FRANKLIN FINANCIAL SERVICES CORP /PA/ Form 10-Q May 08, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

| (Mark | () |
|---------|-----|
| UVIAI'K | One |

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2008,

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 0-12126

FRANKLIN FINANCIAL SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

PENNSYLVANIA

(State or other jurisdiction of incorporation or organization)

25-1440803

(I.R.S. Employer Identification No.)

20 SOUTH MAIN STREET (P.O. BOX 6010), CHAMBERSBURG, PA 17201-0819

(Address of principal executive offices)

OR 1

717/264-6116

| (Registrant | s telephone | number. | including | area code) |
|-------------|-------------|---------|-----------|------------|
| | | | | |

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer O

Accelerated filer X

Non-accelerated filer O (Do not check if a smaller reporting company)

Smaller reporting company O

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes o No x

There were 3,834,557 outstanding shares of the Registrant s common stock as of April 30, 2008.

OR 2

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Part I FINANCIAL INFORMATION

Item 1 Financial Statements

Consolidated Balance Sheets

(Amounts in thousands, except per share data)

(unaudited)

| | March 31 2008 | December 31 2007 |
|---|------------------|---------------------|
| Assets | | |
| Cash and due from banks | \$ 22,717 | \$ 17,871 |
| Fed funds sold | 1,000 | 7,400 |
| Interest bearing deposits in other banks | 729 | 220 |
| Total cash and cash equivalents | 24,446 | 25,491 |
| Investment securities available for sale | 156,660 | 164,990 |
| Restricted stock | 4,649 | 3,916 |
| Loans held for sale | | 476 |
| Loans | 588,981 | 571,617 |
| Allowance for loan losses | (7,393) | (7,361) |
| Net Loans | 581,588 | 564,256 |
| Premises and equipment, net | 13,953 | 13,862 |
| Bank owned life insurance | 18,381 | 18,215 |
| Goodwill | 8,520 | 8,520 |
| Other intangible assets | 2,620 | 2,710 |
| Equity method investment | 3,911 | 4,077 |
| Other assets | 14,261 | 13,858 |
| Total assets | \$ 828,989 | \$ 820,371 |
| | | |
| Liabilities | | |
| Deposits | | |
| Demand (non-interest bearing) | \$ 88,569 | \$ 84,920 |
| Savings and interest checking | 348,003 | 361,243 |
| Time | 156,440 | 160,114 |
| Total Deposits | 593,012 | 606,277 |
| · | · | |
| Securities sold under agreements to repurchase | 76,247 | 68,157 |
| Short-term borrowings | 500 | |
| Long-term debt | 72,123 | 59,714 |
| Other liabilities | 9,193 | 8,581 |
| Total liabilities | 751,075 | 742,729 |
| Shareholders equity | | |
| Common stock \$1 par value per share, 15,000 shares authorized with 4,299 shares issued, and | | |
| 3,835 shares and 3,845 shares outstanding at March 31, 2008 and December 31, 2007, | | |
| respectively | 4,299 | 4,299 |
| Capital stock without par value, 5,000 shares authorized with no shares issued or outstanding | 4,277 | 4,299 |
| Additional paid in capital | 32,694 | 32,620 |

| Retained earnings | 49,059 | 47,946 |
|--|-------------------------|---------|
| Accumulated other comprehensive income | 40 | 664 |
| Treasury stock, 464 shares and 454 shares at cost at March 31, 2008 and December 31, 2007, | | |
| respectively | (8,178) | (7,887) |
| Total shareholders equity | 77,914 | 77,642 |
| | | |
| Total liabilities and shareholders equity | \$ 828,989 \$ | 820,371 |

 $\label{thm:companying} \textit{notes are an integral part of these financial statements}.$

Consolidated Statements of Income

(Amounts in thousands, except per share data)

(unaudited)

| | For the Three Months Ended | | | |
|---|----------------------------|----|--------|--|
| | March | | | |
| | 2008 | | 2007 | |
| Interest Income | | | | |
| Loans, including fees | \$ 9,643 | \$ | 9,546 | |
| Interest and dividends on investments: | | | | |
| Taxable interest | 1,366 | | 1,598 | |
| Tax exempt interest | 562 | | 560 | |
| Dividend income | 75 | | 85 | |
| Federal funds sold | 32 | | 51 | |
| Deposits and obligations of other banks | 4 | | 12 | |
| Total interest income | 11,682 | | 11,852 | |
| Interest Expense | | | | |
| Deposits | 2,856 | | 4,564 | |
| Securities sold under agreements to repurchase | 608 | | 913 | |
| Short-term borrowings | 13 | | 24 | |
| Long-term debt | 691 | | 488 | |
| Total interest expense | 4,168 | | 5,989 | |
| Net interest income | 7,514 | | 5,863 | |
| Provision for loan losses | 215 | | 150 | |
| Net interest income after provision for loan losses | 7,299 | | 5,713 | |
| Noninterest Income | | | | |
| Investment and trust services fees | 915 | | 995 | |
| Loan service charges and fees | 177 | | 150 | |
| Mortgage banking activities | (109) | | 90 | |
| Deposit service charges and fees | 592 | | 547 | |
| Other service charges and fees | 299 | | 280 | |
| Increase in cash surrender value of life insurance | 166 | | 160 | |
| Equity method investments | (166) | | (57) | |
| Other | 22 | | 53 | |
| Securities gains, net | 107 | | 278 | |
| Total noninterest income | 2,003 | | 2,496 | |
| Noninterest Expense | | | | |
| Salaries and benefits | 3,101 | | 2,815 | |
| Net occupancy expense | 458 | | 386 | |
| Furniture and equipment expense | 216 | | 254 | |
| Advertising | 314 | | 270 | |
| Legal and professional fees | 248 | | 267 | |
| Data processing | 357 | | 378 | |
| Pennsylvania bank shares tax | 170 | | 171 | |
| Intangible amortization | 90 | | 90 | |
| Other | 895 | | 1,062 | |
| Total noninterest expense | 5,849 | | 5,693 | |
| Income before Federal income taxes | 3,453 | | 2,516 | |
| Federal income tax expense | 921 | | 452 | |

\$

2,532

\$

Net income

2,064

| Per share data | | |
|----------------------------|------------|------------|
| Basic earnings per share | \$ 0.66 | \$ 0.54 |
| Diluted earnings per share | \$ 0.66 | \$ 0.54 |
| Cash dividends declared | \$ 0.26 | \$ 0.25 |

The accompanying notes are an integral part of these financial statements.

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Consolidated Statements of Changes in Shareholders Equity

for the Three Months Ended March 31, 2008 and 2007

(unaudited)

| (Dollars in thousands, except per share data) | _ | ommon Stock | Additional Paid-in Capital | Retained Carnings | ccumulated Other mprehensive Income | - | Freasury Stock | Total |
|---|----|----------------|----------------------------------|----------------------|--|----|-------------------|--------|
| Balance at December 31, 2006 | \$ | 4,299 | \$ 32,251 | \$ 42,649 | \$ 236 | \$ | (7,821) \$ | 71,614 |
| Comprehensive income: | | | | | | | | |
| Net income | | | | 2,064 | | | | 2,064 |
| Unrealized loss on securities, net of | | | | | | | | |
| reclassification adjustments and taxes | | | | | (170) | | | (170) |
| Total Comprehensive income | | | | | | | | 1,894 |
| | | | | | | | | |
| Cash dividends declared, \$.25 per share | | | | (960) | | | | (960) |
| Common stock issued under stock option plans | | | 5 | | | | 19 | 24 |
| Treasury shares issued to dividend reinvestment | | | | | | | | |
| plan | | | 65 | | | | | |