REPUBLIC BANCORP INC /KY/ Form 10-Q November 07, 2014 <u>Table of Contents</u>

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2014

or

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 0-24649

# **REPUBLIC BANCORP, INC.**

(Exact name of registrant as specified in its charter)

Kentucky (State of other jurisdiction of incorporation or organization) 61-0862051 (I.R.S. Employer Identification No.)

601 West Market Street, Louisville, Kentucky (Address of principal executive offices) **40202** (Zip Code)

(502) 584-3600

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Non-accelerated filer o

Accelerated filer x

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

The number of shares outstanding of the registrant s Class A Common Stock and Class B Common Stock, as of October 31, 2014, was 18,571,000 and 2,245,000, respectively.

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## PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

## CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

|   | Se | ptember 30,<br>2014 | D  | ecember 31,<br>2013 |
|---|----|---------------------|----|---------------------|
| ASSETS  |    |                     |    |                     |
| Cash and cash equivalents   | \$ | 69,682              | \$ | 170,863             |
| Securities available for sale   |    | 452,974             |    | 432,893             |
| Securities held to maturity (fair value of \$47,541 in 2014 and \$50,768 in 2013) |    | 47,247              |    | 50,644              |
| Mortgage loans held for sale, at fair value                                       |    | 5,890               |    | 3,506               |
| Loans   |    | 2,908,535           |    | 2,589,792           |
| Allowance for loan losses   |    | (23,617)            |    | (23,026)            |
| Loans, net  |    | 2,884,918           |    | 2,566,766           |
| Federal Home Loan Bank stock, at cost   |    | 28,208              |    | 28,342              |
| Premises and equipment, net   |    | 32,395              |    | 32,908              |
| Goodwill  |    | 10,168              |    | 10,168              |
| Other real estate owned   |    | 11,937              |    | 17,102              |
| Bank owned life insurance   |    | 51,037              |    | 25,086              |
| Other assets and accrued interest receivable                                      |    | 31,163              |    | 33,626              |
| TOTAL ASSETS  | \$ | 3,625,619           | \$ | 3,371,904           |
| LIABILITIES   |    |                     |    |                     |
| Deposits:   |    |                     |    |                     |
| Non interest-bearing  | \$ | 534,662             | \$ | 488,642             |
| Interest-bearing  |    | 1,525,174           |    | 1,502,215           |
| Total deposits  |    | 2,059,836           |    | 1,990,857           |
| Securities sold under agreements to repurchase and other short-term borrowings    |    | 275,874             |    | 165,555             |
| Federal Home Loan Bank advances   |    | 662,000             |    | 605,000             |
| Subordinated note   |    | 41.240              |    | 41,240              |
| Other liabilities and accrued interest payable                                    |    | 29,301              |    | 26,459              |
| Total liabilities   |    | 3,068,251           |    | 2,829,111           |
| Commitments and contingent liabilities (Footnote 9)                               |    |                     |    |                     |
| STOCKHOLDERS EQUITY   |    |                     |    |                     |
| Preferred stock, no par value   |    |                     |    |                     |
| Class A Common Stock and Class B Common Stock, no par value                       |    | 4,897               |    | 4,894               |
|   |    | 134,109             |    | 133,012             |
| Additional paid in capital  |    |                     |    |                     |
| Additional paid in capital<br>Retained earnings                                   |    | 413,501             |    | 401,766             |

| Total stockholders equity                 | 557,368         | 542,793         |
|---|-----------------|-----------------|
|   |                 |                 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$<br>3,625,619 | \$<br>3,371,904 |

See accompanying footnotes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share data)

|   | Three Mor<br>Septem |              | Nine Mon<br>Septen |              |
|---|---------------------|--------------|--------------------|--------------|
|   | 2014                | 2013         | 2014               | 2013         |
| INTEREST INCOME:  |                     |              |                    |              |
| Loans, including fees   | \$<br>30,916        | \$<br>31,619 | \$<br>91,188       | \$<br>95,268 |
| Taxable investment securities                                       | 1,896               | 1,984        | 5,663              | 6,000        |
| Federal Home Loan Bank stock and other                              | 332                 | 406          | 1,195              | 1,261        |
| Total interest income   | 33,144              | 34,009       | 98,046             | 102,529      |
| INTEREST EXPENSE:   |                     |              |                    |              |
| Deposits  | 930                 | 1,043        | 2,845              | 3,073        |
| Securities sold under agreements to repurchase and other short-term |                     |              |                    |              |
| borrowings  | 28                  | 11           | 72                 | 53           |
| Federal Home Loan Bank advances                                     | 3,116               | 3,788        | 9,947              | 11,081       |
| Subordinated note   | 628                 | 628          | 1,886              | 1,886        |
| Total interest expense  | 4,702               | 5,470        | 14,750             | 16,093       |
| NET INTEREST INCOME   | 28,442              | 28,539       | 83,296             | 86,436       |
| Provision for loan losses   | 1,510               | 2,200        | 1,500              | 2,480        |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN                        |                     |              |                    |              |
| LOSSES  | 26,932              | 26,339       | 81,796             | 83,956       |
| NON-INTEREST INCOME:  |                     |              |                    |              |
| Service charges on deposit accounts                                 | 3,568               | 3,676        | 10,426             | 10,384       |
| Net refund transfer fees  | (133)               | 152          | 16,091             | 13,849       |
| Mortgage banking income   | 876                 | 1,026        | 2,174              | 6,480        |
| Debit card interchange fee income                                   | 1,551               | 1,519        | 5,224              | 4,986        |
| Bargain purchase gain - First Commercial Bank                       |                     |              |                    | 1,324        |
| Net gain on sale of other real estate owned                         | 67                  | 403          | 733                | 1,714        |
| Increase in cash surrender value of bank owned life insurance       | 381                 |              | 951                |              |
| Other   | 834                 | 723          | 2,388              | 1,961        |
| Total non-interest income   | 7,144               | 7,499        | 37,987             | 40,698       |
| NON-INTEREST EXPENSES:  |                     |              |                    |              |
| Salaries and employee benefits                                      | 12,164              | 12,226       | 40,612             | 43,426       |
| Occupancy and equipment, net  | 5,544               | 5,462        | 16,874             | 16,354       |
| Communication and transportation                                    | 905                 | 990          | 2,787              | 3,011        |
| Marketing and development   | 1,020               | 745          | 2,466              | 2,418        |
| FDIC insurance expense  | 424                 | 419          | 1,407              | 1,234        |
| Bank franchise tax expense  | 731                 | 707          | 3,901              | 3,279        |
| Data processing   | 868                 | 934          | 2,622              | 2,442        |
| Debit card interchange expense                                      | 744                 | 655          | 2,505              | 2,216        |
| Supplies  | 205                 | 228          | 705                | 800          |
| Other real estate owned expense                                     | 950                 | 497          | 2,580              | 2,331        |
| Legal expense   | 367                 | 1,343        | 867                | 3,111        |
| Other   | 1,900               | 2,079        | 6,026              | 6,555        |
| Total non-interest expenses   | 25,822              | 26,285       | 83,352             | 87,177       |
| INCOME BEFORE INCOME TAX EXPENSE                                    | 8,254               | 7,553        | 36,431             | 37,477       |
| INCOME TAX EXPENSE  | 3,008               | 2,950        | 12,879             | 13,399       |
| NET INCOME  | \$<br>5,246         | \$<br>4,603  | \$<br>23,552       | \$<br>24,078 |

| BASIC EARNINGS PER COMMON SHARE:     |             |             |             |             |
|--------------------------------------|-------------|-------------|-------------|-------------|
| Class A Common Stock                 | \$<br>0.25  | \$<br>0.22  | \$<br>1.14  | \$<br>1.16  |
| Class B Common Stock                 | \$<br>0.24  | \$<br>0.21  | \$<br>1.09  | \$<br>1.12  |
|                                      |             |             |             |             |
| DILUTED EARNINGS PER COMMON SHARE:   |             |             |             |             |
| Class A Common Stock                 | \$<br>0.25  | \$<br>0.22  | \$<br>1.13  | \$<br>1.16  |
| Class B Common Stock                 | \$<br>0.24  | \$<br>0.21  | \$<br>1.08  | \$<br>1.11  |
|                                      |             |             |             |             |
| DIVIDENDS DECLARED PER COMMON SHARE: |             |             |             |             |
| Class A Common Stock                 | \$<br>0.187 | \$<br>0.176 | \$<br>0.550 | \$<br>0.517 |
| Class B Common Stock                 | \$<br>0.170 | \$<br>0.160 | \$<br>0.500 | \$<br>0.470 |
|                                      |             |             |             |             |

See accompanying footnotes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)

|   | Three Months Ended<br>September 30,<br>2014 2013 |       |    |       | Nine Mon<br>Septem<br>2014 | <br>         |
|---|--|-------|----|-------|----------------------------|--------------|
| Net income  | \$   | 5,246 | \$ | 4,603 | \$<br>23,552               | \$<br>24,078 |
| OTHER COMPREHENSIVE INCOME (LOSS):  |  |       |    |       |                            |              |
| Change in fair value of derivatives used for cash flow hedges   |  | 28    |    |       | (676)                      |              |
| Reclassification amount for derivative losses realized in income  |  | 104   |    |       | 303                        |              |
| Unrealized gain (loss) on securities available for sale   |  | (10)  |    | (198) | 2,618                      | (3,163)      |
| Change in unrealized gain on securities available for sale for which a portion of an other-than-temporary impairment has been recognized in |  |       |    |       |                            |              |
| earnings  |  | 65    |    | (4)   | 434                        | 418          |
| Net unrealized gains (losses)   |  | 187   |    | (202) | 2,679                      | (2,745)      |
| Tax effect  |  | (66)  |    | 71    | (939)                      | 962          |
| Total other comprehensive income (loss), net of tax   |  | 121   |    | (131) | 1,740                      | (1,783)      |
| COMPREHENSIVE INCOME  | \$   | 5,367 | \$ | 4,472 | \$<br>25,292               | \$<br>22,295 |

See accompanying footnotes to consolidated financial statements.

## CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY(UNAUDITED)

## NINE MONTHS ENDED SEPTEMBER 30, 2014

| (in thousands, except per share data)   | Class A<br>Shares<br>Outstanding | Common Stock<br>Class B<br>Shares<br>Outstanding | Aı | mount | ]  | dditional<br>Paid In<br>Capital | Retained<br>Earnings |    | Accumulated<br>Other<br>Comprehensive<br>Income | <br>Total<br>ockholders<br>Equity |
|---|----------------------------------|--|----|-------|----|---------------------------------|----------------------|----|---|-----------------------------------|
| Balance, January 1, 2014  | 18,541                           | 2,260  | \$ | 4,894 | \$ | 133,012                         | \$ 401,766           | 5  | \$ 3,121  | \$<br>542,793                     |
| Net income  |                                  |  |    |       |    |                                 | 23,552               |    |   | 23,552                            |
| Net change in accumulated other<br>comprehensive income   |                                  |  |    |       |    |                                 |                      |    | 1,740   | 1,740                             |
| Dividend declared Common Stock:<br>Class A shares (\$0.550 per share)<br>Class B shares (\$0.500 per share) |                                  |  |    |       |    |                                 | (10,201<br>(1,126    |    |   | (10,201)<br>(1,126)               |
| Stock options exercised, net of shares redeemed   | 26                               |  |    | 6     |    | 681                             | (244                 | .) |   | 443                               |
| Repurchase of Class A Common Stock  | (15)                             |  |    | (3)   |    | (95)                            | (249                 | )  |   | (347)                             |
| Conversion of Class B Common Stock to<br>Class A Common Stock   | 15                               | (15)   |    |       |    |                                 |                      |    |   |                                   |
| Net change in notes receivable on Class A<br>Common Stock   |                                  |  |    |       |    |                                 |                      |    |   |                                   |
| Deferred director compensation expense -<br>Class A Common Stock  | 2                                |  |    |       |    | 145                             |                      |    |   | 145                               |
| Stock based compensation - restricted stock   | (2)                              |  |    |       |    | 328                             | 3                    |    |   | 331                               |
| Stock based compensation expense - options  |                                  |  |    |       |    | 38                              |                      |    |   | 38                                |
| Balance, September 30, 2014   | 18,567                           | 2,245  | \$ | 4,897 | \$ | 134,109                         | \$ 413,501           | 9  | \$ 4,861  | \$<br>557,368                     |

See accompanying footnotes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

## NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013 (in thousands)

|  | 2014         | 2013         |
|--|--------------|--------------|
| OPERATING ACTIVITIES:  |              |              |
| Net income   | \$<br>23,552 | \$<br>24,078 |
| Adjustments to reconcile net income to net cash provided by operating activities:            | 4 7 5 2      | 2.046        |
| Depreciation of premises and equipment   | 4,753        | 3,846        |
| Amortization (accretion) on investment securitites, net                                      | 446          | 328          |
| Amortization (accretion) on loans, net   | (5,618)      | (7,880)      |
| Amortization of mortgage servicing rights  | 996          | 1,811        |
| Amortization of core deposit intangible asset  | 1 500        | 221          |
| Provision for loan losses  | 1,500        | 2,480        |
| Net gain on sale of mortgage loans held for sale   | (1,894)      | (6,340)      |
| Origination of mortgage loans held for sale  | (54,046)     | (263,411)    |
| Proceeds from sale of mortgage loans held for sale   | 53,556       | 270,562      |
| Net realized recovery of mortgage servicing rights   |              | (345)        |
| Net gain on sale of other real estate owned  | (733)        | (1,714)      |
| Writedowns of other real estate owned  | 2,042        | 1,074        |
| Deferred director compensation expense - Company Stock                                       | 145          | 152          |
| Stock based compensation expense   | 366          | 401          |
| Bargain purchase gain on acquisition   |              | (1,324)      |
| Increase in cash surrender value of bank owned life insurance                                | (951)        |              |
| Net change in other assets and liabilities:  |              |              |
| Accrued interest receivable  | (283)        | 1,115        |
| Accrued interest payable   | (310)        | 32           |
| Other assets   | 1,750        | 4,137        |
| Other liabilities  | 1,500        | (7,447)      |
| Net cash provided by operating activities  | 26,771       | 21,776       |
| INVESTING ACTIVITIES:  |              |              |
| Purchases of securities available for sale   | (119,427)    | (175,275)    |
| Purchases of securities to be held to maturity   |              | (15,000)     |
| Proceeds from calls, maturities and paydowns of securities available for sale                | 102,111      | 129,041      |
| Proceeds from calls, maturities and paydowns of securities to be held to maturity            | 3,342        | 8,900        |
| Proceeds from sales of Federal Home Loan Bank stock  | 134          | 35           |
| Proceeds from sales of other real estate owned   | 8,991        | 19,642       |
| Net change in outstanding warehouse lines of credit  | (123,008)    | 93,766       |
| Purchase of loans, including premiums paid   | (144,669)    |              |
| Net change in other loans  | (51,492)     | 1,718        |
| Purchase of bank owned life insurance  | (25,000)     |              |
| Net purchases of premises and equipment  | (4,240)      | (3,275)      |
| Net cash provided by (used in) investing activities  | (353,258)    | 59,552       |
| FINANCING ACTIVITIES:  |              |              |
| Net change in deposits   | 68,979       | 36,857       |
| Net change in securities sold under agreements to repurchase and other short-term borrowings | 110,319      | (144,511)    |
| Payments of Federal Home Loan Bank advances  | (108,000)    | (25,580)     |
| Proceeds from Federal Home Loan Bank advances  | 165,000      | 70,000       |
| Repurchase of Common Stock   | (347)        | (4,095)      |
| Net proceeds from Common Stock options exercised   | 443          | 295          |
| Cash dividends paid  | (11,088)     | (10,400)     |
| Cash ar radius para  | (11,000)     | (10,100)     |

| Net cash provided by (used in) financing activities | 225,306      | (77,434)      |
|---|--------------|---------------|
|   |              |               |
| NET CHANGE IN CASH AND CASH EQUIVALENTS             | (101,181)    | 3,894         |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD    | 170,863      | 137,691       |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD          | \$<br>69,682 | \$<br>141,585 |
|   |              | ,             |

(continued)

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

## NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013 (in thousands)

|   | 2014         | 2013         |
|---|--------------|--------------|
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:                  |              |              |
| Cash paid during the period for:                                    |              |              |
| Interest  | \$<br>15,060 | \$<br>16,061 |
| Income taxes  | 13,703       | 26,674       |
|   |              |              |
| SUPPLEMENTAL NONCASH DISCLOSURES:                                   |              |              |
| Transfers from loans to real estate acquired in settlement of loans | \$<br>6,466  | \$<br>8,690  |
| Loans provided for sales of other real estate owned                 | 1,331        | 644          |
| Change in fair value of derivatives used for cash flow hedges       | (676)        |              |
| Change in fair value of available for sale securities               | 3,052        | (2,745)      |

See accompanying footnotes to consolidated financial statements.

1.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2014 AND 2013 (UNAUDITED) AND DECEMBER 31, 2013

#### BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation** The consolidated financial statements include the accounts of Republic Bancorp, Inc. (the Parent Company ) and its wholly-owned subsidiaries, Republic Bank & Trust Company (RB&T or the Bank) and Republic Insurance Services, Inc. (the Captive). RB&T is a Kentucky-based, state chartered non-member financial institution. The Captive, which was formed during the third quarter of 2014, is a wholly-owned insurance subsidiary of the Company that provides property and casualty insurance coverage to the Company and the Bank. The Captive provides reinsurance to five other third party insurance captives for which insurance may not be currently available or economically feasible in today s insurance marketplace. Republic Bancorp Capital Trust (RBCT) is a Delaware statutory business trust that is a wholly-owned unconsolidated finance subsidiary of Republic Bancorp, Inc. All companies are collectively referred to as Republic or the Company. All significant intercompany balances and transactions are eliminated in consolidation.

During the second quarter of 2014, Republic Bank, the Company s wholly-owned, federally chartered savings institution, was legally merged into RB&T. The merged institution operates under the name Republic Bank & Trust Company. The merger did not materially impact the Company s consolidated financial statements.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, the financial statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three and nine months ended September 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. For further information, refer to the consolidated financial statements and footnotes thereto included in Republic s Form 10-K for the year ended December 31, 2013.

As of September 30, 2014, the Company was divided into three distinct business operating segments: Traditional Banking, Mortgage Banking and Republic Processing Group (RPG). Tax Refund Solutions (TRS), Republic Payment Solutions (RPS) and Republic Credit Solutions (RCS) operate as divisions of the RPG segment. The TRS division comprises the substantial majority of revenues and expenses of RPG. The RPS and RCS divisions are considered immaterial for separate and independent segment reporting.

### Traditional Banking and Mortgage Banking (collectively Core Banking )

As of September 30, 2014, in addition to an Internet delivery channel, Republic had 42 full-service banking centers with locations as follows:

- Metropolitan Louisville 20
- Central Kentucky 8
- Elizabethtown 1
- Frankfort 1
- Georgetown 1
- Lexington 4
- Shelbyville 1
- Western Kentucky 2
- Owensboro 2
- Northern Kentucky 3
- Covington 1
- Florence 1
- Independence 1
- Southern Indiana 3
- Floyds Knobs 1
- Jeffersonville 1
- New Albany 1
- Metropolitan Tampa, Florida 3
- Metropolitan Cincinnati, Ohio 1
- Metropolitan Nashville, Tennessee 2

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Republic s headquarters are located in Louisville, which is the largest city in Kentucky based on population.

Core Banking results of operations are primarily dependent upon net interest income, which represents the difference between the interest income and fees on interest-earning assets and the interest expense on interest-bearing liabilities. Principal interest-earning Core Banking assets represent investment securities and commercial and consumer loans primarily secured by real estate and/or personal property. Interest-bearing liabilities primarily consist of interest-bearing deposit accounts, securities sold under agreements to repurchase, as well as short-term and long-term borrowing sources. FHLB advances have traditionally been a significant borrowing source for the Bank.

Other sources of Core Banking income include service charges on deposit accounts, debit and credit card interchange fee income, title insurance commissions, fees charged to customers for trust services and revenue generated from Mortgage Banking activities. Mortgage Banking activities represent both the origination and sale of loans in the secondary market and the servicing of loans for others, primarily the Federal Home Loan Mortgage Corporation (Freddie Mac or FHLMC).

Core Banking operating expenses consist primarily of salaries and employee benefits, occupancy and equipment expenses, communication and transportation costs, data processing, debit card interchange expenses, marketing and development expenses, FDIC insurance expense, and various general and administrative costs. Core Banking results of operations are significantly impacted by general economic and competitive conditions, particularly changes in market interest rates, government laws and policies and actions of regulatory agencies.

The Core Bank provides short-term, revolving credit facilities to mortgage bankers across the Nation through mortgage warehouse lines of credit. These credit facilities are secured by single family, first lien residential real estate loans. Outstanding balances on these credit facilities may be subject to significant fluctuations consistent with the overall market demand for mortgage loans.

The Core Bank began acquiring single family, first lien mortgage loans for investment through its Correspondent Lending division in May 2014. Correspondent Lending generally involves the Bank acquiring, primarily from its Mortgage Warehouse clients, closed loans that meet the Bank s specifications. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium. Premiums on loans held for investment acquired through the Correspondent Lending division are amortized into interest income on the level-yield method over the expected life of the loan. Loans acquired through the Correspondent Lending division generally reflect borrowers outside of the Bank s historical market footprint. As of September 30, 2014, a substantial majority of loans originated through the Correspondent Lending division were secured by single family residences located in the state of California.

#### **Republic Processing Group**

All divisions of the RPG segment operate through the Bank. Nationally, RPG facilitates the receipt and payment of federal and state tax refunds under the TRS division, primarily through refund transfers (RT s). RTs are products whereby a tax refund is issued to the taxpayer after the Bank has received the refund from the federal or state government. There is no credit risk or borrowing cost associated with these products, because they are only delivered to the taxpayer upon receipt of the tax refund directly from the governmental paying authority. Fees earned on RTs, net of rebates, are the primary source of revenue for the TRS division and the RPG segment, and are reported as non-interest income under the line item Net refund transfer fees.

The TRS division historically originated and obtained a significant source of revenue from Refund Anticipation Loans (RAL s), but terminated this product effective April 30, 2012. RALs were short-term consumer loans offered to taxpayers that were secured by the customer s anticipated tax refund, which represented the sole source of repayment. While RALs were terminated in 2012, TRS has received and expects to continue receiving recoveries from previously charged-off RALs.

The RPS division is an issuing bank offering general purpose reloadable prepaid debit cards through third party program managers.

The RCS division is piloting short-term consumer credit products.

#### Recently Issued Accounting Standards Updates ( ASU )

# ASU 2014-14 Receivables Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure.

The amendments in this ASU require that a mortgage loan be derecognized and that a separate other receivable be recognized upon foreclosure if: a) the loan has a government guarantee that is not separable from the loan before foreclosure; b) at the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim; and c) at the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. The separate other receivable recognized upon foreclosure should be measured based on the amount of the loan balance (principal and interest) expected to be received from the guarantor. The amendments in this ASU are effective for the Company beginning January 1, 2015 and are not expected to have a material impact on the Company s financial statements.

**Reclassifications and recasts** Certain amounts presented in prior periods have been reclassified to conform to the current period presentation. These reclassifications had no impact on prior years net income.

## 2. INVESTMENT SECURITIES

## **Securities Available for Sale**

The gross amortized cost and fair value of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

| September 30, 2014 (in thousands)                     | А  | Gross Gross<br>Amortized Unrealized<br>Cost Gains |    | I     | Gross<br>Unrealized<br>Losses | Fair<br>Value |               |
|---|----|---|----|-------|-------------------------------|---------------|---------------|
| U.S. Treasury securities and U.S. Government agencies | \$ | 149,709   | \$ | 257   | \$                            | (75)          | \$<br>149,891 |
| Private label mortgage backed security                |    | 4,158   |    | 1,179 |                               |               | 5,337         |
| Mortgage backed securities - residential              |    | 125,058   |    | 5,363 |                               | (156)         | 130,265       |
| Collateralized mortgage obligations                   |    | 150,355   |    | 1,167 |                               | (844)         | 150,678       |
| Freddie Mac preferred stock                           |    |   |    | 669   |                               |               | 669           |
| Mutual fund   |    | 1,000   |    | 10    |                               |               | 1,010         |
| Corporate bonds                                       |    | 15,012  |    | 112   |                               |               | 15,124        |
| Total securities available for sale                   | \$ | 445,292   | \$ | 8,757 | \$                            | (1,075)       | \$<br>452,974 |

| December 31, 2013 (in thousands)                      | A  | Gross<br>Amortized<br>Cost |    | zed Unrealized |    | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|---|----|----------------------------|----|----------------|----|-------------------------------|---------------|
| U.S. Treasury securities and U.S. Government agencies | \$ | 97,157                     | \$ | 409            | \$ | (101)                         | \$<br>97,465  |
| Private label mortgage backed security                |    | 4,740                      |    | 745            |    |                               | 5,485         |
| Mortgage backed securities - residential              |    | 146,087                    |    | 4,288          |    | (288)                         | 150,087       |
| Collateralized mortgage obligations                   |    | 164,264                    |    | 1,228          |    | (1,546)                       | 163,946       |
| Mutual fund   |    | 1,000                      |    |                |    | (5)                           | 995           |
| Corporate bonds                                       |    | 15,015                     |    | 50             |    | (150)                         | 14,915        |
| Total securities available for sale                   | \$ | 428,263                    | \$ | 6,720          | \$ | (2,090)                       | \$<br>432,893 |

### **Securities Held to Maturity**

The carrying value, gross unrecognized gains and losses, and fair value of securities held to maturity were as follows:

| September 30, 2014 (in thousands)                     | arrying<br>Value | Un | Gross<br>recognized<br>Gains | Uı | Gross<br>nrecognized<br>Losses | Fair<br>Value |
|---|------------------|----|------------------------------|----|--------------------------------|---------------|
| U.S. Treasury securities and U.S. Government agencies | \$<br>2,257      | \$ | 7                            | \$ | (8)                            | \$<br>2,256   |
| Mortgage backed securities - residential              | 409              |    | 49                           |    |                                | 458           |
| Collateralized mortgage obligations                   | 39,581           |    | 379                          |    | (24)                           | 39,936        |
| Corporate bonds                                       | 5,000            |    |                              |    | (109)                          | 4,891         |

| Total securities held to maturity                     | \$ | 47,247           | \$   | 435                         | \$ | (141)                         | \$<br>47,541  |
|---|----|------------------|------|-----------------------------|----|-------------------------------|---------------|
| December 31, 2013 (in thousands)                      | C  | arrying<br>Value | Unre | Gross<br>ecognized<br>Gains | Un | Gross<br>recognized<br>Losses | Fair<br>Value |
| U.S. Treasury securities and U.S. Government agencies | \$ | 2,311            | \$   | 7                           | \$ | (13)                          | \$<br>2,305   |
| Mortgage backed securities - residential              |    | 420              |      | 43                          |    |                               | 463           |
| Collateralized mortgage obligations                   |    | 42,913           |      | 387                         |    | (184)                         | 43,116        |
| Corporate bonds                                       |    | 5,000            |      |                             |    | (116)                         | 4,884         |
| Total securities held to maturity                     | \$ | 50,644           | \$   | 437                         | \$ | (313)                         | \$<br>50,768  |
|   |    |                  |      |                             |    |                               |               |

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At September 30, 2014 and December 31, 2013, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of stockholders equity.

#### Sales of Securities Available for Sale

During the three and nine months ended September 30, 2014 and 2013, there were no sales or calls of securities available for sale or applicable income tax provisions for such transactions.

#### **Investment Securities by Contractual Maturity**

The amortized cost and fair value of the investment securities portfolio by contractual maturity at September 30, 2014 follows. Expected maturities may differ from contractual maturities if securities issuers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are detailed separately.

|  |    | Securities<br>available for sale |    |               |    | Secu<br>held to 1 |    |               |
|--|----|----------------------------------|----|---------------|----|-------------------|----|---------------|
| September 30, 2014 (in thousands)        | А  | mortized<br>Cost                 |    | Fair<br>Value |    | Carrying<br>Value |    | Fair<br>Value |
| Due in one year or less                  | \$ | 23,543                           | \$ | 23,676        | \$ | 496               | \$ | 496           |
| Due from one year to five years          |    | 131,178                          |    | 131,283       |    | 1,761             |    | 1,760         |
| Due from five years to ten years         |    | 10,000                           |    | 10,056        |    | 5,000             |    | 4,891         |
| Due beyond ten years                     |    |                                  |    |               |    |                   |    |               |
| Private label mortgage backed security   |    | 4,158                            |    | 5,337         |    |                   |    |               |
| Mortgage backed securities - residential |    | 125,058                          |    | 130,265       |    | 409               |    | 458           |
| Collateralized mortgage obligations      |    | 150,355                          |    | 150,678       |    | 39,581            |    | 39,936        |
| Freddie Mac preferred stock              |    |                                  |    | 669           |    |                   |    |               |
| Mutual fund                              |    | 1,000                            |    | 1,010         |    |                   |    |               |
| Total securities                         | \$ | 445,292                          | \$ | 452,974       | \$ | 47,247            | \$ | 47,541        |

#### Freddie Mac Preferred Stock

During 2008, the U.S. Treasury, the Federal Reserve Board, and the Federal Housing Finance Agency (FHFA) announced that the FHFA was placing Freddie Mac under conservatorship and giving management control to the FHFA. The Bank contemporaneously determined that its 40,000 shares of Freddie Mac preferred stock were fully impaired and recorded an Other Than Temporary Impairment (OTTI) charge of \$2.1 million for the shares. The OTTI charge brought the carrying value of the stock to \$0. During the second quarter of 2014, based on active trading volume of Freddie Mac preferred stock, the Company determined it appropriate to record an unrealized gain to other comprehensive income (OCI) related to its Freddie Mac preferred stock holdings. Based on the stock s market closing price as of September 30, 2014, the Company s unrealized gain for its Freddie Mac preferred stock totaled \$669,000. In October 2014, the unrealized gain in the Company s Freddie Mac preferred stock fell to approximately \$300,000 following a legal decision unfavorable to private investors in such stock.

### **Corporate Bonds**

During 2013, the Bank purchased \$20 million in floating rate corporate bonds with an initial weighted average yield of 1.36%. The bonds, which have a weighted average life of seven years, were rated investment grade by accredited rating agencies as of their respective purchase dates. The total fair value of the Bank s corporate bonds represented 4% of the Bank s investment portfolio as of both September 30, 2014 and December 31, 2013.

## **Mortgage Backed Securities**

At September 30, 2014, with the exception of the \$5.3 million private label mortgage backed security, all other mortgage backed securities held by the Bank were issued by U.S. government-sponsored entities and agencies, primarily Freddie Mac and the Federal National Mortgage Association (Fannie Mae or FNMA), institutions that the government has affirmed its commitment to support. At September 30, 2014 and December 31, 2013, there were gross unrealized/unrecognized losses of \$1.0 million and \$1.8 million related to available for sale mortgage backed securities. Because the decline in fair value of

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these mortgage backed securities is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Bank does not have the intent to sell these mortgage backed securities, and it is likely that it will not be required to sell the securities before their anticipated recovery, management does not consider these securities to be other-than-temporarily impaired.

#### Market Loss Analysis

Securities with unrealized losses at September 30, 2014 and December 31, 2013, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

| September 30, 2014 (in thousands)        | Fa | Less than<br>air Value | Un | nths<br>realized<br>Losses | Fa | 12 month<br>ir Value | Un | ore<br>realized<br>Losses | F  | To<br>air Value | -  | nrealized<br>Losses |
|--|----|------------------------|----|----------------------------|----|----------------------|----|---------------------------|----|-----------------|----|---------------------|
| Securities available for sale:           |    |                        |    |                            |    |                      |    |                           |    |                 |    |                     |
| U.S. Treasury securities and U.S.        |    |                        |    |                            |    |                      |    |                           |    |                 |    |                     |
| Government agencies                      | \$ | 57,722                 | \$ | (75)                       | \$ |                      | \$ |                           | \$ | 57,722          | \$ | (75)                |
| Mortgage backed securities - residential |    | 7,795                  |    | (156)                      |    |                      |    |                           |    | 7,795           |    | (156)               |
| Collateralized mortgage obligations      |    | 54,539                 |    | (660)                      |    | 6,837                |    | (184)                     |    | 61,376          |    | (844)               |
|  |    |                        |    |                            |    |                      |    |                           |    |                 |    |                     |
| Total securities available for sale      | \$ | 120,056                | \$ | (891)                      | \$ | 6,837                | \$ | (184)                     | \$ | 126,893         | \$ | (1,075)             |
|  | Fa | Less than<br>air Value | Un | nths<br>realized<br>Losses | Fa | 12 month<br>ir Value | Un | ore<br>realized<br>Losses | F  | To<br>air Value | -  | nrealized<br>Losses |
| Securities held to maturity:             |    |                        |    |                            |    |                      |    |                           |    |                 |    |                     |
| U.S. Treasury securities and U.S.        |    |                        |    |                            |    |                      |    |                           |    |                 |    |                     |
| Government agencies                      | \$ | 519                    | \$ | (8)                        | \$ |                      | \$ |                           | \$ | 519             | \$ | (8)                 |
| Collateralized mortgage obligations      |    | 9,205                  |    | (24)                       |    |                      |    |                           |    | 9,205           |    | (24)                |

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|-----------------------------------|--------------|----|-------|----------|--------------|-----|-------|
| Total securities held to maturity | \$<br>14,615 | \$ | (141) | \$<br>\$ | \$<br>14,615 | \$  | (141) |
|                                   |              |    |       |          |              |     |       |
| Corporate bonds                   | 4,891        |    | (109) |          | 4,891        |     | (109) |

|  |    | Less than |    | nths<br>nrealized   |      | 12 month | s or more<br>Unrealized |    | То        | tal<br>Un | realized           |
|--|----|-----------|----|---------------------|------|----------|-------------------------|----|-----------|-----------|--------------------|
| December 31, 2013 (in thousands)         | F  | air Value |    | Losses              | Fai  | r Value  | Losses                  | F  | air Value | ]         | Losses             |
| Securities available for sale:           |    |           |    |                     |      |          |                         |    |           |           |                    |
| U.S. Treasury securities and U.S.        |    |           |    |                     |      |          |                         |    |           |           |                    |
| Government agencies                      | \$ | 44,041    | \$ | (101)               | \$   |          | \$                      | \$ | 44,041    | \$        | (101)              |
| Mortgage backed securities - residential |    | 19,494    |    | (288)               |      |          |                         |    | 19,494    |           | (288)              |
| Collateralized mortgage obligations      |    | 55,927    |    | (1,546)             |      |          |                         |    | 55,927    |           | (1,546)            |
| Mutual fund                              |    | 995       |    | (5)                 |      |          |                         |    | 995       |           | (5)                |
| Corporate bonds                          |    | 9,850     |    | (150)               |      |          |                         |    | 9,850     |           | (150)              |
|  |    |           |    |                     |      |          |                         |    |           |           |                    |
| Total securities available for sale      | \$ | 130,307   | \$ | (2,090)             | \$   |          | \$                      | \$ | 130,307   | \$        | (2,090)            |
|  |    | Less than |    |                     |      | 12 month | s or more               |    | То        | tal       |                    |
|  | F  | air Value | -  | nrealized<br>Losses | Fai  | r Value  | Unrealized<br>Losses    | F  | air Value | -         | realized<br>Losses |
| Securities held to maturity:             | r  |           |    | 103503              | 1 al | i vande  | 203505                  | r  | an value  |           | 203505             |

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| U.S. Treasury securities and U.S.   |              |             |          |              |             |
|-------------------------------------|--------------|-------------|----------|--------------|-------------|
| Government agencies                 | \$<br>521    | \$<br>(13)  | \$<br>\$ | \$<br>521    | \$<br>(13)  |
| Collateralized mortgage obligations | 18,686       | (184)       |          | 18,686       | (184)       |
| Corporate bonds                     | 4,884        | (116)       |          | 4,884        | (116)       |
|                                     |              |             |          |              |             |
| Total securities held to maturity   | \$<br>24,091 | \$<br>(313) | \$<br>\$ | \$<br>24,091 | \$<br>(313) |
|                                     |              |             |          |              |             |
|                                     |              |             |          |              |             |
|                                     |              | 14          |          |              |             |
|                                     |              |             |          |              |             |

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At September 30, 2014, the Bank s security portfolio consisted of 161 securities, 23 of which were in an unrealized loss position. At December 31, 2013, the Bank s security portfolio consisted of 162 securities, 27 of which were in an unrealized loss position.

#### **Other-than-temporary Impairment**

Unrealized losses for all investment securities are reviewed to determine whether the losses are other-than-temporary. Investment securities are evaluated for OTTI on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation to determine whether a decline in value below amortized cost is other-than-temporary. In conducting this assessment, the Bank evaluates a number of factors including, but not limited to:

- The length of time and the extent to which fair value has been less than the amortized cost basis;
- The Bank s intent to hold until maturity or sell the debt security prior to maturity;
- An analysis of whether it is more likely than not that the Bank will be required to sell the debt security before its anticipated recovery;
- Adverse conditions specifically related to the security, an industry, or a geographic area;
- The historical and implied volatility of the fair value of the security;
- The payment structure of the security and the likelihood of the issuer being able to make payments;
- Failure of the issuer to make scheduled interest or principal payments;
- Any rating change by a rating agency; and
- Recoveries or additional decline in fair value subsequent to the balance sheet date.

The term other-than-temporary is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value are not necessarily favorable, or that there is a general lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized for the anticipated credit losses.

The Bank owns one private label mortgage backed security with a total carrying value of \$5.3 million at September 30, 2014. This security, with an average remaining life currently estimated at three years, is mostly backed by Alternative A first lien mortgage loans, but also has an insurance wrap or guarantee as an added layer of protection to the security holder. This asset is illiquid, and as such, the Bank determined it to be a Level 3 security in accordance with Accounting Standards Codification (ASC) Topic 820, *Fair Value Measurements and Disclosures*. Based on this determination, the Bank utilized an income valuation model (present value model) approach, in determining the fair value of the security. This approach is beneficial for positions that are not traded in active markets or are subject to transfer restrictions, and/or where valuations are

adjusted to reflect illiquidity and/or non-transferability. Such adjustments are generally based on available market evidence. In the absence of such evidence, management s best estimate is used. Management s best estimate consists of both internal and external support for this investment.

See additional discussion regarding the Bank s private label mortgage backed security under Footnote 6 Fair Value in this section of the filing.

## **Pledged Investment Securities**

Investment securities pledged to secure public deposits, securities sold under agreements to repurchase and securities held for other purposes, as required or permitted by law are as follows:

| (in thousands)  | Septembe | September 30, 2014 |    |         |
|-----------------|----------|--------------------|----|---------|
| Carrying amount | \$       | 328,463            | \$ | 224,693 |
| Fair value      |          | 328,763            |    | 224,989 |
|                 |          |                    |    |         |

3.

### LOANS AND ALLOWANCE FOR LOAN LOSSES

The Bank s financing receivables consist primarily of loans and a minimal amount of lease financing receivables (together referred to as loans ). Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, inclusive of purchase premiums or discounts, deferred loan fees and costs and the allowance for loan losses. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the level-yield method.

Lease financing receivables, all of which are direct financing leases, are reported at their principal balance outstanding net of any unearned income, deferred fees and costs and applicable allowance for losses. Leasing income is recognized on a basis that achieves a constant periodic rate of return on the outstanding lease financing balances over the lease terms.

The composition of loans follows:

| (in thousands)                                  | ;  | September 30, 2014 | December 31, 2013 |
|---|----|--------------------|-------------------|
| Residential real estate:                        |    |                    |                   |
| Owner occupied                                  | \$ | 1,127,595          | \$<br>1,097,795   |
| Owner occupied - correspondent*                 |    | 139,252            |                   |
| Non owner occupied                              |    | 98,365             | 110,809           |
| Commercial real estate                          |    | 771,765            | 773,173           |
| Commercial real estate - purchased whole loans* |    | 34,714             | 34,186            |
| Construction & land development                 |    | 44,462             | 44,351            |
| Commercial & industrial                         |    | 149,943            | 127,763           |
| Lease financing receivables                     |    | 819                |                   |
| Warehouse lines of credit                       |    | 272,584            | 149,576           |
| Home equity                                     |    | 241,189            | 226,782           |
| Consumer:                                       |    |                    |                   |
| RPG loans                                       |    | 3,460              | 1,827             |
| Credit cards                                    |    | 9,230              | 9,030             |
| Overdrafts                                      |    | 966                | 944               |
| Purchased whole loans*                          |    | 4,664              |                   |
| Other consumer                                  |    | 9,527              | 13,556            |
|   |    |                    |                   |
| Total loans**                                   |    | 2,908,535          | 2,589,792         |
| Allowance for loan losses                       |    | (23,617)           | (23,026)          |
| Total loans, net                                | \$ | 2,884,918          | \$<br>2,566,766   |

\* - Identifies loans outside of the Bank s historical market footprint.

\*\* - Total loans are presented inclusive of premiums, discounts and net loan origination fees and costs. See table directly below for expanded detail.

The table below reconciles the contractually receivable and carrying amounts of loans at September 30, 2014 and December 31, 2013:

| (in thousands)                                      | Sept | ember 30, 2014 | December 31, 2013 |
|---|------|----------------|-------------------|
| Contractually receivable                            | \$   | 2,922,238 \$   | 2,614,632         |
| Unearned income                                     |      | (95)           |                   |
| Unamortized premiums(1)                             |      | 3,032          | 260               |
| Unaccreted discounts(2)                             |      | (18,089)       | (26,624)          |
| Net unamortized deferred origination fees and costs |      | 1,449          | 1,524             |
| Carrying value of loans                             | \$   | 2,908,535 \$   | 2,589,792         |

(1) - Premiums predominately relate to loans acquired through the Bank s Correspondent Lending division.

(2) - Discounts predominately relate to loans acquired in the Bank s 2012 FDIC-assisted transactions.

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#### Loan Purchases

In May 2014, the Bank began acquiring single family, first lien mortgage loans for investment within its loan portfolio through its Correspondent Lending division. Correspondent Lending generally involves the Bank acquiring, primarily from its Mortgage Warehouse clients, closed loans that meet the Bank s specifications. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium. Premiums on loans held for investment acquired though the Correspondent Lending division are amortized into interest income on a level-yield method over the expected life of the loan. Loans acquired through the Correspondent Lending division generally reflect borrowers outside of the Bank s historical market footprint, with a substantial majority of loans originated through the division as of September 30, 2014, secured by single residences located in the state of California.

In addition to secured mortgage loans acquired through its Correspondent Lending division, the Bank also began acquiring unsecured consumer installment loans for investment from a third-party originator in April 2014. Such consumer loans are purchased at par and are selected by the Bank based on certain underwriting characteristics.

The table below reflects the purchased activity of single family, first lien mortgage loans and unsecured consumer loans, by class, during the three and nine months ended September 30, 2014. No purchases of these type loans were made during 2013.

| (in thousands)                 | <br>Months Ended<br>tember 30,<br>2014 | Nine Months Ended<br>September 30,<br>2014 |
|--------------------------------|--|--|
| Residential real estate:       |  |  |
| Owner occupied - correspondent | \$<br>128,374                          | 139,632                                    |
| Consumer:                      |  |  |
| Purchased whole loans          | 2,524                                  | 5,037                                      |
| Total purchased loans          | \$<br>130,898                          | 144,669                                    |

#### Purchased Credit Impaired ( PCI ) Loans

The contractual amount of PCI loans acquired during the Bank s 2012 FDIC-assisted transactions and accounted for under ASC 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*, decreased from \$58 million as of December 31, 2013 to \$36 million as of September 30, 2014. The carrying value of these loans was \$41 million as of December 31, 2013 compared to \$25 million as of September 30, 2014.

The table below reconciles the contractually required and carrying amounts of PCI loans at September 30, 2014 and December 31, 2013:

| (in thousands)                   | Sept | tember 30, 2014 Dec | ember 31, 2013 |
|----------------------------------|------|---------------------|----------------|
| Contractually-required principal | \$   | 35.760 \$           | 57,992         |
| Non-accretable amount            | Ψ    | (8,610)             | (13,582)       |
| Accretable amount                |      | (2,418)             | (3,457)        |
| Carrying value of loans          | \$   | 24,732 \$           | 40,953         |

The following table presents a rollforward of the accretable amount on PCI loans for the three and nine months ended September 30, 2014 and 2013:

|   | Three Mon<br>Septeml |                  | Nine Mont<br>Septeml |               |
|---|----------------------|------------------|----------------------|---------------|
| (in thousands)                                  | 2014                 | 2013             | 2014                 | 2013          |
| Balance, beginning of period                    | \$<br>(2,487)        | \$<br>(1,381) \$ | (3,457)              | \$<br>(3,231) |
| Transfers between non-accretable and accretable | (609)                | (3,725)          | (2,949)              | (5,421)       |
| Net accretion into interest income on loans,    |                      |                  |                      |               |
| including loan fees                             | 678                  | 1,916            | 3,988                | 5,179         |
| Other changes                                   |                      |                  |                      | 283           |
| Balance, end of period                          | \$<br>(2,418)        | \$<br>(3,190) \$ | (2,418)              | \$<br>(3,190) |

#### **Credit Quality Indicators**

Based on the Bank s internal analyses performed as of September 30, 2014 and December 31, 2013, the following tables reflect loans by risk category, as such categories are defined in the Company s Annual Report on Form 10-K for the year ended December 31, 2013:

| September 30, 2014<br>(in thousands) | Pass            | Special<br>Mention * | s  | ubstandard * | I  | Doubtful /<br>Loss | Purchased<br>Credit<br>Impaired<br>Loans -<br>Group 1 | I  | urchased<br>Credit<br>mpaired<br>Loans -<br>bstandard | Total<br>Rated<br>Loans** |
|--------------------------------------|-----------------|----------------------|----|--------------|----|--------------------|---|----|---|---------------------------|
| Residential real estate:             |                 |                      |    |              |    |                    |   |    |   |                           |
| Owner occupied                       | \$              | \$<br>27,485         | \$ | 12,845       | \$ |                    | \$<br>1,612   | \$ |   | \$<br>41,942              |
| Owner occupied -                     |                 |                      |    |              |    |                    |   |    |   |                           |
| correspondent                        |                 |                      |    |              |    |                    |   |    |   |                           |
| Non owner occupied                   |                 | 1,173                |    | 2,329        |    |                    | 3,988   |    |   | 7,490                     |
| Commercial real estate               | 729,403         | 9,549                |    | 15,794       |    |                    | 16,978  |    | 41  | 771,765                   |
| Commercial real estate -             |                 |                      |    |              |    |                    |   |    |   |                           |
| purchased whole loans                | 34,714          |                      |    |              |    |                    |   |    |   | 34,714                    |
| Construction & land                  |                 |                      |    |              |    |                    |   |    |   |                           |
| development                          | 41,248          | 122                  |    | 2,462        |    |                    | 630   |    |   | 44,462                    |
| Commercial & industrial              | 146,183         | 493                  |    | 1,803        |    |                    | 1,253   |    | 211   | 149,943                   |
| Lease financing receivables          | 819             |                      |    |              |    |                    |   |    |   | 819                       |
| Warehouse lines of credit            | 272,584         |                      |    |              |    |                    |   |    |   | 272,584                   |
| Home equity                          |                 |                      |    | 2,230        |    |                    |   |    |   | 2,230                     |
| Consumer:                            |                 |                      |    |              |    |                    |   |    |   |                           |
| RPG loans                            |                 |                      |    |              |    |                    |   |    |   |                           |
| Credit cards                         |                 |                      |    |              |    |                    |   |    |   |                           |
| Overdrafts                           |                 |                      |    |              |    |                    |   |    |   |                           |
| Purchased whole loans                |                 |                      |    |              |    |                    |   |    |   |                           |
| Other consumer                       |                 | 14                   |    | 48           |    |                    | 19  |    |   | 81                        |
|                                      |                 |                      |    |              |    |                    |   |    |   |                           |
| Total                                | \$<br>1,224,951 | \$<br>38,836         | \$ | 37,511       | \$ |                    | \$<br>24,480  | \$ | 252   | \$<br>1,326,030           |

\* - At September 30, 2014, Special Mention and Substandard loans included \$1 million and \$5 million, respectively, which were removed from PCI accounting in accordance with ASC 310-30-35-13 due to a post-acquisition troubled debt restructuring.

<sup>\*\* -</sup> The above table excludes all non-classified residential real estate and consumer loans at the respective period ends. The table also excludes most non-classified small commercial & industrial and commercial real estate relationships totaling \$100,000 or less. These loans are not rated by the Company since they are accruing interest and are not past due 80-days-or-more.

| December 31, 2013<br>(in thousands) | Pass      | Special<br>Aention * | Subs | tandard * | D  | )<br>Doubtful /<br>Loss | Purchased<br>Credit<br>Impaired<br>Loans -<br>Group 1 | C<br>Im<br>L | rchased<br>Fredit<br>paired<br>oans -<br>standard | Total<br>Rated<br>Loans** |
|-------------------------------------|-----------|----------------------|------|-----------|----|-------------------------|---|--------------|---|---------------------------|
| Residential real estate:            |           |                      |      |           |    |                         |   |              |   |                           |
| Owner occupied \$                   |           | \$<br>27,431         | \$   | 10,994    | \$ |                         | \$<br>2,810   | \$           |   | \$<br>41,235              |
| Owner occupied -                    |           |                      |      |           |    |                         |   |              |   |                           |
| correspondent                       |           |                      |      |           |    |                         |   |              |   |                           |
| Non owner occupied                  |           | 919                  |      | 1,292     |    |                         | 7,936   |              |   | 10,147                    |
| Commercial real estate              | 709,610   | 11,125               |      | 25,296    |    |                         | 27,142  |              |   | 773,173                   |
| Commercial real estate -            |           |                      |      |           |    |                         |   |              |   |                           |
| Purchased whole loans               | 34,186    |                      |      |           |    |                         |   |              |   | 34,186                    |
| Construction & land                 |           |                      |      |           |    |                         |   |              |   |                           |
| development                         | 40,591    | 128                  |      | 2,386     |    |                         | 1,246   |              |   | 44,351                    |
| Commercial & industrial             | 123,646   | 296                  |      | 2,035     |    |                         | 1,564   |              | 222   | 127,763                   |
| Lease financing receivables         |           |                      |      |           |    |                         |   |              |   |                           |
| Warehouse lines of credit           | 149,576   |                      |      |           |    |                         |   |              |   | 149,576                   |
| Home equity                         |           | 250                  |      | 2,014     |    |                         |   |              |   | 2,264                     |
| Consumer:                           |           |                      |      |           |    |                         |   |              |   |                           |
| RPG loans                           |           |                      |      |           |    |                         |   |              |   |                           |
| Credit cards                        |           |                      |      |           |    |                         |   |              |   |                           |
| Overdrafts                          |           |                      |      |           |    |                         |   |              |   |                           |
| Purchased whole loans               |           |                      |      |           |    |                         |   |              |   |                           |
| Other consumer                      |           | 18                   |      | 66        |    |                         | 33  |              |   | 117                       |
|                                     |           |                      |      |           |    |                         |   |              |   |                           |
| Total \$                            | 1,057,609 | \$<br>40,167         | \$   | 44,083    | \$ |                         | \$<br>40,731  | \$           | 222   | \$<br>1,182,812           |

\* - At December 31, 2013, Special Mention and Substandard loans included \$1 million and \$6 million, respectively, which were removed from PCI accounting in accordance with ASC 310-30-35-13 due to a post-acquisition troubled debt restructuring.

\*\* - The above table excludes all non-classified residential real estate and consumer loans at the respective period ends. The table also excludes most non-classified small commercial & industrial and commercial real estate relationships totaling \$100,000 or less. These loans are not rated by the Company since they are accruing interest and are not past due 80-days-or-more.

#### **Allowance for Loan Losses**

Activity in the allowance for loan losses ( Allowance ) follows:

|                                    | Three Mon<br>Septem |    | d       | Nine Mont<br>Septeml |    | ed      |
|------------------------------------|---------------------|----|---------|----------------------|----|---------|
| (in thousands)                     | 2014                | ,  | 2013    | 2014                 | ,  | 2013    |
| Allowance, beginning of period     | \$<br>22,772        | \$ | 22,491  | \$<br>23,026         | \$ | 23,729  |
| Charge offs - Traditional Banking  | (1,071)             |    | (1,627) | (2,698)              |    | (4,744) |
| Charge offs - RPG                  | (2)                 |    |         | (2)                  |    |         |
| Total charge offs                  | (1,073)             |    | (1,627) | (2,700)              |    | (4,744) |
| Recoveries - Traditional Banking   | 376                 |    | 371     | 1,233                |    | 1,231   |
| Recoveries - RPG                   | 32                  |    | 57      | 558                  |    | 796     |
| Total recoveries                   | 408                 |    | 428     | 1,791                |    | 2,027   |
| Net (charge offs) recoveries -     |                     |    |         |                      |    |         |
| Traditional Banking                | (695)               |    | (1,256) | (1,465)              |    | (3,513) |
| Net (charge offs) recoveries - RPG | 30                  |    | 57      | 556                  |    | 796     |
| Net (charge offs) recoveries       | (665)               |    | (1,199) | (909)                |    | (2,717) |
| Provision for losses - Traditional |                     |    |         |                      |    |         |
| Banking                            | 1,542               |    | 2,257   | 2,012                |    | 3,276   |
| Provision for losses - RPG         | (32)                |    | (57)    | (512)                |    | (796)   |
| Total provision for losses         | 1,510               |    | 2,200   | 1,500                |    | 2,480   |
| Allowance, end of period           | \$<br>23,617        | \$ | 23,492  | \$<br>23,617         | \$ | 23,492  |

The Allowance calculation includes the following qualitative factors, which are considered in combination with the Bank s historical loss rates in determining the general loss reserve within the Allowance:

- Changes in nature, volume and seasoning of the portfolio;
- Changes in experience, ability and depth of lending management and other relevant staff;
- Changes in the quality of the Bank s credit review system;

• Changes in policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses;

- Changes in the volume and severity of past due, non-accrual and classified loans;
- Changes in the value of underlying collateral for collateral-dependent loans;

• Changes in international, national, regional, and local economic and business conditions and developments that affect the collectibility of portfolios, including the condition of various market segments;

• The existence and effect of any concentrations of credit, and changes in the level of such concentrations; and

• The effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the institution s existing portfolio.

The following tables present the activity in the Allowance by portfolio class for the three months ended September 30, 2014 and 2013:

| Three Months Ended<br>September 30, 2014 (in thousands) | -  | )wner | Own | ntial Real Esta<br>er Occupied -<br>rrespondent | Non | Owner<br>cupied |             | Real<br>Pur | umercial<br>Estate -<br>chased<br>le Loansl | nstruction &<br>Development |             | Leas<br>Finano<br>Receiva | cing |
|---|----|-------|-----|---|-----|-----------------|-------------|-------------|---|-----------------------------|-------------|---------------------------|------|
| Beginning balance                                       | \$ | 8,055 | \$  | 60  | \$  | 839             | \$<br>7,696 | \$          | 34  | \$<br>1,090                 | \$<br>1,152 | \$                        | 3    |
| Provision for losses                                    |    | (148) |     | 706   |     | 50              | 547         |             |   | (4)                         | (81)        |                           | 5    |
| Charge offs   |    | (161) |     |   |     | (135)           | (365)       |             |   |                             |             |                           |      |
| Recoveries  |    | 26    |     |   |     | 17              | 9           |             |   |                             | 37          |                           |      |
|   |    |       |     |   |     |                 |             |             |   |                             |             |                           |      |
| Ending balance  | \$ | 7,772 | \$  | 766   | \$  | 771             | \$<br>7,887 | \$          | 34  | \$<br>1,086                 | \$<br>1,108 | \$                        | 8    |

(continued)

|                      | ehouse          |                |    |              |                 |    | Consum   | er |                          |    |                   |              |
|----------------------|-----------------|----------------|----|--------------|-----------------|----|----------|----|--------------------------|----|-------------------|--------------|
|                      | nes of<br>redit | Home<br>Equity | _  | RPG<br>Loans | Credit<br>Cards | Ov | erdrafts |    | Purchased<br>Vhole Loans | С  | Other<br>Consumer | Total        |
| Beginning balance    | \$<br>610       | \$<br>2,403    | \$ | 46           | \$<br>286       | \$ | 280      | \$ |                          | \$ | 218               | \$<br>22,772 |
| Provision for losses | 71              | 283            |    | (32)         | 19              |    | 17       |    | 189                      |    | (112)             | 1,510        |
| Charge offs          |                 | (146)          |    | (2)          | (23)            |    | (136)    |    |                          |    | (105)             | (1,073)      |
| Recoveries           |                 | 88             |    | 32           | 10              |    | 91       |    |                          |    | 98                | 408          |
|                      |                 |                |    |              |                 |    |          |    |                          |    |                   |              |
| Ending balance       | \$<br>681       | \$<br>2,628    | \$ | 44           | \$<br>292       | \$ | 252      | \$ | 189                      | \$ | 99 3              | \$<br>23,617 |

|   |    | P     | محنطم | ntial Real Esta              | ato   |                |             |     | mercial<br>Estate - |                             |           | Lease |
|---|----|-------|-------|------------------------------|-------|----------------|-------------|-----|---------------------|-----------------------------|-----------|-------|
| Three Months Ended<br>September 30, 2013 (in thousands) | -  |       | Own   | er Occupied -<br>rrespondent | Non ( | Owner<br>upied |             | Pur | chased              | nstruction &<br>Development |           |       |
| Beginning balance                                       | \$ | 7,563 | \$    |                              | \$    | 642            | \$<br>8,763 | \$  | 34                  | \$<br>1,587                 | \$<br>710 | \$    |
| Provision for losses                                    |    | 1,198 |       |                              |       | 157            | 686         |     |                     | 16                          | 232       |       |
| Charge offs   |    | (578) | )     |                              |       | (67)           | (307)       |     |                     | (16)                        | (102)     |       |
| Recoveries  |    | 20    |       |                              |       | 59             | 38          |     |                     | 7                           | 19        |       |
|   |    |       |       |                              |       |                |             |     |                     |                             |           |       |
| Ending balance  | \$ | 8,203 | \$    |                              | \$    | 791            | \$<br>9,180 | \$  | 34                  | \$<br>1,594                 | \$<br>859 | \$    |

(continued)

|                      | War | rehouse         |                |    |             |                 |    | Consume  | er                       |    |               |              |
|----------------------|-----|-----------------|----------------|----|-------------|-----------------|----|----------|--------------------------|----|---------------|--------------|
|                      |     | nes of<br>redit | Home<br>Equity | _  | RPG<br>oans | Credit<br>Cards | Ov | erdrafts | Purchased<br>Whole Loans | -  | ther<br>sumer | Total        |
| Beginning balance    | \$  | 462             | \$<br>1,932    | \$ |             | \$<br>344       | \$ | 249      | \$                       | \$ | 205           | \$<br>22,491 |
| Provision for losses |     | (143)           | 104            |    | (57)        | (18)            |    | 26       |                          |    | (1)           | 2,200        |
| Charge offs          |     |                 | (218)          |    |             | (60)            |    | (169)    |                          |    | (110)         | (1,627)      |
| Recoveries           |     |                 | 55             |    | 57          | 4               |    | 95       |                          |    | 74            | 428          |
|                      |     |                 |                |    |             |                 |    |          |                          |    |               |              |
| Ending balance       | \$  | 319             | \$<br>1,873    | \$ |             | \$<br>270       | \$ | 201      | \$                       | \$ | 168           | \$<br>23,492 |

The following tables present the activity in the Allowance by portfolio class for the nine months ended September 30, 2014 and 2013:

| Nine Months Ended<br>September 30, 2014 (in thousands) | -  | )wner | Owne | ntial Real Est<br>er Occupied -<br>rrespondent | No | n Owner<br>ccupied | nmercial    | Real<br>Pu |    | nstruction & |             | Leas<br>Financ<br>Receiva | ing |
|--|----|-------|------|--|----|--------------------|-------------|------------|----|--------------|-------------|---------------------------|-----|
| Beginning balance                                      | \$ | 7,816 | \$   |  | \$ | 1,023              | \$<br>8,309 | \$         | 34 | \$<br>1,296  | \$<br>1,089 | \$                        |     |
| Provision for losses                                   |    | 430   |      | 766  |    | (121)              | 163         |            |    | (277)        | (68)        |                           | 8   |
| Charge offs  |    | (580) |      |  |    | (157)              | (739)       |            |    | (18)         | (20)        |                           |     |
| Recoveries   |    | 106   |      |  |    | 26                 | 154         |            |    | 85           | 107         |                           |     |
|  |    |       |      |  |    |                    |             |            |    |              |             |                           |     |
| Ending balance   | \$ | 7,772 | \$   | 766  | \$ | 771                | \$<br>7,887 | \$         | 34 | \$<br>1,086  | \$<br>1,108 | \$                        | 8   |

(continued)

|                      | ehouse          |                |    |              |                 |    | Consume  | -  |                          |                  |              |
|----------------------|-----------------|----------------|----|--------------|-----------------|----|----------|----|--------------------------|------------------|--------------|
|                      | nes of<br>redit | Home<br>Equity | _  | RPG<br>Loans | Credit<br>Cards | Ov | erdrafts |    | Purchased<br>Vhole Loans | Other<br>onsumer | Total        |
| Beginning balance    | \$<br>449       | \$<br>2,396    | \$ |              | \$<br>289       | \$ | 199      | \$ |                          | \$<br>126        | \$<br>23,026 |
| Provision for losses | 232             | 518            |    | (512)        | 41              |    | 177      |    | 189                      | (46)             | 1,500        |
| Charge offs          |                 | (429)          |    | (2)          | (65)            |    | (429)    |    |                          | (261)            | (2,700)      |
| Recoveries           |                 | 143            |    | 558          | 27              |    | 305      |    |                          | 280              | 1,791        |
| Ending balance       | \$<br>681       | \$<br>2,628    | \$ | 44           | \$<br>292       | \$ | 252      | \$ | 189                      | \$<br>99         | \$<br>23,617 |

|                                   |    | _       |     |                |    |        |     |          |     | mercial  |     |               |        |       | _                  |
|-----------------------------------|----|---------|-----|----------------|----|--------|-----|----------|-----|----------|-----|---------------|--------|-------|--------------------|
|                                   | _  |         |     | ntial Real Est |    |        |     |          |     | Estate - | _   |               |        |       | Lease              |
| Nine Months Ended                 | -  |         |     | er Occupied -  |    |        |     | mercial  |     |          |     | nstruction &  |        |       | <i>i</i> Financing |
| September 30, 2013 (in thousands) | Oc | cupied  | Cor | respondent     | Oc | cupied | Rea | l Estate | Who | le Loans | and | l Development | Indust | rial  | Receivables        |
|                                   |    |         |     |                |    |        |     |          |     |          |     |               |        |       |                    |
| Beginning balance                 | \$ | 7,006   | \$  |                | \$ | 1,049  | \$  | 8,843    | \$  | 34       | \$  | 2,769         | \$     | 580   | \$                 |
| Provision for losses              |    | 2,269   |     |                |    | (106)  |     | 1,192    |     |          |     | (604)         |        | 618   |                    |
| Charge offs                       |    | (1,291) |     |                |    | (225)  |     | (972)    |     |          |     | (616)         |        | (412) |                    |
| Recoveries                        |    | 219     |     |                |    | 73     |     | 117      |     |          |     | 45            |        | 73    |                    |
|                                   |    |         |     |                |    |        |     |          |     |          |     |               |        |       |                    |
| Ending balance                    | \$ | 8,203   | \$  |                | \$ | 791    | \$  | 9,180    | \$  | 34       | \$  | 1,594         | \$     | 859   | \$                 |

(continued)

|                      | War                | ehouse | Consumer       |              |       |                 |       |            |       |                          |                   |       |    |         |  |
|----------------------|--------------------|--------|----------------|--------------|-------|-----------------|-------|------------|-------|--------------------------|-------------------|-------|----|---------|--|
|                      | Lines of<br>Credit |        | Home<br>Equity | RPG<br>Loans |       | Credit<br>Cards |       | Overdrafts |       | Purchased<br>Whole Loans | Other<br>Consumer |       |    | Total   |  |
| Beginning balance    | \$                 | 541    | \$<br>2,348    | \$           |       | \$              | 210   | \$         | 198   | \$                       | \$                | 151   | \$ | 23,729  |  |
| Provision for losses |                    | (222)  | (248)          |              | (796) |                 | 166   |            | 153   |                          |                   | 58    |    | 2,480   |  |
| Charge offs          |                    |        | (354)          |              |       |                 | (120) |            | (474) |                          |                   | (280) | )  | (4,744) |  |
| Recoveries           |                    |        | 127            |              | 796   |                 | 14    |            | 324   |                          |                   | 239   |    | 2,027   |  |
|                      |                    |        |                |              |       |                 |       |            |       |                          |                   |       |    |         |  |
| Ending balance       | \$                 | 319    | \$<br>1,873    | \$           |       | \$              | 270   | \$         | 201   | \$                       | \$                | 168   | \$ | 23,492  |  |

#### Non-performing Loans and Other Assets

Detail of non-performing loans and other assets follows:

| (dollars in thousands)                                 | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
|  |                    |                   |
| Loans on non-accrual status(1) \$                      | 21,447             | \$ 19,104         |
| Loans past due 90-days-or-more and still on accrual(2) |                    | 1,974             |
|  |                    |                   |
| Total non-performing loans                             | 21,447             | 21,078            |
| Other real estate owned                                | 11,937             | 17,102            |
| Total non-performing assets \$                         | 33,384             | \$ 38,180         |
|  |                    |                   |
| Credit Quality Ratios                                  |                    |                   |
|  | 0.740              | 0.010             |
| Non-performing loans to total loans                    | 0.74%              |                   |
| Non-performing assets to total loans (including OREO)  | 1.14%              | 6 1.46%           |
| Non-performing assets to total assets                  | 0.92%              | 6 1.13%           |

(1) Loans on non-accrual status include impaired loans, which are discussed subsequently in Footnote 3 in this section of the filing.

(2) All loans past due 90-days-or-more and still accruing were PCI loans accounted for under ASC 310-30.

The following table presents the recorded investment in non-accrual loans and loans past due 90-days-or-more and still on accrual by class:

|                                 |           | Non-A      | ccrual |                   | Past Due 90-Days-or-More<br>and Still Accruing Interest* |       |              |  |  |  |  |
|---------------------------------|-----------|------------|--------|-------------------|--|-------|--------------|--|--|--|--|
| (in thousands)                  | September | r 30, 2014 | Ι      | December 31, 2013 | September 30, 2014                                       | Decem | ber 31, 2013 |  |  |  |  |
| Residential real estate:        |           |            |        |                   |  |       |              |  |  |  |  |
| Owner occupied                  | \$        | 9,457      | \$     | 8,538             | \$   | \$    | 673          |  |  |  |  |
| Owner occupied - correspondent  |           |            |        |                   |  |       |              |  |  |  |  |
| Non owner occupied              |           | 1,632      |        | 1,279             |  |       |              |  |  |  |  |
| Commercial real estate          |           | 6,739      |        | 7,643             |  |       |              |  |  |  |  |
| Commercial real estate -        |           |            |        |                   |  |       |              |  |  |  |  |
| purchased whole loans           |           |            |        |                   |  |       |              |  |  |  |  |
| Construction & land development |           | 1,990      |        | 97                |  |       | 70           |  |  |  |  |
| Commercial & industrial         |           |            |        | 327               |  |       | 1,231        |  |  |  |  |
| Lease financing receivables     |           |            |        |                   |  |       |              |  |  |  |  |
| Warehouse lines of credit       |           |            |        |                   |  |       |              |  |  |  |  |
| Home equity                     |           | 1,545      |        | 1,128             |  |       |              |  |  |  |  |
| Consumer:                       |           |            |        |                   |  |       |              |  |  |  |  |
| RPG loans                       |           |            |        |                   |  |       |              |  |  |  |  |
| Credit cards                    |           |            |        |                   |  |       |              |  |  |  |  |
| Overdrafts                      |           |            |        |                   |  |       |              |  |  |  |  |

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| Purchased whole loans |              |                 |             |
|-----------------------|--------------|-----------------|-------------|
| Other consumer        | 84           | 92              |             |
|                       |              |                 |             |
| Total                 | \$<br>21,447 | \$<br>19,104 \$ | \$<br>1,974 |
|                       |              |                 |             |
| Total                 | \$<br>21,447 | \$<br>19,104 \$ | \$<br>1,974 |

\* - For all periods presented, loans past due 90-days-or-more and still on accrual consist entirely of PCI loans.

Non-accrual loans and loans past due 90-days-or-more and still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. Non-accrual loans are typically returned to accrual status when all the principal and interest amounts contractually due are brought current and held current for six consecutive months and future contractual payments are reasonably assured. Troubled debt restructurings (TDR s) on non-accrual status are reviewed for return to accrual status on an individual basis, with additional consideration given to performance under the modified terms.

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### **Delinquent Loans**

The following tables present the aging of the recorded investment in loans by class:

| September 30, 2014<br>(dollars in thousands) | 30 - 59<br>Days<br>linquent | ]  | 60 - 89<br>Days<br>Delinquent |    | 90 or More<br>Days<br>Delinquent* |    | Total<br>Delinquent |          | Total Not<br>Delinquent |    | Total     |
|--|-----------------------------|----|-------------------------------|----|-----------------------------------|----|---------------------|----------|-------------------------|----|-----------|
| Residential real estate:                     |                             |    |                               |    |                                   |    |                     |          |                         |    |           |
| Owner occupied                               | \$<br>1,440                 | \$ | 1,474                         | \$ | 2,983                             | \$ | 5,897               | \$       | 1,121,698               | \$ | 1,127,595 |
| Owner occupied - correspondent               |                             |    |                               |    |                                   |    |                     |          | 139,252                 |    | 139,252   |
| Non owner occupied                           | 87                          |    | 464                           |    | 133                               |    | 684                 |          | 97,681                  |    | 98,365    |
| Commercial real estate                       |                             |    |                               |    | 2,433                             |    | 2,433               |          | 769,332                 |    | 771,765   |
| Commercial real estate -                     |                             |    |                               |    |                                   |    |                     |          |                         |    |           |
| purchased whole loans                        |                             |    |                               |    |                                   |    |                     |          | 34,714                  |    | 34,714    |
| Construction & land                          |                             |    |                               |    |                                   |    |                     |          |                         |    |           |
| development                                  |                             |    |                               |    | 1,990                             |    | 1,990               |          | 42,472                  |    | 44,462    |
| Commercial & industrial                      |                             |    |                               |    |                                   |    |                     |          | 149,943                 |    | 149,943   |
| Lease financing receivables                  |                             |    |                               |    |                                   |    |                     |          | 819                     |    | 819       |
| Warehouse lines of credit                    |                             |    |                               |    |                                   |    |                     |          | 272,584                 |    | 272,584   |
| Home equity                                  | 194                         |    | 149                           |    | 420                               |    | 763                 |          | 240,426                 |    | 241,189   |
| Consumer:                                    |                             |    |                               |    |                                   |    |                     |          |                         |    |           |
| RPG loans                                    | 105                         |    | 24                            |    |                                   |    | 129                 |          | 3,331                   |    | 3,460     |
| Credit cards                                 | 45                          |    | 13                            |    | 3                                 |    | 61                  |          | 9,169                   |    | 9,230     |
| Overdrafts                                   | 150                         |    | 1                             |    |                                   |    | 151                 |          | 815                     |    | 966       |
| Purchased whole loans                        |                             |    |                               |    |                                   |    |                     |          | 4,664                   |    | 4,664     |
| Other consumer                               | 106                         |    | 12                            |    |                                   |    | 118                 |          | 9,409                   |    | 9,527     |
|  |                             |    |                               |    |                                   |    |                     |          |                         |    |           |
| Total  | \$<br>2,127                 | \$ | 2,137                         | \$ | 7,962                             | \$ | 12,226              | \$       | 2,896,309               | \$ | 2,908,535 |
| Delinquency ratio**                          | 0.079                       | 6  | 0.07%                         | b  | 0.27%                             | 6  | 0.42%               | <i>b</i> |                         |    |           |

| December 31, 2013<br>(dollars in thousands) | 30 - 59<br>Days<br>Delinquent | 60 - 89<br>Days<br>Delinquent | 90 or More<br>Days<br>Delinquent* | Total<br>Delinquent | Total Not<br>Delinquent | Total        |
|---|-------------------------------|-------------------------------|-----------------------------------|---------------------|-------------------------|--------------|
|   | -                             | -                             | -                                 | -                   | -                       |              |
| Residential real estate:                    |                               |                               |                                   |                     |                         |              |
| Owner occupied                              | \$ 1,956                      | \$ 733                        | \$ 3,668                          | \$ 6,357            | \$ 1,091,438            | \$ 1,097,795 |
| Owner occupied - correspondent              |                               |                               |                                   |                     |                         |              |
| Non owner occupied                          | 195                           | 967                           | 131                               | 1,293               | 109,516                 | 110,809      |
| Commercial real estate                      | 874                           | 384                           | 3,940                             | 5,198               | 767,975                 | 773,173      |
| Commercial real estate -                    |                               |                               |                                   |                     |                         |              |
| purchased whole loans                       |                               |                               |                                   |                     | 34,186                  | 34,186       |
| Construction & land                         |                               |                               |                                   |                     |                         |              |
| development                                 | 332                           |                               | 167                               | 499                 | 43,852                  | 44,351       |
| Commercial & industrial                     |                               |                               | 1,415                             | 1,415               | 126,348                 | 127,763      |
| Lease financing receivables                 |                               |                               |                                   |                     |                         |              |
| Warehouse lines of credit                   |                               |                               |                                   |                     | 149,576                 | 149,576      |
| Home equity                                 | 665                           | 48                            | 397                               | 1,110               | 225,672                 | 226,782      |
| Consumer:                                   |                               |                               |                                   |                     |                         |              |
| RPG loans                                   |                               |                               |                                   |                     | 1,827                   | 1,827        |
| Credit cards                                | 87                            | 6                             | 5                                 | 98                  | 8,932                   | 9,030        |
| Overdrafts                                  | 159                           |                               |                                   | 159                 | 785                     | 944          |

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| Purchased whole loans |                |          |          |           |              |           |
|-----------------------|----------------|----------|----------|-----------|--------------|-----------|
| Other consumer        | 67             | 27       |          | 94        | 13,462       | 13,556    |
|                       |                |          |          |           |              |           |
| Total                 | \$<br>4,335 \$ | 2,165 \$ | 9,723 \$ | 16,223 \$ | 2,573,569 \$ | 2,589,792 |
| Delinquency ratio**   | 0.17%          | 0.08%    | 0.38%    | 0.63%     |              |           |

\* - Except for PCI loans, all loans 90-days-or-more past due as of September 30, 2014 and December 31, 2013 were on non-accrual status.

\*\* - Delinquency ratio equals total delinquent loans by delinquency class divided by total loans.

## 25

#### **Impaired Loans**

The Bank defines impaired loans as follows:

- All loans internally rated as Substandard, Doubtful or Loss;
- All loans internally rated in a PCI category with cash flows that have deteriorated from management s initial estimate;
- All loans on non-accrual status and non-PCI loans past due 90 days-or-more still on accrual;
- All retail and commercial TDRs; and

• Any other situation where the full collection of the total amount due for a loan is improbable or otherwise meets the definition of impaired.

See the section titled Credit Quality Indicators in this section of the filing for additional discussion regarding the Bank s loan classification structure.

Information regarding the Bank s impaired loans follows:

| (in thousands)                    | Sept | ember 30, 2014 | December 31, 2013 |
|-----------------------------------|------|----------------|-------------------|
| Loans with no allocated Allowance | \$   | 32,748         | 36,721            |
| Loans with allocated Allowance    |      | 57,565         | 71,273            |
| Total impaired loans              | \$   | 90.313         | 5 107.994         |
|                                   | Ψ    | 70,515         | , 107,551         |
| Amount of the Allowance allocated | \$   | 5,651 \$       | 6,674             |

Approximately \$14 million and \$24 million of impaired loans at September 30, 2014 and December 31, 2013 were PCI loans. Approximately \$5 million and \$6 million of impaired loans at September 30, 2014 and December 31, 2013 were formerly PCI loans which became classified as impaired through a troubled debt restructuring.

The following tables present the balance in the Allowance and the recorded investment in loans by portfolio class based on impairment method as of September 30, 2014 and December 31, 2013:

| September 30, 2014 (in thousands)  | (  |           | Own | atial Real Esta<br>ner Occupied<br>prrespondent | -No |        |    |         | Rea<br>Pu |        |    | nstruction &<br>l Developmer |    |         |    | Lease<br>inancing<br>eceivables |
|------------------------------------|----|-----------|-----|---|-----|--------|----|---------|-----------|--------|----|------------------------------|----|---------|----|---------------------------------|
| Allowance:                         |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| Ending Allowance balance:          |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| Individually evaluated for         |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| impairment, excluding PCI loans    | \$ | 3,298     | \$  |   | \$  | 113    | \$ | 788     | \$        |        | \$ | 190                          | \$ |         | \$ |                                 |
| Collectively evaluated for         |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| impairment                         |    | 4,436     |     | 766   |     | 595    |    | 6,574   |           | 34     |    | 896                          |    | 813     |    | 8                               |
| PCI loans with post acquisition    |    |           |     |   |     | (2)    |    |         |           |        |    |                              |    | 205     |    |                                 |
| impairment                         |    | 38        |     |   |     | 63     |    | 525     |           |        |    |                              |    | 295     |    |                                 |
| PCI loans without post acquisition |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| impairment                         |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| Total ending Allowance:            | \$ | 7,772     | \$  | 766   | \$  | 771    | \$ | 7.887   | \$        | 34     | \$ | 1.086                        | \$ | 1.108   | \$ | 8                               |
| Total chang Anowalee.              | Ψ  | 1,112     | Ψ   | 700   | Ψ   | //1    | Ψ  | 7,007   | Ψ         | 54     | Ψ  | 1,000                        | Ψ  | 1,100   | Ψ  | 0                               |
| Loans:                             |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| Impaired loans individually        |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| evaluated, excluding PCI loans     | \$ | 40,274    | \$  |   | \$  | 3,138  | \$ | 24,370  | \$        |        | \$ | 2,656                        | \$ | 3,884   | \$ |                                 |
| Loans collectively evaluated for   |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| impairment                         |    | 1,085,709 |     | 139,252   |     | 91,239 |    | 730,376 |           | 34,714 |    | 41,176                       |    | 144,595 |    | 819                             |
| PCI loans with post acquisition    |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| impairment                         |    | 897       |     |   |     | 3,162  |    | 8,265   |           |        |    |                              |    | 1,365   |    |                                 |
| PCI loans without post acquisition |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
| impairment                         |    | 715       |     |   |     | 826    |    | 8,754   |           |        |    | 630                          |    | 99      |    |                                 |
|                                    |    |           |     |   |     |        |    |         |           |        |    |                              |    |         |    |                                 |
|                                    | \$ | 1,127,595 | \$  | 139,252   | \$  | 98,365 | \$ | 771,765 | \$        | 34,714 | \$ | 44,462                       | \$ | 149,943 | \$ | 819                             |

(continued)

|  | Ι  | arehouse<br>Lines of<br>Credit |    | Home<br>Equity |    | RPG<br>Loans |    | Credit<br>Cards |    | Consumer<br>verdrafts | Pu | rchased<br>ble Loans | C  | Other<br>Consumer                       |    | Total     |
|--|----|--------------------------------|----|----------------|----|--------------|----|-----------------|----|-----------------------|----|----------------------|----|---|----|-----------|
| Allowance:   |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| Ending Allowance balance:                                  |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| Individually evaluated for                                 |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| impairment, excluding PCI loans                            | \$ |                                | \$ | 291            | \$ |              | \$ |                 | \$ |                       | \$ |                      | \$ | 49                                      | \$ | 4,729     |
| Collectively evaluated for                                 |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| impairment   |    | 681                            |    | 2,337          |    | 44           |    | 292             |    | 252                   |    | 189                  |    | 49                                      |    | 17,966    |
| PCI loans with post acquisition                            |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| impairment   |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    | 1                                       |    | 922       |
| PCI loans without post acquisition                         |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| impairment   |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
|  | ¢  | (01                            | φ. | 2 (20          | ¢  |              | φ. | 202             | ¢  | 252                   | ф. | 100                  | φ. | 00                                      | ¢  | 00 (17    |
| Total ending Allowance:                                    | \$ | 681                            | \$ | 2,628          | \$ | 44           | \$ | 292             | \$ | 252                   | \$ | 189                  | \$ | 99                                      | \$ | 23,617    |
| Ţ  |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| Loans:   |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    |   |    |           |
| Impaired loans individually evaluated, excluding PCI loans | \$ |                                | \$ | 2,230          | ¢  |              | \$ |                 | \$ |                       | \$ |                      | \$ | 62                                      | ¢  | 76,614    |
| Loans collectively evaluated for                           | ¢  |                                | ¢  | 2,230          | ¢  |              | ¢  |                 | Ф  |                       | ф  |                      | ф  | 02                                      | ф  | /0,014    |
| impairment   |    | 272,584                        |    | 238,959        |    | 3,460        |    | 9,230           |    | 966                   |    | 4,664                |    | 9,446                                   |    | 2,807,189 |
| PCI loans with post acquisition                            |    | 272,304                        |    | 230,737        |    | 5,400        |    | 7,230           |    | 700                   |    | 4,004                |    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |    | 2,007,107 |
| impairment   |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    | 10                                      |    | 13,699    |
| mpannen  |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    | 9                                       |    | 11,033    |
|  |    |                                |    |                |    |              |    |                 |    |                       |    |                      |    | ,                                       |    | 11,055    |

| PCI loans without post acquisition impairment |               |               |             |             |           |             |                          |
|---|---------------|---------------|-------------|-------------|-----------|-------------|--------------------------|
|   |               |               |             |             |           |             |                          |
| Total ending loan balance                     | \$<br>272,584 | \$<br>241,189 | \$<br>3,460 | \$<br>9,230 | \$<br>966 | \$<br>4,664 | \$<br>9,527 \$ 2,908,535 |
|   |               |               |             |             |           |             |                          |
|   |               |               |             |             |           |             |                          |
|   |               |               |             |             |           |             |                          |
|   |               |               | 27          |             |           |             |                          |

| December 31, 2013 (in thousands)                           |                 | Own | ntial Real Esta<br>ler Occupied -<br>rrespondent | No | n Owner<br>ccupied |               | Rea<br>Pu |         | nstruction &<br>Developmer |               | Lease<br>Financing<br>Receivables |
|--|-----------------|-----|--|----|--------------------|---------------|-----------|---------|----------------------------|---------------|-----------------------------------|
| Allowance:   |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| Ending Allowance balance:                                  |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| Individually evaluated for                                 |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| impairment, excluding PCI loans                            | \$<br>3,606     | \$  |  | \$ | 61                 | \$<br>1,232   | \$        |         | \$<br>146                  | \$<br>111     | \$                                |
| Collectively evaluated for                                 |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| impairment   | 4,159           |     |  |    | 672                | 6,474         |           | 34      | 1,140                      | 661           |                                   |
| PCI loans with post acquisition                            |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| impairment   | 51              |     |  |    | 290                | 603           |           |         | 10                         | 317           |                                   |
| PCI loans without post acquisition impairment              |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| Total ending Allowance:                                    | \$<br>7,816     | \$  |  | \$ | 1,023              | \$<br>8,309   | \$        | 34      | \$<br>1,296                | \$<br>1,089   | \$                                |
|  |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| Loans:   |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| Impaired loans individually evaluated, excluding PCI loans | \$<br>39,211    | \$  |  | \$ | 2,061              | \$<br>33,519  | \$        |         | \$<br>2,494                | \$<br>4,521   | \$                                |
| Loans collectively evaluated for impairment                | 1,055,774       |     |  |    | 100,812            | 712,512       |           | 34,186  | 40,611                     | 121,456       |                                   |
| PCI loans with post acquisition                            | 1,000,771       |     |  |    | 100,012            | ,12,012       |           | 2 .,100 | .0,011                     | 121,100       |                                   |
| impairment   | 1,455           |     |  |    | 5,984              | 14,512        |           |         | 267                        | 1,609         |                                   |
| PCI loans without post acquisition                         | ,               |     |  |    | - )                | ,-            |           |         |                            | ,             |                                   |
| impairment   | 1,355           |     |  |    | 1,952              | 12,630        |           |         | 979                        | 177           |                                   |
|  |                 |     |  |    |                    |               |           |         |                            |               |                                   |
| Total ending loan balance                                  | \$<br>1,097,795 | \$  |  | \$ | 110,809            | \$<br>773,173 | \$        | 34,186  | \$<br>44,351               | \$<br>127,763 | \$                                |

(continued)

|                                    | Ι  | arehouse<br>Lines of<br>Credit |    | Home<br>Equity |    | RPG<br>Loans |    | Credit<br>Cards |    | Consumer<br>verdrafts | Purchased<br>Whole Loans |    | )ther<br>nsumer |    | Total     |
|------------------------------------|----|--------------------------------|----|----------------|----|--------------|----|-----------------|----|-----------------------|--------------------------|----|-----------------|----|-----------|
| Allowance:                         |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| Ending Allowance balance:          |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| Individually evaluated for         |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| impairment, excluding PCI loans    | \$ |                                | \$ | 203            | \$ |              | \$ |                 | \$ |                       | \$                       | \$ | 43              | \$ | 5,402     |
| Collectively evaluated for         |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| impairment                         |    | 449                            |    | 2,193          |    | 2            |    | 289             |    | 199                   |                          |    | 80              |    | 16,352    |
| PCI loans with post acquisition    |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| impairment                         |    |                                |    |                |    |              |    |                 |    |                       |                          |    | 1               |    | 1,272     |
| PCI loans without post acquisition |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| impairment                         |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
|                                    |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| Total ending Allowance:            | \$ | 449                            | \$ | 2,396          | \$ | 2            | \$ | 289             | \$ | 199                   | \$                       | \$ | 124             | \$ | 23,026    |
| _                                  |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| Loans:                             |    |                                |    |                |    |              |    |                 |    |                       |                          |    |                 |    |           |
| Impaired loans individually        | ¢  |                                | ¢  | 2.264          | ф. |              | ¢  |                 | ¢  |                       | <i><b></b></i>           | ¢  | 0.5             | ¢  | 04.155    |
| evaluated, excluding PCI loans     | \$ |                                | \$ | 2,264          | \$ |              | \$ |                 | \$ |                       | \$                       | \$ | 85              | \$ | 84,155    |
| Loans collectively evaluated for   |    | 140 576                        |    | 224 510        |    | 1 007        |    | 0.020           |    | 0.1.1                 |                          |    | 12 420          |    | 2 464 694 |
| impairment                         |    | 149,576                        |    | 224,518        |    | 1,827        |    | 9,030           |    | 944                   |                          |    | 13,438          |    | 2,464,684 |
| PCI loans with post acquisition    |    |                                |    |                |    |              |    |                 |    |                       |                          |    | 12              |    | 22.820    |
| impairment                         |    |                                |    |                |    |              |    |                 |    |                       |                          |    | 12              |    | 23,839    |
| PCI loans without post acquisition |    |                                |    |                |    |              |    |                 |    |                       |                          |    | 21              |    | 17,114    |
| impairment                         |    |                                |    |                |    |              |    |                 |    |                       |                          |    | 21              |    | 17,114    |
| Total ending loan balance          | \$ | 149,576                        | \$ | 226,782        | \$ | 1,827        | \$ | 9,030           | \$ | 944                   | \$                       | \$ | 13,556          | \$ | 2,589,792 |
| i otar ending ioan balance         | Ψ  | 17,570                         | Ψ  | 220,782        | ψ  | 1,027        | φ  | 7,050           | Ψ  | 744                   | Ψ                        | Ψ  | 15,550          | Ψ  | 2,307,172 |

The following tables present loans individually evaluated for impairment by class as of September 30, 2014 and December 31, 2013 and for the three and nine months ended September 30, 2014 and 2013. The difference between the Unpaid Principal Balance and Recorded Investment columns represents life-to-date partial write downs/charge offs taken on individual impaired credits.

|                             |    | Se                            | ptei | As of<br>nber 30, 20  | 14 |                    |    |                                  |    | nths End<br>er 30, 201    | 14   |         | Nine Months Ended<br>September 30, 2014<br>Cash Basis |    |                            |                                    |           |
|-----------------------------|----|-------------------------------|------|-----------------------|----|--------------------|----|----------------------------------|----|---------------------------|--|---------|---|----|----------------------------|------------------------------------|-----------|
| (in thousands)              | Pı | Jnpaid<br>rincipal<br>salance |      | Recorded<br>avestment |    | lowance<br>located | ł  | Average<br>Recorded<br>ivestment | In | terest<br>come<br>ognized | Cash Basis<br>Interest<br>Income<br>Recognized | A<br>Re | verage<br>ecorded<br>/estment                         | In | terest<br>icome<br>ognized | Lash B<br>Inter<br>Incor<br>Recogn | est<br>ne |
| Impaired loans with no      |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| related allowance recorded: | :  |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Residential real estate:    |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Owner occupied              | \$ | 6,961                         | \$   | 6,577                 | \$ |                    | \$ | 6,717                            | \$ | 66                        | \$   | \$      | 6,838   | \$ | 190                        | \$                                 |           |
| Owner occupied -            |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| correspondent               |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Non owner occupied          |    | 2,023                         |      | 1,870                 |    |                    |    | 1,731                            |    | 11                        |  |         | 1,518   |    | 36                         |                                    |           |
| Commercial real estate      |    | 17,767                        |      | 16,516                |    |                    |    | 15,682                           |    | 95                        |  |         | 17,985  |    | 434                        |                                    |           |
| Commercial real estate -    |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| purchased whole loans       |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Construction & land         |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| development                 |    | 2,164                         |      | 2,164                 |    |                    |    | 2,123                            |    | 3                         |  |         | 2,103   |    | 6                          |                                    |           |
| Commercial & industrial     |    | 3,884                         |      | 3,884                 |    |                    |    | 4,019                            |    | 31                        |  |         | 4,126   |    | 181                        |                                    |           |
| Lease financing receivables |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Warehouse lines of credit   |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Home equity                 |    | 1,888                         |      | 1,737                 |    |                    |    | 1,802                            |    | 11                        |  |         | 1,780   |    | 27                         |                                    |           |
| Consumer:                   |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| RPG loans                   |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Credit cards                |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Overdrafts                  |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Purchased whole loans       |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Other consumer              |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         | 5   |    |                            |                                    |           |
| Impaired loans with an      |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| allowance recorded:         |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Residential real estate:    |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Owner occupied              |    | 35,090                        |      | 34,594                |    | 3,336              |    | 34,919                           |    | 246                       |  |         | 34,697  |    | 737                        |                                    |           |
| Owner occupied -            |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| correspondent               |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Non owner occupied          |    | 4,430                         |      | 4,430                 |    | 176                |    | 4,811                            |    | 51                        |  |         | 5,700   |    | 149                        |                                    |           |
| Commercial real estate      |    | 16,158                        |      | 16,119                |    | 1,313              |    | 17,479                           |    | 186                       |  |         | 20,338  |    | 499                        |                                    |           |
| Commercial real estate -    |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| purchased whole loans       |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Construction & land         |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| development                 |    | 492                           |      | 492                   |    | 190                |    | 498                              |    | 6                         |  |         | 546   |    | 17                         |                                    |           |
| Commercial & industrial     |    | 1,365                         |      | 1,365                 |    | 295                |    | 1,374                            |    | 18                        |  |         | 1,579   |    | 78                         |                                    |           |
| Lease financing receivables |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Warehouse lines of credit   |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Home equity                 |    | 548                           |      | 493                   |    | 291                |    | 436                              |    |                           |  |         | 588   |    |                            |                                    |           |
| Consumer:                   |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| RPG loans                   |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Credit cards                |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Overdrafts                  |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Purchased whole loans       |    |                               |      |                       |    |                    |    |                                  |    |                           |  |         |   |    |                            |                                    |           |
| Other consumer              |    | 72                            |      | 72                    |    | 50                 |    | 69                               |    | 1                         |  |         | 77  |    | 1                          |                                    |           |
| Total impaired loans        | \$ | 92,842                        | \$   | 90,313                | \$ | 5,651              | \$ | 91,660                           | \$ | 725                       | \$   | \$      | 97,880  | \$ | 2,355                      | \$                                 |           |

|   |    | De                            | ecem | As of<br>ber 31, 201 | 3  |                  |                        |        |    | nths End<br>er 30, 201    |                | Nine Months Ended<br>September 30, 2013<br>Cash Basis |     |                            |    |                           |                                  |
|---|----|-------------------------------|------|----------------------|----|------------------|------------------------|--------|----|---------------------------|----------------|---|-----|----------------------------|----|---------------------------|----------------------------------|
| (in thousands)                              | Р  | Unpaid<br>rincipal<br>Balance |      | ecorded<br>vestment  |    | owance<br>ocated | Aver<br>Reco<br>Invest | rded   | In | terest<br>come<br>ognized | Inter<br>Incor | est<br>ne   | Ree | erage<br>corded<br>estment | In | terest<br>come<br>ognized | Interest<br>Income<br>Recognized |
|   |    |                               |      |                      |    |                  |                        |        |    | U                         | Ũ              |   |     |                            |    | U                         | U                                |
| Impaired loans with no<br>related allowance |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| recorded:                                   |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Residential real estate:                    |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Owner occupied                              | \$ | 7,136                         | \$   | 6,569                | \$ |                  | \$                     | 6,088  | \$ | 35                        | \$             | \$  | 2   | 9,876                      | \$ | 89                        | \$                               |
| Owner occupied -                            | ψ  | 7,150                         | ψ    | 0,507                | Ψ  |                  | Ψ                      | 0,000  | Ψ  | 55                        | ψ              | ψ   | ,   | 9,070                      | ψ  | 07                        | ψ                                |
| correspondent                               |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Non owner occupied                          |    | 1,498                         |      | 1,256                |    |                  |                        | 1,269  |    |                           |                |   |     | 1,411                      |    | 18                        |                                  |
| Commercial real estate                      |    | 21,886                        |      | 20,953               |    |                  | 1                      | 1,209  |    | 451                       |                |   |     | 18,382                     |    | 809                       |                                  |
| Commercial real estate -                    |    | 21,000                        |      | 20,933               |    |                  | L                      | 18,500 |    | 451                       |                |   |     | 10,302                     |    | 809                       |                                  |
| purchased whole loans                       |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Construction & land                         |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| development                                 |    | 2,087                         |      | 2,087                |    |                  |                        | 1,930  |    | 73                        |                |   |     | 2,126                      |    | 127                       |                                  |
| Commercial & industrial                     |    | 4,367                         |      | 4,258                |    |                  |                        | 3,460  |    | 204                       |                |   |     | 3,770                      |    | 413                       |                                  |
| Lease financing receivables                 |    | 4,507                         |      | 4,230                |    |                  |                        | 5,400  |    | 204                       |                |   |     | 5,110                      |    | 415                       |                                  |
| Warehouse lines of credit                   |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Home equity                                 |    | 1,695                         |      | 1,577                |    |                  |                        | 1,724  |    | 34                        |                |   |     | 1,867                      |    | 64                        |                                  |
| Consumer:                                   |    | 1,095                         |      | 1,377                |    |                  |                        | 1,724  |    | 54                        |                |   |     | 1,007                      |    | 04                        |                                  |
| RPG loans                                   |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Credit cards                                |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Overdrafts                                  |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Purchased whole loans                       |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Other consumer                              |    | 18                            |      | 18                   |    |                  |                        | 37     |    |                           |                |   |     | 221                        |    |                           |                                  |
| other consumer                              |    | 10                            |      | 10                   |    |                  |                        | 57     |    |                           |                |   |     | 221                        |    |                           |                                  |
| Impaired loans with an                      |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| allowance recorded:                         |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Residential real estate:                    |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Owner occupied                              |    | 34,393                        |      | 34,097               |    | 3,657            | 3                      | 36,008 |    | 315                       |                |   |     | 33,841                     |    | 876                       |                                  |
| Owner occupied -                            |    | 54,575                        |      | 54,077               |    | 5,057            |                        | ,000   |    | 515                       |                |   |     | 55,041                     |    | 070                       |                                  |
| correspondent                               |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Non owner occupied                          |    | 6,789                         |      | 6,789                |    | 351              |                        | 5,688  |    | 166                       |                |   |     | 4,661                      |    | 208                       |                                  |
| Commercial real estate                      |    | 27,080                        |      | 27,078               |    | 1,835            |                        | 26,508 |    | 549                       |                |   |     | 26,055                     |    | 998                       |                                  |
| Commercial real estate -                    |    | 27,000                        |      | 27,070               |    | 1,000            | -                      | 20,200 |    | 517                       |                |   |     | 20,000                     |    | //0                       |                                  |
| purchased whole loans                       |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Construction & land                         |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| development                                 |    | 674                           |      | 674                  |    | 156              |                        | 2,000  |    | 30                        |                |   |     | 2,674                      |    | 75                        |                                  |
| Commercial & industrial                     |    | 1,872                         |      | 1,872                |    | 428              |                        | 2,641  |    | 21                        |                |   |     | 2,702                      |    | 27                        |                                  |
| Lease financing receivables                 |    | 1,072                         |      | 1,072                |    | 120              |                        | _,011  |    | 21                        |                |   |     | 2,702                      |    | 27                        |                                  |
| Warehouse lines of credit                   |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Home equity                                 |    | 688                           |      | 687                  |    | 203              |                        | 1,026  |    | 21                        |                |   |     | 1,289                      |    | 41                        |                                  |
| Consumer:                                   |    | 000                           |      | 007                  |    | 200              |                        | 1,020  |    | 21                        |                |   |     | 1,207                      |    | 11                        |                                  |
| RPG loans                                   |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Credit cards                                |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Overdrafts                                  |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Purchased whole loans                       |    |                               |      |                      |    |                  |                        |        |    |                           |                |   |     |                            |    |                           |                                  |
| Other consumer                              |    | 79                            |      | 79                   |    | 44               |                        | 116    |    | 1                         |                |   |     | 92                         |    | 3                         |                                  |
| Total impaired loans                        | \$ | 110,262                       | \$   | 107,994              | \$ | 6,674            | \$ 10                  | )7,061 | \$ | 1,900                     | \$             | \$  | 5   | 108,967                    | \$ | 3,748                     | \$                               |
| r   | ć  | .,_~_                         | Ŧ    | ,                    |    | .,               |                        | ,      |    | ,                         |                | Ŷ   |     | ,                          |    | - ,                       |                                  |

#### **Troubled Debt Restructurings**

A TDR is the situation where, due to a borrower s financial difficulties, the Bank grants a concession to the borrower that the Bank would not otherwise have considered. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Bank s internal underwriting policy.

All TDRs are considered Impaired, including PCI loans subsequently restructured. The majority of the Bank s commercial related and construction TDRs involve a restructuring of financing terms such as a reduction in the payment amount to require only interest and escrow (if required) and/or extending the maturity date of the debt. The substantial majority of the Bank s residential real estate TDR concessions involve reducing the client s loan payment through a rate reduction for a set period of time based on the borrower s ability to service the modified loan payment. Retail loans may also be classified as TDRs due to legal modifications, such as bankruptcies.

Non-accrual loans modified as TDRs typically remain on non-accrual status and continue to be reported as non-performing loans for a minimum of six months. Accruing loans modified as TDRs are evaluated for non-accrual status based on a current evaluation of the borrower s financial condition and ability and willingness to service the modified debt. At September 30, 2014 and December 31, 2013, \$15 million and \$13 million of TDRs were on non-accrual status.

Detail of TDRs differentiated by loan class and accrual status follows:

| September 30, 2014 (in thousands)                           | Restru           | ubled Debt<br>ucturings on<br>ccrual Status | Troubled Debt<br>Restructurings on<br>Accrual Status          | Total<br>Troubled Debt<br>Restructurings                  |
|---|------------------|---|---|---|
| Residential real estate                                     | \$               | 6,836                                       | \$<br>32,984  | \$<br>39,820  |
| Commercial real estate                                      |                  | 6,258                                       | 15,665  | 21,923  |
| Construction & land development                             |                  | 1,990                                       | 562   | 2,552   |
| Commercial & industrial                                     |                  |   | 3,884   | 3,884   |
|   |                  |   |   |   |
| Total troubled debt restructurings                          | \$               | 15,084                                      | \$<br>53,095  | \$<br>68,179  |
|   |                  |   |   |   |
| December 31, 2013 (in thousands)                            | Restru           | ubled Debt<br>ucturings on<br>ccrual Status | Troubled Debt<br>Restructurings on<br>Accrual Status          | Total<br>Troubled Debt<br>Restructurings                  |
| December 31, 2013 (in thousands)<br>Residential real estate | Restru           | icturings on                                | \$<br>Restructurings on                                       | \$<br>Troubled Debt                                       |
|   | Restru<br>Non-Ad | icturings on<br>ccrual Status               | \$<br>Restructurings on<br>Accrual Status                     | \$<br>Troubled Debt<br>Restructurings                     |
| Residential real estate                                     | Restru<br>Non-Ad | acturings on<br>ccrual Status<br>5,514      | \$<br>Restructurings on<br>Accrual Status<br>31,705           | \$<br>Troubled Debt<br>Restructurings<br>37,219           |
| Residential real estate<br>Commercial real estate           | Restru<br>Non-Ad | ccrual Status<br>5,514<br>7,486             | \$<br>Restructurings on<br>Accrual Status<br>31,705<br>22,041 | \$<br>Troubled Debt<br>Restructurings<br>37,219<br>29,527 |

The Bank considers a TDR to be performing to its modified terms if the loan is in accrual status and not past due 30 days or more as of the reporting date. A summary of TDRs outstanding by modification and performance under modified terms at September 30, 2014 and December 31, 2013 follows:

| September 30, 2014 (in thousands)                           | Troubled Debt<br>Restructurings<br>Performing to<br>Modified Terms | Troubled Debt<br>Restructurings<br>Not Performing to<br>Modified Terms | Total<br>Troubled Debt<br>Restructurings |        |  |
|---|--|--|--|--------|--|
| Residential real estate loans (including home               |  |  |  |        |  |
| equity loans):  |  |  |  |        |  |
| Interest only payments                                      | \$<br>683  | \$<br>395  | \$                                       | 1,078  |  |
| Rate reduction  | 27,970   | 4,399  |  | 32,369 |  |
| Principal deferral  | 1,066  | 385  |  | 1,451  |  |
| Legal modifications   | 3,390  | 1,532  |  | 4,922  |  |
| Total residential TDRs                                      | 33,109   | 6,711  |  | 39,820 |  |
|   |  |  |  |        |  |
| Commercial related and construction/land development loans: |  |  |  |        |  |
| Interest only payments                                      | 3,703  | 950  |  | 4,653  |  |
| Rate reduction  | 9,900  | 2,881  |  | 12,781 |  |
| Principal deferral  | 6,507  | 4,209  |  | 10,716 |  |
| Legal modifications   |  | 209  |  | 209    |  |
| Total commercial TDRs                                       | 20,110   | 8,249  |  | 28,359 |  |
| Total troubled debt restructurings                          | \$<br>53,219   | \$<br>14,960   | \$                                       | 68,179 |  |

| December 31, 2013 (in thousands)                     | Troubled Debt<br>Restructurings<br>Performing to<br>Modified Terms | Troubled Debt<br>Restructurings<br>Not Performing to<br>Modified Terms | Total<br>Troubled Debt<br>Restructurings |
|--|--|--|--|
| Pasidantial real actate loans (including home aquity |  |  |  |

Residential real estate loans (including home equity loans):