

WATTS WATER TECHNOLOGIES INC  
Form 10-Q  
May 11, 2006

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

ý Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended April 2, 2006

or

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission file number 001-11499

**WATTS WATER TECHNOLOGIES, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation or  
organization)

**04-2916536**  
(I.R.S. Employer Identification No.)

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815 Chestnut Street, North Andover, MA  
(Address of principal executive offices)

01845  
(Zip Code)

Registrant's telephone number, including area code: (978) 688-1811

(Former Name, Former Address and Former Fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large Accelerated filer  Accelerated filer  Non-Accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at April 28, 2006
Class A Common Stock, \$.10 par value	25,353,181
Class B Common Stock, \$.10 par value	7,293,880

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**WATTS WATER TECHNOLOGIES, INC. AND SUBSIDIARIES**

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**PART I. FINANCIAL INFORMATION****ITEM 1. Financial Statements**

## WATTS WATER TECHNOLOGIES, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share information)

(Unaudited)

	April 2, 2006	December 31, 2005
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 45,677	\$ 45,758
Trade accounts receivable, less allowance for doubtful accounts of \$9,293 at April 2, 2006 and \$9,296 at December 31, 2005	191,079	177,364
Inventories, net:		
Raw materials	91,189	84,087
Work in process	26,205	23,201
Finished goods	144,350	135,549
Total Inventories	261,744	242,837
Prepaid expenses and other assets	17,889	25,361
Deferred income taxes	30,620	27,540
Assets of discontinued operations	8,155	9,555
Total Current Assets	555,164	528,415
<b>PROPERTY, PLANT AND EQUIPMENT:</b>		
Property, plant and equipment, at cost	348,187	328,812
Accumulated depreciation	(171,738)	(163,813)
Property, plant and equipment, net	176,449	164,999
<b>OTHER ASSETS:</b>		
Goodwill	293,643	296,636
Other, net	106,640	110,920
<b>TOTAL ASSETS</b>	<b>\$ 1,131,896</b>	<b>\$ 1,100,970</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 99,506	\$ 91,053
Accrued expenses and other liabilities	65,594	67,071
Accrued compensation and benefits	26,269	28,496
Current portion of long-term debt	7,391	13,635
Liabilities of discontinued operations	23,054	23,068
Total Current Liabilities	221,814	223,323
<b>LONG-TERM DEBT, NET OF CURRENT PORTION</b>	<b>308,259</b>	<b>293,350</b>
<b>DEFERRED INCOME TAXES</b>	<b>25,355</b>	<b>24,803</b>
<b>OTHER NONCURRENT LIABILITIES</b>	<b>30,082</b>	<b>32,187</b>
<b>MINORITY INTEREST</b>	<b>7,976</b>	<b>7,831</b>
<b>STOCKHOLDERS EQUITY:</b>		

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Preferred Stock, \$.10 par value; 5,000,000 shares authorized; no shares issued or outstanding		
Class A Common Stock, \$.10 par value; 80,000,000 shares authorized; 1 vote per share; issued and outstanding: 25,353,181 shares at April 2, 2006 and 25,205,210 shares at December 31, 2005	2,535	2,521
Class B Common Stock, \$.10 par value; 25,000,000 shares authorized; 10 votes per share; issued and outstanding: 7,293,880 shares at April 2, 2006 and 7,343,880 shares at December 31, 2005	729	734
Additional paid-in capital	145,130	142,694
Retained earnings	380,142	368,264
Accumulated other comprehensive income	9,874	5,263
Total Stockholders' Equity	538,410	519,476
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,131,896	\$ 1,100,970

See accompanying notes to consolidated financial statements.

## WATTS WATER TECHNOLOGIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in thousands, except per share information)

(Unaudited)

	First Quarter Ended	
	April 2, 2006	April 3, 2005
Net sales	\$ 274,950	\$ 219,027
Cost of goods sold	179,132	141,649
<b>GROSS PROFIT</b>	<b>95,818</b>	<b>77,378</b>
Selling, general & administrative expenses	69,051	55,706
Restructuring and other charges	235	362
<b>OPERATING INCOME</b>	<b>26,532</b>	<b>21,310</b>
Other (income) expense:		
Interest income	(418)	(309)
Interest expense	4,192	2,521
Minority interest	84	65
Other	(400)	(87)
	<b>3,458</b>	<b>2,190</b>
<b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<b>23,074</b>	<b>19,120</b>
Provision for income taxes	7,987	6,723
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>15,087</b>	<b>12,397</b>
Loss from discontinued operations, net of taxes	(124)	(39)
<b>NET INCOME</b>	<b>\$ 14,963</b>	<b>\$ 12,358</b>
<b>BASIC EPS</b>		
Income per share:		
Continuing operations	\$ .46	\$ .38
Discontinued operations		
<b>NET INCOME</b>	<b>\$ .46</b>	<b>\$ .38</b>
Weighted average number of shares	32,591	32,408
<b>DILUTED EPS</b>		
Income per share:		
Continuing operations	\$ .46	\$ .37
Discontinued operations		
<b>NET INCOME</b>	<b>\$ .46</b>	<b>\$ .37</b>
Weighted average number of shares	32,823	33,032
Dividends per share	\$ .09	\$ .08

See accompanying notes to consolidated financial statements.



## WATTS WATER TECHNOLOGIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

(Unaudited)

	First Quarter Ended	
	April 2, 2006	April 3, 2005
<b>OPERATING ACTIVITIES</b>		
Income from continuing operations	\$ 15,087	\$ 12,397
Adjustments to reconcile net income from continuing operations to net cash provided by (used in) continuing operating activities:		
Depreciation	6,103	6,479
Amortization	1,395	519
Deferred income taxes	(3,087)	(667)
Other	(130)	93
Changes in operating assets and liabilities, net of effects from business acquisitions and divestitures:		
Accounts receivable	(12,150)	(8,293)
Inventories	(16,452)	(11,239)
Prepaid expenses and other assets	(2,808)	(1,244)
Accounts payable, accrued expenses and other liabilities	996	(6,234)
Net cash used in operating activities	(11,046)	(8,189)
<b>INVESTING ACTIVITIES</b>		
Additions to property, plant and equipment	(7,101)	(4,602)
Proceeds from the sale of property, plant and equipment	1,368	22
Proceeds from sale of securities		26,600
Increase in other assets	(4)	(293)
Business acquisitions, net of cash acquired	(741)	(17,267)
Net cash provided by (used in) investing activities	(6,478)	4,460
<b>FINANCING ACTIVITIES</b>		
Proceeds from long-term borrowings	20,851	5,976
Payments of long-term debt	(4,095)	(5,458)
Proceeds from exercise of stock options	2,194	920
Tax benefit of options exercised	251	
Dividends	(3,085)	(2,619)
Net cash provided by (used in) financing activities	16,116	(1,181)
Effect of exchange rate changes on cash and cash equivalents	66	(101)
Net cash provided by operating activities of discontinued operations	1,261	630
<b>DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(81)</b>	<b>(4,381)</b>
Cash and cash equivalents at beginning of period	45,758	65,913
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 45,677</b>	<b>\$ 61,532</b>
<b>NON CASH INVESTING AND FINANCING ACTIVITIES</b>		
Acquisition of businesses:		
Fair value of assets acquired	\$ 1,257	\$ 20,386
Cash paid, net of cash acquired	741	17,267
Liabilities assumed	\$ 516	\$ 3,119



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Retirement of variable rate demand bonds with cash collateral	\$	<b>8,900</b>	\$	
<b>CASH PAID FOR</b>				
Interest	\$	<b>2,715</b>	\$	546
Taxes	\$	<b>4,568</b>	\$	3,944

See accompanying notes to consolidated financial statements.

**WATTS WATER TECHNOLOGIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included in Watts Water Technologies, Inc.'s Consolidated Balance Sheet as of April 2, 2006, its Consolidated Statements of Operations for the first quarters ended April 2, 2006 and April 3, 2005, and its Consolidated Statements of Cash Flows for the first quarters ended April 2, 2006 and April 3, 2005.

The balance sheet at December 31, 2005 has been derived from the audited financial statements at that date. The accounting policies followed by the Company are described in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005. The financial statements included in this report should be read in conjunction with the financial statements and notes included in the Annual Report on Form 10-K for the year ended December 31, 2005. Operating results for the interim period presented are not necessarily indicative of the results to be expected for the year ending December 31, 2006.

The Company operates on a 52-week fiscal year ending on December 31. Any first quarter ended data contained in this Report on Form 10-Q reflects the results of operations for the 13-week period ended on the Sunday nearest March 31 of the respective year.

Certain amounts in fiscal year 2005 have been reclassified to permit comparison with the 2006 presentation. These reclassifications had no effect on reported results of operations or stockholders' equity.

**2. Accounting Policies**

*Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Goodwill and Long-Lived Assets*

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The changes in the carrying amount of goodwill by geographic segments from December 31, 2005 to April 2, 2006 are as follows:

	North America	Europe (in thousands)	China	Total
Carrying amount at the beginning of period	\$ 193,597	\$ 97,438	\$ 5,601	\$ 296,636
Goodwill acquired during the period				
Adjustments to goodwill during the period	(5,268)			(5,268)
Effect of change in exchange rates used for translation	10	2,235	30	2,275
Carrying amount at end of period	\$ 188,339	\$ 99,673	\$ 5,631	\$ 293,643

Other intangible assets include the following and are presented in Other Assets: Other, net, in the April 2, 2006 Consolidated Balance Sheet:

	Gross Carrying Amount	Accumulated Amortization
	(in thousands)	
Patents	\$ 9,256	\$ (4,766)
Other	58,664	(5,998)
Total amortizable intangibles	67,920	(10,764)
Intangible assets not subject to amortization	37,608	
Total	\$ 105,528	\$ (10,764)

Aggregate amortization expense for amortized other intangible assets for the first quarters of 2006 and 2005 were \$1,395,000 and \$519,000, respectively. Additionally, future amortization expense on other intangible assets will be approximately \$4,471,000 for the remainder of 2006, \$5,274,000 for 2007, \$5,125,000 for 2008, \$4,833,000 for 2009 and \$4,822,000 for 2010. Amortization expense is provided on a straight-line basis over the estimated useful lives of the intangible assets. The weighted-average remaining life of total amortizable intangibles is 9.9 years. Patents and other amortizable intangibles have weighted-average remaining lives of 11.8 years and 9.8 years, respectively. Intangible assets not subject to amortization primarily include trademarks and unpatented technology.

#### *Stock-Based Compensation*

The Company maintains four stock incentive plans under which key employees and outside directors have been granted currently outstanding incentive stock options (ISOs) and nonqualified stock options (NSOs) to purchase the Company's Class A Common Stock. Only one plan, the 2004 Stock Incentive Plan, is currently available for the grant of new equity awards. Stock options granted under prior plans became exercisable over a five-year period at the rate of 20% per year and expire ten years after the date of grant. Under the 2004 Stock Incentive Plan, options become exercisable over a four-year period at the rate of 25% per year and expire ten years after the grant date. ISOs and NSOs granted under the plans have exercise prices of not less than 100% and 50% of the fair market value of the common stock on the date of grant, respectively.

The Company grants shares of restricted stock to its non-employee directors (and made a one-time grant to the Company's Chief Executive Officer) under the 2004 Stock Incentive Plan, which vest over three years. The restricted stock awards are amortized to expense on a straight-line basis over the vesting period.

The Company also has a Management Stock Purchase Plan that allows for the purchase of Restricted Stock Units (RSUs) by key employees of up to an aggregate of 1,000,000 shares of Class A Common Stock at 67% of the fair market value on the date of grant. RSUs vest annually over a three-year period from the date of grant.

A more detailed description of each of the above-mentioned stock and stock option plans can be found in Note 13 of Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2005.

Effective January 1, 2006, the Company adopted Financial Accounting Standards Board Statement No. 123R, Share-Based Payment (FAS 123R) utilizing the modified prospective method as described in FAS 123R. In the modified prospective method, compensation cost is recognized for all share-based payments granted after the effective date and for all unvested awards granted prior to the effective date. In accordance with FAS 123R, prior period amounts were not restated. FAS 123R also requires the tax benefits associated with these share-based payments to be classified as financing activities in the Statements of Consolidated Cash Flows, rather than as operating cash flows as required under previous regulations. At April 2, 2006, the Company had three stock-based compensation plans with total unrecognized compensation costs related to unvested stock-based compensation arrangements of approximately \$7,826,000 and a total weighted average remaining term of 2.8 years. For the first quarter of 2006, the Company recognized compensation costs related to stock-based programs of approximately \$765,000 in selling, general and administrative expenses. The Company did not recognize any income tax benefits during the first quarter of 2006 for the compensation expense relating to its stock options. The Company recorded approximately \$121,000 of tax benefit for its other stock-based plans. The recognition of total stock-based compensation expense impacted basic net income per common share and diluted net income per common share by \$0.02 and \$0.02, respectively, during the first quarter of 2006.

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Prior to the effective date, the stock-based compensation plans were accounted for under Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees, and related interpretations. Pro-forma information regarding the impact of total stock-based compensation on net income and income per share for prior periods is required by FAS 123R.

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Such pro-forma information, determined as if the Company had accounted for its employee stock options and RSUs under the fair value method to measure stock-based compensation as required under the disclosure provisions of Financial Accounting Standards Board No. 123, Accounting for Stock-Based Compensation (FAS 123) as amended by Financial Accounting Standards Board No. 148 Accounting for Stock-Based Compensation Transition and Disclosure (FAS 148) during the first quarter of 2005, is illustrated in the following table:

	<b>First Quarter Ended April 3, 2005 (amounts in thousands, except per share information)</b>	
Net income, as reported	\$	12,358
Add: Stock-based employee compensation expense from the Management Stock Purchase Plan included in reported net income, net of tax		158
Deduct: Stock-based employee compensation expense determined under the fair value method, net of tax:		
Restricted stock units (Management Stock Purchase Plan)		(159)
Employee stock options		(170)
Pro-forma net income	\$	12,187
Earnings per share:		
Basic-as reported	\$	.38
Basic-pro-forma	\$	.37
Diluted-as reported	\$	.37
Diluted-pro-forma	\$	.37

The fair value of each option granted is estimated on the date of grant, using the Black-Scholes-Merton Model, based on the following weighted average assumptions for 2005:

<b>Year Ended December 31, 2005</b>	
Expected life (years)	5.8
Risk-free interest rate	4.0%
Volatility	36.2%
Dividend yield	1.0%

The fair value of each share issued under the Management Stock Purchase Plan is estimated on the date of grant, using the Black-Scholes-Merton Model, based on the following weighted average assumptions for the first quarters of 2006 and 2005:

	<b>First Quarter Ended</b>	
	<b>April 2, 2006</b>	<b>April 3, 2005</b>
Expected life (years)	3.0	3.0
Risk-free interest rate	4.5%	3.38%
Volatility	25.7%	26.0%
Dividend yield	1.5%	1.4%

The risk-free interest rate is based upon the U.S. Treasury yield curve at the time of grant for the respective expected life of the option. The expected life (estimated period of time outstanding) of options and volatility were calculated using historical data. The expected dividend yield of stock is the Company's best estimate of the expected future dividend yield. The Company applied an estimated forfeiture rate of 15% for its stock options and 10% for its RSUs. These rates were calculated based upon historical activity and are an estimate of granted shares not

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expected to vest. If actual forfeitures differ from the expected rates, the Company may be required to make additional adjustments to compensation expense in future periods.

The above assumptions were used to determine the weighted average grant-date fair value of stock options of \$11.54 in 2005. Also, the weighted average grant-date fair value of RSUs granted were \$13.60 and \$12.41 during the first quarters of 2006 and 2005, respectively.

The Company distributed dividends of \$0.09 per share and \$0.08 per share for the first quarters of 2006 and 2005, respectively, on the Company's Class A Common Stock and Class B Common Stock to its common shareholders.

**2004 Stock Incentive Plan**

For a description of the 2004 Stock Incentive Plan's terms, see Note 13 to the Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

No options were issued during the first quarter of 2006 under the 2004 Stock Incentive Plan. At April 2, 2006, there were 1,052,810 options granted and outstanding to certain officers and key employees. No options were forfeited during the first quarter of 2006. Total unrecognized compensation cost related to the unvested stock options was approximately \$4,749,000 at April 2, 2006, and is being amortized on a straight-line basis over a five or four-year vesting period. For the first quarter of 2006, the Company recognized compensation cost of \$446,000 in selling, general and administrative expenses.

A summary of the Company's incentive stock option activity and related information for the first quarter of 2006 is shown in the following table:

	Options	As of April 2, 2006 Weighted Average Exercise Price (options in thousands)	Aggregate Intrinsic Value
Outstanding at beginning of period	1,089	\$ 21.70	
Granted			
Cancelled			
Exercised	(36)	17.82	
Outstanding at end of period	1,053	\$ 21.84	\$ 14.50
Exercisable at end of period	402	\$ 16.25	\$ 20.09

As of April 2, 2006, the aggregate intrinsic value of outstanding and exercisable options approximated \$15,300,000 and \$8,100,000, respectively, representing the total pre-tax intrinsic value, based on the Company's closing common stock price of \$36.34 as of April 2, 2006, which would have been received by the option holders had all option holders exercised their options as of that date. The total intrinsic value of options exercised for the first quarter of 2006 was approximately \$678,000. Upon exercise of options, the Company issues shares of Class A common stock.

The following table summarizes information about options outstanding at April 2, 2006:

Range of Exercise Prices	Number Outstanding	Options Outstanding		Weighted Average Exercise Price (options in thousands)	Options Exercisable	
		Weighted Average Remaining Contractual Life (years)	Weighted Average Exercise Price		Number Exercisable	Weighted Average Exercise Price
\$10.58	49	3.7	\$ 10.58	49	\$ 10.58	
\$11.75 \$12.44	51	3.9	12.06	51	12.06	
\$15.40 \$32.07	953	7.9	22.97	302	17.88	
	1,053	5.1	\$ 21.84	402	\$ 16.25	

Additionally at April 2, 2006 there were 27,038 unvested shares of restricted stock outstanding that were granted to the directors of the Company. No restricted stock was issued or forfeited during the first quarter of 2006. Total unrecognized compensation cost related to unvested restricted stock was approximately \$452,000 and is being amortized on a straight-line basis over the three-year vesting period. For the first quarter of 2006 the Company recognized compensation cost of \$80,000 in selling, general and administrative expenses. The aggregate intrinsic



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value of restricted stock granted and outstanding approximated \$983,000 representing the total pre-tax intrinsic value, based on the Company's closing common stock price of \$36.34 as of April 2, 2006.

### **Management Stock Purchase Plan**

For a description of the Management Stock Purchase Plan terms, see Note 13 to the Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

There were 87,125 RSUs issued during the first quarter of 2006 with an aggregate grant-date fair value approximating \$1,185,000. At April 2, 2006, there were 353,799 RSUs granted and outstanding to certain officers and key employees. None were forfeited during the first quarter of 2006. Total unrecognized compensation cost related to unvested RSUs was approximately \$2,625,000 at April 2, 2006, and is being amortized on a straight-line basis over a three-year vesting period. For the first quarter of 2006 the Company recognized compensation cost of \$239,000 in selling, general and administrative expenses.

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A summary of the Company's RSUs activity and related information for the first quarter of 2006 is shown in the following table:

	RSUs	As of April 2, 2006 Weighted Average Purchase Price (RSUs in thousands)	Aggregate Intrinsic Value
Outstanding at beginning of period	328	\$ 16.02	
Granted	87	23.34	
Cancelled			
Settled	(61)	10.44	
Outstanding at end of period	354	\$ 18.79	\$ 17.55
Vested at end of period	155	\$ 15.29	\$ 21.05

As of April 2, 2006, the aggregate intrinsic value of outstanding and vested RSUs approximated \$6,209,000 and \$3,300,000, respectively, representing the total pre-tax intrinsic value, based on the Company's closing common stock price of \$36.34 as of April 2, 2006, which would have been received by the RSUs holders had all RSUs settled as of that date. The total intrinsic value of RSUs settled for the first quarter of 2006 was approximately \$1,590,000. Upon settlement of RSUs, the Company issues shares of Class A common stock.

The following table summarizes information about RSUs outstanding at April 2, 2006:

Range of Purchase Prices	Number Outstanding	RSUs Outstanding Weighted Average Remaining Contractual Life (years)	Weighted Average Purchase Price (RSUs in thousands)		Number Vested	RSUs Vested Weighted Average Purchase Price
\$7.93 \$8.34	19		\$ 8.11		19	\$ 8.11
\$9.36 \$9.54	5		9.47		5	9.47
\$10.00 \$12.30	23		10.66		23	10.66
\$15.50 \$23.34	307	1.9	20.22		108	20.22
	354	1.9	\$ 18.79		155	\$ 15.29

*Shipping and Handling*

The Company's shipping costs included in selling, general and administrative expense were \$8,525,000 and \$6,192,000 for the first quarter of 2006 and 2005, respectively.

*Research and Development*

Research and development costs included in selling, general, and administrative expense were \$3,172,000 and \$2,919,000 for the first quarter of 2006 and 2005, respectively.

*New Accounting Standards*

In March 2006, the Financial Accounting Standards Board (FASB) issued Financial Accounting Standards Board Statement No. 156 Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140 (FAS 156). FAS 156 amends FAS Statement No.140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. FAS 156 addresses the recognition and measurement of separately recognized servicing assets and liabilities and provides an approach to simplify efforts to obtain hedge-like (offset) accounting. The Company is required to adopt the provision of FAS 156 as of January 1, 2007, although earlier adoption is permitted. The Company does not expect the impact of FAS 156 will be material to the consolidated financial statements.

In February 2006 the FASB issued Financial Accounting Standards Board Statement No. 155 Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140 (FAS 155). FAS 155 amends FAS 133, Accounting for Derivatives and Hedging Activities, and FAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, and allows an entity to remeasure at fair value a hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation from the host, if the holder irrevocably elects to account for the whole instrument on a fair value basis. Subsequent changes in the fair value of the instrument would be recognized in earnings. The Company is required to adopt the provision of FAS 155 as of January 1, 2007, although earlier adoption is permitted. The Company is still evaluating the impact that FAS 155 will have on the consolidated financial statements.

In May 2005, the FASB issued Financial Accounting Standards Board Statement No. 154, Accounting Changes and Error Correction Replacement of APB Opinion No. 20 and FASB Statement No. 3 (FAS 154). FAS 154 replaces APB Opinion No. 20, Accounting Changes (APB 20), and FASB Statement No. 3, Reporting Accounting Changes in Interim Financial Statements, and changes the requirements for the accounting for and reporting of a change in accounting principle. APB 20 previously required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. FAS 154 requires retrospective application to prior periods financial statements of changes in accounting principle. FAS 154 defines retrospective application as the application of a different accounting principle to prior accounting periods as if that principle had always been used. FAS 154 also requires that a change in depreciation, amortization, or depletion method for long-lived, non-financial assets be accounted for as a change in accounting estimate affected by a change in accounting principle. The Company applied the provisions of this statement in January 2006 and the impact was not material to the consolidated financial statements.

In December 2004, the FASB issued Financial Accounting Standards Board Statement No. 153, Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29, Accounting for Nonmonetary Transactions (FAS 153). The amendments made by FAS 153 are based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. Further, the amendments eliminate the narrow exception for nonmonetary exchanges of similar productive assets and replace it with a broader exception for exchanges of nonmonetary assets that do not have commercial substance. Previously, Opinion No. 29 required that the accounting for an exchange of a productive asset for a similar productive asset or an equivalent interest in the same or similar productive asset should be based on the recorded amount of the asset relinquished. The statement is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. Earlier application is permitted for nonmonetary asset exchanges occurring in fiscal periods beginning after the date of issuance. The provisions of this statement were applied prospectively in January 2006 and the impact was not material to the consolidated financial statements.

In November 2004, the FASB issued Financial Accounting Standards Board Statement No. 151, Inventory Costs (FAS 151). FAS 151 amends the guidance in Accounting Research Bulletin No. 43, Chapter 4, Inventory Pricing, to clarify the accounting for inventory costs. The provisions of this statement are effective beginning after June 15, 2005, although early application is permitted. The Company applied the provisions of this statement in January 2006 and the impact was not material to the consolidated financial statements.

### 3. Discontinued Operations

In September 1996, the Company divested its Municipal Water Group businesses, which included Henry Pratt, James Jones Company and Edward Barber and Company Ltd. Costs and expenses related to the Municipal Water Group for 2006 and 2005 primarily relate to legal and settlement costs associated with the James Jones Litigation.

Condensed operating statements and balance sheets for discontinued operations is summarized below:

	First Quarter Ended	
	April 2, 2006	April 3, 2005
	(in thousands)	
Cost and expenses- Municipal Water Group	\$ (200)	\$ (64)
Loss before income taxes	(200)	(64)
Income tax benefit	76	25
Loss from discontinued operations, net of taxes	\$ (124)	\$ (39)

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	April 2, 2006	December 31, 2005
	(in thousands)	
Prepaid expenses and other assets	\$ 260	\$ 2,511
Deferred income taxes	7,895	7,044
Assets of discontinued operations	\$ 8,155	\$ 9,555
Accrued expenses and other liabilities	23,054	23,068
Liabilities of discontinued operations	\$ 23,054	\$ 23,068

The assets and liabilities at April 2, 2006 and December 31, 2005 primarily relate to the reserves for the James Jones Litigation.

#### 4. Derivative Instruments

The Company uses foreign currency forward exchange contracts as a cash flow hedge to reduce the impact of currency fluctuations on certain anticipated intercompany purchase transactions that are expected to occur within the year and certain other foreign currency transactions. Related gains and losses are recognized in other income/expense when the contracts expire, which is in the same period

as the underlying foreign currency denominated transaction. These contracts do not subject the Company to significant market risk from exchange movement because they offset gains and losses on the related foreign currency denominated transactions. At April 2, 2006, the fair value of the contracts was approximately \$63,000.

The Company occasionally uses commodity futures contracts to fix the price on a certain portion of certain raw materials used in the manufacturing process. These contracts highly correlate to the actual purchases of the commodity and the contract values are reflected in the cost of the commodity as it is actually purchased. At April 2, 2006 and April 3, 2005 the Company had no commodity contracts.

## 5. Restructuring

The Company continues to implement a plan to consolidate several of its manufacturing plants in Europe. At the same time it is expanding its manufacturing capacity in China and other low cost areas of the world. In the first quarter of 2006, the Company recorded a pre-tax charge of approximately \$235,000 compared to \$774,000 in the first quarter of 2005. Pre-tax costs of \$412,000 were recorded in costs of goods sold in the first quarter of 2005. Costs incurred for the first quarter of 2005 included accelerated depreciation for both the expected closure of a U.S. manufacturing plant and a reduction in the estimated useful lives of certain manufacturing equipment. Additionally, \$235,000 and \$362,000 were charged to restructuring and other charges in the first quarters of 2006 and 2005, respectively. These costs represent severance related to a European restructuring including personnel reductions and the movement of manufacturing equipment to a lower cost location.

## 6. Earnings per Share

The following tables set forth the reconciliation of the calculation of earnings per share:

	For the First Quarter Ended April 2, 2006		
	Income (Numerator)	Shares (Denominator)	Per Share Amount
	(amounts in thousands, except share and per share amounts)		
<b>Basic EPS</b>			
Income from continuing operations	\$ 15,087	32,591,295	\$ .46
Loss from discontinued operations	(124)		
Net income	\$ 14,963		\$ .46
<b>Effect of dilutive securities</b>			
Common stock equivalents		231,770	
<b>Diluted EPS</b>			
Income from continuing operations	\$ 15,087		\$ .46
Loss from discontinued operations	(124)		
Net income	\$ 14,963	32,823,065	\$ .46

	For the First Quarter Ended April 3, 2005		
	Income (Numerator)	Shares (Denominator)	Per Share Amount
	(amounts in thousands, except share and per share amounts)		

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Basic EPS					
Income from continuing operations	\$	12,397	32,407,884	\$	.38
Loss from discontinued operations		(39)			
Net income	\$	12,358		\$	.38
Effect of dilutive securities					
Common stock equivalents			623,680		
Diluted EPS					
Income from continuing operations	\$	12,397		\$	.37
Loss from discontinued operations		(39)			
Net income	\$	12,358	33,031,564	\$	.37

## 7. Segment Information

Under the criteria set forth in Financial Accounting Standards Board Statement No.131 Disclosure about Segments of an Enterprise and Related Information, the Company operates in three geographic segments: North America, Europe, and China. Each of these segments is managed separately and has separate financial results that are reviewed by the Company's senior management. Sales by region are based upon location of the entity recording the sale. The accounting policies for each segment are the same as those described in the summary of significant accounting policies.

The following is a summary of our significant accounts and balances by segment, reconciled to our consolidated totals:

	North America	Europe	China (in thousands)	Corporate (*)	Consolidated
<b>As of and for the quarter ended April 2, 2006</b>					
Net sales	\$ 196,566	\$ 72,259	\$ 6,125	\$	\$ 274,950
Operating income (loss)	22,402	9,570	1,015	(6,455)	26,532
Identifiable assets	734,388	314,758	82,750		1,131,896
Long-lived assets	102,054	48,259	26,136		176,449
Intangibles	78,888	13,020	2,856		94,764
Capital expenditures	3,388	3,181	532		7,101
Depreciation and amortization	4,429	2,069	1,000		7,498
<b>As of and for the quarter ended April 3, 2005</b>					
Net sales	\$ 147,477	\$ 66,434	\$ 5,116	\$	\$ 219,027
Operating income (loss)	18,446	7,493	545	(5,174)	21,310
Identifiable assets	534,473	303,199	81,209		918,881
Long-lived assets	72,638	49,288	26,085		148,011
Intangibles	31,151	9,262	2,644		43,057
Capital expenditures	2,288	1,350	964		4,602
Depreciation and amortization	3,328	2,326	1,344		6,998

The above operating segments are presented on a basis consistent with the presentation included in the Company's December 31, 2005 financial statements included in its Annual Report on Form 10-K.

\*Corporate expenses are primarily for compensation expense, Sarbanes-Oxley compliance, professional fees, including legal and audit expenses, shareholder services and benefit administration costs. These costs are not allocated to the geographic segments as they are viewed as corporate functions that support all segments.

The North American segment consists of U.S. net sales of \$182,906,000 and \$136,605,000 and for the first quarter of 2006 and 2005, respectively. The North American segment also consists of U.S. long-lived assets of \$95,269,000 and \$67,784,000 at April 2, 2006 and April 3, 2005, respectively.



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Intersegment sales in the quarter ended April 2, 2006 for North America, Europe and Asia were \$1,420,000, \$557,000 and \$14,226,000, respectively. Intersegment sales in the quarter ended April 3, 2005 for North America, Europe and China were \$1,109,000, \$1,404,000 and \$9,401,000, respectively.

### 8. Other Comprehensive Income (Loss)

Other comprehensive income (loss) consist of the following:

	Foreign Currency Translation and Other	Pension Adjustment (in thousands)	Accumulated Other Comprehensive Income (Loss)
<b>Balance December 31, 2005</b>	\$ 13,090	\$ (7,827)	\$ 5,263
<b>Change in period</b>	4,611		4,611
<b>Balance April 2, 2006</b>	\$ 17,701	\$ (7,827)	\$ 9,874
Balance December 31, 2004	\$ 32,467	\$ (5,849)	\$ 26,618
Change in period	(6,885)		(6,885)
Balance April 3, 2005	\$ 25,582	\$ (5,849)	\$ 19,733

Accumulated other comprehensive income (loss) in the consolidated balance sheets as of April 2, 2006 and April 3, 2005 consists of cumulative translation adjustments and changes in the fair value of certain financial instruments that qualify for hedge accounting as required by FAS 133. The Company's total comprehensive income was as follows:

	April 2, 2006	First Quarter Ended (in thousands)	April 3, 2005
Net income	\$	14,963	\$ 12,358
Foreign currency translation adjustments and other		4,611	(6,885)
Total comprehensive income	\$	19,574	\$ 5,473

## 9. Debt

On December 28, 2005, the date of closing of the Dormont Manufacturing Company (Dormont) acquisition, Dormont had long-term debt outstanding of \$8,900,000 in the form of two series of taxable variable rate demand bonds (1998 Series with \$1,500,000 outstanding and the 2000 Series with \$7,400,000 outstanding) which, due to the provisions of the trust agreements, could only be redeemed at dates subsequent to the closing. Each of these bonds was secured by a letter of credit from a bank, which maintained a security interest in the assets of Dormont. As a condition of the purchase and to gain the bank's consent to the sale of Dormont to the Company, Dormont's former owners were required to establish a cash collateral account for the bonds in an amount equal to the potential obligation of Dormont to the bank under the letter of credit reimbursement agreements. The entire obligation under the bonds approximated \$9,096,000, which represented the \$8,900,000 in bond principal plus interest and related fees. At closing, a portion of the Dormont purchase price was placed in a cash collateral account as a guarantee of payment. The Company recorded this escrow deposit in prepaid expenses and other assets at December 31, 2005. The 1998 series bonds were repaid in full on January 17, 2006 and the 2000 series bonds were repaid in full on February 1, 2006 by the former owners using the cash collateral account.

On September 23, 2004, the Company entered into an unsecured revolving credit facility with a syndicate of banks (the revolving credit facility). The revolving credit facility provides for multi-currency unsecured borrowings and stand-by letters of credit of up to \$300,000,000 and expires in September 2009. Borrowings outstanding under the revolving credit facility bear interest at a fluctuating rate per annum for an applicable percentage equal to (i) in the case of Eurocurrency rate loans, the British Bankers Association LIBOR rate plus an applicable percentage, of up to 0.875% based on the Company's current consolidated leverage ratio and debt rating, or (ii) in the case of base rate loans and swing line loans, the higher of (a) the federal funds rate plus 0.5% and (b) the annual rate of interest announced by Bank of America, N.A. as its prime rate. For first quarter of 2006 the average interest rate under the revolving credit facility for U.S. dollar borrowings was approximately 5.1% and euro based borrowings was approximately 3.1%. The revolving credit facility includes operational and financial covenants customary for facilities of this type, including, among others, restrictions on additional indebtedness, liens and investments and maintenance of certain leverage ratios. As of April 2, 2006, the Company was in compliance with all covenants related to the revolving credit facility. The Company had \$84,864,000 of unused and potentially available credit under the revolving credit facility at April 2, 2006. At April 2, 2006, the Company had \$137,000,000 of U.S. dollar denominated debt and \$45,495,000 of euro-based borrowings outstanding on its revolving credit facility. Additionally, the Company had \$32,641,000 for stand-by letters of credit outstanding on its revolving credit facility at April 2, 2006. See Note 12 Subsequent Events.

Effective July 1, 2005, the Company entered into a three-year interest rate swap with a counter party for a notional amount of 25,000,000, which is outstanding under the revolving credit facility. The Company swapped the three-month EURIBOR plus 0.6% for a fixed rate of 3.02%. The Company has designated the swap as a hedge using the cash flow method. At April 2, 2006, the fair value of the swap was approximately \$680,000.

**10. Contingencies and Environmental Remediation**

As disclosed in Part I, Item 1, "Product Liability, Environmental and Other Litigation Matters" of the Company's Annual Report on Form 10-K for the year ended December 31, 2005, the Company is a party to litigation described as the James Jones Litigation and is also engaged in certain environmental remediation. There have been no material developments with respect to the Company's contingencies and environmental remediation proceedings during the quarter ended April 2, 2006.

**11. Employee Benefit Plans**

The Company sponsors funded and unfunded defined benefit pension plans covering substantially all of its domestic employees. Benefits are based primarily on years of service and employees' compensation. The funding policy of the Company for these plans is to contribute an annual amount that does not exceed the maximum amount that can be deducted for federal income tax purposes. The Company uses a September 30 measurement date for its plans.

The components of net periodic benefit cost are as follows:

	First Quarter Ended	
	April 2, 2006	April 3, 2005
	(in thousands)	
Service cost - benefits earned	\$ 887	\$ 715
Interest costs on benefits obligation	945	838
Estimated return on assets	(875)	(790)
Prior service cost amortization	71	60
Net loss amortization	303	215
Net periodic benefit cost	\$ 1,331	\$ 1,038

Cash flows:

The information related to the Company's pension funds cash flow is as follows:

	First Quarter Ended	
	April 2, 2006	April 3, 2005
	(in thousands)	
Employer contributions	\$ 3,130	\$ 1,729

**12. Subsequent Events**

On April 27, 2006, the Company completed a private placement offering of \$225,000,000 of 5.85% senior unsecured notes payable in April 2016. The Company used the net proceeds from the notes to repay \$147,000,000 outstanding under its revolving credit facility. Additionally, the Company amended its revolving credit facility, increasing its borrowing capacity from \$300,000,000 to \$350,000,000 and extending the term to April 2011.

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On April 18, 2006, the Company acquired the assets and business of Changsha Valve Works (Changsha) located in Changsha, China for a purchase price of approximately \$8,500,000. Changsha is a leading manufacturer of large diameter hydraulic actuated butterfly valves for thermo-power and hydro-power plants, water distribution projects and water works projects in China.

On April 5, 2006, the Company acquired the remaining 15% of the shares of Stern Rubinetti for approximately \$378,000. The Company now owns 100% of Stern Rubinetti.

On April 4, 2006, the Company purchased and, simultaneously, completed a 15-year capital sale and lease back on a building located in Northern Italy from the local Italian government and, simultaneously, sold to the same local Italian government one of its facilities in Northern Italy. The purchase price of the new building approximated \$16,300,000. The selling price for the Company's existing building approximated \$9,600,000, with a book value of approximately \$3,100,000. Under FAS 153, a pre-tax gain of approximately \$6,500,000 will be recognized in the second quarter of 2006. The tax associated with this gain will be approximately \$2,400,000, which will result in an after-tax gain of \$4,100,000, or \$0.12 per share, in the second quarter of 2006. This tax will be paid to the Italian tax authorities in installments over the next five years.

On April 4, 2006, the Company entered into a definitive purchase and sale agreement. The Company will be purchasing the assets of a domestic business and the stock of a Chinese company, both subsidiaries of a common parent. The purchase price is approximately \$6,300,000. The closing is subject to several conditions, including the receipt of certain government approvals.

**Item 2. Management's Discussion And Analysis Of Financial Condition And Results Of Operations**

**Overview**

The following discussion and analysis are provided to increase understanding of, and should be read in conjunction with, the accompanying unaudited consolidated financial statements and notes. In this quarterly report on Form 10-Q, references to the Company, Watts, we, us or our refer to Watts Water Technologies, Inc. and its consolidated subsidiaries.

We operate on a 52-week fiscal year ending on December 31. Any first quarter ended data contained in this Report on Form 10-Q reflects the results of operations for the 13-week period ended on the Sunday nearest March 31 of the respective year.

We are a leading supplier of products for use in the water quality, water safety, water flow control and water conservation markets in both North America and Europe. For over 130 years, we have designed and manufactured products that promote the comfort and safety of people and the quality and conservation of water used in commercial, residential and light industrial applications. We earn revenue and income almost exclusively from the sale of our products. Our principal product lines include:

backflow preventers for preventing contamination of potable water caused by reverse flow within water supply lines and fire protection systems;

a wide range of water pressure regulators for both commercial and residential applications;

water supply and drainage products for commercial and residential applications;

temperature and pressure relief valves for water heaters, boilers and associated systems;

point-of-use water filtration and reverse osmosis systems for both commercial and residential applications;

thermostatic mixing valves for tempering water in commercial and residential applications;

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systems for under-floor radiant applications and hydraulic pump groups for gas boiler manufacturers and renewable energies applications including solar heat pumps; and

flexible stainless steel connectors for natural and liquid propane gas in commercial food service and residential applications.

Our business is reported in three geographic segments, North America, Europe and China. We distribute our products through three primary distribution channels, wholesale, do-it-yourself (DIY) and original equipment manufacturers (OEMs). Interest rates have an indirect effect on the demand for our products due to the effect such rates have on the number of new residential and commercial construction starts and remodeling projects. Residential and commercial construction starts have an impact on our levels of sales and earnings. An additional factor that has had an effect on our sales is fluctuation in foreign currencies, as a portion of our sales and certain portions of our costs, assets and liabilities are denominated in currencies other than the U.S. dollar.

We believe that the factors relating to our future growth include our ability to continue to make selective acquisitions, both in our core markets as well as new complementary markets, regulatory requirements relating to the quality and conservation of water, increased demand for clean water and continued enforcement of plumbing and building codes and a healthy economic environment. We have completed over twenty-five acquisitions since divesting our industrial and oil and gas business in 1999. Our acquisition strategy focuses on businesses that manufacture preferred brand name products that address our themes of water quality, water safety, water conservation, water flow control and related complementary markets. We target businesses that will provide us with one or more of the following: an entry into new markets, an increase in shelf space with existing customers, a new or improved technology or an expansion of the breadth of our water quality, water conservation, water safety and water flow control products for the residential and commercial markets. In the first quarter of 2006, sales from acquisitions contributed approximately 17% to our total sales growth over the comparable period of 2005.

Products representing a majority of our sales are subject to regulatory standards and code enforcement, which typically require that these products meet stringent performance criteria. Together with our commissioned manufacturers' representatives, we have consistently advocated for the development and enforcement of such plumbing codes. We are focused on maintaining stringent quality control and testing procedures at each of our manufacturing facilities in order to manufacture products in compliance with code requirements and take advantage of the resulting demand for compliant products. We believe that product development, product testing capability and investment in plant and equipment is needed to manufacture products in compliance with code requirements, which represents a barrier to entry for competitors. We believe there is an increasing demand among consumers for products to ensure water quality, which creates growth opportunities for our products.

We require substantial amounts of raw materials to produce our products, including bronze, brass, cast iron, steel and plastic, and substantially all of the raw materials we require are purchased from outside sources. We have experienced increases in the costs of certain raw materials, particularly copper. Bronze and brass are copper-based alloys. From December 31, 2005 to April 2, 2006, spot copper cost increased approximately 15.7%.

A risk we face is our ability to deal effectively with increases in raw material costs. We manage this risk by monitoring related market prices, working with our suppliers to achieve the maximum level of stability in their costs and related pricing, seeking alternative supply sources when necessary, implementing cost reduction programs and passing increases in costs to our customers, to the maximum extent possible, when they occur. Additionally, on a limited basis, we use commodity futures contracts to manage this risk, although we do not currently have any such contracts. We are not able to predict whether or for how long these cost increases will continue. If these cost increases continue and we are not able to reduce or eliminate the effect of the cost increases by reducing production costs or implementing price increases, our profit margins could decrease.

Another risk we face in all areas of our business is competition. We consider brand preference, engineering specifications, code requirements, price, technological expertise, delivery times and breadth of product offerings to be the primary competitive factors. As mentioned previously, we believe that product development, product testing capability and investment in plant and equipment is needed to manufacture products in compliance with code requirements, which represents a barrier to entry for competitors. We are committed to maintaining our capital equipment at a level consistent with current technologies, and thus we expect to spend approximately \$25,000,000 in 2006. We are committed to expanding our manufacturing capacity in lower cost countries such as China, Tunisia and Bulgaria. These manufacturing plant relocations and consolidations are an important part of our ongoing commitment to reduce production costs.

### **Recent Developments**

As of May 4, 2006, the spot price for copper increased approximately 36.8% from April 2, 2006.

On April 27, 2006, we completed a private placement offering of \$225,000,000 of 5.85% senior unsecured notes payable in April 2016. We will use the net proceeds from the notes to repay \$147,000,000 outstanding under our revolving credit facility. Additionally, we amended our revolving credit facility, increasing our borrowing capacity from \$300,000,000 to \$350,000,000 and extending the term to April 2011.

On April 18, 2006, we acquired the assets and business of Changsha Valve Works (Changsha) located in Changsha, China for a purchase price of approximately \$8,500,000. Changsha is a leading manufacturer of large diameter hydraulic actuated butterfly valves for thermo-power and hydro-power plants, water distribution projects and water works projects in China. This acquisition strengthens our position in China's water market.

On April 5, 2006, we acquired the remaining 15% of the shares of Stern Rubinetti for approximately \$378,000. We now own 100% of Stern Rubinetti.

On April 4, 2006, we purchased and, simultaneously, completed a 15-year capital sale and lease back on a building located in Northern Italy from the local Italian government and, simultaneously, sold to the same local Italian government one of our facilities in Northern Italy. The



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purchase price of the new building approximated \$16,300,000. The selling price for our existing building approximated \$9,600,000, with a book value of approximately \$3,100,000. Under FAS 153, a pre-tax gain of approximately \$6,500,000 will be recognized in the second quarter of 2006. The tax associated with this gain will be approximately \$2,400,000, which will result in an after-tax gain of \$4,100,000, or \$0.12 per share, in the second quarter of 2006. This tax will be paid to the Italian tax authorities in installments over the next five years.

On April 3, 2006, we appointed Gregory J. Michaud as Executive Vice President of Human Resources. Prior to joining our Company, Mr. Michaud served as Vice President, Human Resources of the Compact Equipment division of Ingersoll-Rand Company Limited, a diversified industrial company providing products, services and integrated solutions to industries ranging from transportation and manufacturing to food retailing, construction, and agriculture, from June 2003 through March 2006. Mr. Michaud served as Vice President, Human Resources of the Productivity Solutions division of Ingersoll-Rand from January 2003 to June 2003 and as Director, Human Resources & Corporate Organizational Planning of Ingersoll-Rand from June 2000 to December 2002. Mr. Michaud also served as Human Resource Director, Human Resource Organizational Development & Strategy of UnumProvident Corporation, a provider of group and individual income protection insurance in the United States and United Kingdom, from 1999 to 2000 and as Human Resource Business Partner, Central & Southern Regions of UnumProvident from 1998 to 1999.

### Acquisitions

On December 28, 2005, we acquired 100% of the stock of Dormont Manufacturing Company (Dormont) located in Export, Pennsylvania, for approximately \$95,017,000 net of cash acquired of approximately \$1,505,000. The preliminary allocations for goodwill and intangible assets are approximately \$38,362,000 and \$38,600,000, respectively. The amount recorded as intangible assets is primarily for customer relationships that have estimated 13-year lives and trade names with indefinite lives. Dormont

provides flexible stainless steel connectors for natural and liquid propane gas. Dormont works with appliance OEM s to provide internal component assemblies and private label gas connectors, which are sold under the OEM brand with the appliance in multiple leading retail chains. Dormont also supplies residential gas connectors through multiple trade channels and home improvement retailers. Dormont provides a core-plumbing product which is complimentary to our existing water product lines.

On December 2, 2005, we acquired 100% of the stock of Core Industries Inc. (Core) from SPX Corporation for approximately \$45,600,000 in cash. Core consists of FEBCO, Mueller Steam Specialty and Polyjet Valves product lines. The preliminary allocations for goodwill and intangible assets are approximately \$10,865,000 and \$8,420,000, respectively. The amount recorded as intangible assets is primarily for trade names with indefinite lives and customer relationships that have estimated 12-year lives. FEBCO is a manufacturer of backflow prevention valves and has a strong presence in both residential and commercial landscape irrigation. Mueller Steam Specialty allows us to expand into large diameter commercial strainers and check valves. Polyjet Valves offers a customized sleeve valve, which is used in severe service applications to provide precise flow and pressure control. We expect that this acquisition will allow us to offer a broader product line, improve operating efficiencies and provide better customer service.

On November 4, 2005, we acquired the assets of Flexflow Tubing LLP (Flexflow), located in Langley, British Columbia, Canada for approximately \$6,200,000. The purchase agreement contains an earn-out provision to be calculated over a five-year period ending December 31, 2010. Earn-out payments under the purchase agreement, if any, will not exceed \$4,300,000 and will be treated as additional purchase price. Flexflow manufactures pex tubing for potable and non-potable applications. The allocations for goodwill and intangible assets are approximately \$3,180,000 and \$868,000, respectively. The amount recorded as intangible assets is primarily for customer relationships that have estimated 12-year lives. The acquisition of Flexflow is consistent with our strategy to increase our presence in the under floor radiant heating and potable water markets. This acquisition allows us to expand our presence in the market for flexible pex pipes for hot and cold-water transport.

On July 8, 2005, we acquired the water connector business of the Donald E. Savard Company (Savard) in an asset purchase transaction for approximately \$3,680,000. The allocations for goodwill and intangible assets are approximately \$1,350,000 and \$1,750,000, respectively. The amount recorded as intangible assets is primarily for trade names with indefinite lives and customer relationships that have 14-year lives. The acquisition of the water connector business of Savard is consistent with our theme of water safety and control. This acquisition allows us to expand our presence in one of our leading product lines with a brand name that is well known to the plumbing wholesale market.

On July 5, 2005, we acquired 100% of the outstanding stock of Microflex N.V. (Microflex) located in Rotselaar, Belgium for approximately \$14,900,000 net of cash acquired of approximately \$875,000. The allocations for goodwill and intangible assets are approximately \$6,507,000 and \$5,315,000, respectively. The amount recorded as intangible assets is primarily for customer relationships that have 7-year lives and trade names that have indefinite lives. Microflex produces and distributes flexible, pre-insulated, pex pipes for hot and cold-water transport, as well as a range of accessory products including couplings, caps, and insulation kits in the HVAC and water protection markets.

On June 20, 2005, we acquired the water softener business of Alamo Water Refiners, Inc. (Alamo) located in San Antonio, Texas in an asset purchase transaction for approximately \$5,100,000. The allocation for intangible assets is approximately \$285,000 and is primarily for the trade name with an indefinite life. There was no allocation to goodwill. The water softener products of Alamo are consistent with our theme of water quality and provide many synergistic opportunities when utilized in conjunction with our existing water filtration and water quality businesses. The acquisition of Alamo also expands our distribution presence into the southwestern U.S. markets.

On May 11, 2005, we acquired 100% of the outstanding stock of Electro Controls Ltd. (Electro Controls) located in Hounslow, United Kingdom for approximately \$11,737,000 net of cash acquired of approximately \$5,014,000. The allocations for goodwill and intangible assets are

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approximately \$5,788,000 and \$315,000, respectively. The amount recorded as intangible assets is primarily for trade names that have indefinite lives. Electro Controls designs and assembles a range of electrical controls for the HVAC market, with sales primarily in the United Kingdom.

On January 5, 2005, we acquired 100% of the outstanding stock of HF Scientific, Inc. (HF) located in Fort Myers, Florida for approximately \$7,260,000 in cash plus \$800,000 in assumed debt. The allocations for goodwill and intangible assets are approximately \$4,178,000 and \$2,660,000, respectively. The amount recorded as intangible assets is primarily for customer relationships that have 15-year lives and trade names that have indefinite lives. HF manufactures and distributes a line of instrumentation equipment, test kits and chemical reagents used for monitoring water quality in a variety of applications.

On January 4, 2005, we acquired substantially all of the assets of Sea Tech, Inc. (Sea Tech) located in Wilmington, North Carolina for approximately \$10,100,000 in cash. The purchase agreement contains an earn-out provision to be calculated on a cumulative basis over a three-year period ending December 31, 2007. Payments under the agreement, if any, will not exceed \$5,000,000 and will be treated as additional purchase price. The allocations for goodwill and intangible assets are approximately \$6,505,000 and \$3,033,000, respectively. The amount recorded as intangible assets is primarily for customer relationships that have 15-year lives and trade names that have indefinite lives. Sea Tech provides cost-effective solutions for fluidic connection needs. Sea Tech offers a wide range of standard and custom quick connect fittings, valves and manifolds and pex tubing designed to address specific customer requirements.

**Results of Operations****First Quarter Ended April 2, 2006 Compared to First Quarter Ended April 3, 2005**

*Net Sales.* Our business is reported in three geographic segments: North America, Europe and China. Our net sales in each of these segments for each of the first quarters ended 2006 and 2005 were as follows:

	First Quarter Ended April 2, 2006		First Quarter Ended April 3, 2005		Change	% Change to Consolidated Net Sales
	Net Sales	% Sales	Net Sales (dollars in thousands)	% Sales		
North America	\$ 196,566	71.5%	\$ 147,477	67.3%	\$ 49,089	22.4%
Europe	72,259	26.3	66,434	30.3	5,825	2.7
China	6,125	2.2	5,116	2.4	1,009	.4
Total	\$ 274,950	100%	\$ 219,027	100%	\$ 55,923	25.5%

The increase in net sales is attributable to the following:

					Change As a % of Consolidated Net Sales				Change As a % of Segment Net Sales		
	North America	Europe	China	Total	North America	Europe	China	Total	North America	Europe	China
Internal growth	\$ 13,967	\$ 8,450	\$ 838	\$ 23,255	6.4%	3.9%	.4%	10.7%	9.5%	12.7%	16.4%
Foreign exchange	806	(5,435)	171	(4,458)	.4	(2.5)		(2.1)	.5	(8.2)	3.3
Acquisitions	34,316	2,810		37,126	15.6	1.3		16.9	23.3	4.2	
Total	\$ 49,089	\$ 5,825	\$ 1,009	\$ 55,923	22.4%	2.7%	.4%	25.5%	33.3%	8.7%	19.7%

The internal growth in net sales in North America is due to increased price and unit sales in certain product lines into both the wholesale and DIY markets. Our wholesale market in the first quarter of 2006, excluding the sales from the acquisitions of Alamo, Savard, Flexflow, Core and Dormont, grew by 9.4% compared to the first quarter of 2005, primarily due to increased sales of water pressure regulators, relief valves and backflow preventer units, as well as in our plumbing and under-floor radiant heating product lines. Our sales into the North American DIY market in the first quarter of 2006 increased by 9.6% compared to the first quarter of 2005 primarily due to increased sales of fittings and supply lines and plumbing and under-floor radiant heating product lines.

The increase in net sales due to foreign exchange in North America is due to the Canadian dollar appreciating against the U.S. dollar. We cannot predict whether the Canadian dollar will continue to appreciate against the U.S. dollar in future periods or whether future foreign exchange rate fluctuations will have a positive or negative impact on our net sales.

The acquired growth in net sales in North America is due to the inclusion of net sales of Alamo, acquired on June 20, 2005, Savard, acquired on July 8, 2005, Flexflow, acquired on November 4, 2005, Core, acquired on December 2, 2005 and Dormont, acquired on December 28, 2005.

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The internal sales growth in Europe was broad based with most markets and channels exhibiting improvement. Our wholesale and OEM market in the first quarter of 2006, excluding the sales from the acquisitions of Electro Controls and Microflex, grew by 11.8% and 13.6%, respectively, compared to the first quarter of 2005.

The decrease in net sales due to foreign exchange in Europe is primarily due to the depreciation of the euro against the U.S. dollar. We cannot predict whether the euro will continue to depreciate against the U.S. dollar in future periods or whether future foreign exchange rate fluctuations will have a positive or negative impact on our net sales.

The acquired growth in net sales in Europe is due to the inclusion of the net sales of Electro Controls, acquired on May 11, 2005 and Microflex, acquired on July 5, 2005.

The internal sales growth in China was due to increased sales into the domestic and export markets. Additionally, the yuan strengthened against the U.S. dollar.

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*Gross Profit.* Gross profit for the first quarter of 2006 increased \$18,440,000, or 23.8%, compared to the first quarter of 2005. The increase in gross profit is attributable to the following:

	(in thousands)	% Change
Internal growth	\$ 8,736	11.3%
Foreign exchange	(1,330)	(1.7)
Acquisitions	10,622	13.7
Restructuring	412	.5
<b>Total</b>	<b>\$ 18,440</b>	<b>23.8%</b>

The internal growth in gross profit is primarily due to the North American segment, which increased internal gross profits by \$4,971,000. This increase is primarily due to increased sales of products to wholesalers, partially offset by inventory step-up costs associated with the acquisitions of Core and Dormont. The net decrease in gross profit from foreign exchange is primarily due to the depreciation of the euro against the U.S. dollar. The increase in gross profit from acquisitions is due to the inclusion of gross profit from Electro Controls, Alamo, Microflex, Savard, Flexflow, Core and Dormont.

The increase in gross profit includes decreased manufacturing restructuring and other costs. In the first quarter of 2006 we did not have any charges to cost of sales as compared to \$412,000 in the first quarter of 2005 for accelerated depreciation and other costs.

*Selling, General and Administrative Expenses.* Selling, General and Administrative, or SG&A expenses, for the first quarter of 2006 increased \$13,345,000, or 24.0%, compared to the first quarter of 2005. The increase in SG&A expenses is attributable to the following:

	(in thousands)	% Change
Internal growth	\$ 6,168	11.1%
Foreign exchange	(855)	(1.5)
Acquisitions	8,032	14.4
<b>Total</b>	<b>\$ 13,345</b>	<b>24.0%</b>

The internal increase in SG&A expenses is primarily due to increased variable selling expenses due to increased sales volumes, increased insurance costs from a reclassification of product liability costs from costs of sales to SG&A expenses and incremental compensation costs incurred for compliance with FAS 123R, partially offset by lower costs for complying with Section 404 of the Sarbanes-Oxley Act of 2002 (SOX) and lower earn-out costs related to a prior acquisition. The decrease in SG&A expenses from foreign exchange is primarily due to the depreciation of the euro against the U.S. dollar partially offset by the Canadian dollar and yuan appreciating against the U.S. dollar. The increase in SG&A expenses from acquisitions is due to the inclusion of Electro Controls, Alamo, Microflex, Savard, Flexflow, Core and Dormont.

*Operating Income.* Operating income by geographic segment for each of the first quarters ended 2006 and 2005 were as follows:

**First Quarter Ended**

**% Change to  
Consolidated**

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	April 2, 2006	April 3, 2005	Change	Operating Income
	(dollars in thousands)			
North America	\$ 22,402	\$ 18,446	\$ 3,956	18.6%
Europe	9,570	7,493	2,077	9.7
China	1,015	545	470	2.2
Corporate	(6,455)	(5,174)	(1,281)	(6.0)
Total	\$ 26,532	\$ 21,310	\$ 5,222	24.5%

The increase in operating income is attributable to the following:

	Change As a % of Consolidated Operating Income					Change As a % of Segment Operating Income								
	North America	Europe	China	Corp.	Total	North America	Europe	China	Corp.	Total				
	(dollars in thousands)													
Internal growth	\$ 1,474	\$ 1,936	\$ 439	\$ (1,281)	\$ 2,568	6.9%	9.1%	2.1%	(6.0)%	12.1%	8.0%	25.8%	80.5%	(24.7)%
Foreign exchange	172	(678)	31		(475)	.8	(3.2)	.1		(2.3)	.9	(9.1)	5.7	
Acquisitions	1,912	678			2,590	9.0	3.2			12.2	10.4	9.1		
Restructuring	398	141			539	1.9	.6			2.5	2.2	1.9		
Total	\$ 3,956	\$ 2,077	\$ 470	\$ (1,281)	\$ 5,222	18.6%	9.7%	2.2%	(6.0)%	24.5%	21.5%	27.7%	86.2%	(24.7)%

The internal growth in North America is primarily due to our increased gross profit in the wholesale market, benefits resulting from our completed manufacturing restructuring projects and product outsourcing, partially offset by increased net SG&A expense. In the first quarter of 2006 we did not record any costs associated with our manufacturing restructuring plan compared to \$398,000 for the same period in 2005. The acquired growth is due to the inclusion of operating income from Alamo, Savard, Flexflow, Core and Dormont.

The internal growth in Europe is primarily due to our increased gross profit in both the wholesale and OEM markets, benefits resulting from our completed manufacturing restructuring projects, partially offset by increased net SG&A expense. In the first quarter of 2006, we recorded \$235,000 of costs associated with our manufacturing restructuring plan compared \$376,000 for the same period in 2005. We expect to record approximately \$1,100,000 during the remainder of 2006 for estimated costs associated with the European manufacturing restructuring plan. The decrease in operating income from foreign exchange is primarily due to the depreciation of the euro against the U.S. dollar. We cannot predict whether the euro will continue to depreciate against the U.S. dollar in future periods or whether future foreign exchange rate fluctuations will have a positive or negative impact on our operating income. The acquired growth in Europe is due to the inclusion of the operating income from Electro Controls and Microflex.

The increase in internal growth in China of \$439,000 is primarily attributable to improved manufacturing efficiencies associated with our wholly owned manufacturing plant in Tianjin, partially offset by increased net SG&A expense.

The decrease in internal operating income in Corporate of \$1,281,000 is primarily attributable to incremental compensation costs incurred for compliance with FAS 123R, increased audit costs and increased pension costs, partially offset by lower costs incurred for compliance with SOX.

*Interest Expense.* Interest expense increased \$1,671,000, or 66.3%, for the first quarter of 2006 compared to the first quarter of 2005, primarily due to increased debt levels for acquisitions made in 2005 and an increase in the average variable rates charged on the revolving credit facility.

We have entered into an interest rate swap for a notional amount of 25,000,000 outstanding on our revolving credit facility. We swapped the variable rate from the revolving credit facility, which is three month EURIBOR plus 0.6%, for a fixed rate of 3.02%. The impact of the swap was immaterial to the overall interest expense.

*Income Taxes.* Our effective rate for continuing operations decreased to 34.6 % in the first quarter of 2006, from 35.2% for the first quarter of 2005. The decrease is primarily due to a shift of earnings mix to Europe and China. This decrease was partially offset by increased earnings in Italy and France, which have higher rates than the overall average rate in Europe.

*Income From Continuing Operations.* Income from continuing operations for the first quarter of 2006 increased \$2,690,000, or 21.7%, to \$15,087,000, or \$0.46 per common share, from \$12,397,000, or \$0.37 per common share, for the first quarter of 2005, in each case, on a diluted basis. The depreciation of the euro, offset by appreciation of the Canadian dollar and Chinese yuan against the U.S. dollar resulted in a negative impact on income from continuing operations of \$0.01 per share for the first quarter of 2006 compared to the comparable period last year. We cannot predict whether the euro, Canadian dollar or yuan will continue to depreciate or appreciate against the U.S. dollar in future periods or whether future foreign exchange rate fluctuations will have a positive or negative impact on our net income. Income from continuing operations for the first quarter of 2006 and 2005 include net costs incurred for our restructuring plan of \$149,000, or (\$0.00) per share and \$496,000, or (\$0.02) per share, respectively.



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*Loss From Discontinued Operations.* We recorded a charge net of tax to discontinued operations for the first quarters of 2006 and 2005 of \$124,000, or \$0.00 per common share, and \$39,000, or \$0.00 per common share, respectively, in each case, on a diluted basis. These charges are primarily attributable to legal fees associated with the James Jones litigation, as described in Part I, Item 1. Business-Product Liability, Environmental and Other Litigation Matters in our Annual Report on Form 10-K for the year ended December 31, 2005.

### **Liquidity and Capital Resources**

We used \$11,046,000 of cash to fund continuing operations for the first quarter of 2006. We experienced an increase in accounts receivable in North America and Europe. This increase is primarily due to sales volume. Additionally, we experienced an increase in inventories in North America, Europe and China. A portion of this overall increase is due to increased costs of raw material. The increase in inventory in Europe is primarily due to increased safety stocks while we continue with our manufacturing restructuring plan. North American and China inventories increased primarily due to increased cost of raw materials and seasonality. In addition, in the first quarter of 2006 cash was used to pay 2005 accrued incentives.

We used \$6,478,000 of net cash from investing activities for the first quarter of 2006 primarily from investments in capital equipment. Capital expenditures were primarily for manufacturing machinery and equipment as part of our ongoing commitment to improve our manufacturing capabilities. We expect to invest an additional \$18,000,000 in capital equipment in 2006. We received proceeds from a sale of one of our German buildings of approximately \$1,300,000 during the first quarter of 2006.

We generated \$16,116,000 of net cash from financing activities for the first quarter of 2006 primarily through increased borrowings in

the U.S. and proceeds from the exercise of stock options, partially offset by dividend payments and payments of debt.

In April 2006, we amended our revolving credit facility with a syndicate of banks. The facility was amended to provide for multi-currency unsecured borrowings and stand-by letters of credit of up to \$350,000,000 and matures in April 2011. The original facility provided \$300,000,000 in borrowings and would have expired in September 2009. The revolving credit facility is being used to support our acquisition program, working capital requirements and for general corporate purposes.

Outstanding indebtedness under the revolving credit facility bears interest at a rate determined by the type of loan plus an applicable margin determined by our debt rating, depending on the applicable base rate and our bond rating. For first quarter of 2006 the average interest rate under the revolving credit facility for U.S. dollar borrowings was approximately 5.1% and euro based borrowings was approximately 3.1%. The revolving credit facility includes operational and financial covenants customary for facilities of this type, including, among others, restrictions on additional indebtedness, liens and investments and maintenance of certain leverage ratios. As of April 2, 2006, we were in compliance with all covenants related to the revolving credit facility. We had \$84,864,000 of unused and potentially available credit under the revolving credit facility at April 2, 2006. At April 2, 2006, we had \$137,000,000 of U.S dollar denominated debt and \$45,495,000 of euro-based borrowings outstanding on our revolving credit facility. Additionally, we had \$32,641,000 for stand-by letters of credit outstanding on our revolving credit facility at April 2, 2006.

Effective July 1, 2005, we entered into a three-year interest rate swap with a counter party for a notional amount of 25,000,000, which is outstanding under the original revolving credit facility. We swapped the three-month EURIBOR plus 0.6% for a fixed rate of 3.02%. We designated the swap as a hedge using the cash flow method. At April 2, 2006, the fair value of the swap was approximately \$680,000.

We generated \$1,261,000 of net cash from discontinued operations. During the first quarter of 2006, we received approximately \$16,500 in cash as an indemnification payment for settlement costs we incurred in the James Jones case. This cash has been recorded as a liability at April 2, 2006 because of the possibility that we might have to reimburse the insurance company if it is ultimately successful with a future appeal. We also received approximately \$2,372,000 in cash for reimbursement of defense costs related to the James Jones case. During the first quarter of 2006, we paid approximately \$121,000 for defense costs and approximately \$195,000 for indemnity costs we incurred in the James Jones case.

Working capital (defined as current assets less current liabilities) as of April 2, 2006 was \$333,350,000 compared to \$305,092,000 as of December 31, 2005. This increase is primarily due to increases in inventories and accounts receivable. The ratio of current assets to current liabilities was 2.5 to 1 as of April 2, 2006 compared to 2.4 to 1 as of December 31, 2005. Cash and cash equivalents were \$45,677,000 as of April 2, 2006 compared to \$45,758,000 as of December 31, 2005.

We anticipate that available funds from current operations, existing cash and other sources of liquidity will be sufficient to meet current operating requirements and anticipated capital expenditures for at least the next 12 months. However, we may have to consider external sources of financing for any large future acquisitions.

Our long-term contractual obligations as of April 2, 2006 are presented in the following table:

**Payments Due by Period**

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Contractual Obligations	Total	Less than 1 year	1-3 years (in thousands)	3-5 years	More than 5 years
Long-term debt obligations, including current maturities (a) (c)	\$ 315,650	\$ 7,391	\$ 321	\$ 232,925	\$ 75,013
Operating lease obligations	24,922	4,472	8,269	4,271	7,910
Capital lease obligations (a)	1,156	467	350	178	161
Pension contributions	7,536	6,485	171	88	792
Other (b)	45,542	27,664	5,815	2,386	9,677
Total	\$ 394,806	\$ 46,479	\$ 14,926	\$ 239,848	\$ 93,553

(a) as recognized in the consolidated balance sheet

(b) includes acquisition related agreements, recent capital sale lease back, commodity and capital expenditure commitments at April 2, 2006

(c) upon completion of the private placement offering and amended revolving credit facility on April 27, 2006, approximately \$137,000,000 of debt due in 3-5 years would be classified as more than 5 years

We maintain letters of credit that guarantee our performance or payment to third parties in accordance with specified terms and conditions. Amounts outstanding were approximately \$44,993,000 as of April 2, 2006 and \$48,651,000 as of December 31, 2005. Our letters of credit are primarily associated with insurance coverage and to a lesser extent foreign purchases and generally expire within one year of issuance. These instruments may exist or expire without being drawn down, therefore they do not necessarily represent future cash flow obligations.

We own a 20% interest in www.plumbworld.co.uk Limited (Plumbworld), a variable interest entity. Plumbworld is primarily an e-business that sells bathroom and sanitary appliances, as well as plumbing and heating products, tools and plumbing consumables. Its latest fiscal year sales were approximately \$11,600,000. We have a nominal investment of approximately \$500 in Plumbworld and maintain a loan receivable in the amount of approximately \$401,000 with Plumbworld. We have entered into an agreement with the majority shareholders of Plumbworld to exchange our 20% ownership interest for full receipt of our loan receivable. We expect to receive installment payments through September 2006, at which time we will relinquish our shares in Plumbworld. We continue to account for our investment in Plumbworld using the equity method.

#### **Application of Critical Accounting Policies and Key Estimates**

The preparation of our consolidated financial statements in accordance with U.S. GAAP requires management to make judgments, assumptions and estimates that affect the amounts reported. A critical accounting estimate is an assumption about highly uncertain matters and could have a material effect on the consolidated financial statements if another, also reasonable, amount were used, or, a change in the estimate is reasonably likely from period to period. We base our assumptions on historical experience and on other estimates that we believe are reasonable under the circumstances. Actual results could differ significantly from these estimates. There were no changes in accounting policies or significant changes in accounting estimates during the first quarter of 2006.

We periodically discuss the development, selection and disclosure of the estimates with the Audit Committee. Management believes the following critical accounting policies reflect its more significant estimates and assumptions.

#### *Revenue recognition*

We recognize revenue when all of the following criteria are met: (1) we have entered into a binding agreement, (2) the product has shipped and title has passed, (3) the sales price to the customer is fixed or is determinable and (4) collectibility is reasonably assured. We recognize revenue based upon a determination that all criteria for revenue recognition have been met, which, based on the majority of our shipping terms, is considered to have occurred upon shipment of the finished product. Some shipping terms require the goods to be received by the customer before title passes. In those instances, revenues are not recognized until the customer has received the goods. We record estimated reductions to revenue for customer returns and allowances and for customer programs. Provisions for returns and allowances are made at the time of sale, derived from historical trends and form a portion of the allowance for doubtful accounts. Customer programs, which are primarily annual volume incentive plans, allow customers to earn credit for attaining agreed upon purchase targets from us. We record customer programs as an adjustment to net sales.

#### *Allowance for doubtful accounts*

The allowance for doubtful accounts is established to represent our best estimate of the net realizable value of the outstanding accounts receivable. The development of our allowance for doubtful accounts varies by region but in general is based on a review of past due amounts, historical write-off experience, as well as aging trends affecting specific accounts and general operational factors affecting all accounts. In North America, management specifically analyzes individual accounts receivable and establishes specific reserves against financially troubled customers. In addition, factors are developed utilizing historical trends in bad debts, returns and allowances. The ratio of these factors to sales on a rolling twelve-month basis is applied to total outstanding receivables (net of accounts specifically identified) to establish a reserve. In Europe, management develops their bad debt allowance through an aging analysis of all their accounts. In China, management specifically analyzes individual accounts receivable and establishes specific reserves as needed. In addition, for waterworks customers, whose payment terms are

generally extended, we reserve the majority of accounts receivable in excess of one year from the invoice date.

We uniformly consider current economic trends and changes in customer payment terms when evaluating the adequacy of the allowance for doubtful accounts. We also aggressively monitor the creditworthiness of our largest customers, and periodically review customer credit limits to reduce risk. If circumstances relating to specific customers change or unanticipated changes occur in the general business environment, our estimates of the recoverability of receivables could be further adjusted.

*Inventory valuation*

Inventories are stated at the lower of cost or market with costs generally determined on a first-in first-out basis. We utilize both specific product identification and historical product demand as the basis for determining our excess or obsolete inventory reserve. We identify all inventories that exceed a range of one to three years in sales. This is determined by comparing the current inventory balance against unit sales for the trailing twelve months. New products added to inventory within the past twelve months are excluded from this analysis. A portion of our products contain recoverable materials, therefore the excess and obsolete reserve is established net of any recoverable amounts. Changes in market conditions, lower than expected customer demand or changes in technology or features could result in additional obsolete inventory that is not saleable and could require additional inventory reserve provisions.

In certain countries, additional inventory reserves are maintained for potential shrinkage experienced in the manufacturing process. The reserve is established based on the prior year's inventory losses adjusted for any change in the gross inventory balance.

*Goodwill and other intangibles*

We adopted Financial Accounting Standards Board Statement No. 142 *Goodwill and Other Intangible Assets* (FAS 142) on January 1, 2002, and as a result we no longer amortize goodwill. Goodwill and intangible assets with indefinite lives are tested annually for impairment in accordance with the provisions of FAS 142. We use judgment in assessing whether assets may have become impaired between annual impairment tests. We perform our annual test for indications of goodwill impairment on the last day of our fiscal October, which is October 29 for fiscal 2006.

Intangible assets such as purchased technology are generally recorded in connection with a business acquisition. Values assigned to intangible assets are determined by an independent valuation firm based on estimates and judgments regarding expectations of the success and life cycle of products and technology acquired.

Since the adoption of FAS 142 our valuations have been greater than the carrying value of our goodwill and intangibles. While we believe that our estimates of future cash flows are reasonable, different assumptions regarding such factors as future sales volume, selling price changes, material cost changes, cost savings programs and capital expenditures could significantly affect our valuations. Other changes that may affect our valuations include, but are not limited to product acceptances and regulatory approval. If actual product acceptance differs significantly from the estimates, we may be required to record an impairment charge to write down the assets to their realizable value. A severe decline in market value could result in an unexpected impairment charge to goodwill, which could have a material impact on the results of operations and financial position.

*Product liability and workers' compensation costs*

Because of retention requirements associated with our insurance policies, we are generally self-insured for potential product liability claims and for workers' compensation costs associated with workplace accidents. For product liability cases in the U.S., management estimates expected settlement costs by utilizing loss reports provided by our third-party administrators as well as developing internal historical trend factors based on our specific claims experience. Management utilizes the internal trend factors that reflect final expected settlement costs. In other countries, we maintain insurance coverage with relatively high deductible payments, as product liability claims tend to be smaller than those experienced in the U.S. Changes in the nature of claims or the actual settlement amounts could affect the adequacy of this estimate and require changes to the provisions.

Workers' compensation liabilities in the U.S. are recognized for claims incurred (including claims incurred but not reported) and for changes in the status of individual case reserves. At the time a workers' compensation claim is filed, a liability is estimated to settle the claim. The liability for workers' compensation claims is determined based on management's estimates of the nature and severity of the claims and based on analysis provided by third party administrators and by various state statutes and reserve requirements. We have developed our own trend factors based on our specific claims experience. In other countries where workers' compensation costs are applicable, we maintain insurance coverage with limited deductible payments. Because the liability is an estimate, the ultimate liability may be more or less than reported.

We maintain excess liability insurance with outside insurance carriers to minimize our risks related to catastrophic claims in excess of all self-insured positions. Any material change in the aforementioned factors could have an adverse impact on our operating results.

*Legal contingencies*

We are a defendant in numerous legal matters including those involving environmental law and product liability as discussed further in Note 15 of Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2005. As required by Financial Accounting Standards Board Statement No. 5 Accounting for Contingencies (FAS 5), we determine whether an estimated loss from a loss contingency should be accrued by assessing whether a loss is deemed probable and the loss amount can be reasonably estimated, net of any applicable insurance proceeds. Estimates of potential outcomes of these contingencies are developed in consultation with outside counsel. While this assessment is based upon all available information, litigation is inherently uncertain and the actual liability to fully resolve this litigation cannot be predicted with any assurance of accuracy. Final settlement of these matters could possibly result in significant effects on our results of operations, cash flows and financial position.

*Pension benefits*

We account for our pension plans in accordance with Financial Accounting Standards Board Statement No. 87 Employers Accounting for Pensions (FAS 87). In applying FAS 87, assumptions are made regarding the valuation of benefit obligations and the performance of plan assets. The primary assumptions are as follows:

Weighted average discount rate this rate is used to estimate the current value of future benefits. This rate is adjusted based on movement in long-term interest rates.

Expected long-term rate of return on assets this rate is used to estimate future growth in investments and investment earnings. The expected return is based upon a combination of historical market performance and anticipated future returns for a portfolio reflecting the mix of equity, debt and other investments indicative of our plan assets.

Rates of increase in compensation levels this rate is used to estimate projected annual pay increases, which are used to determine the wage base used to project employees pension benefits at retirement.

We determine these assumptions based on consultation with outside actuaries and investment advisors. Any variance in the above assumptions could have a significant impact on future recognized pension costs, assets and liabilities.

#### *Income taxes*

We estimate and use our expected annual effective income tax rates to accrue income taxes. Effective tax rates are determined based on budgeted earnings before taxes including our best estimate of permanent items that will affect the effective rate for the year. Management periodically reviews these rates with outside tax advisors and changes are made if material discrepancies from expectations are identified.

We recognize deferred taxes for the expected future consequences of events that have been reflected in the consolidated financial statements in accordance with the rules of Financial Accounting Standards Board Statement No. 109 Accounting for Income Taxes (FAS 109). Under FAS 109, deferred tax assets and liabilities are determined based on differences between the book values and tax bases of particular assets and liabilities, using tax rates in effect for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any net deferred tax assets if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. We consider estimated future taxable income and ongoing prudent tax planning strategies in assessing the need for a valuation allowance.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We use derivative financial instruments primarily to reduce exposure to adverse fluctuations in foreign exchange rates, interest rates and costs of certain raw materials used in the manufacturing process. We do not enter into derivative financial instruments for trading purposes. As a matter of policy, all derivative positions are used to reduce risk by hedging underlying economic exposure. The derivatives we use are instruments with liquid markets.

Our consolidated earnings, which are reported in United States dollars are subject to translation risks due to changes in foreign currency exchange rates. This risk is concentrated in the exchange rate between the U.S. dollar and the euro; the U.S. dollar and the Canadian dollar; and the U.S. dollar and the Chinese RMB.

Our foreign subsidiaries transact most business, including certain intercompany transactions, in foreign currencies. Such transactions are principally purchases or sales of materials and are denominated in European currencies or the U.S. or Canadian dollar. We use foreign currency forward exchange contracts to manage the risk related to intercompany purchases that occur during the course of a year and certain open foreign currency denominated commitments to sell products to third parties. For the first quarters of 2006 and 2005, the amounts recorded in other comprehensive income for the change in the fair value of such contracts was immaterial.



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We have historically had a very low exposure on the cost of our debt to changes in interest rates. Interest rate swaps are used to mitigate the impact of interest rate fluctuations on certain variable rate debt instruments and reduce interest expense on certain fixed rate instruments. Information about our long-term debt including principal amounts and related interest rates appears in Note 11 of Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2005.

We purchase significant amounts of bronze ingot, brass rod, cast iron, steel and plastic, which are utilized in manufacturing our many product lines. Our operating results can be adversely affected by changes in commodity prices if we are unable to pass on related price increases to our customers. We manage this risk by monitoring related market prices, working with our suppliers to achieve the maximum level of stability in their costs and related pricing, seeking alternative supply sources when necessary and passing increases in commodity costs to our customers, to the maximum extent possible, when they occur. Additionally, on a limited basis, we use commodity futures contracts to manage this risk, but we did not in the first quarters of 2006 and 2005.

### **Item 4. Controls and Procedures**

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934, as of the end of the period covered by this report, we carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures. In designing and evaluating our disclosure controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily was required to apply its judgment in evaluating and implementing possible controls and procedures. The effectiveness of our disclosure controls and procedures is also necessarily limited by the staff and other resources available to us and the geographic diversity of our operations. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective, in that they provide reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There was no change in our internal control

over financial reporting that occurred during the quarter ended April 2, 2006, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. In connection with these rules, we will continue to review and document our disclosure controls and procedures, including our internal control over financial reporting, and may from time to time make changes aimed at enhancing their effectiveness and to ensure that our systems evolve with our business.

## **Part II OTHER INFORMATION**

### **Item 1. Legal Proceedings**

During the period covered by this quarterly report on Form 10-Q, there were no material developments with respect to our legal proceedings described in our annual report on form 10-K for the year ended December 31, 2005.

### **Item 1A. Risk Factors**

There have been no material changes from the risk factors disclosed under Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2005.

This report includes statements which are not historical facts and are considered forward looking within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect Watts Water Technologies, Inc.'s current views about future results of operations and other forward-looking information. In some cases you can identify these statements by forward-looking words such as anticipate, believe, could, estimate, expect, intend, may, should, will and would or similar words. You should not rely on forward-looking statements because Watts' actual results may differ materially from those indicated by these forward-looking statements as a result of a number of important factors. These factors include, but are not limited to, the following: shortages in and pricing of raw materials and supplies including recent cost increases by suppliers of raw materials and our ability to pass these costs on to customers, loss of market share through competition, introduction of competing products by other companies, pressure on prices from competitors, suppliers, and/or customers, the identification and disclosure of material weaknesses in our internal control over financial reporting, failure to expand our markets through acquisitions, failure or delay in developing new products, lack of acceptance of new products, failure to manufacture products that meet required performance and safety standards, foreign exchange rate fluctuations, cyclicalities of industries, such as plumbing and heating wholesalers and home improvement retailers, in which the Company markets certain of its products, economic factors, such as the levels of housing starts and remodeling, affecting the markets where the Company's products are sold, manufactured, or marketed, environmental compliance costs, product liability risks, the results and timing of the Company's manufacturing restructuring plan, changes in the status of current litigation, including the James Jones case, and other risks and uncertainties discussed under the heading "Item 1 A. Risk Factors" in the Watts Water Technologies, Inc. Annual Report on Form 10-K for the year ended December 31, 2005 filed with the Securities Exchange Commission and other reports Watts files from time to time with the Securities and Exchange Commission.

### **Item 6. Exhibits**

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The exhibits listed in the Exhibit Index immediately preceding the exhibits are filed as part of this Quarterly Report on Form 10-Q and such Exhibit Index is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WATTS WATER TECHNOLOGIES, INC.

Date: May 11, 2006

By:

/s/ Patrick S. O Keefe  
Patrick S. O Keefe  
Chief Executive Officer

Date: May 11, 2006

By:

/s/ William C. McCartney  
William C. McCartney  
Chief Financial Officer and Treasurer

EXHIBIT INDEX

Listed and indexed below are all Exhibits filed as part of this report.

<b>Exhibit No.</b>	<b>Description</b>
3.1	Restated Certificate of Incorporation, as amended (1)
3.2	Amended and Restated By-Laws, as amended (2)
11	Statement Regarding Computation of Earnings per Common Share (3)
31.1	Certification of Principal Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
31.2	Certification of Principal Financial Officer pursuant Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
32.1	Certification of Principal Executive Officer pursuant to 18 U.S.C. 1350.
32.2	Certification of Principal Financial Officer pursuant to 18 U.S.C. 1350.

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(1) Incorporated by reference to the Registrant's Quarterly Report on Form 10-Q (File No. 001-11499) for the quarter ended July 3, 2005.

(2) Incorporated by reference to the Registrant's Registration Statement on Form S-3 (File No. 333-105989) filed with the Securities and Exchange Commission on June 10, 2003.

(3) Incorporated by reference to Note 6 to the Notes to Consolidated Financial Statements included in this Report.