ACMAT" or the "Company"), its subsidiaries, including AMINS, Inc., ACSTAR Holdings, Inc.

("ACSTAR Holdings") and ACSTAR Holdings' wholly-owned subsidiary, ACSTAR Insurance Company ("ACSTAR"); and United Coastal Insurance Company ("United Coastal Insurance").

These consolidated financial statements have been prepared in conformity with accounting principles generally accepted ("GAAP") in the United States of America. All significant intercompany accounts and transactions have been eliminated in consolidation.

## (B) BUSINESS

The Company has three reportable operating segments: ACMAT Contracting, ACSTAR Bonding and United Coastal Liability Insurance. The Company's reportable segments are primarily the three main legal entities of the Company which offer different products and services. The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

ACMAT Contracting provides construction contracting services to commercial and governmental customers. ACMAT Contracting also provides underwriting services to its insurance subsidiaries. In addition, ACMAT Contracting owns a commercial office building in New Britain, Connecticut and leases office space to its insurance subsidiaries as well as to third parties.

The United Coastal Liability Insurance operating segment offers specific lines of liability insurance as an approved non-admitted excess and surplus lines insurer in forty-six states, Puerto Rico, the Virgin Islands and the District of Columbia. United Coastal offers claims made and occurrence policies for specific specialty lines of liability insurance through certain excess and surplus lines brokers who are licensed and regulated by the state insurance department(s) in the state(s) in which they operate. United Coastal provides specialty general, environmental and professional liability insurance primarily to general contractors, specialty trade and environmental contractors, property owners, storage and treatment facilities and allied professionals. United Coastal also offers products liability policies to manufacturers. In addition, the company offers professional liability coverage to architects, consultants and engineers.

The Bonding operating segment provides, primarily through ACSTAR, surety bonds written for general building, specialty trade, environmental contractors and others. ACSTAR also offers other miscellaneous surety such as workers' compensation bonds, supply bonds, subdivision bonds and license and permit bonds.

During 2002, 2001 and 2000, customers who individually accounted for more than 10% of consolidated construction contracting revenue are as follows; in 2002 -- four customers provided 31%, 26%, 19% and 18%, in 2001 -- three customers provided 33%, 27%, and 20%, respectively. In 2000 -- three customers provided 33%, 22% and 19%, respectively. One customer accounted for more than 10% of the United Coastal insurance revenues in 2001.

## (C) INVESTMENTS

Fixed maturities include bonds, notes and redeemable preferred stocks. Equity securities reflect investment in common stock, non-redeemable preferred stock and mutual funds.

Investments are classified as "available for sale" and are reported at fair value, with unrealized gains or losses charged or credited directly to stockholders' equity.

ACMAT CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The fair value of investment securities are based on quoted market prices. Premiums and discounts on debt securities are amortized into interest income over the term of the securities in a manner that approximates the interest method. Realized gains and losses on sales of securities are computed using the specific identification method. Any security which management believes has experienced a decline in value which is other than temporary is written down to its fair value through a charge to income.

Short-term investments, consisting primarily of money market instruments maturing within one year are carried at cost which, along with accrued interest, approximates fair value. Cash and cash equivalents include cash on hand and short-term highly liquid investments of maturities of three months or less when purchased. These investments are carried at cost plus accrued interest which approximates fair value.

#### (D) DEFERRED POLICY ACQUISITION COSTS

Deferred policy acquisition costs, representing commissions and certain underwriting costs, are deferred and amortized on a straight-line basis over the policy term.

#### (E) PROPERTY AND EQUIPMENT

Property and equipment are stated at cost. Depreciation is computed using the straight-line method at rates based upon the respective estimated useful lives of the assets. Maintenance and repairs are expensed as incurred.

## (F) INTANGIBLES

Intangible assets relate to insurance operating licenses and are deemed to have an indefinite useful life. The Company has performed the transitional impairment tests using the fair value approach. Based on these tests, the Company did not impair any intangible assets.

Prior to adoption of Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" (FAS 142) on January 1, 2002, intangibles were stated at amortized cost and amortized using the straight-line method. Intangibles include insurance operating licenses and goodwill, which represents the excess of cost over the fair market value of net assets acquired. These intangible assets were amortized over periods ranging from 15 to 25 years.

#### (G) INSURANCE RESERVE LIABILITIES

Reserves for losses and loss adjustment expenses are established with respect to both reported and incurred but not reported claims for insured risks. The amount of loss reserves for reported claims is primarily based upon a case-by-case evaluation of the type of risk involved, knowledge of the circumstances surrounding the claim and the policy provisions relating to the type of claim. As part of the reserving process, historical data is reviewed and consideration is given to the anticipated impact of various factors such as legal developments and economic conditions, including the effects of inflation. Reserves are monitored and recomputed periodically using new information on reported claims.

Reserves for losses and loss adjustment expenses are estimates at any given point in time of what the Company may have to pay ultimately on incurred losses, including related settlement costs, based on facts and circumstances then known. The Company also reviews its claims reporting patterns, past loss experience,

risk factors and current trends and considers their effect in the determination of estimates of incurred but not reported losses. Ultimate losses and loss adjustment expenses are affected by many factors which are difficult to predict, such as claim severity and frequency, inflation levels and unexpected and unfavorable judicial rulings. Reserves for surety claims also consider the amount of collateral held as well as the financial strength of the contractor and its indemnitors. Management believes that the reserves for losses and loss adjustment

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

expenses are adequate to cover the unpaid portion of the ultimate net cost of losses and loss adjustment expenses incurred, including losses incurred but not reported.

#### (H) COLLATERAL HELD

Collateral held represents cash and investments retained by the Company for surety bonds issued by the Company. The carrying amount of collateral held approximates its fair value because of the short maturity of these instruments.

#### (I) REINSURANCE

In the normal course of business, the Company assumes and cedes reinsurance with other companies. Reinsurance ceded primarily represents excess of loss reinsurance with companies with "A" ratings from the insurance rating organization, A.M. Best Company, Inc. Reinsurance ceded also includes a facultative reinsurance treaty which is applicable to excess policies written over a primary policy issued by the Company for specific projects. Reinsurance is ceded to limit losses from large exposures and to permit recovery of a portion of direct losses; however, such a transfer does not relieve the originating insurer of its liability. The Company participates in assumed quota share reinsurance arrangements covering marine and property catastrophe risks with one of its excess of loss reinsurers.

Amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsured business. The Company evaluates and monitors the financial condition of reinsurers under voluntary reinsurance arrangements to minimize its exposure to significant losses from reinsurer insolvencies.

Effective November 1, 2002, the Company cedes 80% of its exposure in excess of \$1,000,000 up to \$5,000,000 on a per principal/insured basis. Prior to October 31, 2002, reinsurance was applicable on a per principal/insured basis for 100% of the losses in excess of \$1,000,000 up to \$8,000,000. From May 1, 2000 to April 30, 2002, the Company also reinsured surety losses on a per principal basis for losses in excess of \$8,000,000 up to \$13,000,000.

Reinsurance recoverables include ceded reserves for losses and loss adjustment expenses. Ceded unearned premiums of \$690,902 and \$600,174 at December 31, 2002 and 2001, respectively, are included in other assets. All reinsurance contracts maintained by the Company qualify as short-duration prospective contracts. A summary of reinsurance premiums written and earned is provided below:

PREMIUMS EARNED

	2002	2001	2000	2002	2001	2
Direct	\$ 9 104 072	\$ 8 350 916	\$10 453 335	\$ 8 576 573	<u>5 9 639 764</u>	\$10,
Assumed						Ψ±0 <b>,</b>
Ceded	(1,119,464)	(1,766,087)	(1,555,074)	(1,031,813)	(2,091,283)	(1,
Totals	\$ 7,985,995	\$ 6,632,320	\$ 8,911,004	\$ 7,571,725	\$ 7,581,276	\$9 <b>,</b>

Ceded incurred losses and loss adjustment expenses totaled \$6,549,843, \$148,557 and \$4,301,295 for the years ended December 31, 2002, 2001 and 2000, respectively.

(J) DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses interest rate swaps as a means of hedging exposure to interest rate on its long-term debt. The Company does not hold or issue derivative instruments for trading purposes. The Company follows FAS 133, which establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. FAS 133 requires that an entity

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ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

recognize all derivatives as either assets or liabilities in the consolidated balance sheet and measure those instruments at fair value. Where applicable, hedge accounting is used to account for derivatives. To qualify for hedge accounting, the changes in value of the derivative must be expected to substantially offset the changes in value of the hedged item. Hedges are monitored to ensure that there is a high correlation between the derivative instruments and the hedged investment. Derivatives that do not qualify for hedge accounting, if any, would be marked to market with the changes in fair value reflected in the consolidated statement of earnings.

(K) REVENUE RECOGNITION

Revenue on construction contracts is recorded using the percentage of completion method. Under this method revenues with respect to individual contracts are recognized in the proportion that costs incurred to date relate to total estimated costs. Revenues and cost estimates are subject to revision during the terms of the contracts, and any required adjustments are made in the periods in which the revisions become known. Provisions are made, where applicable, for the entire amount of anticipated future losses on contracts in progress. Construction claims are recorded as revenue at the time of settlement and profit incentives and change orders are included in revenues when their realization is reasonably assured. Selling, general and administrative expenses are not allocated to contracts.

Insurance premiums are recognized over the coverage period. Unearned premiums represent the portion of premiums written that is applicable to the unexpired terms of policies in force, calculated on a prorata basis.

#### (L) INCOME TAXES

The provision for taxes comprises two components, current income taxes and

deferred income-taxes. Deferred income taxes arise from changes during the year in cumulative temporary differences between the tax basis and book basis of assets and liabilities.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

#### (M) USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from reported results using those estimates.

#### (N) COMPREHENSIVE INCOME

The following table summarizes reclassification adjustments for other comprehensive income and the related tax effects for the years ended December 31, 2002, 2001 and 2000:

	2002	2001	2000
Unrealized gains on investments:			
Unrealized holding gain arising during period, net of income tax expense Less reclassification adjustment for gains included in net earnings, net of income tax expense	\$578 <b>,</b> 300	\$831,863	\$1,373,644
(benefit) of \$17,141, \$127,262 and (\$41,863) for 2002, 2001 and 2000, respectively	17,141	247,039	(81,262)
Other comprehensive income	\$561,159	\$584,824	\$1,456,906

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#### ACMAT CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

#### (O) ACCOUNTING CHANGES

Goodwill and Other Intangible Assets

In July 2001, the Financial Accounting Standards Board (FASB) issued FAS 142, "Goodwill and Other Intangible Assets". FAS 142 addresses the initial recognition and measurement of intangible assets acquired either singly or with a group of other assets, as well as the measurement of goodwill and other intangible assets subsequent to their initial acquisition. FAS 142 changes the accounting for goodwill and intangible assets that have indefinite useful lives from an amortization approach to an impairment-only approach that requires that those assets be tested at least annually for impairment. Intangible assets that have finite useful lives, but without an arbitrary ceiling on their useful lives.

Upon adoption of FAS No. 142, on January 1, 2002 the Company evaluated its existing intangible asset that was acquired in a purchase business combination to make any necessary reclassifications in order to conform with the new classification criteria in FAS No. 141 for recognition separate from goodwill. The Company reassessed the useful lives and residual values of all intangible assets acquired. If an intangible asset is identified as having an indefinite useful life, the Company will be required to test the intangible asset for impairment in accordance with the provisions of FAS No. 142. Impairment is measured as the excess of carrying value over the fair value of an intangible asset with an indefinite life. Any impairment loss will be measured as of the date of adoption and recognized as the cumulative effect of a change in accounting principle.

As of January 1, 2002, the Company had an unamortized asset in the amount of \$1,920,360 which was subject to the transition provisions of FAS No. 142. The Company stopped amortizing intangibles on January 1, 2002. Net earnings and earnings per share adjusted to exclude intangible amortization for the year ended December 31, 2001 and 2000 are as follows:

		001		
Net earnings Intangible amortization	32	06,588 21,707	32	
Adjusted net earnings		28,295		
Basic earnings per share: Reported earnings per share Intangible amortization		.70		
Adjusted basic earnings per share		.83		.92
Diluted earnings per share: Reported earnings per share Intangible amortization	\$		\$	.78
Adjusted diluted earnings per share	\$	.81	\$ =====	.90

In addition, the Company has performed the transitional impairment tests using the fair value approach required by the new standard. Based on these tests, the Company did not impair any intangible asset.

Accounting for Stock-Based Compensation-Disclosure

In December, 2002, the FASB issued Statement of Financial Accounting Standards No. 148 "Accounting for Stock-Based Compensation-Transition and Disclosure" (FAS 148), an amendment to FASB Statement No. 123 "Accounting for Stock-Based Compensation" (FAS 123). It amends the disclosure provisions of FAS 123 to require prominent annual disclosure about the effects on reported net earnings in the

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#### ACMAT CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Summary of Significant Accounting Policies and also requires disclosure about these effects in interim financial statements. These provisions are effective for financial statements for fiscal years ending after December 15, 2002. Accordingly, the Company has adopted the applicable disclosure requirements of this statement for year-end reporting.

#### (P) STOCK-BASED COMPENSATION

The Company accounts for stock options under the recognition and measurement principles of Accounting Principles Board Opinion No. 25 (APB 25), "Accounting for Stock Issued to Employees", and related interpretations.

The stock options were awarded at an exercise price equal to the market value of the underlying common stock on the date of the grant. Accordingly, there has been no employee compensation cost recognized in earnings for the stock options.

FAS 123 provides an alternative to APB 25 whereby fair values may be ascribed to options using a valuation model and amortized to compensation cost over the vesting period of the options. The following tables illustrate the pro forma effect on net income (loss) and earnings per share for each period indicated as if the Company applied the fair value recognition provisions of FAS 123 to its stock option program. See Note 15 for a description of the method and fair value assumptions used in estimating the fair value of options.

The pro forma fair value of stock-based compensation in the Company's Class A Shares for the year ended December 31, 2002, 2001 and 2000 is as follows:

	2002	2001	2000
Net earnings as reported Add: Stock-based employee compensation expense included in reported net earnings, net of	\$3,156,893	1,706,588	2,224,317
related tax effects Deduct: Stock-based compensation expense			
determined under fair value based method, net of related tax effects	(221,207)	(134,915)	(12,265)
Net earnings, pro forma	\$2,935,686	\$1,571,673	2,212,052
Earnings per share Basic and diluted as reported Basic and diluted pro forma	\$1.33/1.32 \$1.24/1.22	.70/.68 .64/.63	.80/.78 .79/.78

(Q) ACCOUNTING STANDARDS NOT YET ADOPTED

In June 2001, the FASB issued Statement of Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations" (FAS 143). FAS 143 changes the measurement of an asset retirement obligation from a cost-accumulation approach to a fair value approach, where the fair value (discounted value) of an asset retirement obligation is recognized as a liability in the period in which it is incurred and accretion expense is recognized using the credit-adjusted risk-free interest rate in effect when the liability was initially recognized. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset and subsequently amortized into expense. The pre-FAS 143 prescribed practice of reporting a retirement obligation as a contra-asset will no longer be allowed. The Company does not expect any impact of this new standard which will take

effect on January 1, 2003.

In June 2002, the FASB issued Statement of Financial Accounting Standards No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" (FAS 146). FAS 146 requires that a liability for costs associated with exit or disposal activities be recognized when the liability is incurred. Existing generally accepted accounting principles provide for the recognition of such costs at the date of management's commitment to an exit plan. In addition, FAS 146 requires that the liability be measured at fair value and be

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

adjusted for changes in estimated cash flows. The provisions of the new standard are effective for exit or disposal activities initiated after December 31, 2002. The Company does not expect the impact of this new standard to be significant.

(R) LIFE INSURANCE PROCEEDS, NET

On January 13, 2002, the Founder, Chairman, President and Chief Executive Officer of the Corporation died at the age of 82. At the time of his death, Mr. Nozko, Sr. owned of record or beneficially shares of the Corporation's Common Stock and Class A Stock having approximately 53% of the total voting power of the Corporation's voting capital stock. During the pendency of Mr. Nozko's estate, such voting power has been vested in the executors of the estate who are his son, Henry W. Nozko, Jr., the current Chairman, President and Chief Executive Officer of the Corporation, and his daughter Pamela N. Cosmas.

The Company was the owner and beneficiary of several key-man life insurance policies totaling approximately \$11.9 million. After consideration of the cash-surrender value of the policies, the Company reported a gross gain of approximately \$8.8 million in 2002. In connection with the passing of Henry W. Nozko, Sr., the Company incurred certain obligations, previously approved by the Board of Directors, totaling approximately \$5.5 million. These obligations for consulting fees, widow's compensation and unused vacation pay were due only to the extent that sufficient proceeds existed from the life insurance policies at the time of Mr. Nozko's death.

#### (2) INVESTMENTS

INVESTMENTS AT DECEMBER 31, 2002 AND 2001 FOLLOWS:

	AMORTIZED COST	ESTIMATED FAIR VALUE
2002		
Fixed maturities available for sale:		
Bonds:		
States, municipalities and political subdivisions	\$ 7,111,710	\$ 7,382,742
United States government and government agencies	14,077,949	14,554,348
Mortgage-backed securities	35,883,048	36,149,429
Industrial and miscellaneous	2,800,000	2,832,772
Total fixed maturities Equity securities common stocks:	59,872,707	60,919,291
Banks, trusts and insurance	265 <b>,</b> 559	232,100

Equity securities redeemable preferred stocks:		
Banks, trusts and insurance	2,060,000	2,051,800
Industrial and miscellaneous	4,375,000	4,413,250
Total equity securities	6,700,559	6,697,150
Short-term investments	2,132,966	2,132,966
Total investments	\$68,706,232	\$69,749,407
	==========	

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

	AMORTIZED COST	ESTIMATED FAIR VALUE
2001		
Fixed maturities available for sale:		
Bonds:		
States, municipalities and political subdivisions	\$12,182,673	\$12,296,763
United States government and government agencies	20,948,080	21,111,908
Mortgage-backed securities	21,104,060	21,187,365
Industrial and miscellaneous	7,606,578	7,614,887
Total fixed maturities Equity securities common stocks:	61,841,391	62,210,923
Banks, trusts and insurance Equity securities redeemable preferred stocks:	5,262	18,100
Banks, trusts and insurance	1,560,000	1,481,000
Industrial and miscellaneous	3,500,000	
Total equity securities	5,065,262	4,916,900
Short-term investments	371,744	371,744
Total investments	\$67,278,397	\$67,499,567

Fair value estimates are made based on quoted market prices and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

On December 31, 2002, the Company's insurance subsidiaries had securities with an aggregate book value of approximately \$10.5 million on deposit with various state regulatory authorities.

The amortized cost and fair value of fixed maturities at December 31, 2002 and 2001, by effective maturity, follows:

	2002		2001	
	AMORTIZED COST	FAIR VALUE	AMORTIZED COST	FAIR VALUE
Due in one year or less Due after one year through five	\$ 7,715,913	\$ 7,763,564	\$16,493,855	\$16,590,432
years Due after five years through ten	16,273,746	17,006,298	22,253,214	22,496,866
years			1,990,262	1,936,260
Due after ten years				
Mortgage-backed securities	35,883,048	36,149,429	21,104,060	21,187,365
Total	\$59,872,707	\$60,919,291	\$61,841,391	\$62,210,923

The Company's portfolio is comprised primarily of fixed maturity securities rated AA or better by Standard and Poor's and includes mostly U.S. Treasuries and tax-free municipal securities

The Company makes investments in collateralized mortgage obligations (CMOs). CMOs typically have high credit quality, offer good liquidity, and provide a significant advantage in yield and total return compared to U.S. Treasury securities. The Company's investment strategy is to purchase CMO tranches which offer the

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

most favorable return given the risks involved. One significant risk evaluated is prepayment sensitivity. This drives the investment process to generally favor prepayment protected CMO tranches including planned amortization classes and last cash flow tranches. The Company does invest in other types of CMO tranches if a careful assessment indicates a favorable risk/return tradeoff. The Company does not purchase residual interests in CMOs.

At December 31, 2002 and 2001, the Company held CMOs classified as available for sale with a fair value of \$33,057,515 and \$17,012,201, respectively. Approximately 47% and 86% of the Company's CMO holdings are fully collateralized by GNMA, FNMA or FHLMC securities at December 31, 2002 and 2001, respectively. In addition, the Company held \$3,091,914 and \$4,175,164 of GNMA, FNMA, FHLMC or FHA mortgage-backed pass-through securities classified as available for sale at December 31, 2002 and 2001, respectively. Virtually all of these securities are rated AAA or implied AAA.

A summary of gross unrealized gains and losses at December 31, 2002 and 2001 follows:

	2002		2001	
	GAINS	LOSSES	GAINS	LOSSES
States, municipalities and Political subdivisions	\$ 271,032	\$	\$116,027	\$ (1,937)

United States government and Government				
agencies	476 <b>,</b> 399		261,299	(97 <b>,</b> 471)
Industrial and miscellaneous	32,772		32,518	(3,255)
Mortgage-backed securities	403,739	(137,358)	158,973	(96,622)
Total	1,183,942	(137,358)	568,817	(199,285)
Equity securities	152,491	(155,900)	33,838	(182,200)
Total	\$1,336,433	\$(293,258)	\$602 <b>,</b> 655	\$(381,485)

(3) INVESTMENT INCOME AND REALIZED CAPITAL GAINS AND LOSSES

A summary of net investment income for the years ended December 31, 2002, 2001 and 2000 follows:

	2002	2001	2000
Tax-exempt interest	\$ 359,888	\$ 851,666	\$1,268,898
Taxable interest	2,885,223	3,050,142	3,279,902
Dividends on equity securities	319,825	156,067	112,639
Investment expenses	(11,371)	(26,082)	(90,512)
Net investment income	\$3,553,565	\$4,031,793	\$4,570,927

Realized capital gains (losses) for the years ended December 31, 2002, 2001 and 2000 follows:

	2002	2001	2000
Fixed maturities Equity securities			\$(123,125) 
Net realized capital gains (losses)	<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	 \$371 301	 ¢(123, 125)
Net lealized capital gains (1055e5)	======	=======	=========

Gross gains of \$36,482, \$314,351 and \$14,162 and gross losses of \$15,971, \$11,973 and \$137,287 were realized on fixed maturity sales for the years ended December 31, 2002, 2001 and 2000, respectively. Gross gains of \$11,490 and \$71,923 were realized on the sale of equity securities for the years ended December 31, 2002 and 2001, respectively, and gross losses of \$6,030 were realized on equity security sales for the year ended

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

December 31, 2002. There were no gross gains or losses realized on equity security sales for the year ended December 31, 2000.

#### (4) RECEIVABLES

A summary of receivables at December 31, 2002 and 2001 follows:

	2002	2001
Insurance premiums due from agents Receivables under construction contracts:	\$ 728,468	\$ 863,260
Amounts billed Recoverable costs in excess of billings on uncompleted	970,478	1,927,100
contracts	212,776	846,037
Billings in excess of costs on uncompleted contracts	(385 <b>,</b> 577)	(74,430)
Retainage, due on completion of contracts	1,365,122	1,198,486
Total receivables under construction contracts	2,162,799	3,897,193
Other	33,922	161,461
Total receivables	2,925,189	4,921,914
Less allowances for doubtful accounts	(345,143)	(82,355)
Total receivables, net	\$2,580,046	\$4,839,559

The balances billed but not paid by customers pursuant to retainage provisions in construction contracts will be due upon completion of the contracts and acceptance by the owner. In management's opinion, the majority of contract retainage is expected to be collected in 2003.

Recoverable costs in excess of billings on uncompleted contracts are comprised principally of amounts of revenue recognized on contracts for which billings had not been presented to the contract owners as of the balance sheet date. These amounts will be billed in accordance with the contract terms.

#### (5) PROPERTY AND EQUIPMENT

A summary of property and equipment at December 31, 2002 and 2001 follows:

	2002	2001
Building Land Equipment and vehicles Furniture and fixtures	\$15,285,930 800,000 1,402,061 864,039	\$15,268,423 800,000 1,279,360 843,380
Less accumulated depreciation	18,352,030 6,628,890 \$11,723,140	18,191,163 5,917,507 \$12,273,656

Useful lives for depreciation purposes are five years for equipment and vehicles, fifteen years for furniture and fixtures and forty years for the building.

Future minimum rental income to be generated by leasing a portion of the building under non-cancelable operating leases as of December 31, 2002 are estimated to be \$512,690 for 2003, \$179,200 for 2004 and \$126,000 for 2005 through 2007. Rental income earned in 2002, 2001 and 2000 was \$607,097, \$593,573 and \$768,496, respectively.

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#### ACMAT CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

(6) INTANGIBLES

Intangibles of \$1,920,360, consists primarily of the Company's insurance licenses, have a indefinite useful life and are not amortized. At December 31, 2002 and 2001, the insurance licenses of \$4,188,926 had accumulated amortization of \$2,268,566.

(7) RESERVES FOR LOSSES AND LOSS ADJUSTMENT EXPENSES

The following table sets forth a reconciliation of beginning and ending reserves for unpaid losses and loss adjustment expenses for the periods indicated on a GAAP basis for the business of the Company.

	2002	2001	2000
Balance at January 1 Less reinsurance recoverable	\$22,585,626 2,772,668	\$29,310,606 2,580,388	\$38,544,491 3,924,064
Net balance at January 1 Incurred related to:	\$19,812,958	26,730,218	34,620,427
Current year	4,363,000	4,144,000	2,441,000
Prior years	(291,601)	(2,607,978)	(934,092)
Total incurred Payments related to:	4,071,399	1,536,022	1,506,908
Current year	625,000	1,723,000	791 <b>,</b> 546
Prior years	6,000,386	6,730,282	8,605,571
Total payments Net balance at December 31 Plus reinsurance recoverable	6,625,386 17,258,971 8,383,894	8,453,282 19,812,958 2,772,668	9,397,117 26,730,218 2,580,388
Balance at December 31	\$25,642,865	\$22,585,626	\$29,310,606

The decrease in net loss and loss adjustment expense reserves in 2002 from 2001 was primarily due to payments on surety and general liability policies for prior years net of subrogation and ceded recoveries. The reduction was partially offset by loss and loss adjustment expenses incurred primarily in the current year which reflects two large losses of approximately \$2.2 million. Also, the favorable development observed previously in prior years reduced significantly as the actual loss experience came in closer to the estimates. The increase in reinsurance recoverable in 2002 from 2001 is primarily due to one liability claim, which exceeded the limits retained by the Company.

The decrease in net loss and loss adjustment expense reserves in 2001 from

2000 is due to significant loss payments for surety and general liability claims, the release of net favorable development in surety loss reserves relating to older years that are no longer required partially offset by an increase in current year incurred loss and loss adjustment expenses. This increase reflects largely surety losses, which occurred during the year.

While management continually evaluates the potential for changes in loss estimates, due to the uncertainty inherent in the surety business, the emergence of net favorable development may or may not continue to occur. Management believes that the reserves for losses and loss adjustment expense are adequate to cover the unpaid portion of the ultimate net cost of losses and loss adjustment expenses, including losses incurred but not reported.

The Company has no exposure to any asbestos or environmental claims associated with general liability policies issued with the pre-1986 pollution exclusion. Policies written with the exclusion are typically associated with mass tort environmental and asbestos claims. The Company has never issued a policy with the pre-1986 pollution exclusion. The Company's exposure to asbestos and environmental liability claims is

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

primarily limited to asbestos and environmental liability insurance for contractors and consultants involved in the remediation, removal, storage, treatment and/or disposal of environmental and asbestos hazards.

(8) NOTES PAYABLE TO BANKS

At December 31, 2002, the Company has a \$10,000,000 bank line of credit with two financial institutions. The line of credit does not require the Company to maintain a compensating balance. There were no outstanding borrowings under this line of credit at December 31, 2002 and 2001. Under the terms of the line of credit, interest on the outstanding balance is calculated based upon the London Inter-Bank Offering Rate (LIBOR) plus 160 basis points in effect during the borrowing period.

#### (9) LONG-TERM DEBT

A summary of long-term debt at December 31, 2002 and 2001 follows:

	2002	2001
Term Loan I due 2004	\$ 1,250,000	\$ 2,250,000
Term Loan II due 2008	5,000,000	5,000,000
Term Loan III due 2009	9,944,444	
Mortgage Note due 2009	5,317,477	6,005,361
Senior Notes due 2005		900,000
Convertible Note due 2022		10,395,000
	\$21,511,921	\$24,550,361
	=========	=========

On November 22, 2002, the company obtained a \$10,000,000 term loan from two financial institutions, which is payable in monthly installments of \$55,556 with

a balloon payment of \$5,388,888 due on November 22, 2009. The term loan has a balance of \$9,944,444 at December 31, 2002. The interest rate for this term loan varies based on LIBOR plus 200 basis points in effect during the borrowing period. In connection with this term loan, the Company also entered into an interest rate swap that establishes a fixed interest rate for half of the loaned amount at 6.08%. The loan agreement contains certain limitations on borrowing, minimum statutory capital levels and requires maintenance of certain ratios. The proceeds were used to prepay the balance of the Convertible Notes due 2022.

On December 17, 2001, the Company obtained a \$5,000,000 term loan from a financial institution, which is payable in quarterly installments of \$250,000 which is to commence March 1, 2004. The term loan, due 2009 has a balance of \$5,000,000 at December 31, 2002. The interest rate varies based on LIBOR plus 190 basis points in effect during the borrowing period. The interest rate cannot exceed 5.5%. The loan agreement contains certain limitations on borrowings, minimum statutory capital levels and requires maintenance of certain ratios. The proceeds were used to prepay \$5,005,000 of the Convertible Notes due 2022.

On September 1, 1999, the Company obtained a \$4,500,000 term loan from a financial institution, which is payable in quarterly installments of \$250,000 which commenced December 1, 1999. The term loan, due 2004 has a balance of \$1,250,000 at December 31, 2002. The interest rate is fixed at 7.25%. The loan agreement contains certain limitations on borrowings, minimum statutory capital levels and requires maintenance of certain ratios. The proceeds were used to replace a \$5,000,000, five year term loan obtained on December 9, 1998.

On December 23, 1998, the Company obtained a permanent mortgage loan from a financial institution. The \$7,800,000 mortgage note, with interest fixed at 6.95% is payable in monthly installments of principal and interest over 10 years. The mortgage note, due 2009, has a balance of \$5,317,477 at December 31, 2002. The

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

loan agreements contain certain limitations on borrowings, minimum statutory capital levels and require maintenance of certain ratios.

On July 1, 1992, the Company issued a 30-year unsecured \$16,500,000, 11.5% subordinated Convertible Note to the Sheet Metal Workers' National Pension Fund ("Fund") to purchase 3,000,000 shares of United Coasts Corporation's outstanding common stock held by the Fund. The note was convertible into ACMAT Class A stock at \$11 per share. The Company prepaid the note by making voluntary principal payments of \$1,100,000 in 1998, \$5,005,000 in 2001 and the balance of \$10,395,00 in 2002.

Principal payments on long-term debt are \$2,405,388, \$2,708,396, \$2,515,208, \$2,576,097 and \$2,641,354 for the years 2003 through 2007, respectively. Interest expense paid in 2002, 2001 and 2000 amounted to \$1,977,661, \$2,804,927 and \$2,815,876, respectively.

The fair value at December 31, 2002 of the mortgage and the term loans approximate carrying value.

#### (10) INCOME TAXES

The components of income tax expense (benefit) for the years ended December 31, 2002, 2001 and 2000 follows:

	2002	2001	2000
Current Taxes:			
Federal	\$ (226,658)	\$542 <b>,</b> 635	\$ 456 <b>,</b> 978
State	85,000	75 <b>,</b> 000	65,000
	(141,658)	617 <b>,</b> 635	521 <b>,</b> 978
Deferred Taxes:			
Federal	(2,389,776)	289,722	726,459
			<u> </u>
Total	\$(2,531,434)	\$90/ <b>,</b> 35/	\$1,248,437

The effective income tax rate, as a percentage of earnings before income taxes for the years ended December 31, 2002, 2001 and 2000 follows:

	2002	2001	2000
Federal statutory tax rate	34.0%	34.0%	34.0%
State income tax	9.0	1.9	1.2
Effect of tax-exempt interest	(15.5)	(9.0)	(10.6)
Amortization of goodwill	8.9	4.2	3.4
Proceeds from life insurance proceeds	(441.6)		
Officers life insurance premiums	4.8	2.4	2.6
Other, net	(4.3)	1.2	5.3
Effective income tax rate	(404.7)%	34.7%	35.9%

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2002 and 2001 are presented below:

	2002		2001
Deferred Tax Assets:			
Reserves for losses and loss adjustment expenses	\$ 865,873	\$ 1	1,105,700
Unearned premiums	269,912		241,742
Accounts receivable, principally due to allowance for			
doubtful accounts	117,349		28,001
State effect of temporary differences and net operating			
loss carryforward	1,396,707	(	6,027,401
Federal net operating loss carryforward	178,697		
Alternative minimum tax credit carryforward	2,416,391		

Other	126,996	62,436
Total gross deferred tax assetsLess valuation allowance	5,371,925 (1,396,707)	7,465,280 (6,027,401)
Net deferred tax assets Deferred Tax Liabilities:	\$ 3,975,218	\$ 1,437,879
Plant and equipment	\$ 517,816	\$ 497,448
Deferred policy acquisition costs	432,027	396,289
Unrealized gains on investments	354,682	93,839
Other	31,111	
Total gross deferred tax liabilities	1,335,636	987,576
Net deferred tax assets	\$ 2,639,582	\$ 450,303

The federal net operating loss carryforward as of December 31, 2002 is \$525,578 and expires in 2021. The alternative minimum tax credit carryforward as of December 31, 2002 is \$2,416,391 and has an indefinite life. In assessing the realization of deferred tax assets, management considers whether it is more likely than not that the deferred tax assets will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, tax planning strategies and anticipated future taxable income in making this assessment and believes it is more likely than not the Company will realize the benefits of its deductible temporary differences, net of the valuation allowance, at December 31, 2002 and 2001.

The most significant component of the state gross deferred asset is the net operating loss carryforward for the State of Connecticut which amounted to \$27,219,742 as of December 31, 2002. Of this amount, \$15,634,692 expires through 2003 while \$11,585,050 expires in 2020 and 2021. In 2002 and 2001, a valuation allowance is provided to offset the deferred tax asset related to the state deferred tax assets as management believes it is more likely than not that these deferred tax assets are unrealizable.

Federal net operating loss carryforward as of December 31, 2002 is \$525,578 and expires in 2021.

Taxes paid in 2002, 2001 and 2000 were  $\$180,392,\ \$626,625$  and \$320,405, respectively.

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

(11) PENSION AND PROFIT SHARING PLANS

Effective January 1, 2000, the Company adopted the ACMAT 401(k) plan for the benefit of non-union employees. The Company contributed \$75,000 to the ACMAT 401(k) Plan in 2002, 2001 and 2000.

The Company participated in various multi-employer defined contribution plans for its union employees. Upon withdrawal from these plans, the Company may be liable for its share of the unfunded vested liabilities of the plans. Such obligations, if any, of the Company are not determinable at December 31, 2002.

#### (12) DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses interest rate swaps as a means of hedging exposure to interest rate risk on its long-term debt. To qualify as a hedge, the hedge relationship must be designated and documented at inception and be highly effective in accomplishing the objective of offsetting the changes in cash flows for the risk being hedged. To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value are not be included in current earnings but are reported in accumulated other comprehensive income ("AOCI"). For the years ended December 31, 2002 and 2001, the amounts included in AOCI for these changes were losses of \$117,142 and 0, respectively, and would be included in the earnings of future periods when those earnings are also affected by the variability of the hedged cash flows.

During the year ended December 31, 2003, the amount of losses the Company expects to reclassify from AOCI into interest expense for its cash flow hedges is not significant. To the extent these hedges are not effective, changes in their fair value would be immediately included in earnings.

#### (13) STOCKHOLDERS' EQUITY

The Company has two classes of common stock; the Common Stock and the Class A Stock, each without par value. The rights of the Common Stock and the Class A Stock are identical, except with respect to voting rights. Holders of the Class A Stock are entitled to one-tenth vote per share in relation to the Common Stock, holders of which are entitled to one vote per share.

During 2002 and 2000, ACMAT repurchased, in open market and privately negotiated transactions, 4,234 and 27,239, respectively, shares of its Common Stock at an average price of \$19.01 and \$19.08 per share, respectively. The Company also repurchased during 2002, 2001 and 2000, in open market and privately negotiated transactions, 78,114, 234,235 and 253,833, respectively, shares of its Class A Stock at an average price of \$8.88, \$7.80 and \$7.29 per share, respectively.

The stockholders have periodically approved the distribution of non-qualified stock options to certain officers and directors giving such individuals the right to purchase restricted shares of the Company's Common Stock and Class A Stock. Transactions regarding these stock options are summarized below:

	2002	2001	2000
Options outstanding at December 31 Weighted average price per share of options	384,500	333,500	337,500
outstanding	\$8.50	\$8.30	\$8.27
Expiration dates	9/04-6/12	9/04-12/10	1/01-12/10
Options exercisable at December 31	276,500	333,500	267,500
Options granted	174,500		70,000
Options exercised or surrendered	123,500	4,000	6,500
Price ranges of options exercised or			
surrendered	\$7.25	\$6.00	\$6.00

The exercise price of each option equals the market price of the Company's stock on the date of grant and the option's term is ten years. On June 20, 2002 the Board of Directors granted 174,500 options to certain

ACMAT CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

directors and officers which generally vest over a ten-year period for employees. The Board of Directors granted 70,000 options to certain directors and officers on December 16, 2000 which vested on June 14, 2001.

Under applicable insurance regulations, ACMAT's insurance subsidiaries are restricted as to the amount of dividends they may pay, without the prior approval of any insurance department and are limited to approximately \$4,491,000 in 2003.

The Company's insurance subsidiaries, United Coastal Insurance and ACSTAR, are domiciled in Arizona and Illinois, respectively. The statutory financial statements of United Coastal Insurance and ACSTAR are prepared in accordance with accounting practices prescribed by the Arizona Department of Insurance and the Illinois Department of Insurance, respectively. Prescribed statutory accounting practices include a variety of publications of the National Association of Insurance Commissioners (NAIC), as well as the state laws, regulations, and general administrative rules. Permitted statutory accounting practices encompass all accounting practices not so prescribed.

In accordance with statutory accounting principles, ACMAT's insurance subsidiaries' statutory capital and surplus was \$48,423,319 and \$50,735,332 at December 31, 2002 and 2001, respectively, and their statutory net income for the years ended December 31, 2002, 2001 and 2000 was \$1,988,493, \$6,048,222 and \$7,641,075, respectively. Effective January 1, 2001, the insurance subsidiaries began preparing its statutory basis financial statements in accordance with the revised manual subject to any deviation prescribed or permitted by its domicilary insurance commissioner. The impact of this change was an increase to the statutory capital and surplus of approximately \$3.9 million. The primary differences between amounts reported in accordance with GAAP and amounts reported in accordance with statutory accounting principles are carrying value of fixed maturity investments; assets not admitted for statutory purposes such as agents balances over 90 days, furniture and fixtures and certain notes receivable; and deferred acquisition costs recognized for GAAP only.

#### (14) EARNINGS PER SHARE

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share ("EPS") computations for the years ended December 31, 2002, 2001 and 2000:

	EARNINGS	AVERAGE SHARES OUTSTANDING	PER-SHARE AMOUNT
2002:			
Basic EPS:			
Earnings available to stockholders	\$3,156,893	2,365,344	\$1.33
Effect of Dilutive Securities:			
Stock options		32,653	
Diluted EPS:			
Earnings available to stockholders	\$3,156,893	2,397,997	\$1.32

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

	EARNINGS	AVERAGE SHARES OUTSTANDING	PER-SHARE AMOUNT
2001:			
Basic EPS:			
Earnings available to stockholders Effect of Dilutive Securities:	\$1,706,588	2,438,996	\$.70
Stock options		55,094	
-			
Diluted EPS:			
Earnings available to stockholders	\$1,706,588	2,494,090	\$.68
2000:			
Basic EPS:			
Earnings available to stockholders	\$2,224,317	2,796,654	\$ .80
Effect of Dilutive Securities:			
Stock options		38,554	
Diluted EPS:			
Earnings available to stockholders	\$2,224,317	2,835,208	\$.78

#### (15) STOCK OPTION FAIR VALUE INFORMATION

The fair value effect of stock options reported in Note 1, Stock-Based Compensation, is derived by application of a variation of the Black-Scholes option pricing model. No options were granted in 2001.

The significant assumptions used during the year in estimating the fair value on the date of the grant for original options and reload options granted in 2002 and 2000 were as follows:

	2002	2000
Expected life of stock options, in years	9	10
Expected volatility of ACMAT stock	44%	44%
Risk-free interest rate	4.0	5.1
Expected annual dividend yield		
Expected annual forfeiture rate		

#### (16) COMMITMENTS AND CONTINGENCIES

The Company is a party to legal actions arising in the ordinary course of its business. In management's opinion, the Company has adequate legal defenses respecting those actions where the Company is a defendant, has appropriate insurance reserves recorded, and does not believe that their settlement will

materially affect the Company's operations or financial position.

Many construction projects in which the Company has been engaged have included asbestos exposures which the Company believes to involve a particularly high degree of risk because of the hazardous nature of asbestos. The Company believes it has reduced the risks associated with asbestos through proper training of its employees and by maintaining general liability and workers' compensation insurance. From 1986 to 1996, the Company obtained its general liability insurance from its insurance subsidiaries. Since 1996, the Company obtained its general liability insurance from unaffiliated insurance companies. Since 1989, the Company has obtained its surety bonds from its insurance subsidiary.

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Company has, together with many other defendants, been named as a defendant in actions by injured or deceased individuals or their representatives based on product liability claims relating to materials containing asbestos. No specific claims for monetary damages are asserted in these actions. Although it is early in the litigation process, the Company does not believe that its exposure in connection with these cases is significant.

#### (17) SEGMENT REPORTING

The Company has three reportable operating segments: ACMAT Contracting, ACSTAR Bonding and United Coastal Liability Insurance. The Company's reportable segments are primarily the three main legal entities of the Company which offer different products and services. The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

ACMAT Contracting provides construction contracting services to commercial and governmental customers. ACMAT Contracting also provides underwriting services to its insurance subsidiaries. In addition, ACMAT Contracting owns a commercial office building in New Britain Connecticut and leases office space to its insurance subsidiaries as well as third parties.

The United Coastal Liability Insurance operating segment offers specific lines of liability insurance as an approved non-admitted excess and surplus lines insurer in forty-six states, Puerto Rico, the Virgin Islands and the District of Columbia. United Coastal offers claims made and occurrence policies for specific specialty lines of liability insurance through certain excess and surplus lines brokers who are licensed and regulated by the state insurance department(s) in the state(s) in which they operate. United Coastal offers general, asbestos, lead, pollution and professional liability insurance nationwide to specialty trade contractors, environmental contractors, property owner, storage and treatment facilities and professionals. United Coastal also offers products liability insurance to manufacturers and distributors.

The Bonding operating segment provides, primarily through ACSTAR, surety bonds written for prime, specialty trade, environmental, asbestos and lead abatement contractors and miscellaneous obligations. ACSTAR also offers other miscellaneous surety such as workers' compensation bonds, supply bonds, subdivision bonds and license and permit bonds.

The Company evaluates performance based on earnings before income taxes and excluding interest expense. The Company accounts for intersegment revenue and expenses as if the products/services were to third parties. Information relating to the three segments is summarized as follows:

	2002	2001	2000
Revenues: ACSTAR Bonding		\$ 5,487,683	\$ 6,284,212
United Coastal Liability Insurance ACMAT Contracting	5,458,373 19,658,401	6,363,392 17,540,369	7,080,714 15,898,910
	\$ 30,477,645	\$ 29,391,444 ======	\$ 29,263,836 ======
Operating Earnings (Loss):			
ACSTAR Bonding United Coastal Liability Insurance ACMAT Contracting	\$ 1,217,718 677,349 (2,690,427)	\$ 2,098,548 2,810,000 912,376	\$ 2,436,708 3,549,472 1,111,731
	\$ (795,360)	\$ 5,820,924	\$ 7,097,911 =====

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

	2002	2001	2000
Depreciation and Amortization: ACSTAR Bonding United Coastal Liability Insurance ACMAT Contracting	\$ 378,906 203,506 484,479	\$    578,967 299,353 656,737	371,721
	\$ 1,066,891	\$ 1,535,057	\$ 1,547,144
Identifiable Assets: ACSTAR Bonding United Coastal Liability Insurance ACMAT Contracting	46,443,389	\$ 48,282,555 42,801,086 18,379,815  \$109,463,456	<pre>\$ 41,801,164 52,781,561 17,633,644  \$112,216,369</pre>
	ŞIZI, 964, 763 =======	============	\$112,210,309 ========
Capital Expenditures: ACSTAR Bonding United Coastal Liability Insurance ACMAT Contracting	\$ 82,134 53,296 89,960	\$    55,596 105,678 260,109	\$ 298,558 92,143 159,241
	\$   225,390	\$   421,383	\$    549,942

The components of revenue for each segment are as follows:

2002	2001	2000

ACSTAR Bonding:			
Premiums	\$ 4,001,183	\$ 3,808,737	\$ 5,032,465
Investment income, net	1,451,169	1,560,080	1,253,329
Capital gains (losses)	5,737	191,670	(5,622)
		•	
Other	(97,218)	(72,804)	4,040
	\$ 5,360,871	\$ 5,487,683	\$ 6,284,212
United Coastal Liability Insurance:			
Premiums	\$ 3,570,542	\$ 3,772,539	\$ 4,183,439
Investment income, net	1,845,179	2,385,377	3,001,161
Capital gains (losses)	20,234	182,631	(117,503)
Other	22,418	22,845	13,617
	\$ 5,458,373	\$ 6,363,392	\$ 7,080,714
	=========	=========	=========
ACMAT Contracting:			
Contract revenues	\$16,289,326	\$14,074,878	\$11,790,207
Investment income, net	91,811	44,707	91 <b>,</b> 655
Inter-segment revenue:			
Rental income	1,286,000	1,277,794	1,260,434
Underwriting services and agency			
commissions	1,131,857	1,192,472	1,596,960
Other	859,407	950,518	1,159,654
	\$19,658,401	\$17,540,369	\$15,898,910

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ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The following is a reconciliation of segment totals for revenue and operating income to corresponding amounts in the Company's statement of earnings:

	2002	2001	2000
Revenue: Total revenue for reportable segments Life insurance proceeds, net Inter-segment eliminations	\$30,477,645 3,348,903 (2,252,451)	\$29,391,444  (2,428,637)	\$29,263,836  (2,922,081)
	\$31,574,097	\$26,962,807	\$26,341,755
Operating Earnings:			
Total operating earnings for reportable			
segments	\$ (795,360)	\$ 5,820,924	\$ 7,097,911
Interest expense	(1,928,084)	(2,723,052)	(2,982,824)
Life insurance proceeds, net	3,348,903		
Intersegment interest expense		(128,188)	(207,194)
Other operating expenses		(355,739)	(435,139)
	\$ 625,459	\$ 2,613,945	\$ 3,472,754

Operating earnings for ACMAT contracting are operating revenues less cost of contract revenues and identifiable selling, general and administrative expenses. Operating earnings for the bonding and liability insurance segments are revenues less losses and loss adjustment expenses, amortization of policy acquisition costs and identifiable selling, general and administrative expenses. The adjustments and eliminations required to arrive at consolidated amounts shown above consist principally of the elimination of the intersegment revenues related to the performance of certain services and rental charges. Identifiable assets are those assets that are used by each segment's operations. Foreign revenues are not significant.

#### (18) QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)

A summary of the unaudited quarterly results of operations for 2002 and 2001 follows:

	MARCH 31	JUNE 30	SEPTEMBER 30	DECEMBER 31
2002 Operating Revenues: ACSTAR Bonding United Coastal Insurance	\$ 1,132,867	\$ 1,545,516	\$1,474,778	\$1,207,710
Company		1,338,764 7,615,271	1,325,337 4,659,808	
	\$ 8,242,760			\$4,275,411
Operating Earnings: ACSTAR Bonding United Coastal Insurance Company ACMAT Contracting				664,041
	\$(2,417,157)	\$ 765,946	\$ 733,234	\$ 122,617
Net Earnings	\$ 737,309	\$ 806,163	\$ 868,596	\$ 744,825
Basic Earnings Per Share	\$.31	\$.34	\$.37	\$.32
Diluted Earnings Per Share	\$.30	\$.33	\$.36	\$.32

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#### ACMAT CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

	MARCH 31	JUNE 30	SEPTEMBER 30	DECEMBER 31
2001 2001				
Operating Revenues: ACSTAR Bonding	\$ 1,379,589	\$ 1,595,462	\$1,244,332	\$1,268,300

United Coastal Liability Insurance ACMAT Contracting	1,718,509 3,710,831		L,563,468 4,528,667	5	,421,332 ,160,712	4	,660,083 ,140,159
	\$ 6,808,929	\$ <sup>-</sup>	7,687,597	\$7	,826,376		,068,542
Operating Earnings: ACSTAR Bonding United Coastal Liability	\$ 464,815	Ş	684,830	\$	408,653		540,250
Insurance ACMAT Contracting	 741,783 376,534		,		624,304 263,457		709,307 96,353
	\$ 1,583,132	\$ [	L,595,468	\$1	,296,414		,345,910
Net Earnings	\$ 518,899	\$	502,964	\$	418,630	\$	266,095
Basic Earnings Per Share	\$ .21		.21	\$	.17	\$	.11
Diluted Earnings Per Share	\$  .20		.20	\$	.17	\$	.10

Operating earnings represent operating revenues less the cost of contract revenues, losses and loss adjustment expenses and amortization of policy acquisition costs and selling, general and administrative expenses. Annual earnings per share for 2002 does not equate to the sum of the quarters due to the timing of stock purchases.

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SCHEDULE I

#### ACMAT CORPORATION AND SUBSIDIARIES

#### CONDENSED FINANCIAL INFORMATION OF REGISTRANT (PARENT COMPANY ONLY) AS OF DECEMBER 31, 2002 AND 2001 AND FOR THE YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000

The following presents the condensed financial position of ACMAT Corporation (parent company only) as of December 31, 2002 and 2001 and its condensed statements of earnings and cash flows for the years ended December 31, 2002, 2001 and 2000.

#### BALANCE SHEETS

	2002	2001
ASSETS		
Current assets:		
Cash	\$ 2,582,926	\$ 434,640
Receivables	1,941,326	4,053,259
Other current assets	614,122	677,108
Total current assets	5,138,374	5,165,007
Property and equipment, net	11,376,390	11,770,910
Investments in and advance from subsidiaries	45,854,775	47,521,294
Other assets	2,588,236	2,316,784

	\$64,957,775	\$66,773,995
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities: Current portion of long-term debt Other current liabilities	\$ 2,405,388 2,592,146	\$ 2,589,256 4,251,459
Total current liabilities Long-term debt	4,997,534 19,106,533	6,840,715 21,961,105
Total liabilities Commitments and contingencies	24,104,067	28,801,820
Stockholders' equity	40,853,708	37,972,175
	\$64,957,775 ======	\$66,773,995 ======

See Notes to Condensed Financial Statements.

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#### STATEMENT OF EARNINGS

	2002	2001	2000
Contract revenues	\$16,289,326 18,339,534	\$14,074,878 13,183,057	\$11,790,207 11,006,382
Gross profit	(2,050,208) 3,876,648	891,821 3,674,476	783,825
Operating loss Interest expense Interest income Underwriting fees Life insurance proceeds, net	(5,926,856) (1,928,084) 91,811 883,644 3,348,903	(2,782,655) (2,851,240) 44,707 836,694 	(3,312,544) (3,190,018) 91,655 1,268,243
Other income Loss before income taxes and equity in net earnings of subsidiaries Income tax benefit	2,145,407  (1,385,175) (3,129,748)	2,228,312  (2,524,182) (695,000)	
Earnings (loss) before equity in net earnings of subsidiaries Equity in net earnings of subsidiaries	1,744,573 1,412,320	(1,829,182) 3,535,770	(2,137,576) 4,361,893
Net earnings	\$ 3,156,893	\$ 1,706,588	\$ 2,224,317

See Notes to Condensed Financial Statements.

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STATEMENTS OF CASH FLOWS

	2002	2001	
Cash flows from operating activities: Net earnings	\$ 3,156,893	\$ 1,706,588	\$ 2,224,317
Depreciation and amortization	484,479	656,737	
Equity in undistributed earnings of subsidiaries	(1,412,320)	(3,535,770)	(4,361,893)
(Increase) decrease in accounts receivable	2,111,933	(1,301,962)	(1,264,338)
(Increase) decrease in other assets	(208,466)	(528,767)	(548,201)
Increase (decrease) in other liabilities	(1,776,455)	448,840	614,632
Net cash provided by (used for) operating			
activities	2,356,064		
Cash flows from investing activities:			
Capital expenditures	(89,960)	(260,109)	(159,241)
Decrease in investment in subsidiaries	3,640,000		
Net cash provided by investing activities	3,550,040	6,879,891	6,750,759
Cash flows from financing activities:			
Repayment of long-term debt	(13,038,440)	(8,146,226)	(3,096,133)
Issuance of long-term debt		5,000,000	
Issuance of Class A stock	54,375	24,000	39,000
Payments for acquisition and retirement of stock	(773,753)	(1,826,902)	(2,369,075)
Net cash used for financing activities	(3,757,818)	(4,949,128)	(5,426,208)
Net change in cash	2,148,286		
Cash, beginning of year		1,058,211	
Cash, end of year		\$ 434,640	

#### See Notes to Condensed Financial Statements. 54

#### ACMAT CORPORATION AND SUBSIDIARIES

#### CONDENSED FINANCIAL INFORMATION (PARENT COMPANY ONLY)

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

The accompanying condensed financial statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto in the Company's 2002 Annual Report.

#### (1) SUPPLEMENTAL CASH FLOW INFORMATION

Income taxes received from subsidiaries during the years ended December 31, 2002, 2001 and 2000 were \$694,197, \$516,173, and \$118,150, respectively. Interest paid during the years ended December 31, 2002, 2001 and 2000 was \$1,977,661, \$2,933,115 and \$3,023,070, respectively. Interest paid in 2001 and 2000 included \$128,188 and \$207,194, respectively, paid to subsidiaries for intercompany loans.

#### (2) LONG-TERM DEBT

A summary of long-term debt at December 31, 2002 and 2001 follows:

	2002	2001
Term Loan I due 2004	\$ 1,250,000	\$ 2,250,000
Term Loan II due 2008	5,000,000	5,000,000
Term Loan III due 2009	9,944,444	
Mortgage Note due 2009	5,317,477	6,005,361
Senior Notes due 2005		900,000
Convertible Note due 2022		10,395,000
	\$21,511,921	\$24,550,361
	==========	

See Note 9 to the Consolidated Financial Statements in the Annual Report for a description of the long-term debt and aggregate maturities for 2003 to 2007 and thereafter.

(3) INCOME TAXES

See Note 10 to the Consolidated Financial Statements in the Annual Report for a description of income taxes.

(4) DERIVATIVE FINANCIAL INSTRUMENTS

See Note 12 to the Consolidated Financial Statements in the Annual Report for a description of the derivative financial instruments.

(5) COMMITMENTS AND CONTINGENCIES

See Note 16 to the Consolidated Financial Statements in the Annual Report for a description of the commitments and contingencies.

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SCHEDULE II

#### ACMAT CORPORATION AND SUBSIDIARIES

VALUATION AND QUALIFYING ACCOUNTS AND RESERVES YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000

DESCRIPTION	BALANCE AT BEGINNING OF PERIOD	ADDITIONS CHARGED TO COSTS AND EXPENSES	DEDUCTIONS (A)	BALA EN PE
Allowance for doubtful accounts:				
2002	\$ 82,355	250,000	(12,788)	\$34 
2001	\$147 <b>,</b> 346	(69,312)	(4,321)	\$8
2000	======= \$195,118	(21,702)	26,070	=== \$14
				===

(a) Deductions represent accounts written off.

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#### SCHEDULE V

#### ACMAT CORPORATION AND SUBSIDIARIES

## SUPPLEMENTAL INFORMATION CONCERNING PROPERTY-CASUALTY INSURANCE OPERATIONS AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000

AFFILIATION WITH REGISTRANT	DEFERRED POLICY ACQUISITION COSTS	RESERVES FOR UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES	DISCOUNT DED. FROM UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES	UNEARN PREMIU
United Coastal Liability Insurance:				
2002	\$567,765	\$20,239,315	\$	\$2,374,
2001	\$531,015	\$16,463,542	===== \$	\$2,368,
2000	\$700,835	\$21,367,394	===== \$	======= \$3,061,
ACSTAR Bonding:			=====	
2002	\$702,904	\$ 7,849,100	\$	\$2,626,
2001	======= \$634,541	======================================	===== \$	======= \$1,906,
2000	======= \$737 <b>,</b> 912	======================================	===== \$	======= \$2,831,
			=====	

AFFILIATION WITH	LOSSES & LOSS EXPENSES INCURF		AMORTIZATION OF DEFERRED POLICY ACOUISITION	PAI LOSSES LOS ADJUST
REGISTRANT	CURRENT YEAR	PRIOR YEARS	COSTS	EXPEN
United Coastal Liability Insurance:				
2002	\$2,702,000	\$ 69,162	\$ 994,920	\$5 <b>,</b> 017
2001	======== \$1,024,000	\$ 107,762	\$1,286,409	====== \$5,665
2000	========= \$1,070,000	\$ 185,032	============ \$1,303,916	\$7,252
ACSTAR Bonding:				
2002	\$1,661,000	\$ (360,763)	\$1,564,398	\$1 <b>,</b> 608
2001	======== \$1,397,000	======================================	============= \$1,601,377	===== \$2,787
2000	========= \$1,371,000	======================================	======================================	===== \$2,145

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ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

#### PART III

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The following table shows for each director (a) his or her age, (b) the year in which the director first served as a director of the Company, (c) position with the Company and business experience during the past five years, including principal occupation, (d) his or her committee assignments, and (e) his or her other directorships. Each director is elected for a term of one year and until his or her successor shall be elected.

NAME	AGE	DIRECTOR SINCE	POSITION WITH THE COMPANY AND BUSINE DURING LAST FIVE YEARS, INCLUDING
Henry W. Nozko, Jr.(1)	56	1971	President, Chief Executive Officer, Director and Chairman of the Board o Company. President, Chief Executive Treasurer of United Coastal Insuranc President and Treasurer of ACSTAR Ho and ACSTAR Insurance Company. Member Directors of United Coastal Insuranc ACSTAR Holdings, Inc., ACSTAR Insura
Victoria C. Nozko(1)	84	1982	Housewife during past five years.
John C. Creasy	83	1987	Retired Chief Executive Officer of D Hospital, Member, Board of United Co Insurance Company. Member of the Com Committee and Audit Committee.
Arthur R. Moore	69	1999	Former General President of Sheet Me International Association. Member of Committee.
Henry W. Nozko III(1)	25	2002	Construction Manager of the Company Member, Board of United Coastal Insu Company.

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(1) Mrs. Victoria C. Nozko is the mother of Mr. Henry W. Nozko, Jr. Mr. Henry W. Nozko III is the son of Mr. Henry W. Nozko, Jr. and the grandson of Mrs. Victoria C. Nozko.

#### EXECUTIVE OFFICERS OF THE REGISTRANT

The following are the Company's Executive Officers, their age, and offices held. Officers are appointed to serve until the meeting of the Board of Directors following the next Annual Meeting of Stockholders and until their successors have been elected.

NAME	AGE	OFFICES HELD
Henry W. Nozko, Jr	56	President, Chief Executive Officer, Treasurer, Director and Chairman of the Board since Januar 2002. Executive Vice President since 1982. Treasurer since 1973. Director since 1971, and Chief Operating Officer since 1985.
Robert H. Frazer	56	Vice President since 1982. Secretary since 1992 General Counsel since 1977.
Michael P. Cifone	44	Senior Vice President and Chief Financial Offic since March 2002. Vice President Finance sin 1990. Corporate Controller since 1989.

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#### ITEM 11. EXECUTIVE COMPENSATION

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Directors who are not employees of the Company are paid an annual fee of \$4,000. The Company does not have any employment agreements with any employee.

The following table provides certain summary information regarding compensation of the Company's Chief Executive Officer and each of the executive officers of the Company for the periods indicated.

		ANNUAL (	COMPENSATIO	N	LONG-TERM COMPENSATION	
NAME AND PRINCIPAL POSITION	YEAR 	SALARY	BONUS (A)	OTHER (B)	- CLASS A STOCK OPTIONS	ALL OTHER COMPENSATION
Henry W. Nozko, Jr	2002	\$371,925	\$135,000	\$365,233		\$11,131
Chairman, President and	2001	\$337,833	\$	\$		\$ 8,633
Chief Executive Officer	2000	\$332,000	\$150,000	\$		\$10,432
Michael P. Cifone	2002	\$176,347	\$135,000	\$		\$11,131
Senior Vice President and	2001	\$160,333	\$	\$		\$ 8,633
Chief Financial Officer	2000	\$154,500	\$100,000	\$		\$10,432
Robert H. Frazer, Esq	2002	\$151,314	\$ 25,000	\$	20,000	\$ 9,458
Vice President, Secretary	2001	\$115,185	\$	\$		\$ 4,987
and General Counsel	2000	\$136,069	\$	\$		\$ 6,648

(A) Represents a bonus earned in a reporting year and paid in the subsequent year. Individual discretionary bonuses are paid to various officers and employees.

- (B) Does not include the aggregate amount of perquisites and other personal benefits, which was less than the lesser of \$50,000 or 10% of the total salary and bonus reported. Henry W. Nozko, Jr. was paid \$365,233 for unused vacation time which was payable only from the proceeds of the life insurance policies owned by the Company on Henry W. Nozko, Sr.
- (C) The amounts shown in this column represent contributions made by the Company to the Company's 401(K) Plan. All nonunion employees employed on a full time

or part time salaried basis are eligible to participate on the first day of January or July after twelve consecutive months of employment. The Company contributes amounts, as determined by the Board of Directors, to be allocated among the participants according to a formula based upon the employee's years of service and compensation. A participant becomes vested at the rate of 20% per year commencing after two years of service.

The following table provides information on options during 2002 by the named Executive Officers and the value of their unexercised options at December 31, 2002.

AGGREGATED OPTION EXERCISES IN LAST FISCAL YEAR AND FISCAL YEAR END 2002 OPTION VALUES

NAME	NUMBER OF UNEXERCISED OPTIONS AT 12/31/02(1)	VALUE OF UNEXER IN-THE-MONEY OP AT 12/31/02(
	EXERCISABLE/UNEXERCISABLE	EXERCISABLE/UNEXE
Henry W. Nozko, Jr. -ACMAT Class A Stock Options -ACMAT Common Stock Options	71,500/45,000 50,000/	\$71,500/-0 \$-0-/-
Michael P. Cifone -ACMAT Class A Stock Options	24,000/36,000	\$35 <b>,</b> 000/-0
Robert H. Frazer -ACMAT Class A Stock Options	37,000/18,000	\$61 <b>,</b> 250/-0

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(1) Represents the number of options held at year end.

(2) Represents the total gain that would have been realized if all options for which the year-end stock price was greater than the exercise price were exercised on the last day of the year.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

As of March 1, 2003, no person was known to the Company to be the beneficial owner of more than five percent of its outstanding shares of Common Stock or Class A Stock except as set forth in the following table which also shows, as of that date, the total number of shares of each class of stock of the Company beneficially owned, and the percent of the outstanding class of stock so owned, by each director, and by all directors and officers of the Company, as a group:

	CLASS	NUMBER OF SHARES	OF CLASS	TOTAL
BENEFICIAL OWNER	OF STOCK	BENEFICIALLY OWNED(1)	OUTSTANDING	POWE

PERCEN

PERCENTAGE

Victoria C. Nozko	Common	321,280	58.11	44
	Class A	67,000(3)	3.74	
Henry W. Nozko, Jr	Common	228,099(2)(4)	37.84%	31
	Class A	229,174(2)(5)	12.24	
John C. Creasy	Class A	26,500(6)	1.49	
Arthur R. Moore	Class A	11,500(7)	.65	
Henry W. Nozko III	Common	8,100	1.47	1
	Class A	33,650(8)	1.90	
Franklin Resources, Inc	Class A	443,500(9)	25.27	6
Third Avenue Management	Class A	200,678(10)	11.43	2
First Manhattan Co	Class A	165,513(11)	9.43	2
Robotti & Company, Inc	Class A	125,990(12)	7.18	1
Vanguard Group, Inc	Class A	114,450(13)	6.52	1
All Directors and Officers (7 persons)				
As a Group	Common	507,479(14)	91.79	71
	Class A	162,740(14)	9.27	

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- (1) The person listed has the sole power to vote the shares of Common Stock and Class A Stock listed above as beneficially owned by such person and has sole investment power with respect to such shares.
- (2) Does not include 400 shares of Class A Stock and 8,100 shares of Common Stock held by his wife, Gloria C. Nozko.
- (3) Includes options to purchase 35,000 shares of Class A Stock.
- (4) Includes options to purchase 50,000 shares of Common Stock.
- (5) Includes options to purchase 116,500 shares of Class A Stock.
- (6) Includes options to purchase 26,500 shares of Class A Stock.
- (7) Includes option to purchase 11,500 shares of Class A Stock.
- (8) Includes options to purchase 20,000 shares of Class A Stock.
- (9) Address of Franklin Resources, Inc. is 777 Mariners Island Blvd. San Mateo, CA 94404
- (10) Address of Third Avenue Management LLC is 767 Third Avenue, New York, NY 10017-2023.
- (11) Address of First Manhattan Co. is 437 Madison Avenue, New York, NY 10022.
- (12) Address of Robotti & Company, Inc. is 52 Vanderbilt Avenue, Suite 503, New York, NY 10017.
- (13) Address of Vanguard Group, Inc. is 100 Vanguard Blvd. Malvern, PA 19355.
- (14) Excludes options to purchase shares of Common and Class A Stock.
- (15) Based upon one vote for each share of Common Stock and one-tenth vote for each share of Class A Stock.

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ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

OTHER RELATIONSHIPS

During the year ended December 31, 2002, the Company paid to Dr. Arthur Cosmas \$154,575 in fees in connection with consulting services rendered by Dr. Cosmas with respect to inspection and engineering services relating to ACMAT's environmental activities. Dr. Cosmas is the son-in-law of Victoria C. Nozko, the brother-in-law of Henry W. Nozko, Jr. and uncle of Henry W. Nozko III.

#### PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a) 1. Consolidated Financial Statements

Included in Part II of this Report:

Independent Auditors' Report Consolidated Statements of Earnings for the years ended December 31, 2002, 2001 and 2000 Consolidated Balance Sheets as of December 31, 2002 and 2001 Consolidated Statements of Stockholders' Equity for the years ended December 31, 2002, 2001 and 2000 Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001 and 2000 Notes to Consolidated Financial Statements -- December 31, 2002, 2001 and 2000

2. Financial Statement Schedules

Consolidated Schedules included in Part II of this Report-Years ended December 31, 2002, 2001 and 2000:

I -- Condensed Financial Information of Registrant

II -- Valuation and Qualifying Accounts and Reserves

V -- Supplemental Information Concerning Property-Casualty Insurance  $\ensuremath{\mathsf{Operations}}$ 

All other schedules are omitted as the required information is not applicable or the information is presented in the Consolidated Financial Statements or related notes.

(b) Reports on Form 8-K

The Company did not file a report on Form 8-K during the fourth quarter of 2002.

(c) Exhibits

- (3) Certificate Amending and Restating the Company's Bylaws as filed as an Exhibit to the Company's Form 10-Q for the Quarter ended March 31, 1989 is incorporated herein by reference.
- (3a) Certificate Amending and Restating the Company's Certificate of Incorporation as amended May 1, 1991 as filed as an Exhibit to the Company's Form 10-Q for the Quarter ended March 31, 1991 is incorporated by reference.
- (3b) Promissory Note between ACMAT Corporation and Webster Bank as filed as an Exhibit to the Company's Form 10-K for the

year ended December 31, 1998 is incorporated by reference.
(3c) Open-end Mortgage Deed and Security Agreement between ACMAT Corporation and Webster Bank as filed as an Exhibit to the Company's Form 10-K for the year ended December 31, 1999 is incorporated by reference.

- (3d) Amended and Restated Commercial Credit Agreement between ACMAT Corporation, Webster Bank and Fleet National Bank is attached hereto as Exhibit 4(d).
- (3e) Revolving Credit Note between ACMAT Corporation and Webster Bank is attached hereto in Exhibit 4(e).

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- (3f) Term Note dated September 1, 1999 between ACMAT Corporation and Webster Bank as filed as an Exhibit to the Company's Form 10-K for the year ended December 31, 1999 is incorporated by reference.
- (3g) Term Note II dated December 17, 2001, between ACMAT Corporation and Webster Bank as filed as an Exhibit to the Company's Form 10-K for the year ended December 31, 2001 is incorporated by reference.
- (3h) Revolving Credit Note between ACMAT Corporation and Fleet National Bank is attached hereto as Exhibit 4(h).
- 4(i) Term Note III dated November 22, 2002 between ACMAT Corporation and Webster Bank is attached hereto as Exhibit 4(i).
- 4(j) Term Note III dated November 22, 2002 between ACMAT Corporation and Fleet National Bank is attached hereto as Exhibit 4(j).
- (21) Subsidiaries of ACMAT.

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#### SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant had duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### ACMAT CORPORATION

By: /s/ HENRY W. NOZKO, JR.

Henry W. Nozko, Jr. President and Chief Executive Officer

Dated: March 27, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

/s/ HENRY W. NOZKO, JR.

Chairman of the Board, President, March 2 Chief Executive Officer and

Henry W. Nozko, Jr.	Director	
/s/ MICHAEL P. CIFONE  Michael P. Cifone	Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	March 2
/s/ VICTORIA C. NOZKO  Victoria C. Nozko	Director	March 2
/s/ JOHN C. CREASY John C. Creasy	Director	March 2
/s/ HENRY W. NOZKO III Henry W. Nozko III	Director	March 2

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#### INDEX TO EXHIBITS

REGULATION S-K EXHIBIT	DESCRIPTION	PAGE NUMBER
Exhibit 3	Bylaws	Incorporated by Refere
Exhibit 3a	Certificate of Incorporation as amended May 1, 1991	Incorporated by Refere
Exhibit 4b	Promissory Note between ACMAT and Webster Bank	Incorporated by Refere
Exhibit 4c	Open-end Mortgage Deed/Security Agreement between ACMAT and Webster Bank.	Incorporated by Refere
Exhibit 4d	Amended and Restated Commercial Credit Agreement between ACMAT, Webster Bank and Fleet National Bank	Page
Exhibit 4e	Revolving Credit Note between ACMAT and Webster Bank	Page
Exhibit 4f	Term Note between ACMAT and Webster Bank	Incorporated by Refere
Exhibit 4g	Term Note II between ACMAT and Webster Bank	Incorporated by Refere
Exhibit 4h	Revolving Credit Note between ACMAT and Fleet National Bank	Page
Exhibit 4i	Term Note III between ACMAT and Webster Bank	Page
Exhibit 4j	Term Note III between ACMAT and Fleet National Bank	Page
Exhibit 21	Subsidiaries of ACMAT	Page

PART II -- OTHER INFORMATION

ITEM 4. CONTROLS AND PROCEDURES

The Company maintains a system of internal controls and procedures designed to provide reasonable assurance as to the reliability of our published financial statements and other disclosures included in this report. Within the 90-day period prior to the date of this report, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-14 of the Securities Exchange Act of 1934. Based upon that evaluation, our Chief Executive Officer and our Principal Financial Officer concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to ACMAT Corporation (including its consolidated subsidiaries) required to be included in this annual report on Form 10-K.

There have been no significant changes in our internal controls or in other factors which could significantly affect internal controls subsequent to the date that we carried out our evaluation.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

a. Exhibits:

99.1 Certification of Chief Executive Officer

99.2 Certification of Chief Financial Officer

b. Report on Form 8-K -- None

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EXHIBIT 21

SUBSIDIARIES OF ACMAT CORPORATION

Listed are the subsidiaries of ACMAT Corporation:

NAME	OWNERSHIP	STATE OF INCORPORATION
ACMAT Companies, Inc.	100%	Delaware
AMINS, Inc.	100%	Connecticut
Geremia Electric Co.	100%	Connecticut
ACSTAR Holdings, Inc.	100%	Delaware
ACSTAR Insurance Co.(1).	100%	Illinois
ACMAT of Texas, Inc	100%	Delaware
United Coastal Insurance Company(2)	66%	Arizona

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(1) Owned 100% by ACSTAR Holdings, Inc.

(2) Owned 66% by ACMAT Corporation and 34% by ACSTAR Insurance Company

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#### SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant had duly caused this Report to be signed on

its behalf by the undersigned, thereunto duly authorized.

ACMAT CORPORATION

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Henry W. Nozko, Jr. President and Chief Executive Officer

Dated: March 27, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Henry W. Nozko, Jr.	Chairman of the Board, President, Chief Executive Officer and Director	March 2
Michael P. Cifone	Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	March 2
	Director	March 2
Victoria C. Nozko		
	Director	March 2
John C. Creasy		
	Director	March 2

Henry W. Nozko III

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CERTIFICATION

I, Henry W. Nozko, Jr., certify that:

- 1. I have reviewed this annual report on Form 10-K of ACMAT Corporation;
- Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in

this report;

- 4. ACMAT's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures as defined in Exchange Act Rules 13a-14 and 15d-14) for ACMAT and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to ACMAT, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) evaluated the effectiveness of ACMAT's disclosure controls and procedures as of a date within 90 days prior to filing date of this annual report (the "Evaluation Date"); and
  - c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- ACMAT's other certifying officers and I have disclosed, based on our most recent evaluation, to ACMAT's auditors and the audit committee of the board of directors;
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect ACMAT's ability to record, process, summarize and report financial data and have identified for ACMAT's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. ACMAT's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ HENRY W. NOZKO, JR.

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Henry W. Nozko, Jr. Chief Executive Officer

Date: March 27, 2003

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#### CERTIFICATION

- I, Michael P. Cifone., certify that:
  - 1. I have reviewed this annual report on Form 10-K of ACMAT Corporation;
  - Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;

- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. ACMAT's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures as defined in Exchange Act Rules 13a-14 and 15d-14) for ACMAT and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to ACMAT, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) evaluated the effectiveness of ACMAT's disclosure controls and procedures as of a date within 90 days prior to filing date of this annual report (the "Evaluation Date"); and
  - c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- ACMAT's other certifying officers and I have disclosed, based on our most recent evaluation, to ACMAT's auditors and the audit committee of the board of directors;
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect ACMAT's ability to record, process, summarize and report financial data and have identified for ACMAT's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. ACMAT's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ MICHAEL P. CIFONE

Michael P. Cifone Chief Financial Officer

Date: March 27, 2003

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align="bottom"> SEE REVERSE SIDE

1) Amendment to Certificate of Incorporation.

FOR AGAINST ABSTAIN 0 0 0

2) Election of Director.

<b>FOR</b> the nominee listed to the right o	WITHHOLD A to vote for the listed to th o	e nominee	CLASS A DIRECTOR TERM EXPIRING IN 2008			
3) Ratification of Ernst	& Young LLP as aud	itors for the yea	01 Robert T. Brady ar 2005.	FOR	AGAINST	ABSTAIN
<ol> <li>In their discretion, th meeting, or any adjourn</li> </ol>		ed to vote upor	any other matters of busin	0	0	0
Dated:			, 200			
	(Signature of S	Shareholders)				
envelope which the name appear signer is a corpo	and return your votir requires no postage. I s on this proxy. Joint ration, please sign ful nistrators, trustees, etc	Please date and owners should l name by duly	sign your name as each sign. If the authorized officer.			
		Ù FO	LD AND DETACH HER	ΕÙ		
			FERNET OR TELEPHON JRS A DAY, 7 DAYS A V			
	Internet an		ting is available through y prior to annual meeting		tern Time	
			AUTHORIZES THE NA /ARKED, SIGNED ANI			
INTERNI http://www.eproxy			TELEPHONE 1-800-435-6710			MAIL
Use the Internet to vote Have your proxy card in access the web site.		your pr	y touch-tone telephone to v oxy. Have your proxy care hen you call.			Mark, sign and date your proxy card and return it in the enclosed postage-paid envelope.

#### IF YOU VOTE YOUR PROXY BY INTERNET OR BY TELEPHONE, YOU DO NOT NEED TO MAIL BACK YOUR PROXY CARD.

#### MOOG INC.

#### PROXY SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS ANNUAL MEETING OF SHAREHOLDERS TO BE HELD JANUARY 12, 2005 AT 9:15 A.M. ALBRIGHT-KNOX ART GALLERY 1285 ELMWOOD AVENUE BUFFALO, NEW YORK CLASS B SHARES

The undersigned hereby directs HSBC Bank USA, Trustee of the MOOG INC. Savings & Stock Ownership Plan, to vote all shares of Class B common stock of MOOG INC. held for the benefit of the undersigned and entitled to vote at the Annual Meeting of Shareholders to be held on January 12, 2005, and at all adjournments thereof, in the transaction of such business as may properly come before the meeting, and particularly the matters stated on the reverse side of this card, all in accordance with and as more fully described in the accompanying Proxy Statement.

The Class B shares represented by this proxy will be voted as directed on the reverse side of this card, or if no direction is given, they will be voted by the Trustee as directed by the Investment Committee of the Plan. Your vote will be kept confidential.

(See Reverse)

#### Ù FOLD AND DETACH HERE Ù

#### MOOG INC.

#### ANNUAL MEETING OF SHAREHOLDERS TO BE HELD

Wednesday, January 12, 2005 9:15 a.m. Albright-Knox Art Gallery 1285 Elmwood Avenue Buffalo, New York

#### THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR ITEMS 1, 2 AND 3.

Please Mark Here for Address o Change or Comments SEE REVERSE SIDE

			FOR	AGAINST	ABSTAIN
1. Amendment to Certificate of Incorporation.			0	0	0
2. Election of Directors.					
FOR all nominees	WITHHOLD	CLASS B DIRECTORS			
listed to the right	AUTHORITY	<b>TERMS EXPIRING IN 2008</b>			
(except as marked	to vote for all nominees				
to the contrary below)	listed to the right	01 Joe C. Green			
0	0	02 Raymond W. Boushie			

To withhold authority for any individual nominee, please write his name in the space provided below.

3. Ratification of Ernst & Young LLP as auditors for the year 2005.

FOR AGAINST ABSTAIN 0 0 0

4. In their discretion, the proxies are authorized to vote upon any other matters of business which may properly come before the meeting, or any adjournment(s) thereof.

Dated:	, 200
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(Signature of Shareholder(s)

Please sign, date and return your voting card by 1/03/05 in the enclosed envelope which requires no postage. Please date and sign your name as the name appears on this proxy. Joint owners should each sign. If the signer is a corporation, please sign full name by duly authorized officer. Executors, administrators, trustees, etc. should give full title as such.

Ù FOLD AND DETACH HERE Ù

VOTE BY INTERNET OR TELEPHONE OR MAIL 24 HOURS A DAY, 7 DAYS A WEEK

Internet and telephone voting is available through 11:59 PM Eastern Time the day prior to annual meeting day.

#### YOUR TELEPHONE OR INTERNET VOTE AUTHORIZES THE NAMED PROXIES TO VOTE YOUR SHARES IN THE SAME MANNER AS IF YOU MARKED, SIGNED AND RETURNED YOUR PROXY CARD.

INTERNET http://www.eproxy.com/mogb		TELEPHONE 1-800-435-6710		MAIL
Use the Internet to vote your proxy. Have your proxy card in hand when you access the web site.		OR Use any touch-tone telephone to vote your proxy. Have your proxy card in hand when you call.		Mark, sign and date your proxy card and return it in the enclosed postage-paid
		YOUR PROXY BY INTERNET OR BY OT NEED TO MAIL BACK YOUR PRO		E,

#### MOOG INC.

#### PROXY SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS ANNUAL MEETING OF SHAREHOLDERS TO BE HELD JANUARY 12, 2005 AT 9:15 A.M. ALBRIGHT-KNOX ART GALLERY 1285 ELMWOOD AVENUE BUFFALO, NEW YORK CLASS B SHARES

The undersigned hereby directs Richard A. Aubrecht, Robert T. Brady and John B. Drenning, and each of them, attorneys and proxies each with full power of substitution to vote all shares of Class B common stock of MOOG INC. held by the undersigned and entitled to vote at the Annual Meeting of Shareholders to be held on January 12, 2005, and at all adjournments thereof, in the transaction of such business as may properly come before the meeting, and particularly the matters stated on the reverse side of this card, all in accordance with and as more fully described in the accompanying Proxy Statement.

It is understood that this proxy may be revoked at any time insofar as it has not been exercised and that the shares may be voted in person if the undersigned attends the meeting.

# THE CLASS B SHARES REPRESENTED BY THIS PROXY WILL BE VOTED AS DIRECTED ON THE REVERSE SIDE OF THIS CARD, OR IF NO DIRECTION IS GIVEN, THEY WILL BE VOTED FOR ITEM 1, AND FOR THE NOMINEES LISTED IN ITEM 2 AND FOR ITEM 3.

(See Reverse)

#### Ù FOLD AND DETACH HERE Ù

#### MOOG INC.

#### ANNUAL MEETING OF SHAREHOLDERS TO BE HELD

Wednesday, January 12, 2005 9:15 a.m. Albright-Knox Art Gallery 1285 Elmwood Avenue Buffalo, New York

#### THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR ITEMS 1, 2 AND 3.

			S	Please Mark H for Address Change or Comments EE REVERSE	0
1. Amendment to Certific	cate of Incorporation		FOR o	AGAINST o	ABSTAIN o
<ol> <li>2. Election of Directors.</li> </ol>			0	Ū	0
FOR all nominees listed to the right (except as marked to the contrary below) o	WITHHOLD AUTHORITY to vote for all nominees listed to the right o	CLASS B DIRECTORS TERMS EXPIRING IN 2008 01 Joe C. Green 02 Raymond W. Boushie			
To withhold authority for	any individual nominee, ple	ease write his name in the space pro	wided belo	ow.	
3. Ratification of Ernst &	Young LLP as auditors for	the year 2005.	FOR	AGAINST	ABSTAIN
			0	0	0
4. In their discretion, the meeting, or any adjournm		te upon any other matters of busine	ss which m	ay properly con	ne before the
Dated:		, 200			
	(Signature of Sharehold	ler(s)			
Please sign, date a	and return your voting card b	y 1/03/05 in the enclosed			

envelope which requires no postage. Please date and sign your name as the name appears on this proxy. Joint owners should each sign. If the signer is a corporation, please sign full name by duly authorized officer. Executors, administrators, trustees, etc. should give full title as such.

Ù FOLD AND DETACH HERE Ù

VOTE BY INTERNET OR TELEPHONE OR MAIL 24 HOURS A DAY, 7 DAYS A WEEK

Internet and telephone voting is available through 11:59 PM Eastern Time the day prior to annual meeting day.

## YOUR TELEPHONE OR INTERNET VOTE AUTHORIZES THE NAMED PROXIES TO VOTE YOUR SHARES IN THE SAME MANNER AS IF YOU MARKED, SIGNED AND RETURNED YOUR PROXY CARD.

INTERNET http://www.eproxy.com/mogb		TELEPHONE 1-800-435-6710		MAIL
Use the Internet to vote your proxy. OR Have your proxy card in hand when you access the web site.		Use any touch-tone telephone to vote your proxy. Have your proxy card in hand when you call.	OR	Mark, sign and date your proxy card and return it in the enclosed postage-paid envelope.
IF YOU	VOTE	YOUR PROXY BY INTERNET OR BY	TELEPHO	NE,

F YOU VOTE YOUR PROXY BY INTERNET OR BY TELEPHONE YOU DO NOT NEED TO MAIL BACK YOUR PROXY CARD.