FIRST BUSEY CORP /NV/ Form 10-Q August 07, 2018 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended 6/30/2018

" Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File No. 0-15950

FIRST BUSEY CORPORATION

(Exact name of registrant as specified in its charter)

Nevada (State or other jurisdiction of incorporation or organization) $\begin{array}{c} \textbf{37-1078406} \\ \text{(I.R.S. Employer Identification No.)} \end{array}$

100 W. University Ave.
Champaign, Illinois
(Address of principal executive offices)

61820 (Zip code)

Registrant s telephone number, including area code: (217) 365-4544

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transaction period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class
Common Stock, \$.001 par value

Outstanding at August 7, 2018 48,777,809

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FIRST BUSEY CORPORATION

FORM 10-Q

June 30, 2018

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PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

FIRST BUSEY CORPORATION and Subsidiaries

CONSOLIDATED BALANCE SHEETS

June 30, 2018 and December 31, 2017

(Unaudited)

| | | June 30, 2018 (dollars in t | | rember 31, 2017 s) |
|--|----|--------------------------------|----|-----------------------|
| Assets | | | | -, |
| Cash and cash equivalents (interest-bearing 2018 \$126,402; 2017 \$234,889) | \$ | 230,730 | \$ | 353,272 |
| Securities available for sale | | 871,338 | | 872,682 |
| Securities held to maturity | | 507,780 | | 443,550 |
| Securities equity investments | | 5,689 | | 5,378 |
| Loans held for sale | | 33,974 | | 94,848 |
| Portfolio loans (net of allowance for loan losses 2018 \$53,305; 2017 \$53,582) | | 5,501,982 | | 5,465,918 |
| Premises and equipment, net | | 119,835 | | 116,913 |
| Goodwill | | 267,685 | | 269,346 |
| Other intangible assets, net | | 35,722 | | 38,727 |
| Cash surrender value of bank owned life insurance | | 127,965 | | 126,737 |
| Deferred tax asset, net | | 16,665 | | 17,296 |
| Other assets | | 56,179 | | 55,973 |
| Total assets | \$ | 7,775,544 | \$ | 7,860,640 |
| Liabilities and Stockholders Equity | | | | |
| Liabilities | | | | |
| Deposits: | | | | |
| Noninterest-bearing | \$ | 1,496,671 | \$ | 1,597,421 |
| Interest-bearing | | 4,667,241 | | 4,528,544 |
| Total deposits | \$ | 6,163,912 | \$ | 6,125,965 |
| Securities sold under agreements to repurchase | | 240,109 | | 304,566 |
| Short-term borrowings | | 150,000 | | 220,000 |
| Long-term debt | | 50,000 | | 50,000 |
| Senior notes, net of unamortized issuance costs | | 39,472 | | 39,404 |
| Subordinated notes, net of unamortized issuance costs | | 64,653 | | 64,715 |
| Junior subordinated debt owed to unconsolidated trusts | | 71,081 | | 71,008 |
| Other liabilities | | 39,135 | | 49,979 |
| Total liabilities | \$ | 6,818,362 | \$ | 6,925,637 |
| Commitments and contingencies (See Note 13) | | | | |
| Stockholders Equity | | | | |
| Common stock, \$.001 par value, authorized 66,666,667 shares; shares issued 2018 and | | | | |
| 2017 49,185,581 | \$ | 49 | \$ | 49 |
| Additional paid-in capital | • | 1,082,323 | | 1,084,889 |
| Accumulated deficit | | (104,504) | | (132,122) |
| Accumulated other comprehensive loss | | (10,865) | | (2,810) |
| Total stockholders equity before treasury stock | \$ | 967,003 | \$ | 950,006 |
| Common stock shares held in treasury at cost, 2018 409,177; 2017 500,638 | | (9,821) | | (15,003) |
| Total stockholders equity | \$ | 957,182 | \$ | 935,003 |
| Total liabilities and stockholders equity | \$ | 7,775,544 | \$ | 7.860.640 |
| Total numbers and stockholders equity | Ψ | 1,113,377 | Ψ | 7,000,040 |

Common shares outstanding at period end

48,776,404

48,684,943

See accompanying notes to unaudited Consolidated Financial Statements.

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FIRST BUSEY CORPORATION and Subsidiaries

CONSOLIDATED STATEMENTS OF INCOME

For the Six Months Ended June 30, 2018 and 2017

(Unaudited)

| | 2018 | 2017 | | |
|--|---------------------------|--------------------------|--------|--|
| | (dollars in thousands, ex | xcept per share amounts) | | |
| Interest income: | | | | |
| Interest and fees on loans | \$ 123,250 | \$ | 81,833 | |
| Interest and dividends on investment securities: | | | | |
| Taxable interest income | 13,244 | | 7,650 | |
| Non-taxable interest income | 2,464 | | 1,453 | |
| Total interest income | \$ 138,958 | \$ | 90,936 | |
| Interest expense: | | | | |
| Deposits | \$ 12,891 | \$ | 4,207 | |
| Federal funds purchased and securities sold under agreements to repurchase | 713 | | 327 | |
| Short-term borrowings | 933 | | 74 | |
| Long-term debt | 377 | | 280 | |
| Senior notes | 799 | | 162 | |
| Subordinated notes | 1,587 | | 299 | |
| Junior subordinated debt owed to unconsolidated trusts | 1,529 | | 1,208 | |
| Total interest expense | \$ 18,829 | \$ | 6,557 | |
| Net interest income | \$ 120,129 | \$ | 84,379 | |
| Provision for loan losses | 3,266 | | 1,000 | |
| Net interest income after provision for loan losses | \$ 116,863 | \$ | 83,379 | |
| Non-interest income: | | | | |
| Trust fees | \$ 14,249 | \$ | 12,017 | |
| Commissions and brokers fees, net | 1,979 | | 1,473 | |
| Remittance processing | 6,958 | | 5,704 | |
| Fees for customer services | 14,236 | | 12,081 | |
| Mortgage revenue | 3,216 | | 4,904 | |
| Security gains, net | 160 | | 853 | |
| Other | 4,490 | | 3,044 | |
| Total non-interest income | \$ 45,288 | \$ | 40,076 | |
| Non-interest expense: | | | | |
| Salaries, wages and employee benefits | \$ 54,291 | \$ | 41,951 | |
| Net occupancy expense of premises | 7,510 | | 6,311 | |
| Furniture and equipment expenses | 3,703 | | 3,338 | |
| Data processing | 8,375 | | 6,235 | |
| Amortization of intangible assets | 3,005 | | 2,389 | |
| Other | 21,461 | | 14,163 | |
| Total non-interest expense | \$ 98,345 | \$ | 74,387 | |
| Income before income taxes | \$ 63,806 | \$ | 49,068 | |
| Income taxes | 17,027 | | 17,419 | |
| Net income | \$ 46,779 | \$ | 31,649 | |
| Basic earnings per common share | \$ 0.96 | \$ | 0.83 | |
| Diluted earnings per common share | \$ 0.95 | \$ | 0.82 | |
| Dividends declared per share of common stock | \$ 0.40 | \$ | 0.36 | |

See accompanying notes to unaudited Consolidated Financial Statements.

FIRST BUSEY CORPORATION and Subsidiaries

CONSOLIDATED STATEMENTS OF INCOME

For the Three Months Ended June 30, 2018 and 2017

(Unaudited)

| | 2018 | | 2017 | |
|--|--------------|--------------------------|--------|--|
| | | ccept per share amounts) | | |
| Interest income: | | • • | | |
| Interest and fees on loans | \$ 62,290 | \$ | 41,236 | |
| Interest and dividends on investment securities: | | | | |
| Taxable interest income | 6,831 | | 4,047 | |
| Non-taxable interest income | 1,204 | | 726 | |
| Total interest income | \$ 70,325 | \$ | 46,009 | |
| Interest expense: | | | | |
| Deposits | \$ 6,904 | \$ | 2,163 | |
| Federal funds purchased and securities sold under agreements to repurchase | 372 | | 204 | |
| Short-term borrowings | 457 | | 27 | |
| Long-term debt | 213 | | 167 | |
| Senior notes | 399 | | 162 | |
| Subordinated notes | 794 | | 299 | |
| Junior subordinated debt owed to unconsolidated trusts | 814 | | 621 | |
| Total interest expense | \$ 9,953 | \$ | 3,643 | |
| Net interest income | \$ 60,372 | \$ | 42,366 | |
| Provision for loan losses | 2,258 | | 500 | |
| Net interest income after provision for loan losses | \$ 58,114 | \$ | 41,866 | |
| Non-interest income: | | | | |
| Trust fees | \$ 6,735 | \$ | 5,827 | |
| Commissions and brokers fees, net | 883 | | 751 | |
| Remittance processing | 3,566 | | 2,859 | |
| Fees for customer services | 7,290 | | 6,095 | |
| Mortgage revenue | 1,573 | | 2,770 | |
| Security gains (losses), net | 160 | | (4) | |
| Other | 2,595 | | 1,764 | |
| Total non-interest income | \$ 22,802 | \$ | 20,062 | |
| Non-interest expense: | | | | |
| Salaries, wages and employee benefits | \$ 25,472 | \$ | 20,061 | |
| Net occupancy expense of premises | 3,689 | | 3,126 | |
| Furniture and equipment expenses | 1,790 | | 1,719 | |
| Data processing | 4,030 | | 3,306 | |
| Amortization of intangible assets | 1,490 | | 1,182 | |
| Other | 10,834 | | 7,374 | |
| Total non-interest expense | \$ 47,305 | \$ | 36,768 | |
| Income before income taxes | \$ 33,611 | \$ | 25,160 | |
| Income taxes | 8,749 | | 8,681 | |
| Net income | \$ 24,862 | \$ | 16,479 | |
| Basic earnings per common share | \$ 0.51 | \$ | 0.43 | |
| Diluted earnings per common share | \$ 0.51 | \$ | 0.43 | |
| Dividends declared per share of common stock | \$ 0.20 | \$ | 0.18 | |

See accompanying notes to unaudited Consolidated Financial Statements.

FIRST BUSEY CORPORATION and Subsidiaries

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three and Six Months Ended June 30, 2018 and 2017

(Unaudited)

| | Three Months Ended June 30, | | | | Six Months Ended June 30, | | | |
|---|-----------------------------|---------|----|---------------|------------------------------|----------|----|--------|
| | | 2018 | | 2017 | | 2018 | | 2017 |
| | | | | (dollars in t | housa | inds) | | |
| Net income | \$ | 24,862 | \$ | 16,479 | \$ | 46,779 | \$ | 31,649 |
| Other comprehensive (loss) income, before tax: | | | | | | | | |
| Securities available for sale: | | | | | | | | |
| Unrealized net (losses) gains on securities: | | | | | | | | |
| Unrealized net holding (losses) gains arising during period | \$ | (1,506) | \$ | 728 | \$ | (10,260) | \$ | 1,301 |
| Reclassification adjustment for losses (gains) included in | | | | | | | | |
| net income | | (160) | | 4 | | (160) | | (853) |
| Other comprehensive (loss) income, before tax | \$ | (1,666) | \$ | 732 | \$ | (10,420) | \$ | 448 |
| Income tax (benefit) expense related to items of other | | | | | | | | |
| comprehensive income | | (475) | | 292 | | (2,970) | | 179 |
| Other comprehensive (loss) income, net of tax | \$ | (1,191) | \$ | 440 | \$ | (7,450) | \$ | 269 |
| Comprehensive income | \$ | 23,671 | \$ | 16,919 | \$ | 39,329 | \$ | 31,918 |

See accompanying notes to unaudited Consolidated Financial Statements.

FIRST BUSEY CORPORATION and Subsidiaries

CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

For the Six Months Ended June 30, 2018 and 2017

(Unaudited)

(dollars in thousands, except per share amounts)

| | ~ | | | Additional | | | | Accumulated Other | _ | _ | |
|--|----|--------------|----|--------------------|----|-----------------------|----|-------------------------------|----|-------------------|----------|
| | | mmon tock | | Paid-in Capital | A | ccumulated Deficit | | omprehensive Income (loss) | | Treasury Stock | Total |
| Balance, December 31, 2016 | \$ | 39 | \$ | 781,716 | \$ | (163,689) | | 36 | \$ | (23,788) \$ | 594,314 |
| Net income | | | | | | 31,649 | | | | | 31,649 |
| Other comprehensive income | | | | | | | | 269 | | | 269 |
| Issuance of treasury stock for employee | | | | | | | | | | | |
| stock purchase plan | | | | (361) | | | | | | 664 | 303 |
| Net issuance of treasury stock for | | | | | | | | | | | |
| restricted stock unit vesting and related tax benefit | | | | (969) | | | | | | 914 | (55) |
| Net issuance of stock options exercised, | | | | (707) | | | | | | 714 | (33) |
| net of shares redeemed | | | | (784) | | | | | | 921 | 137 |
| Cash dividends common stock at \$0.36 | | | | | | | | | | | |
| per share | | | | | | (13,764) | | | | | (13,764) |
| Stock dividend equivalents restricted | | | | | | | | | | | |
| stock units at \$0.36 per share | | | | 181 | | (181) | | | | | |
| Stock dividend accrued on restricted | | | | | | | | | | | |
| stock awards assumed with the Pulaski Financial Corp. acquisition at \$0.36 per | | | | | | | | | | | |
| share | | | | | | (11) | | | | | (11) |
| Return of 28,648 equity trust shares | | | | | | (11) | | | | (860) | (860) |
| Stock-based compensation | | | | 1,133 | | | | | | (000) | 1,133 |
| Balance, June 30, 2017 | \$ | 39 | \$ | | \$ | (145,996) | \$ | 305 | \$ | (22,149) \$ | 613,115 |
| | | | | | | | | | | | |
| D. I 21 2017 | Φ. | 40 | φ | 1 004 000 | ф | (122, 122) | Ф | (2.910) | ф | (15.002) ¢ | 025 002 |
| Balance, December 31, 2017 | \$ | 49 | \$ | 1,084,889 | \$ | (132,122) | \$ | (2,810) | \$ | (15,003) \$ | 935,003 |
| Net income | | | | | | 46,779 | | | | | 46,779 |
| Other comprehensive loss | | | | | | | | (7,450) | | | (7,450) |
| Tax Cuts and Jobs Act (TCJA) of 2017 | | | | | | | | | | | |
| reclassification | | | | | | 605 | | (605) | | | |
| Issuance of treasury stock for employee | | | | (220) | | | | | | | |
| stock purchase plan | | | | (328) | | | | | | 666 | 338 |
| Net issuance of treasury stock for restricted stock unit vesting and related | | | | | | | | | | | |
| tax benefit | | | | (1,875) | | | | | | 1,803 | (72) |
| Net issuance of stock options exercised, | | | | (1,073) | | | | | | 1,003 | (12) |
| net of shares redeemed | | | | (2,367) | | | | | | 2,713 | 346 |
| | | | | , , | | | | | | • | |

| Cash dividends common stock at \$0.40 | | | | | | |
|---------------------------------------|-------------|--------------|-----------|----------------|-------------------|-----|
| per share | | | (19,482) | | (19,48 | 32) |
| Stock dividend equivalents restricted | | | | | | |
| stock units at \$0.40 per share | | 282 | (284) | | (| (2) |
| Stock-based compensation | | 1,722 | | | 1,72 | 22 |
| Balance, June 30, 2018 | \$ 49 \$ | 1,082,323 \$ | (104,504) | \$ (10,865) \$ | (9,821) \$ 957,18 | 32 |

See accompanying notes to unaudited Consolidated Financial Statements.

FIRST BUSEY CORPORATION and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Ended June 30, 2018 and 2017

(Unaudited)

| | 2018 | | 2017 |
|--|-----------------|---------|-----------|
| | (dollars in t | housand | s) |
| Cash Flows from Operating Activities | | | |
| Net income | \$ 46,779 | \$ | 31,649 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Stock-based and non-cash compensation | 1,722 | | 1,133 |
| Depreciation | 4,748 | | 3,862 |
| Amortization of intangible assets | 3,005 | | 2,389 |
| Premises and equipment impairment | 817 | | |
| Provision for loan losses | 3,266 | | 1,000 |
| Provision for deferred income taxes | 3,601 | | 2,031 |
| Amortization of security premiums and discounts, net | 4,485 | | 2,543 |
| Accretion of premiums and discounts on time deposits and trust preferred securities, net | (49) | | (198) |
| Accretion of premiums and discounts on portfolio loans, net | (6,375) | | (3,270) |
| Security gains, net | (160) | | (853) |
| Change in equity securities, net | (1,071) | | |
| Gain on sales of mortgage loans, net of origination costs | (5,095) | | (26,136) |
| Mortgage loans originated for sale | (219,252) | | (758,338) |
| Proceeds from sales of mortgage loans | 285,221 | | 866,635 |
| Net losses (gains) on disposition of premises and equipment | 105 | | (56) |
| Increase in cash surrender value of bank owned life insurance | (1,228) | | (888) |
| Change in assets and liabilities: | | | |
| Decrease in other assets | 1,393 | | 7,879 |
| (Decrease) increase in other liabilities | (12,981) | | 4,839 |
| Increase in interest payable | 1,618 | | 396 |
| Decrease in income taxes receivable | 1,214 | | 523 |
| Net cash provided by operating activities before activities | \$ 111,763 | \$ | 135,140 |
| | | | |
| Cash Flows from Investing Activities | | | |
| Proceeds from sales of securities classified available for sale | | | 127,287 |
| Proceeds from sales of securities classified equity | 920 | | |
| Proceeds from maturities of securities classified available for sale | 82,817 | | 103,249 |
| Proceeds from maturities of securities classified held to maturity | 18,033 | | 2,819 |
| Purchase of securities classified available for sale | (93,591) | | (116,327) |
| Purchase of securities classified held to maturity | (85,050) | | (164,803) |
| Net (increase) in portfolio loans | (36,080) | | (32,403) |
| Proceeds from disposition of premises and equipment | 2 | | 611 |
| Proceeds from sale of other real estate owned (OREO) properties | 722 | | 3,765 |
| Purchases of premises and equipment | (8,594) | | (6,054) |
| Proceeds from the redemption of Federal Home Loan Bank (FHLB) stock, net | 2,114 | | 6,001 |
| Net cash used in investing activities | \$ (118,707) | \$ | (75,855) |
| | | | |

(continued on next page)

FIRST BUSEY CORPORATION and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

For the Six Months Ended June 30, 2018 and 2017

(Unaudited)

| | | 2018 | J | 2017 |
|--|----|---------------|---------|----------|
| Coch Flows from Financing Activities | | (dollars in t | nousana | s) |
| Cash Flows from Financing Activities | \$ | 138,466 | \$ | (64.296) |
| Net increase (decrease) in certificates of deposit | Ф | , | Þ | (64,286) |
| Net (decrease) increase in demand, money market and savings deposits | | (100,397) | | 84,468 |
| Net (decrease) in securities sold under agreements to repurchase | | (64,457) | | (10,560) |
| Repayment of short-term borrowings | | (70,000) | | (25,000) |
| Net proceeds from issuance of senior debt | | | | 39,351 |
| Net proceeds from issuance of subordinated debt | | | | 59,022 |
| Cash dividends paid | | (19,482) | | (13,764) |
| Value of shares surrendered upon vesting to satisfy tax withholding obligations of | | | | |
| stock-based compensation | | (74) | | (1,259) |
| Proceeds from stock options exercised | | 346 | | 137 |
| Net cash (used in) provided by financing activities | \$ | (115,598) | \$ | 68,109 |
| Net (decrease) increase in cash and cash equivalents | \$ | (122,542) | \$ | 127,394 |
| Cash and cash equivalents, beginning of period | \$ | 353,272 | \$ | 166,706 |
| Cash and cash equivalents, ending of period | \$ | 230,730 | \$ | 294,100 |
| | | | | |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | | | |
| | | | | |
| Cash payments for: | | | | |
| Interest | \$ | 17,212 | \$ | 6,162 |
| Income taxes | \$ | 4,322 | \$ | 13,116 |
| Non-cash investing and financing activities: | | | | |
| Real estate acquired in settlement of loans | \$ | 3,125 | \$ | 258 |

See accompanying notes to unaudited Consolidated Financial Statements.

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FIRST BUSEY CORPORATION and Subsidiaries

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note 1: Accounting Policies

Basis of Financial Statement Presentation

When preparing these unaudited Consolidated Financial Statements of First Busey Corporation and its subsidiaries (First Busey, Company, we, or our), a Nevada corporation, we have assumed that you have read the audited Consolidated Financial Statements included in our 2017 Form 10-K. These interim unaudited Consolidated Financial Statements serve to update our 2017 Form 10-K and may not include all information and notes necessary to constitute a complete set of Financial Statements.

We prepared these unaudited Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States of America (GAAP). We have eliminated intercompany accounts and transactions. We have also reclassified certain prior year amounts to conform to the current period presentation, which did not have a material impact on our consolidated financial condition or results of operations.

In our opinion, the unaudited Consolidated Financial Statements reflect all normal, recurring adjustments needed to present fairly our results for the interim periods. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the full year or any other interim period.

We have also considered the impact of subsequent events on these unaudited Consolidated Financial Statements. There were no significant subsequent events for the quarter ended June 30, 2018 through the issuance date of these unaudited Consolidated Financial Statements that warranted adjustment to or disclosure in the unaudited Consolidated Financial Statements.

Use of Estimates

In preparing the accompanying unaudited Consolidated Financial Statements, the Company s management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the Financial Statements and the reported amounts of revenues and expenses for the reporting period.

Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the fair value of available for sale investment securities, the fair value of assets acquired and liabilities assumed in business combinations and the determination of the allowance for loan losses.

Recently Issued Accounting Standards

Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). ASU 2014-09 outlines a single model for companies to use in accounting for revenue arising from contracts with customers and supersedes most prior revenue recognition guidance, including industry-specific guidance. ASU 2014-09 requires that companies recognize revenue based on the value of transferred goods or services as they occur in the contract and establishes additional disclosures. The Company s revenue is comprised of net interest income, which is explicitly excluded from the scope of ASU 2014-09, and non-interest income. The Company has evaluated its non-interest income and the nature of its contracts with customers and determined that further disaggregation of revenue beyond what is presented in the accompanying unaudited Consolidated Financial Statements was not necessary. The Company satisfies its performance obligations on its contracts with customers as services are rendered so there is limited judgement involved in applying Topic 606 that significantly affects the determination of the timing and amount of revenue from contracts with customers.

Descriptions of the Company s primary revenue generating activities that are within Topic 606, and are presented in the accompanying unaudited Consolidated Statements of Income as components of non-interest income, include trust fees, commission and brokers fees, net, remittance processing, and fees for customer services. Trust fees and commission and brokers fees, net, represents monthly fees due from wealth management customers as consideration for managing the customers assets. Wealth management and trust services include custody of assets, investment management, fees for trust services and other fiduciary activities. Also included are fees received from a third party broker-dealer as part of a revenue

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sharing agreement for fees earned from customers that the Company refers to the third party. Revenue is recognized when the performance obligation is completed, which is generally monthly. Remittance processing represents transaction-based fees for pay processing solutions such as online bill payments, lockbox and walk-in payments. Revenue is recognized when the performance obligation is completed, which is generally monthly. Fees for customer services represents general service fees for monthly account maintenance and activity or transaction-based fees and consists of transaction-based revenue, time-based revenue, or item-based revenue. Revenue is recognized when the performance obligation is completed which is generally monthly for account maintenance services or when a transaction has been completed. Payment for such performance obligations are generally received at the time the performance obligations are satisfied. The adoption of this guidance on January 1, 2018 did not change the method in which non-interest income is recognized therefore a cumulative effect adjustment to retained earnings was not necessary.

ASU 2016-01, Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-01 requires: equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income; to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; separate presentation of financial assets and financial liabilities by measurement category and form of financial assets; eliminating the requirement to disclose the method and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost on the Balance Sheet; and requires an entity to present separately in other comprehensive income (loss) the portion of the total change in fair value of a liability resulting from the change in the instrument-specific credit risk when the fair value option has been elected for the liability. ASU 2016-01 was effective on January 1, 2018 and the adoption of this guidance resulted in separate classification of equity securities previously included in available for sale securities on the Consolidated Financial Statements. There was no cumulative effect adjustment recorded with the adoption of this guidance.

ASU 2018-02, Income Statement Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income was issued in February 2018. ASU 2018-02 allows companies to make a one-time reclassification from accumulated other comprehensive income (loss) to retained earnings for the effects of remeasuring deferred tax liabilities and assets originally recorded in other comprehensive income as a result of the change in the federal tax rate by the TCJA. The Company adopted this guidance in the first quarter of 2018 with no impact on total stockholders equity or net income.

ASU 2016-02, Leases (Topic 842). ASU 2016-02 intends to increase transparency and comparability among organizations by recognizing all lease transactions (with terms in excess of 12 months) on the Consolidated Balance Sheet as a lease liability and a right-of-use asset. The guidance also requires qualitative and quantitative disclosures designed to assess the amount, timing and uncertainty of cash flows arising from leases. This guidance is effective for annual reporting periods beginning after December 15, 2018, including interim periods within those fiscal years. In July 2018, ASU 2018-11, Leases (Topic 842): Targeted Improvements was issued to allow companies to choose to recognize the cumulative effect of applying the new standard to leased assets and liabilities as an adjustment to the opening balance of retained earnings rather than recasting prior year results when they adopt the standard. The Company is evaluating the impact this guidance will have on its Consolidated Financial Statements and related disclosures. Where the Company is a lessee, the Company expects an increase in assets and liabilities to record the right of use asset and the lease liability.

ASU 2016-13, Financial Instruments Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 implements a change from current impaired loss model to an expected credit losses over the life of an instrument, including loans and securities held to maturity. The expected credit loss model is expected to result in earlier recognition of losses. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019 including interim periods with those years. The Company has developed and is executing a project plan to implement this guidance. As part of that project plan, the Company will evaluate the impact this guidance will have on its Consolidated Financial Statements and related disclosures.

ASU 2017-04, Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. ASU 2017-04 is intended to simplify goodwill impairment testing by eliminating the second step of the analysis which required an entity to determine the fair value of its assets and liabilities as of the impairment test date. Instead, ASU 2017-04 requires entities to compare the fair value of a reporting unit with its carrying amount and recognize an impairment charge for any amount by which the carrying amount exceeds the reporting unit s fair value, to the extent that the loss recognized does not exceed the amount of goodwill allocated to that reporting unit. This guidance is effective for annual and interim periods beginning after December 15, 2019, with early adoption permitted. The Company does not expect this guidance to have a material impact on its Consolidated Financial Statements.

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ASU 2017-08, Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20), Premium Amortization on Purchased Callable Debt Securities. ASU 2017-08 shortens the amortization period for certain callable debt securities held at a premium, requiring the premium to be amortized to the earliest call date. ASU 2017-08 does not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. This guidance is effective for annual reporting periods beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted. The Company does not expect this guidance to have a material impact on its Consolidated Financial Statements.

ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities. ASU 2017-12 amends Topic 815 to reduce the cost and complexity of applying hedge accounting and expand the types of relationships that qualify for hedge accounting. The guidance eliminates the requirement to separately measure and report hedge ineffectiveness, requires all items that affect earnings to be presented in the same income statement line as the hedged item, provides for applying hedge accounting to additional hedging strategies, provides for new approaches to measuring the hedged item in fair value hedges of interest rate risk, and eases the requirements for effective testing and hedge documentation. This guidance is effective for annual reporting periods beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted. The Company does not expect this guidance to have a material impact on its Consolidated Financial Statements.

ASU 2018-07, Compensation Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting was issued in June 2018. ASU 2018-07 expands the scope of Topic 718 to include share-based payment transactions for acquiring goods and services from nonemployees. This guidance is effective for annual reporting periods beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted. The Company does not expect this guidance to have a material impact on its Consolidated Financial Statements.

Note 2: Acquisitions

First Community Financial Partners, Inc.

On July 2, 2017, the Company completed its acquisition of First Community Financial Partners, Inc. (First Community), which was headquartered in Joliet, Illinois and its wholly owned bank subsidiary, First Community Financial Bank. Founded in 2004, First Community operated nine banking centers in Will, DuPage and Grundy Counties, which encompass portions of the southwestern suburbs of Chicago. The operating results of First Community are included with the Company s results of operations since the date of acquisition. First Busey operated First Community Financial Bank as a separate subsidiary from July 3, 2017 until November 3, 2017, when it was merged with and into Busey Bank. At that time, First Community Financial Bank s banking centers became banking centers of Busey Bank.

Under the terms of the merger agreement with First Community, at the effective time of the acquisition, each share of First Community common stock issued and outstanding was converted into the right to receive 0.396 shares of the Company s common stock, cash in lieu of fractional

shares and \$1.35 cash consideration per share. The market value of the 7.2 million shares of First Busey common stock issued at the effective time of the acquisition was approximately \$211.1 million based on First Busey s closing stock price of \$29.32 on June 30, 2017. In addition, certain options to purchase shares of First Community common stock that were outstanding at the acquisition date were converted into options to purchase shares of First Busey common stock, adjusted for the 0.44 option exchange ratio, and the fair value was included in the purchase price. Further, the purchase price included cash payouts relating to unconverted stock options and restricted stock units outstanding as of the acquisition date.

This transaction was accounted for using the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed, and consideration exchanged were recorded at their estimated fair values on the date of acquisition. The total consideration paid, which was used to determine the amount of goodwill resulting from the transaction, also included the fair value of outstanding First Community stock options that were converted into options to purchase common shares of First Busey and cash paid out relating to stock options and restricted stock units not converted. As the total consideration paid for First Community exceeded the net assets acquired, goodwill of \$116.0 million was recorded as a result of the acquisition. Goodwill recorded in the transaction, which reflected the synergies expected from the acquisition and the greater revenue opportunities from the Company s broader service capabilities in the Chicagoland area, is not tax deductible, and was assigned to the Banking operating segment.

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First Busey did not incur any expenses related to the acquisition of First Community for the three months ended June 30, 2018. First Busey incurred \$0.1 million in pre-tax expenses related to the acquisition of First Community for the six months ended June 30, 2018, primarily for professional and legal fees. First Busey incurred \$0.2 million and \$0.8 million in pre-tax expenses related to the acquisition of First Community for the three and six months ended June 30, 2017, respectively, primarily for professional and legal fees, all of which are reported as a component of non-interest expense in the accompanying unaudited Consolidated Financial Statements.

The following table presents the fair value estimates of First Community assets acquired and liabilities assumed as of July 2, 2017 (dollars in thousands):

| | Recorded by First Busey |
|---|----------------------------|
| Assets acquired: | |
| Cash and cash equivalents | \$ 60,686 |
| Securities | 165,843 |
| Loans held for sale | 905 |
| Portfolio loans | 1,096,583 |
| Premises and equipment | 18,094 |
| OREO | 722 |
| Other intangible assets | 13,979 |
| Other assets | 41,755 |
| Total assets acquired | 1,398,567 |
| | |
| Liabilities assumed: | |
| Deposits | 1,134,355 |
| Other borrowings | 125,751 |
| Other liabilities | 11,862 |
| Total liabilities assumed | 1,271,968 |
| | |
| Net assets acquired | \$ 126,599 |
| • | |
| Consideration paid: | |
| Cash | \$ 24,557 |
| Cash payout of options and restricted stock units | 6,182 |
| Common stock | 211,120 |
| Fair value of stock options assumed | 722 |
| Total consideration paid | 242,581 |
| 1 | , |
| Goodwill | \$ 115,982 |
| Goodwill | \$ 115,982 |

The loans acquired in this transaction were recorded at fair value with no carryover of any existing allowance for loan losses. Loans that were not deemed to be credit-impaired at the acquisition date were accounted for under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 310-20, Receivables-Nonrefundable Fees and Other Costs, and were subsequently considered as part of the Company's determination of the adequacy of the allowance for loan losses. Purchased credit-impaired (PCI) loans were accounted for under ASC 310-30, Receivables Loans and Debt Securities Acquired with Deteriorated Credit Quality. As of the acquisition date, the aggregate principal outstanding and aggregate fair value of the acquired performing loans, including loans held for sale, totaled \$1.1 billion. The difference between the aggregate principal balance outstanding and aggregate fair value of \$14.4 million is expected to be accreted over the estimated four year remaining life of the respective loans in a manner that approximates the level yield method. As of the acquisition date, the aggregate principal balance outstanding of PCI loans totaled \$17.9 million and the aggregate fair value of PCI loans totaled \$12.5 million, which became such loans new carrying value. At June 30, 2018, PCI loans related to this transaction with a carrying value of \$3.8 million were outstanding, with the decrease relating to collections and a loan sale.

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For PCI loans, the difference between contractually required payments at the acquisition date and the cash flow expected to be collected is referred to as the non-accretable difference. Further, the excess of cash flows expected at acquisition over the fair value is referred to as the accretable yield. The accretable yield, as of the acquisition date, of \$0.6 million on PCI loans was expected to be recognized over the estimated four year remaining life of the respective loans in a manner that approximates the level yield method; however, \$0.2 million of the accretable yield was accelerated in 2017 as a result of collections of PCI loan balances.

The following table provides the unaudited pro forma information for the results of operations for the three and six months ended June 30, 2017, as if the acquisition had occurred January 1, 2017. The pro forma results combine the historical results of First Community into the Company s unaudited Consolidated Statements of Income, including the impact of purchase accounting adjustments for loan discount accretion, intangible assets amortization and deposit accretion, net of taxes. The pro forma results have been prepared for comparative purposes only and are not necessarily indicative of the results that would have been obtained had the acquisition actually occurred on January 1, 2017. No assumptions have been applied to the pro forma results of operations regarding possible revenue enhancements, expense efficiencies or asset dispositions. Only the merger related expenses that have been recognized are included in net income in the table below (dollars in thousands, except per share amount):

| | Pro Forma | | | | | |
|---|-----------|--------------------------------|----|---------------------------------|--|--|
| | | e Months Ended ine 30, 2017 | | x Months Ended June 30, 2017 | | |
| Total revenues (net interest income plus non-interest income) | \$ | 78,122 | \$ | 152,227 | | |
| Net income | | 21,462 | | 40,149 | | |
| Diluted earnings per common share | | 0.47 | | 0.87 | | |

Mid Illinois Bancorp, Inc.

On October 1, 2017, the Company completed its acquisition of Mid Illinois Bancorp, Inc. (Mid Illinois) and its wholly owned bank subsidiary, South Side Trust & Savings Bank of Peoria (South Side Bank), under which each share of Mid Illinois common stock issued and outstanding as of the effective time was converted into, at the election of the stockholder the right to receive, either (i) \$227.94 in cash, (ii) 7.5149 shares of the Company s common stock, or (iii) mixed consideration of \$68.38 in cash and 5.2604 shares of the Company s common stock, subject to certain adjustments and proration. In the aggregate, total consideration consisted of 70% stock and 30% cash. Mid Illinois stockholders electing the cash consideration option were subject to proration under the terms of the merger agreement with Mid Illinois and ultimately received a mixture of cash and stock consideration. First Busey operated South Side Bank as a separate bank subsidiary from October 2, 2017 until March 16, 2018, when it was merged with and into Busey Bank. At that time, South Side Bank s banking centers became banking centers of Busey Bank.

This transaction was accounted for using the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed, and consideration exchanged were recorded at their estimated fair values on the date of acquisition. An adjustment to the fair value was recorded in the first quarter of 2018 as additional information became available. Fair values are subject to refinement for up to one year after the closing date of October 1, 2017; however, the Company does not expect any further adjustments will be necessary. As the total consideration paid for Mid Illinois exceeded the net assets acquired, goodwill of \$48.9 million was recorded as a result of the acquisition. Goodwill recorded in the transaction, which reflected the synergies expected from the acquisition and expansion within the greater Peoria area, is not tax deductible, and was assigned to the Banking operating segment.

First Busey incurred \$0.2 million and \$3.1 million of pre-tax expenses related to the acquisition of Mid Illinois for the three and six months ended June 30, 2018, respectively, primarily for salaries, wages and employee benefits expense, professional and legal fees and data conversion

expenses, all of which are reported as a component of non-interest expense in the accompanying unaudited Consolidated Financial Statements. First Busey incurred \$0.1 million and \$0.2 million in pre-tax expenses related to the acquisition of Mid Illinois for the three and six months ended June 30, 2017, respectively, primarily for legal fees, all of which are reported as a component of non-interest expense in the accompanying unaudited Consolidated Financial Statements.

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The following table presents the fair value estimates of Mid Illinois assets acquired and liabilities assumed as of October 1, 2017 (dollars in thousands):

| | As Recorded by First Busey | |
|---------------------------|-------------------------------|--|
| Assets acquired: | | |
| Cash and cash equivalents | \$ 39,443 | |
| Securities | 208,003 | |
| Loans held for sale | 5,031 | |
| Portfolio loans | 356,651 | |
| Premises and equipment | 16,551 | |
| Other intangible assets | 11,531 | |
| Other assets | 29,564 | |
| Total assets acquired | 666,774 | |
| | | |
| Liabilities assumed: | | |
| Deposits | 505,917 | |
| Other borrowings | 61,040 | |
| Other liabilities | 10,497 | |
| Total liabilities assumed | 577,454 | |
| | | |
| Net assets acquired | \$ 89,320 | |
| • | , i | |
| Consideration paid: | | |
| Cash | \$ 40,507 | |
| Common stock | 97,702 | |
| Total consideration paid | 138,209 | |
| • | | |
| Goodwill | \$ 48,889 | |

The loans acquired in this transaction were recorded at fair value with no carryover of any existing allowance for loan losses. Loans that were not deemed to be credit-impaired at the acquisition date were accounted for under FASB ASC 310-20, Receivables-Nonrefundable Fees and Other Costs, and were subsequently considered as part of the Company's determination of the adequacy of the allowance for loan losses. PCI loans were accounted for under ASC 310-30, Receivables Loans and Debt Securities Acquired with Deteriorated Credit Quality. As of the acquisition date, the aggregate principal outstanding was \$362.4 million and aggregate fair value of the acquired performing loans was \$357.0 million, including loans held for sale. The difference between the aggregate principal balance outstanding and aggregate fair value of \$5.4 million is expected to be accreted over the estimated four year remaining life of the respective loans in a manner that approximates the level yield method. As of the acquisition date, the aggregate principal balance outstanding of PCI loans totaled \$7.6 million and the aggregate fair value of PCI loans totaled \$4.7 million, which became such loans new carrying value. At June 30, 2018, PCI loans related to this transaction with a carrying value of \$0.1 million were outstanding, with the decrease primarily relating to loan sales. For PCI loans, the difference between contractually required payments at the acquisition date and the cash flow expected to be collected is referred to as the non-accretable difference. Further, the excess of cash flows expected at acquisition over the fair value is referred to as the accretable yield. The accretable yield, as of the acquisition date, of \$0.1 million on PCI loans was expected to be recognized over the estimated four year remaining life of the respective loans in a manner that approximates the level yield method; however, this was accelerated in 2018 due to loan sales of PCI loans.

The Company had \$4.5 million of banking center real estate in the Peoria market at June 30, 2018 that was no longer in use and was classified as bank properties held for sale, which was recorded at the lower of amortized cost or estimated fair value less estimated cost to sell. The Company recognized an impairment charge of \$0.8 million related to these properties, resulting in a net amount of bank properties held for sale of \$3.7 million at June 30, 2018 which is included in premises and equipment, net.

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Note 3: Securities

The table below provides the amortized cost, unrealized gains and losses and fair values of securities are summarized by major category (dollars in thousands):

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| June 30, 2018: | | | | |
| Available for sale | | | | |
| U.S. Treasury securities(1) | \$ 61,035 | \$ | \$ (1,077) \$ | 59,958 |
| Obligations of U.S. government corporations and | | | | |
| agencies | 96,454 | 4 | (1,961) | 94,497 |
| Obligations of states and political subdivisions | 249,092 | 441 | (2,879) | 246,654 |
| D 11 (11 4 1 1 1 1 1) | | | | |

Residential mortgage-backed securities