JOE'S JEANS INC. Form 10-Q October 14, 2010 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 31, 2010

OR

0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 0-18926

JOE S JEANS INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

2340 South Eastern Avenue, Commerce, California (Address of principal executive offices)

(323) 837-3700

(Registrant s telephone number, including area code)

NO CHANGE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). o Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares of the registrant s common stock outstanding as of October 14, 2010 was 63,762,349.

Accelerated filer o

Smaller reporting company x

11-2928178 (I.R.S. Employer Identification No.)

R.S. Employer Identification

90040

(Zip Code)

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

JOE S JEANS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	August 31, 2010 (unaudited)		November 30, 2009	
	ASSETS			
Current assets				
Cash and cash equivalents	\$	6,563	\$	13,195
Accounts receivable, net		2,354		1,731
Inventories, net		33,665		22,887
Due from related parties		15		210
Deferred income taxes, net		4,893		4,893
Prepaid expenses and other current assets		550		805
Total current assets		48,040		43,721
Property and equipment, net		5,072		3,162
Goodwill		3,836		3,836
Intangible assets		24,000		24,000
Deferred income taxes, net		4,806		4,806
Other assets		123		99
Total assets	\$	85,877	\$	79,624
LIABILITIES AND	STOCKHOLDI	ERS EQUITY		
Current liabilities				
Accounts payable and accrued expenses	\$	15,538	\$	13,590
Due to factor		5,095		3,129
Deferred licensing revenue				615
Due to related parties		442		254
Total current liabilities		21,075		17,588
Deferred rent		792		530
Total liabilities		21,867		18,118
Commitments and contingencies				
Stockholders equity				
Common stock, \$0.10 par value: 100,000 shares authorized,				
63,786 shares issued and 63,646 outstanding (2010) and				
61,494 shares issued and 61,354 outstanding (2009)		6,381		6,151
Additional paid-in capital		104,095		103,605

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Accumulated deficit	(43,666)	(45,450)
Treasury stock, 140 shares	(2,800)	(2,800)
Total stockholders equity	64,010	61,506
Total liabilities and stockholders equity	\$ 85,877	\$ 79,624

The accompanying notes are an integral part of these financial statements.

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JOE S JEANS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

		Three months ended			Nine months ended			
	Augu	ıst 31, 2010		August 31, 2009	August 31, 2010		August 31, 2009	
	-	(unaudited)			(unaudited)			
Net sales	\$	25,534	\$	21,238	\$ 74,611	\$	54,899	
Cost of goods sold		13,732		10,864	39,942		27,576	
Gross profit		11,802		10,374	34,669		27,323	
Operating expenses								
Selling, general and administrative		10,070		7,394	29,986		21,383	
Depreciation and amortization								