

DIRECTV  
Form 10-Q  
August 02, 2013

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
  
**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2013**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from                      to  
Commission file number 1-34554**

**DIRECTV**

(Exact name of registrant as specified in its charter)

**DELAWARE**

(State or other jurisdiction of  
incorporation or organization)

**26-4772533**

(I.R.S. Employer Identification No.)

**2260 East Imperial Highway  
El Segundo, California**

(Address of principal executive offices)

**90245**

(Zip Code)

**(310) 964-5000**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a  
smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of July 26, 2013, the registrant had outstanding 548,994,971 shares of common stock.

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**DIRECTV**

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**(Unaudited)**

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>(Dollars in Millions, Except Per Share Amounts)</b>			
Revenues	\$ 7,700	\$ 7,224	\$ 15,280	\$ 14,270
Operating costs and expenses				
Costs of revenues, exclusive of depreciation and amortization expense				
Broadcast programming and other	3,275	2,997	6,471	5,961
Subscriber service expenses	554	527	1,091	1,026
Broadcast operations expenses	97	103	207	207
Selling, general and administrative expenses, exclusive of depreciation and amortization expense				
Subscriber acquisition costs	809	789	1,623	1,605
Upgrade and retention costs	374	331	742	674
General and administrative expenses	510	468	979	885
Venezuelan currency devaluation charge			166	
Depreciation and amortization expense	731	598	1,409	1,193
Total operating costs and expenses	6,350	5,813	12,688	11,551
Operating profit	1,350	1,411	2,592	2,719
Interest income	19	11	41	23
Interest expense	(219)	(214)	(436)	(418)
Other, net	(75)	(67)	(37)	(26)
Income before income taxes	1,075	1,141	2,160	2,298
Income tax expense	(414)	(425)	(801)	(841)
Net income	661	716	1,359	1,457
Less: Net income attributable to noncontrolling interest	(1)	(5)	(9)	(15)
Net income attributable to DIRECTV	\$ 660	\$ 711	\$ 1,350	\$ 1,442
Basic earnings attributable to DIRECTV per common share	\$ 1.19	\$ 1.09	\$ 2.39	\$ 2.17
Diluted earnings attributable to DIRECTV per common share	\$ 1.18	\$ 1.09	\$ 2.37	\$ 2.16
Weighted average number of common shares outstanding (in millions):				
Basic	556	651	565	664
Diluted	561	655	569	668

The accompanying notes are an integral part of these Consolidated Financial Statements.



Table of Contents**DIRECTV****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(Unaudited)**

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>(Dollars in Millions)</b>			
Net income	\$ 661	\$ 716	\$ 1,359	\$ 1,457
Other comprehensive income (loss), net of taxes:				
Cash flows hedges:				
Unrealized gains (losses) arising during the period	9		(27)	
Reclassification adjustments included in net income	(1)		48	
Foreign currency translation adjustments	(22)	(50)	(48)	(30)
Available for sale securities:				
Unrealized holding losses on securities	(3)	(3)		(4)
Reclassification adjustment for net losses recognized during the period	2		1	
Other comprehensive loss	(15)	(53)	(26)	(34)
Comprehensive income	646	663	1,333	1,423
Less: Comprehensive loss (income) attributable to noncontrolling interest	21	11	5	(1)
Comprehensive income attributable to DIRECTV	\$ 667	\$ 674	\$ 1,338	\$ 1,422

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The accompanying notes are an integral part of these Consolidated Financial Statements.

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**DIRECTV**  
**CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**

	June 30, 2013 (Dollars in Millions, Except Share Data)	December 31, 2012
ASSETS		
Current assets		
Cash and cash equivalents	\$ 2,365	\$ 1,902
Accounts receivable, net of allowances of \$125 and \$81	2,597	2,696
Inventories	403	412
Deferred income taxes	66	73
Prepaid expenses and other	449	471
Total current assets	5,880	5,554
Satellites, net	2,424	2,357
Property and equipment, net	6,236	6,038
Goodwill	3,987	4,063
Intangible assets, net	786	832
Investments and other assets	1,608	1,711
Total assets	\$ 20,921	\$ 20,555
LIABILITIES AND STOCKHOLDERS' DEFICIT		
Current liabilities		
Accounts payable and accrued liabilities	\$ 4,355	\$ 4,618
Unearned subscriber revenues and deferred credits	606	565
Current debt	297	358
Total current liabilities	5,258	5,541
Long-term debt	18,516	17,170
Deferred income taxes	1,510	1,672
Other liabilities and deferred credits	1,325	1,203
Commitments and contingencies		
Redeemable noncontrolling interest	400	400
Stockholders' deficit		
Common stock and additional paid-in capital \$0.01 par value, 3,950,000,000 shares authorized, 551,961,311 and 586,839,817 shares issued and outstanding of common stock at June 30, 2013 and December 31, 2012, respectively	3,786	4,021
Accumulated deficit	(9,606)	(9,210)
Accumulated other comprehensive loss	(268)	(242)
Total stockholders' deficit	(6,088)	(5,431)
Total liabilities and stockholders' deficit	\$ 20,921	\$ 20,555

The accompanying notes are an integral part of these Consolidated Financial Statements.



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**(Unaudited)**

	Six Months Ended June 30,	
	2013	2012
	(Dollars in Millions)	
<b>Cash Flows From Operating Activities</b>		
Net income	\$ 1,359	\$ 1,457
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,409	1,193
Venezuelan currency devaluation charge	166	
DSN Northwest deconsolidation charge	59	
Amortization of deferred revenues and deferred credits	(26)	(40)
Share-based compensation expense	59	58
Equity in earnings from unconsolidated affiliates	(56)	(74)
Net foreign currency transaction loss	33	30
Dividends received	35	26
Net gains from sale of investments	(8)	
Deferred income taxes	(39)	18
Excess tax benefit from share-based compensation	(24)	(28)
Other	29	57
Change in other operating assets and liabilities:		
Accounts receivable	140	208
Inventories		(51)
Prepaid expenses and other	22	147
Accounts payable and accrued liabilities	(322)	(154)
Unearned subscriber revenue and deferred credits	43	44
Other, net	131	133
Net cash provided by operating activities	3,010	3,024
<b>Cash Flows From Investing Activities</b>		
Cash paid for property and equipment	(1,580)	(1,417)
Cash paid for satellites	(194)	(184)
Investment in companies, net of cash acquired	(27)	
Proceeds from sale of investments	140	
Other, net	(18)	26
Net cash used in investing activities	(1,679)	(1,575)
<b>Cash Flows From Financing Activities</b>		
Repayment of commercial paper (maturity 90 days or less), net	(105)	
Proceeds from short-term borrowings	284	
Repayment of short-term borrowings	(262)	
Proceeds from borrowings under revolving credit facility	10	400
Repayment of borrowings under revolving credit facility	(10)	(400)
Proceeds from long-term debt	1,445	3,996
Debt issuance costs	(7)	(25)
Repayment of long-term debt	(3)	(1,500)
Repayment of other long-term obligations	(32)	(25)
Common shares repurchased and retired	(1,968)	(2,612)
Taxes paid in lieu of shares issued for share-based compensation	(61)	(52)
Excess tax benefit from share-based compensation	24	28
Other, net	4	
Net cash used in financing activities	(681)	(190)

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Effect of exchange rate changes on Venezuelan cash and cash equivalents	(187)	
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Net increase in cash and cash equivalents	463	1,259
Cash and cash equivalents at beginning of the period	1,902	873

Cash and cash equivalents at end of the period	\$ 2,365	\$ 2,132
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### Supplemental Cash Flow Information

Cash paid for interest	\$ 389	\$ 377
Cash paid for income taxes	702	559

The accompanying notes are an integral part of these Consolidated Financial Statements.

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**DIRECTV**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1: Description of Business and Basis of Presentation**

DIRECTV, which we sometimes refer to as the company, we, or us, is a leading provider of digital television entertainment in the United States and Latin America. We operate two direct-to-home, or DTH, business units: DIRECTV U.S. and DIRECTV Latin America, which are differentiated by their geographic locations and are engaged in acquiring, promoting, selling and distributing digital entertainment programming primarily via satellite to residential and commercial subscribers. In addition, we own and operate regional sports networks and own a 42% interest in Game Show Network, LLC, or GSN, a television network dedicated to game-related programming and Internet interactive game playing. We account for our investment in GSN using the equity method of accounting.

***DIRECTV U.S.*** DIRECTV Holdings LLC and its subsidiaries, which we refer to as DIRECTV U.S., is the largest provider of DTH digital television services and the second largest provider in the multi-channel video programming distribution industry in the United States.

***DIRECTV Latin America.*** DIRECTV Latin America Holdings, Inc. and its subsidiaries, or DIRECTV Latin America, is a leading provider of DTH digital television services throughout Latin America. DIRECTV Latin America is comprised of: PanAmericana, which provides services in Argentina, Chile, Colombia, Ecuador, Puerto Rico, Venezuela and certain other countries in the region, and Sky Brasil Servicos Ltda., or Sky Brasil, which is a 93% owned subsidiary. DIRECTV Latin America also includes our 41% equity method investment in Innova, S. de R.L. de C.V., or Sky Mexico, which we include in the PanAmericana segment.

***DIRECTV Sports Networks.*** DIRECTV Sports Networks LLC and its subsidiaries, or DSN, is comprised primarily of two wholly owned regional sports networks based in Denver, Colorado and Pittsburgh, Pennsylvania, and a regional sports network based in Seattle, Washington in which DSN retains a noncontrolling interest, each of which operates under the brand name ROOT Sports. As further discussed in Note 2 below, on April 16, 2013, DSN transferred 100% of its interest in a regional sports network based in Seattle, Washington, or DSN Northwest, to NW Sports Net LLC. The Seattle Mariners have a majority interest in NW Sports Net LLC and DSN retains a noncontrolling interest, which we account for using the equity method of accounting. The operating results of DSN are reported as part of the "Sports Networks, Eliminations and Other" reporting segment.

We have prepared the accompanying unaudited consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, or GAAP, for interim financial reporting. In the opinion of management, all adjustments (consisting only of normal recurring items) that are necessary for a fair presentation have been included. The results for interim periods are not necessarily indicative of results that may be expected for any other interim period or for the full year. For further information, refer to the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2012 filed with the SEC on February 21, 2013, our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 filed with the SEC on May 8, 2013, and all of our other filings, including Current Reports on Form 8-K, filed with the SEC after such date and through the date of this report.

We prepare our consolidated financial statements in conformity with GAAP, which requires us to make estimates and assumptions that affect amounts reported herein. We base our estimates and assumptions on historical experience and on various other factors that we believe to be reasonable

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)**

under the circumstances. Due to the inherent uncertainty involved in making estimates, our actual results reported in future periods may be affected by changes in those estimates.

**Note 2: Divestiture***DSN Northwest Transaction*

On April 16, 2013, DSN transferred 100% of its interest in DSN Northwest to NW Sports Net LLC. Upon completion of the transaction, the Seattle Mariners have a majority interest in NW Sports Net LLC and DSN retains a noncontrolling interest, which we account for using the equity method of accounting. Additionally, DSN provides management oversight and programming services to NW Sports Net LLC as part of management service agreements entered into as part of this transaction. As a result of this transaction, we deconsolidated DSN Northwest and recorded a non-cash, pre-tax charge of approximately \$59 million (\$56 million after tax) in "Other, net" in the Consolidated Statements of Operations.

**Note 3: Goodwill**

The following table sets forth changes in the carrying amounts of "Goodwill" in the Consolidated Balance Sheets by reportable segment for the six months ended June 30, 2013:

	<b>DIRECTV U.S.</b>	<b>DIRECTV Latin America</b>	<b>Sports Networks, Eliminations and Other</b>	<b>Total</b>
		<b>Sky Brasil</b>	<b>PanAmericana</b>	
	<b>(Dollars in Millions)</b>			
Balance as of January 1, 2013	\$ 3,177	\$ 380	\$ 211	\$ 4,063
Sky Brasil foreign currency translation adjustment		(29)		(29)
DSN Northwest Transaction			(73)	(73)
Acquisitions	11	15		26
Balance as of June 30, 2013	\$ 3,188	\$ 366	\$ 211	\$ 3,987

**Note 4: Debt**

The following table sets forth our outstanding debt as of:

	<b>June 30, 2013</b>	<b>December 31, 2012</b>
	<b>(Dollars in Millions)</b>	
Current debt		
Current portion of borrowings under BNDES financing facility	\$ 22	\$
Commercial paper	275	358
Long-term debt		
Borrowings under BNDES financing facility	30	
Senior notes	18,486	17,170

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Total debt	\$	18,813	\$	17,528
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The amount of interest accrued related to our outstanding debt was \$284 million at June 30, 2013 and \$246 million at December 31, 2012.

*Senior Notes**Six Months Ended June 30, 2013 Financing Transactions*

On January 10, 2013, DIRECTV U.S. issued, pursuant to a registration statement, \$750 million in aggregate principal of 1.750% senior notes due in 2018 with proceeds, net of an original issue discount, of \$743 million. We incurred \$4 million of debt issuance costs in connection with this transaction.

On May 13, 2013, DIRECTV U.S. issued, pursuant to a U.S. registration statement, €500 million (\$650 million) in aggregate principal of 2.750% senior notes due in 2023 resulting in proceeds, net of an original issue discount, of €497 million (\$646 million). The U.S. dollar amounts reflect the conversion of the €500 million aggregate principal and the €497 million proceeds, net of discount, to U.S. dollars based on the exchange rate of €1.00/\$1.30 at May 13, 2013. In connection with the issuance of these senior notes, DIRECTV U.S. entered into cross-currency swaps to effectively convert its fixed-rate euro denominated debt, including annual interest payments and the payment of principal at maturity, to fixed-rate U.S. dollar denominated debt, as further discussed in Note 5. We incurred \$4 million of debt issuance costs in connection with this transaction.

*Six Months Ended June 30, 2012 Financing Transactions*

On March 8, 2012, DIRECTV U.S. issued the following senior notes in private placement transactions:

	<b>Principal</b>	<b>Proceeds, net of discount</b>
	<b>(Dollars in Millions)</b>	
2.400% senior notes due in 2017	\$ 1,250	\$ 1,249
3.800% senior notes due in 2022	1,500	1,499
5.150% senior notes due in 2042	1,250	1,248
	\$ 4,000	\$ 3,996

We incurred \$25 million of debt issuance costs in connection with these transactions.

On May 15, 2012, DIRECTV U.S. redeemed, pursuant to the terms of its indenture, all of its then outstanding \$1,500 million of 7.625% senior notes due in 2016, at a price of 103.813%, plus accrued and unpaid interest, for a total of \$1,614 million. We recorded a pre-tax charge of \$64 million (\$40 million after tax) during the second quarter of 2012, of which \$57 million resulted from the premium paid for the redemption and \$7 million resulted from the write-off of deferred debt issuance and other transaction costs. The charge was recorded in "Other, net" in our Consolidated Statements of Operations.

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The following table sets forth our outstanding senior notes:

	Principal amount		Carrying value, net of unamortized original issue discounts	
	June 30, 2013		June 30, 2013	December 31, 2012
	(Dollars in Millions)			
4.750% senior notes due in 2014	\$ 1,000	\$	999	\$ 999
3.550% senior notes due in 2015	1,200		1,200	1,200
3.125% senior notes due in 2016	750		750	750
3.500% senior notes due in 2016	1,500		1,498	1,498
2.400% senior notes due in 2017	1,250		1,249	1,249
1.750% senior notes due in 2018	750		744	
5.875% senior notes due in 2019	1,000		995	995
5.200% senior notes due in 2020	1,300		1,299	1,298
4.600% senior notes due in 2021	1,000		999	999
5.000% senior notes due in 2021	1,500		1,495	1,495
3.800% senior notes due in 2022	1,500		1,499	1,499
2.750% senior noted due in 2023(1)	650		647	
4.375% senior notes due in 2029(1)	1,141		1,129	1,206
6.350% senior notes due in 2040	500		500	500
6.000% senior notes due in 2040	1,250		1,235	1,234
6.375% senior notes due in 2041	1,000		1,000	1,000
5.150% senior notes due in 2042	1,250		1,248	1,248
Total senior notes	\$ 18,541	\$	18,486	\$ 17,170

(1)

These amounts reflect the remeasurement of the aggregate principal and carrying value of our foreign currency denominated senior notes to U.S. dollars based on the exchange rates in effect at each of the dates presented.

The fair value of our senior notes was approximately \$18,912 million at June 30, 2013 and \$18,598 million at December 31, 2012. We calculated the fair values based on quoted market prices of our senior notes, which is a Level 1 input under accounting guidance for fair value measurements of assets and liabilities.

All of our senior notes were issued by DIRECTV Holdings LLC and DIRECTV Financing Co., Inc., or the Co-Issuers, and have been registered under the Securities Act of 1933, as amended.

Our senior notes mature as follows: \$1,000 million in 2014, \$1,200 million in 2015, \$2,250 million in 2016, \$1,250 million in 2017 and \$12,841 million in 2018 and thereafter.

*Commercial Paper*

On November 27, 2012, DIRECTV U.S. established a commercial paper program backed by its revolving credit facilities, which provides for the issuance of short-term commercial paper in the United States up to a maximum aggregate principal of \$2.5 billion. As of June 30, 2013, we had \$275 million of short-term commercial paper outstanding, with a weighted average remaining maturity of 116 days, at a weighted average yield of 0.44%, which may be refinanced on a periodic basis as borrowings



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**DIRECTV**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**(Unaudited)**

mature. As of December 31, 2012, we had \$358 million of short-term commercial paper outstanding, with a weighted average remaining maturity of 63 days, at a weighted average yield of 0.54%. Aggregate amounts outstanding under the revolving credit facilities and the commercial paper program are limited to \$2.5 billion.

*Revolving Credit Facilities*

On September 28, 2012, DIRECTV U.S.' five year, \$2.0 billion, revolving credit facility dated February 7, 2011, was terminated and replaced with a three and one-half year, \$1.0 billion, revolving credit facility and a five year, \$1.5 billion, revolving credit facility. We pay a commitment fee of 0.15% per year for the unused commitment under the revolving credit facilities. Borrowings currently bear interest at a rate equal to the London Interbank Offer Rate (LIBOR) plus 1.25%. Both the commitment fee and the annual interest rate may increase or decrease under certain conditions due to changes in DIRECTV U.S.' long-term, unsecured debt ratings. Under certain conditions, DIRECTV U.S. may increase the borrowing capacity of the revolving credit facilities by an aggregate amount of up to \$500 million. Aggregate amounts outstanding under the revolving credit facilities and the commercial paper program are limited to \$2.5 billion. As of June 30, 2013, there were no borrowings outstanding under the revolving credit facilities.

Borrowings under the revolving credit facilities are unsecured senior obligations of DIRECTV U.S. and will rank equally in right of payment with all of DIRECTV U.S.' existing and future senior debt and will rank senior in right of payment to all of DIRECTV U.S.' future subordinated debt, if any.

*Covenants and Restrictions*

The revolving credit facilities require DIRECTV U.S. to maintain at the end of each fiscal quarter a specified ratio of indebtedness to earnings before interest, taxes and depreciation and amortization. The revolving credit facilities also include covenants that limit DIRECTV U.S.' ability to, among other things, (i) incur additional subsidiary indebtedness, (ii) incur liens, (iii) enter into certain transactions with affiliates, (iv) merge or consolidate with another entity, (v) sell, assign, lease or otherwise dispose of all or substantially all of its assets, and (vi) change its lines of business. Additionally, the senior notes contain covenants that are similar. Should DIRECTV U.S. fail to comply with these covenants, all or a portion of its borrowings under the senior notes could become immediately payable and its revolving credit facilities could be terminated. At June 30, 2013, management believes DIRECTV U.S. was in compliance with all such covenants. The senior notes and revolving credit facilities also provide that the borrowings may be required to be prepaid if certain change-in-control events, coupled with a ratings decline, occur.

**DIRECTV Guarantors.** DIRECTV entered into a series of Supplemental Indentures whereby DIRECTV agreed to fully guarantee all of the senior notes outstanding, jointly and severally with most of DIRECTV Holdings LLC's domestic subsidiaries. The Supplemental Indentures provide that DIRECTV unconditionally guarantees that the principal and interest on the respective senior notes will be paid in full when due and that the obligations of the Co-Issuers to the holders of the outstanding senior notes will be performed. The revolving credit facilities and the commercial paper program are also similarly fully guaranteed by DIRECTV.

As a result of the guarantees, holders of the senior notes, the revolving credit debt and the commercial paper have the benefit of DIRECTV's interests in the assets and related earnings of our operations that are not held through DIRECTV Holdings LLC and its subsidiaries. Those operations

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are primarily our DTH digital television services throughout Latin America which are held by DIRECTV Latin America Holdings, Inc. and its subsidiaries, and our regional sports networks which are held by DIRECTV Sports Networks LLC and its subsidiaries. However, the subsidiaries that own and operate the DIRECTV Latin America business and the regional sports networks have not guaranteed the senior notes, the revolving credit facilities and the commercial paper program.

The guarantees are unsecured senior obligations of DIRECTV and rank equally in right of payment with all of DIRECTV's existing and future senior debt and rank senior in right of payment to all of DIRECTV's future subordinated debt, if any. The guarantees are effectively subordinated to all existing and future secured obligations, if any, of DIRECTV to the extent of the value of the assets securing the obligations. DIRECTV will not be subject to the covenants contained in each indenture of the senior notes and our guarantees will terminate and be released on the terms set forth in each of the indentures.

***BNDES Financing Facility***

In March 2013, Sky Brasil entered into a financing facility with Banco Nacional de Desenvolvimento Econômico e Social, or BNDES, a government owned bank in Brazil, under which Sky Brasil may borrow funds for the purchase of set-top receivers. Our Board of Directors has approved borrowings of up to R\$500 million (or approximately \$250 million at the then current exchange rate) under the facility. As of June 30, 2013, Sky Brasil had borrowings of \$52 million outstanding under the BNDES facility bearing interest at a rate of 2.5% per year. Borrowings under the facility are required to be repaid in 30 monthly installments. The U.S. dollar amounts reflect the conversion of the Brazilian real denominated amounts into U.S. dollars based on the exchange rate of R\$2.22 / \$1.00 at June 30, 2013.

Borrowings under the BNDES facility mature as follows: \$11 million in 2013, \$22 million in 2014 and \$19 million in 2015. The financing facility is collateralized by the financed set-top receivers with an original purchase price of approximately \$62 million based on the exchange rate at the time of purchase.

***Restricted Cash***

Restricted cash of \$7 million as of June 30, 2013 and \$6 million as of December 31, 2012 was included as part of "Prepaid expenses and other" in our Consolidated Balance Sheets. These amounts secure certain of our letter of credit obligations and restrictions on the cash will be removed as the letters of credit expire.

**Note 5: Derivative Financial Instruments**

The following table sets forth the fair values of assets and liabilities associated with the derivative financial instruments as of:

	<b>Assets</b>		<b>Liabilities</b>	
	<b>June 30, 2013</b>	<b>December 31, 2012</b>	<b>June 30, 2013</b>	<b>December 31, 2012</b>
	<b>(Dollars in millions)</b>			
Cross-currency swaps	\$ 10	\$	\$ 69	\$ 17

The fair values of the assets associated with derivative financial instruments are recorded in "Investments and other assets" in the Consolidated Balance Sheets and the fair value of the liabilities

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**DIRECTV**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**(Unaudited)**

associated with derivative financial instruments are recorded in "Other liabilities and deferred credits" in the Consolidated Balance Sheets.

*Cross-Currency Swaps*

On September 11, 2012, DIRECTV U.S. issued, pursuant to a U.S. registration statement, £750 million in aggregate principal of 4.375% senior notes due in 2029. On May 13, 2013, DIRECTV U.S. issued, pursuant to a U.S. registration statement, €500 million in aggregate principal of 2.750% senior notes due in 2023.

In connection with the issuance of these senior notes, DIRECTV U.S. entered into cross-currency swap agreements to manage the related foreign exchange risk by effectively converting all of the fixed-rate British pound sterling and fixed-rate Euro denominated debt, including annual interest payments and the payment of principal at maturity, to fixed-rate U.S. dollar denominated debt. These cross-currency swaps are designated and qualify as cash flow hedges. The terms of the cross-currency swap agreements correspond to the related hedged senior notes and have maturities ranging from May 2023 to September 2029.

We calculated the fair value of the cross-currency swap contracts using an income-approach model (discounted cash flow analysis), the use of which is considered a Level 2 valuation technique, using observable inputs, such as foreign currency exchange rates, swap rates, cross-currency basis swap spreads and incorporating counterparty credit risk. These cross-currency swaps have been designated as cash flow hedges, and accordingly, the effective portion of the unrealized gains and losses on the cross-currency swaps is reported in "Accumulated other comprehensive loss" in the Consolidated Balance Sheets and reclassified to earnings in the same periods during which the hedged debt affects earnings. The ineffective portion of the unrealized gains and losses on these cross-currency swaps, if any, is recorded immediately in earnings. During the six months ended June 30, 2013, DIRECTV U.S. recorded net remeasurement gains of \$77 million in "Other, net" in the Consolidated Statements of Operations. To offset these remeasurement gains, we reclassified \$77 million (\$48 million after tax) from "Accumulated other comprehensive loss" in the Consolidated Balance Sheets to "Other, net" in the Consolidated Statements of Operations, thereby eliminating the impact of the remeasurement from our results of operations. We evaluate the effectiveness of our cross-currency swaps on a quarterly basis. We measured no ineffectiveness for the six months ended June 30, 2013.

*Collateral Arrangements.* We have agreements with our cross-currency swap counterparties that include collateral provisions which require a party with an unrealized loss position in excess of certain thresholds to post cash collateral for the amount in excess of the threshold. The threshold levels in our collateral agreements are based on each party's credit ratings. We held cash collateral from counterparties of \$4 million as of June 30, 2013 and we did not hold any cash collateral from counterparties as of December 31, 2012. We did not have any cash collateral posted with counterparties as of June 30, 2013 and December 31, 2012. We do not offset the fair value of collateral, whether the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable), against the fair value of the derivative instruments.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**(Unaudited)**

**Note 6: Contingencies**

*Redeemable Noncontrolling Interest*

In connection with our acquisition of Sky Brasil in 2006, our partner who holds the remaining 7% interest, Globo Comunicações e Participações S.A., or Globo, was granted the right, until January 2014, to require us to purchase all, but not less than all, of its shares in Sky Brasil. Upon exercising this right, the fair value of Sky Brasil shares will be determined by mutual agreement or by an outside valuation expert, and we have the option to elect to pay for the Sky Brasil shares in cash, shares of our common stock or a combination of both. As of June 30, 2013 and December 31, 2012, we estimated that Globo's remaining 7% equity interest in Sky Brasil had a fair value of approximately \$400 million. Adjustments to the carrying amount of the redeemable noncontrolling interest are recorded to additional paid-in-capital. We determined the fair values using significant unobservable inputs, which are Level 3 inputs under accounting guidance for measuring fair value.

*Venezuela Devaluation and Foreign Currency Exchange Controls*

In February 2013, the Venezuelan government announced a devaluation of the bolivar from the official exchange rate of 4.3 bolivars per U.S. dollar to an official rate of 6.3 bolivars per U.S. dollar. As a result of the devaluation, we recorded a pre-tax charge in "Venezuelan currency devaluation charge" in the Consolidated Statements of Operations of \$166 million (\$136 million after tax) in the first quarter of 2013, related to the remeasurement of the bolivar denominated net monetary assets of our Venezuelan subsidiary as of the date of the devaluation. There also are ongoing impacts to our results of operations subsequent to the devaluation, primarily related to the translation of local currency financial statements at the new official exchange rate. In the event of a future devaluation of the bolivar, we will recognize a charge to earnings based on the amount of bolivar denominated net monetary assets held at the time of such devaluation. Any future devaluation would also result in ongoing impacts to our results of operations.

Companies operating in Venezuela are required to obtain Venezuelan government approval to exchange Venezuelan bolivars into U.S. dollars at the official exchange rate. Our ability to pay U.S. dollar denominated obligations and repatriate cash generated in Venezuela in excess of local operating requirements is limited, resulting in an increase in the cash balance at our Venezuelan subsidiary. At such time that exchange controls are eased, accumulated cash balances may ultimately be repatriated at less than their currently reported value. As of June 30, 2013, our Venezuelan subsidiary had Venezuelan bolivar denominated net monetary assets of \$446 million, including cash of \$507 million, based on the official exchange rate of 6.3 bolivars per U.S. dollar at that time.

*Litigation*

Litigation is subject to uncertainties and the outcome of individual litigated matters is not predictable with assurance. Various legal actions, claims and proceedings are pending against us arising in the ordinary course of business. We have established loss provisions for matters in which losses are probable and can be reasonably estimated. Some of the matters may involve compensatory, punitive, or treble damage claims, or demands that, if granted, could require us to pay damages or make other expenditures in amounts that could not be estimated at June 30, 2013. After discussion with counsel representing us in those actions, it is the opinion of management that such litigation is not expected to have a material effect on our consolidated financial statements. We expense legal costs as incurred.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**(Unaudited)**

*Pegasus Development Corporation and Personalized Media Communications L.L.C.* As previously reported, in December 2000, Pegasus Development Corporation, or Pegasus, and Personalized Media Communications L.L.C., or PMC, filed suit in the United States District Court for the District of Delaware against DIRECTV and others alleging infringement of certain United States patents. An agreement in principle was reached in May 2013 by which, in exchange for a cash payment by DIRECTV, all claims asserted in the suit were resolved, a license under all current and future patents owned or controlled by PMC was granted to DIRECTV, and certain rights formerly owned by Pegasus under the PMC patents were assigned to DIRECTV. A settlement and license agreement was executed on July 16, 2013, the cash payment was then made and the suit was dismissed on July 26, 2013. The settlement will not have a material effect on our consolidated financial position or results of operations.

*Other Intellectual Property Litigation.* We are a defendant in several unrelated lawsuits claiming infringement of various patents relating to various aspects of our businesses. In certain of these cases other industry participants are also defendants, and also in certain of these cases we expect that at least some potential liability would be the responsibility of our equipment vendors pursuant to applicable contractual indemnification provisions. To the extent that the allegations in these lawsuits can be analyzed by us at this stage of their proceedings, we believe the claims are without merit and intend to defend the actions vigorously. We have determined that the likelihood of a material liability in such matters is remote or have made appropriate accruals. The final disposition of these claims is not expected to have a material effect on our consolidated financial position or results of operations. However, if an adverse ruling is made in a lawsuit involving key intellectual property, such ruling could result in a loss that would be material to our consolidated results of operations of any one period. No assurance can be given that any adverse outcome would not be material to our consolidated financial position.

*Early Cancellation Fees.* In 2008, a number of plaintiffs filed putative class action lawsuits in state and federal courts challenging the early cancellation fees we assess our customers when they do not fulfill their programming commitments. Several of these lawsuits are pending, some in California state court purporting to represent statewide classes, and some in federal courts purporting to represent nationwide classes. The lawsuits seek both monetary and injunctive relief. While the theories of liability vary, the lawsuits generally challenge these fees under state consumer protection laws as both unfair and inadequately disclosed to customers. Our motions to compel arbitration have been granted in all of the federal cases, except as to claims seeking injunctive relief under California statutes. The denial of our motion as to those claims is currently on appeal. We believe that our early cancellation fees are adequately disclosed, and represent reasonable estimates of the costs we incur when customers cancel service before fulfilling their programming commitments.

*State and Federal Inquiries.* From time to time, we receive investigative inquiries or subpoenas from state and federal authorities with respect to alleged violations of state and federal statutes. These inquiries may lead to legal proceedings in some cases. As reported previously, DIRECTV U.S. received a request for information from the FTC on issues similar to those resolved in 2011 with a multistate group of state attorneys general. We have been cooperating with the FTC by providing information about our sales and marketing practices and customer complaints and have engaged in ongoing negotiations with FTC staff concerning these issues. The FTC staff has advised that they will refer this matter to the Commissioners to obtain authority to file suit if we are unable to agree upon a resolution of these issues.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**(Unaudited)**

*ECAD.* Sky Brasil, along with other video distributors in Brazil, is disputing charges assessed by Escritorio Central de Arrecadacao, or ECAD, the organization responsible for collecting performance rights fees under Brazilian law. Sky Brasil has been withholding payments to ECAD since 2004, and has accrued amounts we and Sky Brasil believe are adequate to satisfy amounts owed to ECAD. In order to continue its opposition to ECAD's claims, Sky Brasil has provided letters of credit in the amount of approximately \$104 million. Sky Brasil's dispute with ECAD is currently pending in the Superior Justice Tribunal. In addition, in March 2013, Conselho Administrativo de Defesa Econômica, or CADE, the Brazilian antitrust board, ruled on a case brought against ECAD by the Brazilian pay television association, known as ABTA, and declared ECAD to be an illegal cartel and its prices charged to pay television operators to be abusive. SKY Brasil is assessing the impact of this decision on its litigation with ECAD.

*Waste Disposal Inquiry.* On August 20, 2012, DIRECTV U.S. received from the State of California subpoenas and interrogatories related to our generation, handling, recordkeeping, transportation and disposal of hazardous waste, including universal waste, in the State of California, and the training of employees regarding the same. The investigation is jointly conducted by the Office of the Attorney General and the District Attorney for Alameda County and appears to be part of a broader effort to investigate waste handling and disposal processes of a number of industries. We are diligently reviewing our policies and procedures applicable to all facilities and cooperating with the investigation.

*Income Tax Matters*

We have received tax assessments from certain foreign jurisdictions and have agreed to indemnify previously divested businesses for certain tax assessments relating to periods prior to their respective divestitures. These assessments are in various stages of the administrative process or litigation. While the outcome of these assessments and other tax issues cannot be predicted with certainty, we believe that the ultimate outcome will not have a material effect on our consolidated financial position or results of operations.

*Satellites*

We may purchase in-orbit and launch insurance to mitigate the potential financial impact of satellite launch and in-orbit failures if the premium costs are considered economic relative to the risk of satellite failure. The insurance generally covers the unamortized book value of covered satellites. We do not insure against lost revenues in the event of a total or partial loss of the capacity of a satellite. We generally rely on in-orbit spare satellites and excess transponder capacity at key orbital slots to mitigate the impact a satellite failure could have on our ability to provide service. At June 30, 2013, the net book value of in-orbit satellites was \$1,530 million, all of which was uninsured.

*Other*

We are contingently liable under standby letters of credit and bonds in the aggregate amount of \$270 million at June 30, 2013, which includes the judicial deposit in Brazil for the ECAD matter discussed above.

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Note 7: Related Party Transactions**

In the ordinary course of our operations, we enter into transactions with related parties as discussed below. Related parties include Globo, which provides programming and advertising to Sky Brasil, and companies in which we hold equity method investments, including Sky Mexico, GSN and NW Sports Net LLC.

The majority of payments under contractual arrangements with related parties are pursuant to multi-year programming contracts. Payments under these contracts are typically subject to annual rate increases and are based on the number of subscribers receiving the related programming.

The following table summarizes revenues and expenses with related parties:

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>(Dollars in Millions)</b>			
Revenues	\$ 1	\$ 1	\$ 3	\$ 2
Expenses	246	231	482	468

The following table sets forth the amount of accounts receivable from and accounts payable to related parties as of:

	<b>June 30, 2013</b>	<b>December 31, 2012</b>
	<b>(Dollars in Millions)</b>	
Accounts receivable	\$ 4	\$ 26
Accounts payable	100	90

**Note 8: Stockholders' Deficit and Redeemable Noncontrolling Interest***Capital Stock and Additional Paid-In Capital*

Our certificate of incorporation authorizes the following capital stock: 3,950,000,000 shares of common stock, par value \$0.01 per share, and 50,000,000 shares of preferred stock, par value \$0.01 per share. As of June 30, 2013, there were no outstanding shares of preferred stock.

*Share Repurchase Program*

Since 2006 our Board of Directors has approved multiple authorizations for the repurchase of our common stock. In February 2013 our Board of Directors terminated the remaining balance available under the previous authorization and approved a new authorization for up to \$4 billion for repurchases of our common stock. As of June 30, 2013, we had approximately \$2,864 million remaining under this authorization. The authorization allows us to repurchase our common stock from time to time through open market purchases and negotiated transactions, or otherwise. The timing, nature and amount of such transactions will depend on a variety of factors, including market conditions, and the program may be suspended, discontinued or accelerated at any time. The sources of funds for the purchases under the remaining authorizations are our existing cash on hand, cash from operations and potential additional borrowings. Purchases are made in the open market, through block trades and other



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negotiated transactions. Repurchased shares are retired, but remain authorized for registration and issuance in the future.

*Accelerated Share Repurchase.* On March 20, 2013, we entered into a variable notional/variable maturity accelerated share repurchase agreement, or ASR, with a third-party financial institution to repurchase \$300 million to \$500 million of our common stock, which was settled during the second quarter of 2013. Under the agreement, we paid \$500 million up-front and received an initial delivery of 4.9 million shares, which were retired. The ASR agreement was settled on April 19, 2013 for a final notional amount of \$337 million, which was recorded as a reduction to stockholders' equity. Accordingly, we received an additional 1.2 million shares, which were retired, and we received a \$163 million cash payment from our counterparty equal to the difference between the \$500 million up-front payment and the final notional amount. We accounted for the ASR as a repurchase of common stock for purposes of calculating earnings per share and as a forward contract indexed to our own common stock, which met all of the applicable criteria for equity classification, and, therefore, was not accounted for as a derivative instrument.

The following table sets forth information regarding shares repurchased and retired during the periods presented:

	<b>Six Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
	<b>(Amounts in Millions, Except Per Share Amounts)</b>	
Total cost of repurchased shares	\$ 1,998	\$ 2,645
Average price per share	\$ 54.23	\$ 46.30
Number of shares repurchased and retired	37	57

Of the \$1,998 million in repurchases during the six months ended June 30, 2013, \$30 million were paid for in July 2013. Of the \$2,645 million in repurchases during the six months ended June 30, 2012, \$60 million were paid for in July 2012. Amounts repurchased but settled subsequent to the end of such periods are considered non-cash financing activities and excluded from the Consolidated Statements of Cash Flows.

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The following tables set forth a reconciliation of stockholders' deficit and redeemable noncontrolling interest for each of the periods presented:

	<b>Stockholders' Deficit</b>						
	<b>Common Shares</b>	<b>Common Stock and Additional Paid-In Capital</b>	<b>Accumulated Deficit</b>	<b>Accumulated Other Comprehensive Loss</b>	<b>Total Stockholders' Deficit</b>	<b>Redeemable Noncontrolling Interest</b>	<b>Net Income</b>
<b>(Amounts in Millions, Except Share Data)</b>							
<b>Balance as of January 1, 2013</b>	586,839,817	\$ 4,021	\$ (9,210)	\$ (242)	\$ (5,431)	\$ 400	
Net income			1,350		1,350	9	\$ 1,359
Stock repurchased and retired	(36,842,811)	(252)	(1,746)		(1,998)		
Stock options exercised and restricted stock units vested and distributed	1,964,305	(61)			(61)		
Share-based compensation expense		59			59		
Tax benefit from share-based compensation		24			24		
Adjustment to the fair value of redeemable noncontrolling interest		(5)			(5)	5	
Other comprehensive loss				(26)	(26)	(14)	
<b>Balance as of June 30, 2013</b>	551,961,311	\$ 3,786	\$ (9,606)	\$ (268)	\$ (6,088)	\$ 400	

	<b>Stockholders' Deficit</b>						
	<b>Common Shares</b>	<b>Common Stock and Additional Paid-In Capital</b>	<b>Accumulated Deficit</b>	<b>Accumulated Other Comprehensive Loss</b>	<b>Total Stockholders' Deficit</b>	<b>Redeemable Noncontrolling Interest</b>	<b>Net Income</b>
<b>(Amounts in Millions, Except Share Data)</b>							
<b>Balance as of January 1, 2012</b>	691,306,695	\$ 4,799	\$ (7,750)	\$ (156)	\$ (3,107)	\$ 265	
Net income			1,442		1,442	15	\$ 1,457
Stock repurchased and retired	(57,111,828)	(396)	(2,249)		(2,645)		
Stock options exercised and restricted stock units vested and distributed	1,961,465	(52)			(52)		
Share-based compensation expense		58			58		
Tax benefit from share-based compensation		28			28		
Adjustment to the fair value of redeemable noncontrolling interest		1			1	(1)	
Other		(1)			(1)		
Other comprehensive loss				(34)	(34)	(14)	
<b>Balance as of June 30, 2012</b>	636,156,332	\$ 4,437	\$ (8,557)	\$ (190)	\$ (4,310)	\$ 265	

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)***Other Comprehensive Income (Loss)*

The following represents the components of other comprehensive income (loss) for each of the periods presented:

Three Months Ended June 30,						
	Pre-Tax	2013 Tax Benefit (Expense)	Net of Tax	Pre-Tax	2012 Tax Benefit	Net of Tax
(Dollars in Millions)						
Cash flows hedges:						
Unrealized gains arising during the period	\$ 15	\$ (6)	\$ 9	\$	\$	\$
Reclassification adjustments included in net income	(1)		(1)			
Foreign currency translation adjustments	(33)	11	(22)	(82)	32	(50)
Available for sale securities:						
Unrealized holding losses on securities	(5)	2	(3)	(5)	2	(3)
Reclassification adjustment for net losses recognized during the period	4	(2)	2			
Other comprehensive loss	\$ (20)	\$ 5	\$ (15)	\$ (87)	\$ 34	\$ (53)

Six Months Ended June 30,						
	Pre-Tax	2013 Tax Benefit (Expense)	Net of Tax	Pre-Tax	2012 Tax Benefit	Net of Tax
(Dollars in Millions)						
Cash flows hedges:						
Unrealized losses arising during the period	\$ (42)	\$ 15	(27)	\$	\$	\$
Reclassification adjustments included in net income	77	(29)	48			
Foreign currency translation adjustments	(76)	28	(48)	(49)	19	(30)
Available for sale securities:						
Unrealized holding losses on securities				(7)	3	(4)
Reclassification adjustment for net losses recognized during the period	2	(1)	1			
Other comprehensive loss	\$ (39)	\$ 13	\$ (26)	\$ (56)	\$ 22	\$ (34)

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)***Accumulated Other Comprehensive Income (Loss)*

The following represents the changes in the components of accumulated other comprehensive loss for each of the periods presented:

	Defined Benefit Plan Items	Gains (Losses) on Cash Flow Hedges	Foreign Currency Items	Unrealized Gains (Losses) on Available for Sale Securities	Accumulated Other Comprehensive Loss
(Dollars in Millions)					
<b>Balance as of January 1, 2013</b>	\$ (184)	\$ (17)	\$ (40)	\$ (1)	\$ (242)
Other comprehensive income (loss)		21	(48)	1	(26)
<b>Balance as of June 30, 2013</b>	\$ (184)	\$ 4	\$ (88)	\$	\$ (268)

	Defined Benefit Plan Items	Foreign Currency Items	Unrealized Gains (Losses) on Available for Sale Securities	Accumulated Other Comprehensive Loss
(Dollars in Millions)				
<b>Balance as of January 1, 2012</b>	\$ (151)	\$ (8)	\$ 3	\$ (156)
Other comprehensive loss		(30)	(4)	(34)
<b>Balance as of June 30, 2012</b>	\$ (151)	\$ (38)	\$ (1)	\$ (190)

**Note 9: Earnings Per Common Share**

We compute basic earnings per common share, or EPS, by dividing net income attributable to DIRECTV by the weighted average number of common shares outstanding for the period.

Diluted EPS considers the effect of common equivalent shares, which consist entirely of common stock options and restricted stock units issued to employees. We did not exclude any common stock options from the computation of diluted EPS during the three and six months ended June 30, 2013 and June 30, 2012.

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The reconciliation of the amounts used in the basic and diluted EPS computation is as follows:

	Income	Shares	Per Share
	(Dollars and Shares		
	in Millions,		
	Except Per Share Amounts)		
<b>Three Months Ended</b>			
<b><u>June 30, 2013</u></b>			
Basic EPS			
Net income attributable to DIRECTV	\$ 660	556	\$ 1.19
Effect of dilutive securities			
Dilutive effect of stock options and restricted stock units		5	(0.01)
Diluted EPS			
Adjusted net income attributable to DIRECTV	\$ 660	561	\$ 1.18
<b><u>June 30, 2012</u></b>			
Basic EPS			
Net income attributable to DIRECTV	\$ 711	651	\$ 1.09
Effect of dilutive securities			
Dilutive effect of stock options and restricted stock units		4	
Diluted EPS			
Adjusted net income attributable to DIRECTV	\$ 711	655	\$ 1.09

	Income	Shares	Per Share
	(Dollars and Shares		
	in Millions,		
	Except Per Share Amounts)		
Six Months Ended			
June 30, 2013			
Basic EPS			
Net income attributable to DIRECTV	\$ 1,350	565	\$ 2.39
Effect of dilutive securities			
Dilutive effect of stock options and restricted stock units		4	(0.02)
Diluted EPS			
Adjusted net income attributable to DIRECTV	\$ 1,350	569	\$ 2.37
June 30, 2012			
Basic EPS			
Net income attributable to DIRECTV	\$ 1,442	664	\$ 2.17
Effect of dilutive securities			
Dilutive effect of stock options and restricted stock units		4	(0.01)

Diluted EPS

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Adjusted net income attributable to DIRECTV	\$	1,442	668	\$	2.16
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Our reportable segments, which are differentiated by their products and services as well as geographic location, are DIRECTV U.S., Sky Brasil and PanAmericana, which are engaged in acquiring, promoting, selling and distributing digital entertainment programming primarily via satellite to residential and commercial subscribers, and the Sports Networks, Eliminations and Other segment, which includes our regional sports networks that provide programming devoted to local professional sports teams and college sporting events and locally produce their own programming. Sports Networks, Eliminations and Other also includes the corporate office, eliminations and other entities.

Selected information for our operating segments is reported as follows:

	External Revenues	Intersegment Revenues	Total Revenues	Operating Profit (Loss)	Depreciation and Amortization Expense	Operating Profit (Loss) Before Depreciation and Amortization(1)
(Dollars in Millions)						
<b>Three Months Ended</b>						
<b><u>June 30, 2013</u></b>						
DIRECTV U.S.	\$ 5,941	\$ 2	\$ 5,943	\$ 1,241	\$ 410	\$ 1,651
Sky Brasil	942		942	56	206	262
PanAmericana	744		744	83	110	193
DIRECTV Latin America	1,686		1,686	139	316	455
Sports Networks, Eliminations and Other	73	(2)	71	(30)	5	(25)
Total	\$ 7,700	\$	\$ 7,700	\$ 1,350	\$ 731	\$ 2,081
<b><u>June 30, 2012</u></b>						
DIRECTV U.S.	\$ 5,645	\$ 2	\$ 5,647	\$ 1,216	\$ 369	\$ 1,585
Sky Brasil	838		838	126	134	260
PanAmericana	670		670	98	87	185
DIRECTV Latin America	1,508		1,508	224	221	445
Sports Networks, Eliminations and Other	71	(2)	69	(29)	8	(21)
Total	\$ 7,224	\$	\$ 7,224	\$ 1,411	\$ 598	\$ 2,009

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	External Revenues	Intersegment Revenues	Total Revenues	Operating Profit (Loss)	Depreciation and Amortization Expense	Operating Profit (Loss) Before Depreciation and Amortization <sup>(1)</sup>
<b>Six Months Ended</b>						
<b><u>June 30, 2013</u></b>						
DIRECTV U.S.	\$ 11,729	\$ 4	\$ 11,733	\$ 2,356	\$ 816	\$ 3,172
Sky Brasil	1,907		1,907	210	363	573
PanAmericana	1,507		1,507	46	216	262
DIRECTV Latin America	3,414		3,414	256	579	835
Sports Networks, Eliminations and Other	137	(4)	133	(20)	14	(6)
Total	\$ 15,280	\$	\$ 15,280	\$ 2,592	\$ 1,409	\$ 4,001
<b><u>June 30, 2012</u></b>						
DIRECTV U.S.	\$ 11,142	\$ 4	\$ 11,146	\$ 2,254	\$ 741	\$ 2,995
Sky Brasil	1,719		1,719	277	270	547
PanAmericana	1,274		1,274	196	170	366
DIRECTV Latin America	2,993		2,993	473	440	913
Sports Networks, Eliminations and Other	135	(4)	131	(8)	12	4
Total	\$ 14,270	\$	\$ 14,270	\$ 2,719	\$ 1,193	\$ 3,912

(1)

Operating profit before depreciation and amortization, which is a financial measure that is not determined in accordance with GAAP can be calculated by adding amounts under the caption "Depreciation and amortization expense" to "Operating profit." This measure should be used in conjunction with GAAP financial measures and is not presented as an alternative measure of operating results, as determined in accordance with GAAP. Our management and Board of Directors use operating profit before depreciation and amortization to evaluate the operating performance of our company and our business segments and to allocate resources and capital to business segments. This metric is also used as a measure of performance for incentive compensation purposes and to measure income generated from operations that could be used to fund capital expenditures, service debt or pay taxes. Depreciation and amortization expense primarily represents an allocation to current expense of the cost of historical capital expenditures and for intangible assets resulting from prior business acquisitions. To compensate for the exclusion of depreciation and amortization expense from operating profit, our management and Board of Directors separately measure and budget for capital expenditures and business acquisitions.

We believe this measure is useful to investors, along with GAAP measures (such as revenues, operating profit and net income), to compare our operating performance to other communications, entertainment and media service providers. We believe that investors use current and projected operating profit before depreciation and amortization and similar measures to estimate our current or

prospective enterprise value and make investment decisions. This metric provides investors with a means to compare operating results exclusive of depreciation and amortization. Our management believes this is useful given the significant variation in depreciation and amortization expense that can result from the timing of capital expenditures, the capitalization of intangible assets, potential variations in expected useful lives when compared to other companies and periodic changes to estimated useful lives.

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)**

The following represents a reconciliation of operating profit before depreciation and amortization to reported net income on the Consolidated Statements of Operations:

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>(Dollars in Millions)</b>			
Operating profit before depreciation and amortization	\$ 2,081	\$ 2,009	\$ 4,001	\$ 3,912
Depreciation and amortization	(731)	(598)	(1,409)	(1,193)
Operating profit	1,350	1,411	2,592	2,719
Interest income	19	11	41	23
Interest expense	(219)	(214)	(436)	(418)
Other, net	(75)	(67)	(37)	(26)
Income before income taxes	1,075	1,141	2,160	2,298
Income tax expense	(414)	(425)	(801)	(841)
Net income	661	716	1,359	1,457
Less: Net income attributable to noncontrolling interest	(1)	(5)	(9)	(15)
Net income attributable to DIRECTV	\$ 660	\$ 711	\$ 1,350	\$ 1,442

**Note 11: Condensed Consolidating Financial Statements**

As discussed above in Note 4, DIRECTV has provided a guarantee of all the outstanding senior notes of DIRECTV Holdings LLC and DIRECTV Financing Co., Inc., or the Co-issuers.

The following condensed consolidating financial statements of DIRECTV and subsidiaries have been prepared pursuant to rules regarding the preparation of consolidating financial statements of Regulation S-X.

These condensed consolidating financial statements present the condensed consolidating statements of operations and condensed consolidating statements of comprehensive income for the three and six months ended June 30, 2013 and 2012, the condensed consolidating statements of cash flows for the six months ended June 30, 2013 and 2012, and the condensed consolidating balance sheets as of June 30, 2013 and December 31, 2012.

The condensed consolidating financial statements are comprised of DIRECTV, or the Parent Guarantor, its indirect 100% owned subsidiaries, DIRECTV Holdings, DIRECTV Financing and each of DIRECTV Holdings' material subsidiaries (other than DIRECTV Financing), or the Guarantor Subsidiaries, as well as other subsidiaries who are not guarantors of the senior notes, or the Non-Guarantor Subsidiaries, and the eliminations necessary to present DIRECTV's financial statements on a consolidated basis. The Non-Guarantor Subsidiaries consist primarily of DIRECTV's DTH digital television services throughout Latin America which are held by DIRECTV Latin America Holdings, Inc. and its subsidiaries, and our regional sports networks which are held by DIRECTV Sports Networks LLC and its subsidiaries.

The accompanying condensed consolidating financial statements are presented based on the equity method of accounting for all periods presented. Under this method, investments in subsidiaries are recorded at cost and adjusted for the subsidiaries' cumulative results of operations, capital contributions and distributions, and other changes in equity. Elimination entries include consolidating and eliminating entries for

investments in subsidiaries, intercompany activity and balances, and income taxes.

[Table of Contents](#)**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Operations  
For the Three Months Ended June 30, 2013**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
	(Dollars in Millions)					
Revenues	\$	\$	\$ 5,943	\$ 1,772	\$ (15)	\$ 7,700
Operating costs and expenses						
Costs of revenues, exclusive of depreciation and amortization expense						
Broadcast programming and other			2,642	647	(14)	3,275
Subscriber service expenses			360	194		554
Broadcast operations expenses			71	27	(1)	97
Selling, general and administrative expenses, exclusive of depreciation and amortization expense						
Subscriber acquisition costs			594	215		809
Upgrade and retention costs			324	50		374
General and administrative expenses	28		301	181		510
Depreciation and amortization expense			410	321		731
Total operating costs and expenses	28		4,702	1,635	(15)	6,350
Operating profit (loss)	(28)		1,241	137		1,350
Equity in income of consolidated subsidiaries	678	917			(1,595)	
Interest income	4		1	17	(3)	19
Interest expense	(1)	(206)		(15)	3	(219)
Other, net			4	(79)		(75)
Income before income taxes	653	711	1,246	60	(1,595)	1,075
Income tax benefit (expense)	7	54	(329)	(146)		(414)
Net income (loss)	660	765	917	(86)	(1,595)	661
Less: Net income attributable to noncontrolling interest				(1)		(1)
Net income (loss) attributable to DIRECTV	\$ 660	\$ 765	\$ 917	\$ (87)	\$ (1,595)	\$ 660

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Operations  
For the Three Months Ended June 30, 2012**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
(Dollars in Millions)						
Revenues	\$	\$	\$ 5,647	\$ 1,597	\$ (20)	\$ 7,224
Operating costs and expenses						
Costs of revenues, exclusive of depreciation and amortization expense						
Broadcast programming and other			2,423	592	(18)	2,997
Subscriber service expenses			357	170		527
Broadcast operations expenses			77	28	(2)	103
Selling, general and administrative expenses, exclusive of depreciation and amortization expense						
Subscriber acquisition costs			614	175		789
Upgrade and retention costs			285	46		331
General and administrative expenses	13		306	149		468
Depreciation and amortization expense			369	229		598
Total operating costs and expenses	13		4,431	1,389	(20)	5,813
Operating profit (loss)	(13)		1,216	208		1,411
Equity in income of consolidated subsidiaries	719	750			(1,469)	
Interest income				14	(3)	11
Interest expense	(1)	(200)		(16)	3	(214)
Other, net		(64)	7	(10)		(67)
Income before income taxes	705	486	1,223	196	(1,469)	1,141
Income tax benefit (expense)	6	101	(473)	(59)		(425)
Net income	711	587	750	137	(1,469)	716
Less: Net income attributable to noncontrolling interest				(5)		(5)
Net income attributable to DIRECTV	\$ 711	\$ 587	\$ 750	\$ 132	\$ (1,469)	\$ 711

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Operations  
For the Six Months Ended June 30, 2013**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
	(Dollars in Millions)					
Revenues	\$	\$	\$ 11,733	\$ 3,583	\$ (36)	\$ 15,280
Operating costs and expenses						
Costs of revenues, exclusive of depreciation and amortization expense						
Broadcast programming and other			5,243	1,260	(32)	6,471
Subscriber service expenses			711	380		1,091
Broadcast operations expenses			152	59	(4)	207
Selling, general and administrative expenses, exclusive of depreciation and amortization expense						
Subscriber acquisition costs			1,223	400		1,623
Upgrade and retention costs			643	99		742
General and administrative expenses	41		589	349		979
Venezuelan currency devaluation				166		166
Depreciation and amortization expense			816	593		1,409
Total operating costs and expenses	41		9,377	3,306	(36)	12,688
Operating profit (loss)	(41)		2,356	277		2,592
Equity in income of consolidated subsidiaries	1,376	1,710			(3,086)	
Interest income	10		1	36	(6)	41
Interest expense	(1)	(407)	(1)	(33)	6	(436)
Other, net	(4)		16	(49)		(37)
Income before income taxes	1,340	1,303	2,372	231	(3,086)	2,160
Income tax benefit (expense)	10	114	(662)	(263)		(801)
Net income (loss)	1,350	1,417	1,710	(32)	(3,086)	1,359
Less: Net income attributable to noncontrolling interest				(9)		(9)
Net income (loss) attributable to DIRECTV	\$ 1,350	\$ 1,417	\$ 1,710	\$ (41)	\$ (3,086)	\$ 1,350

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Operations  
For the Six Months Ended June 30, 2012**

	<b>Parent Guarantor</b>	<b>Co-Issuers</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>DIRECTV Consolidated</b>
<b>(Dollars in Millions)</b>						
Revenues	\$	\$ 59	\$ 11,146	\$ 3,166	\$ (101)	\$ 14,270
Operating costs and expenses						
Costs of revenues, exclusive of depreciation and amortization expense						
Broadcast programming and other			4,864	1,134	(37)	5,961
Subscriber service expenses			706	320		1,026
Broadcast operations expenses			155	57	(5)	207
Selling, general and administrative expenses, exclusive of depreciation and amortization expense						
Subscriber acquisition costs			1,260	345		1,605
Upgrade and retention costs			590	84		674
General and administrative expenses	16		635	293	(59)	885
Depreciation and amortization expense			741	452		1,193
Total operating costs and expenses	16		8,951	2,685	(101)	11,551
Operating profit (loss)	(16)	59	2,195	481		2,719
Equity in income of consolidated subsidiaries	1,454	1,373			(2,827)	
Interest income				29	(6)	23
Interest expense	(1)	(387)	(1)	(35)	6	(418)
Other, net	(4)	(65)	9	34		(26)
Income before income taxes	1,433	980	2,203	509	(2,827)	2,298
Income tax benefit (expense)	9	149	(830)	(169)		(841)
Net income	1,442	1,129	1,373	340	(2,827)	1,457
Less: Net income attributable to noncontrolling interest				(15)		(15)
Net income attributable to DIRECTV	\$ 1,442	\$ 1,129	\$ 1,373	\$ 325	\$ (2,827)	\$ 1,442

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Comprehensive Income  
For the Three Months Ended June 30, 2013**

	Parent	Guarantor	Non-	Guarantor		DIRECTV
	Guarantor	Co-Issuers	Subsidiaries	Subsidiaries	Eliminations	Consolidated
	(Dollars in Millions)					
Net income (loss)	\$ 660	\$ 765	\$ 917	\$ (86)	\$ (1,595)	\$ 661
Other comprehensive income (loss), net of taxes:						
Cash flows hedges:						
Unrealized gains arising during the period		9				9
Reclassification adjustments included in net income		(1)				(1)
Foreign currency translation adjustments				(22)		(22)
Available for sale securities:						
Unrealized holding losses on securities				(3)		(3)
Reclassification adjustments recognized for net losses during the period				2		2
Other comprehensive income (loss)		8		(23)		(15)
Comprehensive income (loss)	660	773	917	(109)	(1,595)	646
Less: Comprehensive loss attributable to noncontrolling interest				21		21
Comprehensive income (loss) attributable to DIRECTV	\$ 660	\$ 773	\$ 917	\$ (88)	\$ (1,595)	\$ 667

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Comprehensive Income  
For the Three Months Ended June 30, 2012**

	Parent		Guarantor	Non-		DIRECTV
	Guarantor	Co-Issuers	Subsidiaries	Guarantor	Eliminations	Consolidated
	(Dollars in Millions)					
Net income	\$ 711	\$ 587	\$ 750	\$ 137	\$ (1,469)	\$ 716
Other comprehensive loss, net of taxes:						
Foreign currency translation adjustments				(50)		(50)
Unrealized holding losses on securities				(3)		(3)
Other comprehensive loss				(53)		(53)
Comprehensive income	711	587	750	84	(1,469)	663
Less: Comprehensive loss attributable to noncontrolling interest				11		11
Comprehensive income attributable to DIRECTV	\$ 711	\$ 587	\$ 750	\$ 95	\$ (1,469)	\$ 674

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Comprehensive Income  
For the Six Months Ended June 30, 2013**

	<b>Parent Guarantor</b>	<b>Co-Issuers</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>DIRECTV Consolidated</b>
	<b>(Dollars in Millions)</b>					
Net income (loss)	\$ 1,350	\$ 1,417	\$ 1,710	\$ (32)	\$ (3,086)	\$ 1,359
Other comprehensive income (loss), net of taxes:						
Cash flows hedges:						
Unrealized losses arising during the period		(27)				(27)
Reclassification adjustments included in net income		48				48
Foreign currency translation adjustments				(48)		(48)
Available for sale securities:						
Reclassification adjustment for net losses recognized during the period				1		1
Other comprehensive income (loss)		21		(47)		(26)
Comprehensive income (loss)	1,350	1,438	1,710	(79)	(3,086)	1,333
Less: Comprehensive loss attributable to noncontrolling interest				5		5
Comprehensive income (loss) attributable to DIRECTV	\$ 1,350	\$ 1,438	\$ 1,710	\$ (74)	\$ (3,086)	\$ 1,338

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Comprehensive Income  
For the Six Months Ended June 30, 2012**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
	(Dollars in Millions)					
Net income	\$ 1,442	\$ 1,129	\$ 1,373	\$ 340	\$ (2,827)	\$ 1,457
Other comprehensive loss, net of taxes:						
Foreign currency translation adjustments				(30)		(30)
Unrealized holding losses on securities				(4)		(4)
Other comprehensive loss				(34)		(34)
Comprehensive income	1,442	1,129	1,373	306	(2,827)	1,423
Less: Comprehensive income attributable to noncontrolling interest				(1)		(1)
Comprehensive income attributable to DIRECTV	\$ 1,442	\$ 1,129	\$ 1,373	\$ 305	\$ (2,827)	\$ 1,422

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Balance Sheet  
As of June 30, 2013**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
<b>(Dollars in Millions)</b>						
<b>ASSETS</b>						
Total current assets	\$ 699	\$ 1,384	\$ 2,720	\$ 2,361	\$ (1,284)	\$ 5,880
Satellites, net			1,821	603		2,424
Property and equipment, net			3,411	2,825		6,236
Goodwill		1,828	1,360	799		3,987
Intangible assets, net			460	326		786
Intercompany receivables	4,533	7,110	18,632	3,910	(34,185)	
Investment in subsidiaries	(9,348)	16,576		(10,066)	2,838	
Other assets	100	92	187	1,401	(172)	1,608
Total assets	\$ (4,016)	\$ 26,990	\$ 28,591	\$ 2,159	\$ (32,803)	\$ 20,921
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>						
Total current liabilities	\$ 312	\$ 630	\$ 3,282	\$ 2,318	\$ (1,284)	\$ 5,258
Long-term debt		18,486		30		18,516
Deferred income taxes		2	1,404	268	(164)	1,510
Intercompany liabilities	1,295	18,632	7,110	7,148	(34,185)	
Other liabilities and deferred credits	465	194	219	455	(8)	1,325
Redeemable noncontrolling interest				400		400
Stockholders' equity (deficit)						
Capital stock and additional paid-in capital	3,786	47	4,868	(8,535)	3,620	3,786
Retained earnings (accumulated deficit)	(9,606)	(11,006)	11,708	200	(902)	(9,606)
Accumulated other comprehensive income (loss)	(268)	5		(125)	120	(268)
Total stockholders' equity (deficit)	(6,088)	(10,954)	16,576	(8,460)	2,838	(6,088)
Total liabilities and stockholders' equity (deficit)	\$ (4,016)	\$ 26,990	\$ 28,591	\$ 2,159	\$ (32,803)	\$ 20,921

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Balance Sheet  
As of December 31, 2012**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
(Dollars in Millions)						
<b>ASSETS</b>						
Total current assets	\$ 883	\$ 884	\$ 2,788	\$ 2,039	\$ (1,040)	\$ 5,554
Satellites, net			1,795	562		2,357
Property and equipment, net			3,290	2,748		6,038
Goodwill		1,828	1,349	886		4,063
Intangible assets, net			453	379		832
Intercompany receivables	4,382	6,152	16,355	3,703	(30,592)	
Investment in subsidiaries	(8,687)	15,001		(10,915)	4,601	
Other assets	180	91	241	1,294	(95)	1,711
Total assets	\$ (3,242)	\$ 23,956	\$ 26,271	\$ 696	\$ (27,126)	\$ 20,555
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>						
Total current liabilities	\$ 384	\$ 646	\$ 3,526	\$ 2,025	\$ (1,040)	\$ 5,541
Long-term debt		17,170				17,170
Deferred income taxes			1,397	361	(86)	1,672
Intercompany liabilities	1,401	16,355	6,152	6,684	(30,592)	
Other liabilities and deferred credits	404	131	195	482	(9)	1,203
Redeemable noncontrolling interest				400		400
Stockholders' equity (deficit)						
Capital stock and additional paid-in capital	4,021	12	4,802	(6,632)	1,818	4,021
Retained earnings (accumulated deficit)	(9,210)	(10,341)	10,199	(2,560)	2,702	(9,210)
Accumulated other comprehensive loss	(242)	(17)		(64)	81	(242)
Total stockholders' equity (deficit)	(5,431)	(10,346)	15,001	(9,256)	4,601	(5,431)
Total liabilities and stockholders' equity (deficit)	\$ (3,242)	\$ 23,956	\$ 26,271	\$ 696	\$ (27,126)	\$ 20,555

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Cash Flows  
For the Six Months Ended June 30, 2013**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
	(Dollars in Millions)					
<b>Cash flows from operating activities</b>						
Net cash provided by operating activities	\$ 45	\$ 1,266	\$ 963	\$ 1,304	\$ (568)	\$ 3,010
<b>Cash flows from investing activities</b>						
Cash paid for property and equipment			(820)	(760)		(1,580)
Cash paid for satellites			(108)	(86)		(194)
Investment in companies, net of cash acquired			(21)	(6)		(27)
Proceeds from sale of investments	117		12	11		140
Return of capital from subsidiary	1,382				(1,382)	
Other, net			2	(20)		(18)
Net cash provided by (used in) investing activities	1,499		(935)	(861)	(1,382)	(1,679)
<b>Cash flows from financing activities</b>						
Repayment of commercial paper (maturity 90 days or less), net		(105)				(105)
Proceeds from short-term borrowings		284				284
Repayment of short-term borrowings		(262)				(262)
Proceeds from borrowings under revolving credit facility		10				10
Repayment of borrowings under revolving credit facility		(10)				(10)
Proceeds from long-term debt		1,390		55		1,445
Debt issuance costs		(7)				(7)
Repayment of long-term debt				(3)		(3)
Repayment of other long-term obligations			(12)	(20)		(32)
Common shares repurchased and retired	(1,968)					(1,968)
Taxes paid in lieu of shares issued for share-based compensation			(51)	(10)		(61)
Excess tax benefit from share-based compensation			20	4		24
Other, net		4				4
Intercompany payments (funding)	244		8	(252)		
Cash dividend to Parent		(1,950)			1,950	
Net cash used in financing activities	(1,724)	(646)	(35)	(226)	1,950	(681)
Effect of exchange rate changes on Venezuelan cash and cash equivalents				(187)		(187)

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Net increase (decrease) in cash and cash equivalents	(180)	620	(7)	30	463
Cash and cash equivalents at beginning of the period	408	728	11	755	1,902
Cash and cash equivalents at the end of the period	\$ 228	\$ 1,348	\$ 4	\$ 785	\$ 2,365

Table of Contents**DIRECTV****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)****(Unaudited)****Condensed Consolidating Statement of Cash Flows  
For the Six Months Ended June 30, 2012**

	Parent Guarantor	Co-Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	DIRECTV Consolidated
(Dollars in Millions)						
<b>Cash flows from operating activities</b>						
Net cash provided by operating activities	\$ 1,008	\$ 1,512	\$ 807	\$ 855	\$ (1,158)	\$ 3,024
<b>Cash flows from investing activities</b>						
Cash paid for property and equipment			(648)	(769)		(1,417)
Cash paid for satellites	(4)		(116)	(64)		(184)
Return of capital from subsidiary	2,292				(2,292)	
Other, net				26		26
Net cash provided by (used in) investing activities	2,288		(764)	(807)	(2,292)	(1,575)
<b>Cash flows from financing activities</b>						
Proceeds from borrowings under revolving credit facility		400				400
Repayment of borrowings under revolving credit facility		(400)				(400)
Proceeds from long-term debt		3,996				3,996
Debt issuance costs		(25)				(25)
Repayment of long-term debt		(1,500)				(1,500)
Repayment of other long-term obligations			(9)	(16)		(25)
Common shares repurchased and retired	(2,612)					(2,612)
Taxes paid in lieu of shares issued for share-based compensation			(43)	(9)		(52)
Excess tax benefit from share-based compensation			23	5		28
Intercompany payments (funding)	(88)		(14)	102		
Cash dividend to Parent		(3,450)			3,450	
Net cash provided by (used in) financing activities	(2,700)	(979)	(43)	82	3,450	(190)
Net increase in cash and cash equivalents	596	533		130		1,259
Cash and cash equivalents at beginning of the period	129	228	4	512		873
Cash and cash equivalents at the end of the period	\$ 725	\$ 761	\$ 4	\$ 642	\$	\$ 2,132

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**DIRECTV**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following management's discussion and analysis should be read in conjunction with our management's discussion and analysis of financial condition and results of operations included in our Annual Report on Form 10-K for the year ended December 31, 2012 filed with the SEC on February 21, 2013, our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 filed with the SEC on May 8, 2013, and all of our other filings, including Current Reports on Form 8-K, filed with the SEC after such date and through the date of this report.

This Quarterly Report on Form 10-Q may contain certain statements that we believe are, or may be considered to be, "forward-looking statements" within the meaning of various provisions of the Securities Act of 1933 and of the Securities Exchange Act of 1934. These forward-looking statements generally can be identified by the use of statements that include phrases such as we "believe", "expect", "anticipate", "intend", "plan", "foresee", "project" or other similar references to future periods. Examples of forward-looking statements include, but are not limited to, statements we make regarding our outlook for 2013 financial results, liquidity and capital resources.

Forward-looking statements are based on our current expectations and assumptions regarding our business, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Our actual results may differ materially from those contemplated by the forward-looking statements. We caution you therefore against relying on any of these forward-looking statements. They are neither statements of historical fact nor guarantees or assurances of future performance. Important factors that could cause actual results to differ materially from those in the forward-looking statements include economic, business, competitive, national or global political, market and regulatory conditions and the following, each of which is described in more detail in our Annual Report on Form 10-K for the year ended December 31, 2012 or in Part II, Item 1A of this Quarterly Report on Form 10-Q:

Levels of competition are increasing.

We depend on others to produce programming and programming costs are increasing.

Increased subscriber churn or subscriber upgrade and retention costs could materially adversely affect our financial performance.

Our subscriber acquisition costs could materially increase.

DIRECTV Latin America is subject to various additional risks associated with doing business internationally, which include political and economic instability and foreign currency exchange rate volatility and controls.

Our ability to keep pace with technological developments is uncertain.

Our business relies on intellectual property, some of which is owned by third parties, and we may inadvertently infringe patents and proprietary rights of others.

Construction or launch delays on satellites could materially adversely affect our revenues and earnings.

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Our satellites are subject to significant launch and operational risks.

The loss of one or more satellites, none of which is currently insured, could materially adversely affect our business and earnings.

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Satellite programming signals have been stolen and may be stolen in the future, which could result in lost revenues and would cause us to incur incremental operating costs that do not result in subscriber acquisition.

The ability to maintain FCC licenses and other regulatory approvals is critical to our business.

We may have an indemnity obligation to Liberty Media, which is not limited in amount or subject to any cap, that could be triggered if parts of the 2009 transaction between us and Liberty Media or Liberty Media's 2008 transaction with News Corporation are treated as a taxable transaction.

We rely on network and information systems and other technology and a disruption or failure of such networks, systems or technology as a result of misappropriation of data or other malfeasance, as well as outages, natural disasters, accidental releases of information or similar events, may disrupt our business.

We face risks arising from the outcome of various legal proceedings.

Our strategic initiatives may not be successfully implemented, may not elicit the expected customer response in the market and may result in competitive reactions.

Those and the other factors that are described in more detail in our Annual Report on Form 10-K for the year ended December 31, 2012.

Any forward-looking statement made by us in this Quarterly Report on Form 10-Q speaks only as of the date on which it is made. Factors or events that could cause our actual results to differ may occur and it is not possible for us to predict them all. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future development or otherwise, except as required by law.

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The following is a discussion of our results of operations and financial condition. This discussion should be read in conjunction with the consolidated financial statements and related notes included elsewhere in this Quarterly Report. Information in this section is organized as follows:

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**DIRECTV**  
**SUMMARY DATA**  
**(Unaudited)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
	(Dollars in Millions, Except Per Share Amounts)			
<b>Consolidated Statements of Operations Data:</b>				
Revenues	\$ 7,700	\$ 7,224	\$ 15,280	\$ 14,270
Total operating costs and expenses	6,350	5,813	12,688	11,551
Operating profit	1,350	1,411	2,592	2,719
Interest income	19	11	41	23
Interest expense	(219)	(214)	(436)	(418)
Other, net	(75)	(67)	(37)	(26)
Income before income taxes	1,075	1,141	2,160	2,298
Income tax expense	(414)	(425)	(801)	(841)
Net income	661	716	1,359	1,457
Less: Net income attributable to noncontrolling interest	(1)	(5)	(9)	(15)
Net income attributable to DIRECTV	\$ 660	\$ 711	\$ 1,350	\$ 1,442
Basic earnings attributable to DIRECTV per common share	\$ 1.19	\$ 1.09	\$ 2.39	\$ 2.17
Diluted earnings attributable to DIRECTV per common share	\$ 1.18	\$ 1.09	\$ 2.37	\$ 2.16
Weighted average number of total common shares outstanding (in millions):				
Basic	556	651	565	664
Diluted	561	655	569	668

Table of Contents**DIRECTV****SUMMARY DATA (continued)****(Unaudited)**

	June 30, 2013	December 31, 2012
	(Dollars in Millions)	
<b>Consolidated Balance Sheets Data:</b>		
Cash and cash equivalents	\$ 2,365	\$ 1,902
Total current assets	5,880	5,554
Total assets	20,921	20,555
Total current liabilities	5,258	5,541
Long-term debt	18,516	17,170
Redeemable noncontrolling interest	400	400
Total stockholders' deficit	(6,088)	(5,431)

Reference should be made to the Notes to the Consolidated Financial Statements.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
(Dollars in Millions)				
<b>Other Data:</b>				
<b>Operating profit before depreciation and amortization(1)</b>				
Operating profit	\$ 1,350	\$ 1,411	\$ 2,592	\$ 2,719
Add: Depreciation and amortization expense	731	598	1,409	1,193
Operating profit before depreciation and amortization	\$ 2,081	\$ 2,009	\$ 4,001	\$ 3,912
Operating profit before depreciation and amortization margin	27.0%	27.8%	26.2%	27.4%
<b>Cash flow information</b>				
Net cash provided by operating activities	\$ 1,474	\$ 1,261	\$ 3,010	\$ 3,024
Net cash used in investing activities	(861)	(789)	(1,679)	(1,575)
Net cash provided by (used in) financing activities	73	(2,866)	(681)	(190)
<b>Free cash flow(2)</b>				
Net cash provided by operating activities	1,474	1,261	3,010	3,024
Less: Cash paid for property and equipment	(832)	(664)	(1,580)	(1,417)
Less: Cash paid for satellites	(116)	(126)	(194)	(184)
Free cash flow	\$ 526	\$ 471	\$ 1,236	\$ 1,423

Table of Contents**DIRECTV****SUMMARY DATA (continued)****(Unaudited)****Selected Segment Data**

	Revenues	Percentage of Total Revenues	Operating Profit (Loss)	Depreciation and Amortization Expense	Operating Profit (Loss) Before Depreciation and Amortization(1)
<b>Three Months Ended</b>					
<b><u>June 30, 2013</u></b>					
DIRECTV U.S.	\$ 5,943	77.2%	\$ 1,241	\$ 410	\$ 1,651
Sky Brasil	942	12.2%	56	206	262
PanAmericana	744	9.7%	83	110	193
DIRECTV Latin America	1,686	21.9%	139	316	455
Sports Networks, Eliminations and Other	71	0.9%	(30)	5	(25)
Total	\$ 7,700	100.0%	\$ 1,350	\$ 731	\$ 2,081
<b><u>June 30, 2012</u></b>					
DIRECTV U.S.	\$ 5,647	78.2%	\$ 1,216	\$ 369	\$ 1,585
Sky Brasil	838	11.6%	126	134	260
PanAmericana	670	9.3%	98	87	185
DIRECTV Latin America	1,508	20.9%	224	221	445
Sports Networks, Eliminations and Other	69	0.9%	(29)	8	(21)
Total	\$ 7,224	100.0%	\$ 1,411	\$ 598	\$ 2,009

Table of Contents**DIRECTV****SUMMARY DATA (continued)****(Unaudited)**

	Revenues	Percentage of Total Revenues	Operating Profit (Loss)	Depreciation and Amortization Expense	Operating Profit (Loss) Before Depreciation and Amortization(1)
<b>Six Months Ended</b>					
<b><u>June 30, 2013</u></b>					
DIRECTV U.S.	\$ 11,733	76.8%	\$ 2,356	\$ 816	\$ 3,172
Sky Brasil	1,907	12.4%	210	363	573
PanAmericana	1,507	9.9%	46	216	262
DIRECTV Latin America	3,414	22.3%	256	579	835
Sports Networks, Eliminations and Other	133	0.9%	(20)	14	(6)
Total	\$ 15,280	100.0%	\$ 2,592	\$ 1,409	\$ 4,001
<b><u>June 30, 2012</u></b>					
DIRECTV U.S.	\$ 11,146	78.1%	\$ 2,254	\$ 741	\$ 2,995
Sky Brasil	1,719	12.1%	277	270	547
PanAmericana	1,274	8.9%	196	170	366
DIRECTV Latin America	2,993	21.0%	473	440	913
Sports Networks, Eliminations and Other	131	0.9%	(8)	12	4
Total	\$ 14,270	100.0%	\$ 2,719	\$ 1,193	\$ 3,912

(1)

Operating profit before depreciation and amortization, which is a financial measure that is not determined in accordance with accounting principles generally accepted in the United States of America, or GAAP, can be calculated by adding amounts under the caption "Depreciation and amortization expense" to "Operating profit." This measure should be used in conjunction with GAAP financial measures and is not presented as an alternative measure of operating results, as determined in accordance with GAAP. Our management and our Board of Directors use operating profit before depreciation and amortization to evaluate the operating performance of our company and our business segments and to allocate resources and capital to business segments. This metric is also used as a measure of performance for incentive compensation purposes and to measure income generated from operations that could be used to fund capital expenditures, service debt or pay taxes. Depreciation and amortization expense primarily represents an allocation to current expense of the cost of historical capital expenditures and for acquired intangible assets resulting from prior business acquisitions. To compensate for the exclusion of depreciation and amortization expense from operating profit, our management and our Board of Directors separately measure and budget for capital expenditures and business acquisitions.

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We believe this measure is useful to investors, along with GAAP measures (such as revenues, operating profit and net income), to compare our operating performance to other communications, entertainment and media service providers. We believe that investors use current and projected operating profit before depreciation and amortization and similar measures to estimate our current or prospective enterprise value and make investment decisions. This metric provides investors with

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**DIRECTV**

**SUMMARY DATA (continued)**

**(Unaudited)**

a means to compare operating results exclusive of depreciation and amortization expense. Our management believes this is useful given the significant variation in depreciation and amortization expense that can result from the timing of capital expenditures, the capitalization of intangible assets, potential variations in expected useful lives when compared to other companies and periodic changes to estimated useful lives.

Operating profit before depreciation and amortization margin is calculated by dividing Operating profit before depreciation and amortization by Revenues.

(2)

Free cash flow, which is a financial measure that is not determined in accordance with GAAP, can be calculated by deducting amounts under the captions "Cash paid for property and equipment" and "Cash paid for satellites" from "Net cash provided by operating activities" from the Consolidated Statements of Cash Flows. This financial measure should be used in conjunction with other GAAP financial measures and is not presented as an alternative measure of cash flows from operating activities, as determined in accordance with GAAP. Our management and our Board of Directors use free cash flow to evaluate the cash generated by our current subscriber base, net of capital expenditures, for the purpose of allocating resources to activities such as adding new subscribers, retaining and upgrading existing subscribers, for additional capital expenditures and other capital investments or transactions and as a measure of performance for incentive compensation purposes. We believe this measure is useful to investors, along with other GAAP measures (such as cash flows from operating and investing activities), to compare our operating performance to other communications, entertainment and media companies. We believe that investors also use current and projected free cash flow to determine the ability of revenues from our current and projected subscriber base to fund required and discretionary spending and to help determine our financial value.

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**DIRECTV**

**BUSINESS OVERVIEW**

DIRECTV, which we sometimes refer to as the company, we, or us, is a leading provider of digital television entertainment in the United States and Latin America. We operate two direct-to-home, or DTH, business units: DIRECTV U.S. and DIRECTV Latin America, which are differentiated by their geographic location and are engaged in acquiring, promoting, selling and distributing digital entertainment programming primarily via satellite to residential and commercial subscribers. In addition, we own and operate regional sports networks and own a 42% interest in Game Show Network, LLC, or GSN, a television network dedicated to game-related programming and Internet interactive game playing. We account for our investment in GSN using the equity method of accounting.

***DIRECTV U.S.*** DIRECTV Holdings LLC and its subsidiaries, which we refer to as DIRECTV U.S., is the largest provider of DTH digital television services and the second largest provider in the multi-channel video programming distribution industry in the United States. As of June 30, 2013, DIRECTV U.S. had approximately 20.0 million subscribers.

***DIRECTV Latin America.*** DIRECTV Latin America Holdings, Inc. and its subsidiaries, or DIRECTV Latin America, is a leading provider of DTH digital television services throughout Latin America. DIRECTV Latin America is comprised of: PanAmericana, which provides services in Argentina, Chile, Colombia, Ecuador, Puerto Rico, Venezuela and certain other countries in the region, and Sky Brasil Servicos Ltda., or Sky Brasil, which is a 93% owned subsidiary. DIRECTV Latin America also includes our 41% equity method investment in Innova, S. de R.L. de C.V., or Sky Mexico, which we include in the PanAmericana segment. As of June 30, 2013, PanAmericana had approximately 5.9 million subscribers, Sky Brasil had approximately 5.2 million subscribers and Sky Mexico had approximately 5.6 million subscribers.

***DIRECTV Sports Networks.*** DIRECTV Sports Networks LLC and its subsidiaries, or DSN, is comprised primarily of two wholly owned regional sports networks based in Denver, Colorado and Pittsburgh, Pennsylvania, and a regional sports network based in Seattle, Washington in which DSN retains a noncontrolling interest, each of which operates under the brand name ROOT Sports. As discussed in further detail below, on April 16, 2013, DSN transferred 100% of its interest in a regional sports network based in Seattle, Washington, or DSN Northwest, to NW Sports Net LLC. The Seattle Mariners have a majority interest in NW Sports Net LLC and DSN retains a noncontrolling interest, which we account for using the equity method of accounting. The operating results of DSN are reported as part of the "Sports Networks, Eliminations and Other" reporting segment.

**SIGNIFICANT EVENTS AFFECTING THE COMPARABILITY OF THE RESULTS OF OPERATIONS**

**Divestiture**

*DSN Northwest Transaction*

On April 16, 2013, DSN transferred 100% of its interest in DSN Northwest to NW Sports Net LLC. Upon completion of the transaction, the Seattle Mariners have a majority interest in NW Sports LLC and DSN retains a noncontrolling interest, which we account for using the equity method of accounting. Additionally, DSN provides management oversight and programming services to NW Sports Net LLC as part of management service agreements entered into as part of this transaction. As a result of this transaction, we deconsolidated DSN Northwest and recorded a non-cash, pre-tax charge of approximately \$59 million (\$56 million after tax) in "Other, net" in the Consolidated Statements of Operations.

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**DIRECTV**

**Senior Notes**

*Six Months Ended June 30, 2013 Financing Transactions*

In January 2013, DIRECTV U.S. issued \$750 million of senior notes resulting in \$743 million proceeds, net of discount.

In May 2013, DIRECTV U.S. issued €500 million (\$650 million) in aggregate principal of 2.750% senior notes due in 2023 resulting in proceeds, net of an original issue discount, of €497 million (\$646 million). In connection with the issuance of these senior notes, DIRECTV U.S. entered into cross-currency swaps to effectively convert its fixed-rate euro denominated debt, including annual interest payments and the payment of principal at maturity, to fixed-rate U.S. dollar denominated debt. These cross-currency swaps are designated and qualify as cash flow hedges. The terms of the cross-currency swap agreements correspond to the related senior notes and the cross-currency swaps have maturities extending through May 2023.

*Six Months Ended June 30, 2012 Financing Transactions*

In March 2012, DIRECTV U.S. issued \$4 billion of senior notes resulting in \$3,996 million of proceeds, net of discount.

In May 2012, DIRECTV U.S. redeemed, pursuant to the terms of its indenture, all of its then outstanding \$1,500 million of 7.625% senior notes due in 2016. We recorded a pre-tax charge of \$64 million (\$40 million after tax) during the second quarter of 2012, of which \$57 million resulted from the premium paid for the redemption and \$7 million resulted from the write-off of deferred debt issuance and other transaction costs. The charge was recorded in "Other, net" in our Consolidated Statements of Operations.

**Venezuela Devaluation and Foreign Currency Exchange Controls**

In February 2013, the Venezuelan government announced a devaluation of the bolivar from the official exchange rate of 4.3 bolivars per U.S. dollar to an official rate of 6.3 bolivars per U.S. dollar. As a result of the devaluation, we recorded a pre-tax charge in "Venezuelan currency devaluation charge" in the Consolidated Statements of Operations of \$166 million (\$136 million after tax) in the first quarter of 2013, related to the remeasurement of the bolivar denominated net monetary assets of our Venezuelan subsidiary as of the date of the devaluation. There also are ongoing impacts to our results of operations subsequent to the devaluation, primarily related to the translation of local currency financial statements at the new official exchange rate. In the event of a future devaluation of the bolivar, we will recognize a charge to earnings based on the amount of bolivar denominated net monetary assets held at the time of such devaluation. Any future devaluation would also result in ongoing impacts to our results of operations.

**KEY TERMINOLOGY**

The following key terminology is used in management's discussion and analysis of financial condition and results of operations:

**Revenues.** We earn revenues mostly from monthly fees we charge subscribers for subscriptions to basic and premium channel programming, advanced receiver fees (which include HD, DVR and multi-room viewing), pay-per-view programming, and seasonal live sporting events. We also earn revenues from monthly fees we charge subscribers for multiple leased set-top receivers, monthly fees that we charge subscribers with multiple non-leased set-top receivers (which we refer to as mirroring fees), hardware revenues from subscribers who lease or purchase set-top receivers from us, warranty

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service fees and advertising services. Revenues are reported net of customer credits and discounted promotions.

*Broadcast Programming and Other.* These costs primarily include license fees for subscription service programming, pay-per-view programming, live sports and other events. Other costs include continuing service fees paid to third parties for active subscribers and warranty service costs.

*Subscriber Service Expenses.* Subscriber service expenses include the costs of customer call centers, billing, remittance processing and service calls.

*Broadcast Operations Expenses.* These expenses include broadcast center operating costs, signal transmission expenses (including costs of collecting signals for our local channel offerings), and costs of monitoring, maintaining and insuring our satellites. Also included are engineering expenses associated with deterring theft of our signal.

*Subscriber Acquisition Costs.* These costs include the cost of set-top receivers and other equipment, commissions we pay to national retailers, independent satellite television retailers, dealers and telcos, and the cost of installation, advertising, marketing and customer call center expenses associated with the acquisition of new subscribers. Set-top receivers leased to new subscribers are capitalized in "Property and equipment, net" in the Consolidated Balance Sheets and depreciated over their useful lives. In certain countries in Latin America, where our customer agreements provide for the lease of the entire DIRECTV or SKY System, we also capitalize the costs of the other customer premises equipment and related installation costs. The amount of set-top receivers capitalized each period for subscriber acquisitions is included in "Cash paid for property and equipment" in the Consolidated Statements of Cash Flows.

*Upgrade and Retention Costs.* Upgrade and retention costs are associated with upgrade efforts for existing subscribers that we believe will result in higher average monthly revenue per subscriber, or ARPU, and lower churn. Our upgrade efforts include subscriber equipment upgrade programs for DVR, HD and HD DVR receivers and local channels, our multiple set-top receiver offers and similar initiatives. Retention costs also include the costs of installing and providing hardware under our movers program for subscribers relocating to a new residence. Set-top receivers leased to existing subscribers under upgrade and retention programs are capitalized in "Property and equipment, net" in the Consolidated Balance Sheets and depreciated over their estimated useful lives. The amount of set-top receivers capitalized each period for upgrade and retention programs is included in "Cash paid for property and equipment" in the Consolidated Statements of Cash Flows.

*General and Administrative Expenses.* General and administrative expenses include departmental costs for legal, administrative services, finance, marketing and information technology. These costs also include expenses for bad debt and other operating expenses, such as legal settlements, and gains or losses from the sale or disposal of fixed assets.

*Average Monthly Revenue Per Subscriber.* We calculate ARPU by dividing average monthly revenues for the period (total revenues during the period divided by the number of months in the period) by average subscribers for the period. We calculate average subscribers for the period by adding the number of subscribers as of the beginning of the period and for each quarter end in the current year or period and dividing by the sum of the number of quarters in the period plus one.

*Average Monthly Subscriber Churn.* Average monthly subscriber churn represents the number of subscribers whose service is disconnected, expressed as a percentage of the average total number of subscribers. We calculate average monthly subscriber churn by dividing the average monthly number of

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disconnected subscribers for the period (total subscribers disconnected, net of reconnects, during the period divided by the number of months in the period) by average subscribers for the period.

*Subscriber Count.* The total number of subscribers represents the total number of subscribers actively subscribing to our service, including subscribers who have suspended their account for a particular season of the year because they are temporarily away from their primary residence and subscribers who are in the process of relocating and commercial equivalent viewing units.

*SAC.* We calculate SAC, which represents total subscriber acquisition costs stated on a per subscriber basis, by dividing total subscriber acquisition costs for the period by the number of gross new subscribers acquired during the period. We calculate total subscriber acquisition costs for the period by adding together "Subscriber acquisition costs" expensed during the period and the amount of cash paid for equipment leased to new subscribers during the period.

**EXECUTIVE OUTLOOK**

*DIRECTV Latin America.* We previously reported in our Annual Report on Form 10-K for the year ended December 31, 2012 that at DIRECTV Latin America we expected net subscriber additions of approximately two million in 2013. We now expect net subscriber additions to be in the range of 1.5 million to 1.75 million primarily as a result of higher than expected churn in Brazil.

We also previously reported that we expected revenue growth in the mid-teen percentage range as compared to 2012 and capital expenditures to be \$2 billion in 2013. We now expect revenue to grow in the 10% range as compared to 2012 and capital expenditures to be approximately \$1.8 billion in 2013.

[Table of Contents](#)**DIRECTV****RESULTS OF OPERATIONS****Three Months Ended June 30, 2013 Compared to Three Months Ended June 30, 2012***DIRECTV U.S. Results of Operations*

The following table provides operating results and a summary of key subscriber data for the DIRECTV U.S. segment:

	<b>Three Months Ended and As of June 30,</b>		<b>Change</b>	
	<b>2013</b>	<b>2012</b>	<b>\$</b>	<b>%</b>
	<b>(Dollars in Millions, Except Per Subscriber Amounts)</b>			
Revenues	\$ 5,943	\$ 5,647	\$ 296	5.2%
Operating costs and expenses				
Costs of revenues, exclusive of depreciation and amortization expense				
Broadcast programming and other	2,642	2,423	219	9.0%
Subscriber service expenses	360	357	3	0.8%
Broadcast operations expenses	71	77	(6)	(7.8)%
Selling, general and administrative expenses, exclusive of depreciation and amortization expense				
Subscriber acquisition costs	594	614	(20)	(3.3)%
Upgrade and retention costs	324	285	39	13.7%
General and administrative expenses	301	306	(5)	(1.6)%
Depreciation and amortization expense	410	369	41	11.1%
Total operating costs and expenses	4,702	4,431	271	6.1%
Operating profit	\$ 1,241	\$ 1,216	\$ 25	2.1%
Operating profit margin	20.9%	21.5%		
Other data:				
Operating profit before depreciation and amortization	\$ 1,651	\$ 1,585	\$ 66	4.2%
Operating profit before depreciation and amortization margin	27.8%	28.1%		
Total number of subscribers (in thousands)	20,021	19,914	107	0.5%
ARPU	\$ 98.73	\$ 94.40	\$ 4.33	4.6%
Average monthly subscriber churn %	1.53%	1.53%		%
Gross subscriber additions (in thousands)	839	863	(24)	(2.8)%
Subscriber disconnections (in thousands)	923	915	8	0.9%
Net subscriber disconnections (in thousands)	(84)	(52)	(32)	61.5%
Average subscriber acquisition costs per subscriber (SAC)	\$ 888	\$ 848	\$ 40	4.7%
Capital expenditures:				
Property and equipment	154	131	23	17.6%
Subscriber leased equipment subscriber acquisitions	151	118	33	28.0%
Subscriber leased equipment upgrade and retention	119	45	74	NM*
Satellites	55	82	(27)	(32.9)%
Total capital expenditures	\$ 479	\$ 376	\$ 103	27.4%

\*

Percentage not meaningful.

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*Subscribers.* In the second quarter of 2013, net subscriber disconnections increased due to lower gross subscriber additions associated with a continued focus on attaining higher quality subscribers, as well as a more challenging competitive environment and mature industry. Average monthly subscriber churn remained unchanged.

*Revenues.* DIRECTV U.S. revenues increased in the second quarter of 2013 as a result of higher ARPU and a larger subscriber base. The increase in ARPU resulted primarily from higher advanced receiver service fees, price increases on programming packages and higher fees for a new enhanced warranty program, partially offset by increased promotional offers for new and existing customers and lower pay per view revenues due to the timing of events.

*Operating profit before depreciation and amortization.* Operating profit before depreciation and amortization increased in the second quarter of 2013 as compared to the second quarter of 2012, primarily due to higher revenues and lower subscriber acquisition costs, partially offset by higher broadcast programming and other costs and higher upgrade and retention costs.

Operating profit before depreciation and amortization margin decreased in the second quarter of 2013 as compared to the second quarter of 2012 as higher revenues and lower subscriber acquisition costs were more than offset by higher broadcast programming and other costs and higher upgrade and retention costs.

Broadcast programming and other costs increased primarily due to annual program supplier rate increases and a larger subscriber base, as well as due to increased costs associated with providing the new enhanced warranty program.

Subscriber acquisition costs decreased primarily due to lower gross subscriber additions. SAC per subscriber, which includes the cost of capitalized set-top receivers, increased primarily due to increased subscriber demand for advanced products and higher marketing costs per subscriber added.

Upgrade and retention costs increased primarily due to a larger number of subscriber upgrades to advanced products related to customer loyalty initiatives.

*Operating profit.* Operating profit increased in the second quarter of 2013 as compared to the second quarter of 2012 due to an increase in operating profit before depreciation and amortization, partially offset by an increase in depreciation and amortization expense due to higher total capitalized subscriber leased equipment.

Operating profit margin decreased in the second quarter of 2013 as compared to the second quarter of 2012 due to a decrease in operating profit before depreciation and amortization margin, as well as an increase in depreciation and amortization expense.

Table of Contents**DIRECTV***DIRECTV Latin America Results of Operations*

The following table provides operating results and a summary of key subscriber data for consolidated DIRECTV Latin America operations:

	<b>Three Months Ended and As of June 30,</b>		<b>Change</b>	
	<b>2013</b>	<b>2012</b>	<b>\$</b>	<b>%</b>
	<b>(Dollars in Millions, Except Per Subscriber Amounts)</b>			
Revenues	\$ 1,686	\$ 1,508	\$ 178	11.8%
Operating profit before depreciation and amortization	455	445	10	2.2%
Operating profit before depreciation and amortization margin	27.0%	29.5%		
Operating profit	\$ 139	\$ 224	\$ (85)	(37.9)%
Operating profit margin	8.2%	14.9%		
Other data:				
ARPU(1)	\$ 51.13	\$ 57.20	\$ (6.07)	(10.6)%
Average monthly total subscriber churn %(1)	3.10%	1.80%		72.2%
Average monthly post-paid subscriber churn %(1)	2.86%	1.51%		89.4%
Total number of subscribers (in thousands)(1)(2)	11,077	9,116	1,961	21.5%
Gross subscriber additions (in thousands)(2)(3)	1,189	1,119	70	6.3%
Net subscriber additions (in thousands)(1)(2)(3)	165	645	(480)	(74.4)%
Capital expenditures:				
Property and equipment	39	83	(44)	(53.0)%
Subscriber leased equipment subscriber acquisitions	252	172	80	46.5%
Subscriber leased equipment upgrade and retention	117	114	3	2.6%
Satellites	58	42	16	38.1%
Total capital expenditures	\$ 466	\$ 411	\$ 55	13.4%

(1) Based on the results of an internal investigation, we have determined that, beginning in 2012, certain employees of Sky Brasil directed activities which are inconsistent with Sky Brasil's authorized policies for subscriber retention and churn management. These activities had the effect of artificially reducing churn and increasing the Sky Brasil subscriber base during portions of 2012 and 2013. As a result, subscribers who would have previously ceased receiving Sky Brasil service are being terminated as subscribers pursuant to Sky Brasil's authorized policies. We estimate that as of March 31, 2013, our subscriber count would have been approximately 200,000 lower than the number of subscribers previously reported if the identified improper actions had not been taken. See the Current Report on Form 8-K filed with the SEC on June 27, 2013 for further details. Prior year results for subscribers, churn and ARPU have not been adjusted for the findings of this investigation.

(2) DIRECTV Latin America subscriber data excludes subscribers on the Sky Mexico platform.

(3) Gross and net subscriber additions exclude 7,000 subscribers acquired in a transaction in Brazil during the second quarter of 2012.

**Subscribers.** In the second quarter of 2013 net subscriber additions decreased as the higher gross subscriber additions were more than offset by higher average monthly churn primarily in Brazil. The increase in gross subscriber additions was primarily due to greater middle market demand primarily in Argentina, Brazil and Colombia. Total average monthly churn increased primarily as a result of higher

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churn in Brazil related to the improper crediting of certain subscriber accounts and associated corrective actions, as well as challenging economic conditions. The higher average monthly churn in Brazil was also impacted by the effect of increased penetration in the middle market.

*Revenues.* Revenues increased in the second quarter of 2013 primarily due to subscriber growth partially offset by a decrease in ARPU. The decrease in ARPU was primarily due to the devaluation of the bolivar in February 2013 and unfavorable exchange rates in Argentina and Brazil. Excluding the impact of foreign currency exchange rates, ARPU increased 0.8% in the second quarter of 2013 primarily due to price increases and increased upgrades including advanced receiver services, mostly offset by the effect of increased penetration in the middle market.

*Operating profit before depreciation and amortization.* Operating profit before depreciation and amortization increased in the second quarter of 2013 as compared to the second quarter of 2012 primarily due to higher revenues, partially offset by higher subscriber acquisition costs due to higher gross subscriber additions, higher broadcast programming costs and higher subscriber service expenses related to the larger subscriber base and increased general and administrative expenses related to higher infrastructure costs associated with the larger subscriber base.

Operating profit before depreciation and amortization margin decreased in the second quarter of 2013 as compared to the second quarter of 2012 as higher revenues were more than offset by higher subscriber acquisition costs and general and administrative expenses, as well as higher broadcast programming costs in Brazil primarily due to supplier rate increases.

*Operating profit.* Operating profit decreased in the second quarter of 2013 as compared to the second quarter of 2012 as the increase in operating profit before depreciation and amortization was more than offset by an increase in depreciation and amortization expense due to higher total capitalized subscriber leased equipment, as well as higher depreciation associated with capitalized installation costs and subscriber leased equipment related to the higher subscriber churn in Brazil discussed above.

*DIRECTV Other Income and Income Taxes*

*Interest income.* Interest income was \$19 million in the second quarter of 2013 and \$11 million in the second quarter of 2012.

*Interest expense.* The increase in interest expense to \$219 million in the second quarter of 2013 from \$214 million in the second quarter of 2012 was due to an increase in the average debt balance, partially offset by a decrease in weighted average interest rates.

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*Other, net.* The significant components of "Other, net" were as follows:

	<b>Three Months Ended June 30,</b>		<b>Change</b>
	<b>2013</b>	<b>2012</b>	<b>\$</b>
	<b>(Dollars in Millions)</b>		
DSN Northwest deconsolidation charge	\$ (59)	\$	\$ (59)
Equity in earnings from unconsolidated affiliates	24	41	(17)
Net foreign currency transaction loss	(39)	(43)	4
Net gains from sale of investments	1		1
Fair-value gain (loss) on non-employee stock options	(2)	1	(3)
Loss on early extinguishment of debt		(64)	64
Other		(2)	2
<b>Total</b>	<b>\$ (75)</b>	<b>\$ (67)</b>	<b>\$ (8)</b>

*Income Tax Expense.* We recognized income tax expense of \$414 million for the second quarter of 2013 compared to \$425 million for the second quarter of 2012. The effective tax rate for the second quarter of 2013 was 38.5% compared to 37.2% for the second quarter of 2012, primarily due to the unfavorable tax impact of the DSN Northwest Transaction.

*Earnings Per Share*

Earnings per share and weighted average shares outstanding were as follows:

	<b>Three Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
	<b>(Shares in Millions)</b>	
Basic earnings attributable to DIRECTV per common share	\$ 1.19	\$ 1.09
Diluted earnings attributable to DIRECTV per common share	1.18	1.09
Weighted average number of common shares outstanding		
Basic	556	651
Diluted	561	655

The increases in basic and diluted earnings per share were primarily due to the reduction in weighted average shares outstanding resulting from our share repurchase program.

Table of Contents**DIRECTV****Six Months Ended June 30, 2013 Compared to Six Months Ended June 30, 2012***DIRECTV U.S. Results of Operations*

The following table provides operating results and a summary of key subscriber data for the DIRECTV U.S. segment:

	<b>Six Months Ended and As of June 30,</b>		<b>Change</b>	
	<b>2013</b>	<b>2012</b>	<b>\$</b>	<b>%</b>
	<b>(Dollars in Millions, Except Per Subscriber Amounts)</b>			
Revenues	\$ 11,733	\$ 11,146	\$ 587	5.3%
Operating costs and expenses				
Costs of revenues, exclusive of depreciation and amortization expense				
Broadcast programming and other	5,243	4,864	379	7.8%
Subscriber service expenses	711	706	5	0.7%
Broadcast operations expenses	152	155	(3)	(1.9)%
Selling, general and administrative expenses, exclusive of depreciation and amortization expense				
Subscriber acquisition costs	1,223	1,260	(37)	(2.9)%
Upgrade and retention costs	643	590	53	9.0%
General and administrative expenses	589	576	13	2.3%
Depreciation and amortization expense	816	741	75	10.1%
Total operating costs and expenses	9,377	8,892	485	5.5%
Operating profit	\$ 2,356	\$ 2,254	\$ 102	4.5%
Operating profit margin	20.1%	20.2%		
Other data:				
Operating profit before depreciation and amortization	\$ 3,172	\$ 2,995	\$ 177	5.9%
Operating profit before depreciation and amortization margin	27.0%	26.9%		
Total number of subscribers (in thousands)	20,021	19,914	107	0.5%
ARPU	\$ 97.43	\$ 93.25	\$ 4.18	4.5%
Average monthly subscriber churn %	1.49%	1.48%		0.7%
Gross subscriber additions (in thousands)	1,732	1,804	(72)	(4.0)%
Subscriber disconnections (in thousands)	1,795	1,775	20	1.1%
Net subscriber additions (disconnections) (in thousands)	(63)	29	(92)	NM*
Average subscriber acquisition costs per subscriber (SAC)	\$ 894	\$ 853	\$ 41	4.8%
Capital expenditures:				
Property and equipment	265	240	25	10.4%
Subscriber leased equipment subscriber acquisitions	325	278	47	16.9%
Subscriber leased equipment upgrade and retention	230	130	100	76.9%
Satellites	108	116	(8)	(6.9)%
Total capital expenditures	\$ 928	\$ 764	\$ 164	21.5%

\*

Percentage not meaningful.



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*Subscribers.* In the six months ended June 30, 2013, net subscriber additions decreased due to lower gross subscriber additions associated with a continued focus on attaining higher quality subscribers and stricter credit policies, as well as a more challenging competitive environment and mature industry. Average monthly subscriber churn remained relatively unchanged.

*Revenues.* DIRECTV U.S. revenues increased in the six months ended June 30, 2013 as a result of higher ARPU and a larger subscriber base. The increase in ARPU resulted primarily from higher advanced receiver service fees, price increases on programming packages, higher fees for a new enhanced warranty program, higher warranty program subscribers and higher commercial revenues, partially offset by one less week of NFL SUNDAY TICKET<sup>TM</sup> revenues and increased promotional offers to new and existing subscribers.

*Operating profit before depreciation and amortization.* Operating profit before depreciation and amortization increased in the six months ended June 30, 2013 as compared to the six months ended June 30, 2012 primarily due to higher revenues and lower subscriber acquisition costs, partially offset by higher broadcast programming and other costs and higher upgrade and retention costs.

Operating profit before depreciation and amortization margin was relatively unchanged in the six months ended June 30, 2013 as compared to the six months ended June 30, 2012 as the increased revenue and lower subscriber acquisition costs were offset by higher relative growth in broadcast programming and other costs.

Broadcast programming and other costs increased primarily due to annual program supplier rate increases, a larger subscriber base and increased costs associated with providing the expanded warranty program, partially offset by one less week of NFL SUNDAY TICKET programming costs.

Subscriber acquisition costs decreased primarily due to lower gross subscriber additions. SAC per subscriber, which includes the cost of capitalized set-top receivers, increased primarily due to an increase in subscriber demand for advanced products and higher marketing costs per subscriber added.

Upgrade and retention costs increased in the six months ended June 30, 2013 primarily due to a larger number of subscriber upgrades to advanced products related to customer loyalty initiatives.

*Operating profit.* Operating profit increased in the six months ended June 30, 2013 compared to the six months ended June 30, 2012 due to an increase in operating profit before depreciation and amortization, partially offset by an increase in depreciation and amortization expense due to higher total capitalized subscriber leased equipment.

Table of Contents**DIRECTV***DIRECTV Latin America Results of Operations*

The following table provides operating results and a summary of key subscriber data for consolidated DIRECTV Latin America operations:

	<b>Six Months Ended and As of June 30,</b>		<b>Change</b>	
	<b>2013</b>	<b>2012</b>	<b>\$</b>	<b>%</b>
	<b>(Dollars in Millions, Except Per Subscriber Amounts)</b>			
Revenues	\$ 3,414	\$ 2,993	\$ 421	14.1%
Operating profit before depreciation and amortization(1)	835	913	(78)	(8.5)%
Operating profit before depreciation and amortization margin(1)	24.5%	30.5%		
Operating profit(1)	\$ 256	\$ 473	\$ (217)	(45.9)%
Operating profit margin(1)	7.5%	15.8%		
Other data:				
ARPU(2)	\$ 52.82	\$ 58.80	\$ (5.98)	(10.2)%
Average monthly total subscriber churn %(2)	2.51%	1.80%		39.4%
Average monthly post-paid subscriber churn %(2)	2.31%	1.49%		55.0%
Total number of subscribers (in thousands)(2)(3)	11,077	9,116	1,961	21.5%
Gross subscriber additions (in thousands)(3)(4)	2,370	2,153	217	10.1%
Net subscriber additions (in thousands)(2)(3)(4)	748	1,238	(490)	(39.6)%
Capital expenditures:				
Property and equipment	80	127	(47)	(37.0)%
Subscriber leased equipment subscriber acquisitions	447	424	23	5.4%
Subscriber leased equipment upgrade and retention	233	217	16	7.4%
Satellites	80	64	16	25.0%
Total capital expenditures	\$ 840	\$ 832	\$ 8	1.0%

(1) These amounts include the impact of the \$166 million Venezuelan currency devaluation charge.

(2) Based on the results of an internal investigation, we have determined that, beginning in 2012, certain employees of Sky Brasil directed activities which are inconsistent with Sky Brasil's authorized policies for subscriber retention and churn management. These activities had the effect of artificially reducing churn and increasing the Sky Brasil subscriber base during portions of 2012 and 2013. As a result, subscribers who would have previously ceased receiving Sky Brasil service are being terminated as subscribers pursuant to Sky Brasil's authorized policies. We estimate that as of March 31, 2013, our subscriber count would have been approximately 200,000 lower than the number of subscribers previously reported if the identified improper actions had not been taken. See the Current Report on Form 8-K filed with the SEC on June 27, 2013 for further details. Prior year results for subscribers, churn and ARPU have not been adjusted for the findings of this investigation.

(3) DIRECTV Latin America subscriber data excludes subscribers on the Sky Mexico platform.

(4) Gross and net subscriber additions exclude 1,000 subscribers acquired in a transaction in Brazil during the first quarter of 2013 and 7,000 subscribers acquired in a transaction in Brazil during the second quarter of 2012.

*Subscribers.* In the six months ended June 30, 2013 net subscriber additions decreased as the higher gross subscriber additions were more than offset by higher average churn primarily in Brazil.



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The increase in gross subscriber additions was primarily due to greater middle market demand primarily in Argentina, Brazil and Colombia. Total average monthly churn increased primarily as a result of higher churn in Brazil related to the improper crediting of certain subscriber accounts and associated corrective actions, as well as challenging economic conditions. The higher average monthly churn in Brazil was also impacted by the effect of increased penetration in the middle market.

*Revenues.* Revenues increased in the six months ended June 30, 2013, primarily due to subscriber growth partially offset by a decrease in ARPU. The decrease in ARPU was primarily due to the devaluation of the bolivar in February 2013 and unfavorable exchange rates in Argentina and Brazil. Excluding the impact of foreign currency exchange rates, ARPU increased 1.6% in the six months ended June 30, 2013 primarily due to price increases and increased upgrades including advanced receiver services, partially offset by the effect of increased penetration in the middle market.

*Operating profit before depreciation and amortization.* Operating profit before depreciation and amortization decreased in the six months ended June 30, 2013 as compared to the six months ended June 30, 2012, primarily due to the devaluation of the bolivar in February 2013. Excluding the impact of the devaluation, operating profit before depreciation and amortization increased primarily due to higher revenues, partially offset by higher subscriber acquisition costs due to higher gross subscriber additions, higher broadcast programming costs and higher subscriber service expenses related to the larger subscriber base and increased general and administrative expenses related to higher infrastructure costs associated with the larger subscriber base.

Operating profit before depreciation and amortization margin decreased in the six months ended June 30, 2013 as compared to the six months ended June 30, 2012 primarily due to the \$166 million charge related to the devaluation of the bolivar in February 2013. Operating profit before depreciation and amortization margin was also impacted by higher relative subscriber service expenses and general and administrative expenses.

*Operating profit.* Operating profit and operating profit margin decreased in the six months ended June 30, 2013 as compared to the six months ended June 30, 2012. These decreases were primarily due to a decrease in operating profit before depreciation and amortization and operating profit before depreciation and amortization margin, as well as an increase in depreciation and amortization expense due to higher total capitalized subscriber leased equipment.

*DIRECTV Other Income and Income Taxes*

*Interest income.* Interest income was \$41 million in the six months ended June 30, 2013 and \$23 million in the six months ended June 30, 2012.

*Interest expense.* The increase in interest expense to \$436 million in the six months ended June 30, 2013 from \$418 million in the six months ended June 30, 2012 was due to an increase in the average debt balance, partially offset by a decrease in weighted average interest rates.

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*Other, net.* The significant components of "Other, net" were as follows:

	<b>Six Months Ended June 30,</b>		<b>Change</b>
	<b>2013</b>	<b>2012</b>	<b>\$</b>
	<b>(Dollars in Millions)</b>		
DSN Northwest deconsolidation charge	\$ (59)	\$	\$ (59)
Equity in earnings from unconsolidated affiliates	56	74	(18)
Net foreign currency transaction loss	(33)	(30)	(3)
Net gains from sale of investments	8		8
Fair-value loss on non-employee stock options	(4)	(3)	(1)
Loss on early extinguishment of debt		(64)	64
Other	(5)	(3)	(2)
Total	\$ (37)	\$ (26)	\$ (11)

*Income Tax Expense.* We recognized income tax expense of \$801 million for the six months ended June 30, 2013 compared to \$841 million for the six months ended June 30, 2012. The effective tax rate for the six months ended 2013 was 37.1% compared to 36.6% for the six months ended June 30, 2012, primarily due to the unfavorable tax impacts of the Venezuela currency devaluation and the DSN Northwest Transaction, partially offset by a benefit recorded for settlements with state taxing authorities.

*Earnings Per Share*

Earnings per share and weighted average shares outstanding were as follows:

	<b>Six Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
	<b>(Shares in Millions)</b>	
Basic earnings attributable to DIRECTV per common share	\$ 2.39	\$ 2.17
Diluted earnings attributable to DIRECTV per common share	2.37	2.16
Weighted average number of common shares outstanding		
Basic	565	664
Diluted	569	668

The increases in basic and diluted earnings per share were due to a reduction in weighted average shares outstanding resulting from our share repurchase program and higher net income attributable to DIRECTV.

**LIQUIDITY AND CAPITAL RESOURCES**

Our principal sources of liquidity are our cash, cash equivalents and the cash flow that we generate from our operations. We expect that net cash provided by operating activities will grow and believe that our existing cash balances and cash provided by operations will be sufficient to fund our existing business plan. DIRECTV U.S. has the ability to borrow up to \$2.5 billion under its revolving credit facilities. As of June 30, 2013, there were no borrowings outstanding under the revolving credit facilities. On November 27, 2012, DIRECTV U.S. established a commercial paper program backed by its revolving credit facilities, which provides for the issuance of short-term commercial paper in the United States up to a maximum aggregate principal of \$2.5 billion. Aggregate amounts outstanding under the revolving credit facilities and the commercial paper program are limited to \$2.5 billion. In

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March 2013, Sky Brasil entered into a financing facility with BNDES, a government owned bank in Brazil, under which Sky Brasil may borrow funds for the purchase of set-top receivers. Our Board of Directors has approved borrowings of up to R\$500 million (approximately \$250 million at the then current exchange rate) under the facility.

As of June 30, 2013, our cash and cash equivalents totaled \$2,365 million compared to \$1,902 million at December 31, 2012. As a measure of liquidity, the current ratio (ratio of current assets to current liabilities) was 1.12 at June 30, 2013 and 1.00 at December 31, 2012.

*Cash Flows Provided by Operating Activities*

Net cash provided by operating activities decreased to \$3,010 million for the six months ended June 30, 2013 from \$3,024 million for the six months ended June 30, 2012. The decrease is primarily a result of a decrease in cash generated from working capital primarily related to the timing of accounts receivables, prepaid expenses and accounts payable and accrued liabilities.

*Cash Flows Used in Investing Activities*

Net cash used in investing activities increased to \$1,679 million for the six months ended June 30, 2013 from \$1,575 million for the six months ended June 30, 2012. The increase resulted primarily from higher capital expenditures for subscriber leased set-top receivers due to increased demand for advanced products at DIRECTV U.S. and due to the growing subscriber base at DIRECTV Latin America. The increase was partially offset by proceeds received in April 2013 from the partial sale of our equity method investment in GSN that occurred in December 2012.

*Cash Flow Used in Financing Activities*

Net cash used in financing activities increased to \$681 million for the six months ended June 30, 2013 from \$190 million for the six months ended June 30, 2012. The increase is primarily due to a decrease in the net proceeds from long-term debt, partially offset by a reduction in common shares repurchased and retired.

*Share Repurchase Program*

Since 2006 our Board of Directors has approved multiple authorizations for the repurchase of our common stock. In February 2013 our Board of Directors terminated the remaining balance available under the previous authorization and approved a new authorization for up to \$4 billion for repurchases of our common stock. As of June 30, 2013, we had approximately \$2,864 million remaining under this authorization. The authorization allows us to repurchase our common stock from time to time through open market purchases and negotiated transactions, or otherwise. The timing, nature and amount of such transactions will depend on a variety of factors, including market conditions, and the program may be suspended, discontinued or accelerated at any time. The sources of funds for the purchases under the remaining authorizations are our existing cash on hand, cash from operations and potential additional borrowings.

During the six months ended June 30, 2013, we repurchased and retired 37 million common shares for \$1,998 million, at an average price of \$54.23. Included in these repurchases is the delivery of 6.1 million shares pursuant to an accelerated share repurchase agreement, or ASR. For further discussion of the ASR, see Note 8 of the Notes to the Consolidated Financial Statements in Part 1, Item 1 of this Quarterly Report.

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*Debt*

At June 30, 2013, we had \$18,813 million in total outstanding borrowings, which consisted of senior notes and commercial paper issued by DIRECTV U.S., and borrowings under the BNDES financing facility at Sky Brasil. Our outstanding borrowings are more fully described in Note 4 of the Notes to the Consolidated Financial Statements in Item 1, Part I of this Quarterly Report and in Note 10 to the Notes to the Consolidated Financial Statements in Item 8, Part II of our 2012 Form 10-K.

We anticipate additional borrowings in the future in order to maintain a ratio of outstanding long-term debt equal to approximately 2.5 times operating profit before depreciation and amortization of DIRECTV on a consolidated basis. We will continue to evaluate our optimal leverage on an ongoing basis. We may purchase our outstanding senior notes in the future from time to time in open market transactions or otherwise as part of liability management initiatives.

*Senior Notes.* At June 30, 2013, DIRECTV U.S.' senior notes had a carrying value of \$18,486 million and a weighted-average interest rate of 4.46%. Our senior notes mature as follows: \$1,000 million in 2014, \$1,200 million in 2015, \$2,250 million in 2016, \$1,250 million in 2017 and \$12,841 million in 2018 and thereafter.

Included in the amounts above are DIRECTV U.S.' £750 million in aggregate principal of 4.375% senior notes due in 2029 and €500 million in aggregate principal of 2.750% senior notes due in 2023. In connection with the issuance of these senior notes, DIRECTV U.S. entered into cross-currency swap agreements to manage the related foreign exchange risk by effectively converting all of the fixed-rate British pound sterling and fixed-rate Euro denominated debt, including annual interest payments and the payment of principal at maturity, to fixed-rate U.S. dollar denominated debt. These cross-currency swaps are designated and qualify as cash flow hedges. The terms of the cross-currency swap agreements correspond to the related hedged senior notes and have maturities ranging from May 2023 to September 2029.

All of our senior notes were issued by DIRECTV Holdings LLC and DIRECTV Financing Co., Inc., or the Co-Issuers, and have been registered under the Securities Act of 1933, as amended.

*Commercial Paper.* On November 27, 2012, DIRECTV U.S. established a commercial paper program backed by its revolving credit facilities, which provides for the issuance of short-term commercial paper in the United States up to a maximum aggregate principal of \$2.5 billion. As of June 30, 2013, we had \$275 million of short-term commercial paper outstanding, with a weighted average remaining maturity of 116 days, at a weighted average yield of 0.44%, which may be refinanced on a periodic basis as borrowings mature.

*Revolving Credit Facilities*

On September 28, 2012, DIRECTV U.S.' five year, \$2.0 billion, revolving credit facility dated February 7, 2011 was terminated and replaced with a three and one-half year, \$1.0 billion, revolving credit facility and a five year, \$1.5 billion, revolving credit facility. We pay a commitment fee of 0.15% per year for the unused commitment under the revolving credit facilities. Borrowings currently bear interest at a rate equal to the London Interbank Offer Rate (LIBOR) plus 1.25%. Both the commitment fee and the annual interest rate may increase or decrease under certain conditions due to changes in DIRECTV U.S.' long-term, unsecured debt ratings. Under certain conditions, DIRECTV U.S. may increase the borrowing capacity of the revolving credit facilities by an aggregate amount of up to \$500 million. Aggregate amounts outstanding under the revolving credit facilities and the commercial

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paper program are limited to \$2.5 billion. As of June 30, 2013, there were no borrowings outstanding under the new revolving credit facilities.

Borrowings under the revolving credit facilities are unsecured senior obligations of DIRECTV U.S. and will rank equally in right of payment with all of DIRECTV U.S.' existing and future senior debt and will rank senior in right of payment to all of DIRECTV U.S.' future subordinated debt, if any.

*Covenants and Restrictions*

The revolving credit facilities require DIRECTV U.S. to maintain at the end of each fiscal quarter a specified ratio of indebtedness to earnings before interest, taxes and depreciation and amortization. The revolving credit facilities also include covenants that limit DIRECTV U.S.' ability to, among other things, (i) incur additional subsidiary indebtedness, (ii) incur liens, (iii) enter into certain transactions with affiliates, (iv) merge or consolidate with another entity, (v) sell, assign, lease or otherwise dispose of all or substantially all of its assets, and (vi) change its lines of business. Additionally, the senior notes contain covenants that are similar. Should DIRECTV U.S. fail to comply with these covenants, all or a portion of its borrowings under the senior notes could become immediately payable and its revolving credit facilities could be terminated. At June 30, 2013, management believes DIRECTV U.S. was in compliance with all such covenants. The senior notes and revolving credit facilities also provide that the borrowings may be required to be prepaid if certain change-in-control events, coupled with a ratings decline, occur.

*DIRECTV Guarantors.* DIRECTV entered into a series of Supplemental Indentures whereby DIRECTV agreed to fully guarantee all of the senior notes outstanding, jointly and severally with most of DIRECTV Holdings LLC's domestic subsidiaries. The Supplemental Indentures provide that DIRECTV unconditionally guarantees that the principal and interest on the respective senior notes will be paid in full when due and that the obligations of the Co-Issuers to the holders of the outstanding senior notes will be performed. The revolving credit facilities and the commercial paper program are also similarly fully guaranteed by DIRECTV.

As a result of the guarantees, holders of the senior notes, the revolving credit debt and the commercial paper have the benefit of DIRECTV's interests in the assets and related earnings of our operations that are not held through DIRECTV Holdings LLC and its subsidiaries. Those operations are primarily our DTH digital television services throughout Latin America which are held by DIRECTV Latin America Holdings, Inc. and its subsidiaries, and our regional sports networks which are held by DIRECTV Sports Networks LLC and its subsidiaries. However, the subsidiaries that own and operate the DIRECTV Latin America business and the regional sports networks have not guaranteed the senior notes, the revolving credit facilities and the commercial paper program.

The guarantees are unsecured senior obligations of DIRECTV and rank equally in right of payment with all of DIRECTV's existing and future senior debt and rank senior in right of payment to all of DIRECTV's future subordinated debt, if any. The guarantees are effectively subordinated to all existing and future secured obligations, if any, of DIRECTV to the extent of the value of the assets securing the obligations. DIRECTV will not be subject to the covenants contained in each indenture of the senior notes and our guarantees will terminate and be released on the terms set forth in each of the indentures.

*BNDES Financing Facility*

In March 2013, Sky Brasil entered into a financing facility with Banco Nacional de Desenvolvimento Econômico e Social, or BNDES, a government owned bank in Brazil, under which Sky Brasil may borrow funds for the purchase of set-top receivers. Our Board of Directors has

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approved borrowings of up to R\$500 million (or approximately \$250 million at the then current exchange rate) under the facility. As of June 30, 2013, Sky Brasil had borrowings of \$52 million outstanding under the BNDES facility bearing interest at a rate of 2.5% per year. Borrowings under the facility are required to be repaid in 30 monthly installments. The U.S. dollar amounts reflect the conversion of the Brazilian real denominated amounts into U.S. dollars based on the exchange rate of R\$2.22 / \$1.00 at June 30, 2013.

Borrowing under the BNDES facility mature as follows: \$11 million in 2013, \$22 million in 2014 and \$19 million in 2015. The financing facility is collateralized by the financed set-top receivers with an original purchase price of approximately \$62 million based on the exchange rate at the time of purchase.

*Contingencies*

*Redeemable Noncontrolling Interest.* As discussed in Note 6 of the Notes to the Consolidated Financial Statements in Part 1, Item 1 of this Quarterly Report, Globo has the right to exchange Sky Brasil shares for cash or our common shares. If Globo exercises this right, we have the option to elect to pay the consideration in cash, shares of our common stock, or a combination of both.

*Venezuela Devaluation and Foreign Currency Exchange Controls.* In February 2013, the Venezuelan government announced a devaluation of the bolivar from the official exchange rate of 4.3 bolivars per U.S. dollar to an official rate of 6.3 bolivars per U.S. dollar. As a result of the devaluation, we recorded a pre-tax charge in "Venezuelan currency devaluation charge" in the Consolidated Statements of Operations of \$166 million (\$136 million after tax) in the first quarter of 2013, related to the remeasurement of the bolivar denominated net monetary assets of our Venezuelan subsidiary as of the date of the devaluation. There also are ongoing impacts to our results of operations subsequent to the devaluation, primarily related to the translation of local currency financial statements at the new official exchange rate. In the event of a future devaluation of the bolivar, we will recognize a charge to earnings based on the amount of bolivar denominated net monetary assets held at the time of such devaluation. Any future devaluation would also result in ongoing impacts to our results of operations.

Companies operating in Venezuela are required to obtain Venezuelan government approval to exchange Venezuelan bolivars into U.S. dollars at the official exchange rate. Our ability to pay U.S. dollar denominated obligations and repatriate cash generated in Venezuela in excess of local operating requirements is limited, resulting in an increase in the cash balance at our Venezuelan subsidiary. At such time that exchange controls are eased, accumulated cash balances may ultimately be repatriated at less than their currently reported value. As of June 30, 2013, our Venezuelan subsidiary had Venezuelan bolivar denominated net monetary assets of \$446 million, including cash of \$507 million, based on the official exchange rate of 6.3 bolivars per U.S. dollar at that time.

*Other.* Several factors may affect our ability to fund our operations and commitments that we discuss in "Contractual Obligations" and "Contingencies" below. In addition, our future cash flows may be reduced if we experience, among other things, significantly higher subscriber additions than planned, increased subscriber churn or upgrade and retention costs, higher than planned capital expenditures for satellites and broadcast equipment, satellite anomalies or signal theft. Additionally, DIRECTV U.S.' ability to borrow under the revolving credit facilities is contingent upon DIRECTV U.S. meeting financial and other covenants associated with its facilities as more fully described above.

**Dividend Policy**

Dividends may be paid on our common stock only when, as, and if declared by our Board of Directors in its sole discretion. We have no current plans to pay any dividends on our common stock.

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We currently expect to use our future earnings for the development of our businesses or other corporate purposes, which may include share repurchases.

**CONTRACTUAL OBLIGATIONS**

The following table sets forth our contractual obligations as of June 30, 2013, including the future periods in which payments are expected. Additional details regarding these obligations are provided in the Notes to the Consolidated Financial Statements in Part I, Item 1 referenced in the table below and the Notes to the Consolidated Financial Statements in Part II, Item 8 in our Form 10-K for the year ended December 31, 2012. The contractual obligations below do not include payments that could be made related to our net unrecognized tax benefits liability, which amounted to \$292 million as of June 30, 2013. The timing and amount of any future payments is not reasonably estimable, as such payments are dependent on the completion and resolution of examinations with tax authorities. We do not expect a significant payment related to these obligations within the next twelve months.

Contractual Obligations	Total	Payments Due By Period			2018 and thereafter
		2013	2014-2015	2016-2017	
(Dollars in Millions)					
Long-term debt obligations (Note 3)(a)	\$ 29,282	\$ 444	\$ 3,838	\$ 4,854	\$ 20,146
Purchase obligations(b)	5,596	1,120	3,071	690	715
Operating lease obligations(c)	969	52	182	174	561
Capital lease obligations(d)	1,467	53	242	275	897
Total	\$ 37,314	\$ 1,669	\$ 7,333	\$ 5,993	\$ 22,319

(a) Long-term debt obligations include interest calculated based on the rates in effect at June 30, 2013, however, the obligations do not reflect potential prepayments required under indentures.

(b) Purchase obligations consist primarily of broadcast programming commitments, regional professional team rights agreements, service contract commitments and satellite construction and launch contracts. Broadcast programming commitments include guaranteed minimum contractual commitments that are typically based on a flat fee or a minimum number of required subscribers subscribing to the related programming. Actual payments may exceed the minimum payment requirements if the actual number of subscribers subscribing to the related programming exceeds the minimum amounts. Service contract commitments include minimum commitments for the purchase of services that have been outsourced to third parties, such as billing services, telemetry, tracking and control services and broadcast center services. In most cases, actual payments, which are typically based on volume, usually exceed these minimum amounts. Included in these purchase obligations are payments for the construction of Sky B1, a satellite currently under construction to be used by Sky Brasil.

(c) Certain of the operating leases contain variable escalation clauses and renewal or purchase options, which we do not consider in the amounts disclosed.

(d) Capital lease obligations include prepayments related to a satellite lease contract which we expect to account for as a capital lease upon commencement.

**CONTINGENCIES**

For a discussion of "Contingencies," see Part I, Item 1, and Note 6 of the Notes to the Consolidated Financial Statements of this Quarterly Report, which we incorporate herein by reference.



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**DIRECTV**

**CERTAIN RELATIONSHIPS AND RELATED-PARTY TRANSACTIONS**

For a discussion of "Certain Relationships and Related-Party Transactions," see Part I, Item 1, Note 7 of the Notes to the Consolidated Financial Statements of this Quarterly Report, which we incorporate herein by reference.

**CRITICAL ACCOUNTING ESTIMATES**

For a discussion of our "Critical Accounting Estimates," see Item 7. Critical Accounting Estimates in Part II of our Annual Report on Form 10-K for the year ended December 31, 2012.

\* \* \*

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in our market risk during the six months ended June 30, 2013. For additional information, see Item 7A. Quantitative and Qualitative Disclosures About Market Risk in Part II of our Annual Report on Form 10-K for the year ended December 31, 2012.

\* \* \*

**ITEM 4. CONTROLS AND PROCEDURES**

We carried out an evaluation as of the end of the period covered by this Quarterly Report on Form 10-Q under the supervision and with the participation of management, including our principal executive officer and our principal financial officer, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended, or the Exchange Act). Based on the evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of June 30, 2013.

There has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during our fiscal quarter ended June 30, 2013, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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**DIRECTV**

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

(a) Material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which we became or were a party during the quarter ended June 30, 2013 or subsequent thereto, but before the filing of the report, are summarized below:

**Intellectual Property Litigation.** We are a defendant in several unrelated lawsuits claiming infringement of various patents relating to various aspects of our businesses. In certain of these cases other industry participants are also defendants, and also in certain of these cases we expect that any potential liability would be the responsibility of our equipment vendors pursuant to applicable contractual indemnification provisions. To the extent that the allegations in these lawsuits can be analyzed by us at this stage of their proceedings, we believe the claims are without merit and intend to defend the actions vigorously. We have determined the likelihood of a material liability in such matters is remote or have made appropriate accruals and the final disposition of these claims is not expected to have a material effect on our consolidated financial position. However, if an adverse ruling is made in a lawsuit involving key intellectual property, such ruling could possibly be material to our consolidated results of operations of any one period. No assurance can be given that any adverse outcome would not be material to our consolidated financial position.

**State and Federal Inquiries.** From time to time, we receive investigative inquiries or subpoenas from state and federal authorities with respect to alleged violations of state and federal statutes. These inquiries may lead to legal proceedings in some cases. As reported previously, DIRECTV U.S. received a request for information from the FTC on issues similar to those resolved in 2011 with a multistate group of state attorneys general. We have been cooperating with the FTC by providing information about our sales and marketing practices and customer complaints and have engaged in ongoing negotiations with FTC staff concerning these issues. Recently, the FTC staff has advised that they will refer this matter to the Commissioners to obtain authority to file suit if we are unable to agree upon a resolution of these issues.

**Other.** We are subject to other legal proceedings and claims that arise in the ordinary course of our business. The amount of ultimate liability with respect to such actions is not expected to materially affect our financial position, results of operations or liquidity.

(b) The following previously reported legal proceedings were terminated during the second quarter ended June 30, 2013 or subsequent thereto, but before the filing of the report:

**Pegasus Development Corporation and Personalized Media Communications L.L.C.** As previously reported, in December 2000, Pegasus Development Corporation, or Pegasus, and Personalized Media Communications L.L.C., or PMC, filed suit in the United States District Court for the District of Delaware against DIRECTV and others alleging infringement of certain United States patents. An agreement in principle was reached in May 2013 by which, in exchange for a cash payment by DIRECTV, all claims asserted in the suit were resolved, a license under all current and future patents owned or controlled by PMC was granted to DIRECTV, and certain rights formerly owned by Pegasus under the PMC patents were assigned to DIRECTV. A settlement and license agreement was executed on July 16, 2013, the cash payment was then made and the suit was dismissed on July 26, 2013. The settlement will not have a material effect on our consolidated financial position or results of operations.

\* \* \*

Table of Contents**DIRECTV****ITEM 1A. RISK FACTORS**

The risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2012 have not materially changed. See Part I Item 2 of this Quarterly Report related to "forward-looking statements" which we incorporate by reference.

\* \* \*

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS***Share Repurchase Program*

Since 2006 our Board of Directors has approved multiple authorizations for the repurchase of our common stock. In February 2013 our Board of Directors terminated the remaining balance available under the previous authorizations and approved a new authorization for up to \$4 billion for repurchases of our common stock. As of June 30, 2013, we had approximately \$2,864 million remaining under this authorization. The authorization allows us to repurchase our common stock from time to time through open market purchases and negotiated transactions, or otherwise. The timing, nature and amount of such transactions will depend on a variety of factors, including market conditions, and the program may be suspended, discontinued or accelerated at any time. The sources of funds for the purchases under the remaining authorizations are our existing cash on hand, cash from operations and potential additional borrowings. Purchases are made in the open market, through block trades and other negotiated transactions. Repurchased shares are retired, but remain authorized for registration and issuance in the future.

*Accelerated Share Repurchase.* On March 20, 2013, we entered into a variable notional/variable maturity accelerated share repurchase agreement, or ASR, with a third-party financial institution to repurchase \$300 million to \$500 million of our common stock, which was settled during the second quarter of 2013. Under the agreement, we paid \$500 million up-front and received an initial delivery of 4.9 million shares, which were retired. The ASR agreement was settled on April 19, 2013 for a final notional amount of \$337 million, which was recorded as a reduction to stockholders' equity. Accordingly, we received an additional 1.2 million shares, which were retired, and we received a \$163 million cash payment from our counterparty equal to the difference between the \$500 million up-front payment and the final notional amount. We accounted for the ASR as a repurchase of common stock for purposes of calculating earnings per share and as a forward contract indexed to our own common stock, which met all of the applicable criteria for equity classification, and, therefore, was not accounted for as a derivative instrument.

A summary of the repurchase activity for the three months ended June 30, 2013 is as follows:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Dollar Value that May Yet Be Purchased Under the Plans or Programs
			(Amounts in Millions, Except Per Share Amounts)	
April 1-30, 2013	4	\$ 55.67	4	\$ 3,287
May 1-31, 2013	4	62.10	4	3,068
June 1-30, 2013	3	61.41	3	2,864
Total	11	59.69	11	2,864

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**ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Exhibit Name</b>
4.1	Third Supplemental Indenture dated as of May 20 2013, by and among DIRECTV Holdings LLC, DIRECTV Financing Co., Inc., the Guarantors signatory thereto and The Bank Of New York Mellon Trust Company, N.A., as Trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K of DIRECTV filed May 20, 2013 (SEC File No.1-34554))
*31.1	Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
*31.2	Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
*32.1	Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
*32.2	Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

\*  
Furnished, not filed.

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**DIRECTV**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DIRECTV  
(Registrant)

Date: August 1, 2013

By: /s/ PATRICK T. DOYLE

Patrick T. Doyle  
*(Duly Authorized Officer and Executive Vice President  
and Chief Financial Officer)*

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