BROOKLINE BANCORP INC Form 10-Q November 04, 2010 Table of Contents

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-23695

**Brookline Bancorp, Inc.** 

(Exact name of registrant as specified in its charter)

Delaware								
State or other	iurisdiction	of incor	poration of	or organizatio	n)			

**04-3402944** (I.R.S. Employer Identification No.)

**160 Washington Street, Brookline, MA** (Address of principal executive offices)

**02447-0469** (Zip Code)

(617) 730-3500

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant (1) has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o

Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO x

As of October 31, 2010, the number of shares of common stock, par value \$0.01 per share, outstanding was 59,071,656.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### FORM 10-Q

### **Index**

<u>Part I</u>	Financial Information	Page
Item 1.	Financial Statements	
	Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009	1
	Consolidated Statements of Income for the three months and nine months ended September 30, 2010 and 2009	2
	Consolidated Statements of Comprehensive Income for the three months and nine months ended September 30, 2010 and 2009	3
	Consolidated Statements of Changes in Equity for the nine months ended September 30, 2010 and 2009	4
	Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009	6
	Notes to Unaudited Consolidated Financial Statements	8
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	21
Item 3.	Quantitative and Qualitative Disclosures about Market Risks	30
Item 4.	Controls and Procedures	30
<u>Part II</u>	Other Information	
Item 1.	<u>Legal Proceedings</u>	31
Item 1A.	Risk Factors	31
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	31
Item 3.	<u>Defaults Upon Senior Securities</u>	31
Item 4.	Submission of Matters to a Vote of Security Holders	31
Item 5.	Other Information	31
Item 6.	<u>Exhibits</u>	32
	<u>Signatures</u>	33

#### Part I - Financial Information

### **Item 1. Financial Statements**

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Consolidated Balance Sheets**

#### (In thousands except share data)

	September 30, 2010			December 31, 2009
ACCEPTED		(unau	dited)	
ASSETS Cash and due from banks	ď	10.070	¢	17.625
Short-term investments	\$	18,870	\$	17,635 48,886
Securities available for sale		49,349		
		310,664		293,023
Securities held to maturity (market value of \$97 and \$121, respectively)		87		112
Restricted equity securities		36,335		36,335
Loans		2,189,014		2,164,295
Allowance for loan losses		(30,362)		(31,083)
Net loans		2,158,652		2,133,212
Accrued interest receivable		8,581		9,062
Bank premises and equipment, net		11,374		10,685
Deferred tax asset		9,012		10,178
Prepaid income taxes		782		
Goodwill		43,241		43,241
Identified intangible assets, net of accumulated amortization of \$10,775 and \$9,857,				
respectively		2,177		3,095
Other assets		11,272		10,420
Total assets	\$	2,660,396	\$	2,615,884
LIABILITIES AND EQUITY				
Deposits	\$	1,760,271	\$	1,633,687
Borrowed funds		378,234		468,766
Mortgagors escrow accounts		6,225		5,938
Income taxes payable				1,115
Accrued expenses and other liabilities		18,112		16,955
Total liabilities		2,162,842		2,126,461
Equity:				
Brookline Bancorp, Inc. stockholders equity:				
Preferred stock, \$0.01 par value; 50,000,000 shares authorized; none issued				
Common stock, \$0.01 par value; 200,000,000 shares authorized; 64,436,889 shares and				
64,404,419 shares issued, respectively		644		644
Additional paid-in capital		524,336		523,736
Retained earnings, partially restricted		30,937		25,420
Accumulated other comprehensive income		3,828		2,201
Treasury stock, at cost - 5,373,733 shares		,		(62,107)
Unallocated common stock held by ESOP 436,469 shares and 472,604 shares,		(62,107)		(02,107)
respectively 430,409 shares and 472,004 shares,		(2,381)		(2,577)
ry		(2,501)		(2,5 / / )

Total Brookline Bancorp, Inc. stockholders equity	495,257	487,317
Noncontrolling interest in subsidiary	2,297	2,106
Total equity	497,554	489,423
Total liabilities and equity	\$ 2,660,396	\$ 2,615,884

See accompanying notes to the unaudited consolidated financial statements.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Consolidated Statements of Income**

### (In thousands except share data)

		Three mor			Nine months ended September 30,			
		2010	,	2009		2010	,	2009
				(unauc	lited)			
Interest income:			_		_			
Loans	\$	30,488	\$	31,722	\$	92,130	\$	96,583
Debt securities		1,927		2,528		5,810		8,449
Short-term investments		32		48		76		296
Equity securities		4		24		40		71
Total interest income		32,451		34,322		98,056		105,399
Interest expense:								
Deposits (excluding brokered deposits)		5,096		7,300		16,355		24,060
Brokered deposits		3,090		7,500		10,555		424
Borrowed funds		3,087		5,247		10,560		18,217
Total interest expense		8,183		12,547		26,915		42,701
Total interest expense		0,103		12,547		20,913		42,701
Net interest income		24,268		21,775		71,141		62,698
Provision for credit losses		551		2,473		2,479		7,150
Net interest income after provision for credit losses		23,717		19,302		68,662		55,548
F		,		,				22,213
Non-interest income:								
Fees, charges and other income		927		934		2,885		2,838
Penalty from prepayment of borrowed funds		(555)		(533)		(1,468)		(1,115)
Gain on sales of securities				594		834		940
Loss on impairment of securities						(49)		(779)
Less non-credit loss on impairment of securities								53
Total non-interest income		372		995		2,202		1,937
Non-interest expense:								
Compensation and employee benefits		5,895		5,195		17,008		15,455
Occupancy		1,128		1,015		3,373		3,153
Equipment and data processing		1,874		1,868		5,586		5,495
Professional services		668		566		2,599		1,787
FDIC insurance		418		435		1,246		2,438
Advertising and marketing		359		283		900		700
Amortization of identified intangible assets		306		372		918		1,116
Other		1,245		1,410		3,960		4,263
Total non-interest expense		11,893		11,144		35,590		34,407
Income before income taxes		12,196		9,153		35,274		23.078
Provision for income taxes		4,923		3,723		14,239		9,362
Net income		7,273		5,430		21,035		13,716
Less net income attributable to noncontrolling interest in		1,213		3,430		41,033		13,/10
subsidiary		235		188		561		352
Net income attributable to Brookline Bancorp, Inc.	\$	7,038	\$	5,242	\$	20.474	\$	13,364
net meome attributable to brooking bancorp, inc.	φ	1,030	φ	3,442	φ	20,474	φ	15,504

Earnings per common share attributable to Brookline				
Bancorp, Inc.:				
Basic	\$ 0.12	\$ 0.09	\$ 0.35	\$ 0.23
Diluted	0.12	0.09	0.35	0.23
Weighted average common shares outstanding during the				
period:				
Basic	58,586,274	58,522,547	58,571,938	58,313,465
Diluted	58,588,536	58,529,929	58,576,080	58,361,623

See accompanying notes to the unaudited consolidated financial statements.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Consolidated Statements of Comprehensive Income**

#### (In thousands)

	Three months ended September 30,				Septer	Nine months ended September 30,		
		2010		2009 (unaudi	2010 (ted)		2009	
Net income	\$	7,273	\$	5,430	\$ 21,035	\$	13,716	
Other comprehensive income, net of taxes:								
Unrealized securities holding gains excluding non-credit loss on								
impairment of securities		880		2,864	3,388		4,099	
Non-credit gain (loss) on impairment of securities		1		7	(21)		(50)	
Net unrealized securities holding gains before income taxes		881		2,871	3,367		4,049	
Income tax expense		(307)		(1,062)	(1,228)		(1,489)	
Net unrealized securities holding gains		574		1,809	2,139		2,560	
Adjustment of accumulated obligation for postretirement benefits		(5)		(8)	(15)		(23)	
Income tax benefit		2		4	6		11	
Net adjustment of accumulated obligation for postretirement								
benefits		(3)		(4)	(9)		(12)	
Net unrealized holding gains		571		1,805	2,130		2,548	
Less reclassification adjustment for securities gains included in								
net income:								
Gain on sales of securities				594	834		940	
Impairment loss on securities					(49)		(726)	
Income tax expense				(213)	(282)		(83)	
Net securities gains included in net income				381	503		131	
Net other comprehensive income		571		1,424	1,627		2,417	
Comprehensive income		7,844		6,854	22,662		16,133	
		.,,		-,	,		1, 11	
Net income attributable to noncontrolling interest in subsidiary		(235)		(188)	(561)		(352)	
Comprehensive income attributable to Brookline Bancorp, Inc.	\$	7,609	\$	6,666	\$ 22,101	\$	15,781	

See accompanying notes to the unaudited consolidated financial statements.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Consolidated Statements of Changes in Equity**

### Nine Months Ended September 30, 2010 and 2009 (Unaudited)

### (Dollars in thousands)

	Common Stock	Additional Paid-in Capital	Retained Comp	mulated Other rehensive '		Unallocated Common Stoc Held by ESOP	kBancorp, Inc. Stockholders		Total Equity
Balance at December 31, 2008	\$ 637	\$ 518,712	\$ 38,092 \$	1,385 \$	(62,107)	\$ (2,850)	9 \$ 493,869	\$ 1,798	\$ 495,667
Net income attributable to Brookline Bancorp, Inc.			13,364				13,364		13,364
Net income attributable to noncontrolling interest in subsidiary								352	352
Dividend distribution to owners of noncontrolling interest in subsidiary								(333)	(333)
Issuance of units of ownership to minority owners of subsidiary								106	106
Other comprehensive income				2,417			2,417		2,417
Common stock dividends of \$0.455 per share			(26,496)				(26,496)		(26,496)
Payment of dividend equivalent rights			(441)				(441)		(441)
Exercise of stock options (1,249,542 shares)	6	3,094					3,100		3,100
Stock options granted (723,466 options)	1	177					178		178
Income tax benefit from vesting of recognition and retention plan shares, exercise of non-incentive stock options, payment of dividend equivalent rights and dividend distributions on allocated ESOP shares		1,031					1,031		1,031
Compensation under recognition and retention plans		116					116		116

Common stock held by ESOP					
committed to be released (37,620					
shares)	168		205	373	373
Balance at September 30, 2009	\$ 644 \$ 523,298 \$ 24,519 \$	3,802 \$ (62,107)\$	(2,645)\$	487,511 \$	1,923 \$ 489,434

(Continued)

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Consolidated Statements of Changes in Equity (Continued)** 

Nine Months Ended September 30, 2010 and 2009 (Unaudited)

### (Dollars in thousands)

	Common Stock	Additional Paid-in Capital		Accumula Other Comprehe Income	nsive Treas	ury Held by	kBancorp, Inc. Stockholders	_	Total Equity
Balance at December 31, 2009	\$ 644	\$ 523,736	\$ 25,420	\$ 2,2	201 \$ (62	,107) \$ (2,577	7) \$ 487,317	\$ 2,106 \$	489,423
Net income attributable to Brookline Bancorp, Inc.			20,474				20,474		20,474
Net income attributable to noncontrolling interest in subsidiary								561	561
Dividend distribution to owners of noncontrolling interest in subsidiary								(481)	(481)
Issuance of units of ownership to minority owners of subsidiary								111	111
Other comprehensive income				1,6	527		1,627		1,627
Common stock dividends of \$0.255 per share			(14,957)	1			(14,957)		(14,957)
Stock options granted (97,333 options)		248					248		248
Income tax benefit from vesting of recognition and retention plan shares and dividend distributions on allocated ESOP shares		129					129		129
Compensation under recognition and retention plan		60					60		60
Common stock held by ESOP committed to be released (36,135 shares)		163				196	5 359		359
Balance at September 30, 2010	\$ 644	\$ 524,336	\$ 30,937	\$ 3,8	328 \$ (62	,107) \$ (2,381	) \$ 495,257	\$ 2,297 \$	\$ 497,554

See accompanying notes to the unaudited consolidated financial statements.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Consolidated Statements of Cash Flows**

#### (In thousands)

		Nine months ended September 30, 2010			
	2010	(unau	dited)	2009	
Cash flows from operating activities:					
Net income attributable to Brookline Bancorp, Inc. \$	2	0,474	\$	13,3	64
Adjustments to reconcile net income to net cash provided by operating activities:					
Net income attributable to noncontrolling interest in subsidiary		561		3	52
Provision for credit losses		2,479		7,1	50
Depreciation and amortization		1,164		1,1	74
Net amortization of securities premiums and discounts		1,640		6	666
Amortization of deferred loan origination costs		7,043		7,0	
Amortization of identified intangible assets		918		1,1	
Accretion of acquisition fair value adjustments		(10)		(1,6	86)
Amortization of mortgage servicing rights		13			28
Loss on impairment of securities		49		7	26
Gain on sales of securities		(834)		,	40)
Write-down of assets acquired		186			50
Compensation under recognition and retention plan		60			16
Release of ESOP shares		359			73
Deferred income taxes		226		1,6	84
(Increase) decrease in:					
Accrued interest receivable		481			73
Prepaid income taxes		(782)			93
Other assets	(	(1,051)		7	10
Increase (decrease) in:					
Income taxes payable		(1,115)		1,4	
Accrued expenses and other liabilities		1,142		(1,8	
Net cash provided from operating activities	3	3,003		31,8	42
Cash flows from investing activities:					
Proceeds from sales of securities available for sale		2,537		47,8	20
Proceeds from principal repayments of securities available for sale	14	2,980		105,5	23
Proceeds from principal repayments of securities held to maturity		25			27
Purchase of securities available for sale	(16	1,393)		(130,5	(05)
Net increase in loans		4,956)		(74,6	
Purchase of bank premises and equipment		(1,901)		(1,2	
Net cash used for investing activities		2,708)		(52,9	

(Continued)

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Consolidated Statements of Cash Flows (Continued)**

#### (In thousands)

	2010	Nine mont Septem	2000	
	2010	(unauc	lited)	2009
Cash flows from financing activities:				
Increase in demand deposits and NOW, savings and money market savings accounts \$	1	70,565	\$	152,869
Increase (decrease) in certificates of deposit excluding brokered deposits	(	43,981)		47,918
Decrease in brokered certificates of deposit				(26,381)
Proceeds from Federal Home Loan Bank of Boston advances	2	65,900		11,067,740
Repayment of Federal Home Loan Bank of Boston advances	(3	60,418)		(11,210,116)
Proceeds from federal funds purchased		4,000		
Increase in mortgagors escrow accounts		287		492
Income tax benefit from vesting of recognition and retention plan shares, exercise of				
non-incentive stock options, payment of dividend equivalent rights and dividend				
distributions on allocated ESOP shares		129		1,031
Proceeds from exercise of stock options				3,100
Stock options granted		248		178
Payment of dividends on common stock	(	14,957)		(26,496)
Payment of dividend equivalent rights				(441)
Payment of dividend to owners of noncontrolling interest in subsidiary		(481)		(333)
Purchase of additional interest in subsidiary		111		106
Net cash provided from financing activities activities		21,403		9,667
Net increase (decrease) in cash and cash equivalents		1,698		(11,462)
Cash and cash equivalents at beginning of period		66,521		121,352
Cash and cash equivalents at end of period \$		68,219	\$	109,890
Supplemental disclosures of cash flow information:				
Cash paid during the period for:				
Interest on deposits and borrowed funds \$		27,388	\$	43,925
Income taxes		15,778		4,980

See accompanying notes to the unaudited consolidated financial statements.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements** 

Nine Months Ended September 30, 2010 and 2009

(Unaudited)

#### (1) <u>Basis of Presentation and Recent Accounting Pronouncements</u>

Basis of Presentation

The consolidated financial statements include the accounts of Brookline Bancorp, Inc. (the Company ) and its wholly owned subsidiaries, Brookline Bank ( Brookline ) and Brookline Securities Corp. Brookline includes the accounts of its wholly owned subsidiaries, BBS Investment Corporation and Longwood Securities Corp., and its 85.1% (85.6% prior to April 1, 2010 and 86.0% prior to April 1, 2009) owned subsidiary, Eastern Funding LLC ( Eastern ).

The Company operates as one reportable segment for financial reporting purposes. All significant intercompany transactions and balances are eliminated in consolidation. Certain amounts previously reported have been reclassified to conform to the current year s presentation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation have been included. Results for the nine months ended September 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010.

Recent Accounting Pronouncements

**Fair Value Measurements.** On January 21, 2010, the Financial Accounting Standards Board (FASB) issued *Accounting Standards Update* (ASU) No. 2010-06, Improving Disclosures about Fair Value Measurements. ASU No. 2010-06 will require reporting entities to make new disclosures about (a) amounts and reasons for significant transfers in and out of Level 1 and Level 2 fair value measurements, (b) input and valuation techniques used to measure fair value for both recurring and nonrecurring fair value measurements that fall in either Level 2 or Level 3 and (c) information on purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measures. The new and revised disclosures are effective for interim and annual reporting periods beginning after December 15, 2009 except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measures, which are effective for fiscal years beginning after December 15, 2010. As of January 1, 2010, the Company adopted the portion of this Statement that became effective for reporting periods beginning after December 15, 2009. Adoption had no material effect on the Company s financial statements.

Accounting for Transfer of Financial Assets. In June, 2009, the FASB issued Statement of Financial Accounting Standards No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140 (FASB ASC Topic 810). This Statement was issued to improve the relevance, representational faithfulness and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance and cash flows; and a transferor s continuing involvement, if any, in transferred financial assets. This Statement must be applied to transfers occurring on or after the effective date. Additionally, on or after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. FASB ASC Topic 810 must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter with early application prohibited. Adoption of this Statement, effective January 1, 2010, did not have a material effect on the Company s financial statements.

**Variable Interest Entities**. In June, 2009, the FASB issued *Statement of Financial Accounting Standards No. 167, Amendment to FASB Interpretation No. 46 (R) (FASB ASC Topic 810)*. This Statement was issued to improve financial reporting by enterprises involved with variable interest entities. *FASB ASC Topic 810* must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter with early application prohibited. Adoption of this Statement, effective January 1, 2010, did not have a material effect on the Company s financial statements.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements** 

Nine Months Ended September 30, 2010 and 2009

(Unaudited)

Credit Quality of Financing Receivables and Allowance for Credit Losses. In July, 2010, the FASB issued Accounting Standards Update (ASU) No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. This Statement will significantly increase disclosures that entities must make about the credit quality of financing receivables and the allowance for credit losses. The Statement will require reporting entities to make new disclosures about (a) the nature of credit risk inherent in the entity s portfolio of financing receivables (loans), (b) how that risk is analyzed and assessed in determining the allowance for credit (loan) losses and (c) the reasons for changes in the allowance for credit losses.

The Statement will require disclosures related to the allowance for credit losses on a portfolio segment basis instead of on an aggregate basis. Portfolio segment is defined as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. The Statement also establishes the concept of a class of financing receivables. A class is generally a disaggregation of a portfolio segment. The Statement requires numerous disclosures at the class level including (a) delinquency and nonaccrual information and related significant accounting policies, (b) impaired financing receivables and related significant accounting policies, (c) a description of credit quality indicators used to monitor credit risk and (d) modifications of financing receivables that meet the definition of a troubled debt restructuring. The Statement will expand disclosure requirements to include all financing receivables that are individually evaluated for impairment and determined to be impaired, and require the disclosures at the class level.

Entities will be required to disclose the activity within the allowance for credit losses, including the beginning and ending balance of the allowance for each portfolio segment, as well as current-period provisions for credit losses, direct write-downs charged against the allowance and recoveries of any amounts previously written off. Entities will also be required to disclose the effect on the provision for credit losses due to changes in accounting policies or methodologies from prior periods.

Public entities will need to provide disclosures related to period-end information (e.g., credit quality information and the ending financing receivables balance segregated by impairment method) in all interim and annual reporting periods ending on or after December 15, 2010. Disclosures of activity that occurs during a reporting period (e.g., modifications and the rollforward of the allowance for credit losses by portfolio segment) are required in interim and annual periods beginning on or after December 15, 2010. As this Statement amends only the disclosure requirements for loans and the allowance, adoption will have no impact on the Company s financial statements.

#### (2) Investment Securities (Dollars in thousands)

Securities available for sale and held to maturity are summarized below:

	<b>September 30, 2010</b>							
	A	mortized		Gross inrealized	11	Gross nrealized	F	Stimated
		cost		gains		losses		air value
Securities available for sale:								
Debt securities:								
U.S. Government-sponsored enterprises	\$	141,152	\$	1,042	\$	21	\$	142,173
Municipal obligations		750		53				803
Auction rate municipal obligations		3,400				245		3,155
Corporate obligations		46,990		1,389		725		47,654
Collateralized mortgage obligations issued by U.S.								
Government-sponsored enterprises		2,904		32				2,936
Mortgage-backed securities issued by U.S.								
Government-sponsored enterprises		109,408		4,131		4		113,535
Total debt securities		304,604		6,647		995		310,256
Marketable equity securities		366		49		7		408
Total securities available for sale	\$	304,970	\$	6,696	\$	1,002	\$	310,664
Securities held to maturity:								
Mortgage-backed securities issued by U.S.								
Government-sponsored enterprises	\$	87	\$	10	\$		\$	97
		9						

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

#### Nine Months Ended September 30, 2010 and 2009

(Unaudited)

	December 31, 2009								
	Gross					Gross			
	A	mortized	1	unrealized	u	nrealized	F	Estimated	
		cost		gains		losses	f	air value	
Securities available for sale:									
Debt securities:									
U.S. Government-sponsored enterprises	\$	100,762	\$	126	\$	205	\$	100,683	
Municipal obligations		750		38				788	
Auction rate municipal obligations		3,700				570		3,130	
Corporate obligations		36,879		857		922		36,814	
Collateralized mortgage obligations issued by U.S.									
Government-sponsored enterprises		22,218		300				22,518	
Mortgage-backed securities issued by U.S.									
Government-sponsored enterprises		124,808		2,752		79		127,481	
Total debt securities		289,117		4,073		1,776		291,414	
Marketable equity securities		793		833		17		1,609	
Total securities available for sale	\$	289,910	\$	4,906	\$	1,793	\$	293,023	
Securities held to maturity:									
Mortgage-backed securities issued by U.S.									
Government-sponsored enterprises	\$	112	\$	9	\$		\$	121	

Debt securities of U.S. Government-sponsored enterprises include obligations issued by the Federal National Mortgage Association (FNMA), the Federal Home Loan Mortgage Corporation (Freddie Mac), the Federal Home Loan Banks and the Federal Farm Credit Bank. None of those obligations is backed by the full faith and credit of the U.S. Government.

The maturities of the investments in debt securities at September 30, 2010 are as follows:

		Available for sale					
	An	nortized cost		Estimated fair value			
Within 1 year	\$	4,028	\$	4,077			
After 1 year through 5 years		164,078		166,966			
After 5 years through 10 years		114,303		117,699			
Over 10 years		22,195		21,514			
	\$	304,604	\$	310,256			

Held to maturity

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

	Amor	rtized ost	Estimated fair value	
Within 1 year	\$		\$	
After 1 year through 5 years				
Over 10 years		87		97
	\$	87	\$ 9	97

Mortgage-backed securities and collateralized mortgage obligations are included above based on their contractual maturities (primarily 10 years to 15 years at the time of purchase); the remaining lives at September 30, 2010, however, are expected to be much shorter due to anticipated payments. Included in the estimated fair value of debt securities available for sale maturing after 1 year through 5 years, after 5 years through 10 years and over 10 years were \$70,223, \$35,225 and \$8,052, respectively, of U.S Government-sponsored enterprises securities with call dates of 1 year or less.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements**

#### Nine Months Ended September 30, 2010 and 2009

(Unaudited)

Investment securities at September 30, 2010 and December 31, 2009 that have been in a continuous unrealized loss position for less than 12 months or 12 months or longer are as follows:

	Less than 1	12 ma	ntha	September 12 months			To	tal	
	Fair value	Ur	nrealized losses	Fair value	Ur	realized losses	Fair value		realized losses
Debt securities:									
U.S. Government-sponsored									
enterprises	\$ 11,979	\$	21	\$	\$		\$ 11,979	\$	21
Municipal obligations									
Auction rate municipal obligations				3,155		245	3,155		245
Corporate obligations:									
With other-than-temporary									
impairment loss	121		21				121		21
Without other-than-temporary									
impairment loss	2,774		52	1,756		652	4,530		704
Collateralized mortgage obligations									
Mortgage-backed securities	3,223		4				3,223		4
Total debt securities	18,097		98	4,911		897	23,008		995
Marketable equity securities	191		7				191		7
Total temporarily impaired									
securities	\$ 18,288	\$	105	\$ 4,911	\$	897	\$ 23,199	\$	1,002

	Less than 1 Fair value	onths nrealized losses	Decembe 12 months Fair value	or long Unr		To Fair value	Ur	nrealized losses
Debt securities:								
U.S. Government-sponsored								
enterprises	\$ 73,559	\$ 205	\$	\$		\$ 73,559	\$	205
Municipal obligations								
Auction rate municipal obligations			3,130		570	3,130		570
Corporate obligations:								
With other-than-temporary								
impairment loss			151		39	151		39
Without other-than-temporary								
impairment loss	5,925	61	2,999		822	8,924		883
Collateralized mortgage obligations								
Mortgage-backed securities	5,083	79				5,083		79

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Total debt securities	84,567	345	6,280	1,431	90,847	1,776
Marketable equity securities	132	2	183	15	315	17
Total temporarily impaired						
securities	\$ 84,699	\$ 347	\$ 6,463	\$ 1,446	\$ 91,162	\$ 1,793

At September 30, 2010, the Company does not intend to sell any of its debt securities and it is not likely that it will be required to sell the debt securities before the anticipated recovery of their remaining amortized cost. The unrealized losses on auction rate municipal obligations and corporate obligations without other-than-temporary impairment loss were considered by management to be temporary in nature. Full collection of those debt securities is expected because the financial condition of the issuers is considered to be sound, there has been no default in scheduled payments and the debt securities are rated investment grade. The unrealized loss on mortgage-backed securities related to acquisition premiums to

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

#### Nine Months Ended September 30, 2010 and 2009

(Unaudited)

be amortized over the estimated remaining life of the securities. The unrealized loss on marketable equity securities at September 30, 2010, which related to common stock of a bank, was considered to be immaterial to the Company s consolidated financial statements as of and for the nine months ended September 30, 2010.

At September 30, 2010, corporate obligations included a debt security comprised of a pool of trust preferred securities issued by several financial institutions. Three of the issuers, representing 81% of the pool, announced that they will defer regularly scheduled interest payments. Due to the lack of an orderly market for the debt security, its fair value was determined to be \$121 at September 30, 2010 based on analytical modeling taking into consideration a range of factors normally found in an orderly market. The \$21 unrealized loss on the security, based on an analysis of projected cash flows, was recognized as a charge to comprehensive income. As of March 31, 2010, this same debt security had an unrealized loss of \$49 which, based on an analysis of projected cash flows, was charged to earnings as a credit loss; a further unrealized loss of \$51 on this same debt security had been charged to earnings as a credit loss in the three months ended March 31, 2009.

Impairment losses on securities charged to earnings in the nine months ended September 30, 2009 were \$726. In addition to the \$51 credit loss on the trust preferred security mentioned above, the losses resulted from write-downs in the carrying value of perpetual preferred stock issued by the FNMA and Merrill Lynch & Co., Inc. (now Bank of America Corporation, or B of A) of \$103 and \$572, respectively. After the write-downs, the FNMA stock was sold in the fourth quarter of 2009 at a gain of \$14 and the B of A stock was sold in the second quarter of 2010 at a gain of \$690.

A summary of the portion of impairment loss on debt securities recognized in earnings for which a portion of the other-than-temporary impairment was not recognized follows:

	Nine months ended September 30,			
		2010		2009
Beginning balance	\$	69	\$	
Amount of credit loss related to debt securities for which an other-than-temporary				
impairment was not previously recognized				51
Amount of credit loss related to debt securities for which an other-than-temporary				
impairment was previously recognized		49		
Balance of the amount related to credit losses on debt securities held at end of period				
for which a portion of an other-than-temporary impairment was recognized in other				
comprehensive income	\$	118	\$	51

#### (3) Restricted Equity Securities (Dollars in thousands, except for figures referred to in millions)

Restricted equity securities are as follows:

	Sept	tember 30, 2010	December 31, 2009
Federal Home Loan Bank of Boston stock	\$	35,960	\$ 35,960
Massachusetts Savings Bank Life Insurance Company stock		253	253
Other stock		122	122
	\$	36,335	\$ 36,335

As a voluntary member of the Federal Home Loan Bank of Boston (FHLB), the Company is required to invest in stock of the FHLB in an amount ranging from 3% to 4.5% of its outstanding advances from the FHLB, depending on the maturity of individual advances. Stock is purchased at par value. Upon redemption of the stock, which is at the discretion of the FHLB, the Company would receive an amount equal to the par value of the stock. On December 8, 2008, the FHLB placed a moratorium on all excess stock repurchases. At September 30, 2010, the Company s investment in FHLB stock exceeded its required investment by \$19,120.

The FHLB reported net income of \$83.0 million in the nine months ended September 30, 2010 (\$41.3 million of which was earned in the 2010 third quarter), a net loss of \$186.8 million in the year 2009 and a net loss of \$115.8 million in the year 2008. At September 30, 2010, the FHLB had retained earnings of \$225.6 million. The FHLB has a retained earnings target of \$925.0 million, a target adopted in connection with the FHLB s revised operating plan to preserve capital in light of the

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements** 

Nine Months Ended September 30, 2010 and 2009

(Unaudited)

various challenges to the FHLB, including the potential for realization of future losses primarily related to the FHLB s portfolio of held-to-maturity private-label mortgage-backed securities. That portfolio, which had an aggregate par value of \$3.1 billion at September 30, 2010, had an aggregate carrying value of \$1.9 billion at that date. The FHLB monitors its retained earnings target relative to the risks inherent in its balance sheet and operations, and has revised its retained earnings model periodically in an effort to better reflect trends and risks to the FHLB s net income stream that could result in further charges to retained earnings, including, but not limited to, the impact of losses in the FHLB s portfolio of private-label mortgage-backed securities. The retained earnings target has increased significantly over the last two years particularly as the expected performance of private-label mortgage-backed securities has deteriorated beyond prior estimates. Over time, as some unrealized losses become realized losses and the performance of this portfolio begins to stabilize with recovery in the housing markets and in the economy at large, FHLB management has stated that it expects its retained earnings target to begin to decline. However, they expect that the retained earnings target will be sensitive to changes in the FHLB s risk profile, whether favorable or unfavorable. FHLB management stated that they have analyzed the likelihood of the FHLB meeting its retained earnings target over a five-year horizon and projects that the retained earnings target will be met within that time horizon. General economic developments more adverse than the FHLB s projections or other factors outside of the FHLB s control, however, could cause the FHLB to require additional time beyond the five year horizon to meet its retained earnings target.

The ability of the FHLB to pay dividends is subject to statutory and regulatory requirements. The FHLB has adopted a dividend payout restriction under which the FHLB may pay up to 50 percent of a prior quarter s net income while the FHLB s retained earnings are less than its targeted retained earnings level. However, the FHLB s board of directors has announced that it does not expect to declare any dividends until it demonstrates a consistent pattern of positive net income. No dividends were paid in the first nine months of 2010 or in the year 2009.

The FHLB s retained earnings target could be superseded by regulatory mandates, either in the form of an order specific to the FHLB or by promulgation of new regulations requiring a level of retained earnings that is different from the FHLB s currently targeted level. Moreover, management and the board of directors at the FHLB may, at any time, change the FHLB s methodology or assumptions for modeling the FHLB s retained earnings target. Either of these could result in the FHLB further increasing its retained earnings target or reducing or eliminating the dividend payout, as necessary.

At September 30, 2010, the FHLB met its regulatory capital requirements. In the future, if significant unrealized losses on the FHLB s private-label mortgage-backed securities are deemed to be other-than-temporary credit related losses, the associated impairment charges could put into question whether the fair value of the FHLB stock owned by the Company is less than its carrying value. The FHLB has stated that it expects and intends to hold its private-label mortgage-backed securities to maturity. The Company will continue to monitor its investment in FHLB stock.

#### (4) <u>Loans (Dollars in thousands)</u>

### A summary of loans follows:

	September 30, 2010		December 31, 2009
Mortgage loans:			
One-to-four family	\$ 302,	372 \$	336,319
Multi-family	396,	702	374,695
Commercial real estate	535,	315	524,567
Construction and development	15,	360	18,161
Home equity	54,	232	51,054
Total mortgage loans	1,303,	981	1,304,796
Indirect automobile loans	542,	245	541,003
Commercial loans - Eastern	193,	951	165,671
Other commercial loans	127,	546	131,126
Other consumer loans	5,	909	6,245
Net loans	2,173,	532	2,148,841
Deferred loan origination costs	15,	382	15,454
Total loans	\$ 2,189.	)14 \$	2,164,295

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

#### Nine Months Ended September 30, 2010 and 2009

(Unaudited)

### (5) <u>Allowance for Loan Losses (Dollars in thousands)</u>

An analysis of the allowance for loan losses for the periods indicated follows:

	Nine months ended September 30,			l		
	:	2010		2009		
Balance at beginning of period	\$	31,083	\$	28,296		
Provision for loan losses		2,479		7,250		
Charge-offs:						
Indirect automobile loans		(2,863)		(5,001)		
Commercial real estate mortgage loans		(300)		(318)		
Commercial loans - Eastern		(811)		(735)		
Home equity mortgage loans		(27)				
Other consumer loans		(15)		(13)		
Total charge-offs		(4,016)		(6,067)		
Recoveries:						
Indirect automobile loans		635		563		
Commercial real estate mortgage loans		4		3		
Commercial loans - Eastern		147		75		
Other consumer loans		30		6		
Total recoveries		816		647		
Balance at end of period	\$	30,362	\$	30,126		

During the nine months ended September 30, 2009, the liability for unfunded credit commitments was reduced by a \$100 credit to the provision for credit losses. The liability, which is included in other liabilities, was \$1,083 at September 30, 2010 and December 31, 2009.

#### (6) <u>Deposits (Dollars in thousands)</u>

A summary of deposits follows:

	nber 30, )10	December 31, 2009
Non-interest bearing demand checking accounts	\$ 102,385	\$ 85,044
NOW accounts	110,013	100,946
Savings accounts	107,399	94,883
Money market savings accounts	651,242	519,601
Certificate of deposit accounts	789,232	833,213
Total deposits	\$ 1,760,271	1,633,687

#### (7) Borrowed Funds (Dollars in thousands)

Borrowed funds are comprised of the following:

	Se	eptember 30, 2010	December 31, 2009
Advances from the FHLB	\$	374,234	\$ 468,766
Federal funds purchased		4,000	
Total borrowed funds	\$	378,234	\$ 468,766

Advances from the FHLB are secured by a blanket security agreement which requires the Bank to maintain as collateral certain qualifying assets, principally mortgage loans and securities in an aggregate amount equal to outstanding advances.

### (8) <u>Accumulated Other Comprehensive Income (Dollars in thousands)</u>

Accumulated other comprehensive income at September 30, 2010 was comprised of (a) unrealized gains of \$3,623 (net of income taxes) on securities available for sale and (b) an unrealized gain of \$205 (net of income taxes) related to postretirement benefits. Accumulated other comprehensive income at December 31, 2009 was comprised of an unrealized gain of \$1,987 (net of income taxes) on securities available for sale and an unrealized gain of \$214 (net of income taxes) related to postretirement benefits. Reclassification amounts are determined using the average cost method. At September 30, 2010 and December 31, 2009, the resulting net income tax liability amounted to \$2,217 and \$1,277, respectively.

<b>7D 1</b>	1			_			
Tal	٦I	е	Λt	( '	Λn	tei	1tc

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements** 

Nine Months Ended September 30, 2010 and 2009
(Unaudited)
(9) <u>Commitments and Contingencies (Dollars in thousands)</u>
Loan Commitments
At September 30, 2010, the Company had outstanding commitments to originate loans of \$107,571, \$5,235 of which were one-to-four family mortgage loans, \$39,623 were commercial real estate mortgage loans, \$10,825 were multi-family mortgage loans and \$51,888 were commercial loans. Unused lines of credit available to customers were \$66,463, of which \$61,877 were equity lines of credit.
Legal Proceedings
In the normal course of business, there are various outstanding legal proceedings. In the opinion of management, after consulting with legal counsel, the consolidated financial position and results of operations of the Company are not expected to be affected materially by the outcome of such proceedings.
(10) <u>Dividend Declaration</u>
On October 20, 2010, the Board of Directors of the Company approved and declared a regular quarterly cash dividend of \$0.085 per share payable on November 15, 2010 to stockholders of record on October 29, 2010.

(11) <u>Share-Based Payment Arrangements</u> (<u>Dollars in thousands, except per share amounts</u>)

Recognition and Retention Plan

The Company has a recognition and retention plan, the 2003 RRP. Under the plan, shares of the Company s common stock were reserved for issuance as restricted stock awards to officers, employees and non-employee directors of the Company. Shares issued upon vesting may be either authorized but unissued shares or reacquired shares held by the Company as treasury shares. Any shares not issued because vesting requirements are not met will again be available for issuance under the plan. On March 16, 2009, 8,889 shares were awarded which vested on March 16, 2010. On March 16, 2010, 7,470 shares were awarded which will vest on March 16, 2011 and, on August 4, 2010, 25,000 shares were awarded which will vest on August 4, 2012.

Total expense for shares awarded under the 2003 RRP amounted to \$20, \$41, \$60 and \$116 for the three months and nine months ended September 30, 2010 and 2009, respectively. The compensation cost of non-vested RRP shares at September 30, 2010 is expected to be charged to expense as follows: \$70 during the three months ended December 31, 2010, \$137 in 2011 and \$70 in 2012. As of September 30, 2010, 96,361 shares were available for award under the 2003 RRP.

Stock Option Plan

The Company has a stock option plan, the 2003 Option Plan. Under the plan, shares of the Company s common stock were reserved for issuance to directors, employees and non-employee directors of the Company. Shares issued upon the exercise of a stock option may be either authorized but unissued shares or reacquired shares held by the Company as treasury shares. Any shares subject to an award which expire or are terminated unexercised will again be available for issuance under the plan.

The exercise price of options awarded is the fair market value of the common stock of the Company on the date the award is made. Certain of the options include a reload feature whereby an optionee exercising an option by delivery of shares of common stock would automatically be granted an additional option at the fair market value of stock when such additional option is granted equal to the number of shares so delivered. If an individual to whom a stock option was granted ceases to maintain continuous service by reason of normal retirement, death or disability, or following a change in control, all options and rights granted and not fully exercisable become exercisable in full upon the happening of such an event and shall remain exercisable for a period ranging from three months to five years. As of September 30, 2010, 1,006,155 options were available for award under the Company s 2003 Stock Option Plan.

Total expense for the stock option plan amounted to \$77, \$52, \$248 and \$178 for the three months and nine months ended September 30, 2010 and 2009, respectively.

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

#### Nine Months Ended September 30, 2010 and 2009

#### (Unaudited)

Activity under the Company s stock option plan for the nine months ended September 30, 2010 was as follows:

Options outstanding at January 1, 2010		1,396,512
Options awarded at:		
\$ 10.71 per option	52,333	
\$ 10.78 per option	45,000	
Total options awarded		97,333
Options outstanding at September 30, 2010		1,493,845
Exercisable as of September 30, 2010 at:		
\$ 9.00 per option		72,512
\$ 10.71 per option		26,167
\$ 11.84 per option		50,000
\$ 12.91 per option		4,000
\$ 15.02 per option		1,269,000
		1,421,679
Aggregate intrinsic value of options outstanding and exercisable	\$	71
Weighted average exercise price per option	\$	14.52
Weighted average fair value per option of options granted during the period	\$	2.22
Weighted average remaining contractual life in years at end of period		3.8

Employee Stock Ownership Plan

The Company maintains an ESOP to provide eligible employees the opportunity to own Company stock. Employees are eligible to participate in the Plan after reaching age twenty-one, completion of one year of service and working at least one thousand hours of consecutive service during the year. Contributions are allocated to eligible participants on the basis of compensation, subject to federal tax law limits.

A loan obtained by the ESOP from the Company to purchase Company common stock is payable in quarterly installments over 30 years and bears interest at 8.50% per annum. The loan can be prepaid without penalty. Loan payments are principally funded by cash contributions from the Bank, subject to federal tax law limits. The outstanding balance of the loan at September 30, 2010 and December 31, 2009, which was \$3,064 and \$3,252, respectively, is eliminated in consolidation.

Shares used as collateral to secure the loan are released and available for allocation to eligible employees as the principal and interest on the loan is paid. Employees vest in their ESOP account at a rate of 20% annually commencing in the year of completion of three years of credited service or immediately if service is terminated due to death, retirement, disability or change in control. Dividends on released shares are credited to the participants ESOP accounts. Dividends on unallocated shares are generally applied towards payment of the loan. ESOP shares committed to be released are considered outstanding in determining earnings per share.

At September 30, 2010, the ESOP held 436,469 unallocated shares at an aggregate cost of \$2,381; the market value of such shares at that date was \$4,356. For the nine months ended September 30, 2010 and 2009, \$359 and \$373, respectively, was charged to compensation expense based on the commitment to release to eligible employees 36,135 shares and 37,620 shares in those respective periods.

#### (12) Postretirement Benefits (Dollars in thousands)

Postretirement benefits are provided for part of the annual expense of health insurance premiums for retired employees and their dependents. No contributions are made by the Company to invest in assets allocated for the purpose of funding this benefit obligation.

16

#### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

#### Nine Months Ended September 30, 2010 and 2009

(Unaudited)

The following table provides the components of net periodic postretirement benefit costs for the three months and nine months ended September 30, 2010 and 2009:

	Three months ended September 30,				Nine mo Septei		
		2010		2009	2010		2009
Service cost	\$	16	\$	15 \$	48	\$	45
Interest cost		14		13	42		39
Prior service cost		(6)		(6)	(18)		(18)
Actuarial gain		(3)		(3)	(9)		(10)
Net periodic benefit costs	\$	21	\$	19 \$	63	\$	56

Benefits paid amounted to \$9 and \$8 for the nine months ended September 30, 2010 and 2009, respectively.

#### (13) Stockholders Equity (Dollars in thousands)

Capital Distributions and Restrictions Thereon

OTS regulations impose limitations on all capital distributions by savings institutions. Capital distributions include cash dividends, payments to repurchase or otherwise acquire the institution s shares, payments to shareholders of another institution in a cash-out merger and other distributions charged against capital. The regulations establish three tiers of institutions. An institution, such as the Bank, that exceeds all capital requirements before and after a proposed capital distribution ( Tier 1 institution ) may, after prior notice but without the approval of the OTS, make capital distributions during a year up to 100% of its current year net income plus its retained net income for the preceding two years not previously distributed. Any additional capital distributions require OTS approval.

Common Stock Repurchases

No shares of the Company s common stock were repurchased during the nine months ended September 30, 2010. As of September 30, 2010, the Company was authorized to repurchase up to 4,804,410 shares of its common stock. The Board of Directors has delegated to the discretion of the Company s senior management the authority to determine the timing of the repurchases and the prices at which the repurchases will be made.

Restricted Retained Earnings

As part of the stock offering in 2002 and as required by regulation, Brookline Bank established a liquidation account for the benefit of eligible account holders and supplemental eligible account holders who maintain their deposit accounts at Brookline Bank after the stock offering. In the unlikely event of a complete liquidation of Brookline Bank (and only in that event), eligible depositors who continue to maintain deposit accounts at Brookline Bank would be entitled to receive a distribution from the liquidation account. Accordingly, retained earnings of the Company are deemed to be restricted up to the balance of the liquidation account. The liquidation account balance is reduced annually to the extent that eligible depositors have reduced their qualifying deposits as of each anniversary date. Subsequent increases in deposit account balances do not restore an account holder s interest in the liquidation account. The liquidation account totaled \$28,402 at December 31, 2009.

### BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

#### Nine Months Ended September 30, 2010 and 2009

(Unaudited)

### (14) <u>Fair Value Disclosures (Dollars in thousands)</u>

The following is a summary of the carrying values and estimated fair values of the Company s significant financial and non-financial instruments as of the dates indicated:

	Septembe	September 30, 2010			December 31, 2009		
	Carrying value		Estimated fair value		Carrying value		Estimated fair value
Financial assets:							
Cash and due from banks	\$ 18,870	\$	18,870	\$	17,635	\$	17,635
Short-term investments	49,349		49,349		48,886		48,886
Securities	347,086		347,096		329,470		329,479
Loans, net	2,158,652		2,208,329		2,133,212		2,144,754
Accrued interest receivable	8,581		8,581		9,062		9,062
Financial liabilities:							
Demand, NOW, savings and money market							
savings deposits	971,039		971,039		800,474		800,474
Certificates of deposit	789,232		792,997		833,213		836,752
Borrowed funds	378,234		385,433		468,766		469,756

The following table presents the balances of certain assets reported at fair value as of September 30, 2010:

	Carrying Value							
		Level 1		Level 2		Level 3		Total
Assets measured at fair value on a recurring basis:								
Securities available for sale:								
U.S. Government-sponsored enterprises	\$		\$	142,173	\$		\$	142,173
Municipal obligations				803				803
Auction rate municipal obligations						3,155		3,155
Corporate obligations				46,389		1,265		47,654
Collateralized mortgage obligations issued by U.S.								
Government-sponsored enterprises				2,936				2,936
Mortgage-backed securities issued by U.S.								
Government-sponsored enterprises				113,535				113,535
Marketable equity securities		408						408
Securities available for sale	\$	408	\$	305,836	\$	4,420	\$	310,664

Assets measured at fair value on a non-recurring

			•
basis:	c.	121	he

ousis.				
Repossessed vehicles	\$ \$	562	\$ \$	562
Repossessed equipment		316		316

18

## Table of Contents

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

### Nine Months Ended September 30, 2010 and 2009

(Unaudited)

The following table presents the balances of certain assets reported at fair value as of December 31, 2009:

	Carrying Value						
		Level 1		Level 2		Level 3	Total
Assets measured at fair value on a recurring basis:							
Securities available for sale:							
U.S. Government-sponsored enterprises	\$		\$	100,683	\$		\$ 100,683
Municipal obligations				788			788
Auction rate municipal obligations						3,130	3,130
Corporate obligations				35,506		1,308	36,814
Collateralized mortgage obligations issued by U.S.							
Government-sponsored enterprises				22,518			22,518
Mortgage-backed securities issued by U.S.							
Government-sponsored enterprises				127,481			127,481
Marketable equity securities		1,609					1,609
Securities available for sale	\$	1,609	\$	286,976	\$	4,438	\$ 293,023
Assets measured at fair value on a non-recurring							
basis:							
Collateral dependent impaired loans	\$		\$	1,550	\$		\$ 1,550
Repossessed vehicles				1,024			1,024
Repossessed equipment				406			406

The securities comprising the balance in the level 3 column at September 30, 2010 included \$3,400 of auction rate municipal obligations, \$1,098 of pools of trust preferred obligations and a \$500 trust preferred obligation issued by a financial institution, all of which lacked quoted prices in active markets. Based on an evaluation of market factors, the fair value of the auction rate municipal obligations was estimated to be \$3,155 and, based on cash flow analyses, the fair value of the pools of trust preferred obligations was estimated to be \$765. The fair value of the other trust preferred obligation equaled its carrying value as the obligation was redeemed in full on October 1, 2010.

During the nine months ended September 30, 2010, the fair value of securities available for sale using significant unobservable inputs (level 3) decreased by \$18. Auction rate municipal obligations increased \$25 due to a market valuation adjustment after a recent tender offer by one of the issuers of the obligations. Corporate obligations decreased as a result of a \$15 pay down of a trust preferred obligation and a \$28 net reduction in the estimated fair value of the pools of trust preferred obligations, after inclusion of \$49 which was recognized as a credit loss charged to earnings.

Collateral dependent loans that are deemed to be impaired are valued based upon the fair value of the underlying collateral. The inputs used in the appraisals of the collateral are observable and, therefore, the loans are categorized as level 2.

The following is a further description of the principal valuation methods used by the Company to estimate the fair values of its financial instruments.
Securities
The fair value of securities, other than those categorized as level 3 described above, is based principally on market prices and dealer quotes. Certain fair values are estimated using pricing models or are based on comparisons to market prices of similar securities. The fair value of stock in the FHLB equals its carrying amount since such stock is only redeemable at its par value. (See note 3).
Loans
The fair value of performing loans is estimated by discounting the contractual cash flows using interest rates currently being offered for loans with similar terms to borrowers of similar quality. For non-performing loans where the credit quality of the borrower has deteriorated significantly, fair values are estimated by discounting cash flows at a rate commensurate with the risk associated with those cash flows.
19

## Table of Contents

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements
Nine Months Ended September 30, 2010 and 2009
(Unaudited)
Deposit Liabilities
The fair values of deposit liabilities with no stated maturity (demand, NOW, savings and money market savings accounts) are equal to the carrying amounts payable on demand. The fair value of certificates of deposit represents contractual cash flows discounted using interest rates currently offered on deposits with similar characteristics and remaining maturities. The fair value estimates for deposits do not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of alternative forms of funding ( deposit based intangibles ).
Borrowed Funds
The fair value of borrowings from the FHLB represents contractual repayments discounted using interest rates currently available for borrowings with similar characteristics and remaining maturities.
Other Financial Assets and Liabilities
Cash and due from banks, short-term investments and accrued interest receivable have fair values which approximate the respective carrying values because the instruments are payable on demand or have short-term maturities and present relatively low credit risk and interest rate risk.
Off-Balance Sheet Financial Instruments

In the course of originating loans and extending credit, the Company will charge fees in exchange for its commitment. While these commitment fees have value, the Company has not estimated their value due to the short-term nature of the underlying commitments and their immateriality.

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company s various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or

other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. The accounting guidelines exclude certain financial instruments and all non-financial instruments from its disclosure requirements.

## (15) <u>Subsequent Event</u>

On October 27, 2010, the Company announced that it had entered into an Agreement and Plan of Merger, dated as of October 27, 2010 (the Merger Agreement ), by and among the Company, Clam Acquisition, Inc., a wholly-owned subsidiary of the Company created in October 2010 (Merger Sub), and First Ipswich Bancorp (First Ipswich), which provides for the merger of Merger Sub with and into First Ipswich (the Merger). The Merger Agreement calls for an all-cash transaction valued at approximately \$19.7 million. Under the terms of the Merger Agreement, First Ipswich shareholders will receive \$8.10 per share in cash. Completion of the Merger is subject to a number of customary conditions, including, but not limited to, the approval of the Merger Agreement by First Ipswich shareholders and the receipt of required regulatory approvals. Completion of the acquisition is expected to occur in the first quarter of 2011.

At September 30, 2010, First Ipswich had total assets of \$266.9 million, total loans of \$204.4 million, total deposits of \$216.9 million and total stockholders equity of \$14.3 million.

20

## Table of Contents

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

#### **Forward Looking Statements**

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of the Company.

The following discussion contains forward-looking statements based on management s current expectations regarding economic, legislative and regulatory issues that may impact the Company s earnings and financial condition in the future. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Any statements included herein preceded by, followed by or which include the words may , could , should , will , would , believe , expect , anticipate , estimate , intend , plan , assume or sconstitute forward-looking statements.

Forward-looking statements, implicitly and explicitly, include assumptions underlying the statements. While the Company believes the expectations reflected in its forward-looking statements are reasonable, the statements involve risks and uncertainties that are subject to change based on various factors, some of which are outside the control of the Company. The following factors, among others, could cause the Company s actual performance to differ materially from the expectations, forecasts and projections expressed in the forward-looking statements: general and local economic conditions, changes in interest rates, demand for loans, real estate values, deposit flows, regulatory considerations, competition, technological developments, retention and recruitment of qualified personnel, and market acceptance of the Company s pricing, products and services.

#### **Executive Level Overview**

The following is a summary of operating and financial condition highlights as of and for the three months and nine months ended September 30, 2010 and 2009.

### **Operating Highlights**

	Three months ended September 30,				Nine mon Septem		
	2010 2009				2010		2009
		(In tho	hare amounts)				
Net interest income	\$ 24,268	\$	21,775	\$	71,141	\$	62,698
Provision for credit losses	551		2,473		2,479		7,150
Fees, charges and other income	927		934		2,885		2,838
Penalty from prepayment of borrowed funds	(555)		(533)		(1,468)		(1,115)

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Gain on sales of securities		594	834	940
Impairment loss on securities			(49)	(726)
FDIC insurance expense	418	435	1,246	2,438
Other non-interest expenses	11,475	10,709	34,344	31,969
Income before income taxes	12,196	9,153	35,274	23,078
Provision for income taxes	4,923	3,723	14,239	9,362
Net income attributable to noncontrolling interest				
in subsidiary	235	188	561	352
Net income attributable to Brookline Bancorp, Inc.	7,038	5,242	20,474	13,364
Basic earnings per common share	\$ 0.12	\$ 0.09	\$ 0.35	\$ 0.23
Diluted earnings per common share	0.12	0.09	0.35	0.23
				%
Interest rate spread	3.43%	2.90%	3.33%	2.72(A)
				%
Net interest margin	3.76%	3.39%	3.70%	3.27(A)

<sup>(</sup>A) Excluding interest income of \$1,614 due to the payoff of a loan on which there was unaccreted discount, interest rate spread and net interest margin would have been 2.64% and 3.19%, respectively.

#### **Table of Contents**

## **Financial Condition Highlights**

	At September 30, 2010			At December 31, 2009 In thousands)	;	At September 30, 2009
Total assets	\$	2,660,396	\$	2,615,884	\$	2,638,914
Net loans		2,158,652		2,133,212		2,169,427
Deposits		1,760,271		1,633,687		1,528,630
Borrowed funds		378,234		468,766		595,020
Brookline Bancorp, Inc. stockholders equity		495,257		487,317		487,511
Stockholders equity to total assets		18.62%		18.63%		18.47%
Allowance for loan losses	\$	30,362	\$	31,083	\$	30,126
Non-performing assets		6,022		7,663		9,332
Restructured loans on accrual		7,396		3,898		4,166

Among the factors that influenced the operating and financial condition highlights summarized above were the following:

- Increases in net interest income \$2.5 million (11.4%) in the 2010 third quarter compared to the 2009 third quarter and \$8.4 million (13.5%) in the 2010 nine month period compared to the 2009 nine month period. The 2009 nine month period included \$1.6 million of interest income from the payoff of a loan on which there was unaccreted discount. Excluding that income, the rate of increase in net interest income between the 2010 and 2009 nine month periods was 16.5%.
- Continued improvement in net interest margin 3.76% in the 2010 third quarter compared to 3.67% in the 2010 second quarter and 3.39% in the 2009 third quarter. The net interest margin for the 2010 and 2009 nine month periods was 3.70% and 3.27%, respectively.
- Lower provisions for credit losses \$551,000 in the 2010 third quarter compared to \$2.5 million in the 2009 third quarter and \$2.5 million in the 2010 nine month period compared to \$7.1 million in the 2009 nine month period. The reductions resulted from lower charge-offs and slower growth in loans.
- Modest growth in loans (excluding deferred loan origination costs) \$16.7 million in the 2010 third quarter and \$24.8 million in the 2010 nine month period.
- Continuation of a low level of non-performing assets \$6.0 million (0.23% of total assets) at September 30, 2010 compared to \$6.0 million (0.23%) at June 30, 2010 and \$7.7 million (0.29%) at December 31, 2009. Restructured loans on accrual were \$7.4 million, \$7.0 million and \$3.9 million at those respective dates.

- Modest decline in the allowance for loan losses \$30.4 million (1.39% of total loans outstanding) at September 30, 2010 compared to \$30.6 million (1.41%) at June 30, 2010 and \$31.1 million (1.44%) at December 31, 2009.
- Deposit growth \$57.6 million (3.4%) in the 2010 third quarter and \$126.6 million (7.7%) in the 2010 nine month period. Transaction deposit accounts increased \$170.6 million, or 21.3%, while certificates of deposit declined \$44.0 million, or 5.3%.
- Continuation of prepayment of Federal Home Loan Bank of Boston (FHLB) advances with high interest rates to lower funding costs and to reduce interest rate risk. Penalties form prepayments in the 2010 and 2009 third periods were \$555,000 and \$533,000, respectively, and \$1.5 million and \$1.1 million, respectively, in the 2010 and 2009 nine month periods.
- Gains from sales of securities were \$594,000 in the 2009 third quarter (none in the 2010 third quarter), \$834,000 in the 2010 nine month period and \$940,000 in the 2009 nine month period. Impairment loss on securities, net of non-credit impairment loss, was \$49,000 in the 2010 nine month period and \$726,000 in the 2009 nine month period.

# Table of Contents

## Average Balances, Net Interest Income, Interest Rate Spread and Net Interest Margin

The following tables sets forth information about the Company s average balances, interest income and rates earned on average interest-earning assets, interest expense and rates paid on interest-bearing liabilities, interest rate spread and net interest margin for the three and nine months ended September 30, 2010 and 2009. Average balances are derived from daily average balances and yields include fees and costs which are considered adjustments to yields.

		201	Thr	000					
		201	10	Average			20	009	Average
	Average			yield/		Average			yield/
	balance	Int	erest (1)	cost		balance	In	terest (1)	cost
				(Dollars in t	thou	sands)			
Assets									
Interest-earning assets:	<b>70 7 6</b>			0.000	_	00.000	_	40	0.000
Short-term investments	\$ 58,766	\$	32	0.22%	\$	93,820	\$	48	0.20%
Debt securities (2)	310,337		1,932	2.49		283,478		2,534	3.58
Equity securities (2)	36,810		5	0.06		37,877		33	0.34
Mortgage loans (3)	1,252,610		16,466	5.26		1,238,069		16,846	5.44
Home equity loans (3)	54,208		522	3.82		49,292		464	3.73
Commercial loans - Eastern (3)	183,573		3,867	8.43		154,096		3,458	8.98
Other commercial loans (3)	119,538		1,455	4.84		125,094		1,499	4.77
Indirect automobile loans (3)	556,470		8,098	5.77		583,377		9,408	6.40
Other consumer loans (3)	6,098		79	5.18		3,987		47	4.72
Total interest-earning assets	2,578,410		32,456	5.02%		2,569,090		34,337	5.33%
Allowance for loan losses	(30,517)					(29,402)			
Non-interest earning assets	108,199					102,554			
Total assets	\$ 2,656,092				\$	2,642,242			
Liabilities and Equity									
Interest-bearing liabilities:									
Deposits:									
NOW accounts	\$ 109,890		40	0.14%	\$	92,880		44	0.19%
Savings accounts	106,685		214	0.80		93,456		214	0.91
Money market savings accounts	629,712		1,640	1.03		400,077		1,282	1.27
Certificates of deposit	782,888		3,202	1.62		852,046		5,760	2.68
Total interest-bearing deposits (4)	1,629,175		5,096	1.24		1,438,459		7,300	2.01
Borrowed funds	401,679		3,084	3.00		614,223		5,247	3.34
Federal funds purchased	4,652		3	0.25					
Total interest-bearing liabilities	2,035,506		8,183	1.59%		2,052,682		12,547	2.43%
Non-interest-bearing demand									
checking accounts (4)	101,075					79,067			
Other liabilities	22,433					21,889			
Total liabilities	2,159,014					2,153,638			
Brookline Bancorp, Inc.									
stockholders equity	494,890					486,771			
Noncontrolling interest in									
subsidiary	2,188					1,833			
Total liabilities and equity	\$ 2,656,092				\$	2,642,242			
Net interest income (tax equivalent									
basis)/interest rate spread (5)			24,273	3.43%				21,790	2.90%
			5					15	

Less adjustment of tax exempt income				
Net interest income	\$ 24,268		\$ 21,775	
Net interest margin (6)	,	3.76%	,	3.39%

- (1) Tax exempt income on equity securities and municipal bonds is included on a tax equivalent basis.
- (2) Average balances include unrealized gains (losses) on securities available for sale. Equity securities include marketable equity securities (preferred and common stocks) and restricted equity securities.
- (3) Loans on non-accrual status are included in average balances.
- (4) Including non-interest bearing checking accounts, the average interest rate on total deposits was 1.17% in the three months ended September 30, 2010 and 1.91% in the three months ended September 30, 2009.
- (5) Interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
- (6) Net interest margin represents net interest income (tax equivalent basis) divided by average interest-earning assets.

# Table of Contents

			•		e months ende	ptember 30,	•			
		Average balance		terest (1)	Average yield/ cost	<b>1</b>	Average balance		009 aterest (1)	Average yield/ cost
Assets					(Dollars in t	nous	ands)			
Interest-earning assets:										
Short-term investments	\$	61,175	\$	76	0.17%	\$	92,218	\$	296	0.43%
Debt securities (2)	-	298,313	-	5,827	2.60	_	291,562	-	8,474	3.88
Equity securities (2)		37,613		54	0.19		37,527		97	0.34
Mortgage loans (3)(4)		1,251,985		49,796	5.30		1,219,234		52,156	5.70
Home equity loans (3)		52,799		1,508	3.82		46,206		1,278	3.69
Commercial loans - Eastern (3)		176,041		11,207	8.49		151,753		10,286	9.04
Other commercial loans (3)		128,329		4,610	4.80		120,080		4,181	4.64
Indirect automobile loans (3)		554,834		24,767	5.97		593,475		28,525	6.41
Other consumer loans (3)		6,624		242	4.87		3,878		157	5.40
Total interest-earning assets (4)		2,567,713		98,087	5.10%		2,555,933		105,450	5.50%
Allowance for loan losses		(30,760)					(28,867)			
Non-interest earning assets		109,559					104,166			
Total assets	\$	2,646,512				\$	2,631,232			
	·	,,-					, , , , ,			
Liabilities and Equity										
Interest-bearing liabilities:										
Deposits:										
NOW accounts	\$	105,696		112	0.14%	\$	89,228		127	0.19%
Savings accounts		102,196		617	0.81		90,109		714	1.06
Money market savings accounts		590,723		4,877	1.10		354,927		4,328	1.63
Certificates of deposit		792,494		10,749	1.81		844,795		18,891	2.98
Total deposits excluding brokered										
deposits (5)		1,591,109		16,355	1.37		1,379,059		24,060	2.33
Brokered certificates of deposit							10,573		424	5.35
Total deposits		1,591,109		16,355	1.37		1,389,632		24,484	2.35
Borrowed funds		441,905		10,557	3.15		655,421		18,217	3.71
Federal funds purchased		1,568		3	0.22					
Total interest-bearing liabilities		2,034,582		26,915	1.77%		2,045,053		42,701	2.78%
Non-interest-bearing demand										
checking accounts (5)		94,373					73,288			
Other liabilities		23,307					23,741			
Total liabilities		2,152,262					2,142,082			
Brookline Bancorp, Inc.										
stockholders equity		492,113					487,358			
Noncontrolling interest in subsidiary		2,137					1,792			
Total liabilities and equity	\$	2,646,512				\$	2,631,232			
Net interest income (tax equivalent										
basis)/interest rate spread (4)(6)				71,172	3.33%				62,749	2.72%
Less adjustment of tax exempt										
income				31					51	
Net interest income			\$	71,141				\$	62,698	
Net interest margin (4)(7)					3.70%					3.27%
= ' ' ' ' ' '										

<sup>(1)</sup> Tax exempt income on equity securities and municipal bonds is included on a tax equivalent basis.

<sup>(2)</sup> Average balances include unrealized gains (losses) on securities available for sale. Equity securities include marketable equity securities (preferred and common stocks) and restricted equity securities.

- (3) Loans on non-accrual status are included in average balances.
- (4) In the 2009 period, interest income included \$1,614 due to the payoff of a loan on which there was unaccreted discount. Excluding this income, the yield on mortgage loans and interest-earning assets would have been 5.53% and 5.42%, respectively. Interest rate spread and net interest margin would have been 2.64% and 3.19%, respectively.
- (5) Including non-interest bearing checking accounts, the average interest rate on total deposits (excluding brokered deposits) was 1.30% in the 2010 period and 2.21% in the 2009 period.
- (6) Interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
- (7) Net interest margin represents net interest income (tax equivalent basis) divided by average interest-earning assets.

Highlights from the above table and the table on the preceding page follow.

• The rise in net interest income in the quarterly and nine month periods was due primarily to a higher portion of interest-earning assets being funded by lower cost deposits and a more rapid decline in the rates paid on interest-bearing liabilities than in the yield on interest-earning assets.

#### **Table of Contents**

- The improvement in interest rate spread and net interest margin in the quarterly and nine month periods was due to the same matters mentioned above. As mentioned in note 4 to the above nine month table, interest rate spread and net interest margin in the 2009 nine month period were affected favorably by the \$1.6 million of interest income received from the payoff of a loan in the 2009 second quarter.
- The average balance of interest-earning assets declined \$5.9 million (0.2%) in the 2010 third quarter compared to the 2010 second quarter and grew \$11.8 million (0.5%) in the 2010 nine month period compared to the 2009 nine month period as a \$36.0 million increase in loans was mostly offset by a \$31.0 million decrease in short-term investments. The increase in loans occurred despite a \$38.6 million reduction in the average balance of indirect automobile loans.
- The average balance of deposits, including non-interest bearing checking accounts, was \$45.0 million (2.7%, or 10.7% on an annualized basis) higher in the 2010 third quarter than in the 2010 second quarter. The average balance of deposits, including non-interest bearing checking accounts but excluding brokered deposits, was \$233.1 million (16.1%) higher in the first nine months of 2010 than in the first nine months of 2009. During that time, the average balance of transaction deposit accounts grew \$285.4 million (47.0%) while certificates of deposit declined \$52.3 million (6.2%).
- The average balance of certificates of deposit expressed as a percent of the average balance of total deposits declined from 56.1% in the 2009 third quarter to 46.7% in the 2010 second quarter and 45.2% in the 2010 third quarter while the average balance of money market savings accounts increased from 26.4% to 35.1% and 36.4% in those respective periods. We believe the shift in the mix of deposits was attributable in part to the desire of depositors to have their funds placed in more liquid accounts during this time of low interest rates. The average rate paid on deposits, including non-interest bearing checking accounts but excluding brokered deposits, declined from 1.91% in the 2009 third quarter to 1.27% in the 2010 second quarter and 1.17% in the 2010 third quarter.
- Of the \$233.1 million of growth in the average balances of deposits (excluding brokered deposits) in the first nine months of 2010 compared to the first nine months of 2009, over 95% was used to pay off higher cost borrowed funds and brokered deposits. The average balance of deposits (excluding brokered deposits) expressed as a percent of the average balance of all deposits and borrowed funds increased from 68.6% in the 2009 nine month period to 79.2% in the 2010 nine month period. The average balance of loans to the average balance of deposits (excluding brokered deposits) declined from 147.0% to 128.8% in those respective periods. At September 30, 2010, deposits equaled 82.3% of all deposits and borrowed funds and loans equaled 124.4% of deposits.

Continued improvement in net interest margin and interest rate spread, if any, is expected to be modest. It has become more difficult to offset declining asset yields due to more competitive loan pricing and the currently low interest rate environment by reduction in rates paid on deposits and borrowed funds.

## **Provision for Credit Losses**

The provisions for credit losses in the 2010 and 2009 third quarters were \$551,000 and \$2,473,000, respectively, while net loan charge-offs in those periods were \$826,000 (an annualized charge-off rate of 0.15% based on average loans outstanding) and \$1,820,000 (0.34%), respectively. The provisions for credit losses in the 2010 and 2009 nine month periods were \$2,479,000 and \$7,150,000, respectively, while net loan

charge-offs in those periods were \$3,200,000 (0.20%) and \$5,420,000 (0.34%), respectively.

The provisions for credit losses were higher than net loan charge-offs in the 2009 quarterly and nine month periods because of growth in the loan portfolio and concern about the growing trend in problem loans and net charge-offs, especially relating to indirect automobile loans ( auto loans ) and loans in the portfolio of Eastern Funding, a specialty finance subsidiary of the Company. In the 2009 nine month period, loans (excluding deferred loan origination costs) increased \$65.0 million despite decreases in auto loans and one-to-four family mortgage loans of \$30.3 million and \$19.5 million, respectively.

The provisions for credit losses were less than net loan charge-offs in the 2010 quarterly and nine month periods due primarily to a significantly lower rate of auto loan net charge-offs than contemplated which resulted in a lowering of the level of allowance for loan losses considered adequate for that segment of the loan portfolio. In the 2010 nine month period, loan growth (excluding deferred loan origination costs) was modest at \$24.8 million, or 1.2%. Eastern Funding loans increased \$28.3 million (17.1%) due in part to the purchase of \$11.8 million of seasoned loans in the 2010 third quarter. Increases in multi-family mortgage loans and commercial real estate loans of \$22.0 million and \$10.7 million, respectively, were offset by reductions in one-to-four family mortgage loans and commercial loans of \$33.9 million and \$4.5 million, respectively.

Net charge-offs of auto loans declined to \$627,000 in the 2010 third quarter (an annualized rate of 0.46% based on average

## Table of Contents

loans outstanding during that period excluding deferred loan origination costs) and \$2,227,000 (0.55%) in the 2010 nine month period from \$1,348,000 (0.95%) in the 2009 third quarter and \$4,438,000 (1.02%) in the 2009 nine month period. Auto loan net charge-offs had equaled 1.00% in 2009 and 1.12% in 2008. Since the Company commenced originating auto loans in 2003, 8% of such originations were to borrowers with credit scores below 660. In the year 2009 and the 2010 nine month period, loan originations to borrowers with credit scores below 660 declined to 2.5% and 2.0%, respectively. Auto loans delinquent over 30 days declined to \$7.3 million (1.35% of loans outstanding) at September 30, 2010 from \$8.0 million (1.47%) at June 30, 2010 and \$11.0 million (2.02%) at December 31, 2009. The allowance for loan losses related to auto loans (excluding deferred loan origination costs) was \$7,422,000 (1.37% of loans outstanding) at September 30, 2010 compared to \$7,873,000 (1.45%) at June 30, 2010 and \$8,479,000 (1.57%) at December 31, 2009.

Net charge-offs of Eastern Funding loans in the 2010 and 2009 third quarters were \$212,000 and \$152,000, respectively, and in the 2010 and 2009 nine month periods \$664,000 and \$660,000, respectively. Additionally, write-downs of assets acquired were \$53,000, \$72,000, \$186,000 and \$429,000, respectively. The annualized rate of net charge-offs, combined with write-downs of assets acquired, equaled 0.58%, 0.58%, 0.64% and 0.96%, respectively. The allowance for loan losses related to Eastern Funding loans (excluding deferred loan origination costs) was \$3,602,000 (1.86% of loans outstanding) at September 30, 2010 compared to \$3,643,000 (2.01%) at June 30, 2010 and \$3,057,000 (1.85%) at December 31, 2009.

Additional net loan charge-offs in the 2010 and 2009 nine month periods were \$309,000 and \$322,000, respectively. Substantially all of those amounts related to one commercial real estate loan for which a specific reserve had been previously established. Excluding Eastern Funding loans (\$2,683,000) and auto loans (\$121,000), other loans on non-accrual amounted to \$2,340,000 at September 30, 2010, \$1,241,000 of which was one-to-four family mortgage loans. Restructured loans on accrual included \$4.1 million of one-to-four family mortgage loans, \$2.3 million of commercial real estate loans and \$1.0 million of Eastern Funding loans.

The liability for unfunded credit commitments was \$1,083,000 at September 30, 2010, December 31, 2009 and September 30, 2009. During the nine months ended September 30, 2009, the liability for unfunded credit commitments was reduced by a \$100 credit to the provision for credit losses.

## **Impairment Losses on Securities**

Impairment losses on securities (net of non-credit losses) were \$49,000 in the 2010 nine month period compared to \$726,000 in the 2009 nine month period. See note 2 to the consolidated financial statements appearing elsewhere herein for information regarding the securities on which impairment losses were recognized.

# **Commentary on Certain Other Investment Securities**

U.S. Government-Sponsored Enterprises

Debt securities of U.S. Government-sponsored enterprises classified as available for sale, which amounted to \$142.2 million at September 30, 2010, included obligations issued by FNMA, Freddie Mac, the Federal Home Loan Banks and the Federal Farm Credit Bank. None of these obligations is backed by the full faith and credit of the U.S. Government. As of September 30, 2010, all of the obligations were rated AAA and their estimated fair value exceeded their amortized cost by \$1.0 million.

Mortgage-backed Securities and Collateralized Mortgage Obligations ( Mortgage Debt Securities )

At September 30, 2010, mortgage-debt securities classified as available for sale and held to maturity amounted to \$116.5 million and \$87,000, respectively. At that date, all of the securities were issued by U.S. Government-sponsored enterprises, were rated AAA and their estimated fair value exceeded their amortized cost by \$4.2 million.

Auction Rate Municipal Obligations

The auction rate municipal obligations owned by the Company are debt securities issued by county and state entities to be repaid from revenues generated by hospitals and student education loans. The securities are not obligations of the issuing government entity. The obligations are variable rate securities with long-term maturities whose interest rates are set periodically through an auction process. The auction process typically ranges from 7 days to 35 days. The amount invested in such obligations was \$3.4 million at September 30, 2010 and \$3.7 million at December 31, 2009 and September 30, 2009. On October 4, 2010, \$200,000 of the obligations were redeemed at par by an issuer.

The auction rate obligations owned by the Company were rated AAA at the time of purchase due, in part, to the guaranty of third party insurers who would have to pay the obligations if the issuers failed to pay the obligations when they become due. In the 2008 first quarter, public disclosures indicated that certain third party insurers were experiencing financial difficulties and, therefore, might not be able to meet their contractual obligations. As a result, auctions failed to attract a

#### **Table of Contents**

sufficient number of investors and created a liquidity problem for those investors who were relying on the obligations to be redeemed at auction. Since then, there has been no active market for auction rate municipal obligations.

Based on an evaluation of market factors, the estimated fair value of the auction rate municipal obligations owned by the Company at September 30, 2010 was \$3,155,000, or \$245,000 less than their face value. Full collection of the obligations is expected because the financial condition of the issuers is sound, none of the issuers has defaulted on scheduled payments, the obligations are rated investment grade and we have the ability and intent to hold the obligations for a period of time to recover the unrealized losses.

Corporate Obligations

In 2010 and 2009, the Company increased its investment in corporate obligations in order to diversify its investment portfolio and improve the overall yield on investments. As of September 30, 2010, most of the debt securities purchased mature in less than four years or have a variable rate of interest.

Included in corporate obligations are investments in preferred trust securities ( PreTSLs ) that were acquired several years ago. PreTSLs represent investment instruments comprised of a pool of trust preferred securities that are debt obligations issued by a number of financial institutions and insurance companies. The investment instruments are segregated into tranches (segments) that establish priority rights to cash flows from the underlying trust preferred securities. At September 30, 2010, the Company owned two pools of trust preferred securities, PreTSL VI and PreTSL XXVIII.

The carrying value of PreTSL VI was \$142,000 at September 30, 2010. Three of the issuers, representing 81% of the pool, have deferred regularly scheduled interest payments. Due to the lack of an orderly market for this security, based on an analysis of projected cash flows, \$69,000 was charged to earnings in 2009 and an additional \$49,000 was charged to earnings in the first quarter of 2010. As of September 30, 2010, the fair value of this security was estimated to be \$121,000 based on analytical modeling taking into consideration a range of factors normally found in an orderly market. The unrealized loss of \$21,000 on this security was not considered to be an other-than-temporary impairment loss because projected cash flows exceeded the carrying value of the security.

The carrying value of PreTSL XXVIII was \$955,000 at September 30, 2010 and the estimated fair value (based on factors similar to those used to value the security mentioned in the preceding paragraph) was \$643,000 at that date. The unrealized loss on this security of \$312,000 was not considered to be an other-than-temporary impairment loss because projected cash flows exceeded the carrying value of the security. The security is rated investment grade, we have first priority to future cash redemptions and over 40% of the issuers in the pool would have to default before recovery of our investment could be in doubt. None of the 56 issuers in the pool represent more than 4% of the entire pool. Fifteen issuers representing approximately 23% of the remaining aggregate investment pool at September 30, 2010 either were in default or have deferred regularly scheduled interest payments at that date.

At September 30, 2010, the aggregate carrying value of other trust preferred securities owned by the Company was \$3,353,000 and their aggregate estimated fair value was \$3,024,000. The aggregate unrealized loss on these securities of \$329,000 was not considered to be an other-than-temporary impairment loss because of the financial soundness and prospects of the issuers and our ability and intent to hold the securities for a period of time to recover the unrealized losses.

At September 30, 2010, the Company owned marketable equity securities with an estimated fair value of \$408,000, including unrealized gains of \$49,000 and unrealized losses of \$7,000.

#### **FHLB Stock**

As a member of the FHLB, the Company is required to invest in FHLB stock in an amount based on its borrowing from the FHLB. At September 30, 2010, the Company s \$36.0 million investment in FHLB stock exceeded by \$19.1 million its required investment at that date. Due to deterioration in its financial condition, the FHLB placed a moratorium on redemption of stock in excess of required levels of ownership and suspended payment of quarterly dividends on its stock. See note 3 to the consolidated financial statements appearing elsewhere herein for information about the financial condition and operating results of the FHLB.

#### Prepayment of Borrowings and Sales of Securities

In the 2010 third quarter, \$15.9 million of borrowings from the FHLB with a weighted average interest rate of 4.24% and maturing within approximately ten months were prepaid resulting in a penalty of \$555,000 and, in the same quarter, \$12.0 million was re-borrowed from the FHLB at a weighted average interest rate of 0.93% and a weighted average life to maturity of 2.5 years. In the 2010 second quarter, \$24 million of FHLB borrowings with a weighted average rate of 4.03%

#### **Table of Contents**

and maturing within approximately one year were prepaid resulting in a penalty of \$913,000 and, in the same quarter, \$24 million was re-borrowed from the FHLB at a weighted average annual rate of 2.02% for 3.26 years.

In the 2009 second quarter, \$13.5 million of borrowings from the FHLB with a weighted average rate of 4.95% and a remaining weighted average life to maturity of approximately seven months was prepaid. In the 2009 third quarter, \$37.5 million of borrowings from the FHLB with a weighted average rate of 4.56% and a remaining average life to maturity of approximately four months was prepaid. Resulting penalties of \$582,000 and \$533,000 were charged to earnings in the 2009 second and third respective quarters. Upon the prepayment in the 2009 third quarter, \$17 million of new funds were borrowed from the FHLB for a period of three years at an annual rate of 2.06%. On an after tax basis, the penalties were substantially offset from gains resulting from the sale of debt securities discussed below.

Investment securities (primarily equity securities) were sold in the 2010 second quarter at a gain of \$834,000. Mortgage-backed securities were sold in the 2009 second and third quarters at gains of \$346,000 and \$594,000, respectively. On an after tax basis, those gains primarily offset penalties incurred in the same periods from prepayment of FHLB borrowings.

#### Other Operating Highlights

Fees, Charges and Other Income. Fees, charges and other income remained relatively constant in the 2010 and 2009 quarters at \$927,000 and \$934,000, respectively, and in the 2010 and 2009 nine month periods at \$2,885,000 and \$2,838,000, respectively. As a result of recent overdraft legislation, overdraft fees declined and are expected to continue to decline prospectively. The amounts of decline, however, are not expected to have a significant effect on earnings.

Non-Interest Expense. Total non-interest expenses were \$11.9 million in the 2010 third quarter compared to \$11.1 million in the 2009 third quarter, an increase of 6.7%, and \$35.6 million in the 2010 nine month period compared to \$34.4 million in the 2009 nine month period, an increase of 3.4%. The increases resulted primarily from higher compensation and employee benefits due in part to added personnel in business banking and investment advisory services and higher bonus accruals, the opening of two new branches in June 2010, higher marketing expenses due in part to product promotions and higher professional fees related to corporate issues and initiatives, offset in part by lower FDIC insurance expense (2009 included a \$1.1 million special assessment) and a reduction in loan collection related expenses.

#### Non-Performing Assets, Restructured Loans and Allowance for Loan Losses

The following table sets forth information regarding non-performing assets, restructured loans and the allowance for loan losses:

September 30, December 31, 2010 2009 (Dollars in thousands)

Non-accrual loans:

Mortgage loans:

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

One-to-four family	\$ 1,241	\$ 789
Home equity	135	407
Multi-family	964	935
Commercial real estate		2,000
Commercial loans - Eastern	2,683	1,915
Indirect automobile loans	121	187
Total non-accrual loans	5,144	6,233
Repossessed vehicles	562	1,024
Repossessed equipment	316	406
Total non-performing assets	\$ 6,022	\$ 7,663
Restructured loans on accrual	\$ 7,396	\$ 3,898
Allowance for loan losses	\$ 30,362	\$ 31,083
Allowance for loan losses as a percent of total loans	1.39%	1.44%
Non-accrual loans as a percent of total loans	0.23	0.29
Non-performing assets as a percent of total assets	0.23	0.29

Loans are placed on non-accrual status either when reasonable doubt exists as to the full timely collection of interest and

## Table of Contents

principal or automatically when a loan becomes past due 90 days. Restructured loans represent performing loans for which concessions (such as reductions of interest rates to below market terms and/or extension of repayment terms) were granted due to a borrower s financial condition. Of the restructured loans at September 30, 2010, \$1,036,000 were loans originated by Eastern, \$4,093,000 were one-to-four family mortgage loans and \$2,267,000 were commercial real estate loans. Of the restructured loans at December 31, 2009, \$3,242,000 were loans originated by Eastern and \$656,000 were one-to-four family mortgage loans.

At September 30, 2010 and December 31, 2009, loans past due 90 days or more and still on accrual amounted to \$3,183,000 and \$8,673,000, respectively. The loans were comprised primarily of multi-family and commercial real estate mortgage loans calling for regular principal and interest payments at amounts that would generally result in the full payment of the loans over twenty to twenty five years even though the maturity date of the loans was set to occur earlier. After the maturity date, the borrowers continued to make their regular principal and interest payments as if their loans had been renewed when, in fact, the renewals had not yet taken place. We expect these loans to be paid in full or renewed without any loss.

Non-accrual loans at September 30, 2010 included five one-to-four family mortgage loans, two home equity loans and two multi-family mortgage loans. These loans were generally adequately secured by the estimated values of the underlying properties. Any potential loss exposure should repossession and disposition of the underlying properties become necessary is not expected to be significant and has been recognized through the establishment of reserves included in the allowance for loan losses. See the subsection Provision for Credit Losses appearing elsewhere herein for information about delinquencies and charge-offs relating to the auto and Eastern loan portfolios.

In addition to identifying non-performing loans, the Company identifies loans that are categorized as impaired pursuant to U.S. generally accepted accounting principles. Impaired loans, which included all loans on non-accrual and all restructured loans, amounted to \$12.5 million at September 30, 2010, \$12.1 million at June 30, 2010 and \$10.2 million at December 31, 2009, respectively. Specific reserves of \$585,000, \$878,000 and \$1,043,000 existed on impaired loans at those respective dates.

Classified loans include all impaired loans and certain other loans. At September 30, 2010, there were loans of \$8.0 million classified Special Mention, \$12.8 million classified Substandard and \$224,000 classified Doubtful. There were specific reserves of \$1,035,000 on such loans. At December 31, 2009, there were loans of \$7.6 million classified Special Mention, \$11.6 million classified Substandard and \$673,000 classified Doubtful. There were specific reserves of \$1,493,000 on such loans. Deterioration in local economic conditions could cause some of the Company s borrowers to experience difficulty in meeting their loan obligations, resulting in a higher level of non-performing loans in the future.

Non-performing assets include repossessed vehicles resulting from non-payment of amounts due on auto loans and repossessed equipment resulting from non-payment of amounts due on Eastern loans. Repossessed vehicles and equipment are recorded at estimated fair value less costs to sell.

#### Asset/Liability Management

The Company s Asset/Liability Committee is responsible for managing interest rate risk and reviewing with the Board of Directors on a quarterly basis its activities and strategies, the effect of those strategies on the Company s operating results, the Company s interest rate risk position and the effect changes in interest rates would have on the Company s net interest income.

Generally, it is the Company s policy to reasonably match the rate sensitivity of its assets and liabilities. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time period and the amount of interest-bearing liabilities maturing or repricing within the same time period.

At September 30, 2010, interest-earning assets maturing or repricing within one year amounted to \$1.107 billion and interest-bearing liabilities maturing or repricing within one year amounted to \$1.425 billion, resulting in a cumulative one year negative gap position of \$318 million, or 12.0% of total assets. At December 31, 2009, the Company had a negative one year cumulative gap position of \$352 million, or 13.5% of total assets. The change in the cumulative one year gap position from the end of 2009 resulted primarily from a \$82 million increase in deposits and a \$122 million decrease in borrowed funds maturing within one year at September 30, 2010 compared to December 31, 2009.

## **Liquidity and Capital Resources**

The Company s primary sources of funds are deposits, principal and interest payments on loans and debt securities, and borrowings from the FHLB. While maturities and scheduled amortization of loans and investments are predictable sources of funds, deposit flows and mortgage loan prepayments are greatly influenced by interest rate trends, economic conditions and competition.

29

#### **Table of Contents**

Based on its monitoring of deposit trends and its current pricing strategy for deposits, management believes the Company will retain a large portion of its existing deposit base. Deposit flows during the remainder of 2010 will depend on several factors, including the interest rate environment and competitor pricing.

The Company utilizes advances from the FHLB to fund growth and to manage part of the interest rate sensitivity of its assets and liabilities. Total advances outstanding at September 30, 2010 amounted to \$374.2 million and the Company had the capacity to increase that amount to approximately \$707.7 million.

The Company s most liquid assets are cash and due from banks, short-term investments and debt securities that generally mature within 90 days. At September 30, 2010, such assets amounted to \$68.9 million, or 2.6% of total assets.

At September 30, 2010, Brookline Bank exceeded all regulatory capital requirements. The Bank s Tier I capital was \$403.5 million, or 15.7% of adjusted assets. The minimum required Tier I capital ratio is 4.00%.

#### **Financial Regulatory Reform Legislation**

On July 21, 2010, the President signed the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the Act ) into law. The Act comprehensively reforms the regulation of financial institutions, products and services. Among other things, the Act provides for new capital standards that eliminate the treatment of trust preferred securities as Tier 1 capital. The Act permanently raises deposit insurance levels to \$250,000, retroactive to January 1, 2008, and extends for two years the Transaction Account Guarantee Program, which will become mandatory for all insured depository institutions. Pursuant to the Act, deposit insurance assessments will be calculated based on an insured depository institution s assets rather than its insured deposits and the minimum reserve ratio will be raised to 1.35%. In addition, the Act authorizes the Federal Reserve Board to regulate interchange fees for debit card transactions and establishes new minimum mortgage underwriting standards for residential mortgages. The Act also establishes the Bureau of Consumer Financial Protection ( CFPB ) as an independent bureau of the Federal Reserve Board. The CFPB has the exclusive authority to prescribe rules governing the provision of consumer financial products and services.

The Act grants the SEC express authority to adopt rules granting proxy access for shareholder nominees, and grants shareholders a non-binding vote on executive compensation and golden parachute payments. Pursuant to modifications of the proxy rules under the Act, the Company will be required to disclose the relationship between executive pay and financial performance, the ratio of the median pay of all employees to the pay of the chief executive officer, and employee and director hedging activities. The Act also requires that stock exchanges amend their listing rules (i) to require, among other things, that each listed company s compensation committee be granted the authority and funding to retain independent advisors and (ii) to prohibit the listing of any security of an issuer that does not adopt policies governing the claw back of excess executive compensation based on inaccurate financial statements.

## Item 3. Quantitative and Qualitative Disclosures about Market Risks

For a discussion of the Company s management of market risk exposure and quantitative information about market risk, see pages 41 through 43 of the Company s Form 10-K for the fiscal year ending December 31, 2009 filed on March 1, 2010.

#### **Item 4. Controls and Procedures**

Under the supervision and with the participation of the Company s management, including its chief executive officer and chief financial officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the chief executive officer and the chief financial officer concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective to insure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the SEC s rules and forms.

There has been no change in the Company s internal control over financial reporting identified in connection with the quarterly evaluation that occurred during the Company s last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

Table of Contents				
Part II - Other Information				
Item 1. Legal Proceedings				
In the normal course of business, there are various outstar counsel, the consolidated financial position and results of of such proceedings.				
Item 1A. Risk Factors				
There have been no material changes from the risk factors March 1, 2010.	s presented in th	e Company s	Form 10-K for the year e	nded December 31, 2009 filed on
Item 2. Unregistered Sales of Equity Securities and Us	e of Proceeds			
a) Not applicable.				
b) Not applicable.				
c) The following table presents a summary of the Compa	any s share repo	urchases durin	g the quarter ended Septe	mber 30, 2010.
Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Program (1) (2) (3)	Maximum Number of Shares that May Yet be Purchased Under the Program (1) (2) (3)
July 1 through September 30, 2010		\$	2,195,590	4,804,410
(1) On April 19, 2007, the Board of Directors approv January 1, 2010, 2,195,590 shares authorized under this p				

under this program remained available for repurchase.

<sup>61</sup> 

(2) On July 19, 2007, the Board of Directors approved another program to repurchase an additional 2,000,000 shares of the Company s common stock. At September 30, 2010, all of the 2,000,000 shares authorized under this program remained available for repurchase.
(3) On January 17, 2008, the Board of Directors approved another program to repurchase an additional 2,500,000 shares of the Company s common stock. At September 30, 2010, all of the 2,500,000 shares authorized under this program remained available for repurchase.
The Board of Directors has delegated to the discretion of the Company s senior management the authority to determine the timing of the repurchases and the prices at which the repurchases will be made.
Item 3. Defaults Upon Senior Securities
Not applicable.
Item 4. Submission of Matters to a Vote of Security Holders
None.
Item 5. Other Information
Not applicable.
31

# Table of Contents

# Item 6. Exhibits

# **Exhibits**

Exhibit 11	Statement Regarding Computation of Per Share Earnings
Exhibit 31.1	Certification of Chief Executive Officer
Exhibit 31.2	Certification of Chief Financial Officer
Exhibit 32.1	Section 1350 Certification of Chief Executive Officer
Exhibit 32.2	Section 1350 Certification of Chief Financial Officer
Exhibit 101	The following materials from Brookline Bancorp, Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 were formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009, (ii) Consolidated Statements of Income for the three and nine months ended September 30, 2010 and 2009, (iii) Consolidated Statements of Comprehensive Income for the three months and nine months ended September 30, 2010 and 2009, (iv) Consolidated Statements of Changes in Equity for the nine months ended September 30, 2010 and 2009, (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009 and (vi) Notes to Unaudited Consolidated Financial Statements.

# Table of Contents

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed by the undersigned thereunto duly authorized.

## BROOKLINE BANCORP, INC.

Date: November 4, 2010 By: /s/ Paul A. Perrault

Paul A. Perrault

President and Chief Executive Officer

Date: November 4, 2010 By: /s/ Paul R. Bechet

Paul R. Bechet

Senior Vice President, Treasurer and Chief Financial Officer

33