ALLIANCE IMAGING INC /DE/ Form 10-Q August 09, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended: June 30, 2007

Commission File Number: 1-16609

ALLIANCE IMAGING, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

33-0239910 (IRS Employer Identification Number)

1900 South State College Boulevard Suite 600 Anaheim, California 92806

(Address of principal executive office)

(714) 688-7100

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934, during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer O

Accelerated Filer X

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of July 31, 2007:

Common Stock, \$.01 par value, 50,893,396 shares

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PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

ALLIANCE IMAGING, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (in thousands)

| | December 31, 2006 | June 30, 2007 |
|---|----------------------|------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 16,440 | \$ 36,507 |
| Accounts receivable, net of allowance for doubtful accounts | 51,569 | 57,096 |
| Deferred income taxes | 20,199 | 24,538 |
| Prepaid expenses and other current assets | 4,211 | 6,067 |
| Other receivables | 8,096 | 7,832 |
| Total current assets | 100,515 | 132,040 |
| Equipment, at cost | 769,967 | 772,482 |
| Less accumulated depreciation | (425,790) | (432,877) |
| Equipment, net | 344,177 | 339,605 |
| Goodwill | 150,069 | 150,069 |
| Other intangible assets, net | 35,782 | 33,384 |
| Deferred financing costs, net | 6,947 | 6,337 |
| Other assets | 27,036 | 17,159 |
| Total assets | \$ 664,526 | \$ 678,594 |
| LIABILITIES AND STOCKHOLDERS DEFICIT | | |
| Current liabilities: | | |
| Accounts payable | \$ 14,525 | \$ 11,768 |
| Accrued compensation and related expenses | 16,993 | 13,092 |
| Accrued interest payable | 4,320 | 4,419 |
| Income taxes payable | 637 | |
| Other accrued liabilities | 32,331 | 28,926 |
| Current portion of long-term debt | 2,858 | 3,042 |
| Total current liabilities | 71,664 | 61,247 |
| Long-term debt, net of current portion | 373,026 | 374,348 |
| Senior subordinated notes | 153,541 | 153,541 |
| Minority interests and other liabilities | 4,376 | 5,365 |
| Deferred income taxes | 78,893 | 87,691 |
| Total liabilities | 681,500 | 682,192 |
| Commitments and contingencies (Note 10) | | |
| Stockholders deficit: | | |
| Common stock | 499 | 503 |
| Additional paid-in deficit | (7,070) | (3,616) |
| Accumulated comprehensive income | 1,356 | 825 |
| Accumulated deficit | (11,759) | (1,310) |
| Total stockholders deficit | (16,974) | (3,598) |
| Total liabilities and stockholders deficit | \$ 664,526 | \$ 678,594 |

See accompanying notes.

ALLIANCE IMAGING, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (Unaudited) (in thousands, except per share amounts)

| | • | rter Ende e 30, 5 | d | 2007 | 7 | | Six I June 2006 | , | ıded | 200' | 7 | |
|--|------|-------------------------|---|------|---------|---|-----------------------|---------|------|------|---------|---|
| Revenues | \$ | 115,305 | | \$ | 111,756 |) | \$ | 230,648 | | \$ | 221,162 | 2 |
| Costs and expenses: | | | | | | | | | | | | |
| Cost of revenues, excluding depreciation and amortization | 62,5 | 593 | | 58,1 | 52 | | 122 | ,460 | | 114 | ,329 | |
| Selling, general and administrative expenses | 13,6 | 511 | | 14,5 | 543 | | 27,3 | 867 | | 29,2 | 271 | |
| Severance and related costs | 47 | | | 164 | | | 536 | | | 240 | | |
| Depreciation expense | 20,9 | 919 | | 20,7 | 88 | | 41,9 | 020 | | 41,5 | 589 | |
| Amortization expense | 1,22 | 29 | | 1,19 | 94 | | 2,47 | 73 | | 2,40 |)4 | |
| Interest expense, net of interest income | 10,0 |)22 | | 10,3 | 388 | | 19,7 | '96 | | 20,4 | 162 | |
| Other (income) and expense, net | (256 | 5 |) | (21) | l |) | 472 | | | (53 | 1 |) |
| Total costs and expenses | 108 | ,165 | | 105 | ,018 | | 215 | ,024 | | 207 | ,764 | |
| Income before income taxes, minority interest expense, and | | | | | | | | | | | | |
| earnings from unconsolidated investees | 7,14 | 10 | | 6,73 | 38 | | 15,6 | 524 | | 13,3 | 398 | |
| Income tax expense | 3,55 | 56 | | 3,24 | 1 | | 7,20 |)7 | | 7,19 | 93 | |
| Minority interest expense | 495 | | | 471 | | | 1,03 | 35 | | 992 | | |
| Earnings from unconsolidated investees | (1,9 | 77 |) | (1,7 | 52 |) | (3,0 | 17 |) | (5,2 | 36 |) |
| Net income | \$ | 5,066 | | \$ | 4,778 | | \$ | 10,399 | | \$ | 10,449 | |
| Comprehensive income, net of taxes: | | | | | | | | | | | | |
| Net income | \$ | 5,066 | | \$ | 4,778 | | \$ | 10,399 | | \$ | 10,449 | |
| Unrealized gain (loss) on hedging transactions, net of taxes | 273 | | | (262 | 2 |) | 825 | | | (53 | 1 |) |
| Comprehensive income | \$ | 5,339 | | \$ | 4,516 | | \$ | 11,224 | | \$ | 9,918 | |
| Earnings per common share: | | | | | | | | | | | | |
| Basic | \$ | 0.10 | | \$ | 0.09 | | \$ | 0.21 | | \$ | 0.21 | |
| Diluted | \$ | 0.10 | | \$ | 0.09 | | \$ | 0.21 | | \$ | 0.20 | |
| Weighted average number of shares of common stock and common | | | | | | | | | | | | |
| stock equivalents: | | | | | | | | | | | | |
| Basic | 49,7 | 758 | | 50,4 | 62 | | 49,6 | 684 | | 50,2 | 210 | |
| Diluted | 50,2 | 232 | | 51,6 | 509 | | 50,1 | .07 | | 51,3 | 353 | |

See accompanying notes.

ALLIANCE IMAGING, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (in thousands)

| | Six Months E June 30, | |
|---|---------------------------------------|------------------|
| Operating activities: | 2006 | 2007 |
| Net income | \$ 10.399 | \$ 10,449 |
| Adjustments to reconcile net income to net cash provided by operating activities: | φ 10,379 | \$ 10,449 |
| Provision for doubtful accounts | 1,593 | 2,334 |
| Non-cash share-based compensation | 1,395 | 1,845 |
| Depreciation and amortization | 44,393 | 43,993 |
| Amortization of deferred financing costs | 794 | 795 |
| Adjustment of swaps to fair value | (494) | |
| Distributions less than equity in undistributed income of investees | (188) | (469 |
| Distributions less main equity in undistributed medine of investees | 6,552 | 5,361 |
| Excess tax benefit from share-based payment arrangements | 0,552 | (567 |
| Loss (gain) on sale of assets | 472 | (531 |
| | 472 | (331 |
| Changes in operating assets and liabilities: | ((002) | (7.961 |
| Accounts receivable Propose and other current essets | (6,903) | (7,861 |
| Prepaid expenses and other current assets Other receivables | (1,312) (2,091) | (1,856 264 |
| Other assets | | |
| | (848) | (945 |
| Accounts payable | (8,915) | () |
| Accrued compensation and related expenses | 1,866 | (3,901 |
| Accrued interest payable | 128 | 99 |
| Income taxes payable | (11) | |
| Other accrued liabilities | 1,934 | (3,389 |
| Minority interests and other liabilities | (259) | |
| Net cash provided by operating activities | 48,418 | 43,821 |
| Investing activities: | (42.025 | (24.025 |
| Equipment purchases | (43,035) | |
| Decrease in deposits on equipment | 10,388 | 9,814 |
| Proceeds from sale of assets | 2,322 | 1,978 |
| Net cash used in investing activities | (30,325) | (23,143 |
| Financing activities: | (1.024) | (1.550 |
| Principal payments on equipment debt | (1,934) | () |
| Proceeds from equipment debt | (2 (75 | 138 (600 |
| Principal payments on term loan facility | (2,675) | (|
| Principal payments on revolving loan facility | (28,825) | () |
| Proceeds from revolving loan facility | 13,500 (186) | 7,000 |
| Payments of debt issuance costs | · · · · · · · · · · · · · · · · · · · | |
| Proceeds from exercise of employee stock options | 1,029 | 1,019 |
| Excess tax benefit from share-based payment arrangements | (10.001) | 567 |
| Net cash used in financing activities | (19,091) (998) | (611 |
| Net (decrease) increase in cash and cash equivalents | (| 20,067 16,440 |
| Cash and cash equivalents, beginning of period | 13,421 | -) - |
| Cash and cash equivalents, end of period | \$ 12,423 | \$ 36,507 |
| Supplemental disclosure of cash flow information: | ф <u>10</u> ст.с. | ¢ 10.70 |
| Interest paid | \$ 19,676 | \$ 18,794 |
| Income taxes paid, net of refunds | 767 | 2,113 |
| Supplemental disclosure of non-cash investing and financing activities: | | ¢ 1017 |
| Net book value of assets exchanged | \$ 5,439 | \$ 1,016 |
| Capital lease obligations assumed for the purchase of equipment debt | 1,839 | 3,518 |
| Equipment debt transferred to unconsolidated investee | (2,772) | (52) |
| Comprehensive income (loss) from hedging transactions, net of taxes | 825 | (531 |

See accompanying notes.

ALLIANCE IMAGING, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2007

(Unaudited)

(Dollars in thousands, except per share amounts)

1. Basis of Presentation, Principles of Consolidation, and Use of Estimates

Basis of Presentation The accompanying unaudited condensed consolidated financial statements have been prepared by Alliance Imaging, Inc. (the Company) in accordance with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (including normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the quarter and six-month periods ended June 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007. The accompanying unaudited condensed consolidated financial statements and notes to the consolidated financial statements for the year ended December 31, 2006.

Principles of Consolidation The accompanying unaudited condensed consolidated financial statements of the Company include the assets, liabilities, revenues and expenses of all majority owned subsidiaries over which the Company exercises control. Intercompany transactions have been eliminated. The Company records minority interest expense related to its consolidated subsidiaries which are not wholly owned. Investments in non-consolidated investees are accounted for under the equity method. At June 30, 2006 and 2007, the Company had \$2,065 and \$713, respectively, in accounts payable related to deposits on equipment.

Use of Estimates The preparation of condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

2. Share-Based Compensation

The Company adopted Statement of Financial Accounting Standards No. 123(R) (revised December 2004), Share-Based Payment (SFAS 123(R)), in the fiscal year beginning January 1, 2006, using the modified prospective application transition method. Under SFAS 123(R), the Company now records in its consolidated statements of operations (i) compensation cost for options granted, modified, repurchased or cancelled on or after January 1, 2006 under the provisions of SFAS 123(R) and (ii) compensation cost for the unvested portion of options granted prior to January 1, 2006 over their remaining vesting periods using the amounts previously measured under SFAS 123 for pro forma disclosure purposes.

In November 2005, the Financial Accounting Standards Board (FASB) issued FASB Staff Position FAS123R-3, Transition Election to Accounting for the Tax Effects of Share-Based Payment Awards (FSP). The Company has elected to follow the alternative transition method as described in the FSP for computing its additional paid-in capital pool. In addition, the Company treats the tax deductions from stock options as being realized when they reduce taxes payable in accordance with the principles and timing under the relevant tax law.

Stock Option Plans and Awards

On November 2, 1999, in connection with a series of transactions contemplated by an Agreement and Plan of Merger between Viewer Acquisition Corp and the Company in November 1999, the Company adopted an employee stock option plan (the 1999 Equity Plan) pursuant to which options and awards with respect to a total of 6,325,000 shares of the Company's common stock became available for grant. On May 30, 2007 the Company adopted an amendment to the 1999 Equity Plan which increased the number of shares available to be awarded to 8,025,000 shares. As of June 30, 2007, a total of 1,957,785 shares are available for grant under the 1999 Equity Plan. Options are granted with exercise prices equal to fair value of the Company's common stock at the date of grant, except as noted below. All options have 10-year terms. A portion of the options vest in equal increments over five years and a portion vest after eight years (subject to acceleration if certain financial performance targets are achieved). The Company settles stock option exercises with newly issued shares of common stock.

The Company is using the Black-Scholes option pricing model to value the compensation expense associated with stock-based awards. The fair value of each option award is estimated on the date of grant using the Black-Scholes option pricing model that uses the assumptions noted in the table below. In addition, forfeitures are estimated when recognizing compensation expense, and the estimate of forfeitures will be adjusted over the requisite service period to the extent that actual forfeitures differ, or are expected to differ, from such estimates. Changes in estimated forfeitures will be recognized through a cumulative catch-up adjustment in the period of change and will also impact the amount of compensation expense to be recognized in future periods. The Company records non-cash share-based compensation for stock options granted with exercise prices below the fair value of the Company s common stock at the date of grant and for certain stock options subject to amended performance targets under the 1999 Equity Plan, as discussed below.

The following weighted average assumptions were used in the estimated grant date fair value calculations for stock option awards:

| | Six Months Ended June 30, | |
|----------------------------------|------------------------------|--------|
| | 2006 | 2007 |
| Risk free interest rate | 4.55 % | 4.74 % |
| Expected dividend yield | 0.00 % | 0.00 % |
| Expected stock price volatility | 56.7 % | 60.4 % |
| Average expected life (in years) | 6.69 | 6.61 |

There were no stock options granted during the second quarters ended June 30, 2006 or 2007.

The expected stock price volatility rates are based on a blend of the historical volatility of the Company s common stock and peer implied volatility. The risk free interest rates are based on the U.S. Treasury yield curve in effect at the time of grant for periods corresponding with the expected life of the option or award. The average expected life represents the weighted average period of time that options or awards granted are expected to be outstanding, as calculated using the simplified method described in the Securities and Exchange Commission s Staff Accounting Bulletin No. 107.

In November 2000, the Company granted stock options to certain employees at exercise prices below the fair value of the Company s common stock, of which 35,000 options were outstanding at June 30, 2007. The exercise prices of these options and the fair value of the Company s common stock on the grant date were \$5.60 and \$9.52 per share, respectively.

Under the 1999 Equity Plan, a portion of the options granted are performance options. These options vest on the eighth anniversary of the grant date if the option holder is still an employee, but the vesting accelerates if the Company meets the operating performance targets specified in the option

agreements. On June 20, 2001, the Company s compensation committee authorized the Company to amend the option agreements under its 1999 Equity Plan to reduce the performance targets for 1,899,600 performance options out of the 2,284,222 performance options outstanding. On May 18, 2004, the Company s compensation committee authorized the Company to make a second amendment to the option agreements under its 1999 Equity Plan to further reduce the performance targets for all of the 1,914,500 performance options outstanding. As a result of the amendment, if the Company achieves the reduced performance targets but does not achieve the original performance targets, and an option holder terminates employment prior to the eighth anniversary of the option grant date, the Company would be required to record a non-cash stock-based compensation charge equal to the amount by which the actual value of the shares subject to the performance option on the date of the amendment exceeded the option s exercise price.

The following table summarizes the Company s stock option activity:

| | Number of Shares | Weighted- Average Exercise Price | Weighted- Average Remaining Contractual Term | Aggregate Intrinsic Value |
|--|---------------------|--|--|---------------------------------|
| Outstanding at December 31, 2006 | 4,094,325 | \$ 5.93 | | |
| Granted | 655,500 | 7.28 | | |
| Exercised | (321,180) | 3.17 | | |
| Canceled | (483,035) | 5.92 | | |
| Outstanding at June 30, 2007 | 3,945,610 | \$ 6.38 | 7.45 | \$ 13,124 |
| Vested and expected to vest in the future at June 30, 2007 | 3,202,040 | \$ 6.31 | 7.13 | \$ 10,947 |
| Exercisable at June 30, 2007 | 1,413,128 | \$ 5.95 | 5.75 | \$ 5,296 |

The weighted average grant-date fair value of options granted during the six months ended June 30, 2006 and 2007 was \$2.58 per share and \$4.57 per share, respectively. The total intrinsic value of options exercised during the quarters ended June 30, 2006 and 2007 was \$298 and \$820, respectively. The total intrinsic value of options exercised during the six months ended June 30, 2006 and 2007 was \$389 and \$1,488, respectively. The total cash received from employees as a result of stock option exercises was \$759 and \$463 for the quarters ended June 30, 2006 and 2007, respectively. The total cash received from employees as a result of stock option exercises was \$1,029 and \$1,019 for the six months ended June 30, 2006 and 2007, respectively.

The following table summarizes the Company s unvested stock option activity:

| | Shares | Weighted Average Grant Date Fair Value |
|-------------------------------|-----------|---|
| Unvested at December 31, 2006 | 2,830,441 | \$ 3.54 |
| Granted | 655,500 | 4.57 |
| Vested | (547,309) | 3.63 |
| Canceled | (406,150) | 3.26 |
| Unvested at June 30, 2007 | 2,532,482 | \$ 3.79 |

At June 30, 2007, the total unrecognized fair value compensation cost related to unvested stock options granted to both employees and non-employees was \$5,383, which is expected to be recognized over a remaining weighted-average period of 3.39 years. The valuation model applied in this calculation utilizes highly subjective assumptions that could potentially change over time, including the expected forfeiture

rate and performance targets. Therefore the amount of unrecognized compensation expense noted above does not necessarily represent the value that will ultimately be realized by the Company in the statements of operations. The total fair value of shares vested during the quarter and six months ended June 30, 2006 was \$167, and \$1,024, respectively. The total fair value of shares vested during the quarter and six months ended June 30, 2007 was \$45, and \$1,986, respectively.

Restricted Stock Awards

The 1999 Equity Plan, as amended and restated, permits the award of restricted stock, restricted stock units, stock bonus awards and performance-based awards. During 2007, the Company granted 625,000 restricted stock awards (award) to certain employees of the Company, with an effective grant date of January 1, 2007. These awards cliff vest after three years, provided that the employee remains continuously employed through the issuance date. For the quarter and six months ended June 30, 2007 the Company recorded non-cash share-based compensation expense related to these grants of \$252 and \$498, respectively.

The following table summarizes the Company s unvested restricted stock activity:

| | Shares | Weighted Average Grant Date Fair Value |
|-------------------------------|---------|---|
| Unvested at December 31, 2006 | | |
| Granted | 625,000 | \$ 6.65 |
| Vested | | |
| Canceled | | |
| Unvested at June 30, 2007 | 625,000 | \$ 6.65 |

At June 30, 2007, the total unrecognized fair value compensation cost related to restricted stock awards granted to employees was \$2,533, which is expected to be recognized over a remaining weighted-average period of 2.51 years. The valuation model applied in this calculation utilizes highly subjective assumptions that could potentially change over time, including the expected forfeiture rate. Therefore the amount of unrecognized compensation expense noted above does not necessarily represent the value that will ultimately be realized by the Company in the statements of operations.

Stock Bonus Award

During 2006 and 2007, the Company granted stock bonus awards (award) to certain employees of the Company. On the issuance date, the Company shall issue a number of shares of the Company s common stock (shares), equal to the bonus award divided by the fair market value of the shares at that time, provided that the employee remains continuously employed through the issuance date. For the quarter and six months ended June 30, 2006, the Company recorded non-cash share based compensation expense related to these grants of \$125 and \$250, respectively. For the quarter and six months ended June 30, 2007 the Company recorded non-cash share based compensation expense related to these grants of \$167 and \$333, respectively.

At June 30, 2007, the total unrecognized fair value compensation cost related to the stock bonus awards granted to employees was \$917, which is expected to be recognized over a remaining weighted-average period of 1.69 years. The valuation model applied in this calculation utilizes highly subjective assumptions that could potentially change over time, including the expected forfeiture rate. Therefore the amount of unrecognized compensation expense noted above does not necessarily represent the value that will ultimately be realized by the Company in the statements of operations.

3. Recent Accounting Pronouncements

Uncertainty in Income Taxes In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, (FIN 48), an interpretation of FASB Statement No. 109, Accounting for Income Taxes, (FASE 109). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB 109. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN 48 was effective for fiscal years beginning after December 15, 2006. The cumulative effect, if any, of applying FIN 48 is to be reported as an adjustment to the opening balance of retained earnings in the year of adoption. The impact of the Company s reassessment of its tax positions in accordance with FIN 48 did not have a material effect on the results of operations, financial condition or liquidity. See further discussion of FIN 48 at Note 8.

Fair Value Measurements In September 2006, the FASB issued SFAS 157, Fair Value Measurements (SFAS 157), which enhances the existing guidance for measuring assets and liabilities using fair value. This statement provides a single definition of fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS 157 emphasizes fair value as a market-based measurement instead of an entity-specific measurement. The statement sets out a fair value hierarchy with the highest priority being quoted prices in active markets. SFAS 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The Company is currently evaluating the provisions of SFAS 157 and the impact on its consolidated financial position and results of operations. The Company will adopt SFAS 157 for the fiscal year beginning January 1, 2008.

Fair Value Option for Financial Assets and Liabilities In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115 (SFAS 159), which permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. This Statement is expected to expand the use of fair value measurement, which is consistent with the Board's long-term measurement objectives for accounting for financial instruments. SFAS 159 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The Company is currently evaluating the provisions of SFAS 159 and the impact on our consolidated financial position and results of operations. The Company will adopt SFAS 159 for the fiscal year beginning January 1, 2008.

4. Goodwill and Intangible Assets

Changes in the carrying amount of goodwill are as follows:

| Balance at December 31, 2006 | \$ 150,069 |
|---|---------------|
| Additions to goodwill during the period | |
| Balance at June 30, 2007 | \$ 150,069 |

Intangible assets consisted of the following:

| | December 31, 2006 Gross Carrying Amount | Accumulated Amortization | Intangible Assets, net | June 30, 2007 Gross Carrying Amount | Accumulated Amortization | Intangible Assets, net |
|-------------------------------|---|-----------------------------|---------------------------|---|-----------------------------|---------------------------|
| Amortizing intangible | | | | | | |
| assets: | | | | | | |
| Customer contracts | \$ 51,063 | \$ (22,909) | \$ 28,154 | \$ 51,063 | \$ (24,946) | \$ 26,117 |
| Other | 7,175 | (2,726) | 4,449 | 6,910 | (3,092) | 3,818 |
| Total amortizing intangible | | | | | | |
| assets | \$ 58,238 | \$ (25,635) | \$ 32,603 | \$ 57,973 | \$ (28,038) | \$ 29,935 |
| Intangible assets not subject | | | | | | |
| to amortization | | | \$ 3,179 | | | \$ 3,449 |
| Total other intangible assets | | | \$ 35,782 | | | \$ 33,384 |

The Company reviews the recoverability of the carrying value of goodwill on an annual basis or more frequently when an event occurs or circumstances change to indicate an impairment of these assets has possibly occurred. Goodwill is allocated to the Company s various reporting units which represent the Company s geographical regions. The Company compares the fair value of the reporting unit to its carrying amount to determine if there is potential impairment.

Amortization expense for intangible assets subject to amortization was \$1,229 and \$1,194 for the quarters ended June 30, 2006 and 2007, respectively, and \$2,473 and \$2,404 for the six months ended June 30, 2006 and 2007, respectively. The intangible assets not subject to amortization represent certificate of needs and regulatory authority rights which have indefinite useful lives.

Estimated annual amortization expense for each of the fiscal years ending December 31, is presented below:

| 2007 | \$ 4,680 |
|------|----------|
| 2008 | 4,467 |
| 2009 | 4,146 |
| 2010 | 4,077 |
| 2011 | 3,935 |

5. Other Accrued Liabilities

Other accrued liabilities consisted of the following:

| | December 31, 2006 | June 30, 2007 |
|--|----------------------|------------------|
| Accrued systems rental and maintenance costs | \$ 2,596 | \$ 1,504 |
| Accrued site rental fees | 1,507 | 1,322 |
| Accrued property and sales taxes payable | 12,055 | 12,948 |
| Accrued self-insurance expense | 6,915 | 7,262 |
| Other accrued expenses | 9,258 | 5,890 |
| Total | \$ 32,331 | \$ 28,926 |

6. Long-Term Debt and Senior Subordinated Credit Facility

Long-term debt consisted of the following:

| | December 31, 2006 | June 30, 2007 |
|---|-------------------|------------------|
| Term loan facility | \$ 367,200 | \$ 366,600 |
| Senior subordinated notes | 153,541 | 153,541 |
| Equipment debt | 8,684 | 10,790 |
| Long-term debt, including current portion | 529,425 | 530,931 |
| Less current portion | 2,858 | 3,042 |
| Long-term debt | \$ 526,567 | \$ 527,889 |

7. Derivatives

In 2004, the Company entered into interest rate swap agreements, with notional amounts of \$56,813, \$46,813 and \$48,438 to manage the future cash interest payments associated with a portion of the Company s variable rate bank debt. These agreements are three years in length. Two of these agreements matured in the second quarter of 2007. One of these agreements will mature in the fourth quarter of 2007. As of June 30, 2006 and 2007, the fair value of the Company s interest rate swap agreements was \$3,318 and \$408, respectively. Under these arrangements, the Company receives three-month London Interbank Offered Rate (LIBOR) and pays a fixed rate of 3.15%, 3.89% and 3.69%, respectively. The net effect is to record interest expense at fixed rates of 5.65%, 6.39% and 6.19%, respectively, as the debt incurs interest based on three-month LIBOR plus 2.50%. For the quarter and six months ended June 30, 2006 the Company received net settlement amounts of \$465 and \$771, respectively. Changes in the fair value of the swap agreements are recorded in interest expense each period, as these transactions do not qualify for hedge accounting treatment. For the quarter and six months ended June 30, 2006 the Company received a reduction to interest expense of \$52 and \$494, respectively, based on the change in the fair value of these instruments. For the quarter and six months ended June 30, 2006 the Company recognized a reduction to interest expense of \$647 and \$1,318, respectively, based on the change in the fair value of these instruments. The Company recognized interest expense of \$647 and \$1,318, respectively, based on the change in the fair value of the swaps through interest expense.

In the first quarter of 2005, the Company entered into multiple interest rate collar agreements for its variable rate bank debt. The total underlying notional amount of the debt was \$178,000. Under these arrangements the Company has purchased a cap on the interest rate of 4.00% and has sold a floor of 2.25%. The Company paid a net purchase price of \$1,462 for these collars. These agreements are two and three years in length and mature at various dates between January 2007 and January 2008. As of June 30, 2006 and 2007, the fair value of the Company s interest rate collar agreements was \$3,901 and \$1,393, respectively. For the quarter and six month period ended June 30, 2006, the Company received a net settlement amount of \$287 and \$355, respectively. For the quarter and six month period ended June 30, 2007, the Company received a net settlement amount of \$468 and \$1,096, respectively. The Company has designated these collars as cash flow hedges of variable future cash flows associated with its long-term debt. For the quarters ended June 30, 2006 and 2007, the Company recognized \$273 and (\$262), net of tax, respectively, in comprehensive income (loss), based on the change in fair value of these instruments. For the six months ended June 30, 2006 and 2007, the Company recognized \$825, and (\$531), net of tax, respectively, based on the change in fair value of these instruments. The Company will record subsequent changes in the fair value of the collars through comprehensive income (loss) during the period these instruments are designated as hedges.

The Company accounts for derivative instruments and hedging activities in accordance with the provisions of SFAS 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133) and SFAS 138, Accounting for Certain Derivative Instruments and Hedging Activities (SFAS 138), an amendment of SFAS 133. On the date the Company enters into a derivative contract, management may designate the derivative as a hedge of the identified exposure. The Company formally documents all relationships between hedging instruments and hedged items, as well as the risk-management objective and strategy for undertaking various hedge transactions. In this documentation, the Company specifically identifies the firm commitment or forecasted transaction that has been designated as a hedged item and states how the hedging instrument is expected to hedge the risks related to the hedged item. The Company formally measures effectiveness of its hedging relationships, both at the hedge inception and on an ongoing basis, in accordance with its risk management policy. The Company would discontinue hedge accounting prospectively (i) if it is determined that the derivative is no longer effective in offsetting change in the cash flows of a hedged item, (ii) when the derivative expires or is sold, terminated or exercised, (iii) because it is probable that the forecasted transaction will not occur, (iv) because a hedged firm commitment no longer meets the definition of a firm commitment, or (v) if management determines that designation of the derivative as a hedge instrument is no longer appropriate. The Company s derivatives are recorded on the balance sheet at their fair value. For derivatives accounted for as cash flow hedges any unrealized gains or losses on fair value are included in comprehensive income, net of tax, assuming perfect effectiveness. Any ineffectiveness is recognized in earnings.

8. Income Taxes

For the quarter and six months ended June 30, 2007, the Company recorded a provision for income taxes of \$3,241 and \$7,193, or 40.4% and 40.8% of the Company s pretax income, respectively. For the quarter and six months ended June 30, 2006, the Company recorded a provision for income taxes of \$3,556 and \$7,207, or 41.2% and 40.9% of the Company s pretax income, respectively. The Company s effective tax rates were higher than the federal statutory rates primarily as a result of state income taxes.

FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB 109. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN 48 was effective for fiscal years beginning after December 15, 2006. The cumulative effect, if any, of applying FIN 48 is to be reported as an adjustment to the opening balance of retained earnings in the year of adoption. The impact of the Company s reassessment of its tax positions in accordance with FIN 48 did not have a material effect on the results of operations, financial condition or liquidity.

As of January 1, 2007, the Company provided a liability of \$1,495 for unrecognized tax benefits related to various federal and state income tax matters. This entire amount would reduce the Company s effective income tax rate if recognized.

The Company recognizes accrued interest and penalties related to unrecognized tax benefits in income tax expense. As of January 1, 2007, the Company had approximately \$176 in accrued interest and penalties which is included as a component of the \$1,495 unrecognized tax benefit noted above. The liability for the payment of interest and penalties did not materially change as of June 30, 2007.

Alliance Imaging, Inc. and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state tax jurisdictions. The Company is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ending December 31, 2003 through 2006. The Company and its subsidiaries state income tax returns are open to audit under the statute of limitations for the years

ending December 31, 2002 through 2006. The Company does not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

9. Earnings Per Common Share

The following table sets forth the computation of basic and diluted earnings per share (amounts in thousands, except per share amounts):

| | Ju | arter Ended ne 30, | 204 | 7 | Ju | Months End ne 30, | ed 200 | 7 |
|--|-----|-----------------------|-----|-------|-----|----------------------|-----------|--------|
| Numerator: | 200 | 00 | 200 |)/ | 200 | 0 | 200 | 1 |
| Net income | \$ | 5,066 | \$ | 4,778 | \$ | 10,399 | \$ | 10,449 |
| Denominator: | | | | | | | | |
| Denominator for basic earnings per share weighted-average | | | | | | | | |
| shares | 49 | ,758 | 50, | 462 | 49 | ,684 | 50, | 210 |
| Effect of dilutive securities: | | | | | | | | |
| Employee stock options | 47 | 4 | 1,1 | 47 | 42 | 3 | 1,1 | 43 |
| Denominator for diluted earnings per share adjusted | | | | | | | | |
| weighted-average shares | 50 | ,232 | 51, | ,609 | 50 | ,107 | 51, | 353 |
| Earnings per common share: | | | | | | | | |
| Basic | \$ | 0.10 | \$ | 0.09 | \$ | 0.21 | \$ | 0.21 |
| Diluted | \$ | 0.10 | \$ | 0.09 | \$ | 0.21 | \$ | 0.20 |
| Stock options excluded from the computation of diluted per | | | | | | | | |
| share amounts: | | | | | | | | |
| Weighted-average shares for which the exercise price exceeds | | | | | | | | |
| average market price of common stock | 1,1 | 41 | 530 | 0 | 1,1 | 82 | 587 | 7 |
| Average exercise price per share that exceeds average market | | | | | | | | |
| price of common stock | \$ | 11.32 | \$ | 11.79 | \$ | 11.31 | \$ | 11.59 |

10. Commitments and Contingencies

The Company has applied the disclosure provisions of FASB Interpretation No. 45 (FIN 45), Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, to its agreements that contain guarantee or indemnification clauses. These disclosure provisions expand those required by FASB Statement No. 5, Accounting for Contingencies, by requiring a guarantor to disclose certain type of guarantees, even if the likelihood of requiring the guarantor's performance is remote. The following is a description of arrangements in which the Company is the guarantor or indemnifies a party.

In the normal course of business, the Company has made certain guarantees and indemnities, under which it may be required to make payments to a guaranteed or indemnified party, in relation to certain transactions. The Company indemnifies other parties, including customers, lessors, and parties to other transactions with the Company, with respect to certain matters. The Company has agreed to hold the other party harmless against losses arising from certain events as defined within the particular contract, which may include, for example, litigation or claims arising from a breach of representations or covenants. In addition, the Company has entered into indemnification agreements with its executive officers and directors and the Company s bylaws contain similar indemnification obligations. Under these arrangements, the Company is obligated to indemnify, to the fullest extent permitted under applicable law, its current or former officers and directors for various amounts incurred with respect to actions, suits or

proceedings in which they were made, or threatened to be made, a party as a result of acting as an officer or director.

It is not possible to determine the maximum potential amount under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement. Historically, payments made related to these indemnifications have been immaterial. At June 30, 2007 the Company has determined that no liability is necessary related to these guarantees and indemnities.

The Company guarantees a portion of a loan on behalf of an unconsolidated investee under an agreement executed prior to 2002. The maximum potential future payment under this financial guarantee is \$51 at June 30, 2007. The Company has not recorded an obligation for this guarantee.

On May 5, 2005, Alliance Imaging, Inc. was served with a complaint filed in Alameda County Superior Court alleging wage and hour claims on behalf of a putative class of approximately 400 former and current California employees of the Company. On August 19, 2005, the plaintiffs filed an amended complaint, which the Company answered on September 23, 2005. In this suit, captioned Linda S. Jones, et al. v. Alliance Imaging, Inc., et al., the plaintiffs allege violations of California s wage, meal period, and break time laws and regulations. Plaintiffs sought recovery of unspecified economic damages, statutory penalties, attorneys fees, and costs of suit. On or about March 10, 2006, plaintiffs filed a second amended complaint adding a cause of action for conversion and a plea for punitive damages. The Company filed a demurrer seeking to strike the new claim and plea. On July 19, 2006, the Company and the Plaintiffs entered into a tentative settlement of the Class Action Complaint pursuant to which the Company agreed to pay \$2,500 in exchange for dismissal with prejudice of all claims brought on behalf of the putative class under the Class Action Complaint. On September 8, 2006, the settlement was preliminarily approved by the court and a conditional class was certified for purposes of seeking class approval of the settlement. On October 2, 2006, notice was mailed to the conditional class members outlining the terms of the settlement and providing all class members with an opportunity to opt out of the settlement prior to the final approval hearing scheduled for November 27, 2006. Two putative class members opted out of the class, and there were no objections submitted. The final approval hearing was held on November 27, 2006 as scheduled, and the Court granted final approval of the settlement. The settlement amount was distributed by the class settlement Agreement.

The Company from time to time is involved in routine litigation and regulatory matters incidental to the conduct of its business. The Company believes that resolution of such matters will not have a material adverse effect on its consolidated results of operations or financial position.

11. Related-Party Transactions

The Company recorded management fees payable to Kohlberg Kravis Roberts & Co (KKR) of \$163 and \$325 for the quarter and six months ended June 30, 2006. The Company recorded management fees payable to KKR of \$30 and \$193 for the quarter and six months ended June 30, 2007. As of April 16, 2007 KKR no longer provides financial advisory services.

On April 16, 2007, funds managed by Oaktree Capital Management, LLC (Oaktree) and MTS Health Investors, LLC (MTS) purchased approximately 24,501,505 shares of the Company s common stock from a fund managed by an affiliate of KKR. Upon completion of the transaction, Oaktree and MTS owned in the aggregate approximately 49.7% of the outstanding shares of common stock of the Company. The Company does not pay management fees to Oaktree and MTS for their financial advisory services.

Revenue from management agreements with unconsolidated equity investees was \$4,173 and \$4,156 for the quarters ended June 30, 2006 and 2007, respectively, and \$8,529 and \$8,111 for the six months ended June 30, 2006 and 2007, respectively.

12. Investments in Unconsolidated Investees

The Company has direct ownership in four unconsolidated investees at June 30, 2007. The Company owns between 33.3 percent and 50 percent of these investees, expiring at various dates through 2023. At June 30, 2007 the Company also has ownership in an unconsolidated investee of Alliance Oncology (AO), a consolidated joint venture of the Company. AO owns 50% of this investee and provides management services under an agreement which expires in 2025. All of these investees are accounted for under the equity method since the Company does not exercise control over the operations of these investees.

Set forth below is certain financial data of these investees (amounts in thousands):

| | December 31, 2006 | June 30, 2007 |
|------------------------------|----------------------|------------------|
| Combined Balance Sheet Data: | | |
| Current assets | \$ 10,033 | \$ 11,501 |
| Noncurrent assets | 26,182 | 23,254 |
| Current liabilites | 7,741 | 7,340 |
| Noncurrent liabilites | 11,822 | 9,730 |

| | Quarter Ended June 30, 2006 | 2007 | Six Months End June 30, 2006 | ded 2007 |
|--|-----------------------------------|----------|------------------------------------|-------------|
| Combined Operating Results: | | | | |
| Revenues | \$ 10,469 | \$ 9,052 | \$ 20,750 | \$ 18,209 |
| Expenses | 7,864 | 6,970 | 15,862 | 13,148 |
| Net income | 2,605 | 2,082 | 4,888 | 5,061 |
| Equity in earnings of unconsolidated investees | 1,977 | 1,752 | 3,017 | 5,236 |

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

We are a leading national provider of shared-service and fixed-site diagnostic imaging services, based upon annual revenue and number of diagnostic imaging systems deployed. Our principal sources of revenue are derived from magnetic resonance imaging (MRI) and positron emission tomography and positron emission tomography/computed tomography (PET and PET/CT). We provide imaging and therapeutic services primarily to hospitals and other healthcare providers on a shared and full-time service basis. We also provide services through a growing number of fixed-sites primarily to hospitals or health systems. Our services normally include the use of our imaging systems, technologists to operate the systems, equipment maintenance and upgrades and management of day-to-day shared-service and fixed-site diagnostic imaging operations. We also provide non scan-based services, which includes only the use of our imaging systems under a short-term contract. For the six months ended June 30, 2007, MRI services and PET and PET/CT services generated 60% and 31% of our revenue, respectively. The remaining revenue was comprised of other modality diagnostic imaging services revenue, primarily computed tomography (CT), and management contract revenue. We had 484 diagnostic imaging systems, including 318 MRI systems and 75 PET or PET/CT systems and served over 1,000 clients in 43 states at June 30, 2007. Of these 484 diagnostic imaging systems, 74 were located in fixed-sites, which constitutes systems installed in hospitals or other buildings on hospital campuses, including modular buildings, systems installed inside medical groups offices or medical buildings, and free-standing fixed-sites, which includes systems installed in a medical office building, ambulatory surgical center, or other retail space. Of these 74 fixed-sites, 63 were MRI fixed-sites, four were PET or PET/CT fixed-sites and seven were other modality fixed-sites.

Approximately 90% of our revenues for the six months ended June 30, 2007 were generated by providing services to hospitals and other healthcare providers, which we refer to as wholesale revenues. Our wholesale revenues are typically generated from contracts that require our clients to pay us based on the number of scans we perform on patients on our clients behalf, although some pay us a flat fee for a period of time regardless of the number of scans we perform. These payments are due to us independent of our clients receipt of reimbursement from third-party payors. We typically deliver our services for a set number of days per week through exclusive, long-term contracts with hospitals and other healthcare providers. The initial terms of these contracts average approximately three years in length for mobile services and approximately five to 10 years in length for fixed-site arrangements. These contracts often contain automatic renewal provisions and certain contracts have cancellation clauses if the hospital or other healthcare provider purchases their own system. We price our contracts based on the type of system used, the scan volume, and the number of ancillary services provided. Pricing is also affected by competitive pressures.

Approximately 10% of our revenues for the six months ended June 30, 2007 were generated by providing services directly to patients from our sites located at or near hospitals or other healthcare provider facilities, which we refer to as retail revenue. Our revenue from these sites is generated from direct billings to patients or their third-party payors, including Medicare, which are recorded net of contractual discounts and other arrangements for providing services at discounted prices. We typically charge a higher price per scan under retail billing than we do under wholesale billing.

Fixed-sites can be structured as either wholesale or retail arrangements. Revenues from these fixed-sites are included in both our wholesale or retail revenues, respectively.

On February 8, 2006, the Deficit Reduction Act of 2005 (DRA) was signed into law by President George W. Bush. The DRA imposes caps on Medicare payment rates for certain imaging services, including MRI and PET, furnished in physician s offices and other non-hospital based settings. Under the

cap, payments for specified imaging services cannot exceed the hospital outpatient payment rates for those services. This change applies to services furnished on or after January 1, 2007. The limitation is applicable to the technical components of the services only, which is the payment we receive for the services for which we bill directly under the Medicare Physician Fee Schedule. The technical reimbursement under the Physician Fee Schedule generally allows for higher reimbursement than under the hospital outpatient prospective payment system, or HOPPS. The implementation of this reimbursement reduction contained in the DRA has had and will continue to have a significant effect on our financial condition and results of operations in 2007.

On November 1, 2006, the Centers for Medicare and Medicaid Services, or CMS, issued a final determination of Medicare Part B HOPPS reimbursement rates for PET and PET/CT imaging procedures, effective January 1, 2007. For 2007, the national rate for PET scans was reduced from the rate of \$1,150 per scan in 2006 to \$855 per scan. In addition, for 2007, the national rate for PET/CT scans was reduced from the rate of \$1,250 per scan in 2006 to \$950 per scan.

For full year 2006, we estimate that approximately 5.6% of our revenue was billed directly to the Medicare program. If the DRA had been in effect for full year 2006, we estimate the reduction in Medicare revenue due to the DRA reimbursement rate decrease would have reduced revenue by approximately \$9.7 million. Additionally, the PET and PET/CT Medicare HOPPS reduction would have reduced revenue by approximately \$2.8 million. Combined, the DRA and PET and PET/CT Medicare HOPPS rate reductions would have negatively impacted our 2006 revenue and will negatively impact our full year 2007 revenue by a total of approximately \$12.5 million and \$14 million, respectively. We expect that the entire 2007 revenue decrease will have a direct, negative affect on earnings.

As a result of the 2007 reductions in Medicare reimbursement rates resulting from the implementation of the DRA and revised PET and PET/CT reimbursements under HOPPS, the Company may face increased PET and PET/CT wholesale pricing pressure.

In addition, the DRA also codifies the reduction in reimbursement for multiple images on contiguous body parts. The DRA mandates payment at 100% of the technical component of the higher-priced imaging procedure and 50% for the technical component of each additional imaging procedure for multiple images of contiguous body parts within a family of codes performed in the same session. Initially, CMS announced that it would phase in this reimbursement reduction over a two-year period, resulting in a 25% reduction for each additional imaging procedure on contiguous body parts in 2006 and an additional 25% reduction in 2007. On November 1, 2006, however, CMS announced that it would not implement the additional 25% reduction in 2007. The implementation of this reimbursement reduction did not have a material impact on our consolidated financial position or results of operations for the year ended December 31, 2006 or the first six months of 2007. We continue to believe that the implementation of this reimbursement reduction will not have a material impact on our consolidated financial position or results of operations in the future.

The principal components of our cost of revenues are compensation paid to technologists and drivers, system maintenance costs, medical supplies, system transportation and technologists travel costs. Because a majority of these expenses are fixed, increased revenues as a result of higher scan volumes per system significantly improves our margins, while lower scan volumes result in lower margins.

The principal components of selling, general and administrative expenses are sales and marketing costs, corporate overhead costs, provision for doubtful accounts, and non-cash share-based compensation.

We record minority interest expense and earnings from unconsolidated investees related to our consolidated and unconsolidated subsidiaries, respectively. These subsidiaries primarily provide shared-service and fixed-site diagnostic imaging and therapeutic services.

In 2006 and 2007, the growth rate of MRI industry wide scan volumes has slowed in part due to weak hospital volumes as reported by several investor-owned hospital companies, a growing number of medical

groups adding imaging capacity within their practice setting, the increasing trend of third-party payors intensifying their utilization management efforts to control MRI scan volume growth rate and additional patient-related cost-sharing programs. We expect that this trend will continue throughout 2007.

We have experienced and continue to experience an increase in the competitive climate in the MRI industry, resulting in an increase in activity by original equipment manufacturers, or OEM s, selling systems directly to certain of our clients. Typically, OEM s target our higher scan volume clients. This increase in activity by OEM s has resulted in overcapacity of systems in the marketplace, especially related to medical groups adding imaging capacity within their practice setting. This has caused an increase in the number of our higher scan volume clients deciding not to renew their contracts. We replace these higher volume scan clients typically with lower volume clients. In the first six months of 2007, our MRI revenues declined compared to 2006 levels and we believe that MRI revenues will continue to decline in future years.

Seasonality

We experience seasonality in revenues and margins generated for our services. In 2006 and 2007, the first and second quarters had more scanning days then the third and fourth quarters. Third and fourth quarter revenues are affected by holiday and client and patient vacation schedules resulting in fewer scans during the period. The variability in margins is higher than the variability in revenues due to the fixed nature of our costs.

Results of Operations

The following table shows our consolidated statements of income as a percentage of revenues for each of the quarters and six months ended June 30:

| | Quarter Ended June 30, 2006 | 2007 | Six Months Ended June 30, 2006 | 2007 |
|---|-----------------------------------|---------|--------------------------------------|---------|
| Revenues | 100.0 % | 100.0 % | 100.0 % | 100.0 % |
| Costs and expenses: | | | | |
| Cost of revenues, excluding depreciation and | | | | |
| amortization | 54.2 | 52.0 | 53.1 | 51.7 |
| Selling, general and administrative expenses | 11.8 | 13.0 | 11.9 | 13.2 |
| Severance and related costs | 0.1 | 0.2 | 0.2 | 0.1 |
| Depreciation expense | 18.1 | 18.6 | 18.1 | 18.8 |
| Amortization expense | 1.1 | 1.1 | 1.1 | 1.1 |
| Interest expense, net of interest income | 8.7 | 9.3 | 8.6 | 9.2 |
| Other (income) and expense, net | (0.2) | (0.2) | 0.2 | (0.2) |
| Total costs and expenses | 93.8 | 94.0 | 93.2 | 93.9 |
| Income before income taxes, minority interest expense and | | | | |
| earnings from unconsolidated investees | 6.2 | 6.0 | 6.8 | 6.1 |
| Income tax expense | 3.1 | 2.9 | 3.1 | 3.3 |
| Minority interest expense | 0.4 | 0.4 | 0.5 | 0.5 |
| Earnings from unconsolidated investees | (1.7) | (1.6) | (1.3) | (2.4) |
| Net income | 4.4 % | 4.3 % | 4.5 % | 4.7 % |
| | | | | |

The table below provides MRI statistical information for each of the quarters and six months ended June 30:

| | June 30, | | Six Months Ended June 30, 2006 | 2007 |
|--------------------------------------|-----------|-----------|--------------------------------------|-----------|
| MRI statistics | | | | |
| Average number of total systems | 323.0 | 309.1 | 325.6 | 309.8 |
| Average number of scan-based systems | 274.1 | 254.5 | 276.9 | 255.5 |
| Scans per system per day (scan-based | | | | |
| systems) | 9.38 | 9.35 | 9.37 | 9.23 |
| Total number scan-based MRI scans | 179,869 | 163,979 | 362,291 | 326,779 |
| Price per scan | \$ 361.54 | \$ 362.28 | \$ 360.06 | \$ 361.49 |

The table below provides PET and PET/CT statistical information for each of the quarters and six months ended June 30:

| | Quarter Ended June 30, 2006 2007 | | Six Months End June 30, 2006 | led 2007 |
|--------------------------------------|--|----------|------------------------------------|-------------|
| PET and PET/CT statistics | | | | |
| Average number of systems | 69.1 | 72.3 | 68.1 | 71.1 |
| Scans per system per day | 5.89 | 6.35 | 5.86 | 6.32 |
| Total number of PET and PET/CT scans | 24,734 | 29,150 | 49,198 | 56,863 |
| Price per scan | \$ 1,314 | \$ 1,200 | \$ 1,313 | \$ 1,210 |

Following are the components of revenue (in millions):

| | Quarter Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|---------------------------|----------|------------------------------|----------|
| | 2006 | 2007 | 2006 | 2007 |
| Total MRI revenue | \$ 71.6 | \$ 66.9 | \$ 143.5 | \$ 132.5 |
| PET and PET/CT revenue | 32.9 | 35.2 | 65.2 | 69.4 |
| Other modalities and other revenue | 10.8 | 9.7 | 21.9 | 19.3 |
| Total | \$ 115.3 | \$ 111.8 | \$ 230.6 | \$ 221.2 |

| | Quarter E June 30, | Quarter Ended June 30. | | Cnded |
|--|-----------------------|---------------------------|---------|---------|
| | 2006 | 2007 | 2006 | 2007 |
| Total fixed-site revenue (in millions) | \$ 18.9 | \$ 18.6 | \$ 36.7 | \$ 36.7 |

Quarter Ended June 30, 2007 Compared to Quarter Ended June 30, 2006

Revenue for the second quarter of 2007 was negatively impacted by the Medicare reimbursement reductions related to the DRA and HOPPS reimbursement rate reduction for PET and PET/CT imaging procedures which came into effect for services furnished on or after January 1, 2007. The full year 2007 revenue impact of the DRA and PET and PET/CT HOPPS reimbursement rate reductions is expected to total approximately \$14 million. Revenue was also negatively impacted by approximately \$1.6 million in the second quarter of 2007 over the second quarter of 2006 due to our decision to close 11 unprofitable fixed-sites during 2006.

Revenue decreased \$3.5 million, or 3.1%, to \$111.8 million in the second quarter of 2007 compared to \$115.3 million in the second quarter of 2006 primarily due to decrease in total MRI revenue and decrease in other modalities and other revenue, offset by an increase in PET and PET/CT revenues. Total MRI revenue decreased \$4.7 million in the second quarter of 2007, or 6.5%, compared to the second quarter of 2006. Scan-based MRI revenue decreased \$5.6 million in the second quarter of 2007, or 8.6%, to \$59.4 million in the second quarter of 2007 from \$65.0 million in the second quarter of 2006. This decrease is primarily a result of an 8.8% decrease in our scan-based MRI scan volume. Scan-based MRI scan volume decreased to 163,979 scans in the second quarter of 2007 from 179,869 scans in the second quarter of 2006, primarily due to a decrease in the average number of scan-based systems in service due to lower client demand. Scan-based systems in service decreased to 254.5 systems in the second quarter of 2007 from 274.1 systems in the second quarter of 2006 to adjust to a decline in MRI scan volumes and to increase the efficiency of our mobile MRI systems. Average scans per system per day also decreased by 0.3% to 9.35 in the second quarter of 2007 from 9.38 in the second quarter of 2006. These decreases were partially offset by a 0.2% increase in the average price per MRI scan to \$362.28 per scan in second quarter of 2007 compared to \$361.54 per scan in second quarter of 2006 and an increase in non-scan based MRI revenue of \$1.0 million in the second quarter of 2007 over the same period in 2006. Other modalities and other revenue decreased \$1.1 million, or 11.2%, to \$9.7 million in the second quarter of 2007 compared to \$10.8 million in the second quarter of 2006 primarily due to a decrease in other fixed-site modality revenue primarily related to the Company s decision to close 11 unprofitable fixed-sites in 2006, a decrease in management contract revenue for our management agreements and a decrease in reimbursement of expenses from unconsolidated investees. PET and PET/CT revenue in the second quarter of 2007 increased \$2.3 million, or 7.0%, compared to the second quarter of 2006. Total PET and PET/CT scan volumes increased 17.9% to 29,150 scans in the second quarter of 2007 from 24,734 scans in the second quarter of 2006, primarily as a result of growth in our core PET business. The average number of PET and PET/CT systems in service increased to 72.3 systems in the second quarter of 2007 from 69.1 systems in the second quarter of 2006. Scans per system per day increased 7.8%, to 6.35 scans per system per day in the second quarter of 2007 from 5.89 scans per system per day in the second quarter of 2006. These PET and PET/CT increases were partially offset by an 8.7% decline in the average price per PET and PET/CT scan, to \$1,200 per scan in the second quarter of 2007 compared to \$1,314 per scan in the second quarter of 2006. The decline in PET and PET/CT average price per scan is primarily due to the impact of the DRA and HOPPS reimbursement rate reductions which became effective January 1, 2007.

We had 318 MRI systems at June 30, 2007 compared to 335 MRI systems at June 30, 2006. We had 75 PET and PET/CT systems at June 30, 2007 compared to 74 PET and PET/CT systems at June 30, 2006. We operated 74 fixed-sites at June 30, 2007, compared to 72 fixed-sites at June 30, 2006.

Cost of revenues, excluding depreciation and amortization, decreased \$4.4 million, or 7.1%, to \$58.2 million in the second quarter of 2007 compared to \$62.6 million in the second quarter of 2006. During the second quarter of 2006 we recorded a class action settlement of \$2.5 million. Medical supplies decreased \$0.8 million, or 14.8%, primarily as a result of a decrease in film costs due to lower MRI scan volume. Medical supplies also decreased due to a decrease in radiopharmaceutical, or FDG, costs, which are used as a component of a PET and PET/CT scan, as a result of sourcing discounts, partially offset by an

increase in FDG costs due to an increase in the number of PET and PET/CT scans. Outside medical services decreased \$0.5 million, or 20.6%, primarily as a result of a decrease in radiologist service costs associated with a decrease in costs incurred at fixed-sites related to our decision to close 11 unprofitable fixed-sites in 2006 and lower MRI scan volume. Equipment rental expense decreased \$0.3 million, or 18.5%, primarily due to a lower number of rental systems in use to support current clients as a result of improved system utilization. Fuel expenses and tractor and transportation expenses decreased \$0.4 million, or 16.6% primarily due to improved mobile route efficiency. These decreases were partially offset by a \$0.7 million increase in maintenance and related costs, or 6.4%, primarily due to an increase in the per unit cost for service contracts. All other cost of revenues, excluding depreciation and amortization, decreased \$0.6 million, or 2.1%. Cost of revenues, as a percentage of revenue, decreased to 52.0% in the second quarter of 2007 from 54.2% in the second quarter of 2006 as a result of the factors described above.

Selling, general and administrative expenses increased \$0.9 million, or 6.8%, to \$14.5 million in the second quarter of 2007 compared to \$13.6 million in the second quarter of 2006. Non-cash share-based compensation increased \$0.3 million in the second quarter of 2007 from the second quarter of 2006 due to new equity awards granted during the first quarter of 2007. Bad debt expense increased \$0.7 million, or 80.6%, to \$1.5 million in the second quarter of 2007 compared to \$0.8 million in the second quarter of 2006. All other selling, general and administrative expenses decreased \$0.1 million, or 0.8%. Selling, general and administrative expenses as a percentage of revenue were 13.0% and 11.8% in the second quarter of 2007 and 2006, respectively.

Severance and related costs were \$0.2 million in the second quarter of 2007 compared to \$0.1 million in the second quarter of 2006.

Depreciation expense decreased \$0.1 million, or 0.6%, to \$20.8 million in the second quarter of 2007 compared to \$20.9 million in the second quarter of 2006.

Amortization expense was \$1.2 million in both the second quarter of 2007 and the second quarter of 2006.

Interest expense, net, increased \$0.4 million, or 3.7%, to \$10.4 million in the second quarter of 2007 compared to \$10.0 million in the second quarter of 2006. Variability in the fair value of our interest rate swaps executed in 2004 accounted for \$0.7 million of this increase in interest expense. This increase in interest expense was also the result of higher average interest rates in the second quarter of 2007 on our variable rate term loans. The increase in interest rates on our variable rate term loans was partially offset by existing interest rate swap and collar agreements. These increases were further offset by a decrease in interest expense due to lower average debt balances during 2007 as a result of the repayment of debt in the second half of 2006.

Income tax expense was \$3.2 million and \$3.6 million in the second quarter of 2007 and 2006, respectively, resulting in effective tax rates of 40.4% and 41.2% in the second quarter of 2007 and 2006, respectively. Our effective tax rates were higher than the federal statutory rates principally as a result of state income taxes.

Minority interest expense was \$0.5 million in the second quarter of 2007 and 2006.

Earnings from unconsolidated investees decreased by \$0.2 million, or 11.4%, to \$1.8 million in the second quarter of 2007 compared to \$2.0 million in the second quarter of 2006.

Our net income was \$4.8 million, or \$0.09 per share on a diluted basis, in the second quarter of 2007 and \$5.1 million, or \$0.10 per share on a diluted basis in 2006.

Six Months Ended June 30, 2007 Compared to June 30, 2006

Revenue for the first six months of 2007 was negatively impacted by the Medicare reimbursement reductions related to the DRA and HOPPS reimbursement rate reduction for PET and PET/CT imaging procedures which came into effect for services furnished on or after January 1, 2007. The full year 2007 revenue impact of the DRA and PET and PET/CT HOPPS reimbursement rate reductions is expected to total approximately \$14 million. Revenue was also negatively impacted by approximately \$3.5 million in the first six months of 2007 over the first six months of 2006 due to our decision to close 11 unprofitable fixed-sites during 2006.

Revenue decreased \$9.4 million, or 4.1%, to \$221.2 million in the first six months of 2007 compared to \$230.6 million in the first six months of 2006 primarily due to a decrease in MRI revenue and other modalities and other revenue, offset by an increase in PET and PET/CT revenues. MRI revenue decreased \$11.0 million in the first six months of 2007, or 7.7%, compared to the first six months of 2006. Scan-based MRI revenue decreased \$12.3 million in the first six months of 2007, or 9.4%, compared to the first six months of 2006, from \$130.4 million in the first six months of 2006 to \$118.1 million in the first six months of 2007. Scan-based MRI scan volume decreased to 326,779 scans in the first six months of 2007 from 362,291 scans in the first six months of 2006, primarily due to a decrease in the average number of scan-based systems in service due to lower client demand. Scan-based systems in service decreased to 255.5 systems in the first six months of 2007 from 276.9 systems in the first six months of 2006 to adjust to a decline in MRI scan volumes and to increase the efficiency of our mobile MRI systems. Average scans per system per day also decreased by 1.5% to 9.23 in the first six months of 2007 from 9.37 in the first six months of 2006. These decreases were partially offset by a 0.4% increase in the average price per MRI scan to \$361.49 per scan in the first six months of 2007 compared to \$360.06 per scan in the first six months of 2006 and an increase in non-scan based revenue of \$1.3 million in the six months of 2007 over the same period in 2006. Other modalities and other revenue decreased \$2.6 million, or 11.7%, to \$19.3 million in the first six months of 2007 compared to \$21.9 million in the first six months of 2006 primarily due to a decrease in other fixed-site modality revenue primarily related to the closure of 11 unprofitable fixed sites during 2006, a decrease in management contract revenue for our management agreements and a decrease in reimbursement of expenses from unconsolidated investees. PET and PET/CT revenue in the first six months of 2007 increased \$4.2 million, or 6.3%, compared to the first six months of 2006. Total PET and PET/CT scan volumes increased 15.6% to 56,863 scans in the first six months of 2007 from 49,198 scans in the first six months of 2006, primarily as a result of growth in our core PET business. The average number of PET and PET/CT systems in service increased to 71.1 systems in the first six months of 2007 from 68.1 systems in the first six months of 2006. Scans per system per day also increased 7.8%, to 6.32 scans per system per day in the first six months of 2007 from 5.86 scans per system per day in the first six months of 2006. These PET and PET/CT increases were partially offset by a 7.8% decline in the average price per PET and PET/CT scan, to \$1,210 per scan in the first six months of 2007 compared to \$1,313 per scan in the first six months of 2006. The decline in PET and PET/CT average price per scan is primarily due to the impact of the DRA and HOPPS reimbursement rate reductions which became effective January 1, 2007.

We had 318 MRI systems at June 30, 2007 compared to 335 MRI systems at June 30, 2006. We had 75 PET and PET/CT systems at June 30, 2007 compared to 74 PET and PET/CT systems at June 30, 2006. We operated 74 fixed-sites at June 30, 2007, compared to 72 fixed-sites at June 30, 2006.

Cost of revenues, excluding depreciation and amortization, decreased \$8.2 million, or 6.6%, to \$114.3 million in the first six months of 2007 compared to \$122.5 million in the first six months of 2006. During the first six months of 2006, we recorded a class action settlement of \$2.5 million. Medical supplies decreased \$1.3 million, or 11.5%, primarily as a result of a decrease in film costs related to lower MRI scan volume. Medical supplies also decreased due to a decrease in FDG costs, which are used as a component of a PET and PET/CT scan as a result of sourcing discounts, partially offset by an increase in FDG costs due to an increase in the number of PET and PET/CT scans. Compensation and related employee

expenses decreased \$1.2 million, or 2.2%, primarily as a result of labor efficiencies and a lower average headcount of MRI technologists as a result of a decrease in the average number of MRI systems in use. Outside medical services decreased \$1.1 million, or 23.7%, primarily as a result of a decrease in radiologist service costs associated with a decrease in costs incurred at fixed-sites related to our decision to close 11 unprofitable fixed-sites in 2006 and lower MRI scan volume, and a decrease in temporary staffing needs. Equipment rental expense decreased \$0.9 million, or 30.0%, primarily due to a lower number of rental systems in use to support current clients as a result of improved system utilization. Fuel expenses decreased \$0.5 million, or 14.1%, primarily due to improved mobile route efficiency. Management contract expenses decreased \$0.4 million, or 5.6%, primarily as a result of a decrease in expenses incurred on behalf of unconsolidated investees. Tractor and transportation expenses decreased \$0.3 million, or 19.5%, primarily due to decrease in the number of retail fixed-sites in operation. These decreases were partially offset by a \$1.6 million increase in maintenance and related costs, or 7.3%, primarily due to an increase in the per unit cost for service contracts. All other cost of revenues, excluding depreciation and amortization, decreased \$1.3 million, or 15.8%. Cost of revenues, as a percentage of revenue, decreased to 51.7% in the first six months of 2007 from 53.1% in the first six months of 2006 as a result of the factors described above.

Selling, general and administrative expenses increased \$1.9 million, or 7.0%, to \$29.3 million in the first six months of 2007 compared to \$27.4 million in the first six months of 2006. Professional services increased \$0.9 million, or 28.7%, due to an increase in legal costs and consulting services. Non-cash share-based compensation increased \$0.5 million in the first six months of 2007 from the first six months of 2006 due to new equity awards granted during the first quarter of 2007. All other selling, general and administrative expenses increased \$0.5 million, or 2.2%. Selling, general and administrative expenses as a percentage of revenue were 13.2% and 11.9% in the first six months of 2007 and 2006, respectively.

We recorded severance and related costs of \$0.2 million in the first six months of 2007 and \$0.6 million in the first six months of 2006.

Depreciation expense decreased \$0.3 million, or 0.8%, to \$41.6 million in the first six months of 2007 compared to \$41.9 million in the first six months of 2006.

Amortization expense was \$2.4 million in the first six months of 2007 and \$2.5 million in the first six months of 2006.

Interest expense, net, increased \$0.7 million, or 3.4%, to \$20.5 million in the first six months of 2007 compared to \$19.8 million in the first six months of 2006. Variability in the fair value of our interest rate swaps executed in 2004 accounted for \$1.8 million of the increase in interest expense. The increase in interest expense was also the result of higher average interest rates in the first six months of 2007 on our variable rate term loans. The increase in interest rates on our variable rate term loans was partially offset by existing interest rate swap and collar agreements. These increases were further offset by a decrease in interest expense due to lower average debt balances during 2007 as a result of the repayment of debt in the second half of 2006.

Income tax expense was \$7.2 million in the first six months of 2007 and 2006, resulting in effective tax rates of 40.8% and 40.9% in the first six months of 2007 and 2006, respectively. Our effective tax rates were higher than statutory rates for the first six months of 2007 and 2006 primarily as a result of state income taxes.

Minority interest expense was \$1.0 million in both the first six months of 2007 and 2006.

Earnings from unconsolidated investees increased by \$2.2 million, or 73.6%, to \$5.2 million in the first six months of 2007 compared to \$3.0 million in the first six months of 2006, primarily due to a \$2.0 million

gain on sale from a sale/leaseback transaction in one of the Company s unconsolidated investees as well as an increase in earnings of unconsolidated investees.

Our net income was \$10.4 million, or \$0.20 per share on a diluted basis, in the first six months of 2007 compared to \$10.4 million, or \$0.21 per share on a diluted basis, in the first six months of 2006.

Liquidity and Capital Resources

Our primary source of liquidity is cash provided by operating activities. We generated \$43.8 million and \$48.4 million of cash flow from operating activities in the first six months of 2007 and 2006, respectively. Our ability to generate cash flow is affected by numerous factors, including demand for MRI, PET and other diagnostic imaging services. Our ability to generate cash flow from operating activities is also dependent upon the collections of our accounts receivable. The provision for doubtful accounts increased by \$0.7 million in the first six months of 2006. Our number of days of revenue outstanding for our accounts receivable was 51 days as of June 30, 2007, which we believe is among the more favorable in the healthcare service industry. In addition, as of June 30, 2007, we had \$64.1 million of available borrowings under our revolving line of credit.